



# Sofía Alejandra Urbáez M.

Production Excellence and Continuous Improvement  
Leader

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Personal Details:  
Female • Divorced  
Italian citizen website:

Performance-driven with rich experience in ensuring successful and sustained process deployments and fostering the improvement of key production excellence metrics. Capable of designing, building, operating, and maintaining plants by leading operational practices while improving performance by monitoring key performance indicators such as safety, quality, delivery, cost, and productivity. Ability to use data and analytics to increase operational intelligence to promote sustainable production efficiency. Skilled in executing mature value creation processes with project pipelines and execution capacity to deliver expected productivity results. Exceptional communicator with a proven history of motivating multidisciplinary teams to foster a supportive and cooperative environment. Collaborating engineer in Geodesy projects with Vera & Jibaja Proyectos de Ecuador ([www.eco-domos.com](http://www.eco-domos.com)) Collaborating engineer in projects of the company Rigel BV of Curacao. Actually project leader manager of the new construction in Bonaire: Kitesurf Resort Bonaire in Punt Vierkant area.(remote).

## Areas of Expertise

- ◆ Manufacturing Operations
- ◆ Process Improvement
- ◆ New Product Development
- ◆ Strategic Planning & Execution
- ◆ Quality process
- ◆ Energy production from renewed sources
- ◆ Production Excellence
- ◆ Project Management
- ◆ Logistics Management
- ◆ Competitive Intelligence
- ◆ Cost and loss management
- ◆ Industrialization process from craft practices
- ◆ Team Leadership
- ◆ Stakeholders Management
- ◆ Problem Resolution
- ◆ Excellent Communication
- ◆ Improving Inventory management
- ◆ Finance Advisor for intl. trade commerce/ Euro ExIm Bank

## Professional Experience

**Euro ExIm Bank – Worldwide**

**2022 - Actual**

**Rigel BV – Curacao – Dutch Antillen**  
**Business Project Development Manager**

**2022 - Actual**

Following different areas in private and public environment projects manager in Curacao and Bonaire – Dutch Caribbean Island; including introduction of Mine asphalt and Bio Geodesic constructions projects.

**Inversiones Greta C.A- Venezuela**  
**Manufacturing Manager**

**2007 – Actual**

2007-2011 Installing a new Factory for Building Construction material of Concrewall ® System (Italy) in Venezuela, it has a production capacity of 1.000.000 m2 of Panel for building construction.

2011-2017 Created a new product for LATAM & Caribbean Market Concrecasa ®. Including West Indies standard constructions law in Trinidad and Tobago market.

2017-Nowadays Introduction and accomplishment to the Concrecasa ® from LATAM standard to Dutch construction laws (ROP) for Arubian, Bonaire and Curacao market.

Take Goals on:

- Promoted to Export ABC – Manager (2017-2021);
- Founded a new company for the fabrication of Concrecasa Building system ® sheets to introduce in ABC market;
- Introduced a new and innovative product: Concrecasa ® Building System for improve cost and time in work land in ABC market;
- Established a new Harmonized System code specific for the Concrecasa ® products
- Tropicalized the European Concrewall ® construction system in Concrecasa ®;
- Successfully adapted UNI and EU standards to the ASTM and CONVENIN (Venezuelan) quality standards;
- Created a Building System product with more than 79% national value-added NVA (National Value Added)

### Technical Spoke Woman

Bases for the Macro Agreement between Venezuela and Italy (transfer of know-how and technology from North- Italian's industrial districts)

- Lead cooperation agreement between the 'Istituto de Zooprofilassi delle Venezie Università di Padova' and ASOCRICA (Asociacion de Criadores de Ganado Vacuno de Raza Carora) , for the mapping, maintenance and improvement of cattle breed 'Carora' (Venezuelan National Heritage since 1992).
- Technologies for the environment: Played a lead role in the agreement of understanding between BIM SPA Consorzi di Bacino Imbrifero Montano in Provincia di Belluno (North East of Italy and the municipality General de Division Pedro Leon Torres — Estado Lara- Venezuela (Carora, Venezuela) and also Hidrolara CA (Utility Venezuelan local company), for the study of an Integrated Water System between Carora and its villages.
- Know How to transfer: Signed agreement for a feasibility study of a new across wood lamination plant in Venezuela from Pino Uverito boom - Monagas – Venezuela; between the Italian consortium GECA (Greta Econometrics & Carpinteria Agordina) together to the Ministry of Basic Industries of Venezuela.
- Political: As Italian embassy in Venezuela at the International Economic Forum 2008 – “The latam in the XXI century economic world Carora 2008. Topic: Italian Industrial districts of North East

## Additional Experience

Bilateral Program Coordinator,

Ministry of Foreign Affairs–

website: [www.esteri.it](http://www.esteri.it) Italy

Engineer Manager's Assistant (outsourcing)

Enelpower Spa / -

website: [www.enelgreenpower.it](http://www.enelgreenpower.it) - Italy -

Technical Assistant – Learning,

Progetto 10

website: [www.progetto10.it](http://www.progetto10.it) - Italy

## Education & Accomplishments

### Researcher Degree in Sciences and Technologies for Nature and Environment (2004-2007)

University of Padua North of Italy Thesis: in cooperation international field: **Hydraulic System for Carora.**

### Master in Transformation of combined cycle thermoelectric power plants (2003-2004)

Tor Vergata University- Enelpower / Rome – First level Master in “Organization and development of the combined cycle transformation of the national thermoelectric power plants”

### Civil Engineer (1998-2003)

La Sapienza University / Rome – Italy – Italy – **The Housing and insulation process in circular industry.**

Degree of knowledge of the Italian language and culture - Dante Alighieri Society for admission to a limited number of study courses (1997)

### Bachelor's degree as a medium technician in electricity (1994)

Industrial technic school – Joaquin Avellán –Venezuela

Honoring Citizenship of Carora City – Venezuela – 2008

## IT Skills

**General** O.S WINDOWS, OS Dos, MS Word, MS EXCEL, MS Project, MS PowerPoint, MS Outlook, Work Space, typist (FAO certified 1999 (Spanish- Italian: 150-200 bpm)

**Civil Engineer area:** Staad V8i, Autocad 2D, ConcreCad

**Logistic Area:** Intrra System, Hamburgsud online – Sealand online

## Q- Skill:

ISO 9001-14001

EU/UNI AND ASTM (CONVENIN) Standards

## F- Skill:

SIMPLEX (Banking)

MAGNUM (insurance)

## Languages

English,	Technical / spoke level C1
Spanish,	Native or mother tongue
Italian,	Native or mother tongue
Dutch (Nederlands Tweede Taal – N2T),	B1-B2
Papiamentu ( <a href="http://www.ete.cw">www.ete.cw</a> )	B2

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