

Dear Hiring Team,

I'm excited to express my interest in the **Solutions Architect** role within Snowflake's Professional Services team. With over 11 years of experience delivering modern data platforms and cloud-native solutions, I bring a deep technical foundation and a strong track record of partnering with enterprise clients to drive data transformation at scale.

In my current role, I lead end-to-end data architecture engagements using **Snowflake, AWS, and Python**, aligning business needs with scalable data strategies. My background includes hands-on experience with **data warehousing, ELT pipelines, data security, and performance tuning**, making me well-equipped to deploy and optimize Snowflake implementations in complex enterprise environments. I've successfully conducted workshops, POCs, and design sessions—translating strategic outcomes into technical execution across cross-functional teams.

What excites me about Snowflake is its mission to reinvent the data platform. I'm eager to contribute to that journey, especially within a team that values agility, collaboration, and continuous learning. I'm confident my blend of technical depth and client-facing experience positions me to deliver impactful outcomes for Snowflake's customers in Indonesia and beyond.

Thank you for considering my application. I'd welcome the opportunity to discuss how I can help accelerate value delivery for your clients.

Best regards,

Sourabh Muchal

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