SOURABH GARG

Skills

- SQL (SQL Server, MySQL)
- Python (Pandas, NumPy, Scikit-learn, Matplotlib)
- SPSS
- Excel (VLOOKUP, Conditional Formatting, Pivot Tables)

- Microsoft Azure
- Shopify
- Microsoft Power Bi (DAX, Power bi service)

Projects

KMEANS CLUSTERING CUSTOMER SEGMENTATION

- Utilized **Python** to analyze 525,462 sales record of an online store and gain insights on the customer purchasing behavior to identify key variables for cluster analysis.
- Implemented Regex techniques to comb through the data and standardized data into useful format.
- Aggregated and visualized the data by using pandas, seaborn, matplotlib and scikit-learn to create useful clusters and segment
 customers into appropriate category.

GLOBALSTORE ONLINE SALES DASHBOARD

- Designed and implemented an interactive **Power BI** dashboard to visualize sales data for online store, enabling real-time insights and data-driven decision-making.
- Transformed and processed data by using DAX (Data Analysis Expressions) to develop custom calculations and measures, and
 Drill-through function enhancing the analytical capabilities of the report.
- Conducted market and **Time intelligence** analysis using Power BI, leveraging DAX functions to evaluate sales performance across different regions and time periods.

LINKEDIN JOB POSTINGS ANALYSIS

- Utilized MySQL for data cleaning processes using complex SQL queries, including handling missing values, duplicates, and standardizing data formats to ensure high data quality.
- Implemented advanced SQL techniques such as window functions, **CTEs**, and wildcard operators to efficiently manipulate and organize data.
- Conducted in-depth data analysis to uncover trends in job postings, utilizing aggregate functions and creating subqueries to summarize key metrics like job titles, industry demand, and job locations.

Work Experience

MARKET RESEARCH INTERN - Masterchow - Delhi

June 2023 - July 2023

- Utilized advanced Excel functions and Google Sheets for data analysis, including pivot tables and XLOOKUP, to optimize
 inventory management and sales tracking.
- Managed and updated product listings and descriptions on **Shopify**, for enhanced product descriptions and **SEO** optimizations.
- Coordinated and **optimized sales strategies** across multiple online platforms, including Amazon, Blinkit, Instamart to maximize product reach and sales performance.

Education

BA HONS IN BUSINESS ECONOMICS – Aryabhatta College, University of Delhi – Majors: Microeconomics, Macroeconomics, Statistics, Econometrics, Big Data

June 2024

CERTIFICATION- Power bi PL-300 certification prep course, Excel expert-Microsoft office specialist for office 365