

AtliQ Hardwares



P & L By Markets




















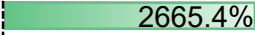






















Note: 21 vs 20 is not a part of pivot table

All Values are in USD

FILTERS

region All
division All
customer All

	Fiscal Years				
Customer	2019	2020	2021	21 vs 20	
Net Sales					
Australia	3.9M	10.7M	21.0M	<div><div></div></div>	96.2%
Austria		0.1M	2.8M	<div><div></div></div>	2301.3%
Bangladesh	0.5M	2.3M	7.0M	<div><div></div></div>	207.7%
Canada	4.8M	12.2M	35.1M	<div><div></div></div>	188.1%
China	1.4M	5.4M	22.9M	<div><div></div></div>	322.0%
France	4.0M	7.5M	25.9M	<div><div></div></div>	247.2%
Germany	2.6M	4.7M	12.0M	<div><div></div></div>	156.2%
India	30.8M	49.8M	161.3M	<div><div></div></div>	224.0%
Indonesia	2.5M	6.2M	18.4M	<div><div></div></div>	196.7%
Italy	2.9M	4.5M	11.7M	<div><div></div></div>	162.5%
Japan		1.9M	7.9M	<div><div></div></div>	321.1%
Netherlands	0.2M	3.4M	8.0M	<div><div></div></div>	137.9%
Newzealand		2.0M	11.4M	<div><div></div></div>	474.3%
Norway		2.5M	13.7M	<div><div></div></div>	451.8%
Pakistan	0.6M	4.7M	5.7M	<div><div></div></div>	20.5%
Philippines	5.7M	13.4M	31.9M	<div><div></div></div>	138.4%
Poland	0.4M	2.8M	5.2M	<div><div></div></div>	85.8%
Portugal	0.7M	3.6M	11.8M	<div><div></div></div>	229.8%
South Korea	12.8M	17.3M	49.0M	<div><div></div></div>	183.3%
Spain		1.8M	12.6M	<div><div></div></div>	611.4%
Sweden	0.1M	0.2M	1.8M	<div><div></div></div>	681.9%
United Kingdo	2.0M	8.1M	34.2M	<div><div></div></div>	322.7%
USA	11.5M	31.9M	87.8M	<div><div></div></div>	175.0%
COGS					
Australia	2.2M	5.8M	14.1M	<div><div></div></div>	143.2%
Austria		0.1M	2.0M	<div><div></div></div>	2172.4%
Bangladesh	0.3M	1.4M	4.5M	<div><div></div></div>	233.5%
Canada	2.8M	7.1M	21.7M	<div><div></div></div>	206.4%
China	0.8M	3.3M	13.5M	<div><div></div></div>	305.5%

France	2.3M	4.3M	14.7M		246.4%
Germany	1.6M	3.0M	8.9M		193.8%
India	17.8M	33.7M	109.7M		225.0%
Indonesia	1.5M	3.5M	11.3M		220.1%
Italy	1.6M	3.1M	8.2M		164.6%
Japan		1.2M	4.2M		257.3%
Netherlands	0.1M	1.8M	4.6M		164.2%
Newzealand		1.5M	5.9M		303.8%
Norway		1.5M	9.6M		525.0%
Pakistan	0.4M	2.7M	3.6M		34.3%
Philippines	3.4M	7.3M	19.4M		164.6%
Poland	0.3M	1.7M	3.0M		78.5%
Portugal	0.5M	2.3M	6.8M		198.9%
South Korea	6.7M	12.1M	31.4M		158.7%
Spain		1.1M	8.4M		663.2%
Sweden	0.0M	0.1M	1.1M		735.6%
United Kingdo	1.3M	5.3M	18.7M		252.1%
USA	7.7M	19.5M	55.3M		183.9%
Gross margin					
Australia	1.7M	4.9M	6.9M		40.8%
Austria		0.0M	0.9M		2665.4%
Bangladesh	0.1M	0.9M	2.4M		168.4%
Canada	2.0M	5.1M	13.4M		162.6%
China	0.6M	2.1M	9.4M		348.1%
France	1.8M	3.2M	11.2M		248.3%
Germany	0.9M	1.7M	3.1M		88.3%
India	13.1M	16.0M	51.6M		222.0%
Indonesia	1.1M	2.7M	7.1M		165.6%
Italy	1.3M	1.4M	3.5M		157.8%
Japan		0.7M	3.7M		430.0%
Netherlands	0.1M	1.6M	3.4M		109.2%
Newzealand		0.5M	5.5M		950.7%
Norway		0.9M	4.0M		331.0%
Pakistan	0.2M	2.0M	2.0M		2.0%
Philippines	2.3M	6.0M	12.5M		106.5%
Poland	0.2M	1.1M	2.2M		96.7%
Portugal	0.3M	1.3M	5.0M		284.5%
South Korea	6.1M	5.2M	17.6M		241.3%
Spain		0.7M	4.2M		525.7%
Sweden	0.0M	0.1M	0.7M		613.8%
United Kingdo	0.7M	2.8M	15.4M		459.0%
USA	3.8M	12.4M	32.5M		161.0%
GM %					
Australia	42.6%	45.9%	32.9%		-28.2%
Austria		26.1%	30.1%		15.2%
Bangladesh	28.7%	39.6%	34.5%		-12.8%
Canada	41.7%	41.9%	38.2%		-8.8%

China	44.9%	38.7%	41.1%	6.2%
France	44.1%	43.1%	43.2%	0.3%
Germany	37.0%	35.6%	26.2%	-26.5%
India	42.4%	32.2%	32.0%	-0.6%
Indonesia	42.0%	42.9%	38.4%	-10.5%
Italy	45.6%	30.7%	30.1%	-1.8%
Japan		37.0%	46.5%	25.9%
Netherlands	36.4%	47.8%	42.0%	-12.1%
Newzealand		26.4%	48.2%	83.0%
Norway		37.7%	29.5%	-21.9%
Pakistan	39.7%	42.8%	36.2%	-15.4%
Philippines	39.9%	45.1%	39.1%	-13.4%
Poland	37.4%	40.2%	42.6%	5.9%
Portugal	39.3%	36.1%	42.1%	16.6%
South Korea	47.5%	29.8%	35.9%	20.5%
Spain		37.7%	33.1%	-12.1%
Sweden	38.3%	44.1%	40.2%	-8.7%
United Kingdo	36.2%	34.1%	45.1%	32.2%
USA	32.8%	39.0%	37.0%	-5.1%
Total Net Sales	87.5M	196.7M	598.9M	204.5%
Total COGS	51.2M	123.4M	380.7M	208.6%
Total Gross margin	36.2M	73.3M	218.2M	197.6%
Total GM %	41.4%	37.3%	36.4%	-2.3%