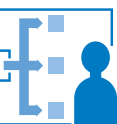


# The Indifference Principle

- ▶ The following characterization of (mixed) Nash equilibria will turn out to be very useful.
- ▶ Lemma: A strategy profile  $s$  is a Nash equilibrium iff for every player  $i$ , assuming that the other players play  $s_{-i}$ ,
  - ▶ all actions **in the support** of  $s_i$  yield the same expected payoff, and
  - ▶ no action **outside the support** of  $s_i$  yields more expected payoff.
- ▶ Any randomization of player  $i$  among actions in the support of  $s_i$  yields the same expected payoff.
  - ▶ “You randomize for the other players.”
- ▶ Among other things, the indifference principle permits the **efficient verification** of potential Nash equilibria.



# Equilibria of Standard Examples

	<i>shoot left</i>	<i>shoot right</i>
<i>jump left</i>	1, 0	0, 1
<i>jump right</i>	0, 1	1, 0

“Penalty shootout”

([1/2: left, 1/2: right], [1/2: left, 1/2: right])

	<i>yield</i>	<i>straight</i>
<i>yield</i>	2, 2	1, 3
<i>straight</i>	3, 1	0, 0

“Chicken”

([1: yield], [1: straight])

([1: straight], [1: yield])

([1/2: yield, 1/2: straight], [1/2: yield, 1/2: straight])

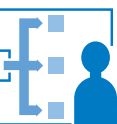
	<i>boxing</i>	<i>ballet</i>
<i>boxing</i>	2, 1	0, 0
<i>ballet</i>	0, 0	1, 2

“Battle of the Sexes”

([1: boxing], [1: boxing])

([1: ballet], [1: ballet])

([2/3: boxing, 1/3: ballet], [1/3: boxing, 2/3: ballet])



# More on Nash Equilibria

- Some (not all) Nash equilibria of the introductory example:
  - $e_1: ([1:a], [1:x]), \text{ utility } (0, 0)$
  - $e_2: ([1/2:b, 1/2:c], [1:x]), \text{ utility } (0, 3/2)$
  - $e_3: ([1:a], [1/2:y, 1/2:z]), \text{ utility } (3/2, 0)$
  - $e_4: ([1/2:b, 1/2:c], [1/2:y, 1/2:z]), \text{ utility } (3/2, 3/2)$
- Simple facts about Nash equilibria:
  - Only rationalizable actions can be in the support of an equilibrium.
  - The payoff in any equilibrium is always at least as large as the player's security level.
  - In general, the set of equilibria is *not convex* (e.g., BoS, Chicken).

	x	y	z
a	0, 0	1, 0	2, 0
b	0, 1	2, 0	1, 2
c	0, 2	0, 3	3, 1



# Existence of Nash Equilibria



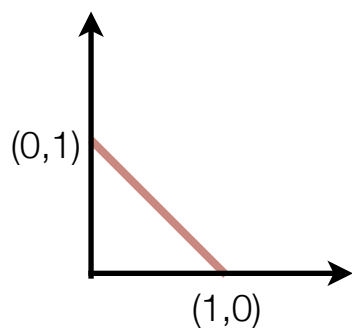
L. E. J. Brouwer

- ▶ Does every game contain a Nash equilibrium?
- ▶ Theorem (Nash, 1950): Every normal-form game contains a Nash equilibrium.
  - ▶ non-constructive proof using Brouwer's **fixed point theorem**
- ▶ Theorem (Brouwer, 1909/1912): If  $S \subset \mathbb{R}^n$  is compact and convex and  $f : S \rightarrow S$  is continuous, then there exists  $x \in S$  such that  $f(x) = x$ .
  - ▶ A set  $S \subset \mathbb{R}^n$  is **compact** if every sequence in  $S$  has a convergent subsequence, whose limit lies in  $S$ .
  - ▶ A set  $S \subset \mathbb{R}^n$  is **convex** if for all  $x, y \in S$  and every  $\alpha \in [0, 1]$ ,  $\alpha x + (1-\alpha)y \in S$ .

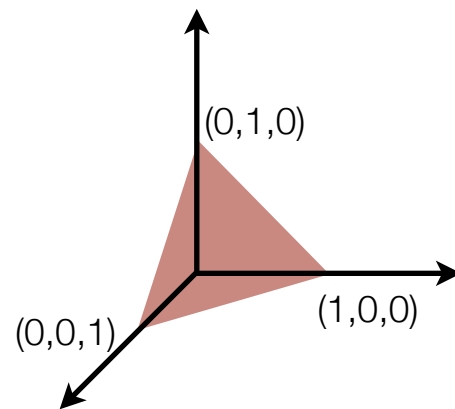


# Nash's Proof Sketch

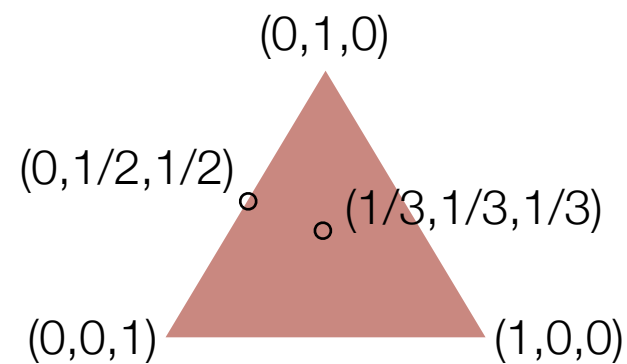
- ▶ A  $k$ -simplex is the set  $\left\{ x \in \mathbb{R}^k \mid \sum_{i=1}^k x_i = 1 \wedge \forall i: x_i \geq 0 \right\}$



2-Simplex



3-Simplex



3-Simplex

- ▶ Observations
  - ▶ A  $k$ -Simplex is compact and convex.
  - ▶ Every strategy set  $S_i$  for  $k$  actions is a  $k$ -simplex.
  - ▶ The set of strategy profiles  $S$  is compact and convex.



# Nash's Proof Sketch (ctd.)

- ▶ Consider the following function  $f : S \rightarrow S$ , which maps the probability  $s_i(a_i^h)$  of each action  $a_i^h$  to the probability  $f_i^h(s)$ .

$$f_i^h(s) = \frac{s_i(a_i^h) + \max(u_i(a_i^h, s_{-i}) - u_i(s), 0)}{\sum_{a_i^\ell \in A_i} (s_i(a_i^\ell) + \max(u_i(a_i^\ell, s_{-i}) - u_i(s), 0))}$$

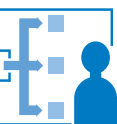
- ▶  $\max(u_i(a_i^h, s_{-i}) - u_i(s), 0) > 0$  iff  $a_i^h$  is a **better response** than  $s_i$ .
- ▶ The denominator normalizes output such that  $f(s) \in S$ .
- ▶  **$f$  is continuous** because it is composed of continuous functions.



# Nash's Proof Sketch (ctd.)

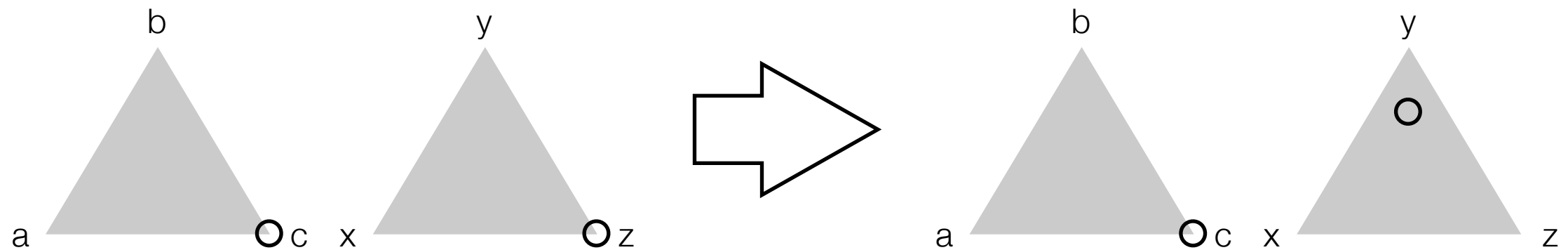
$$f_i^h(s) = \frac{s_i(a_i^h) + \max(u_i(a_i^h, s_{-i}) - u_i(s), 0)}{\sum_{a_i^\ell \in A_i} (s_i(a_i^\ell) + \max(u_i(a_i^\ell, s_{-i}) - u_i(s), 0))}$$

- ▶ Claim:  $f(s)=s$  iff  $s$  is a Nash equilibrium.
  - ▶ Suppose  $s$  is an equilibrium, then no pure strategy can be a better response than  $s_i$ . Hence,  $f(s)=s$ .
  - ▶ Suppose  $s$  is not an equilibrium, then at least one pure strategy yields strictly more payoff (denominator  $> 1$ ). At least one pure strategy (in  $\text{supp}(s_i)$ ) yields less or equal payoff. The probability of the corresponding action decreases. Hence,  $f(s) \neq s$ .
- ▶ Since  $S$  is compact and convex and  $f$  is continuous, Brouwer's fixed point theorem implies that there exists an  $s \in S$  such that  $f(s) = s$ .



# Nash's Proof Sketch

## Illustration



$$f_i^h(s) = \frac{s_i(a_i^h) + \max(u_i(a_i^h, s_{-i}) - u_i(s), 0)}{\sum_{a_i^\ell \in A_i} (s_i(a_i^\ell) + \max(u_i(a_i^\ell, s_{-i}) - u_i(s), 0))}$$

$$s = ([1 : c], [1 : z])$$

$$f_2^x(s) = \frac{1}{4}$$

$$f_2^y(s) = \frac{2}{4}$$

$$f_2^z(s) = \frac{1}{4}$$

$$f(c, z) = \left( [1 : c], \left[ \frac{1}{4} : x, \frac{1}{2} : y, \frac{1}{4} : z \right] \right)$$

	x	y	z
a	0 (red), 0 (blue)	0 (red), 1 (blue)	0 (red), 2 (blue)
b	1 (red), 0 (blue)	0 (red), 2 (blue)	2 (red), 1 (blue)
c	2 (red), 0 (blue)	3 (red), 0 (blue)	1 (red), 3 (blue)





# Nash's Proof Sketch (ctd.)

- ▶ Alternatively, one may use **Kakutani's fixed point theorem** (as also observed by Nash).
- ▶ Theorem (Kakutani, 1941): If  $S \subset \mathbb{R}^n$  is compact and convex,  $f : S \rightarrow 2^S$  is upper semi-continuous, and  $f(x)$  is convex for all  $x \in S$ , then there exists  $x \in S$  such that  $x \in f(x)$ .
  - ▶ letting  $f(s) = (B_1(s_{-1}), \dots, B_n(s_{-n}))$  yields Nash's theorem
  - ▶ numerous other applications in economics
- ▶ The availability of **mixed strategies** is essential for the existence of Nash equilibria.
  - ▶ Randomization may also be interpreted as beliefs on the actions to be played by the other players.

