



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?



Preparation and maintenance for Zoho books for dream home reality

Choose an architectural style. ...  
Select an Interior Design Style. ...  
Choose a Location. ...  
Layout is important. ...  
Think About Positioning & Exposure. ...  
Set a Realistic Budget. ...  
Hire Professionals.

Be Financially Disciplined. Financial discipline is essential if you want to purchase your dream home. ...  
Stick to Your Budget.

Plan Investment. ...  
Set Aside the Money for Future EMIs. ...  
Maintain Your Credit Score. ...  
Compare Home Loans.

Huge Kitchen with Double Island & Butler's Pantry. ...  
Spirits/Wine Room. .

Game Room / Bowling Alley. ...  
Home Library. ...  
Safe Room/ Secret Room

Huge His-and-Hers Walk-In Closets. ...  
Fitness Room / Sports Court.

Time & Attendance, Attendance Management,Shift Management,Timesheets, Employee Development

Zoho Books' free plan is free forever, as long as a business's gross revenue is within the free plan threshold limit for the financial year.

Core HR, Recruitment,Onboarding,Employee Management,Time Off Management,Payroll,Expense Management,BI,Analytics,Care Management ,HR Chatbot AI Features.

check the box that says Track Inventory for this item.Select the inventory account, mention the opening stock and stock rate and hit save

The stock levels of this item are now automatically tracked in Zoho Books when you create transactions involving them.

provide great support availability across multiple channels, maintain prompt response times, and manage the overall customer experience without breaking a sweat.



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?