

SQL QUERY

KPI's

1. Total Revenue

```
select sum(total_price) as "Total_Revenue"  
from pizza_sales
```

Results Messages	
	Total_Revenue
1	817860.05083847

2. Average Order Value

```
select sum(total_price) / count(distinct order_id) as "Avg. Order Value"  
from pizza_sales
```

Results Messages	
	Avg. Order Value
1	38.3072623343546

3. Total Pizza Sold

```
select sum(quantity) as "Total Pizza Sold "  
from pizza_sales
```

Results Messages	
	Total Pizza Sold
1	49574

4. Total Orders

```
select count(distinct order_id) as "total Order"  
from pizza_sales
```

Results Messages	
	total Order
1	21350

5. Avg. Pizza's Per Order

```
select sum(quantity) / count(distinct order_id) as "avg. pizza's per order"  
from pizza_sales
```

OR

```
select cast(sum(quantity)as decimal (10,2)) / count(distinct order_id) as "avg.  
pizza's per order"
```

```
from pizza_sales
```

Results		Messages	
	avg. pizza's per order		
1	2.3219672131147		

Charts

6. Daily Trend For Orders

```
select DATENAME(dw,order_date) as "Order_days", count(distinct order_id ) as  
"Total order"  
from pizza_sales  
group by DATENAME(dw,order_date)
```

-- NOTE -: 'DW' stands for "Day of Week". It is used to extract the weekday number (1 to 7) from a DATE value.

Results		Messages	
	Order_days	Total order	
1	Saturday	3158	
2	Wednesday	3024	
3	Monday	2794	
4	Sunday	2624	
5	Friday	3538	
6	Thursday	3239	
7	Tuesday	2973	

7. Monthly Trend For Orders

```
select DATENAME(month, order_date) as "month name", count(distinct order_id ) as  
"Total order"  
from pizza_sales  
group by DATENAME(month, order_date)
```

Results		Messages	
	month name	Total order	
1	February	1685	
2	June	1773	
3	August	1841	
4	April	1799	
5	May	1853	
6	December	1680	
7	January	1845	
8	September	1661	
9	October	1646	
10	July	1935	
11	November	1792	
12	March	1840	

8. Percentage of sales by pizza category

```
select pizza_category, cast (sum(total_price) * 100 / (select sum(total_price)
from pizza_sales) as decimal (10,2)) as PCT
from pizza_sales
group by pizza_category
```

	pizza_category	PCT
1	Classic	26.91
2	Chicken	23.96
3	Veggie	23.68
4	Supreme	25.46

9. Percentage of sales by pizza Size

```
select pizza_size, cast (sum(total_price) * 100 / (select sum(total_price) from
pizza_sales where month(order_date) = 3) as decimal (10,2)) as PCT
from pizza_sales
where month(order_date) = 3
group by pizza_size
```

	pizza_size	PCT
1	L	46.53
2	XXL	0.15
3	M	29.76
4	XL	1.49
5	S	22.07

Note: `month(order_date) = 3` (This indicates the output for the month of March. You can find the output for any other month by entering its corresponding month number.)

10. TOP 5 Pizza by Revenue

```
select top 5 pizza_Name , sum(Total_price) as "Total Revenue"
from pizza_sales
group by pizza_name
order by [Total Revenue] DESC
```

	pizza_Name	Total Revenue
1	The Thai Chicken Pizza	43434.25
2	The Barbecue Chicken Pizza	42768
3	The California Chicken Pizza	41409.5
4	The Classic Deluxe Pizza	38180.5
5	The Spicy Italian Pizza	34831.25

11. Bottom 5 Pizza by Revenue

```
select top 5 pizza_Name , sum(Total_price) as "Total Revenue"
from pizza_sales
group by pizza_name
order by [Total Revenue] ASC
```

	pizza_Name	Total Revenue
1	The Brie Carre Pizza	11588.4998130798
2	The Green Garden Pizza	13955.75
3	The Spinach Supreme Pizza	15277.75
4	The Mediterranean Pizza	15360.5
5	The Spinach Pesto Pizza	15596

12.TOP 5 Pizza by Quantity

```
select top 5 pizza_Name , sum(quantity) as "Total Quantity"
  from pizza_sales
  group by pizza_name
  order by [Total Quantity] DESC
```

	pizza_Name	Total Quantity
1	The Classic Deluxe Pizza	2453
2	The Barbecue Chicken Pizza	2432
3	The Hawaiian Pizza	2422
4	The Pepperoni Pizza	2418
5	The Thai Chicken Pizza	2371

13.Bottom 5 Pizza by Quantity

```
select top 5 pizza_Name , sum(quantity) as "Total Quantity"
  from pizza_sales
  group by pizza_name
  order by [Total Quantity] ASC
```

	pizza_Name	Total Quantity
1	The Brie Carre Pizza	490
2	The Mediterranean Pizza	934
3	The Calabrese Pizza	937
4	The Spinach Supreme Pizza	950
5	The Soppressata Pizza	961

14.TOP 5 Pizza by Orders

```
select top 5 pizza_Name , Count(distinct order_id) as "Total orders"
  from pizza_sales
  group by pizza_name
  order by [Total orders] DESC
```

	pizza_Name	Total orders
1	The Classic Deluxe Pizza	2329
2	The Hawaiian Pizza	2280
3	The Pepperoni Pizza	2278
4	The Barbecue Chicken Pizza	2273
5	The Thai Chicken Pizza	2225

15.Bottom 5 Pizza by Orders

```
select top 5 pizza_Name , Count(distinct order_id) as "Total orders"
  from pizza_sales
  group by pizza_name
  order by [Total orders] ASC
```

	pizza_Name	Total orders
1	The Brie Carre Pizza	480
2	The Mediterranean Pizza	912
3	The Spinach Supreme Pizza	918
4	The Calabrese Pizza	918
5	The Chicken Pesto Pizza	938

POWER BI Query

KPI's

1.Total Revenue

Total Revenue = `sum(pizza_sales[total_price])`

2. Total Order

Total order = `DISTINCTCOUNT(pizza_sales[order_id])`

3. Avg. Order Value

Avg. Order Value = `[Total Revenue]/[Total order]`

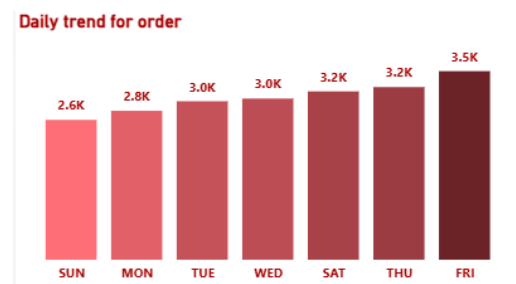
4. Avg. Pizza per Order

Avg. pizza per order = `[Total Pizza Sold]/[Total order]`

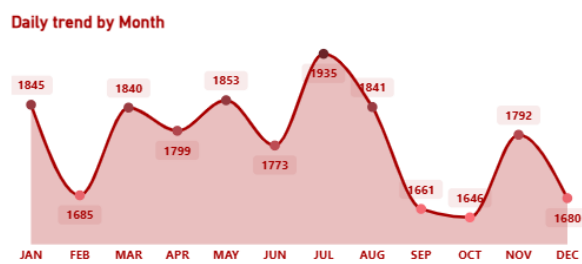


CHARTS

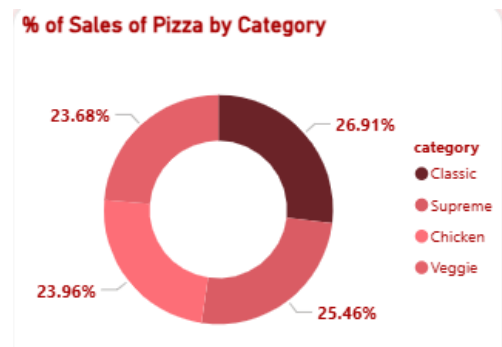
5. Daily Trend For Orders



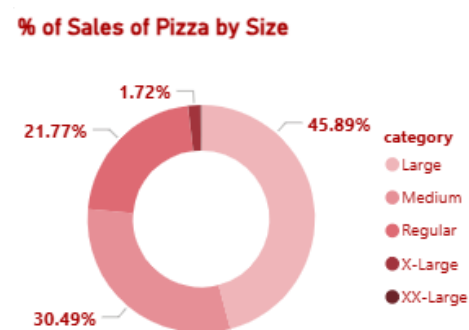
6. Monthly Trend For Total Orders



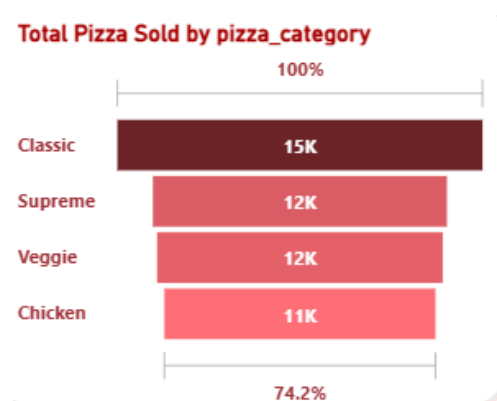
7. % of Sales Pizza By Category



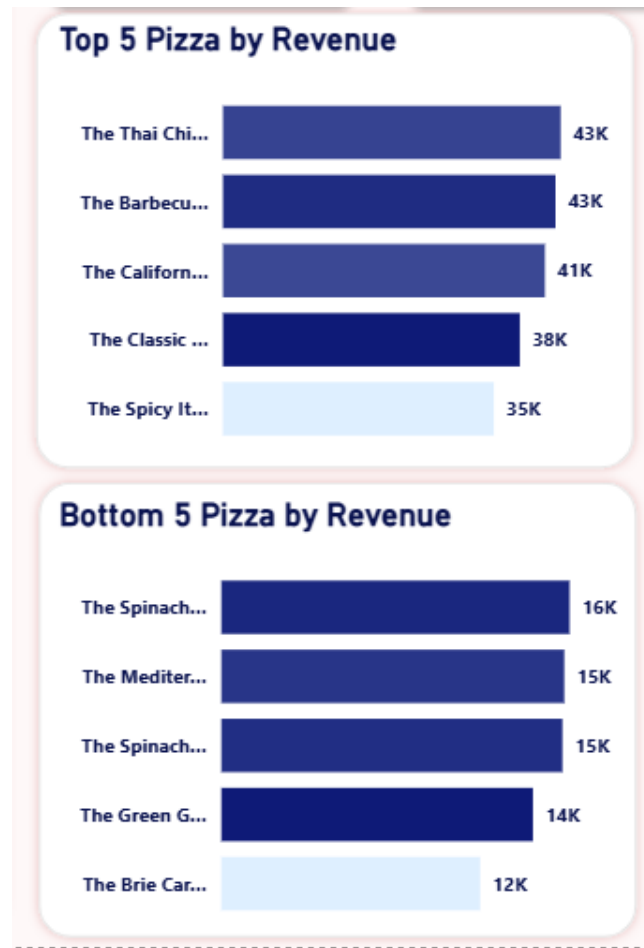
8. % of Sales Pizza By Size



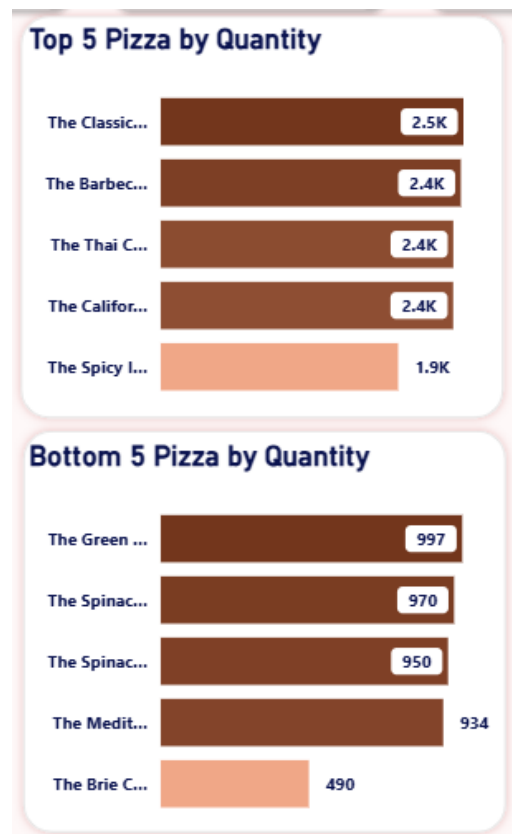
9. Total Pizza Sold By Category



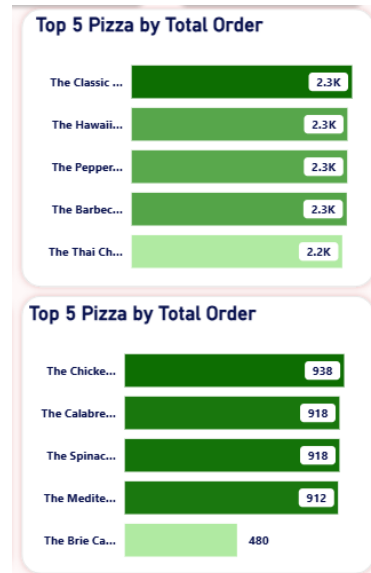
TOP and Bottom 5 Sellers by Revenue



TOP and Bottom 5 Sellers by Quantity

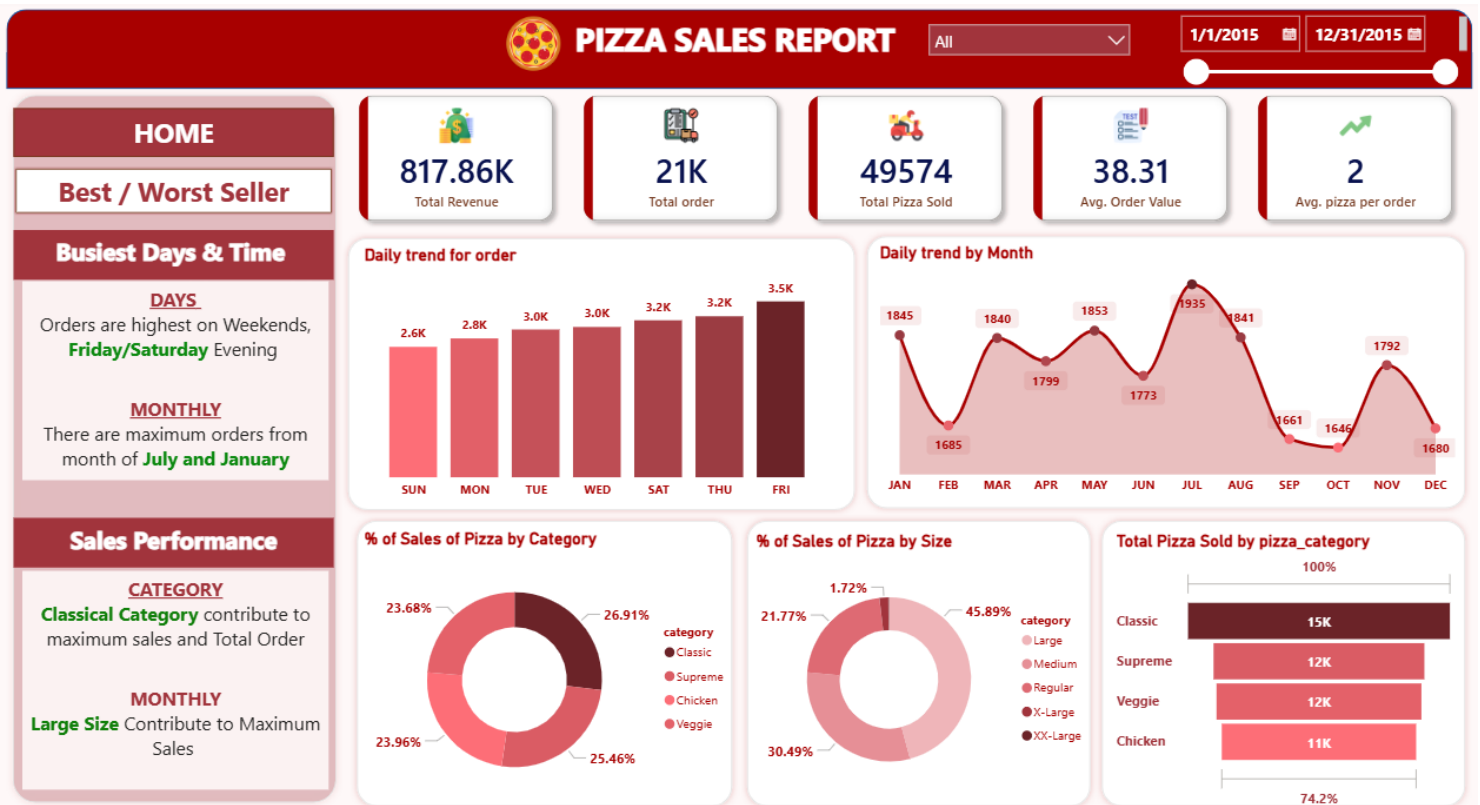


TOP and Bottom 5 Sellers by Total Orders



DASHBOARD

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BEST / WORST SELLERS

