

# Chapter 7: Social News and Civic Engagement

## Summary

This chapter describes the first known research on how socially-shared news affects political interest, policy preferences, and self reported voter turnout. It relies on a feed-ranking AB test on Facebook during the 2012 election to instrument exposure to content, and a large survey launched after election day. The chapter first examines the correlation between exposure to socially-shared public affairs content, or “hard news,” and civic engagement, in the setting of social media. It then analyzes the effect of the feed-ranking AB test, finding the following small but notable effects—additional exposure to socially shared political content caused small increases in self reported turnout, and caused respondents to report slightly more liberal policy preferences, particularly among independents.

## 1 Introduction

The way in which public affairs information—or what political scientists often call “hard news”—affects preferences and political behavior depends on the structure of the media. Scholars of media effects have argued that the relative homogeneity and popularity of television news coverage from 1950s to the early 1980s meant that the media could set the national agenda—the issues and concerns that affected political behavior and shaped elections (McCombs and Shaw 1972; Iyengar and Kinder 1987; Iyengar 1991). Of course, exposure to media today is certainly not uniform (see e.g., Zaller 1991, 1992; Sears and Freedman 1967); individuals have an overwhelming number of choices available, including a wide array of entertainment options, topically specialized publications, and openly partisan sources (Prior 2007; Bennett and Iyengar 2008). Some have argued that these developments mean the end of media effects on political behavior, as the majority of news consumers “opt-out” of news in favor of entertainment alternatives, while partisan consumers (whose preferences are much less malleable Zaller 1991; Price and Zaller 1993) habituate themselves to partisan news outlets (Mutz 2006; Iyengar et al. 2008; Iyengar and Hahn 2009).

The last decade has made it clear that rather than simply tuning out, individuals are turning to social networks in order to allocate attention in an increasingly diverse and varied information environment. According to Pew, more than 60 percent of Americans have a Facebook account, and according to Nielsen, they spend more time on Facebook than any other website, by nearly two orders of magnitude (Nielsen 2011, 2012). About half of these users report exposure to news on the site (Mitchell et al. 2013). The social cues present in social media mean that individuals are more likely to attend to news shared in this medium (Messing and Westwood 2012), and others have suggested that citizens may be able to

absorb the information necessary to participate effectively in the democratic process, via cues from media elites and social networks (Popkin 1994; Lupia and McCubbins 1998; Ryan 2011; Sokhey and McClurg 2012), suggesting that our social networks should affect political knowledge, preferences and behavior.

However, these factors likely depend on each other and interact dynamically over time—making it tremendously challenging to credibly answer the following question: How does information encountered in social networks affect opinion and behavior (e.g., Siegel 2013)? This chapter utilizes an exogenous source of variation in the amount of news-related content in user’s News Feeds on Facebook, introduced via an A/B test, as an instrument to identify the effect of socially shared public affairs content on policy preferences and voter turnout. It first examines the correlation between hard news exposure and civic engagement, then uses an instrumental variables design to analyze the effect of seeing more socially shared political news on civic engagement. This analysis shows that additional exposure to socially shared political content induced more consistent policy preferences among independents and increased self-reported turnout.

## Measure of Exposure to Shared Public Affairs Content

The first step is to classify the news media content that friends of survey-participants shared from the beginning of 2012 to election day. During the 72-day study period, participants’ friends shared 9.8 million URLs, 6.5 million of which were unique. These items appeared in participants’ news feeds, which displayed a photograph, story title, domain, and a two to three sentence summary associated with the item, which are produced by the originating website. Thus, this design classifies the text of each of these summaries as public affairs or not, then determines which items appeared in each person’s news feed using exposure-logging data.

The classification strategy here is to use the information embedded in URLs as labels indicative of public affairs content, then build a model to identify words and phrases predictive of content related to public affairs during the period under study. Once we have a model of these words and phrases, it can be used to classify unseen texts (an approach commonly known as supervised machine learning, see for example, Hillard et al. 2008; Hopkins and King 2010). Items labeled as “public affairs content” originated from the list of news domains *and* whose urls contained the tokens “politi,” “usnews,” “national,” “election,” “obama,” and “romney.” Content from URLs containing variants of “sports,” “entertainment,” “arts,” “style”<sup>1</sup> (from any URL) are then labeled as “soft content.”<sup>2</sup> This training corpus of labeled item summaries consists of 102,651 documents—77,866 soft items and 24,785 public affairs items. For each of these documents, unigram, bigram, and trigram features are computed—counts of single words, word pairs, and word triplets, respectively.<sup>3</sup> Next, features are removed that occurred in more than half of all documents, or in only a single document, leaving

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<sup>1</sup>The inclusion of “style” also captures sections like “lifestyle.” URLs and matching expressions were all processed as lower-case.

<sup>2</sup>While one might suggest that this classification captures “hard” and “soft” news, it is not that the model is distinguishing between, say, news about a political scandal, which many might consider “soft,” and coverage of a bill being introduced in the House of Representatives, which is more clearly “hard news.”

<sup>3</sup>Non-English items are removed and each summary is pre-processed by removing any HTML or English

348,643 features. Each document is represented as (rows) and each feature (columns) in a matrix,  $X$ , which are represented in compressed sparse row (CSR) format.

Finally a linear Support Vector Machine (SVM) classifier is fit to the data, which finds the vector that maximizes separation between classes in multiple dimensions. The model is fit with a ridge penalty and hinge loss using the Python package “Scikit-Learn,” (which calls the C++ “liblinear” library [Pedregosa et al. 2011](#); [Fan et al. 2008](#)). The ridge penalty is desirable under conditions of collinearity, because it shrinks highly predictive coefficients toward the same value (compared to the situation in which one coefficient dominates the rest in unpenalized models). This is especially appropriate to deal with the problem of polysemy in text classification, wherein multiple words mean the same thing.

This approach to generating labels has several advantages over relying on conventional human-coded labels. First, the large number of documents modeled here helps to overcome some of the feature sparsity that would otherwise lead to highly variable predictions. This sparsity is due to the rich variety of words used in human language. It is complicated by the curse of dimensionality—as the number of features increases, the sampling density is diluted by  $N^{\frac{1}{p}}$ , meaning the variance in predictions will increase with each new feature. This is particularly problematic when attempting to classify public affairs content, in which the words used are even more highly variable and change based on current events.

Validation tests reveal that this classifier yields extremely accurate results. Performance is assessed using *cross-validation* (e.g., [Hastie et al. 2009](#)). Here ten-fold cross-validation is employed, which entails fitting a model using 9/10ths of the articles in the dataset, then assessing out-of-sample performance based on the remaining 1/10th. This is done ten times with each tenth of the articles, and the results are averaged. Based on ten-fold cross-validation, the classifier achieves accuracy of 0.946, precision of 0.933, and recall of 0.835.<sup>4</sup> This means that 95% of out-of-sample classifications agreed with the labels; that given that a document is about public affairs, the model identified it as such 84% of the time; and given that the model made a prediction that a document was about public affairs, it was actually public affairs content 93% of the time. However, it is also desirable to examine randomly drawn examples of each document that the classifier predicts as about public affairs or not from the full corpus of content (e.g., [Grimmer and Stewart 2013](#)). Table 1 below presents a sample of the text for both the public affairs and “soft” categories. As the classification metrics suggest, the classifier does extremely well, performing classifications as would be expected.<sup>5</sup>

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stop words like “a,” “the,” “and,” and so on.

<sup>4</sup>F1, the harmonic mean of precision and recall, is 0.881.

<sup>5</sup>It should be noted that this classifier is suitable for formal media prose and is inappropriate for the much harder problem of classifying informal discourse.

Table 1: Random Sample of 10 Articles per Class

Class Label	Sample of Text Summary
Public Affairs	In a rare glimpse into his tenure at Bain Capital, Mitt Romney writes about lessons learned and how they prepare him for the presidency...
Public Affairs	If you believe that the United States should legalize dogfighting because we allow humans to fight, fear not. You've got an ally in the...
Public Affairs	You don't need to be born in the U.S. to be president?
Public Affairs	The killings heighten worries about how the coalition troops can protect themselves while working at close quarters with their Afghan...
Public Affairs	Vice President Biden's handlers appear to be going to new lengths to keep their boss's antics and open to interpretation quips from ...
Public Affairs	WARSAW—A Mitt Romney aide told reporters to "shove it" Tuesday morning after the American press corps here shouted questions ...
Public Affairs	If Obama isn't...
Public Affairs	As reported Thursday by Katrina Trinko of National Review. If you are on the Obama fundraising e-mail list, you may have gotten a ...
Public Affairs	Over the past couple weeks some of Barack Obama's top fans have openly deserted him, expressing a commonly heard frustration...
Public Affairs	China steps up campaign against Ramadan fasting for Uighurs; experts fear backlash...
Soft	Chad Johnson and his wife Evelyn Lozada got into an altercation over the weekend, which ended wi...
Soft	Check my route, see more data and leave a comment by clicking the link above..
Soft	Puzzled Hearts Collection...
Soft	FOX Sports content...
Soft	Watch the best free live streaming tv and radio Fresh Radio 102.9 FM Windhoek 90.1 FM Oshakati ...
Soft	First Congregational United Church of Christ, 4600 Hamilton Blvd, welcomed a new pastor, the Re...
Soft	Bob Knight's analogy between handling stress and being raped, expressed during a documentary on ...
Soft	Do you have nightmares about going to school? Do you hate going to school because you know you ...
Soft	With fullback tight end David Johnson lost for the season due to a torn ACL, the Steelers have a...

## Empirical Context

Before presenting causal estimates, this section outlines the striking correlations between exposure to public affairs content on Facebook and the outcomes of interest: self-reported voter turnout and policy preferences. Individuals who are exposed to more socially shared public affairs content are more likely to self-report that they had voted (Figure 1). Furthermore, partisans who are exposed to more news are more likely to report more consistent policy preferences. Nonpartisans who are exposed to more news also report more consistent preferences in line with those favored by Democrats (Figure 2). It’s worth noting that these non-partisan identifiers are more likely to have liberal policy preferences in the first place—a recent Pew study found that more than half of individuals born after 1981 identify as Independents but vote heavily Democratic (Pew 2014).

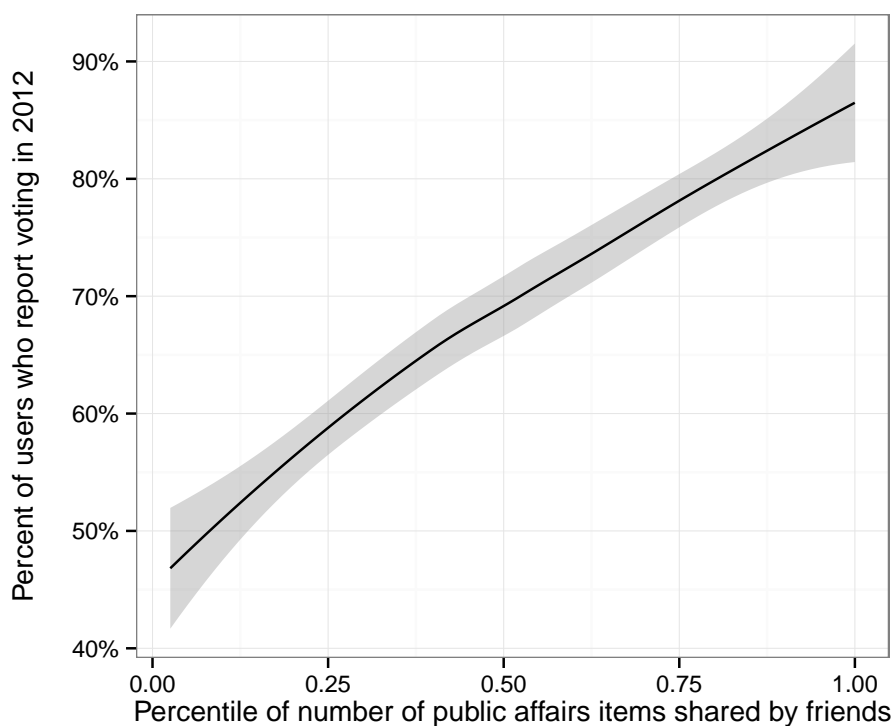


Figure 1: Individuals who tend to be exposed to more public affairs news stories have greater self-reported levels of turnout. Data is from individuals who saw the unaltered version of News Feed. Line fit to a loess curve, band indicates standard errors.

These observations are consistent with an array of prior research shows that consumption of public affairs media is associated with higher levels of political activism, and voter turnout, and more extreme policy preferences. However, it is difficult to determine whether media consumption itself can cause increases in these outcomes, or whether this relationship arises due to the influence of some third factor such as general political interest and knowledge. In the present study, exposure is driven primarily by what an individual’s *friends* share, and not individual-level habits per se. Because individuals’ attitudes, beliefs, and knowledge are correlated in friend networks due to homophily (Huckfeldt and Sprague 1995; Goel et al.

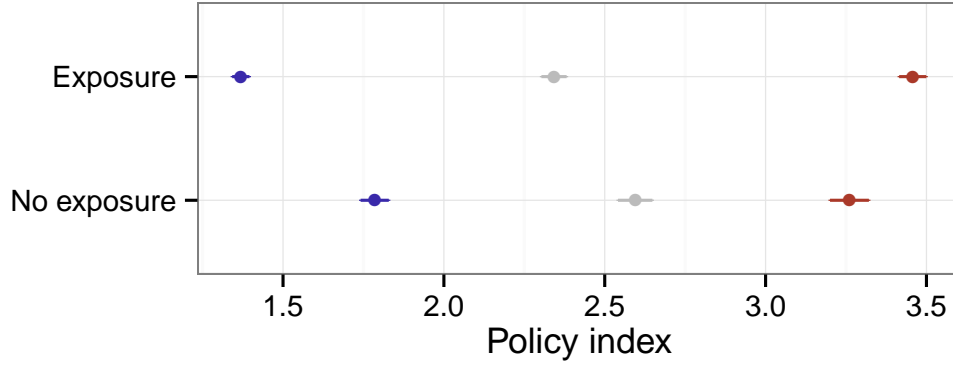


Figure 2: Observationally, individuals with more exposure to public affairs stories on Facebook hold more consistent policy preferences (higher index values correspond to policy preferences most consistently held by Republicans). Lines indicate standard errors.

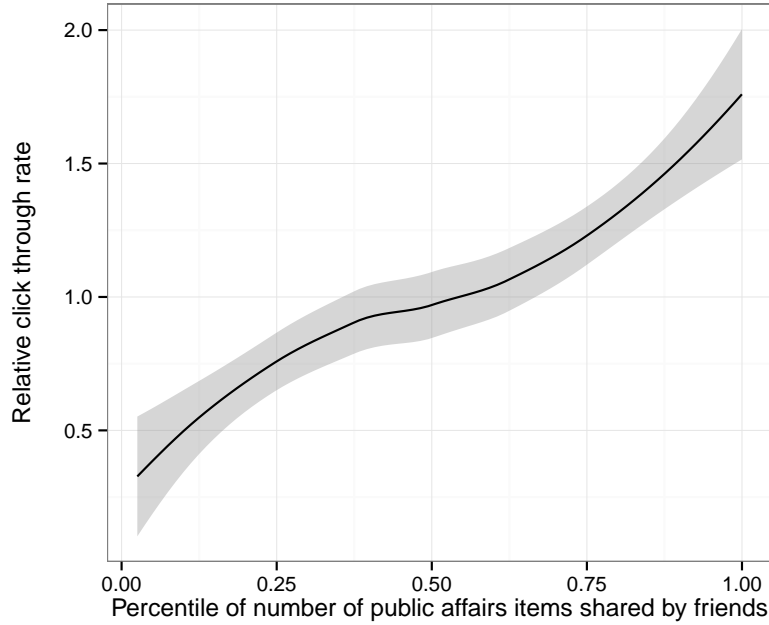


Figure 3: Individuals who have more friends sharing public affairs content are more interested in public affairs content, as indicated by click through rates (CTR). Plot shows CTR relative to public affairs stories’ average CTR, as a function of the number of public affairs items shared by friends. The horizontal axes is percentile-transformed to show how CTR varies over the entire population. Data is from individuals who saw the unaltered version of News Feed. Band indicates standard error.

2010), it is also expected that an individual’s propensity to consume content is also correlated with how much content their friends share. This correlation is illustrated by Figure 3.

Finally, an individual’s propensity to engage with public affairs content on Facebook is related to the highest “slot” in which it appears in the News Feed. Figure 4 shows that

individuals click on public affairs content that appears in the news feed in the first slot at nearly twice the rate as content that makes it only to the fourth slot. These order effects appear across a wide range of phenomena, from ballot order effects that can influence election outcomes (Koppell and Steen 2004) to lab-controlled news reading interfaces (Messing and Westwood 2012). Additionally, content is sorted based on a dynamic model that favors content with high interaction rates (among other factors), which may contribute to the observed relationship between click-through rate and position. Regardless, public affairs content that appears in the top five slots comprises many of the shared links that individuals click to access the content at the originating website.

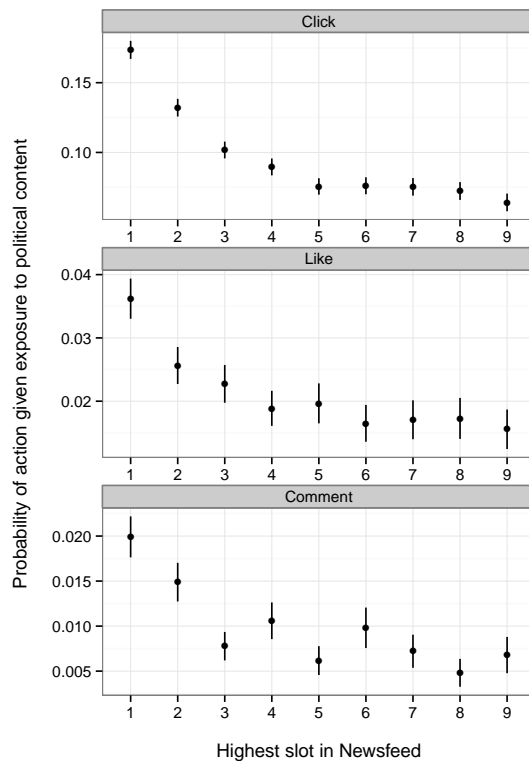


Figure 4: The likelihood of engaging with public affairs content is highest for content that appears in the top slot in an individual’s newsfeed, and decreases as the highest slot reached declines. Lines indicate standard errors.

To examine the causal relationship between exposure to socially shared news on Facebook and these outcomes—turnout and policy preferences—this design relies on an instrument that affected exposure to socially shared public affairs content as explained below.

# Causal Analysis

## 2 The Instrument

Beginning on August 26, 2012, Facebook tested a version of the News Feed product that gave a slight boost to posts containing links to news media websites shared by friends when ordering content for display. 1.12 million U.S. Facebook users were randomly assigned to this version of News Feed.<sup>6</sup> These posts contained both links to public affairs news content and other content that appears on news websites, including sports and entertainment articles. Randomization was orthogonal to key pre-treatment demographic and behavioral measures (full randomization check provided in the Appendix). These individuals are compared with 560 thousand other Facebook users whose news feed remained unaffected by this or any other testing during the period in question.

Individuals who saw a down-ranking condition that gave prominence to all other posts when ordering items in feed-ranking were not included in the analysis below. This is because the number of posts containing news stories related to public affairs that appeared in the top 3 slots was not substantially different from the control group, due to the relatively low prominence of public affairs content.<sup>7</sup>

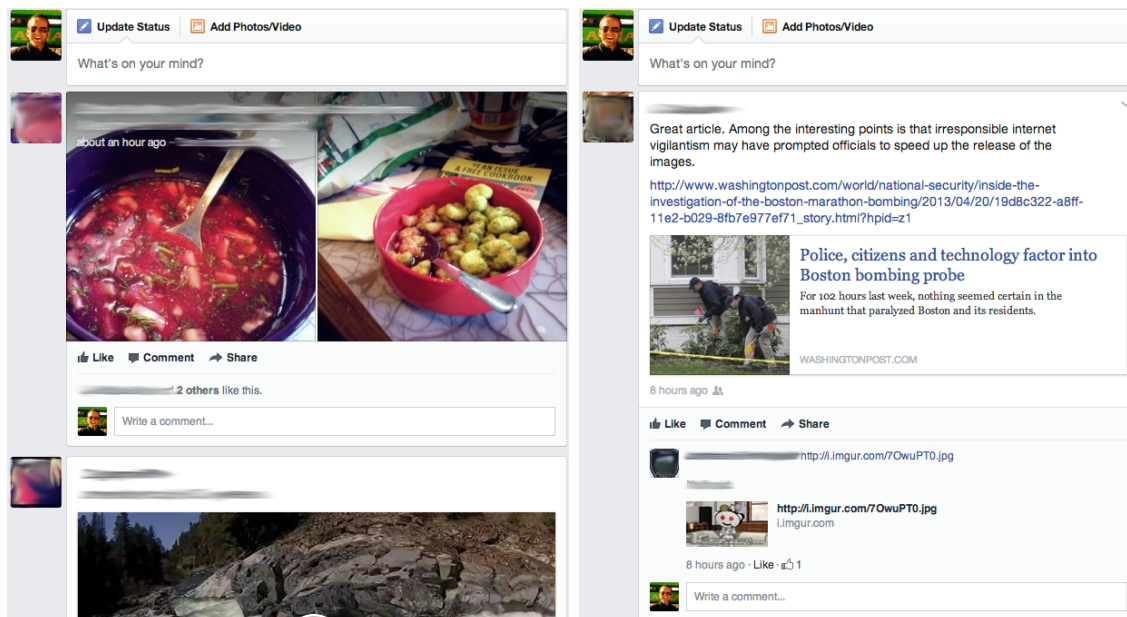


Figure 5: Illustrating the difference between control (left) and test (right) groups. The test group had a higher chance of encountering public affairs news content than the control group.

<sup>6</sup>Randomization relied on simple random assignment and persisted across users for the entire time period in question. Two similar sets news websites were boosted, one with a longer tail of less popular news websites, though the effect effect on feed-ranking was nearly identical. These are pooled into a single cell below.

<sup>7</sup>The baseline slot for posts containing links to public affairs content was low to start—the average slot for links to public affairs content was 12, while the average slot for all other posts was 3.5).



### 3 Outcome Measures

In the days following the 2012 election (November 7 to November 19), 75 percent of these individuals over the age of 18 were asked to complete a survey that measured voter turnout, policy preferences, attitudes toward candidates and issues, political knowledge, and standard demographics (see Appendix for details). Individuals needed to login to Facebook to see the invitation. The response rate (among all invitees, irrespective of whether they logged in) was 1 percent, yielding 8.3 thousand participants assigned to the test version of News Feed and 4 thousand participants whose feed remained unaffected, who completed at least partial responses.<sup>8</sup> The survey included standard questions on policy preferences, media consumption, reports of voting behavior, and feelings toward political parties and officials. The questionnaire and analysis indicating a lack of differential non-response to the survey (which would also constitute differential attrition) are provided in the Appendix.

Self-reported turnout and policy preferences are the focus of the analysis below. Turnout is measured using the American National Election Study question wording. Policy preferences are captured using a six-point index of policy attitudes based on the extent to which respondents reported supporting the Patient Protection and Affordable Care Act (“Obamacare”), gun control, lower levels of federal spending, restricting access to abortion, and federal legalization of same sex marriage—respondents’ answers to these questions were most strongly predictive of party affiliation (see appendix).

## 4 Results

### 4.1 Instrumented Exposure to Public Affairs Content

Having used the method described above to classify content that appeared in the news feed as public affairs content during the 72-day test period, this section examines the number of items that made it to the top three slots in the News Feed for each set of respondents. Users who saw the test version that gave socially shared news a boost in the ordering in News Feed were exposed to 40 percent more public affairs content on average than those who saw the unmodified control version (Figure 6).

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<sup>8</sup>Of these respondents, 48 percent answered at least 90 percent of the questions on the survey.

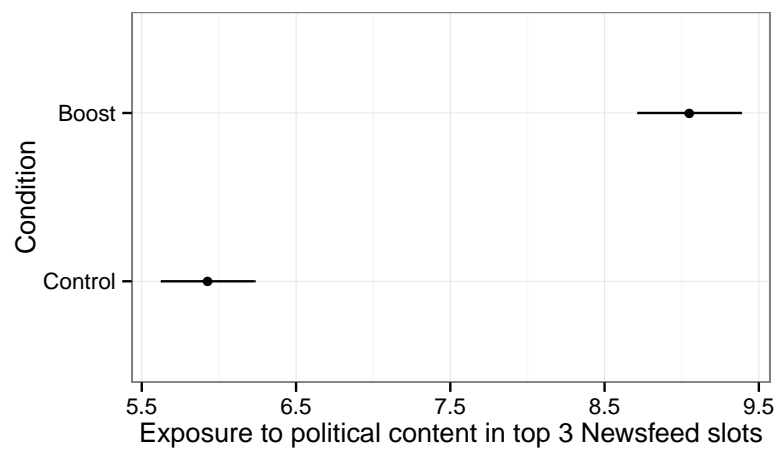


Figure 6: Those who saw the test version that gave socially shared news a boost in the ordering in News Feed were exposed to 40 percent more public affairs content. Lines are standard errors.

Because there is a source of randomized variation in exposure to public affairs content, but not a deterministic increase for all respondents, this design naturally lends itself to an instrumental variables modeling strategy (Sovey and Green 2011).<sup>9</sup> The instrument—assignment to receiving the boosted levels of public affairs content in news feed ( $Z$ )—satisfies the exclusion restriction, because assignment is random, and only affects outcomes through its effect on increased exposure to public affairs news ( $D$ ). And, as shown below, it is correlated with the outcomes of interest.

These models are estimated using two stage least squares (2SLS), employing the standard correction in the second stage to calculate the covariance matrix correctly, as implemented in the R package AER.

## 4.2 Self-reported Turnout and Political Salience

This section examines self-reported turnout and political interest among those who saw the test version versus those who saw the unmodified version to establish that the instrument  $Z$  affected the outcome  $Y$  (turnout). A simple comparison of the proportion of respondents who report voting reveals a significant effect on self-reported turnout—70.9 percent of those who saw the test version of News Feed voted while 68.9 percent of those who saw the unmodified version report voting in the election (Wilcoxon rank sum test,  $W = 10611494$ ,  $p = 0.025$ , two-sided). The test version increased self-reported voter turnout.

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<sup>9</sup>The exact number of news stories an individual was exposed to ( $D$ ) may be correlated with their existing political preferences and voting tendencies (as illustrated in previous sections). However, that does not violate the assumptions of the instrumental variables setup.

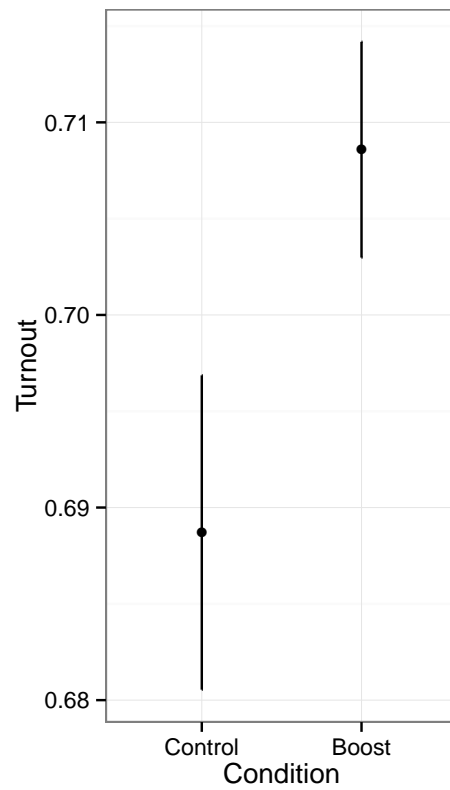


Figure 7: The ITT shows that the test version significantly increased self-reported voter turnout.

	Turnout	Political interest
(Intercept)	0.605*** (0.047)	2.509*** (0.109)
Exposure ( $\log_2$ )	0.055* (0.027)	0.101 <sup>†</sup> (0.061)
N	9807	8922

Table 2: Two-stage least squares estimates of the effect on self-reported turnout and political interest. The instrumental variable,  $Z$ , is random assignment to the test version of News Feed with socially shared public affairs content more prominent in the ordering of content.

Examining political interest provides some evidence of why exogenous exposure to socially shared news increased turnout—suggesting the possibility that encountering public affairs information shared by one’s peers raised the salience of politics. Indeed, individuals who saw the boosting test version of News Feed report slightly higher levels of political interest (more closely following governmental affairs) ( $M = 2.69$ ) than those who saw the control version ( $M = 2.66$ ,  $W = 8565374$ ,  $p = 0.097$ ). This is consistent with evidence from a natural experiment showing increased levels of political interest and turnout in response to exogenous media exposure from shared media markets in Switzerland ([Butler and De La O 2011](#)).

What follows is an instrumental variables regression of voting on exposure to public affairs content. Because exposure is heavily skewed, it is transformed to a base 2 logarithmic scale. Political interest is also transformed to a zero-one scale to make it easier to interpret. The estimate of the effect for those who saw more public affairs news in the test group, or the local average treatment effect (LATE, Table 2), shows that each two-fold increase in the number of public affairs URLs to which users were exposed caused a 5.5 percentage point increase in the likelihood of voting. However, this LATE effect of exposure on political interest is small and noisy.

### 4.3 Policy preferences

In addition to reporting higher levels of political interest and turnout, nonpartisans in the test group show more consistent policy preferences (a pattern in line with the literature on political knowledge and policy preferences, see e.g., [Bartels 1996](#); [Carpini and Keeter 1997](#)). An ordinary least squares regression reveals an estimate of the ITT on the policy index among nonpartisans equivalent to roughly one-sixth the effect of Democratic party affiliation, or one-thirteenth the effect of Republican party affiliation (see also Figure 8,  $\beta = -0.11$ ,  $SE = 0.04$ ,  $T = -2.48$ ,  $P = 0.01$ ). Whether this arose from knowledge gain, argument

frequency, argument quality, opinion activation, or something else remains unclear.<sup>1011</sup>

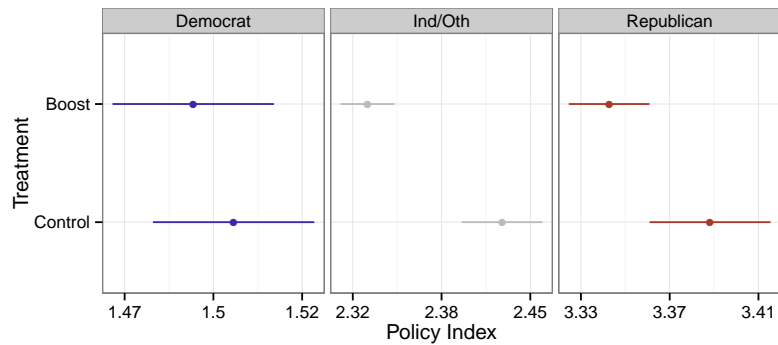


Figure 8: An examination of the ITT reveals more consistent policy preferences among nonpartisan identifiers in the test group.

<sup>10</sup>The main effect is similar in magnitude, though because it is driven by nonpartisans, only the conditional effect for this group is presented. Of course, because political party identification explains so much of the variation in policy preferences, it is unproductive to estimate this effect without the precision gained by conditioning on these variables.

<sup>11</sup>The effect of encountering additional socially shared news was strongest on social issues (abortion and gay marriage), but persisted when adding other policies to the index, including federal spending levels, health care, and gun control. The broader index is used in the above analysis.

	All	Independents	Democrats	Republicans
(Intercept)	2.535*** (0.101)	2.773*** (0.200)	1.519*** (0.138)	3.632*** (0.259)
Exposure ( $\log_2$ )	-0.128* (0.056)	-0.263* (0.112)	-0.013 (0.068)	-0.176 (0.163)
Democrat	-0.783*** (0.027)			
Republican	1.022*** (0.029)			
N	6873	2194	2854	1825

Table 3: Two-stage least squares estimates of the effect on policy preferences. The policy index ranges from zero to five, where lower values indicate more consistent support for policies favored by Democrats and higher values indicate more consistent support for policies favored by Republicans. The instrumental variable,  $Z$ , is random assignment to the test group that saw additional public affairs content.

The instrumental variables analysis reveals the LATE in terms of exposure to public affairs content. Again, the exposure measure is heavily skewed, so it is likewise transformed to a base two logarithmic scale. The model also includes indicators for whether the individual identifies as a Democrat or Republican as covariates in both stages. As shown in Table 3, a two-fold increase in the number of public affairs urls to which nonpartisan users were exposed resulted in a -0.26 point shift along the index.

One possibility that explains these results is that respondents who saw more public affairs content provided responses that are more internally consistent, by virtue of being better informed about the issues. That possibility is consistent with the literature on public affairs information, which generally finds that informed individuals are more likely to hold more consistent and stronger policy preferences (Bartels 1996, 1988; Zaller 1992; Krosnick and Brannon 1993; Carpini and Keeter 1997) and is compatible with work showing that individuals who do not have attitudes on an issue often form them in the process of exposure to particular arguments and ways of framing different policies (see Druckman et al. 2012). This literature suggests that individuals in the treatment condition who did not identify as Democrats or Republicans could have formed more consistent policy preferences in the process of being exposed to frames in line with those favored by Democrats. Indeed, nonpartisans were exposed to substantially more content that was shared by individuals identifying as liberal in their Facebook profiles than those identifying as conservative (see Appendix). It’s also possible that individuals simply formed more left-leaning preferences in response to public affairs information (e.g., Vallone et al. 1985, though no effect was detected for partisans), an interpretation that could explain a similar phenomenon found in Gerber et al. (2009).<sup>12</sup>

<sup>12</sup>Gerber et al. (2009) found higher support for Democratic candidates, though not policy preferences, among individuals who received either the Washington Post or the right-leaning Washington Times during a 10-week field experiment on media exposure. There was no statistically significant ITT or LATE effect on

## Discussion

This chapter provides preliminary evidence that over the course of a national election, exposure to higher levels of socially shared public affairs content increased self-reported turnout, while generally leading nonpartisans to report more consistent policy preferences. There is limited evidence for a positive effect on political knowledge, but no significant effect on issue salience, political knowledge, belief in falsehoods, feelings toward Mitt Romney or Barack Obama.

The encouragement design used here is especially appropriate to document the effects of real-world exposure. By subtly increasing exposure to socially shared media content for individuals randomly assigned to the test group, this design ensures internal validity while maintaining external and ecological validity. This is the first study to utilize a source of random variation in exposure to public affairs content—socially shared or not—for such a long period of time, during an election season, and in which modern survey instruments are available to assess relevant outcomes.<sup>1314</sup> Yet, by obtaining precise measures of exposure to public affairs content, this design avoids the pitfalls of relying on self-reported measures of exposure to public affairs information (thought to be plagued by issues related to faulty recall and social desirability bias, see [Price and Zaller 1993](#); [Prior 2009](#); [Vavreck 2007](#)).

Nonetheless, the evidence here should be taken as highly preliminary. In light of the number of respondents, the effects here are noisy and the actual effect size may be much smaller than the ITT effects or LATE presented here. In addition, the local average treatment effects documented only identify the effect of increasing exposure to news on Facebook shared by peers for those who could be exposed to more news ([Sovey and Green 2011](#)). Some individual’s friends simply do not share a sufficient amount of public affairs content such that additional news could be shown, and, as found in the empirical context section above, this group has a lower propensity to vote and holds less extreme policy preferences. It’s also important to note that no significant ITT effect was detected on candidate affect measured via a feeling thermometer, a political knowledge battery, and belief in falsehoods battery.

Nevertheless, this work helps address long-standing questions about how increases in civic engagement among individuals’ peer groups can influence their opinions and behavior ([Berelson et al. 1954](#); [Katz and Lazarsfeld 1955](#); [Delli Carpini 2000](#); [Shah et al. 2001](#); [Bennet 2008](#); [Gerber et al. 2008](#); [Pasek et al. 2009](#); [Gil de Zúñiga et al. 2012](#)), and about how social factors and algorithmic aspects of media distribution shape our information environment ([Lewin 1947](#); [Lazarsfeld et al. 1948](#); [Schramm 1949](#); [Freedman and Sears 1965](#); [Pariser 2011](#); [Bakshy et al. 2012](#); [Muchnik et al. 2013](#)).

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affect measured via a feeling thermometer or self-reported vote for Obama, though both were positive and approached significance.

<sup>13</sup>[Gerber et al. \(2009\)](#) found marginally higher support for Democratic candidates, though not policy preferences nor turnout, among individuals who received either the Washington Post or the right-leaning Washington Times during a 10-week field experiment on media exposure. There was no significant ITT or LATE effect on candidate affect measured via a feeling thermometer or self-reported vote choice, though both were in the same direction as [Gerber et al. \(2009\)](#).

<sup>14</sup>It should be noted that an examination of how increased exposure to socially shared public affairs content affects political knowledge proved inconclusive. (An OLS estimate of the effect of the treatment on a knowledge index, which included an interaction with an indicator for everyday Facebook use, was not significant,  $\beta = 0.01$ ,  $SE = 0.01$ ,  $T = 1.065$ ,  $P = 0.287$ .)



These findings underscore the wide variance in exposure to public affairs content in social media, which depend on the behavior of one’s social contacts. Of course, this phenomenon is not new (having been discussed at length in, for example, [Sears and Freedman 1967](#)). Yet, the massive increase in horizontal channels of distribution (i.e., social media and email) in recent years suggests this dimension of information distribution is more important than in previous times. This work shows some of the consequences of this kind of exposure to public affairs content for political preferences and behavior. The shift in media distribution and consumption in favor of social channels means that this study constitutes an important step in understanding the implications for political preferences and behavior. This shift also means that this study should, if anything, grow in terms of relevance and external and ecological validity as the prominence of social media for these purposes continues to rise.

The fact that these effects depend so heavily on exposure to what our friends share means that factors related to social influence—tie strength, status, and perceived expertise—may interact with content to drive attention and ultimately influence outcomes relevant to politics, (hypotheses suggested by exploratory analyses of heterogeneous treatment effects in this data, see SI). Indeed, this work supports the hypothesis that exposure to elite discourse is increasingly dependent on endogenous social factors ([Bennett and Iyengar 2008](#)), and suggests that as the prevalence of socially shared media increases, agendas should be expected to grow increasingly varied and individualized. Future research should explore how these social factors impact exposure and interact with content to affect political preferences and behavior.

## 5 Appendix

### 5.1 Randomization check

Randomization was orthogonal to friends’ propensity to share public affairs content, as well as political affiliation and other relevant demographics. Self-reported political affiliation was scaled from -1 (Liberal/Democrat) to 1 (Conservative/Republican, full details available in the Supplementary Information), then differences between the individuals who saw the test News Feed and others who saw the unmodified feed were examined using the Wilcoxon Rank Sum test. Differences between those who saw the test version ( $\mu = .017$ ) and control version ( $\mu = .016$ ) were not significant ( $W = 891690336$ ,  $p = .47$ , two-sided). Likewise, the proportion of males to females did not differ significantly for individuals who saw the test version ( $\mu = .427$ ) versus control version ( $\mu = .427$ ), ( $W = 63876961992$ ,  $p = .58$ , two-sided). In addition, any difference in age between individuals who saw the test version ( $\mu = 34.9$ ) and control version ( $\mu = 34.9$ ) was not significant ( $T(498641.9) = 0.46$ ,  $p = .64$ , two-sided).

### 5.2 Non-response/attrition

Because this design only observes outcomes for individuals who responded to the survey, one threat to validity is differential response: that individuals who fill out the survey might differ between those who saw the test version and control version of News Feed.

Survey recruitment and question wording were designed to minimize the salience of politics at the time of deciding to respond. Respondents were initially recruited into the survey with the prompt “We’d like to hear from you. Please take 2-3 minutes to share your thoughts and opinions.” Furthermore, questions measuring turnout and political preferences using ANES wording were issued after a standard battery of demographic questions.

Because so many Facebook users self-report their political affiliation and demographics, this study allows for an extensive assessment of survey non-response by subgroup. Response rates are modeled as a binary outcome and condition on various demographic to examine the predictors of survey response.

Table 4 shows that those in the test condition are not significantly more likely to respond to the survey. Those who respond to the survey are substantially more likely to use Facebook, to report their political affiliation, to be embedded in networks that report political affiliation, and skew slightly left. However, differential non-response is not observed in any of those subgroups. A likelihood ratio test between model specifications containing these subgroups (2) and including the treatment indicator and all treatment interactions (3), suggests that

(3) does not yield significantly more explanatory power ( $\chi^2(11) = 8.74$ ,  $P = 0.35$ ).<sup>15</sup>

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<sup>15</sup>Treating age as an integer variable does not change these results.

Table 4: Predictors of survey response, logistic regression coefficients. Individuals who were more active on Facebook and individuals who were more involved in politics were more likely to respond to the survey. Results do not indicate differential non-response by test group.

	(1)	(2)	(3)
(Intercept)	−5.006*** (0.016)	−5.489*** (0.022)	−5.505*** (0.039)
Test	0.033 (0.019)		0.024 (0.047)
Age 25-34		−0.247*** (0.024)	−0.258*** (0.041)
Age 35-44		−0.211*** (0.027)	−0.248*** (0.047)
Age 45-54		−0.104*** (0.030)	−0.141** (0.053)
Age 55-64		−0.234*** (0.039)	−0.250*** (0.068)
Age 65 +		−0.331*** (0.050)	−0.450*** (0.091)
Male		−0.188*** (0.019)	−0.191*** (0.033)
Everyday FB user		1.640*** (0.019)	1.660*** (0.034)
Conservative Affil.		0.632*** (0.036)	0.587*** (0.064)
Liberal Affil.		0.776*** (0.033)	0.858*** (0.056)
T × Age 25-34			0.016 (0.050)
T × Age 35-44			0.055 (0.057)
T × Age 45-54			0.055 (0.064)
T × Age 55-64			0.025 (0.083)
T × Age 65 +			0.173

			(0.109)
T × Male			0.006
			(0.040)
T × Everyday FB user			−0.029
			(0.041)
T × Conservative Affil.			0.066
			(0.077)
T × Liberal Affil.			−0.123
			(0.070)
<hr/>			
Log-likelihood	−74540.236	−68871.163	−68865.607
Deviance	149080.472	137742.325	137731.215
AIC	149084.472	137762.325	137771.215
BIC	149109.311	137886.163	138018.889
N	1829907	1765128	1765128
<hr/>			

### 5.3 Exposure to Content by Sharer’s Partisanship

Above, this work shows that individuals who saw the test version of News Feed who do not affiliate with one group of partisans reported stronger and more consistent support for policies favored by Democrats than nonpartisans who saw the unaltered version, and as noted in the discussion, this could be due to exposure to content that was framed in a particular way as they formed opinions on issues. One indication of partisan framing is whether an individual who shares an article identifies as a partisan herself. After all, sharing constitutes an endorsement (of the importance of the piece if not the way facts and opinions are presented therein). Figure 9 presents the average proportion of public affairs items appearing in the top 3 slots in participants’ newsfeeds by the ideology of the sharing friends. Nonpartisans tended to be exposed to a higher proportion of content shared individuals with a left-leaning ideology than a right-leaning ideology, consistent with the framing-opinion formation explanation.

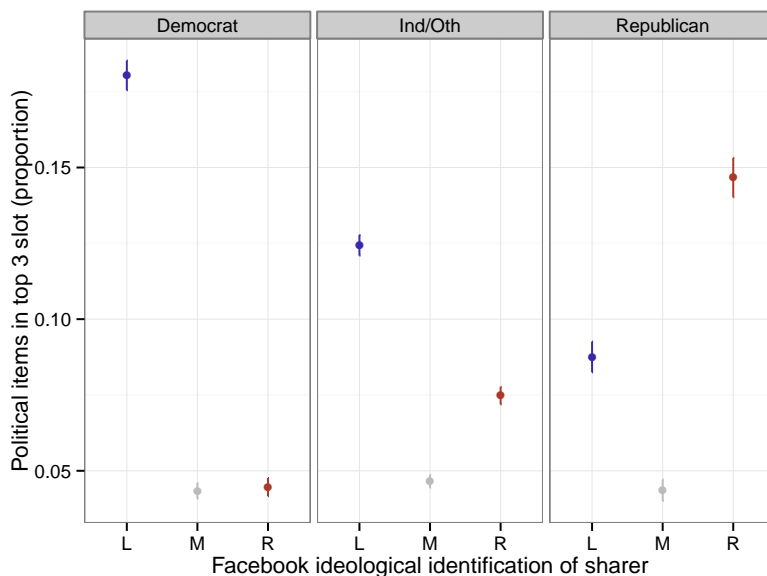


Figure 9: Nonpartisans were exposed to a higher proportion of content shared individuals with a left-leaning reported ideology than a right-leaning reported ideology. Content appearing in participants’ newsfeeds by ideology of friends sharing. 3-point left, middle, right ideological categories based on a mapping from the top 500 self-reported “politics” designations from users profiles.

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