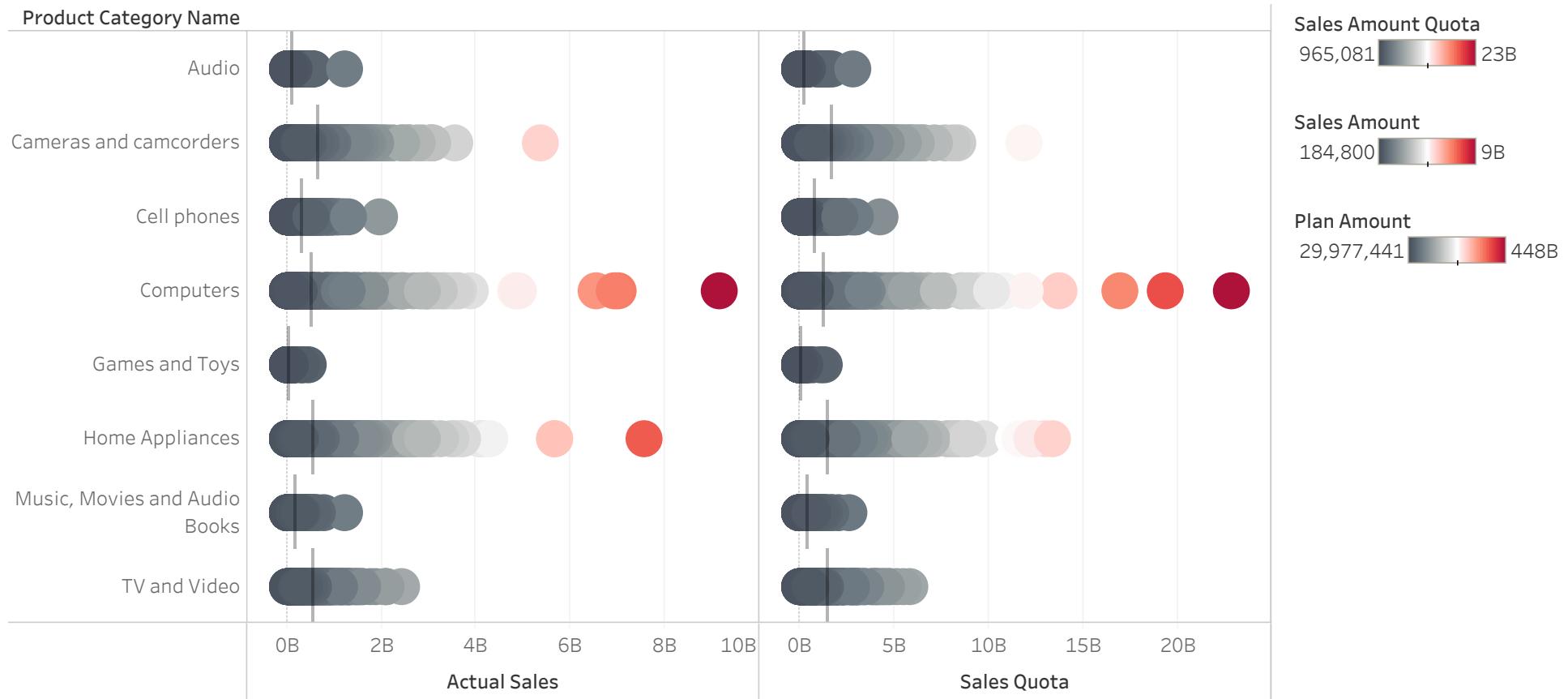
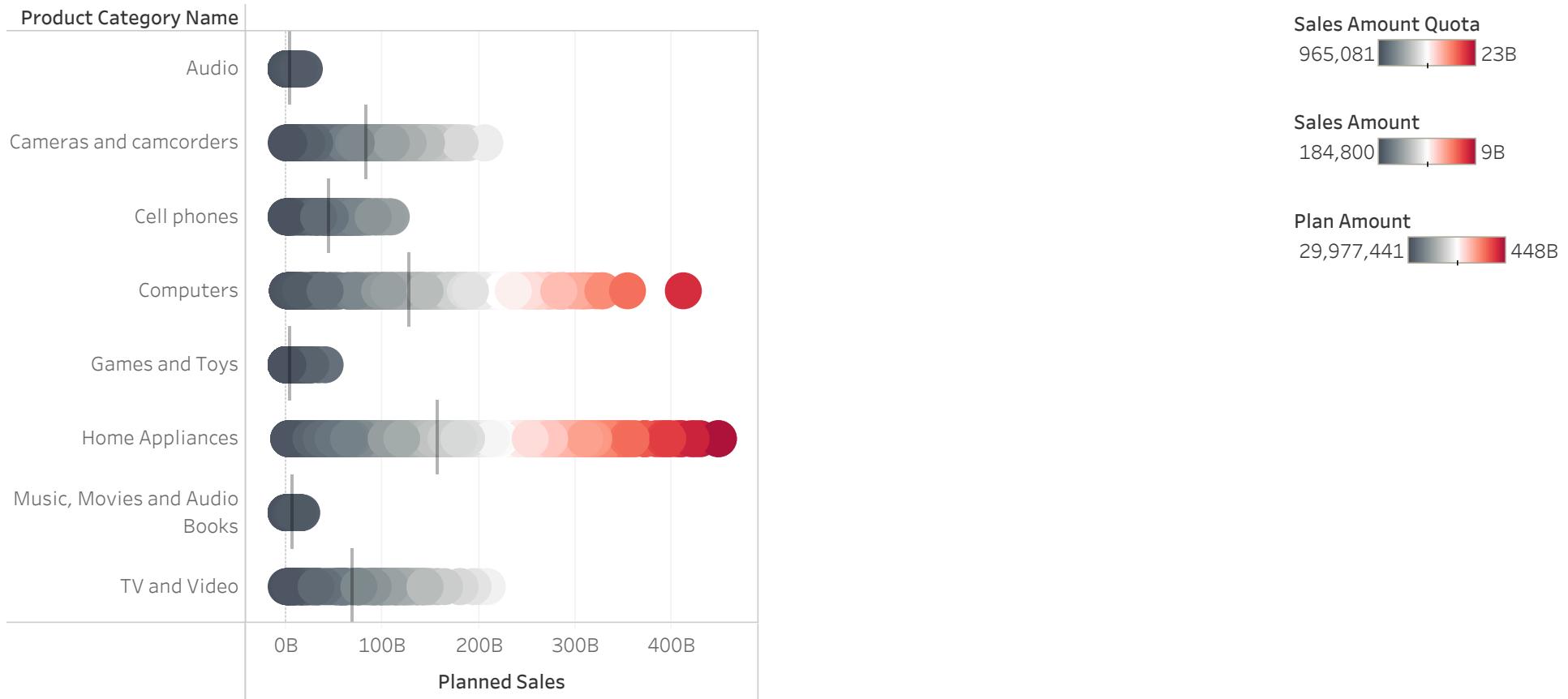


Actual-Quota-Plan Sales\$ by Product Name



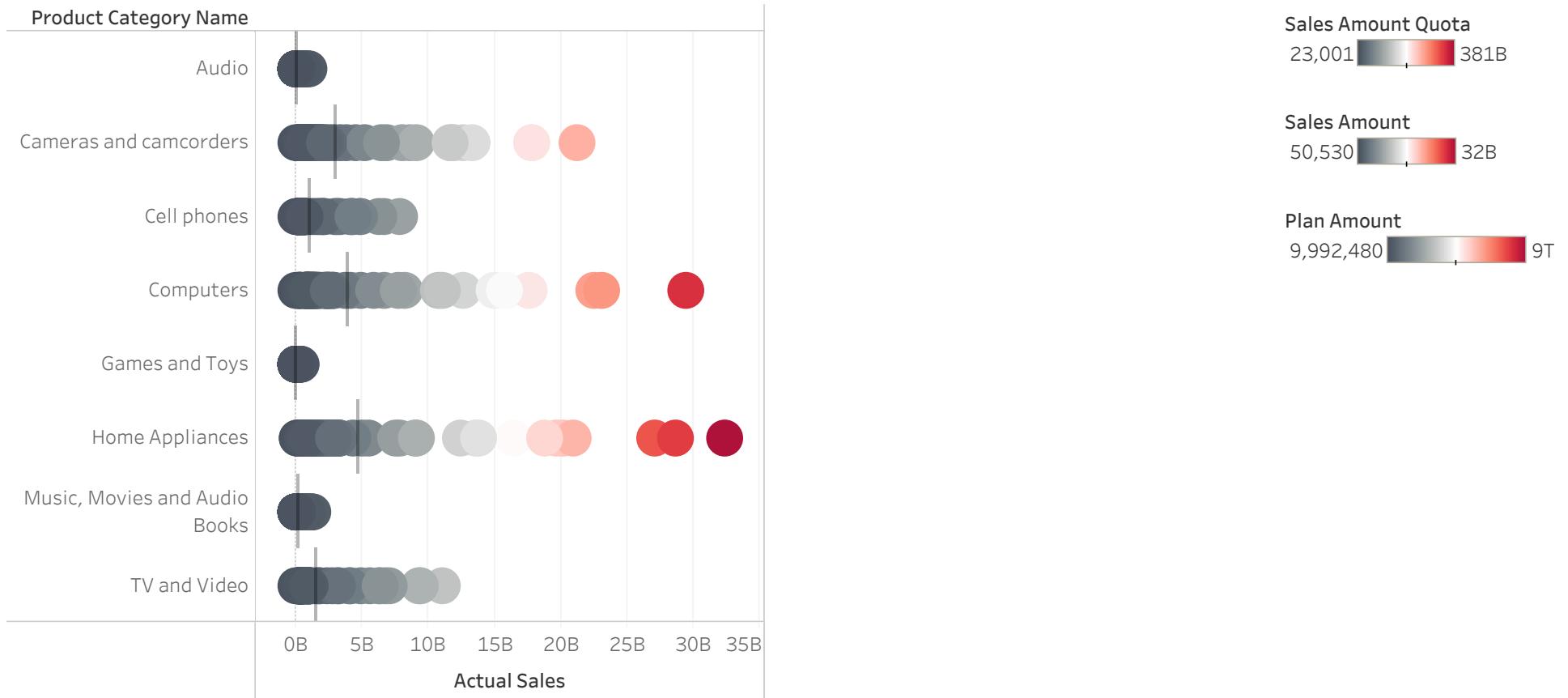
Sum of Sales Amount, sum of Sales Amount Quota and sum of Plan Amount for each Product Category Name. Details are shown for Product Name. For pane Sum of Sales Amount: Color shows sum of Sales Amount. For pane Sum of Sales Amount Quota: Color shows sum of Sales Amount Quota. For pane Sum of Plan Amount: Color shows sum of Plan Amount. Details are shown for Product Name.

Actual-Quota-Plan Sales\$ by Product Name



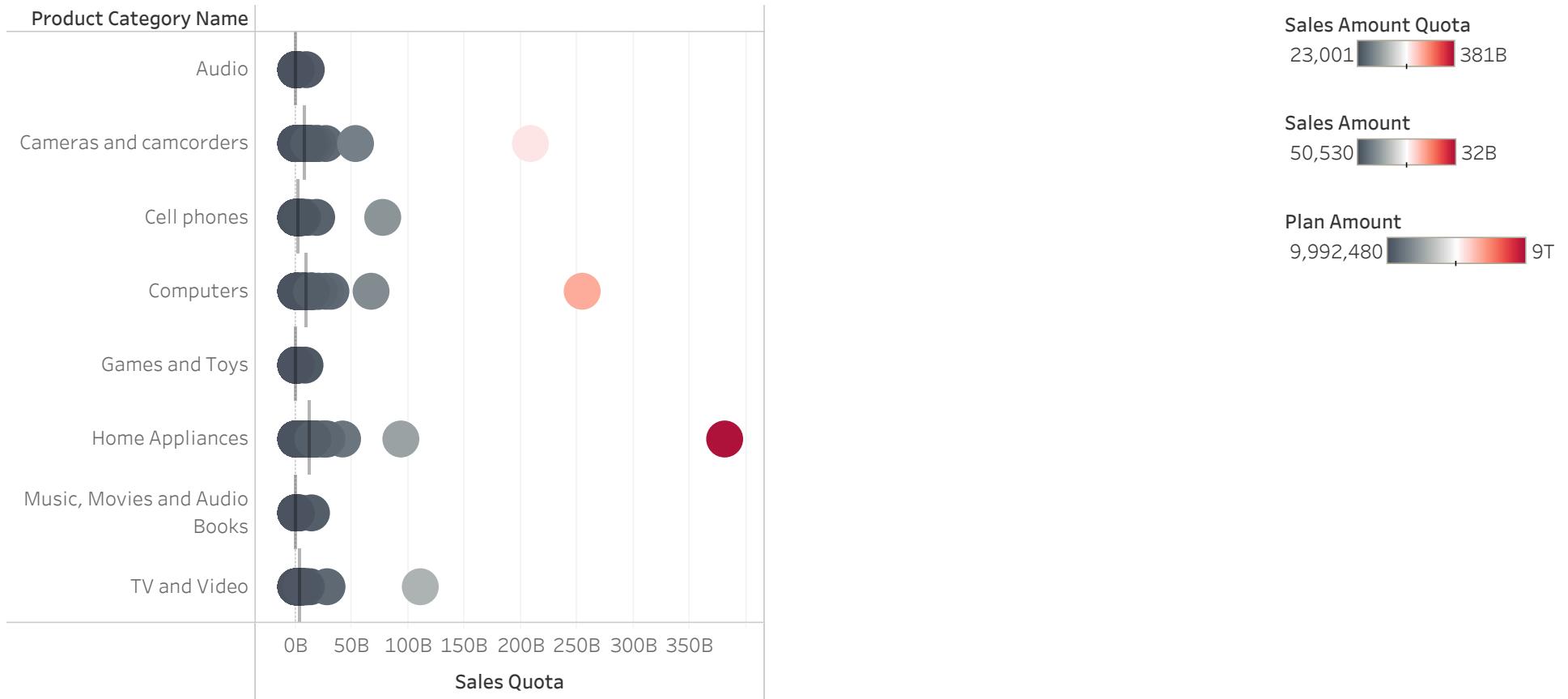
Sum of Sales Amount, sum of Sales Amount Quota and sum of Plan Amount for each Product Category Name. Details are shown for Product Name. For pane Sum of Sales Amount: Color shows sum of Sales Amount. For pane Sum of Sales Amount Quota: Color shows sum of Sales Amount Quota. For pane Sum of Plan Amount: Color shows sum of Plan Amount. Details are shown for Product Name.

Actual-Quota-Plan Sales\$ by State



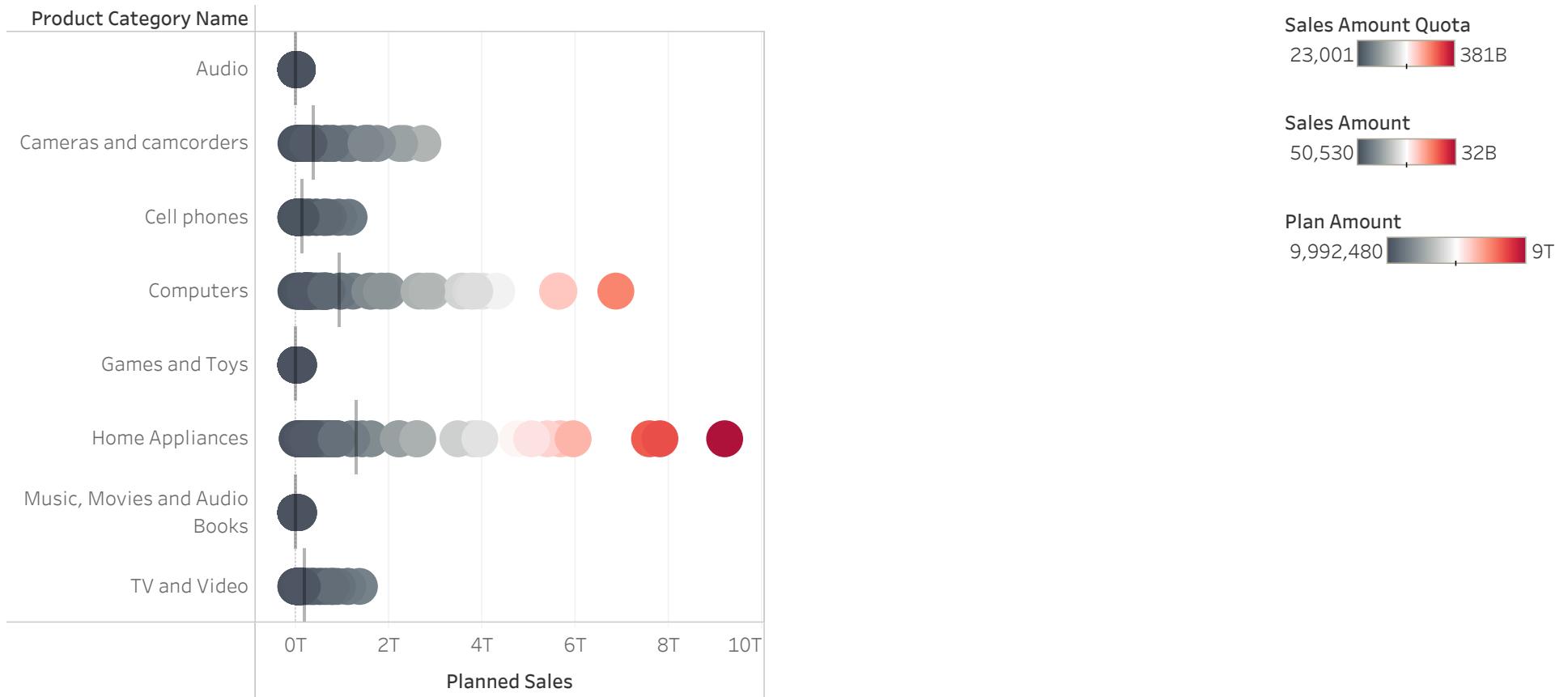
Sum of Sales Amount, sum of Sales Amount Quota and sum of Plan Amount for each Product Category Name. Details are shown for State Province Name. For pane Sum of Sales Amount: Color shows sum of Sales Amount. For pane Sum of Sales Amount Quota: Color shows sum of Sales Amount Quota. For pane Sum of Plan Amount: Color shows sum of Plan Amount.

Actual-Quota-Plan Sales\$ by State



Sum of Sales Amount, sum of Sales Amount Quota and sum of Plan Amount for each Product Category Name. Details are shown for State Province Name. For pane Sum of Sales Amount: Color shows sum of Sales Amount. For pane Sum of Sales Amount Quota: Color shows sum of Sales Amount Quota. For pane Sum of Plan Amount: Color shows sum of Plan Amount.

Actual-Quota-Plan Sales\$ by State



Sum of Sales Amount, sum of Sales Amount Quota and sum of Plan Amount for each Product Category Name. Details are shown for State Province Name. For pane Sum of Sales Amount: Color shows sum of Sales Amount. For pane Sum of Sales Amount Quota: Color shows sum of Sales Amount Quota. For pane Sum of Plan Amount: Color shows sum of Plan Amount.

Sales Strategy by Store



Sum of Plan Amount for each Store Name broken down by ScenarioName (v DimScenario1). Color shows sum of Plan Amount. Details are shown for Product Name.

Sales Strategy by Store



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Sales Strategy by Store



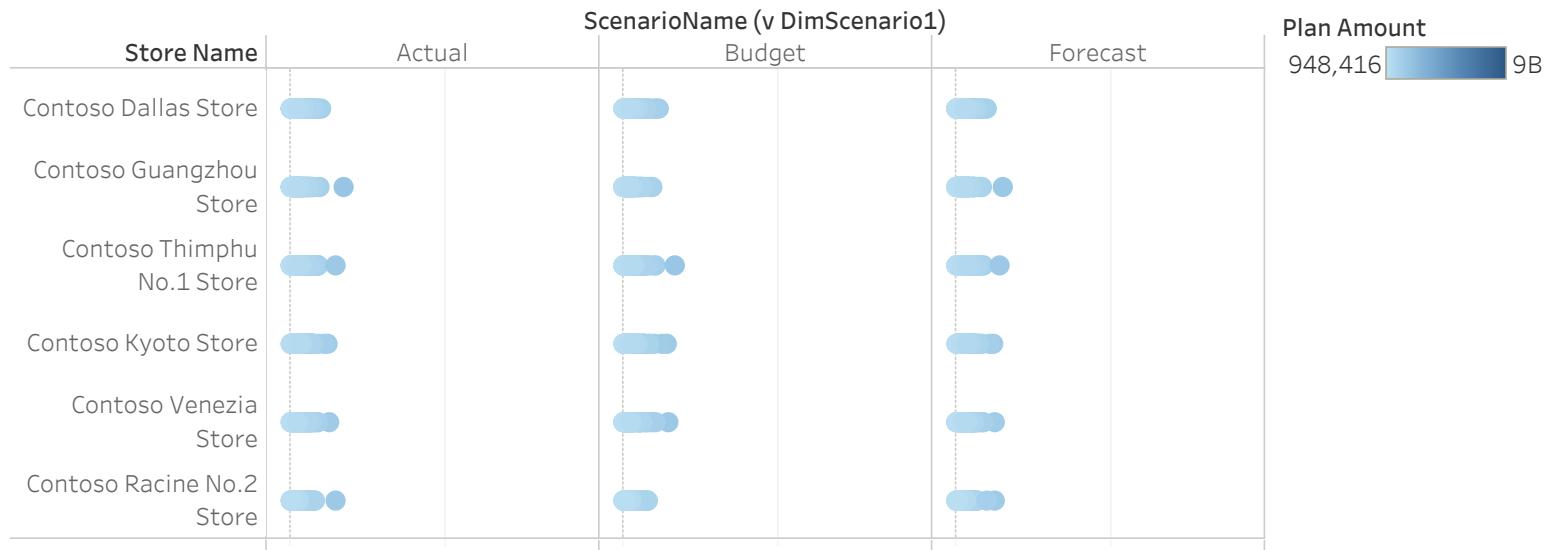
Sum of Plan Amount for each Store Name broken down by ScenarioName (v DimScenario1). Color shows sum of Plan Amount. Details are shown for Product Name.

Sales Strategy by Store



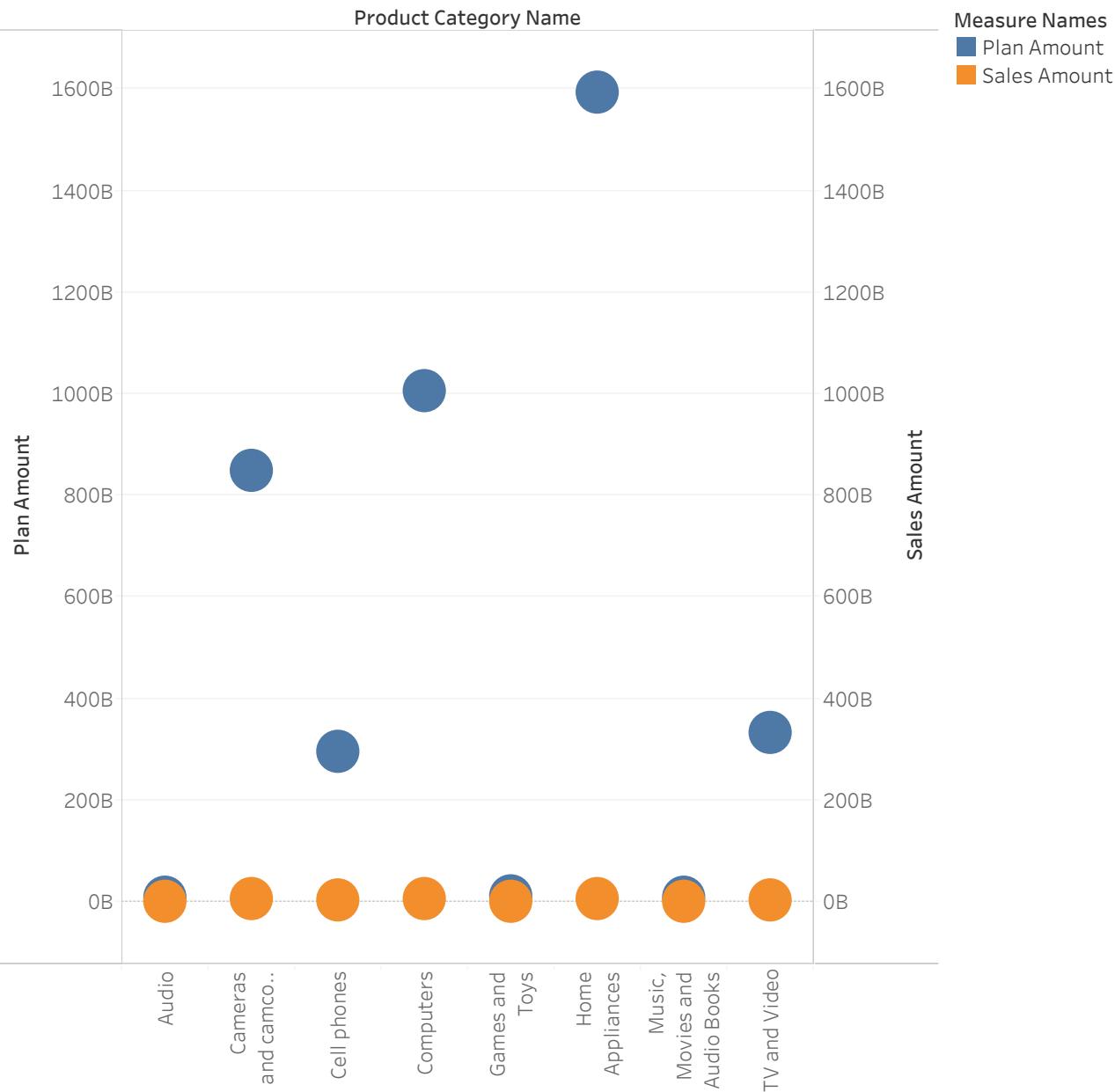
Sum of Plan Amount for each Store Name broken down by ScenarioName (v DimScenario1). Color shows sum of Plan Amount. Details are shown for Product Name.

Sales Strategy by Store



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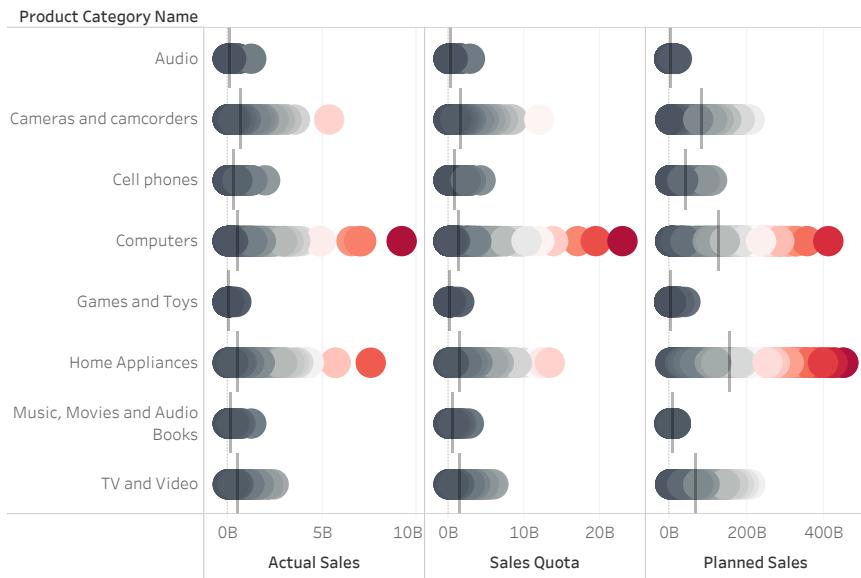
Deviation of Actual Sales from Forecasted



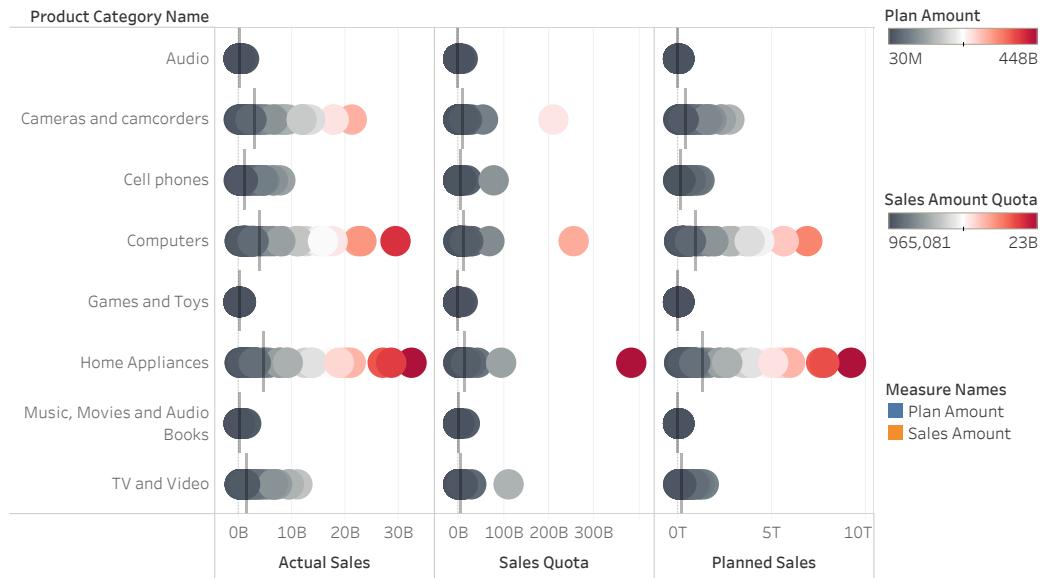
Plan Amount and Sales Amount for each Product Category Name. Color shows details about Plan Amount and Sales Amount. The data is filtered on State Province Name and YearChar (v DimDate1). The State Province Name filter keeps Massachusetts. The YearChar (v DimDate1) filter keeps 2014.

Sales Quota, Strategy and Actual Viz

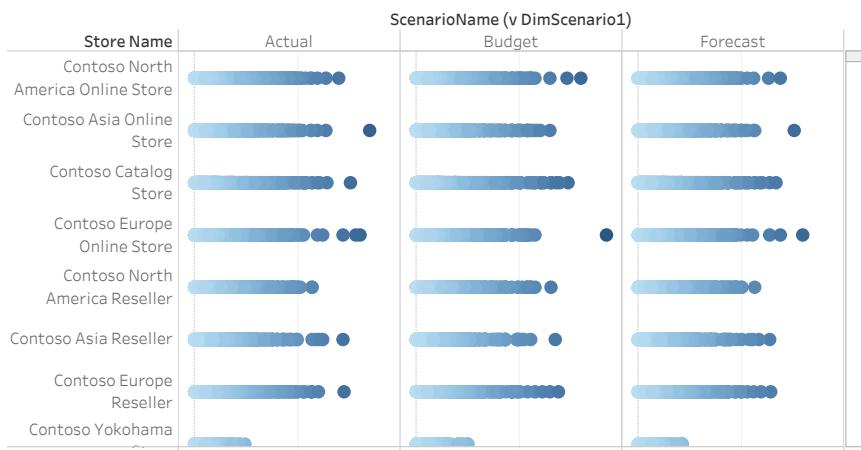
Actual-Quota-Plan Sales\$ by Product Name



Actual-Quota-Plan Sales\$ by State



Sales Strategy by Store



Deviation of Actual Sales from Forecasted

