

Sales Analysis

Year

All

▼

Department

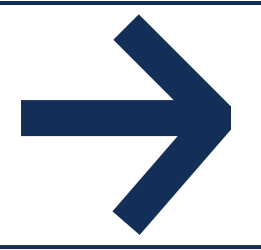
Clothing

Electronics

Garage

Kitchen

Other



\$4.05bn

Sales

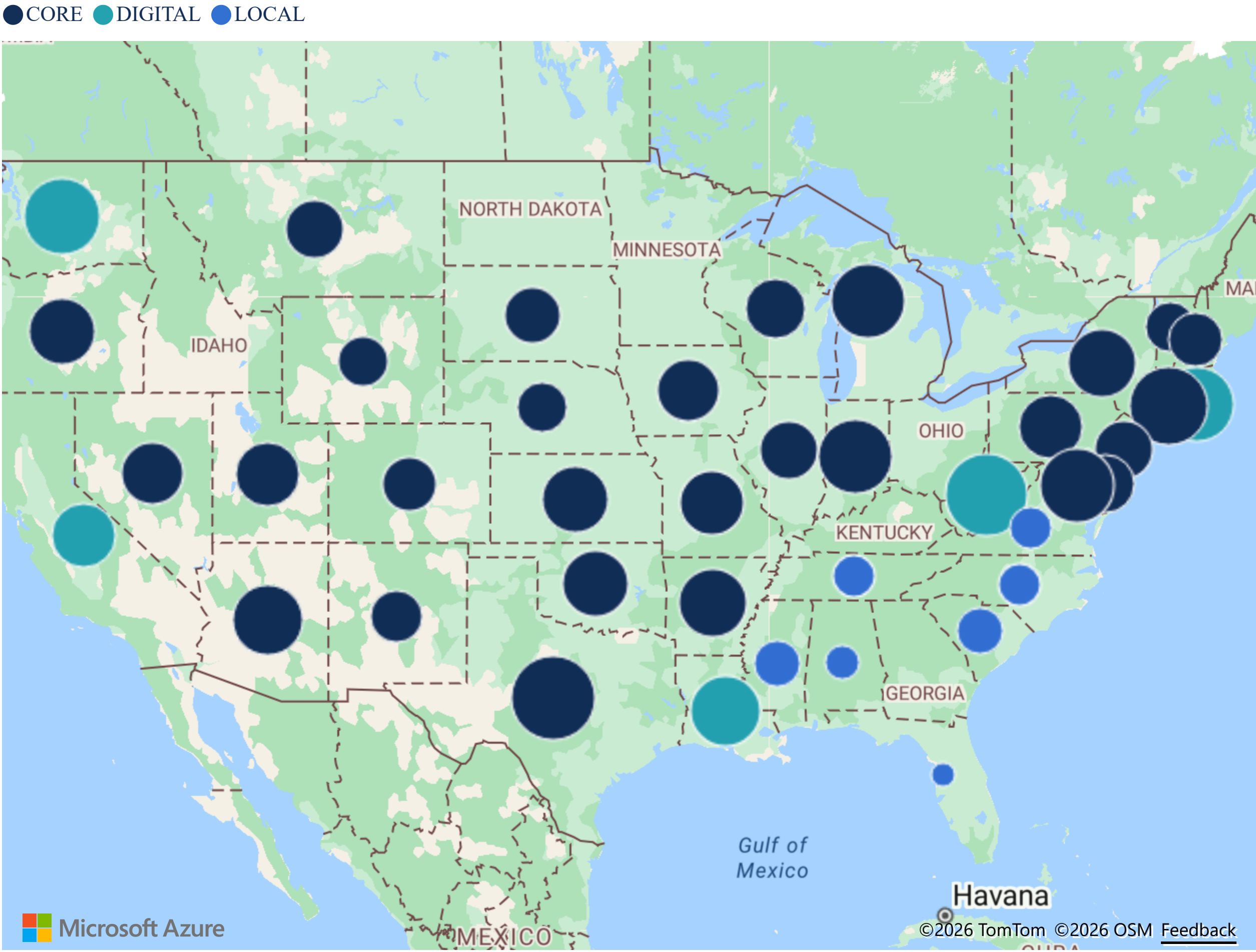
\$1.39bn

Sales YTD

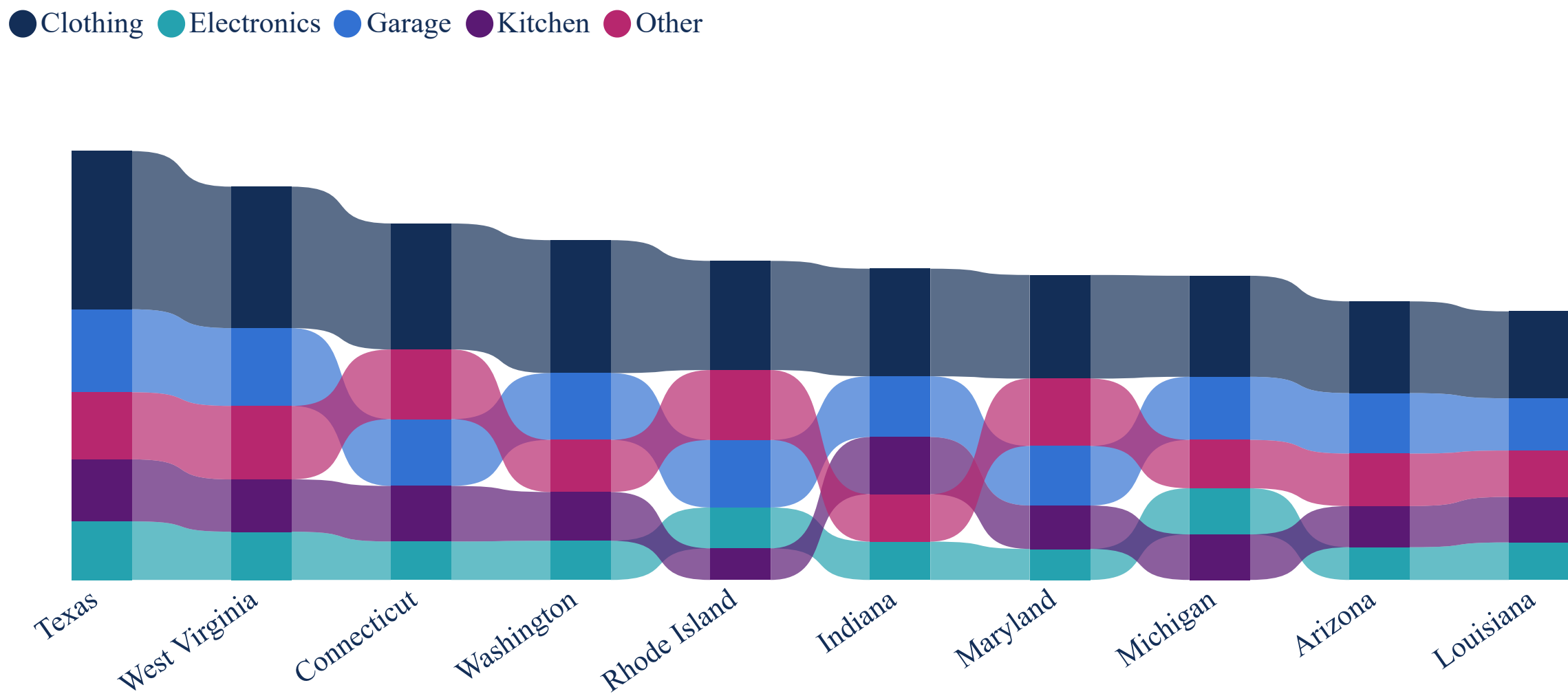
\$2.22bn

Gross Margin

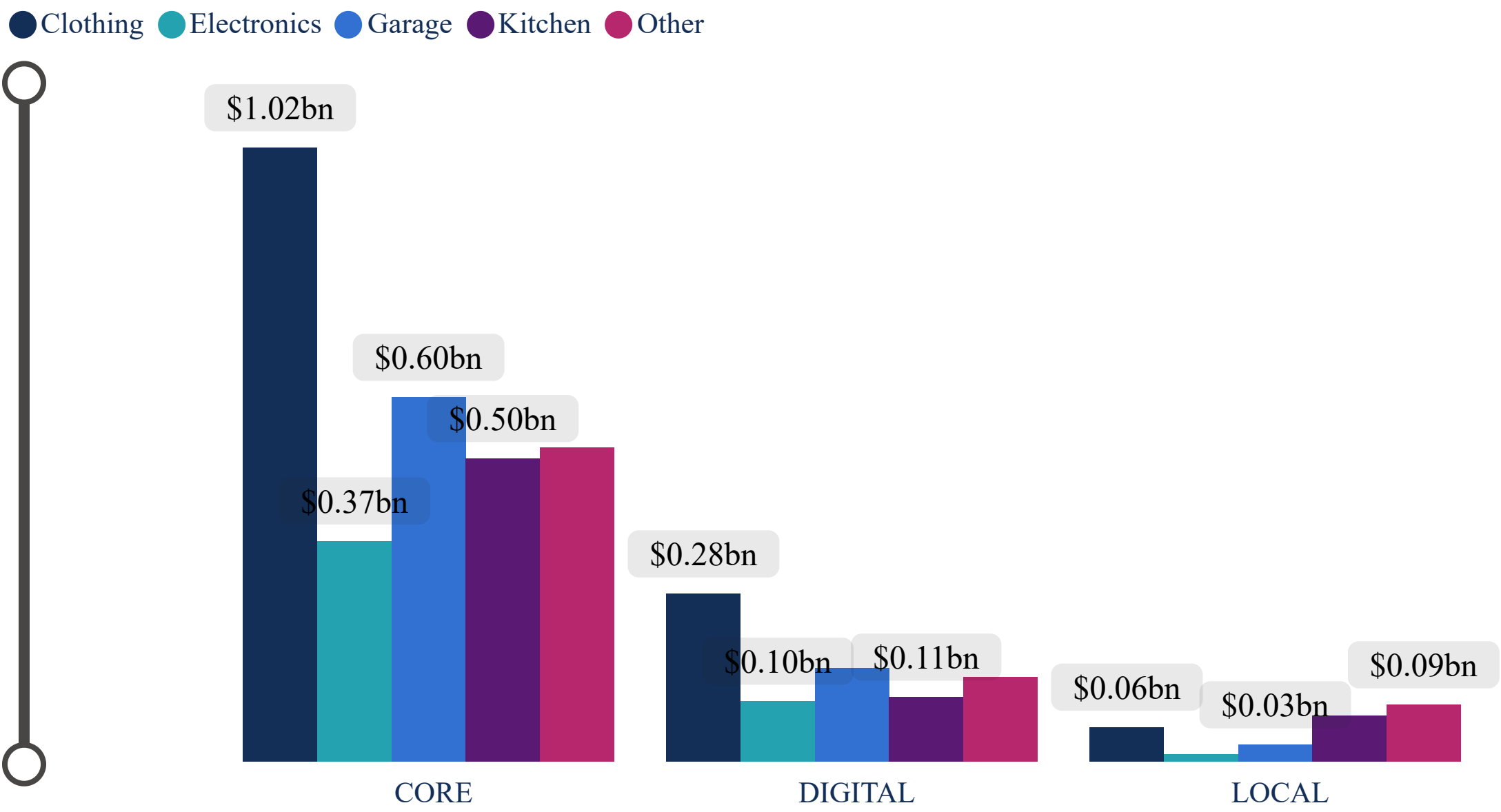
Total Sales by Store Location and Store Type



Total Sales by Store Location and Department



Total Sales by Store Type and Department



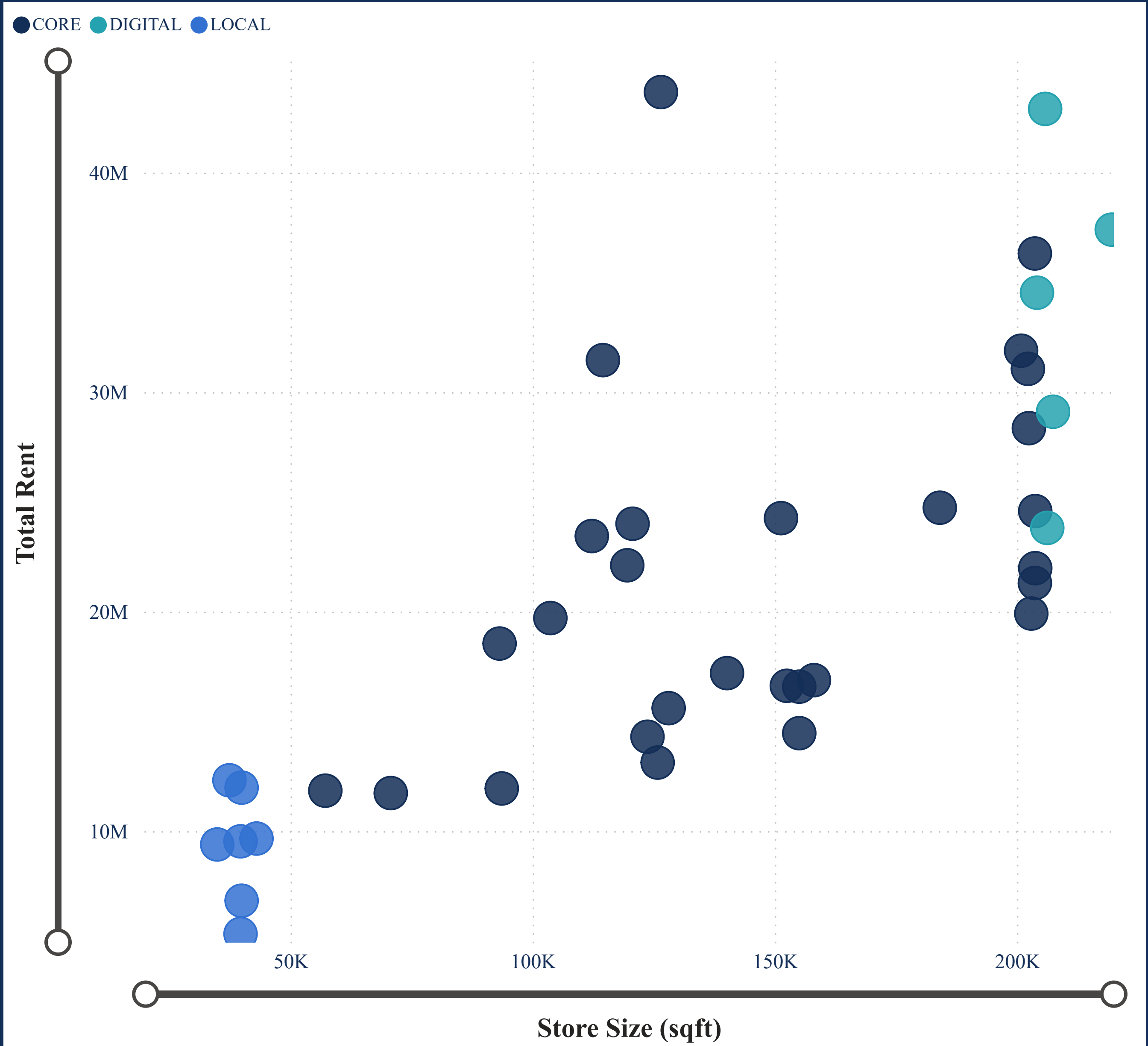
Cost & Target

Year

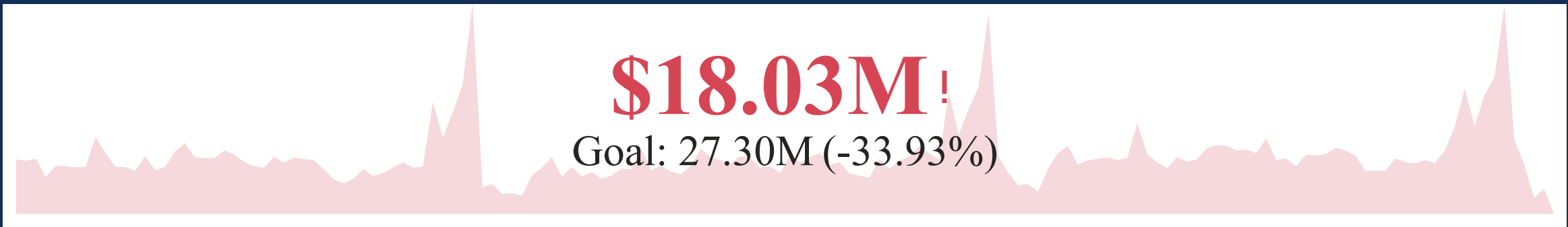
All



Total Rent & Store Size by Store



Sales KPI Tracking



Store Location	Total Wages	Total Sales	Difference From Target	
Texas	\$36,750,119.25	✓ \$216,481,070.68	<div></div>	\$8,852,644.60
West Virginia	\$33,587,616.86	✓ \$198,538,739.16	<div></div>	(\$13,375,225.53)
Connecticut	\$30,387,937.46	✓ \$179,945,136.87	<div></div>	\$36,028,934.25
Washington	\$28,999,247.58	✓ \$171,520,761.79	<div></div>	\$11,265,199.47
Rhode Island	\$27,243,355.04	✓ \$161,061,381.58	<div></div>	\$8,011,131.51
Indiana	\$26,763,924.94	✗ \$157,118,699.23	<div></div>	\$21,657,083.73
Maryland	\$26,198,809.19	✗ \$153,944,429.59	<div></div>	\$856,292.06
Michigan	\$26,334,606.75	✗ \$153,552,184.29	<div></div>	\$16,447,753.42
Arizona	\$23,949,848.18	✗ \$140,621,514.47	<div></div>	\$12,425,336.46
Louisiana	\$22,777,357.58	✗ \$135,562,089.13	<div></div>	\$11,205,959.26
Arkansas	\$20,671,524.03	✗ \$122,509,570.58	<div></div>	\$11,513,804.55
New York	\$20,757,984.27	✗ \$121,865,538.20	<div></div>	\$15,153,158.48
Kansas	\$20,457,589.88	✗ \$120,215,735.95	<div></div>	\$15,064,837.23
Oregon	\$20,244,499.50	✗ \$119,001,032.24	<div></div>	\$14,292,627.77
Oklahoma	\$19,719,970.19	✗ \$116,158,938.75	<div></div>	(\$5,455,320.49)
California	\$18,830,284.95	✗ \$111,135,579.77	<div></div>	\$12,442,939.02
Pennsylvania	\$18,577,282.22	✗ \$109,547,017.84	<div></div>	\$20,158,937.70
Utah	\$18,527,593.21	✗ \$108,271,808.63	<div></div>	\$9,324,656.03
Missouri	\$17,998,205.35	✗ \$105,578,714.87	<div></div>	\$12,284,092.51
Iowa	\$16,692,791.57	✗ \$98,625,116.08	<div></div>	\$16,028,430.88
Nevada	\$16,730,565.81	✗ \$97,730,914.24	<div></div>	(\$2,202,257.55)