

-- Data Extraction and Analysis

-- Q1: Can a user show up more than once in the activity table

-- Ans: Yes, a user can make multiply purchase

```
Select uid as userid, count(spent) as spent from activity
group by uid
order by count(spent) desc
limit 10;
```

-- Q2 : What type of join should we use to join the user table to the activity table

-- Ans : Left Join

```
Select u.id as user_id, u.country as country, u.gender as gender, max(a.dt) as
date_purchase, a.device as device,round(coalesce(sum(a.spent),0),2)
from users u
left join activity a
on u.id = a.uid
group by u.id,a.device
order by u.id;
```

-- Q3 : What SQL can we use to fill in NULL Values

-- Ans : coalesce(sum(a.spent),0)

```
Select uid as user_id,coalesce(sum(spent),0) from activity
group by uid
limit 10;
```

-- Q4: What are the start and end date of the experiment

-- Ans : start date: 2023-01-25 , end date: 2023-02-26

```
Select min(join_dt) as start_date,max(join_dt) as end_date from groups;
```

-- Q5 :How many total users were in the experiment

-- Answer : 48,943

```
Select count(uid) from groups;
```

-- Q6: How many users were in the control and treatment groups

-- Ans: A = 24,343 , B = 24,600

```
select "group" as "treatment group", count(uid) as "count user" from groups
group by "group";
```

-- Q7: What was the conversion rate of all user

-- Ans: 4.278

```

Select
    (count(distinct case when spent is not null then uid
END)::float/count(distinct uid)::float)*100 as conversion_rate
from groups g
left join
activity a
using (uid);

```

-- Q8: What is the user conversion rate for the control and treatment group
-- Ans: A = 3.923 , B = 4.630

```

Select g.group as group,
    (count(distinct case when spent is not null then uid
END)::float/count(distinct uid)::float)*100 as conversion_rate
from groups g
left join
activity a
using (uid)
group by g.group;

```

-- Q9: What is the average amount spent per user for the control and treatment groups, including users who did not convert?
-- Ans: A = 3.375 , B = 3.391

```

Select g.group, sum(a.spent)/count(distinct g.uid) as "avg spent per user"
from groups g
left join activity a
using (uid)
group by g.group;

```

--Q10: Dataset upload for Tableau visual

```

Select u.id as User_ID,u.country as Country,u.gender as Gender,g.device as
Device,g.group as Test_grp,g.join_dt as join_date,
max(a.dt) as purchase_date,Count(a.spent) as
Quantity,round(sum(coalesce(a.spent,0)),2) as Amount_spent,
Case
    WHEN sum(coalesce(a.spent,0)) = 0 THEN 0
ELSE
    1
END as Convert
from users u
left join groups g
on u.id = g.uid

```

```
left join activity a
using (uid)
group by u.id,u.country,u.gender,g.device,g.group,g.join_dt;
```

-- Other insight to the query

```
-- country segmentation
select country, count(ID) AS "Count_country" from users
group by country;
```

```
--gender segmentation
select gender, count(ID) AS "count of gender" from users
group by gender;
```

```
-- Total count of users
select count(distinct id) as total_user from users;
```

```
--segmentation of groups count
select "group",count(distinct uid) from groups
group by "group";
```

```
--segmentation by device
select device,count(distinct uid) from groups
group by "device";
```

* Novelty Effect Analysis:

-- Converted Users Average Amount Spent Over Join Date:

```
SELECT
    g.join_dt AS join_date,
    g.group,
    COUNT(DISTINCT g.uid) AS total_users,
    COUNT(DISTINCT a.uid) AS paid_users,
    round(SUM(a.spent),2) AS total_spent
FROM
    groups AS g
LEFT JOIN activity AS a ON g.uid = a.uid
GROUP BY
    g.group,
    g.join_dt
ORDER BY 1;
```

-- All Users' Metrics Over Join Date:

```
SELECT
    n.join_date,
    n.group,
    ROUND(CAST(SUM(n.paid_users) / MAX(n.total_users) * 100 AS
```

```

        DECIMAL(10,2)), 2) AS conversion_rate,
        ROUND(CAST(SUM(n.total_spent)/MAX(n.total_users) AS DECIMAL(10,2)),2) AS
        average_spent
FROM(SELECT
        g.join_dt AS join_date,
        g.group,
        COUNT(DISTINCT g.uid) AS total_users,
        COUNT(DISTINCT a.uid) AS paid_users,
        SUM(a.spent) AS total_spent
FROM
        groups AS g
LEFT JOIN activity AS a ON g.uid = a.uid
GROUP BY
        g.group,
        g.join_dt
ORDER BY 1) AS n
GROUP BY 1, 2;

```

```

-- Date Difference and Converted Users:
SELECT n.group, COUNT(n.user_id), n.date_difference
FROM(SELECT
        a.uid AS user_id,
        g.group,
        g.join_dt AS date_registered,
        a.dt AS date_converted,
        SUM(COALESCE(a.spent, 0)) AS total_spent_usd,
        a.dt - g.join_dt AS date_difference
FROM groups AS g
JOIN activity AS a
ON g.uid = a.uid
GROUP BY 1,2,3,4) AS n
GROUP BY 1,3
ORDER BY 3;

```