

# Sourabh Verma

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Hospital,  
Indore

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## OBJECTIVE

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Aspiring to secure a dynamic engineering position within a forward-thinking organization, where my passion for innovation and problem-solving skills can be harnessed to drive impactful solutions. Committed to encouraging teamwork and utilizing new technologies to drive the organization towards long-term success and excellence.

## EXPERIENCE

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[ICICI Bank], [Indore]

[Apr 2023- April 2024]

### Relationship Manager

- Managed client relationships and provided personalized financial solutions.
- Acted as the primary point of contact for clients, addressing their banking needs and concerns.
- Developed and maintained a portfolio of clients, ensuring satisfaction and retention.
- Collaborated with internal teams to optimize product offerings and service delivery.
- Achieved and exceeded sales targets through proactive relationship building and cross-selling

[FCA (Fiat Chrysler Automobiles) – Natrax], [Indore]

[Sep 2021 - Apr 2022]

### [Intern - Mechanical Engineer (Testing)]

- Conducted PT10 engine testing as part of the JEEP Automobile project.
- Assisted in designing test procedures and protocols to ensure accurate data collection.
- Analyzed test results and provided recommendations for engine performance improvement.
- Collaborated with cross-functional teams to troubleshoot issues and implement solutions.
- Communicated findings and progress to project stakeholders through reports and presentations.
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## PROJECT

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[EV Vehicle With Solar Energy], [Indore]

[2018]

- Conducted research to identify optimal solar panel placement and efficiency for maximum energy generation.
- Collaborated with team members to design and implement the vehicle's electrical system, including battery management and charging.
- Implemented testing procedures to evaluate the performance and efficiency of the EV with solar energy integration.
- Presented project findings and outcomes to faculty and peers, demonstrating effective communication and presentation skills.

## TRAINING

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- Participated in online training of Autodesk Fusion 360.

## EDUCATION

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[Bachelor of Technology from Malwa institute of technology, Indore]  
[Simar Public School , Maihar]  
[Jawahar Navodaya Vidyalaya, Bargi Nagar, Jabalpur]

Graduated [April 2022]  
[March, 2018]  
[April, 2016]

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[March, 2018]  
[April, 2016]

## CERTIFICATION

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- Java Certification from Great Learning

[June,2024]

## SKILLS

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- Autodesk Fusion 360
- MS Office
- MS Word
- CSS
- HTML
- JavaScript
- Java (Basic)

