

# Pravin B. Rajora

## **Address & Contact Info :**

B/06 Maruti Tenament Near  
Bhavana High School Vastral Road  
Odhav Ahmedabad - 382415

## **Email Address :**

[pravinrajora8841@gmail.com](mailto:pravinrajora8841@gmail.com)

**Contact No:** (+91) 999- 846- 3058

## **Career Objective:**

As a Sales Executive looking for a Chance to Contribute My Efforts and Knowledge in Best Way to Execute Positive Results to Company as well as could Grow with Company to Achieve My Personal Goals.

## **Educational Qualifications:**

### **Institution:**

### **Qualification:**

Bhavana higher secondary school  
AHMEDABAD (Board : GHSEB)

– Board of High School and Intermediate Education Gujarat (XII)  
Aggregate Percentage: **46 .00%**  
Session: 2008

Vivekanand higher secondary school  
AHMEDABAD (Board: GSEB)

– Board of High School and Intermediate Education Gujarat (x)  
Aggregate Percentage: **48.31%**  
Session: 2006

## Technical Skills:

- **Database** : Ms Excel, Power Point, MS Access 2012, Word
- **Platforms** : Windows, Android, Linux
- **Software Known** : MS Office, Word, Power Point, Modular Invoice

## Experience:

Company: **Max Mall**  
Location: **Ahmedabad**  
Role: **Sales executive**

From: **May 2024 to Till Date**

I had started in **Max Mall** as a **Sales executive** and started working on manage inventory and also check for stock update critical in driving the revenue of a company by identifying and cultivating potential customers, closing sales, and maintaining relationships with existing clients. I had also work as Cashier for part time at **Max Mall**.

Develop and implement a sales strategy to achieve organizational sales goals and revenues. Set and track sales targets and ensure they are met.

Build and maintain relationships with existing and new clients. Provide exceptional customer service to ensure customer satisfaction and retention. Handle customer complaints and resolve any issues to maintain a positive customer experience.

Company: **Khadeems**  
Location: **Ahmedabad**  
Role: **Cashier**

From: **October 2023 to April 2024**

I had started in **khadeems** as a **inventory management** and started working on manage inventory and also check for stock update I had also work as Sales executive and cashier at **Khadeems**.

Develop a deep understanding of the company's products or services to effectively present and sell to customers.

Keep updated on industry trends, market activities, and competitor products.

Prepare and deliver sales presentations to potential and existing clients.

Close sales deals and ensure all terms of the agreement are met.

Company: **Vimal Electronics**  
Location: **Ahmedabad**  
Role: **Sales Executive**

From: **March 2021 to October 2023**

I had started in **Vimal Electronics** as a **Sales Executive** and also working on manage inventory and also check for stock update. I had also work as Sales executive and cashier at **Vimal Electronics**.

Company: **Vijay Sales**  
Location: **Ahmedabad**  
Role: **Sales Executive**

From: **March 2020 to September 2021**

I had started in **Vijay Sales** as a **Sales Executive** and also started working on manage inventory and also check for stock update I had also work as Sales executive and cashier at **Vijay Sales**.

## Experience:

I have 5.5+ experience in Sales Executive such as shop keeper and also having experience as Inventory management and also have an experience as Cashier.

## Area of Interest:

- Listening Music
- Travelling
- Learn about new technologies and new Things

- interact with people and learn new things

### Strengths:

- Good Communication skills.
- Positive outlook with focused approach.
- Self-Motivated & Quick Lerner.
- Excellent Critical Thinking and Problem-Solving Skills.
- Good Ability to Work in a fast-paced high-pressure Environment.

### Personal Details:

Name	Pravin B. Rajora
Marital Status	Single
Linguistic Proficiency	English, Hindi, Gujarati
Interest & Avocation	Listening Music & Playing Cricket

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I had declared that all above furnished information is true to my best knowledge.

Place: **Ahmedabad**

Yours Obediently