Amazon Sales Data Analysis

WIREFRAME DOCUMENTATION

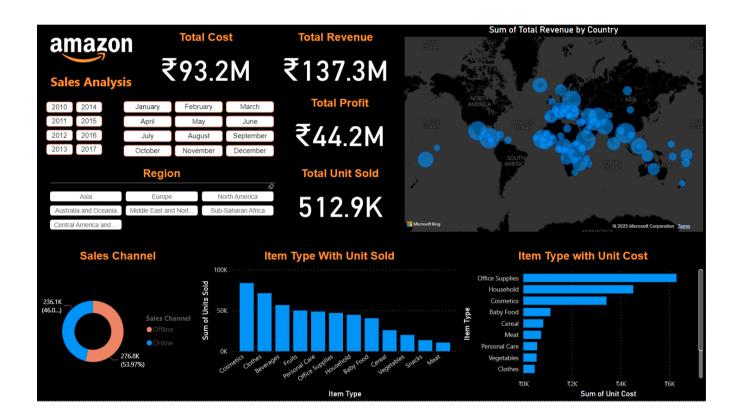
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Analysis

As per the problem statement, we have built a dashboard with multiple visualizations through which we can get lots of insights present in the dataset.

Complete Dashboard

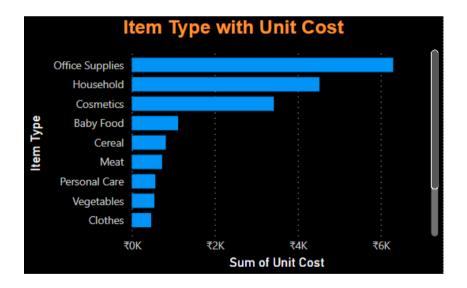


Components of Dashboard

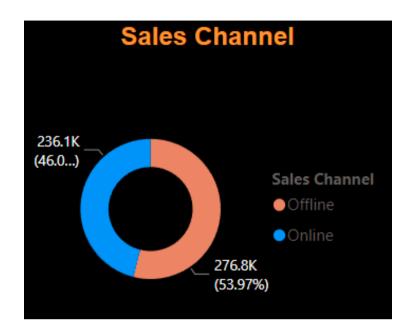
• Item Type with Unit Sold



• Item Type with Unit Cost



Distribution of Sales Channels



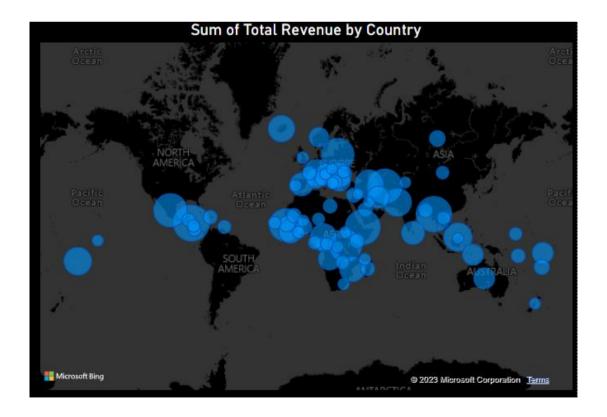
Total Cost



Total Revenue, Profit and Unit Sold



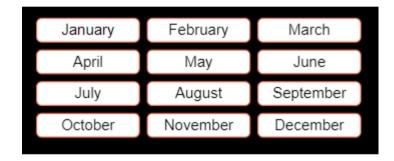
• Total Revenue per Country



• Slicer to select the desired Region.



• Slicer to select Month.



• Slicer to select desired Year.



Insights

- **1.** Item Type "**Office Supplies**" has the highest Unit Cost.
- **2.** Item Type "**Cosmetics**" is the highest sold item.
- 3. About 54% of the item are sold through Offline Channel while the rest 46% are sold through Online Channel.
- 4. Item Type "Snacks" and "Meat" are sold only in Offline Channel.
- **5. Europe** and **Sub-Saharan Africa** Region earn 50% of the total profit i.e., 23.3M out of total 44.2M.