

UTA HAGEN

THE SIX STEPS

1 . WHO AM I?

I'm Saul Goodman (Jimmy McGill) from Better Call Saul. At the moment I'm trying to convince 2 drug addicts who just got caught to hire me. I think I'm good at being a lawyer and is wearing a suit.

2. WHAT ARE MY CIRCUMSTANCES?

It's day time, but I'm in a police station so only artificial light is seen. I'm talking to 2 sitted audiences, there is a table and chairs. I'm trying to convince 2 drug addicts who just got caught to hire me.

3. WHAT ARE MY RELATIONSHIPS?

I am their only chance to avoid jail time, and am here to represent them.

4. WHAT DO I WANT?

I want their money and want to build reputation among bad people. (Later on in the series, I will help drug dealers avoid jail.)

5. WHAT IS MY OBSTACLE?

They won't buy the idea that free lawyers won't help them and they don't want to spend money. (They don't really understands how the court works.)

6. WHAT DO I DO TO GET WHAT I WANT?

I try to sound very good at my job and does a lot of boasting so that they believe me.