Plan User Flow

GROUP PROJECT
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Persona: Emma Taylor

Goal: Find an abstract painting which could suit her living room

	Q	2	*শ্ৰী	٩
	AWARENESS	CONSIDERATION	DECISION	RETENTION
ACTIONS	Saw the advertisnment on the google after searching art sites where she could buy some abstract painting	Registration Product review Purchase Continued interaction with the site	Creates an account Choose the artpiese Make a purchase	Choosing the art and observing it through the high quality pictures
TOUCHPOINTS	Internet recomendation	Web site	Review websites	Product Reviews
EXPERIENCE/ EMOTIONS	Intrigued	Interested	Eager and optimistic	Satisfied
PAIN POINTS	Lack advertisement on the social media	Lack of assurance on security of payment	Too many option in fillters at once which is hard to use	Lack of photos
SOLUTIONS	Increase awareness by buying more advertisement in social medias	Highlight payment policy, add message of payment and add possibility of returning money	Break fillters onto groups	Increase amount of pictures, increase their quality, get more detailed description

Persona: Fred

 $\label{thm:condition} \textbf{Goal: Find some interesting artwork which could good addition to his collection.}$

	Q	2	*E)	٩
	AWARENESS	CONSIDERATION	DECISION	RETENTION
ACTIONS	Friend advised to check it. Saw the advertishment on the google after searching art sites	Checks competitors with the site Registration Product review Purchase Continued interaction with the site	Creates an account Choose the artpiese Make a purchase	Choosing the art and observing it through the high quality pictures
TOUCHPOINTS	Word of mouth	Web site	Review websites	Product Reviews
EXPERIENCE/ EMOTIONS	Intrigued	Indecisive	Eager and optimistic	Satisfied
PAIN POINTS	Lack advertisement on the social media	Lack of assurance on security	Too many option in fillters at once which is hard to use	Lack of photos
SOLUTIONS	Increase awareness by buying more advertisement in social medias	Highlight authentication features, password protection, back-up accounts	Break fillters onto groups	Increase amount of pictures, increase their quality, get more detailed description

Persona: Michael

Goal: Sell his artwork.

	Q	2	*E)	٩
	AWARENESS	CONSIDERATION	DECISION	RETENTION
ACTIONS	Saw the advertishment on the google after searching art sites where he could sell his artworks Friend which is using this site recommended it	Registration Checking other's artists way of discribing their art filling the form for putting the artwork on the site for selling it Continued interaction with the site	Creates an account Apload the artwork	Waiting till the artwork will be sold
TOUCHPOINTS	Internet recomendation	Web site	Review websites	Contact with the buyer, notification from the website
EXPERIENCE/ EMOTIONS	Intrigued	Intrigued	Anxious	Satisfied
PAIN POINTS	Lack advertisement on the social media	Lack of ways of communication with potential buyers	Hard to understand what to do after	Notification can be lost in spam
SOLUTIONS	Increase awareness by buying more advertisement in social medias	Make notification about customers trying to contact with artist	Give the notification with instruction	Sent notification on email After putting the product on selling show the notification window with message of warning to check the spam from time to time