# **Dubai Real Estate Intelligence Dashboard – Detailed Insights**

# Section 1: Key Metrics (KPI Cards)

- **Total Listings**: Indicates the overall supply in the market, helping assess listing density and market activity.
- **Average Price**: Reflects central market value trends across all property types and neighborhoods.
- **Average Size (sqft)**: Shows the typical area offered in listed properties, providing context for pricing.
- **Highest Priced Property**: Identifies ultra-luxury segment listings useful for outlier analysis or luxury market insights.
- Average Price per Sqft: A critical benchmark to compare value across locations, useful for both investors and buyers.

#### Section 2: Visual Insights and Analytics

### 1. Sum of Price by Neighborhood (Area Chart)

- Highlights total market value concentration by location.
- Premium zones like Palm Jumeirah, Downtown Dubai, and Dubai Marina show the highest cumulative pricing, suggesting high-value developments and luxury demand.
- Neighborhoods with lower total price sums may indicate emerging markets or lower-density zones.

#### 2. Average Price by Neighborhood, Bedrooms, and Bathrooms (Treemap)

- Provides multi-level insights:
  - Larger bedrooms/bathroom combinations correspond with higher average prices.
  - Downtown Dubai 3BHK+2 Bath combinations likely dominate premium segments.
- Allows comparison of **price positioning** across different neighborhood/property configurations.

## 3. Listing Category Distribution (Pie Chart)

- Based on quantile-based price segmentation:
  - o **High-End**: Top 25% pricing luxury apartments, villas.
  - Mid-Range: Middle 50% ideal for working professionals/families.
  - o **Budget**: Bottom 25% preferred by investors and first-time buyers.
- Gives a quick breakdown of **market segmentation** by pricing tier.

## 4. Average Price by Year Built (Line Graph)

- Shows how property age impacts pricing.
- Newly built properties (2020–2025) typically have **higher average prices**, reflecting modern amenities and locations.
- Older constructions (pre-2010) show plateaued or depreciating average prices, unless located in premium areas.

# 5. Listing Category Count by Neighborhood (Bar Chart)

- Reveals how different neighborhoods cater to different market segments:
  - o Areas like **Business Bay** and **JVC** may show a balanced mix.
  - o Emirates Hills and Palm Jumeirah likely skew toward High-End.
  - o International City or Dubailand may show more Budget listings.

## **Custom Columns Insight**

#### price\_per\_sqft

- Enables fair comparison of property values across different sizes and neighborhoods.
- Crucial metric for investors to spot **undervalued properties** or overpriced outliers.

## property\_age

- Older properties might offer more space for lower cost but may lack modern infrastructure.
- Useful for **renovation opportunity analysis** or age-based segmentation.

# listing\_category (High-End / Mid-Range / Budget)

- Helps users filter and explore properties aligned with their financial preferences.
- Supports market positioning insights and pricing strategy analysis.

## Strategic Takeaways

- Dubai's real estate market displays **clear pricing tiers** across neighborhoods and property configurations.
- Newer, high-end properties dominate premium areas, while mid-range and budget listings are spread across emerging districts.
- Price per sqft and property age are essential secondary metrics to identify value zones for investment.
- The dashboard provides **high usability** through intuitive segmentation and smart visuals, aiding both investor and buyer decision-making.

