

In [1]:

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

In [2]:

```
df = pd.read_csv(r'C:\Users\BISHWJEET KUMAR\Downloads\Data Analysis\Diwali-Sales-Analysis-main\Diwali-Sales-Ana'
```

In [148..

```
df.head(10)
```

Out[148..

| | User_ID | Cust_name | Product_ID | Gender | Age Group | Age | Marital_Status | State | Zone | Occupation | Product_Category |
|---|---------|-----------|------------|--------|-----------|-----|----------------|------------------|----------|-----------------|------------------|
| 0 | 1002903 | Sanskriti | P00125942 | F | 26-35 | 28 | 0 | Maharashtra | Western | Healthcare | Auto |
| 1 | 1000732 | Kartik | P00110942 | F | 26-35 | 35 | 1 | Andhra Pradesh | Southern | Govt | Auto |
| 2 | 1001990 | Bindu | P00118542 | F | 26-35 | 35 | 1 | Uttar Pradesh | Central | Automobile | Auto |
| 3 | 1001425 | Sudevi | P00237842 | M | 0-17 | 16 | 0 | Karnataka | Southern | Construction | Auto |
| 4 | 1000588 | Joni | P00057942 | M | 26-35 | 28 | 1 | Gujarat | Western | Food Processing | Auto |
| 5 | 1000588 | Joni | P00057942 | M | 26-35 | 28 | 1 | Himachal Pradesh | Northern | Food Processing | Auto |
| 6 | 1001132 | Balk | P00018042 | F | 18-25 | 25 | 1 | Uttar Pradesh | Central | Lawyer | Auto |
| 7 | 1002092 | Shivangi | P00273442 | F | 55+ | 61 | 0 | Maharashtra | Western | IT Sector | Auto |
| 8 | 1003224 | Kushal | P00205642 | M | 26-35 | 35 | 0 | Uttar Pradesh | Central | Govt | Auto |
| 9 | 1003650 | Ginny | P00031142 | F | 26-35 | 26 | 1 | Andhra Pradesh | Southern | Media | Auto |

In [3]:

```
df.drop(['Status', 'unnamed1'],axis=1,inplace=True)
```

In [4]:

```
df.loc[(df['Marital_Status']==0),'Relationship_status']= 'Single'
df.loc[(df['Marital_Status'] >= 1),'Relationship_status']= 'Married'
```

In [5]:

```
df['User_ID'].duplicated().sum()
```

Out[5]:

7496

In []:

```
#ALL DUPLICATES USER_ID HAVE DIFFT CUST_NAME
```

In [6]:

```
df.info()
```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 11251 entries, 0 to 11250
Data columns (total 14 columns):
Column Non-Null Count Dtype
--- -
0 User_ID 11251 non-null int64
1 Cust_name 11251 non-null object
2 Product_ID 11251 non-null object
3 Gender 11251 non-null object
4 Age Group 11251 non-null object
5 Age 11251 non-null int64
6 Marital_Status 11251 non-null int64
7 State 11251 non-null object
8 Zone 11251 non-null object
9 Occupation 11251 non-null object
10 Product_Category 11251 non-null object
11 Orders 11251 non-null int64
12 Amount 11239 non-null float64
13 Relationship_status 11251 non-null object
dtypes: float64(1), int64(4), object(9)
memory usage: 1.2+ MB

In [7]:

```
df.isnull().sum()
```

```
Out[7]: User_ID      0
Cust_name      0
Product_ID     0
Gender         0
Age Group      0
Age            0
Marital_Status 0
State          0
Zone           0
Occupation     0
Product_Category 0
Orders         0
Amount         12
Relationship_status 0
dtype: int64
```

```
In [152...] print(df['Amount'].mean())

9453.610857727557
```

```
In [170...] df['Amount']=df['Amount'].replace(np.NaN,9453.61)
```

```
In [154...] df.head(30)
```

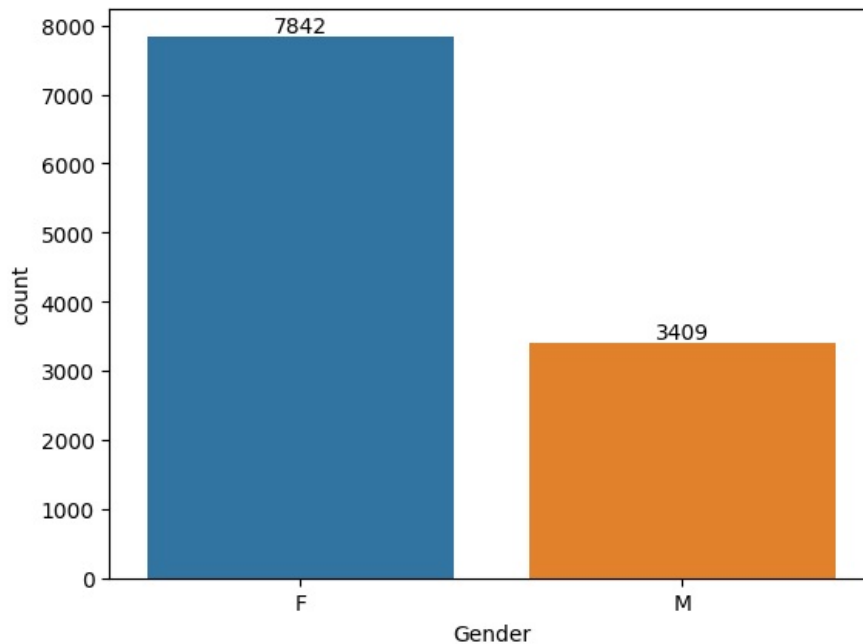
| Out[154...] | User_ID | Cust_name | Product_ID | Gender | Age Group | Age | Marital_Status | State | Zone | Occupation | Product_Category |
|-------------|---------|-------------|------------|--------|-----------|-----|----------------|------------------|----------|-----------------|--------------------|
| 0 | 1002903 | Sanskriti | P00125942 | F | 26-35 | 28 | 0 | Maharashtra | Western | Healthcare | Au |
| 1 | 1000732 | Kartik | P00110942 | F | 26-35 | 35 | 1 | Andhra Pradesh | Southern | Govt | Au |
| 2 | 1001990 | Bindu | P00118542 | F | 26-35 | 35 | 1 | Uttar Pradesh | Central | Automobile | Au |
| 3 | 1001425 | Sudevi | P00237842 | M | 0-17 | 16 | 0 | Karnataka | Southern | Construction | Au |
| 4 | 1000588 | Joni | P00057942 | M | 26-35 | 28 | 1 | Gujarat | Western | Food Processing | Au |
| 5 | 1000588 | Joni | P00057942 | M | 26-35 | 28 | 1 | Himachal Pradesh | Northern | Food Processing | Au |
| 6 | 1001132 | Balk | P00018042 | F | 18-25 | 25 | 1 | Uttar Pradesh | Central | Lawyer | Au |
| 7 | 1002092 | Shivangi | P00273442 | F | 55+ | 61 | 0 | Maharashtra | Western | IT Sector | Au |
| 8 | 1003224 | Kushal | P00205642 | M | 26-35 | 35 | 0 | Uttar Pradesh | Central | Govt | Au |
| 9 | 1003650 | Ginny | P00031142 | F | 26-35 | 26 | 1 | Andhra Pradesh | Southern | Media | Au |
| 10 | 1003829 | Harshita | P00200842 | M | 26-35 | 34 | 0 | Delhi | Central | Banking | Au |
| 11 | 1000214 | Kargatis | P00119142 | F | 18-25 | 20 | 0 | Andhra Pradesh | Southern | Retail | Au |
| 12 | 1004035 | Elijah | P00080342 | F | 18-25 | 20 | 1 | Andhra Pradesh | Southern | IT Sector | Au |
| 13 | 1001680 | Vasudev | P00324942 | M | 26-35 | 26 | 1 | Andhra Pradesh | Southern | Automobile | Au |
| 14 | 1003858 | Cano | P00293742 | M | 46-50 | 46 | 1 | Madhya Pradesh | Central | Hospitality | Au |
| 15 | 1000813 | Lauren | P00289942 | F | 18-25 | 24 | 0 | Andhra Pradesh | Southern | Govt | Au |
| 16 | 1005447 | Amy | P00275642 | F | 46-50 | 48 | 1 | Andhra Pradesh | Southern | IT Sector | Au |
| 17 | 1001193 | Mick | P00004842 | F | 26-35 | 29 | 0 | Andhra Pradesh | Southern | Aviation | Au |
| 18 | 1001883 | Praneet | P00029842 | M | 51-55 | 54 | 1 | Uttar Pradesh | Central | Hospitality | Au |
| 19 | 1001883 | Praneet | P00029842 | M | 51-55 | 54 | 1 | Uttar Pradesh | Central | Hospitality | Au |
| 20 | 1000113 | Ellis | P00180642 | F | 18-25 | 19 | 1 | Andhra Pradesh | Southern | Govt | Au |
| 21 | 1000416 | Hrisheekesh | P00181842 | F | 46-50 | 46 | 1 | Uttar Pradesh | Central | Banking | Au |
| 22 | 1005256 | Grant | P00101742 | F | 26-35 | 30 | 0 | Andhra Pradesh | Southern | IT Sector | Au |
| 23 | 1001505 | Gilcrest | P00271842 | F | 51-55 | 53 | 0 | Uttar Pradesh | Central | Automobile | Au |
| 24 | 1000900 | Skaria | P00317842 | M | 55+ | 83 | 0 | Karnataka | Southern | Automobile | Au |
| 25 | 1005908 | Eric | P00282642 | F | 26-35 | 33 | 0 | Andhra Pradesh | Southern | IT Sector | Au |
| 26 | 1001101 | Gibson | P00234742 | F | 36-45 | 40 | 0 | Uttar Pradesh | Central | Banking | Au |
| 27 | 1004736 | Mahima | P00058042 | F | 18-25 | 25 | 1 | Andhra Pradesh | Southern | Banking | Au |
| 28 | 1004037 | Etezadi | P00190542 | M | 51-55 | 54 | 1 | Andhra Pradesh | Southern | Govt | Hand & Power Tools |
| 29 | 1002340 | James | P00119642 | F | 36-45 | 39 | 1 | Andhra Pradesh | Southern | Aviation | Au |

```
In [155...] df['Amount']=df['Amount'].astype('int')
```

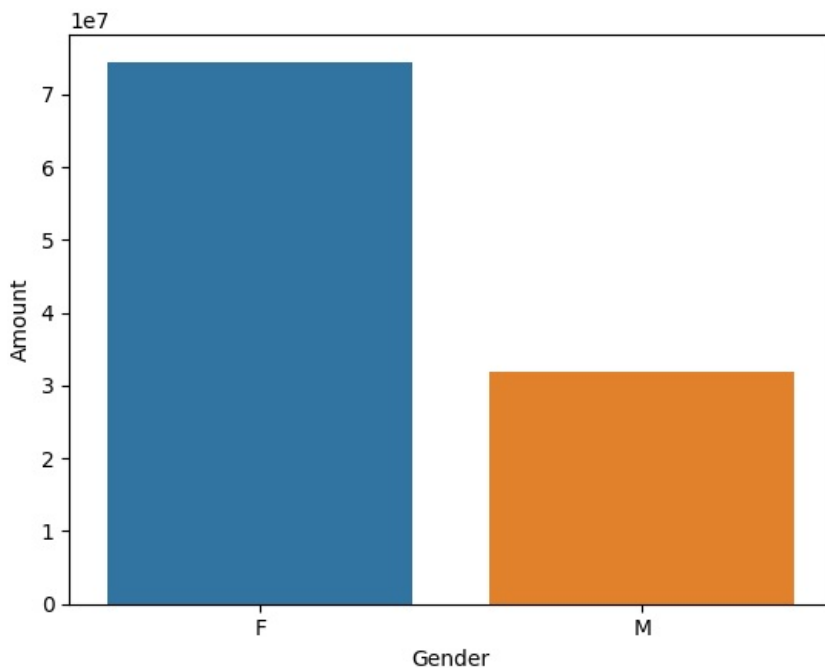
```
In [12]: df.columns
```

```
Out[12]: Index(['User_ID', 'Cust_name', 'Product_ID', 'Gender', 'Age Group', 'Age',  
              'Marital_Status', 'State', 'Zone', 'Occupation', 'Product_Category',  
              'Orders', 'Amount', 'Status', 'unnamed1', 'Relationship_status'],  
              dtype='object')
```

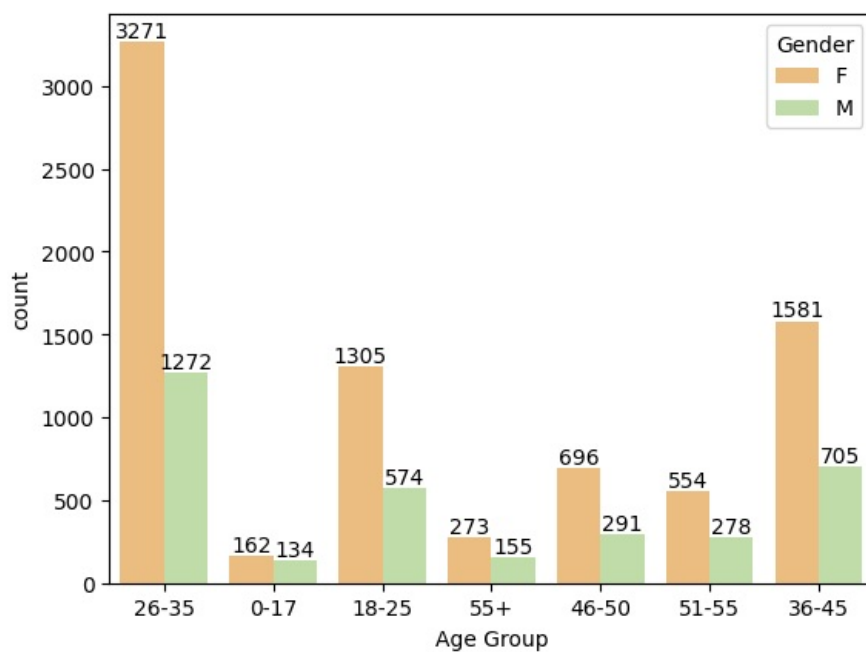
```
In [20]: s = sns.countplot(x='Gender',data=df,hue='Gender')  
for bars in s.containers:  
    s.bar_label(bars)
```



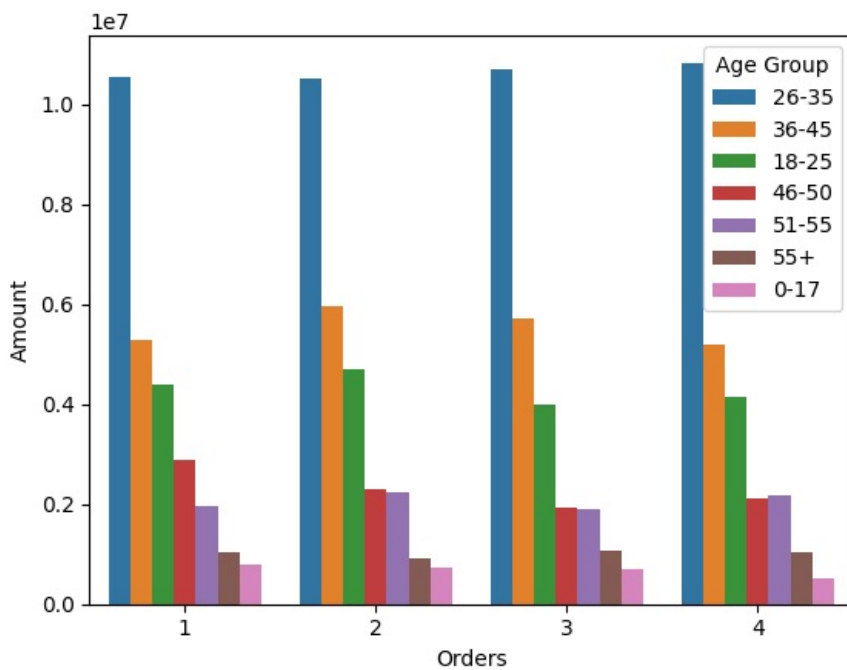
```
In [16]: Sales_by_Gen=df.groupby(['Gender'],as_index=False)['Amount'].sum().sort_values(by='Amount',ascending=False)  
sns.barplot(x='Gender',y='Amount',data=Sales_by_Gen,hue='Gender')  
plt.show()
```



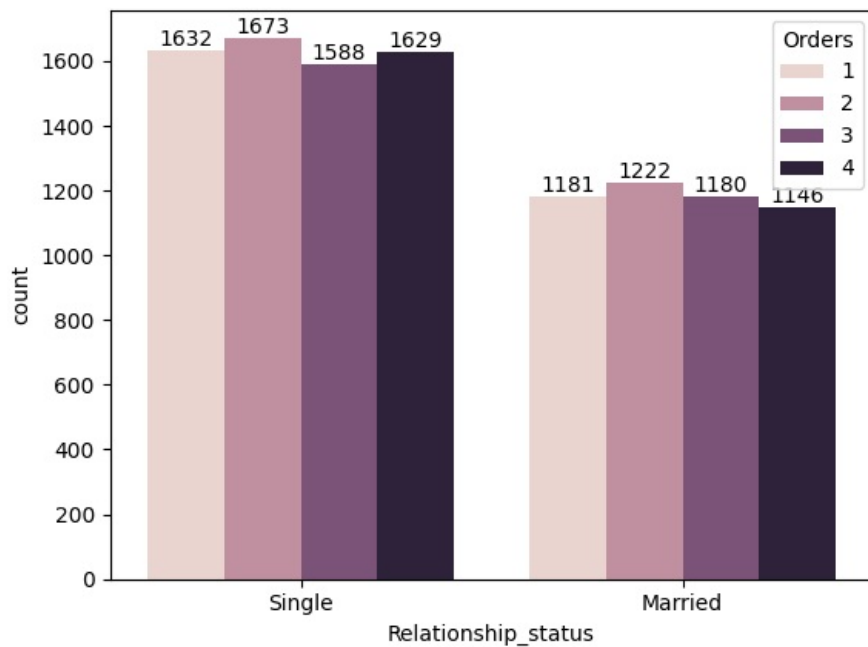
```
In [17]: s = sns.countplot(data= df,x='Age Group',hue='Gender',palette='Spectral')  
for bars in s.containers:  
    s.bar_label(bars)
```



```
In [102]: Sales_by_Ord = df.groupby(['Age Group', 'Orders'], as_index=False)['Amount'].sum().sort_values(by='Amount', ascending=False)
sns.barplot(x='Orders', y='Amount', data=Sales_by_Ord, hue='Age Group')
plt.show()
```

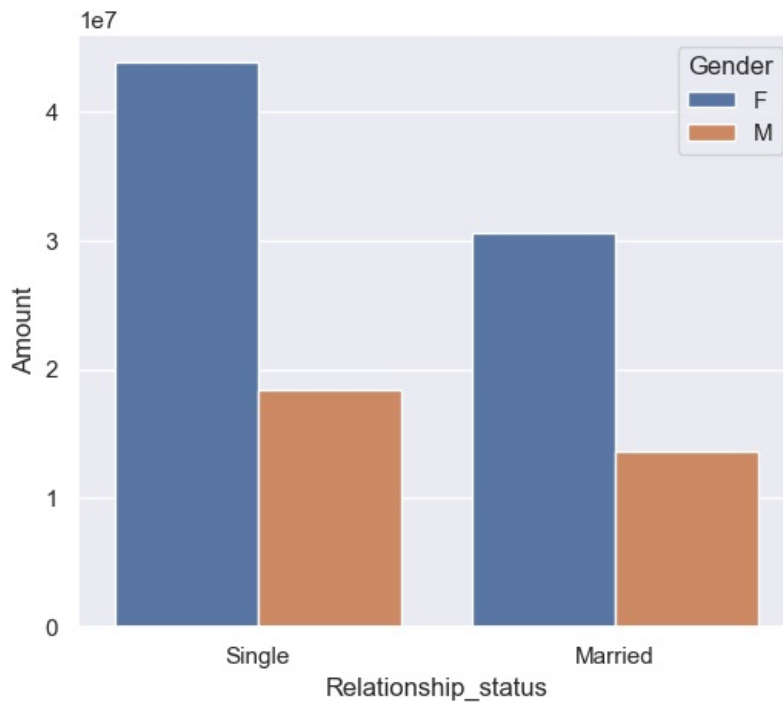


```
In [18]: s = sns.countplot(x='Relationship_status', data=df, hue='Orders')
for bars in s.containers:
    s.bar_label(bars)
```

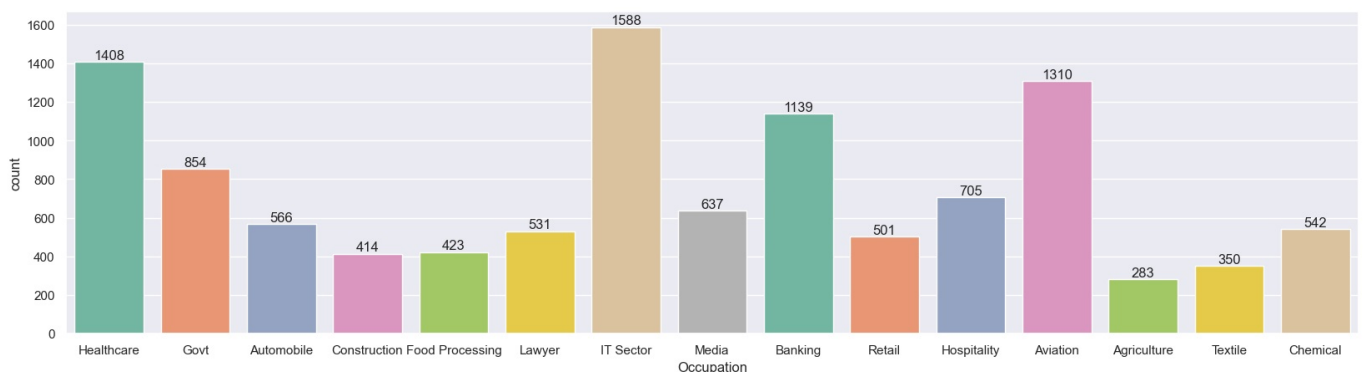


```
In [19]: Reln_sales= df.groupby(['Relationship_status','Gender'],as_index=False)['Amount'].sum().sort_values(by='Amount')
sns.set(rc={'figure.figsize':(6,5)})
sns.barplot(data=Reln_sales,x='Relationship_status',y='Amount',hue= 'Gender')
```

```
Out[19]: <Axes: xlabel='Relationship_status', ylabel='Amount'>
```

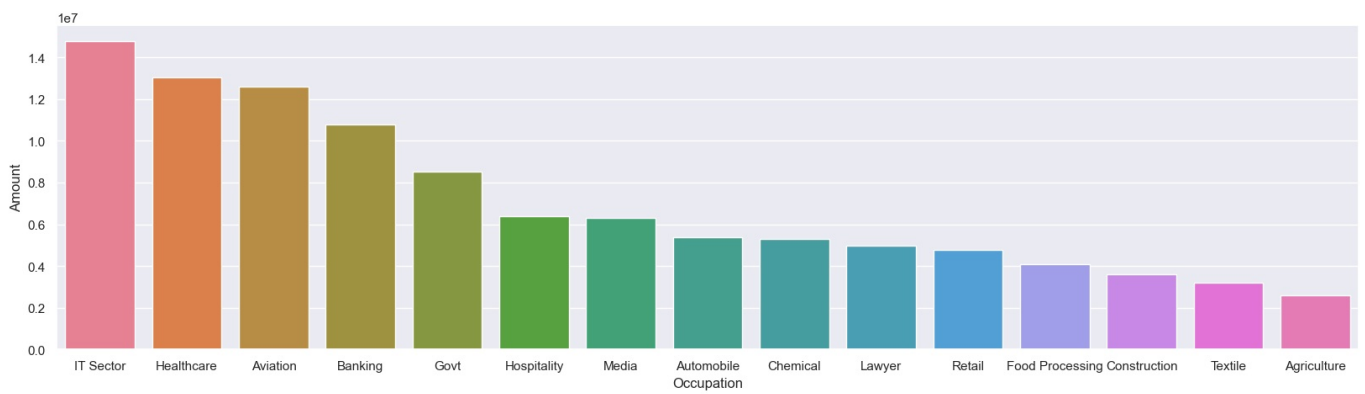


```
In [50]: sns.set_palette(["red", "green", "blue", "yellow", "purple"])
s=sns.countplot(data=df, x= 'Occupation',palette='Set2',hue='Occupation')
sns.set(rc={'figure.figsize':(20,5)})
for bars in s.containers:
    s.bar_label(bars)
```



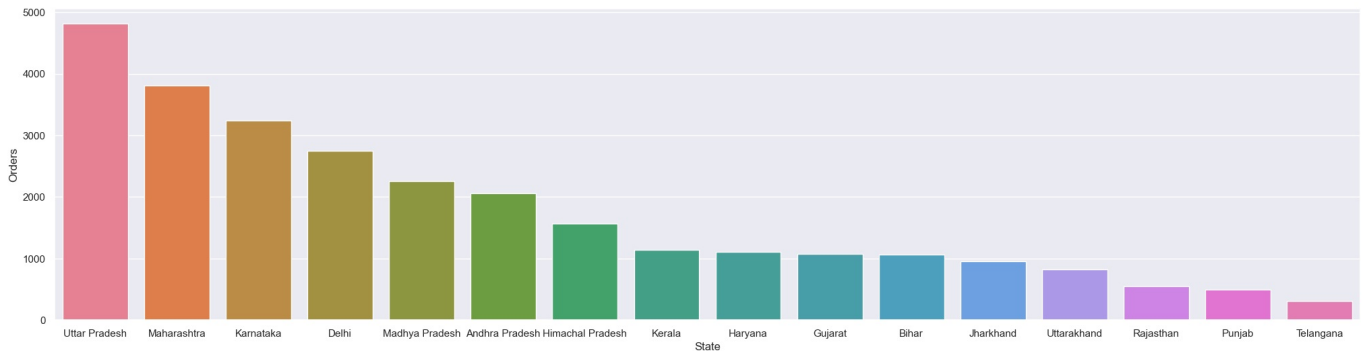
```
In [53]: Sales_by_Occup= df.groupby(['Occupation'],as_index=False)['Amount'].sum().sort_values(by='Amount',ascending=False)
sns.barplot(data=Sales_by_Occup,x='Occupation',y='Amount',hue='Occupation')
```

```
sns.set(rc={'figure.figsize':(20,5)})
```



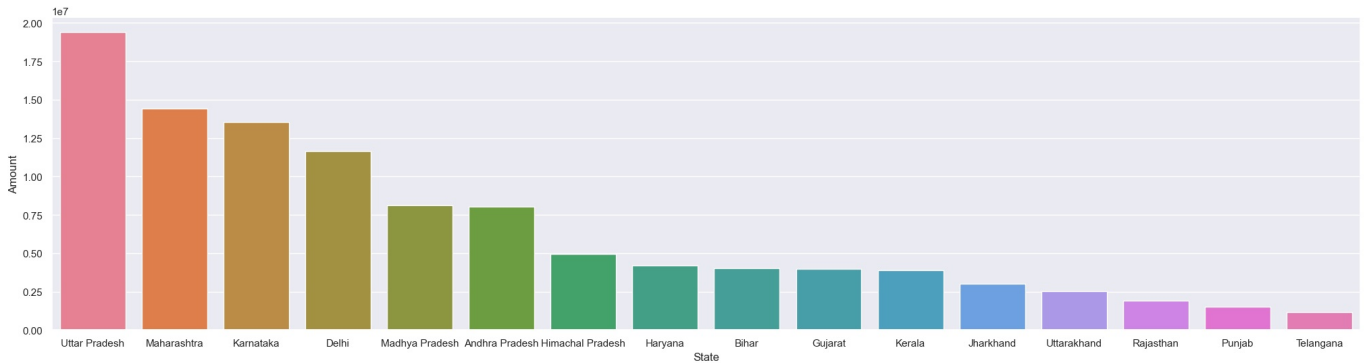
```
In [86]: Order_by_State =df.groupby(['State'],as_index=False)['Orders'].sum().sort_values(by='Orders',ascending=False)
sns.set(rc={'figure.figsize':(25,6)})
sns.barplot(data=Order_by_State,x='State',y='Orders',hue='State')
```

```
Out[86]: <Axes: xlabel='State', ylabel='Orders'>
```

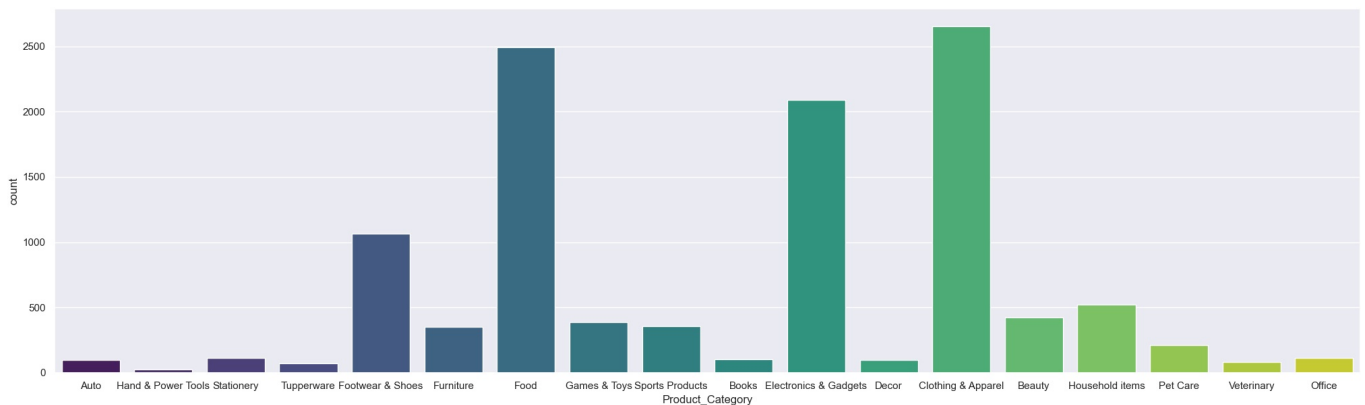


```
In [85]: Sales_by_State =df.groupby(['State'],as_index=False)['Amount'].sum().sort_values(by='Amount',ascending=False)
sns.set(rc={'figure.figsize':(25,6)})
sns.barplot(data=Sales_by_State,x='State',y='Amount',hue='State')
```

```
Out[85]: <Axes: xlabel='State', ylabel='Amount'>
```

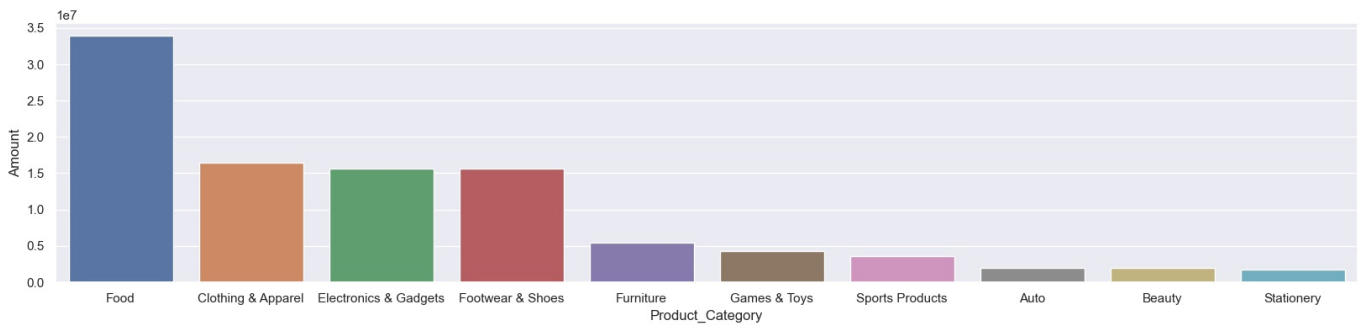


```
In [100]: sns.set(rc={'figure.figsize':(25,7)})
s = sns.countplot(data=df,x='Product_Category',hue='Product_Category',palette='viridis')
```



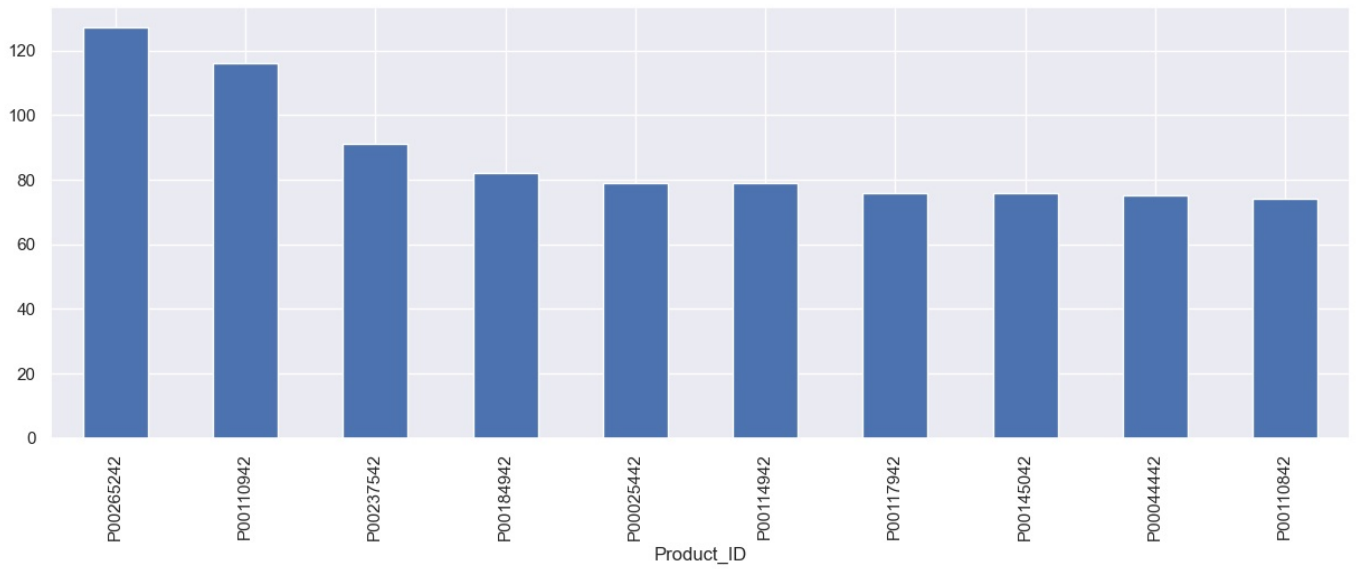
```
In [118]: Sales_by_Product =df.groupby(['Product_Category'],as_index=False)['Amount'].sum().sort_values(by='Amount',ascending=False)
sns.set(rc={'figure.figsize':(20,4)})
sns.barplot(data= Sales_by_Product,x='Product_Category',y='Amount',hue='Product_Category')
```

```
Out[118]: <Axes: xlabel='Product_Category', ylabel='Amount'>
```



```
In [122... fig1,s= plt.subplots(figsize=(15,5))
df.groupby('Product_ID')['Orders'].sum().nlargest(10).sort_values(ascending=False).plot(kind='bar')
```

```
Out[122... <Axes: xlabel='Product_ID'>
```



```
In [ ]:
```

```
In [ ]:
```

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