| What Gradient does now | | | | | | | |
|---------------------------------|---|------------------------|---------------------------------------|---|---------------------|----------------------------------|--|
| Qualitative | Quantitative | | marketing | | Wants to do | | |
| Providing insights | digital consulting | | digital consulting = online marketing | | data science | | |
| providing analytical scans | data-analyse | | providing SEO | providing SEO scans | | | |
| surveys | data (quantitative) analysis | | email strategy | | help clients E2E | | |
| ux research | analytics implementation | | SEO strategy | | big data | | |
| usability testing | dashboarding | | digital marketing | g strategy | data driven mark | eting | |
| Qualitative anaysis (ux) | visualisation of data (BI), both GO's (PBI) | | excecution of S | excecution of SEA advertising | | digital consulting (data driven) | |
| | BI | | advertising SEA | \ | business consulting | | |
| | web analytics | | advertising | | CRO (a/b testing) | | |
| | aiding in tagging and tracking traffic | | marketing mana | marketing management | | | |
| | tagging and tracking | | helping with exc | helping with excecution of online marketing | | | |
| | | | CRM implemen | t hubspot | | | |
| description | | | | | | | |
| 1. help clients achieve busine | ess goals thanks to data (using da | ta to make decission | s) - elena | | | | |
| 2. define problems & opportu | nities by combining qual & quan o | data & insights and tu | rn these into digital s | solutions - tobias | | | |
| 3. using data with insights fro | om "real" people to gain ideas how | to improve activities | online - rene | | | | |
| 4. helping (marketing) manad | gers getting value for money with | validated strategy (ac | tions) based on data | a - ello | | | |