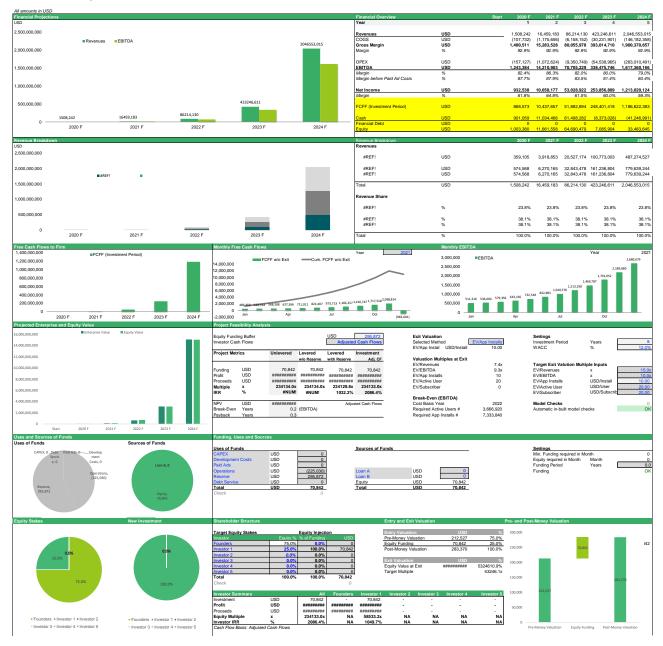
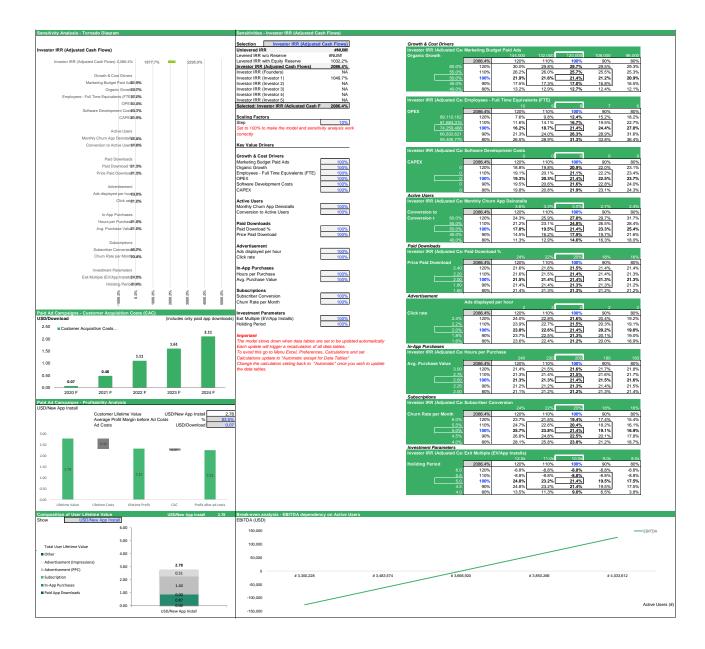
Executive Summary







| Assumptions | | Subscriptions | Cost Structure | | |
|---------------------------------------|--|---|-------------------------|--------|------------|
| | | Conversion % 20.00% | App Stores % of Sales | | |
| General Assumptions | Monetization | Chum Rate per month 5.00% | Apple App Store | % | 40% |
| Currency USD | No | (=Non-renewed subscriptions) | Google Play | % | 40% |
| First year 2020 | WREF! Yes | Deferred Revenue Recognition Yes | Website | % | 20% |
| Inflation % 0.00% | No | | Total | % | 100% |
| | WREF! Yes | Subscriptions sold | | | |
| App Installs and Active Users | WREF! Yes | Pricing Tier 1 % 40% | Sales Commissions % | | |
| Active Users | | Pricing Tier 2 % 40% | Apple App Store | % | 30% |
| Active Users % 50.0% | Paid App Version | Pricing Tier 3 % 20% | Google Play | % | 30% |
| Active user = login in last X days 60 | Free Version % 80.00% | Total % 100.00% | Website | % | 0% |
| | Paid Version % 20.00% | | | | |
| App De-Installs | Total % 100.00% | Subscription Prices | OPEX | | |
| Churn Previous Month % new 3.0% | Price Paid Download USD /Downloa 2.00 | Pricing Tier 1 USD/Month 15.00 | Monthly Salaries | | |
| | | Pricing Tier 2 USD/Month 25.00 | C-Level Management | USD | 10,000 |
| User Goals | In-App Purchases | Pricing Tier 3 USD/Month 49.00 | Middle Management | USD | 6,000 |
| 2020 F 1000000 | Hours per Purchase Hours/# 200 | | | | |
| 2021 F 5000000 | Avg. purchase value USD 2.50 | Payment Plans | | | |
| 2022 F 25000000 | | Monthly Payments % 40.00% | Depreciation & Amortiza | | |
| 2023 F 125000000 | #REF! | 3 Months Upfront Payment % 30.00% | Depreciation period | Years | 5 |
| 2024 F 625000000 | Monthly time spent per user Hours/month 10 | 6 Months Upfront Payment % 20.00% | Amortization period | Years | 4 |
| | Ads displayed per hour # 2 | Yearly Upfront Payment % 10.00% | | | |
| | Click rate % 2.00% | Total % 100.00% | Debt Financing | | |
| | Pay-per-Click (PPC) USD/click 0.50 | | Interest rate Loan A | % | 3.0% |
| | | Price Discounts | Interest rate Loan B | % | 5.0% |
| | WREF! | Monthly Payments % 0.00% | | | |
| | Monthly time spent per user Hours/month 10 | 3 Months Upfront Payment % 20.00% | Taxes | | |
| | Ads displayed per hour # 2 | 6 Months Upfront Payment % 30.00% | Tax rate | % | 25% |
| | Cost per 1000 Impressions USD/000 10 | Yearly Unfront Payment % 40.00% | | | |
| | | | Dividends | | |
| | Net Working Capital | Organic Downloads | Start Year | Year | 2023 |
| | Days Receivables Days Sales 30 | Step Increase | Payout Model | Select | Cash Sweep |
| | Days Pavables Days COGS 10 | Growth Steps Model Step Increase | Minim, Cash Balance | USD | 200,000 |
| | Other current assets Days Cods 2 | Monthly distribution as per % allocation Manual download allocation | % of Net Income | % | 20.0% |
| | Other current liabilities Days Sales 1 | Monthly distribution as per 76 allocation - Manda download allocation | /s of Net Income | 70 | 20.070 |
| | Otter Current Haumilies Days Sales 1 | | | | |

| Name Towns Name | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | _ | | | | | | | | |
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| Franke November (Breakers Street Select November No State No Street November | = | | | - | | | | = | == | | | - | | | | = | | 11 | | | - | | === | 1 | | - | | | = | | - | | | | | - | = | = |
| Street Street Spanish To Street To Street Spanish Spanish Street Spanish Street | Ē | | | : | | | : :: | | = : | = == . | | | | | | | | | | | | ## IEE | TED 12 | | | : | | | 1 **** | | <u></u> | | | | | | = 1011 | = |
| State | ž | : : | | : | | | | | = : | | 100 | === | | | | America prosects | | and the s | | | | | TED 12 | | ==== | | | - | 1 **** | | <u></u> | | | | | **** | = 1011 | = |
| Second Sec | = | | | | | | : : | | = : | = == . | 100 | | | | | America prosects | | | 100 | | | ## IEE | TED 12 | | | | | | 1 **** | | <u></u> | | | | | | = 1011 | 1000 |
| Street Street Squared Squ Street Squared Squ Street Squared | = | : : | | | | | 22 | | = - | | 100 | | | | | America prosects | | | | | | ## IEE | 222 22 | | | - | | | === | | <u></u> | | | | | | = 1012 | |

| Income Statement | Unit | Start 2020 F | 2021 F | 2022 F | 2023 F | 2024 |
|-----------------------------|------|--------------|-------------|--------------|--------------|----------------|
| | | | | | | |
| In App Purchases | USD | 359,105 | 3,918,853 | 20,527,174 | 100,773,003 | 487,274,527 |
| Advertisement (PPC) | USD | 574,568 | 6,270,165 | 32,843,478 | 161,236,804 | 779,639,244 |
| Advertisement (Impressions) | USD | 574,568 | 6,270,165 | 32,843,478 | 161,236,804 | 779,639,244 |
| Total revenues | USD | 1,508,242 | 16,459,183 | 86,214,130 | 423,246,611 | 2,046,553,015 |
| Commissions App Stores | USD | (107,732) | (1,175,656) | (6,158,152) | (30,231,901) | (146,182,358 |
| Direct costs | USD | 0 | 0 | 0 | 0 | (* .0, .02,000 |
| COGS | USD | (107,732) | (1,175,656) | (6,158,152) | (30,231,901) | (146,182,358 |
| Gross Profit | USD | 1,400,511 | 15,283,528 | 80,055,978 | 393,014,710 | 1,900,370,657 |
| % | % | 92.9% | | 92.9% | 92.9% | 92.9% |
| Travel expenses | USD | (15,082) | (164,592) | (862,141) | (4,232,466) | (20,465,530 |
| Influencers | USD | (80,000) | | (1,250,000) | (6,000,000) | (29,000,000 |
| Marketing - General | USD | (50,000 | | (1,250,000) | (6,250,000) | (31,250,000 |
| Firebase | USD | (00,000) | 0 | (1,200,000) | 0 | (0.,200,000 |
| Backblaze | USD | 0 | (362,319) | (5,627,240) | (37,050,075) | (199,262,342 |
| Tigergraph | USD | 0 | 0 | 0 | 0 | (100,202,01 |
| Cloudflare | USD | 0 | 0 | 0 | 0 | |
| Giveaways | USD | (4,085 | - | (102,125) | (510,625) | (2,553,125 |
| Bank Charges | USD | (175 | | (100) | (100) | (100 |
| Other - Variable Costs | USD | (6,284 | | (258,642) | (495,199) | (478,893 |
| Other - Fixed Costs | USD | (1,500 | | (500) | (500) | (500 |
| Contingencies | USD | 0 | 0 | 0 | 0 | () |
| OPEX | USD | (157.127 | (1,072,624) | (9.350.749) | (54,538,965) | (283.010.491 |
| EBITDA | USD | 1,243,384 | 14,210,903 | 70,705,229 | 338,475,746 | 1,617,360,166 |
| % | % | 82.4% | | 82.0% | 80.0% | 79.0% |
| Depreciation | USD | 0 | 0 | 0 | 0 | C |
| Amortization | USD | 0 | 0 | 0 | 0 | Ċ |
| EBIT | USD | 1,243,384 | 14,210,903 | 70,705,229 | 338,475,746 | 1,617,360,166 |
| % | % | 82.4% | | 82.0% | 80.0% | 79.0% |
| Interest payment | USD | 0 | 0 | 0 | 0 | C |
| EBT | USD | 1,243,384 | 14,210,903 | 70,705,229 | 338,475,746 | 1,617,360,166 |
| % | % | 82.4% | | 82.0% | 80.0% | 79.0% |
| Tax rate | % | 25% | 25% | 25% | 25% | 259 |
| Taxes paid | USD | (310,846) | (3,552,726) | (17,676,307) | (84,618,936) | (404,340,041 |
| Net Income | USD | 932,538 | 10,658,177 | 53,028,922 | 253,856,809 | 1,213,020,124 |
| % | % | 61.8% | | 61.5% | 60.0% | 59.3% |

| Normalized Income Statement | Unit | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
|-----------------------------|------|-------|----------------|--------|--------|--------|---------|
| In App Purchases | % | | 23.8% | 23.8% | 23.8% | 23.8% | 23.8% |
| Advertisement (PPC) | % | | 38.1% | 38.1% | 38.1% | 38.1% | 38.1% |
| Advertisement (Impressions) | % | | 38.1% | 38.1% | 38.1% | 38.1% | 38.1% |
| Other | % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Total revenues | % | | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| | 0 % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Commissions App Stores | % | | -7.1% | -7.1% | -7.1% | -7.1% | -7.1% |
| Direct costs | % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| COGS | % | | -7.1% | -7.1% | -7.1% | -7.1% | -7.1% |
| Gross Profit | % | | 92.9% | 92.9% | 92.9% | 92.9% | 92.9% |
| | | | | | | | |
| Travel expenses | % | | -1.0% | -1.0% | -1.0% | -1.0% | -1.0% |
| Influencers | % | | -5.3% | -1.5% | -1.4% | -1.4% | -1.4% |
| Marketing - General | % | | -3.3% | -1.5% | -1.4% | -1.5% | -1.5% |
| Firebase | % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Backblaze | % | | 0.0% | -2.2% | -6.5% | -8.8% | -9.7% |
| Tigergraph | % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Cloudflare | % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Giveaways | % | | -0.3% | -0.1% | -0.1% | -0.1% | -0.1% |
| Bank Charges | % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Other - Variable Costs | % | | -0.4% | -0.2% | -0.3% | -0.1% | 0.0% |
| Other - Fixed Costs | % | | -0.1% | 0.0% | 0.0% | 0.0% | 0.0% |
| Contingencies | % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| OPEX | % | | -10.4% | -6.5% | -10.8% | -12.9% | -13.8% |
| EBITDA | % | | 82.4% | 86.3% | 82.0% | 80.0% | 79.0% |
| | | | | | | | |
| Depreciation | % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Amortization | % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| EBIT | % | | 82.4% | 86.3% | 82.0% | 80.0% | 79.0% |
| Interest payment | % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| EBT | % | | 82.4% | 86.3% | 82.0% | 80.0% | 79.0% |
| : | ,, | | 02. .,0 | 00.070 | 02.070 | 00.070 | . 0.070 |
| Tax rate | % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Taxes paid | % | | -20.6% | -21.6% | -20.5% | -20.0% | -19.8% |
| Net Income | % | | 61.8% | 64.8% | 61.5% | 60.0% | 59.3% |

#REF! #REF! SoloStarr Financial Model

| All amounts in USD | | | | | | | |
|------------------------------------|------|--------|-----------|------------|-------------|-------------|--------------|
| Balance Sheet | Unit | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| Cash | USD | 70,842 | 901.059 | 11.034.466 | 61,498,282 | (8,373,028) | (41,246,991 |
| | | 70,042 | , | | | , | |
| Receivables | USD | 0 | 44,192 | 163,304 | 813,643 | 3,898,576 | 18,842,486 |
| Prepaid Expenses | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Current Assets | USD | 0 | 32,567 | 199,592 | 1,016,020 | 4,920,304 | 23,785,438 |
| Tangible Fixed Assets | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Intangible Assets | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Assets | USD | 70,842 | 977,818 | 11,397,362 | 63,327,945 | 445,853 | 1,380,933 |
| Payables | USD | 0 | 11.631 | 71.283 | 362.864 | 1.757.251 | 8,494,799 |
| Advances from Customers | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Current Liabiliites | USD | 0 | 1,163 | 7,128 | 36,286 | 175,725 | 849,480 |
| Financial debt | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Equity | USD | 70,842 | 1,003,380 | 11,661,558 | 64,690,479 | 7,085,904 | 33,483,645 |
| Liabilities & Shareholder's Equity | USD | 70,842 | 1,016,175 | 11,739,969 | 65,089,630 | 9,018,880 | 42,827,924 |
| Check | | 0 | | (342,608) | (1,761,685) | (8,573,028) | (41,446,991) |

| All amounts in USD |
|--------------------|
| Cash Flow Statemer |

| All amounts in USD | | | | | | | |
|-------------------------------------|------|--------|----------|------------|------------|------------------|-----------------|
| Cash Flow Statement | Unit | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| (Cook Flooring Cooking (CFC) | | | | | | | |
| Cash Flow from Operations (CFO) | | | | | | | |
| Net income | USD | 0 | 932,538 | 10,658,177 | 53,028,922 | 253,856,809 | 1,213,020,124 |
| Addback interest | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Addback D&A | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Change in receivables | USD | 0 | (44,192) | (119,112) | (650,340) | (3,084,933) | (14,943,910) |
| Change in prepaid expenses | | 0 | 0 | 0 | 0 | 0 | 0 |
| Change in other current assets | USD | 0 | (32,567) | (167,025) | (816,427) | (3,904,284) | (18,865,134) |
| Change in payables | USD | 0 | 11,631 | 59,652 | 291,581 | 1,394,387 | 6,737,548 |
| Change in Advances from Customers | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Change in other current liabilities | USD | 0 | 1,163 | 5,965 | 29,158 | 139,439 | 673,755 |
| CFO | USD | 0 | 868,573 | 10,437,657 | 51,882,894 | 248,401,418 | 1,186,622,383 |
| Cash Flow from Financing | | | | | | | |
| Change in Financial debt | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Interest charges | USD | Ü | 0 | 0 | 0 | 0 | 0 |
| | | 70.040 | 0 | 0 | 0 | 0 | 0 |
| Change in Equity | USD | 70,842 | 0 | 0 | 0 | (0.4.4.40.4.000) | 0 |
| Dividends | USD | | 0 | 0 | 0 | (311,461,385) | (1,186,622,383) |
| CFI | USD | 70,842 | 0 | 0 | 0 | (311,461,385) | (1,186,622,383) |
| Change in Cash | USD | 70,842 | 868,573 | 10,437,657 | 51,882,894 | (63,059,967) | 0 |
| Cash beginning | USD | 0 | 70,842 | 939,416 | 11,377,073 | 63,259,967 | 200,000 |
| Cash end | USD | 70,842 | 939,416 | 11,377,073 | 63,259,967 | 200,000 | 200,000 |
| Check | | 0 | 38,356 | 342,608 | 1,761,685 | 8,573,028 | 41,446,991 |

All amounts in USD

| All amounts in USD | | | | | | | |
|----------------------------------|----------------|-------|-----------|------------|------------|-------------|---------------|
| Yearly Campaign Metrics | | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| New App Downloads | # | NA | 2.380.952 | 12.178.008 | 60.890.040 | 292,272,192 | 1,412,648,930 |
| Paid App Downloads | # | NA | 952,381 | 3,571,429 | 17,857,143 | 85,714,286 | 414,285,714 |
| Customer Acquisition Costs (CAC) | USD/Customer | NA | 0.08 | 0.40 | 1.11 | 1.61 | 2.11 |
| App Installs | # | NA | 2,242,215 | 12,695,980 | 64,510,190 | 312,125,572 | 1,508,833,345 |
| Active Users | # | NA | 1,121,108 | 6,347,990 | 32,255,095 | 156,062,786 | 754,416,673 |
| Subscribers | # | NA | 0 | 0 | 0 | 0 | 0 |
| ARPU (per month) | USD/Subscriber | NA | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| MRR | USD | NA | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | |

| All amounts in USD | | | | | | | |
|------------------------------------|------------|----------|---------|---------|-----------|------------|------------|
| Projected Financial Ratios | Unit | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| 1 | | | | | | | |
| Leverage | | A1A | NIA | NIA | NIA | NIA | NIA. |
| Debt Service Coverage | x | NA | NA | NA | NA | NA | NA |
| EBIT/Interest | X | NA | NA | NA | NA | NA | NA |
| Loan A / EBITDA | X | NA | 0.00x | 0.00x | 0.00x | 0.00x | 0.00x |
| Loan B / EBITDA | x | NA | 0.00x | 0.00x | 0.00x | 0.00x | 0.00x |
| Financial Debt / EBITDA | x | NA | 0.00x | 0.00x | 0.00x | 0.00x | 0.00x |
| Liquidity | | | | | | | |
| Current Ratio | x | NA | 76.4x | 145.4x | 158.7x | 0.2x | 0.1x |
| Days Receivables | Days Sales | NA | 11 | 4 | 3 | 3 | 3 |
| Days Payables | Days COGS | NA | 39 | 22 | 22 | 21 | 21 |
| Growth | | | | | | | |
| Revenue growth | % | NA | NA | 991.3% | 423.8% | 390.9% | 383.5% |
| ROIC | % % | NA NA | 911.4% | 2922.4% | 2776.9% | 2722.2% | 2689.9% |
| ROE | % | NA NA | 173.6% | 168.3% | 138.9% | 707.4% | 5980.0% |
| Revenues/Assets | | NA NA | | 1.4x | 1.4x | 949.3x | |
| | X | | 1.5x | | | | 1482.0x |
| Invested Capital | USD | NA | 102,321 | 627,092 | 3,192,197 | 15,458,931 | 74,730,636 |
| Profitability | | | | | | | |
| Gross Profit Margin | % | 0 | 92.9% | 92.9% | 92.9% | 92.9% | 92.9% |
| EBITDA Margin | % | 0 | 82.4% | 86.3% | 82.0% | 80.0% | 79.0% |
| EBITDA Margin before Paid Ad Costs | % | 0 | 87.7% | 87.9% | 83.5% | 81.4% | 80.4% |
| | | | | | | | |

| Debt Schedule | Unit | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
|-----------------------------|------------|---------|--------|--------|--------|--------|--------|
| | | | | | | | |
| Loan A | | | | | | | |
| Debt Facility Amount | USD | 0 | | | | | |
| Interest rate | % | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Drawdown | % | 100.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Repayment | % | | 0.00% | 10.00% | 10.00% | 10.00% | 20.00% |
| Beginning of year | USD | | 0 | 0 | 0 | 0 | 0 |
| Debt Drawdown | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Debt Repayment | USD | | 0 | 0 | 0 | 0 | 0 |
| End of year Loan A | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Average debt outstanding | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Interest | USD | | 0 | 0 | 0 | 0 | 0 |
| Check Total Drawdown | 0 | | | | | | |
| Check Total Repyment | 0 | | | | | | |
| Loan B Debt Facility Amount | USD | 0 | | | | | |
| Interest rate | % % | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% |
| Drawdown | % % | 100.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Repayment | % % | 100.00% | 5.00% | 10.00% | 10.00% | 10.00% | 15.00% |
| Beginning of year | ₩ USD | | 0 | 0 | 0 | 0 | 15.00% |
| Debt Drawdown | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Debt Repayment | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| End of year Loan B | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Average debt outstanding | USD | · · | 0 | 0 | 0 | 0 | 0 |
| Interest | USD | | 0 | 0 | 0 | 0 | 0 |
| interest | CGD | | Ü | O | O | U | Ü |
| Check Total Drawdown | 0 | | | | | | |
| Check Total Repyment | 0 | | | | | | |
| Totals | | | | | | | |
| Change in Financial Debt | USD | | | | | | |
| | | 0 | 0 | 0 | 0 | 0 | 0 |
| Financial Debt (year end) | USD USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Interest | บอบ | 0 | U | U | U | U | 0 |

| Projected Valuation | Unit | Start | 2020 | F 2021 I | = 2022 F | 2023 F | 2024 F |
|-----------------------------|-----------------|----------|------------|--------------|-------------|---------------|----------------|
| Period Period | Years | 0 | | | 2 3 | | 5 |
| Fundamentals | | | | | | | |
| Revenues | USD | 0 | 1,508,242 | 16.459.183 | 86.214.130 | 423.246.611 | 2,046,553,015 |
| EBITDA | USD | 0 | 1,243,384 | | , , | 338.475.746 | 1,617,360,166 |
| App Installs | # | NA NA | , -, | , ., | -,, - | 312,125,572 | 1,508,833,345 |
| Active Users | # | NA NA | , , - | | | 156,062,786 | 754,416,673 |
| Subscribers | # | NA NA | , , | - 1 - 1 | | 130,002,780 | 754,410,075 |
| Subscribers | # | INA | · | · | U | U | U |
| Selected Exit Multiple: | EV/App Installs | | | | | | |
| EV/Revenues | x | 15 | | | | | |
| EV/EBITDA | x | 10 | | | | | |
| EV/App Installs | USD/Install | 0.00 | | | | | |
| EV/Active User | USD/User | 20.00 | | | | | |
| EV/Subscriber | USD/Subsc | 20.00 | | | | | |
| Enterprise Value | USD | | 22,422,151 | 126,959,800 | 645,101,898 | 3,121,255,717 | 15,088,333,451 |
| ./. Financial Debt | USD | | 0 | | 0 | 0 | 0 |
| Cash | USD | | 901,05 | 9 11,034,46 | 61,498,282 | -8,373,028 | -41,246,991 |
| Equity Value | USD | | 23,323,21 | 0 137,994,26 | 706,600,181 | 3,112,882,689 | 15,047,086,460 |
| Implied Valuation Multiples | | | | | | | |
| EV/Revenues | x | | 14.9 | x 7.7: | x 7.5x | 7.4x | 7.4x |
| EV/EBITDA | x | | 18.0 | x 8.9 | x 9.1x | 9.2x | 9.3x |
| EV/App Installs | USD/Install | | 10 | | | 10 | 10 |
| EV/Active User | USD/User | | 20 | | | 20 | 20 |
| EV/Subscriber | USD/Subscriber | | NA | NA | NA | | NA |

| IRR Analysis (Unlevered and Levered) | _ | | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
|--|--|--|--|---|--|---|---|--|
| Year | | | | 1 | 2 | 3 | 4 | |
| Cash Flow date | | | 1-Jan-20 | 31-Dec-20 | 31-Dec-21 | 31-Dec-22 | 31-Dec-23 | 31-Dec-2 |
| Investment Period | Years | 5 | | | | | | |
| EV/App Installs | x | 10.0x | | | | | | |
| 2 vv pp motalio | ^ | 10.0% | | | | | | |
| Unlevered Free Cash Flows | | | | | | | | |
| EBIT | USD | | 0 | 1,243,384 | 14,210,903 | 70,705,229 | 338,475,746 | 1,617,360,166 |
| Adjusted Tax (1-t) | USD | | 0 | (310,846) | (3,552,726) | (17,676,307) | (84,618,936) | (404,340,041 |
| Addback D&A | USD | | 0 | 0 | 0 | 0 | 0 | 0 |
| Change in NWC | USD | | 0 | (63,965) | (220,520) | (1,146,028) | (5,455,391) | (26,397,741 |
| CAPEX + Development Costs | USD | | 0 | 0 | 0 | 0 | 0 | 0 |
| Terminal Value | USD | | | 0 | 0 | 0 | 0 | 15,088,333,451 |
| Free Cash Flow to Firm (FCFF) | USD | | 0 | 868,573 | 10,437,657 | 51,882,894 | 248,401,418 | 16,274,955,834 |
| Cumulated Free Cash Flow | USD | | 0 | 868.573 | 11,306,231 | 63,189,125 | 311,590,543 | 16,586,546,377 |
| Check | | | \$0 | \$38,356 | \$342,608 | \$1,761,685 | \$8,573,028 | \$41,446,991 |
| | | | | | | | | |
| Exit Valuation Multiples | | | | | | | | |
| EV/Revenues | X | | | | | | | 7.4> |
| EV/EBITDA | X | | | | | | | 9.3 |
| EV/App Installs | USD/Inst | | | | | | | 10 |
| EV/Active User | USD/Use | | | | | | | 20 |
| EV/Subscriber | USD/Sub | scriber | | | | | | NA |
| Funding Required | USD | 70,842 | | | | | | |
| Profit | USD | 16,586,546,377 | | | | | | |
| Proceeds | USD | 16,586,617,219 | | | | | | |
| | | | | | | | | |
| Multiple | X | 234134.0x | | | | | | |
| Project IRR | % | #NUM! | | | | | | |
| WACC | % | 12% | | | | | | |
| NPV | USD | 8,427,443,014 | | | | | | |
| Time to Break-Even (EBITDA) | Years | 0.2 | | | | | | |
| Payback Period | Years | 0.3 | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Levered w/o Reserve | | | | | | | | |
| | USD | | 0 | 868,573 | 10,437,657 | 51,882,894 | 248,401,418 | 16,274,955,834 |
| Free Cash Flow to Firm (FCFF) | | | 0 | 868,573 | 10,437,657 | 51,882,894 0 | 248,401,418 0 | 16,274,955,834 |
| Free Cash Flow to Firm (FCFF) Interest | USD | | 0 | 0 | 0 | 0 | 0 | 0 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax | USD USD | | 0 | 0 310,846 | 0 3,552,726 | 0 17,676,307 | 0 84,618,936 | 0 404,340,041 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax | USD USD USD | | 0 0 0 | 0 310,846 (310,846) | 0 3,552,726 (3,552,726) | 0 17,676,307 (17,676,307) | 0 84,618,936 (84,618,936) | 0 404,340,041 (404,340,041 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt | USD USD USD USD | | 0 0 0 0 | 0 310,846 (310,846) 0 | 0 3,552,726 (3,552,726) 0 | 0 17,676,307 (17,676,307) 0 | 0 84,618,936 (84,618,936) 0 | 0 404,340,041 (404,340,041) |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit | USD USD USD USD USD | | 0 0 0 0 | 0 310,846 (310,846) 0 0 | 0 3,552,726 (3,552,726) 0 0 | 0 17,676,307 (17,676,307) 0 0 | 0 84,618,936 (84,618,936) 0 0 | 0 404,340,041 (404,340,041) 0 0 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) | USD USD USD USD USD | | 0 0 0 0 0 | 0 310,846 (310,846) 0 0 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 | 0 17,676,307 (17,676,307) 0 0 51,882,894 | 0 84,618,936 (84,618,936) 0 0 248,401,418 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow | USD USD USD USD USD | | 0 0 0 0 0 0 | 0 310,846 (310,846) 0 0 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) | USD USD USD USD USD | | 0 0 0 0 0 | 0 310,846 (310,846) 0 0 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 | 0 17,676,307 (17,676,307) 0 0 51,882,894 | 0 84,618,936 (84,618,936) 0 0 248,401,418 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required | USD USD USD USD USD USD | 70,842 | 0 0 0 0 0 0 | 0 310,846 (310,846) 0 0 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check | USD USD USD USD USD USD USD | 70,842 16,586,546,377 | 0 0 0 0 0 0 | 0 310,846 (310,846) 0 0 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required | USD USD USD USD USD USD | | 0 0 0 0 0 0 | 0 310,846 (310,846) 0 0 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit | USD USD USD USD USD USD USD USD | 16,586,546,377 | 0 0 0 0 0 0 | 0 310,846 (310,846) 0 0 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds | USD | 16,586,546,377 16,586,617,219 | 0 0 0 0 0 0 | 0 310,846 (310,846) 0 0 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple | USD | 16,586,546,377 16,586,617,219 234134.0 x | 0 0 0 0 0 0 | 0 310,846 (310,846) 0 0 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple Equity IRR | USD | 16,586,546,377 16,586,617,219 234134.0 x | 0 0 0 0 0 0 | 0 310,846 (310,846) 0 0 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple Equity IRR | USD | 16,586,546,377 16,586,617,219 234134.0 x | 0 0 0 0 0 0 | 0 310,846 (310,846) 0 0 868,573 868,573 \$38,356 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 \$342,608 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 \$1,761,685 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 \$8,573,028 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 16,586,546,377 \$41,446,991 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple Equity IRR Levered with Reserve FCFE | USD | 16,586,546,377 16,586,617,219 234134.0 x | 0 0 0 0 0 0 0 \$0 | 0 310,846 (310,846) 0 0 868,573 868,573 \$38,356 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 \$8,573,028 | 00 404,340,041 (404,340,041) 0 16,274,955,834 16,586,546,377 \$41,446,991 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple Equity IRR Levered with Reserve FCFE Equity Reserve | USD | 16,586,546,377 16,586,617,219 234134.0 x | 0 0 0 0 0 0 \$0 \$0 | 310,846 (310,846) 0 0 868,573 868,573 \$38,356 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 \$342,608 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 \$1,761,685 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 \$8,573,028 | 0 404,340,041 (404,340,041) 0 0 16,274,955,834 16,586,546,377 \$41,446,991 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple Equity IRR Levered with Reserve FCFE Equity Reserve FCFE incl. Reserve | USD | 16,586,546,377 16,586,617,219 234134.0 x | 0 0 0 0 0 0 \$0 \$0 (295,872) (295,872) | 0 310,846 (310,846) 0 0 868,573 \$868,573 \$38,356 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 \$342,608 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 \$1,761,685 51,882,894 0 51,882,894 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 \$8,573,028 | 16,274,955,834 016,274,955,834 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple Equity IRR Levered with Reserve FCFE Equity Reserve FCFE incl. Reserve | USD | 16,586,546,377 16,586,617,219 234134.0 x | 0 0 0 0 0 0 \$0 \$0 | 310,846 (310,846) 0 0 868,573 868,573 \$38,356 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 \$342,608 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 \$1,761,685 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 \$8,573,028 | 16,274,955,834 16,274,955,834 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple Equity IRR Levered with Reserve FCFE Equity Reserve FCFE incl. Reserve Cum. FCFE with Reserve Check | USD | 16,586,546,377 16,586,617,219 234134.0x #NUM! | 0 0 0 0 0 0 \$0 \$0 \$0 (295,872) (295,872) (295,872) | 868,573 868,573 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 \$342,608 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 \$1,761,685 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 \$8,573,028 | 16,274,955,834 16,274,955,834 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple Equity IRR Levered with Reserve FCFE Equity Reserve Cum. FCFE with Reserve Check Equity Funding Required | USD | 16,586,546,377 16,586,617,219 234134.0x #NUM! | 0 0 0 0 0 0 \$0 \$0 \$0 (295,872) (295,872) (295,872) | 868,573 868,573 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 \$342,608 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 \$1,761,685 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 \$8,573,028 | 16,274,955,834 016,274,955,834 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple Equity IRR Levered with Reserve FCFE Equity Reserve FCFE with Reserve Check Equity Funding Required Profit Equity Funding Required Profit | USD | 16,586,546,377 16,586,617,219 234134.0x #NUM! 70,842 16,586,250,505 | 0 0 0 0 0 0 \$0 \$0 \$0 (295,872) (295,872) (295,872) | 868,573 868,573 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 \$342,608 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 \$1,761,685 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 \$8,573,028 | 16,274,955,834 16,274,955,834 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple Equity IRR Levered with Reserve FCFE Equity Reserve FCFE with Reserve Check Equity Funding Required Profit From Communication of the Communication of t | USD | 70,842 16,586,321,347 | 0 0 0 0 0 0 \$0 \$0 \$0 (295,872) (295,872) (295,872) | 868,573 868,573 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 \$342,608 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 \$1,761,685 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 \$8,573,028 | 16,274,955,834 16,274,955,834 16,274,955,834 16,586,546,377 |
| Free Cash Flow to Firm (FCFF) Interest Addback Adjusted Tax Effective Tax Change in Financial Debt Debt Repayment at Exit Free Cash Flow to Equity (FCFE) Cumulated Free Cash Flow Check Equity Funding Required Profit Proceeds Multiple Equity IRR Levered with Reserve FCFE Equity Reserve FCFE incl. Reserve Cum. FCFE with Reserve Check | USD | 16,586,546,377 16,586,617,219 234134.0x #NUM! 70,842 16,586,250,505 | 0 0 0 0 0 0 \$0 \$0 \$0 (295,872) (295,872) (295,872) | 868,573 868,573 868,573 868,573 | 0 3,552,726 (3,552,726) 0 0 10,437,657 11,306,231 \$342,608 | 0 17,676,307 (17,676,307) 0 0 51,882,894 63,189,125 \$1,761,685 | 0 84,618,936 (84,618,936) 0 0 248,401,418 311,590,543 \$8,573,028 | 16,274,955,834 16,274,955,834 16,274,955,834 16,274,955,834 |

All amounts in USD

| All amounts in USD | | | | | | | | |
|-------------------------------------|-------|---|-------|--------|---------|-----------|------------|-------------|
| Details - Uses and Sources of Funds | Unit | | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| Period | Years | | 0 | 1 | 2 | 3 | 4 | 5 |
| Funding Period | Years | | 0 | | | | | |
| Uses of Funds - Cumulative | | | | | | | | |
| CAPEX | USD | | 0 | 0 | 0 | 0 | 0 | 0 |
| Development Costs | USD | | 0 | 0 | 0 | 0 | 0 | 0 |
| Paid Ads | USD | | 0 | 80,000 | 330,000 | 1,580,000 | 7,580,000 | 36,580,000 |
| Other OPEX | USD | | 0 | 77,127 | 899,751 | 9,000,500 | 57,539,464 | 311,549,955 |
| Interest expenses | USD | | 0 | 0 | 0 | 0 | 0 | 0 |
| Change in Financial Debt | USD | | 0 | 0 | 0 | 0 | 0 | 0 |
| Uses of Funds | | | | | | | | |
| CAPEX | USD | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Development Costs | USD | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Paid Ads | USD | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other OPEX | USD | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Interest expenses | USD | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Change in Financial Debt | USD | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| All amounts in USD | | | | | | | |
|-------------------------------------|-----|---------------------|-----------|------------|------------|-------------|-----------------|
| Investor Cash Flows | | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| Year | | 0 | 1 | 2 | 3 | 4 | 5 |
| Cash Flow date | | 1-Jan-20 | 31-Dec-20 | 31-Dec-21 | 31-Dec-22 | 31-Dec-23 | 31-Dec-24 |
| | | | | | | | |
| Levered Cash Flows | USD | 0 | 868,573 | 10,437,657 | 51,882,894 | 248,401,418 | 16,274,955,834 |
| 20V0100 Cd011110W0 | 002 | | 000,010 | 10,101,001 | 01,002,001 | 210,101,110 | 10,21 1,000,001 |
| Adjusted Cash Flows | | | | | | | |
| Equity Drawdown | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Correction for Monthly Peaks | USD | (70,842) | · · | o o | · · | Ū | · · |
| Equity Funding Required | USD | 70,842 | | | | | |
| Adjusted Drawdown Schedule | USD | 100.0% | 0.0% | 0.0% | 0.0% | 0.0% | |
| | | | 0.0% | 0.0% | 0.0% | | • |
| Equity Drawdown Adjusted Cash Flows | USD | -70,842 | 868.573 | | | 0 | 10.071.055.001 |
| Cumulated Cash Flows | USD | -70,842 (70,040) | | 10,437,657 | 51,882,894 | 248,401,418 | 16,274,955,834 |
| Cumulated Cash Flows | USD | (70,842) | 797,731 | 11,235,388 | 63,118,282 | 311,519,700 | 16,586,475,535 |
| | | 70.040 | | | | | |
| Investment | USD | 70,842 | | | | | |
| Profit | USD | 16,586,475,535 | | | | | |
| Proceeds | USD | 16,586,546,377 | | | | | |
| Multiple | x | 234133.0x | | | | | |
| Investor IRR | % | 2086.4% | | | | | |
| | | | | | | | |
| | | | | | | | |
| Cash in/Cash Out | | | | | | | |
| Investment | USD | -70.842 | 0 | 0 | 0 | 0 | 0 |
| Dividends | USD | -70,042 | 0 | 0 | 0 | 311,461,385 | 1,186,622,383 |
| Exit Proceeds | USD | 0 | 0 | 0 | | | |
| | | | | | 0 | 0 | 15,088,333,451 |
| Investment Cash Flows | USD | -70,842 | (70.0.10) | 0 | 0 | 311,461,385 | 16,274,955,834 |
| Cumulated Cash Flows | USD | (70,842) | (70,842) | (70,842) | (70,842) | 311,390,543 | 16,586,346,377 |
| | | | | | | | |
| Investment | USD | 70,842 | | | | | |
| Profit | USD | 16,586,346,377 | | | | | |
| Proceeds | USD | 16,586,417,219 | | | | | |
| Multiple | x | 234131.1x | | | | | |
| Investor IRR | % | 1130.6% | | | | | |
| | | | | | | | |
| | | | | | | | |
| Investor Cash Flows | | | | | | | |
| Selected Cash Flow Base: | | Adjusted Cash Flows | | | | | |
| Adjusted Cash Flows | USD | -70.842 | 868,573 | 10,437,657 | 51.882.894 | 248,401,418 | 16,274,955,834 |
| Cash in/Cash Out | USD | -70,842 | 000,575 | 0 0 | 0 0 | 311,461,385 | 16,274,955,834 |
| Investor Cash Flows | USD | -70,842 | 868,573 | 10,437,657 | 51,882,894 | 248,401,418 | 16,274,955,834 |
| Cumulated Cash Flows | USD | | 797,731 | 11,235,388 | 63,118,282 | | 16,586,475,535 |
| | USD | (70,842) | | | | 311,519,700 | 10,580,475,535 |
| Check | | 0 | 0 | 0 | 0 | 0 | U |
| | | 70.010 | | | | | |
| Investment | USD | 70,842 | | | | | |
| Profit | USD | 16,586,475,535 | | | | | |
| Proceeds | USD | 16,586,546,377 | | | | | |
| Multiple | x | 234133.0x | | | | | |
| Investor IRR | % | 2086.4% | | | | | |
| | | | | | | | |
| | | | | | | | |
| Shareholders | | Ownership % | ı | Drawdown I | Drawdown % | | |
| Founders | USD | 75.0% | Ė | 0 | 0.0% | | |
| Investor 1 | USD | 25.0% | + | 70,842 | 100.0% | | |
| Investor 2 | USD | 0.0% | + | 70,842 | 0.0% | | |
| | | | + | | | | |
| Investor 3 | USD | 0.0% | - ⊢ | 0 | 0.0% | | |
| Investor 4 | USD | 0.0% | | 0 | 0.0% | | |
| Investor 5 | USD | 0.0% | | 0 | 0.0% | | |
| Total | USD | 100.0% | | 70,842 | 100.0% | | |
| Check | | | | 0 | | | |
| | | | | | | | |
| | | | | | | | |

| All amounts in USD | | | | | | | |
|----------------------|-----|----------------|-----------|-----------|------------|-------------|----------------|
| Founders | | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| Date | | 1-Jan-20 | 31-Dec-20 | 31-Dec-21 | 31-Dec-22 | 31-Dec-23 | 31-Dec-24 |
| Equity Injection % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Equity Stake | % | 75.0% | 75.0% | 75.0% | 75.0% | 75.0% | 75.0% |
| Investment | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Levered Cash Flows | USD | | 651,430 | 7,828,243 | 38,912,171 | 186,301,064 | 12,206,216,876 |
| Founders Cash in/out | USD | 0 | 651,430 | 7,828,243 | 38,912,171 | 186,301,064 | 12,206,216,876 |
| Cumulated | USD | 0 | 651,430 | 8,479,673 | 47,391,844 | 233,692,907 | 12,439,909,783 |
| Investment | USD | 0 | | | | | |
| Profit | USD | 12,439,909,783 | | | | | |
| Proceeds | USD | 12,439,909,783 | | | | | |
| Equity Multiple | x | NA | | | | | |
| Investor IRR | % | NA | | | | | |

| All amounts in USD | | | | | | | |
|-----------------------|-----|---------------|-----------|-----------|------------|------------|---------------|
| Investor 1 | | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| Date | | 1-Jan-20 | 31-Dec-20 | 31-Dec-21 | 31-Dec-22 | 31-Dec-23 | 31-Dec-24 |
| Equity Injection % | | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Equity Stake | % | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% |
| Investment | USD | -70,842 | 0 | 0 | 0 | 0 | 0 |
| Proceeds | USD | | 217,143 | 2,609,414 | 12,970,724 | 62,100,355 | 4,068,738,959 |
| Investors Cash in/out | USD | (70,842) | 217,143 | 2,609,414 | 12,970,724 | 62,100,355 | 4,068,738,959 |
| Cumulated | USD | (70,842) | 146,301 | 2,755,715 | 15,726,439 | 77,826,793 | 4,146,565,752 |
| Investment | USD | 70,842 | | | | | |
| Profit | USD | 4,146,565,752 | | | | | |
| Proceeds | USD | 4,146,636,594 | | | | | |
| Equity Multiple | x | 58533.2x | | | | | |
| Investor IRR | % | 1049.7% | | | | | |

| All amounts in USD | | | | | | | |
|-----------------------|-----|----------|-----------|-----------|-----------|-----------|-----------|
| Investor 2 | | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| Date | | 1-Jan-20 | 31-Dec-20 | 31-Dec-21 | 31-Dec-22 | 31-Dec-23 | 31-Dec-24 |
| Equity Injection % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Equity Stake | % | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Investment | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Proceeds | USD | | 0 | 0 | 0 | 0 | 0 |
| Investors Cash in/out | USD | - | - | - | - | - | - |
| Cumulated | USD | - | - | - | - | - | - |
| Investment | USD | 0 | | | | | |
| Profit | USD | - | | | | | |
| Proceeds | USD | - | | | | | |
| Equity Multiple | x | NA | | | | | |
| Investor IRR | % | NA | | | | | |

| All amounts in USD | | | | | | | |
|-----------------------|-----|----------|-----------|-----------|-----------|-----------|-----------|
| Investor 3 | | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| Date | | 1-Jan-20 | 31-Dec-20 | 31-Dec-21 | 31-Dec-22 | 31-Dec-23 | 31-Dec-24 |
| Equity Injection % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Equity Stake | % | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Investment | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Proceeds | USD | | 0 | 0 | 0 | 0 | 0 |
| Investors Cash in/out | USD | - | - | - | - | - | - |
| Cumulated | USD | - | - | - | - | - | - |
| Investment | USD | 0 | | | | | |
| Profit | USD | - | | | | | |
| Proceeds | USD | - | | | | | |
| Equity Multiple | x | NA | | | | | |
| Investor IRR | % | NA | | | | | |

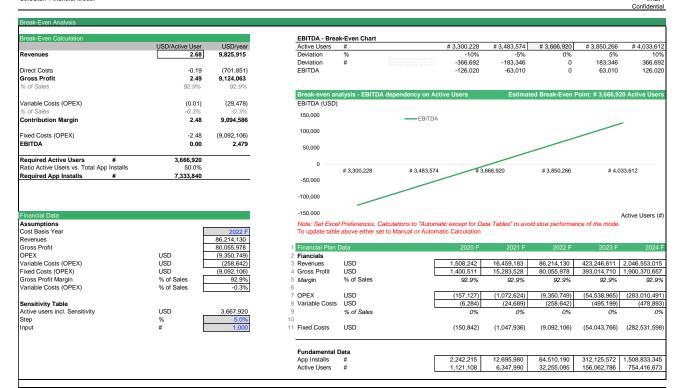
| All amounts in USD | | | | | | | |
|-----------------------|-----|----------|-----------|-----------|-----------|-----------|-----------|
| Investor 4 | | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| Date | | 1-Jan-20 | 31-Dec-20 | 31-Dec-21 | 31-Dec-22 | 31-Dec-23 | 31-Dec-24 |
| Equity Injection % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Equity Stake | % | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Investment | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Proceeds | USD | | 0 | 0 | 0 | 0 | 0 |
| Investors Cash in/out | USD | - | - | - | - | - | - |
| Cumulated | USD | - | - | - | - | - | - |
| Investment | USD | 0 | | | | | |
| Profit | USD | - | | | | | |
| Proceeds | USD | - | | | | | |
| Equity Multiple | x | NA | | | | | |
| Investor IRR | % | NA | | | | | |

| | #REF! |
|--------------------|-------|
| | |
| All amounts in USD | |

| All amounts in USD | | | | | | | |
|-----------------------|-----|----------|-----------|-----------|-----------|-----------|-----------|
| Investor 5 | | Start | 2020 F | 2021 F | 2022 F | 2023 F | 2024 F |
| Date | | 1-Jan-20 | 31-Dec-20 | 31-Dec-21 | 31-Dec-22 | 31-Dec-23 | 31-Dec-24 |
| Equity Injection % | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Equity Stake | % | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Investment | USD | 0 | 0 | 0 | 0 | 0 | 0 |
| Proceeds | USD | | 0 | 0 | 0 | 0 | 0 |
| Investors Cash in/out | USD | • | - | - | - | - | - |
| Cumulated | USD | - | - | - | - | - | - |
| Investment | USD | 0 | | | | | |
| Profit | USD | - | | | | | |
| Proceeds | USD | - | | | | | |
| Equity Multiple | x | NA | | | | | |
| Investor IRR | % | NA | | | | | |

| All amounts in USD | | | | | | | |
|--------------------|-----|----------------|---------------|------------|------------|------------|------------|
| Investor Summary | | Founders | Investor 1 | Investor 2 | Investor 3 | Investor 4 | Investor 5 |
| Investment | USD | 0 | 70,842 | 0 | 0 | 0 | 0 |
| Profit | USD | 12,439,909,783 | 4,146,565,752 | 0 | 0 | 0 | 0 |
| Proceeds | USD | 12,439,909,783 | 4,146,636,594 | 0 | 0 | 0 | 0 |
| Equity Multiple | x | NA | 58533.2x | NA | NA | NA | NA |
| Investor IRR | % | NA NA | 1049.7% | NA | NA | NA | NA |

| User Lifetime Value | Year | Year 1 | Year 1 | Year 1 | Year 1 | Year 1 | Year 1 | Year 1 | Year 1 | Year 1 | Year 1 | Year 1 | Year 1 | |
|---------------------------------------|--------------------|----------------|---------|-------------|--------|--------|---------|---------|---------|---------|---------|--------|-----------|---------------|
| /alue per New User | Month | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | |
| lew App Install | # | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | |
| User Equivalent | x | 1.00 | 0.97 | 0.94 | 0.91 | 0.89 | 0.86 | 0.83 | 0.81 | 0.78 | 0.76 | 0.74 | 0.72 | |
| Churn | % | | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | _ |
| Active Users | % | 50.0% | 50.0% | 50.0% | 50.0% | 50.0% | 50.0% | 50.0% | 50.0% | 50.0% | 50.0% | 50.0% | 50.0% | _ |
| Active User Equivalent | x | 0.50 | 0.49 | 0.47 | 0.46 | 0.44 | 0.43 | 0.42 | 0.40 | 0.39 | 0.38 | 0.37 | 0.36 | |
| n-App Purchases | | | | | | | | | | | | | | |
| Time Spent per active user | Hours | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | |
| Hours per Purchase | Hours/# | 0 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | $\overline{}$ |
| Purchases | # | 0 0.03 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | _ |
| Avg. purchase value | USD | 0 2.50 | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 | $\overline{}$ |
| In App Purchases | USD | 0 0.06 | 0.06 | 0.06 | 0.06 | 0.06 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.04 | |
| Lifetime Value In-App Purchases | USD | 1.75 | 2.25 | | | | | 2.20 | | 2.30 | | | 2.34 | |
| Advertisement (PPC) | | | | | | | | | | | | | | |
| Time Spent per active user | Hours | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | |
| Ads displayed per hour | # | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | _ |
| Click rate | % | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | _ |
| Pay-per-click (PPC) | USD / click | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | $\overline{}$ |
| Value Advertisement | USD/Active User | 0.10 | 0.10 | 0.09 | 0.09 | 0.09 | 0.09 | 0.08 | 0.08 | 0.08 | 0.08 | 0.07 | 0.07 | _ |
| Lifetime Value Advertisement (PPC) | USD/Active User | 2.80 | 0.10 | 3.00 | 5.00 | 5.00 | 5.00 | 0.00 | 0.00 | 0.00 | 0.00 | 5.01 | 0.07 | |
| Advertisement (Impressions) | | | | | | | | | | | | | | |
| Time Spent per active user | Hours | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | |
| Ads displayed per hour | # | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | - |
| Impressions | # | 10.00 | 9.70 | 9.41 | 9.13 | 8.85 | 8.59 | 8.33 | 8.08 | 7.84 | 7.60 | 7.37 | 7.15 | - |
| Revenue per 1000 Impressions | USD/000 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | |
| Value Advertisement | USD/Active User | 0.10 | 0.10 | 0.09 | 0.09 | 0.09 | 0.09 | 0.08 | 0.08 | 0.08 | 0.08 | 0.07 | 0.07 | |
| Lifetime Value Advertisement (Impress | si USD/Active User | 1.02 | | | | | | | | | | | | |
| Other | | | | | | | | | | | | | | |
| Other (Revenue) | USD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Active Users | # | 5,952 | 14,456 | 26,686 | 44,355 | 69,965 | 107,161 | 161,261 | 240,022 | 354,755 | 521,963 | | 1,121,108 | |
| Other (Revenue)/Active Users | USD/Active User | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| Value other Revenue | USD/Active User | 0.00 | | | | | | | | | | | | |
| Total User Value | USD | 0.26 | 0.25 | 0.25 | 0.24 | 0.23 | 0.23 | 0.22 | 0.21 | 0.21 | 0.20 | 0.19 | 0.19 | |
| Cumulated User Value | USD/Active User | 0.26 | 0.52 | 0.76 | 1.00 | 1.24 | 1.46 | 1.68 | 1.89 | 2.10 | 2.30 | 2.49 | 2.68 | |
| Summary User Lifetime Value | U | SD/Active User | USD/New | App Install | | | | | | | | | | |
| Paid App Downloads | | 0.00 | | 0.00 | | | | | | | | | | |
| n-App Purchases | | 1.75 | | 0.87 | | | | | | | | | | |
| Subscription | | 0.00 | | 0.00 | | | | | | | | | | |
| Advertisement (PPC) | | 2.80 | | 1.40 | | | | | | | | | | |
| Advertisement (Impressions) | | 1.02 | | 0.51 | | | | | | | | | | |
| Other | | 0.00 | | 0.00 | | | | | | | | | | |
| Total User Lifetime Value | | 5.57 | | 2.78 | | | | | | | | | | |
| Check | | 0.00 | | 0.00 | | | | | | | | | | |



Confidential

Abbreviations

Input Cells

Calculations

Links from Other Sheets

Actual figure

ARPU Average Revenue per User CAC **Customer Acquisition Costs**

CAPEX Capital Expenditures CPC Cost per Click COGS Cost of goods sold

Cum. Cumulated

DCF Discounted Free Cash Flows D&A Depreciation & Amortization **EBIT** Earnings before interest and taxes

EBITDA Earnings before interest, taxes, depreciation and amortization

Forecasted figure FTE Full Time Equivalent

GΡ **Gross Profit**

IRR Internal rate on return KPI Key Performance Indicator

M/Y Month/Year

MRR Monthly Recurring Revenues

NPV Net Present Value OPEX Operating costs PPC Pay per Click Rev Revenues

ROE Return on Equity ROIC

Return on Invested Capital SaaS Software as a Service

Tax rate % TV **Terminal Value** USD **United States Dollar**

WACC Weighted Average Cost of Capital (Discount Rate)

| VIDEO DATA | | TIGERG PH | RA | | | | BACKBLA ZE |
|---|---------|---------------------------------|--------------------|-----------------------|--------------|----------|--------------------------------|
| GB Stored/user | 1.8 | User tier | Model Price /hr | Model price /month | | | Price/GB stored |
| GB Transfered/ user | 180 | 0-10,000 10,000- | 2.78 | 2001.6 | mont | i | Price/User in that month |
| MB/Video | 10 | 25,000 | 5.94 | 4276.8 | | 1 | 0.0018 |
| GB/Video | 0.01 | 25,000- 50,000 | 11.28 | 8121.6 | | 2 | 0.0036 |
| # Videos uploaded/u ser/day # Videos watched/us | 1.2 | 50,000- 100,000 | 20.93 | 15069.6 | | 3 | 0.0054 |
| er/day | 120 | | | | | 4 | 0.0072 |
| # Videos uploaded/u ser/month # Videos | 36 | | | | | 5 | 0.009 |
| watched/us er/month GB | 3600 | | | | | 6 | 0.0108 |
| uploaded/u ser/month GB watched/us | 0.36 | | | | | 12 | 0.0216 |
| er/month | 36 | | | | | | |
| Comments/ Video | 250 | FIREBAS | SE | | | | |
| Comments/ Month/User | 9000 | CHAT | | | THU data) | | S (and other |
| Byes/comm ent GB/comme | 80 | Price/GB chat Price/use | | 6 | Price | /GB thui | mbnail |
| nt | 8E-08 | month | | 0.00216 | Price | /user/mo | onth |
| GB of comments/month/user | 0.00072 | COMME. TS | N | | Price | /thumbn | ail |
| Chats/Chat | | Price/GB | | | Price | of uploa | |
| room | 100 | commen | t | 0.18 | user/ | month | |
| Chatrooms/ User/Interv al | 3 | Price of storage /user/mo | nth | 0.0001296 | Price | of thum | bnail/video |

| Chat Interval length (days) | 2 |
|--------------------------------------|---------|
| Chatrooms/ User/Month | 45 |
| Chats/User/ Month | 4500 |
| Bytes/chat Bytes of | 80 |
| chats/user/ month GB of | 360000 |
| chats/user/ month | 0.00036 |
| KB/thumbn ail | 600 |
| GB/thumbn ail | 0.0006 |
| thumbnails stored/user/ month | 36 |
| GB thumbnails/ user/month | 0.0216 |

| II. | | |
|--------------------------------------|-----------|--|
| Price/com ment uploaded | 0.0000018 | Price of viewing thumbnails/user/month |
| Price of uploading/ user/month | 0.0162 | TOTAL price of thumbnails/user/month |
| Price of comments/ video | 0.0000006 | |
| Price of viewing comments/ | 0.0004.0 | |
| user/month TOTAL | 0.00216 | |
| price of comments/ user/month | 0.0184896 | Pre-total Price/user/month |
| | | ROUNDED UP |

CLOUDFL ARE

| | 7 | | |
|-----------------------------------|--------------------------------|-----|------|
| 0.005 Price/User accumulate | Up to 11/3 | | 0 |
| d up to that month | Up to ~150 users At 100k | | 4000 |
| 0.0018 | users | 57k | |
| 0.0054 | | | |
| 0.0108 | | | |
| 0.018 | | | |
| 0.027 | | | |
| 0.0378 | | | |
| | | | |

r video

solve for L in $L((N+L)/L)^{(1/12)}-L=5$ (or whatever month 1's goal s

0.18

0.1404

L= 10.903333

0.003888

N= 1000

| U. | .U | U | U | U | U | I | Č |
|----|----|---|---|---|---|---|---|
| | | | | | | | |

| | User goals | Backblaze | | |
|-------|------------|--------------------|------------|------------|
| Month | (k) | Firebase cost cost | Tigergraph | Cloudflare |

0.0000648

5 \$500.00 \$9.00 \$300.00 \$1,017.00

2 12.29 \$1,229.29 \$40.13 \$737.57 \$2,500.38

0.0000006

| , | | | | | | |
|-----------|----|--------|-------------|-------------|-------------|-------------|
| 0.00216 | 3 | 22.93 | \$2,293.02 | \$112.53 | \$1,375.81 | \$4,663.99 |
| 0.0061128 | 4 | 38.45 | \$3,844.54 | \$254.13 | \$2,306.72 | \$7,819.80 |
| | 5 | 61.08 | \$6,107.56 | \$505.67 | \$3,664.53 | \$12,422.77 |
| | 6 | 94.08 | \$9,408.34 | \$926.56 | \$5,645.00 | \$19,136.57 |
| 0.0267624 | 7 | 142.23 | \$14,222.79 | \$1,603.46 | \$8,533.67 | \$28,929.15 |
| 0.1 | 8 | 212.45 | \$21,245.02 | \$2,662.77 | \$12,747.01 | \$43,212.37 |
| | 9 | 314.87 | \$31,487.49 | \$4,288.86 | \$18,892.49 | \$64,045.55 |
| | 10 | 464.27 | \$46,426.91 | \$6,750.62 | \$27,856.15 | \$94,432.33 |
| | 11 | 682.17 | \$68,217.20 | \$10,440.30 | \$40,930.32 | ######### |

12

| | N= | 5000 | | | | |
|-------|------------|---------|---------------|-------------|-------------|------------|
| | User goals | | Backblaze | | | |
| Month | (k) | | Firebase cost | cost | Tigergraph | Cloudflare |
| | 13 | 1143.53 | \$114,352.98 | \$23,478.01 | \$68,611.79 | ######### |
| | 14 | 1307.66 | \$130,766.05 | \$33,379.84 | \$78,459.63 | ######### |
| | 15 | 1495.35 | \$149,534.88 | \$45,973.28 | \$89,720.93 | ######### |
| | 16 | 1709.98 | \$170,997.59 | \$61,644.69 | ######### | ######### |
| | 17 | 1955.41 | \$195,540.85 | \$80,835.83 | ######### | ######### |
| | 18 | 2236.07 | \$223,606.80 | ######### | ######### | ######### |
| | 19 | 2557.01 | \$255,701.04 | ######### | ######### | ######### |
| | 20 | 2924.02 | \$292,401.77 | ######### | ######### | ######### |
| | | | | | | |
| | 21 | 3343.7 | \$334,370.15 | ########## | ########## | ########## |

1000 \$100,000.00 \$15,929.98 \$60,000.00 ######## \$304,982.15 \$43,524.02 ######## ########

| | 22 23 | 3823.62 4372.43 | \$382,362.25 \$437,242.64 | ######### ############################ | ######### ############################ | ######### ############################ |
|-------|----------|--------------------|--|---|---|---|
| | 24 | 5000 | \$500,000.00 | ######### | ######### | ######### |
| | | | ########## | ######### | ######### | ######### |
| | N= | 25000 | | | | |
| | | User goals | | Backblaze | | |
| Month | | (k) | Firebase cost | | Tigergraph | Cloudflare |
| | 25 | 5717.65 | \$571,764.92 | ######### | ######### | ######### |
| | 26 | 6538.3 | \$653,830.24 | ######### | ######### | ######### |
| | 27 | 7476.74 | \$747,674.39 | ######### | ######### | ######### |
| | 28 | 8549.88 | \$854,987.97 | ######### | ######### | ######### |
| | 29 | 9777.04 | \$977,704.26 | ######### | ######### | ######### |
| | 30 | 11180.34 | ########## | ######### | ######### | ######### |
| | 31 | 12785.05 | ########### | ######### | ######### | ######### |
| | 32 | 14620.09 | ########## | ######### | ######### | ######### |
| | 33 | 16718.51 | ########## | ######### | ######### | ######### |
| | 34 | 19118.11 | ########## | ######### | ######### | ######### |
| | 25 | 21862.13 | ########### | ######### | пппппппппп | ######### |
| | 35 36 | | | | ######### | |
| | 30 | 25000 | ###################################### | ###################################### | ###################################### | ###################################### |
| | N= | 125000 | 159343.851 | ######### | ######### | ######## |
| | | User goals | 1000-10.001 | Backblaze | | |
| Month | | (k) | Firebase cost | | Tigergraph | Cloudflare |
| | 37 | 28588.25 | ########## | ######### | ###################################### | ########## |
| | 38 | 32691.51 | ########## | ######### | ######### | ######### |
| | 39 | 37383.72 | ########## | ######### | ######### | ######### |
| | 40 | 42749.4 | ########## | ######### | ######### | ######### |
| | 41 | 48885.21 | ########## | ######### | ######### | ######### |
| | 42 | 55901.7 | ########## | ######### | ######### | ######### |
| | 43 | 63925.26 | ########### | ######### | ######### | ######### |
| | 44 | 73100.44 | ########## | ######### | ######### | ######### |
| | 45 | 83592.54 | ########## | ######### | ######### | ######### |
| | 46 | 95590.56 | ########## | ######### | ######### | ######### |
| | | | | | | |
| | 47 | 109310.66 | ########## | ########## | ######### | ######### |
| | 48 | 125000 | ########### | ######### | ######### | ######### |
| | | | ########## | ######### | ######### | ######### |
| | N= | 625000 | | | | |
| | | User goals | | Backblaze | | |
| Month | | (k) | Firebase cost | cost | Tigergraph | Cloudflare |
| | 49 | 142941.23 | ########## | ######### | ######### | ######### |
| | 50 | 163457.56 | ########## | ######### | ######### | ######### |
| | 51 | 186918.6 | ########## | ######### | ######### | ######### |
| | 52 | 213746.99 | ########## | ######### | ######### | ######### |
| | 53 | 244426.06 | ########## | ######### | ######### | ######### |
| | 54 | 279508.5 | ########## | ######### | ######### | ######### |
| | 55 | 319626.31 | ########## | ######### | ######### | ######### |
| | 56 | 365502.22 | ########## | ######### | ######### | ######### |
| | 57 | 417962.69 | ########## | ######### | ######### | ######### |
| | 58 | 477952.81 | ########## | ######### | ######### | ######### |

| 59 | 546553.3 | ########## | ######### | ######### | ######### |
|----|----------|-------------|-----------|-----------|-----------|
| 60 | 625000 | ########### | ######### | ######### | ######### |
| | | ########## | ######### | ######### | ######### |
| | | ########## | | | |

hould be)

Monthly Total

\$1,826.00

\$4,507.37

\$8,445.35 \$14,225.19 \$22,700.54 \$35,116.47 \$53,289.06 \$79,867.18 ########## ######### #########

####### \$0.00

#########

solve for L in L((N+L)/L)^(1/12)-L=5 (or whatever month 1's goal should be

L= 10.903333 N= 1000

User goals

Month (k) Firebase cost Backblaze cost Tigergraph

| 1 | 5 | \$500.00 | \$9.00 | \$300.00 |
|----|--------|--------------|-------------|--------------|
| 2 | 12.29 | \$1,229.29 | \$40.13 | \$737.57 |
| 3 | 22.93 | \$2,293.02 | \$112.53 | \$1,375.81 |
| 4 | 38.45 | \$3,844.54 | \$254.13 | \$2,306.72 |
| 5 | 61.08 | \$6,107.56 | \$505.67 | \$3,664.53 |
| | | | | |
| 6 | 94.08 | \$9,408.34 | \$926.56 | \$5,645.00 |
| 7 | 142.23 | \$14,222.79 | \$1,603.46 | \$8,533.67 |
| 8 | 212.45 | \$21,245.02 | \$2,662.77 | \$12,747.01 |
| 9 | 314.87 | \$31,487.49 | \$4,288.86 | \$18,892.49 |
| 10 | 464.27 | \$46,426.91 | \$6,750.62 | \$27,856.15 |
| 11 | 682.17 | \$68,217.20 | \$10,440.30 | \$40,930.32 |
| 12 | 1000 | \$100,000.00 | \$15,929.98 | \$60,000.00 |
| | _ | \$304,982.15 | \$43,524.02 | \$182,989.29 |

N= 5000

| | Us | er goals | | | |
|-------|-----|----------|----------------|----------------|----------------|
| Month | (k) | | Firebase cost | Backblaze cost | Tigergraph |
| | 13 | 1143.53 | \$114,352.98 | \$23,478.01 | \$68,611.79 |
| | 14 | 1307.66 | \$130,766.05 | \$33,379.84 | \$78,459.63 |
| | 15 | 1495.35 | \$149,534.88 | \$45,973.28 | \$89,720.93 |
| | | | | | |
| | 16 | 1709.98 | \$170,997.59 | \$61,644.69 | \$102,598.56 |
| | 17 | 1955.41 | \$195,540.85 | \$80,835.83 | \$117,324.51 |
| | 18 | 2236.07 | \$223,606.80 | \$104,051.89 | \$134,164.08 |
| | 19 | 2557.01 | \$255,701.04 | \$131,870.58 | \$153,420.63 |
| | 20 | 2924.02 | \$292,401.77 | \$164,952.49 | \$175,441.06 |
| | 21 | 3343.7 | \$334,370.15 | \$204,053.07 | \$200,622.09 |
| | 22 | 3823.62 | \$382,362.25 | \$250,036.17 | \$229,417.35 |
| | 23 | 4372.43 | \$437,242.64 | \$303,889.63 | \$262,345.58 |
| | 24 | 5000 | \$500,000.00 | \$366,743.10 | \$300,000.00 |
| | | | \$3,186,877.01 | \$1,770,908.58 | \$1,912,126.20 |
| | | | | | |

N= 25000

| User goals | | | | | |
|------------|----|----------|-----------------|-----------------|----------------|
| Month (k) | | (k) | Firebase cost | Backblaze cost | Tigergraph |
| | 25 | 5717.65 | \$571,764.92 | \$439,888.33 | \$343,058.95 |
| | 26 | 6538.3 | \$653,830.24 | \$524,802.51 | \$392,298.15 |
| | 27 | 7476.74 | \$747,674.39 | \$623,174.82 | \$448,604.63 |
| | | | | | |
| | 28 | 8549.88 | \$854,987.97 | \$736,936.92 | \$512,992.78 |
| | 29 | 9777.04 | \$977,704.26 | \$868,297.70 | \$586,622.55 |
| | 30 | 11180.34 | \$1,118,033.99 | \$1,019,783.09 | \$670,820.39 |
| | 31 | 12785.05 | \$1,278,505.22 | \$1,194,281.57 | \$767,103.13 |
| | 32 | 14620.09 | \$1,462,008.87 | \$1,395,096.21 | \$877,205.32 |
| | 33 | 16718.51 | \$1,671,850.76 | \$1,626,004.17 | \$1,003,110.46 |
| | 34 | 19118.11 | \$1,911,811.23 | \$1,891,324.73 | \$1,147,086.74 |
| | 35 | 21862.13 | \$2,186,213.18 | \$2,195,997.12 | \$1,311,727.91 |
| | 36 | 25000 | \$2,500,000.00 | \$2,545,669.52 | \$1,500,000.00 |
| · · · · · | • | _ | \$15,934,385.04 | \$15,061,256.70 | \$9,560,631.02 |
| | | 40-000 | 4-00400-4 | | |

N= 125000 159343.851

| | User goals | | | | |
|-------|------------|------------|------------------|-----------------|------------------|
| Month | n (k) Fir | | Firebase cost | Backblaze cost | Tigergraph |
| | 37 | 28588.25 | \$2,858,824.59 | \$2,946,800.76 | \$1,715,294.75 |
| | 38 | 32691.51 | \$3,269,151.22 | \$3,406,776.72 | \$1,961,490.73 |
| | 39 | 37383.72 | \$3,738,371.95 | \$3,934,043.37 | \$2,243,023.17 |
| | 40 | 42749.4 | \$4,274,939.87 | \$4,538,258.95 | \$2,564,963.92 |
| | 41 | 48885.21 | \$4,888,521.29 | \$5,230,467.90 | \$2,933,112.77 |
| | 42 | 55901.7 | \$5,590,169.94 | \$6,023,299.92 | \$3,354,101.97 |
| | 43 | 63925.26 | \$6,392,526.12 | \$6,931,197.40 | \$3,835,515.67 |
| | 44 | 73100.44 | \$7,310,044.35 | \$7,970,675.68 | \$4,386,026.61 |
| | 45 | 83592.54 | \$8,359,253.81 | \$9,160,620.54 | \$5,015,552.29 |
| | 46 | 95590.56 | \$9,559,056.14 | \$10,522,628.40 | \$5,735,433.68 |
| | 47 | 109310.66 | \$10,931,065.90 | \$12,081,395.45 | \$6,558,639.54 |
| | 48 | 125000 | \$12,500,000.00 | \$13,865,162.50 | \$7,500,000.00 |
| | | | \$79,671,925.18 | \$86,611,327.57 | \$47,803,155.11 |
| | N= | 625000 | | | |
| | | User goals | | | |
| Month | | (k) | Firebase cost | Backblaze cost | Tigergraph |
| | 49 | 142941.23 | \$14,294,122.95 | \$14,122,456.71 | \$8,576,473.77 |
| | 50 | 163457.56 | \$16,345,756.08 | \$16,457,741.58 | \$9,807,453.65 |
| | 51 | 186918.6 | \$18,691,859.77 | \$19,129,479.93 | \$11,215,115.86 |
| | 52 | 213746.99 | \$21,374,699.33 | \$22,185,962.86 | \$12,824,819.60 |
| | 53 | 244426.06 | \$24,442,606.43 | \$25,682,412.71 | \$14,665,563.86 |
| | 54 | 279508.5 | \$27,950,849.72 | \$29,681,977.86 | \$16,770,509.83 |
| | 55 | 319626.31 | \$31,962,630.60 | \$34,256,870.35 | \$19,177,578.36 |
| | 56 | 365502.22 | \$36,550,221.73 | \$39,489,666.84 | \$21,930,133.04 |
| | 57 | 417962.69 | \$41,796,269.06 | \$45,474,796.17 | \$25,077,761.44 |
| | 58 | 477952.81 | \$47,795,280.71 | \$52,320,240.55 | \$28,677,168.42 |
| | 59 | 546553.3 | \$54,655,329.51 | \$60,149,480.87 | \$32,793,197.71 |
| | 60 | 625000 | \$62,500,000.00 | \$69,103,721.18 | \$37,500,000.00 |
| | | · | \$200 2E0 62E 00 | ¢420 054 007 62 | \$220 045 775 52 |

\$398,359,625.88

\$428,054,807.62

\$239,015,775.53

\$398,359,625.88

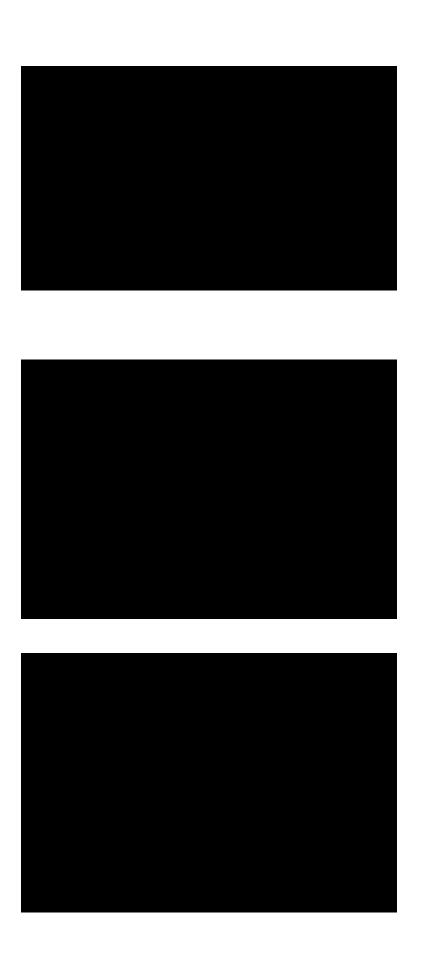
| \$1,017.00 | \$1,826.00 |
|--------------|----------------|
| \$2,500.38 | \$4,507.37 |
| \$4,663.99 | \$8,445.35 |
| \$7,819.80 | \$14,225.19 |
| \$12,422.77 | \$22,700.54 |
| | |
| \$19,136.57 | \$35,116.47 |
| \$28,929.15 | \$53,289.06 |
| \$43,212.37 | \$79,867.18 |
| \$64,045.55 | \$118,714.39 |
| \$94,432.33 | \$175,466.01 |
| \$138,753.78 | \$258,341.60 |
| \$203,400.00 | \$379,329.98 |
| \$620,333.69 | \$1,151,829.15 |

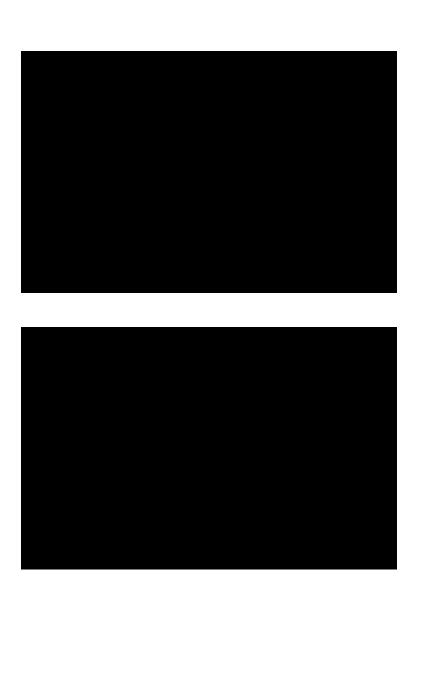
| Cloudflare | Monthly Total |
|----------------|-----------------|
| \$232,593.97 | \$439,036.76 |
| \$265,978.14 | \$508,583.66 |
| \$304,153.94 | \$589,383.03 |
| | |
| \$347,809.11 | \$683,049.95 |
| \$397,730.09 | \$791,431.29 |
| \$454,816.23 | \$916,639.00 |
| \$520,095.93 | \$1,061,088.17 |
| \$594,745.21 | \$1,227,540.54 |
| \$680,108.89 | \$1,419,154.20 |
| \$777,724.81 | \$1,639,540.57 |
| \$889,351.52 | \$1,892,829.37 |
| \$1,017,000.00 | \$2,183,743.10 |
| \$6,482,107.83 | \$13,352,019.62 |

| Cloudflare | Monthly Total | |
|-----------------|-----------------|--------|
| \$1,162,969.84 | \$2,517,682.04 | |
| \$1,329,890.71 | \$2,900,821.61 | |
| \$1,520,769.71 | \$3,340,223.56 | |
| | | |
| \$1,739,045.54 | \$3,843,963.22 | |
| \$1,988,650.46 | \$4,421,274.97 | |
| \$2,274,081.13 | \$5,082,718.60 | |
| \$2,600,479.63 | \$5,840,369.56 | |
| \$2,973,726.04 | \$6,708,036.44 | |
| \$3,400,544.45 | \$7,701,509.84 | |
| \$3,888,624.04 | \$8,838,846.73 | |
| \$4,446,757.61 | \$10,140,695.82 | |
| \$5,085,000.00 | \$11,630,669.52 | |
| \$32,410,539.16 | \$72,966,811.92 | \$0.00 |

| C | Cloudflare | Monthly Total |
|---|------------------|------------------|
| | \$5,814,849.22 | \$13,335,769.32 |
| | \$6,649,453.57 | \$15,286,872.23 |
| | \$7,603,848.55 | \$17,519,287.05 |
| | \$8,695,227.69 | \$20,073,390.42 |
| | \$9,943,252.29 | \$22,995,354.25 |
| | \$11,370,405.67 | \$26,337,977.49 |
| | \$13,002,398.13 | \$30,161,637.32 |
| | \$14,868,630.20 | \$34,535,376.84 |
| | \$17,002,722.25 | \$39,538,148.89 |
| | \$19,443,120.19 | \$45,260,238.42 |
| | \$22,233,788.05 | \$51,804,888.94 |
| | \$25,425,000.00 | \$59,290,162.50 |
| | \$162,052,695.81 | \$376,139,103.66 |
| | | \$376,139,103.66 |

| Cloudflare | Monthly Total | |
|------------------|--------------------|--|
| \$29,074,246.08 | \$66,067,299.51 | |
| \$33,247,267.86 | \$75,858,219.16 | |
| \$38,019,242.76 | \$87,055,698.31 | |
| \$43,476,138.44 | \$99,861,620.24 | |
| \$49,716,261.47 | \$114,506,844.46 | |
| \$56,852,028.33 | \$131,255,365.74 | |
| \$65,011,990.63 | \$150,409,069.94 | |
| \$74,343,150.99 | \$172,313,172.60 | |
| \$85,013,611.27 | \$197,362,437.94 | |
| \$97,215,600.96 | \$226,008,290.65 | |
| \$111,168,940.23 | \$258,766,948.32 | |
| \$127,125,000.00 | \$296,228,721.18 | |
| \$810,263,479.03 | \$1,875,693,688.06 | |





| Sendor Francis Boar | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | anar- |
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