

# Service Quality & Issue Analysis

Overview

R&PT

Insights&Story

**Growth Plan** 

**Total Customers** 

148.79K

Avg. Customer Rating (of 5)

4.40

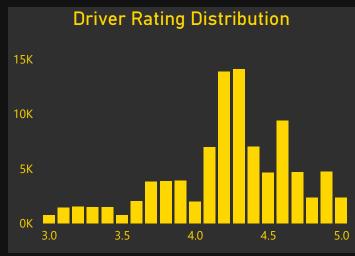
Cancellation Rate (%)

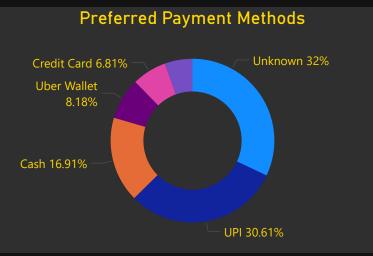
25.0



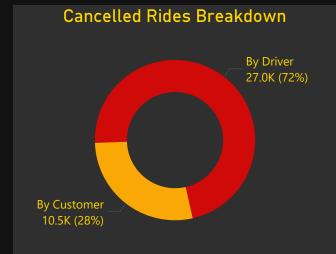




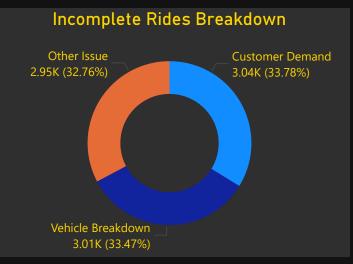












# Revenue & Performance Trends

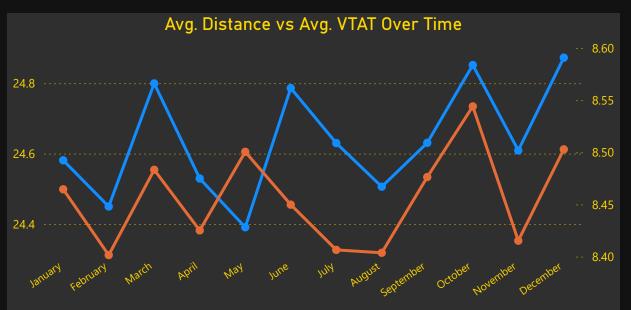
Overview

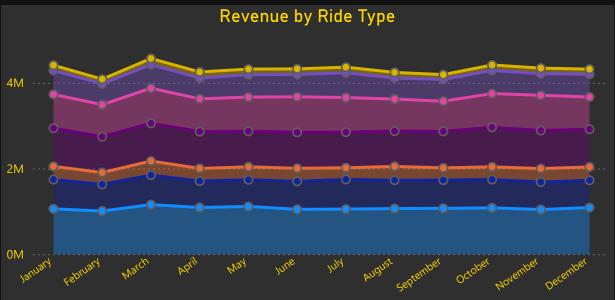
**Ride Issues** 

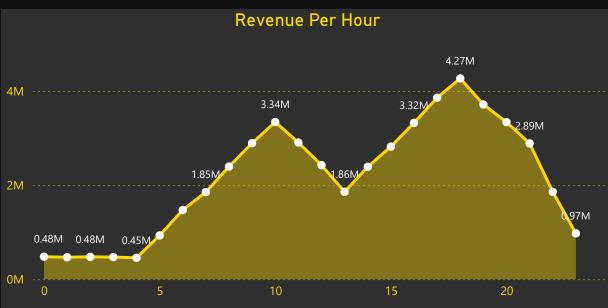
Insights&Story

**Growth Plan** 











# Strategic Insights & Performance Story



A holistic view of Uber's operational and financial performance derived from 2024 ride analytics.

#### **Executive Overview**

The Uber rides data shows consistent demand and strong customer engagement, with over **150K rides generating around ₹51.85 million** in revenue. The platform is clearly performing well and maintaining solid traction among users. However, some inefficiencies still exist in ride allocation and driver compliance, slightly holding back operational smoothness. While the revenue foundation is strong, improving stability and optimizing efficiency will be key to unlocking the next level of growth and performance.

# **Customer & Driver Behavior Insights**

Customer experience metrics indicate solid satisfaction levels, averaging **4.4 stars** across the dataset.

However, **72% of cancellations are initiated by drivers**, primarily due to navigation or ride acceptance gaps.

A deeper behavioral analysis reveals that drivers operating in high-demand zones show lower cancellation tendencies — a clear indicator that **geo-alignment and routing optimization** could reduce friction and enhance service consistency.

### **Operational Highlights**

Auto and Go Mini rides make up nearly **45% of total trips**, showing that short-distance, everyday travel drives most of Uber's business. Premium options like **Sedan and Premier** have a smaller share but deliver much higher profit per trip, highlighting a valuable upscale segment. The **average VTAT of 8.46 minutes** is slightly slower than the ideal benchmark, indicating room for faster dispatching. Ride trends also show **weekday peaks and weekend dips**, pointing to uneven driver utilization across the week.

## **Revenue Patterns & Efficiency**

Revenue trends show monthly fluctuations between ₹4.09M and ₹4.57M, exposing unstable demand cycles.

Evening time slots consistently outperform others, while low ride counts during morning hours highlight a potential gap in utilization. High-margin categories like **Premier and Sedan** are underleveraged; rebalancing promotional focus here could yield stronger ROI.

# Growth Opportunities & Strategic Recommendations

Turning insights into actionable growth levers for Uber's operational excellence.



### **High-Impact Growth Areas**

The data highlights strong opportunities in **demand optimization**, improving **driver experience**, and expanding the **premium ride segment**. The next step is to move beyond just reporting numbers — by using predictive and prescriptive analytics, Uber can start making smarter, automated decisions that drive growth and efficiency in real time.

#### **Revenue Growth & Customer Retention**

Introduce off-peak ride incentives to keep demand steady throughout the day and reduce idle time. Build corporate ride partnerships to create a stable weekday revenue stream. Expand loyalty programs and premium ride offers to retain high-value users who contribute most to profitability. Use targeted marketing based on ride frequency to reach customers with personalized promotions that drive repeat bookings.

### **Operational Optimization**

Lower the **driver cancellation rate (around 25%)** by introducing clear, performance-based incentives that reward reliability. Use **Al-driven dispatching** to cut down VTAT and ensure drivers are better distributed in busy areas. Add **real-time feedback tools** in the driver app to quickly identify pain points and routing issues. Finally, create **regional heatmaps** to track idle supply and reallocate drivers where demand is highest.

#### **Data & Analytics Enhancement**

Strengthen data governance to eliminate missing or inconsistent entries and ensure cleaner reporting. Use predictive models to forecast ride demand and anticipate cancellations before they happen. Integrate real-time data streams to enable live tracking and faster operational alerts. Finally, develop a centralized analytics data mart to speed up dashboard refreshes and make data queries more efficient across teams.