# **Questionnaire**

## **Section 1: Industry & Service Focus**

1. What is your primary industry focus?
☐ Audit
☐ Taxation
☐ CFO Advisory
☐ GST/Regulatory
☐ Startup Consulting
☐ Pharma
☐ EdTech
☐ Other:
2. What core services do you offer?
☐ Compliance/Filings
<ul><li>☐ Compliance/Filings</li><li>☐ Internal Audit</li></ul>
☐ Internal Audit
☐ Internal Audit ☐ Advisory
☐ Internal Audit ☐ Advisory ☐ Fundraising/IPO
☐ Internal Audit ☐ Advisory ☐ Fundraising/IPO ☐ M&A/Corporate Strategy
<ul> <li>☐ Internal Audit</li> <li>☐ Advisory</li> <li>☐ Fundraising/IPO</li> <li>☐ M&amp;A/Corporate Strategy</li> <li>☐ Payroll/HR Solutions</li> </ul>

Section 2: Voice Archetype Classifier (This will determine how your posts will be written)

#### 3. When explaining a solution to your client, you prefer to:

- [A] Share a story or real-life example (Storyteller)
- [B] Assert a strong opinion (**Opinionator**)
- [C] Reference a statistic or study (Fact Presenter)
- [D] Give a step-by-step process or framework (**Frameworker**)
- [E] Use bold/friendly language (**F-Bomber**)

#### 4. Your writing (thinking) style is typically:

- [A] Narrative, personal, and vivid (Storyteller)
- [B] Persuasive and conviction-driven (**Opinionator**)
- [C] Precise and backed by data (Fact Presenter)
- [D] Organized and actionable (Frameworker)
- [E] Irreverent and boundary-pushing (F-Bomber)

#### 5. Which type of content do you prefer for LinkedIn?

- [A] Stories from client work or personal experience (Storyteller)
- [B] Opinions about industry trends (**Opinionator**)
- [C] Deep-dives into recent studies/laws/updates (Fact Presenter)
- [D] Practical guides or frameworks for others (**Frameworker**)
- [E] Edgy takes or rants on popular topics (**F-Bomber**)

#### 6. What feedback do you value most on your posts?

- [A] "I could relate to your story!"
- [B] "Loved your strong viewpoint!"
- [C] "Great supporting data/research."
- [D] "Very actionable and practical."
- [E] "Entertaining and bold!"

# 7. Your typical post structure is: (This will be in backend; This won't be a question)

- [A] Hook → Story → Lesson (**Storyteller**)
- [B] Hook → Opinion → Reasoning (**Opinionator**)
- [C] Hook → Fact/Stat → Insight (Fact Presenter)
- [D] Hook → Framework/Steps → Takeaway (**Frameworker**)
- [E] Hook → Punchline/Rant → Reaction (**F-Bomber**)

#### 8. When creating content, you want your readers to:

- [A] Feel immersed in a story
- [B] Rethink common assumptions
- [C] Learn something new and factual
- [D] Be able to act on practical steps
- [E] Be surprised or entertained

### **Section 3: Audience & Goals**

9. Who do you MOST want to engage with your posts?
☐ CFOs
☐ Founders
☐ Finance peers
☐ SME owners
☐ Other:
10. What do you want your audience to gain from your posts?
<ul><li>10. What do you want your audience to gain from your posts?</li><li>☐ Inspiration</li></ul>
☐ Inspiration
☐ Inspiration ☐ Insights

### **Section 4: Customization & Examples**

- 11. Upload or paste a post that feels "most like you." (Optional)
- 12. Any words/phrases you want the assistant to avoid for compliance? (Short text field)

Each answer maps to an archetype tally the scores!

If Storyteller = 5, Frameworker = 3, you're "Storyteller + Frameworker."

Industry and services info helps personalize hooks and references.