



**FILTERS**

region	All
market	All
customer	All
division	All

**P & L**

**By Fiscal Years**

All values in USD

Note: 21 vs 20 is not part of pivot table

Metrics	Fiscal Years			
	2019	2020	2021	21 vs 20
Net Sales	87.5M	196.7M	598.9M	204.5%
COGS	51.2M	123.4M	380.7M	208.6%
Gross Margin	36.2M	73.3M	218.2M	197.6%
GM %	41.4%	37.3%	36.4%	-2.3%















































**FILTERS**

region	All
market	All
division	All
customer	All
FY	2019

**P & L**  
**By Fiscal Months**  
All values in USD

Metrics	Quarters						
	Q1					Q2	
	Sep	Oct	Nov	Dec	Jan		
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M		
COGS	3.8M	4.7M	6.3M	6.7M	3.9M		
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M		
GM %	40.9%	42.0%	41.5%	41.4%	40.9%		



Q2	Q3		Q4			Grand Total	
Feb	Mar	Apr	May	Jun	Jul	Aug	
6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%