

Project: AdventureWorks SQL queries

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---Used data

```
Select *
From [HumanResources].[Employee]
```

--- Used data

```
Select *
From [Person].[Person]
```

--- Used data

```
Select *
From [Sales].[Customer]
```

--- Used data

```
Select *
From [Sales].[SalesOrderDetail]
```

--- Used data

```
Select *
From [Sales].[SalesOrderHeader]
```

```
Select *
From [Sales].[SalesOrderHeaderSalesReason]
```

```
Select *
From [Sales].[SalesReason]
```

```
Select *
From [Production].[Product]
```

--- Answers questions

--- employee that are also company customers

```
SELECT b.BusinessEntityID, a.JobTitle, a.BirthDate, a.Gender, b.FirstName, b.MiddleName,
b.Lastname
```

```
FROM [AdventureWorks2022].[HumanResources].[Employee] a
```

Inner JOIN

```
[AdventureWorks2022].[Person].[Person] b
```

```
On a.BusinessEntityID = b.BusinessEntityID
```

--- customers only with no employee added

```
SELECT b.BusinessEntityID, a.BirthDate, a.Gender, b.FirstName, b.MiddleName, b.Lastname
```

```
FROM [AdventureWorks2022].[HumanResources].[Employee] a
```

Full outer JOIN

```
[AdventureWorks2022].[Person].[Person] b
```

```
On a.BusinessEntityID = b.BusinessEntityID
```

```
Where a.BusinessEntityID is null
```

```

--- all customers with their territory
SELECT b.FirstName, b.MiddleName, b.Lastname, c.TerritoryID

FROM [AdventureWorks2022].[HumanResources].[Employee] a

left JOIN
[AdventureWorks2022].[Person].[Person] b

On a.BusinessEntityID = b.BusinessEntityID

right Join

[AdventureWorks2022].[Sales].[Customer] c

on b.BusinessEntityID = c.CustomerID

Where a.Gender is null

--- SalesOrderDetail
Select *
From [Sales].[SalesOrderDetail]

--- Profit generated from each product
Select ProductID, SUM ((OrderQty * UnitPrice) - (OrderQty * UnitPriceDiscount)) as
SellingPrice
From [Sales].[SalesOrderDetail]
GROUP BY ProductID
ORDER BY SellingPrice DESC

Select * --- ProductionProduct
From [Production].[Product]

--- Most profitable product
Select ProductID, SUM ((OrderQty * UnitPrice) - (OrderQty * UnitPriceDiscount)) as
SellingPrice
From [Sales].[SalesOrderDetail]
GROUP BY ProductID
ORDER BY SellingPrice DESC

--- Profit per Territory (Sales performance per Territory)
Select Sum (SubTotal) as Profit, TerritoryID
From [Sales].[SalesOrderHeader]
GROUP BY TerritoryID
ORDER BY Profit DESC

--- Sales Person with highest sales (most successful sales person)
Select Sum (SubTotal) as Profit, SalesPersonID
From [Sales].[SalesOrderHeader]
GROUP BY SalesPersonID
ORDER BY Profit DESC

--- Customer numbers per Territory and profit made
Select Count (CustomerID) as Customers, Sum (SubTotal) as Profit, TerritoryID
From [Sales].[SalesOrderHeader]
GROUP BY TerritoryID

```

ORDER BY Profit DESC

--- Reason for sales per Territory

```
SELECT a.SalesReasonID, b.TerritoryID,
CASE
    WHEN a.SalesReasonID = 1 THEN 'Price'
    WHEN a.SalesReasonID = 2 THEN 'Promotion'
    WHEN a.SalesReasonID = 3 THEN 'Magazine Advertisement'
    WHEN a.SalesReasonID = 4 THEN 'Television Advertisement'
    WHEN a.SalesReasonID = 5 THEN 'Manufacturer'
    WHEN a.SalesReasonID = 6 THEN 'Review'
    WHEN a.SalesReasonID = 7 THEN 'Demoshow'
    WHEN a.SalesReasonID = 8 THEN 'Sponsorship'
    WHEN a.SalesReasonID = 9 THEN 'Quality'
    WHEN a.SalesReasonID = 10 THEN 'Other'
    ELSE 'Unknown'
END AS SalesReason
FROM
    [Sales].[SalesOrderHeaderSalesReason] a
INNER JOIN
    [Sales].[SalesOrderHeader] b
ON a.SalesOrderID = b.SalesOrderID
WHERE b.TerritoryID = 1
ORDER BY a.SalesReasonID
```

---Sales reasons in each territory

```
SELECT b.TerritoryID, a.SalesReasonID,
COUNT(a.SalesReasonID) AS SalesReasonCount
FROM
    [Sales].[SalesOrderHeaderSalesReason] a
INNER JOIN
    [Sales].[SalesOrderHeader] b
ON a.SalesOrderID = b.SalesOrderID
WHERE b.TerritoryID = 10 --- do it for each territory 1 to 10
GROUP BY b.TerritoryID, a.SalesReasonID
```

---Sales reasons per territory

```
SELECT
    b.TerritoryID,
    a.SalesReasonID,
    COUNT(a.SalesReasonID) AS SalesReasonCount
FROM
    [Sales].[SalesOrderHeaderSalesReason] a
INNER JOIN
    [Sales].[SalesOrderHeader] b
ON
    a.SalesOrderID = b.SalesOrderID
GROUP BY b.TerritoryID, a.SalesReasonID
```

--- Converting the reasons to string

```
SELECT b.TerritoryID, a.SalesReasonID,
CASE
    WHEN a.SalesReasonID = 1 THEN 'Price'
    WHEN a.SalesReasonID = 2 THEN 'Promotion'
    WHEN a.SalesReasonID = 3 THEN 'Magazine Advertisement'
    WHEN a.SalesReasonID = 4 THEN 'Television Advertisement'
    WHEN a.SalesReasonID = 5 THEN 'Manufacturer'
```

```

        WHEN a.SalesReasonID = 6 THEN 'Review'
        WHEN a.SalesReasonID = 7 THEN 'Demoshow'
        WHEN a.SalesReasonID = 8 THEN 'Sponsorship'
        WHEN a.SalesReasonID = 9 THEN 'Quality'
        WHEN a.SalesReasonID = 10 THEN 'Other'
        ELSE 'Unknown'
    END AS SalesReason,
    COUNT(a.SalesReasonID) AS SalesReasonCount
FROM
    [Sales].[SalesOrderHeaderSalesReason] a
INNER JOIN
    [Sales].[SalesOrderHeader] b
ON
    a.SalesOrderID = b.SalesOrderID
WHERE
    b.TerritoryID = 10
GROUP BY
    b.TerritoryID, a.SalesReasonID

---most popular product
Select sum(OrderQty) as Popularproduct, ProductID
From [Sales].[SalesOrderDetail]
Group by ProductID
Order by Popularproduct DESC

```