Case Study: Logistic Regression Case Study

Problem Statement:

Design a Logistic Regression model to correctly classify the customer based on the given set of attributes into two categories - whether the customer will be able to repay the loan or will it possibly result into NPA (Non-performing Account). The notion is that bank should not loose good a customer or retain a defaulter customer because of "False Alarm".

Import Libraries

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import warnings

pd.set_option('display.max_columns', None)
#pd.set_option('display.max_rows', None)

warnings.filterwarnings('ignore')
sns.set_style('darkgrid')
```

Import dataset and perform EDA

```
df = pd.read csv('train.csv')
df.shape
(396030, 27)
df.head()
   loan amnt
                           int rate
                                     installment grade sub grade \
                    term
0
     10000.0
               36 months
                              11.44
                                          329.48
                                                      В
                                                               B4
1
                              11.99
                                                      В
      8000.0
               36 months
                                          265.68
                                                               B5
2
     15600.0
               36 months
                              10.49
                                          506.97
                                                      В
                                                               B3
3
               36 months
                               6.49
                                                      Α
                                                               A2
      7200.0
                                          220.65
4
                                                      C
     24375.0
               60 months
                              17.27
                                          609.33
                                                               C5
                 emp title emp length home ownership
                                                        annual inc
                 Marketing
0
                             10+ years
                                                          117000.0
                                                  RENT
                                             MORTGAGE
1
           Credit analyst
                               4 years
                                                           65000.0
2
              Statistician
                              < 1 year
                                                           43057.0
                                                  RENT
3
           Client Advocate
                               6 years
                                                  RENT
                                                           54000.0
  Destiny Management Inc.
                                             MORTGAGE
                                                           55000.0
                               9 years
  verification status
                         issue d
                                  loan status
                                                           purpose
0
         Not Verified
                       Jan-2015
                                   Fully Paid
                                                          vacation
         Not Verified Jan-2015
                                   Fully Paid
1
                                               debt consolidation
2
      Source Verified Jan-2015
                                   Fully Paid
                                                       credit card
3
         Not Verified
                       Nov-2014
                                   Fully Paid
                                                       credit card
```

```
4
             Verified Apr-2013 Charged Off
                                                      credit card
                     title
                              dti earliest cr line open acc pub rec
                                                                   0.0
0
                  Vacation 26.24
                                           Jun-1990
                                                         16.0
        Debt consolidation 22.05
                                           Jul-2004
                                                         17.0
                                                                   0.0
2 Credit card refinancing 12.79
                                                                   0.0
                                           Aug - 2007
                                                         13.0
3 Credit card refinancing
                             2.60
                                           Sep-2006
                                                          6.0
                                                                   0.0
     Credit Card Refinance 33.95
                                                                   0.0
                                           Mar-1999
                                                         13.0
   revol bal revol util total acc initial list status
application_type \
     36369.0
                    41.8
                               25.0
INDIVIDUAL
     20131.0
                    53.3
                               27.0
INDIVIDUAL
                    92.2
                               26.0
     11987.0
INDIVIDUAL
      5472.0
                    21.5
                               13.0
INDIVIDUAL
     24584.0
                    69.8
                               43.0
INDIVIDUAL
             pub_rec_bankruptcies \
   mort acc
0
        0.0
                              0.0
1
        3.0
                              0.0
2
        0.0
                              0.0
3
        0.0
                              0.0
4
        1.0
                              0.0
                                              address
      0174 Michelle Gateway\r\nMendozaberg, OK 22690
0
   1076 Carney Fort Apt. 347\r\nLoganmouth, SD 05113
   87025 Mark Dale Apt. 269\r\nNew Sabrina, WV 05113
2
3
             823 Reid Ford\r\nDelacruzside, MA 00813
              679 Luna Roads\r\nGreggshire, VA 11650
#Check for dupliicate values
df.duplicated().sum()
0
#Check for null values
df.isna().sum().sort values(ascending=False)
```

```
mort acc
                         37795
emp title
                         22927
emp length
                         18301
title
                          1755
pub rec bankruptcies
                            535
                           276
revol util
                             0
loan amnt
                              0
dti
                              0
application type
initial list status
                              0
                              0
total acc
                              0
revol_bal
                              0
pub_rec
                              0
open acc
earliest_cr_line
                              0
                              0
purpose
                              0
term
                              0
loan status
                              0
issue d
                              0
verification status
                              0
annual inc
                              0
home ownership
                              0
sub grade
                              0
grade
                              0
installment
                              0
int rate
                              0
address
dtype: int64
#Check for percentage of null values
round(df.isna().sum()/len(df)*100,2).sort values(ascending=False)
                         9.54
mort acc
emp_title
                         5.79
                         4.62
emp length
title
                         0.44
pub_rec_bankruptcies
                         0.14
                         0.07
revol_util
loan_amnt
                         0.00
                         0.00
dti
                         0.00
application type
initial list status
                         0.00
total acc
                         0.00
revol bal
                         0.00
                         0.00
pub rec
                         0.00
open_acc
                         0.00
earliest cr line
                         0.00
purpose
                         0.00
term
loan status
                         0.00
```

```
issue d
                        0.00
verification status
                        0.00
annual inc
                        0.00
                        0.00
home ownership
sub_grade
                        0.00
grade
                        0.00
installment
                        0.00
int rate
                        0.00
address
                        0.00
dtype: float64
#Check dataframe.info(). Get the null values and datatypes
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 396030 entries, 0 to 396029
Data columns (total 27 columns):
#
     Column
                           Non-Null Count
                                             Dtype
     - - - - - -
- - -
 0
     loan amnt
                           396030 non-null
                                             float64
 1
                           396030 non-null
     term
                                            object
 2
     int rate
                           396030 non-null
                                            float64
 3
     installment
                           396030 non-null
                                            float64
 4
     grade
                           396030 non-null
                                            object
 5
    sub grade
                           396030 non-null
                                            object
 6
                           373103 non-null
                                            object
     emp title
 7
     emp length
                          377729 non-null
                                            object
 8
                          396030 non-null
    home ownership
                                            object
 9
     annual inc
                           396030 non-null
                                            float64
 10 verification status
                           396030 non-null
                                            object
 11 issue d
                           396030 non-null
                                            object
 12
                           396030 non-null
    loan status
                                            object
 13 purpose
                           396030 non-null
                                            object
 14 title
                           394275 non-null
                                            object
 15
    dti
                           396030 non-null
                                            float64
 16 earliest cr line
                           396030 non-null
                                            object
 17
    open acc
                           396030 non-null
                                            float64
 18 pub_rec
                           396030 non-null
                                            float64
 19 revol_bal
                           396030 non-null
                                            float64
 20 revol util
                           395754 non-null
                                            float64
 21 total acc
                           396030 non-null
                                           float64
 22 initial list status
                           396030 non-null
                                           object
 23 application type
                           396030 non-null object
    mort acc
 24
                           358235 non-null
                                            float64
 25
    pub_rec_bankruptcies 395495 non-null float64
 26
     address
                           396030 non-null object
dtypes: float64(12), object(15)
memory usage: 81.6+ MB
```

```
#Missing Value Treatments upon analysis
#NaN values are replaced as below
df.loc[df['emp title'].isna(), 'emp title'] = 'No Employee Title'
df.loc[df['emp length'].isna(),'emp length'] = 'Unavailable'
df.loc[df['title'].isna(),'title'] = 'Unavailable'
df.loc[df['revol_util'].isna(),'revol_util'] = 0.0
df.loc[df['mort acc'].isna(), 'mort acc'] = 0.0
df.loc[df['pub rec bankruptcies'].isna(), 'pub rec bankruptcies'] = 0.0
#Check for missing values
df.isna().sum()
loan amnt
                        0
                        0
term
int rate
                        0
                         0
installment
                         0
grade
                         0
sub grade
emp title
                         0
emp length
                         0
                         0
home ownership
annual inc
                        0
                         0
verification status
                         0
issue d
loan status
                         0
                         0
purpose
                         0
title
dti
                         0
earliest cr line
                         0
                         0
open acc
pub rec
                         0
revol bal
                         0
revol util
                         0
total acc
                        0
initial list status
                        0
application type
                        0
                        0
mort acc
                        0
pub rec bankruptcies
                        0
address
dtype: int64
#Get stats of numeric/continuous variables
df.describe()
                            int rate
                                        installment
           loan amnt
                                                        annual inc \
       396030.000000 396030.000000
count
                                      396030.000000
                                                     3.960300e+05
mean
        14113.888089
                           13.639400
                                         431.849698
                                                     7.420318e+04
std
         8357.441341
                            4.472157
                                         250.727790 6.163762e+04
                            5.320000
min
          500.000000
                                          16.080000 0.000000e+00
```

```
25%
         8000.000000
                            10.490000
                                                        4.500000e+04
                                           250.330000
50%
        12000.000000
                            13.330000
                                           375.430000
                                                        6.400000e+04
75%
        20000.000000
                            16.490000
                                           567.300000
                                                        9.000000e+04
        40000.000000
                            30.990000
                                          1533.810000
                                                        8.706582e+06
max
                                              pub rec
                                                           revol bal
                  dti
                             open acc
       396030.000000
                       396030.000000
                                        396030.000000
                                                        3.960300e+05
count
mean
            17.379514
                            11.311153
                                             0.178191
                                                        1.584454e+04
            18.019092
                             5.137649
                                             0.530671
                                                        2.059184e+04
std
                             0.000000
                                                        0.000000e+00
min
            0.00000
                                             0.000000
25%
            11.280000
                             8.000000
                                             0.000000
                                                        6.025000e+03
                                             0.00000
50%
            16.910000
                            10.000000
                                                        1.118100e+04
75%
            22.980000
                            14.000000
                                             0.000000
                                                        1.962000e+04
         9999,000000
                            90.000000
                                            86,000000
                                                        1.743266e+06
max
           revol util
                            total acc
                                             mort acc
pub rec bankruptcies
       396030.000000
                       396030.000000
                                       396030.000000
count
396030.000000
            53.754260
                            25.414744
mean
                                             1.640873
0.121483
                            11.886991
std
            24.484857
                                             2.111249
0.355962
            0.000000
                             2,000000
                                             0.000000
min
0.000000
25%
            35.800000
                            17.000000
                                             0.000000
0.000000
50%
           54.800000
                            24.000000
                                             1.000000
0.000000
                            32.000000
                                             3.000000
75%
            72.900000
0.000000
                           151.000000
                                            34.000000
          892.300000
max
8.000000
#Get stats of categorical variables
df.describe(include='object')
                                                 emp_title emp_length
               term
                      grade sub_grade
                                396030
                                                     396030
                                                                396030
count
            396030
                     396030
                  2
                                    35
                                                     173106
                                                                     12
unique
                           7
         36 months
                           В
                                    B3
                                         No Employee Title
                                                             10+ years
top
             302005
                     116018
                                 26655
                                                      22927
                                                                126041
freq
       home ownership verification status
                                               issue d loan status
count
                396030
                                      396030
                                                396030
                                                             396030
unique
                                           3
                                                   115
                     6
top
             MORTGAGE
                                   Verified
                                              0ct-2014
                                                         Fully Paid
                198348
                                      139563
freq
                                                 14846
                                                             318357
                    purpose
                                            title earliest cr line
```

count unique	396030 14	39603 4881	
top	debt_consolidation	Debt consolidation	
freq	234507	15247	2 3017
address	initial_list_status	application_type	
count	396030	396030	
396030 unique	2	3	
393700	£	TNDTVTDHAL	UCCCC C=:++\ -\ -FDO AF
top 70466	f	INDIVIDUAL	USCGC Smith\r\nFPO AE
freq	238066	395319	
8			

Feature Engineering

```
#Perform Encoding
df.loc[df['pub_rec'] >= 1,'pub_rec'] = 1
df.loc[df['mort acc'] >= 1, 'mort acc'] = 1
df.loc[df['pub_rec_bankruptcies'] >= 1, 'pub_rec_bankruptcies'] = 1
df.loc[df['term'] == '36 months', 'term'] = 36 df.loc[df['term'] == '60 months', 'term'] = 60
df['term'] = df['term'].astype('int64')
#Split issue date into month and year
df[['issue_month', 'issue_year']] = df['issue_d'].str.split('-',
expand=True)
df.drop(['issue d'], axis=1, inplace=True)
#Split er cr line date into month and year
df[['er cr line m', 'er cr line y']] =
df['earliest cr line'].str.split('-', expand=True)
df.drop(['earliest cr line'], axis=1, inplace=True)
#Split address into State and Zip code
df[['address state', 'address zip']] = df['address'].str.split(','
expand=True)[1].str.split(' '
                                                                    , expan
d=True)[[1,2]]
df.drop(['address'], axis=1, inplace=True)
#Make emp title, purpose and title as uppercase fields
df['emp title'] = df['emp title'].str.upper()
df['purpose'] = df['purpose'].str.upper()
df['title'] = df['title'].str.upper()
```

Outliers Detection

```
df1 = df.copy()
#Removing some extreme outliers values for annual income
print(np.percentile(df['annual inc'], 50))
print(np.percentile(df['annual_inc'], 99))
print(np.percentile(df['annual inc'], 99.99))
print(round(df.loc[df['annual inc'] >
210000.0].shape[0]/len(df),2)*100)
df = df.loc[~(df['annual inc'] > np.percentile(df['annual inc'], 99))]
64000.0
250000.0
1250000.0
2.0
#Removing some extreme outliers values for pub rec
print(np.percentile(df['pub_rec'], 50))
print(np.percentile(df['pub rec'], 99))
print(np.percentile(df['pub rec'], 99.99))
print(round(df.loc[df['pub rec'] > 9.0].shape[0]/len(df),2)*100)
df = df.loc[\sim(df['pub\ rec'] > np.percentile(df['pub\ rec'], 99.99))]
0.0
1.0
1.0
0.0
#Removing some extreme outliers values for pub rec bankruptcies
print(np.percentile(df['pub_rec_bankruptcies'], 50))
print(np.percentile(df['pub rec bankruptcies'], 99))
print(np.percentile(df['pub rec bankruptcies'], 99.99))
print(round(df.loc[df['pub rec bankruptcies'] >
5.0].shape[0]/len(df),2)*100)
df = df.loc[~(df['pub rec bankruptcies'] >
np.percentile(df['pub rec bankruptcies'], 99.99))]
0.0
1.0
1.0
0.0
#Define Outlier Detection function based on IOR and Percentile
def detect outliers(df.col):
    g1 = np.quantile(df[col], 0.25)
    q3 = np.quantile(df[col], 0.75)
    iqr = q3-q1
    lb = q1 - 1.5*iqr
    ub = q3 + 1.5*iqr
    outlier = df.loc[(df[col] < lb) | (df[col] > ub)]
```

```
return round(outlier.shape[0]/df.shape[0]*100,2)
def detect outliers percentile(df,col):
   q1 = np.quantile(df[col], 0.25)
   q3 = np.quantile(df[col], 0.75)
   p = np.percentile(df[col],99.99)
   iqr = q3-q1
   lb = q1 - 1.5*iqr
   ub = q3 + 1.5*iqr
   outlier = df.loc[(df[col] < lb) | (df[col] > p)]
    return round(outlier.shape[0]/df.shape[0]*100,2)
#Print percentage of outliers for each cont. variable
print(f"Outlier Percentage")
print(f"loan amnt
                           = {detect outliers(df, 'loan amnt')}%")
                           = {detect_outliers(df,'int_rate')}%")
print(f"int rate
                           = {detect_outliers(df,'installment')}%")
print(f"installment
                        = {detect_outliers(df, 'annual inc')}%")
print(f"annual inc
                           = {detect outliers(df, 'dti')}%")
print(f"dti
print(f"open acc
                           = {detect outliers(df, 'open acc')}%")
print(f"pub rec
{detect_outliers_percentile(df,'pub_rec')}%")
= {detect outliers(df,'mort acc')}%")
print(f"mort acc
print(f"pub rec bankruptcies =
{detect outliers(df,'pub rec bankruptcies')}%")
Outlier Percentage
                    = 0.04\%
loan amnt
                   = 0.79%
int rate
installment
                   = 2.74%
annual inc = 3.52\%
                   = 0.07\%
dti
                 = 2.57%
= 0.0%
open acc
pub rec
                  = 5.23%
revol bal
revol util
                  = 0.0%
total acc
                   = 2.11%
                  = 0.0\%
mort acc
pub_rec_bankruptcies = 11.45%
```

Outliers Treatment

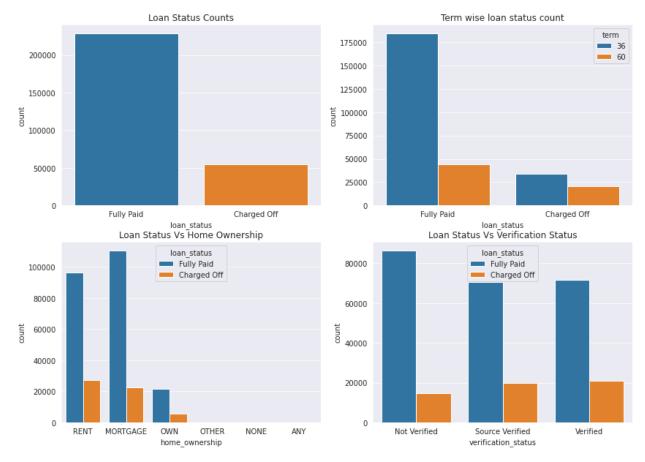
```
#Define function to remove outliers based on IQR

def remove_outliers(df,col):
    q1 = np.quantile(df[col],0.25)
    q3 = np.quantile(df[col],0.75)
```

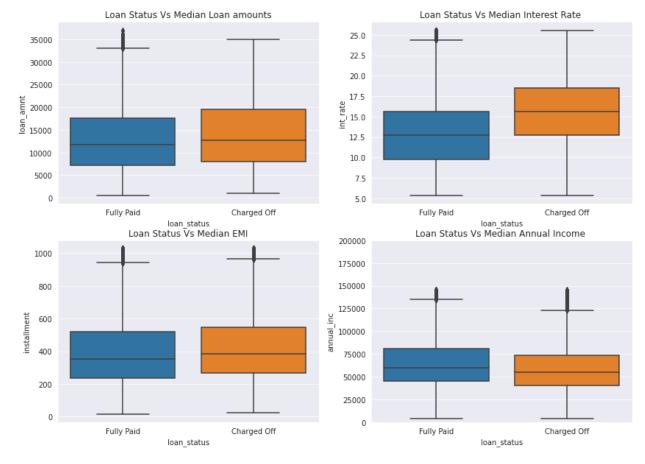
```
igr = q3-q1
    lb = q1 - 1.5*iqr
    ub = q3 + 1.5*iqr
    return df.loc[~((df[col] < lb) | (df[col] > ub))]
# def remove outliers percentile(df,col):
      q1 = np.quantile(df[col], 0.25)
      q3 = np.quantile(df[col], 0.75)
#
      p = np.percentile(df[col], 99.99)
      igr = q3-q1
#
      lb = q1 - 1.5*iqr
      ub = q3 + 1.5*iqr
      return df.loc[\sim((df[col] < lb) \mid (df[col] > p))]
#Remove outliers from cont. variables mentioned below
df = remove_outliers(df, 'loan_amnt')
df = remove_outliers(df,
                           'int rate')
df = remove outliers(df, 'installment')
df = remove outliers(df, 'annual inc')
df = remove outliers(df,
                           'dti')
df = remove_outliers(df, 'pub_rec')
df = remove_outliers(df, 'revol_bal')
df = remove outliers(df, 'revol util')
df = remove outliers(df, 'open acc')
df = remove_outliers(df, 'total_acc')
df = remove outliers(df, 'mort acc')
df = remove outliers(df, 'pub rec bankruptcies')
```

Univariate/Bivariate Analysis

```
#Countplots of various categorical features w.r.t. to target variable
loan status
plt.figure(figsize=(14,10))
plt.subplot(2,2,1)
sns.countplot(data=df, x='loan status')
plt.title('Loan Status Counts')
plt.subplot(2,2,2)
sns.countplot(data=df, x='loan status', hue='term')
plt.title('Term wise loan status count')
plt.subplot(2,2,3)
sns.countplot(data=df, x='home ownership', hue='loan status')
plt.title('Loan Status Vs Home Ownership')
plt.subplot(2,2,4)
sns.countplot(data=df, x='verification status', hue='loan status')
plt.title('Loan Status Vs Verification Status')
plt.show()
```



```
#Boxplot of various cont. features w.r.t. target variable loan_status
plt.figure(figsize=(14,10))
plt.subplot(2,2,1)
sns.boxplot(data=df, x='loan_status', y='loan_amnt')
plt.title('Loan Status Vs Median Loan amounts')
plt.subplot(2,2,2)
sns.boxplot(data=df, x='loan status', y='int rate')
plt.title('Loan Status Vs Median Interest Rate ')
plt.subplot(2,2,3)
sns.boxplot(data=df, x='loan status', y='installment')
plt.title('Loan Status Vs Median EMI')
plt.subplot(2,2,4)
sns.boxplot(data=df, x='loan status', y='annual inc')
plt.ylim(bottom=0, top=200000)
plt.title('Loan Status Vs Median Annual Income ')
plt.show()
```



Observation1: Median interest rate of Charged Off customers is significantly higher than those of Fully Paid

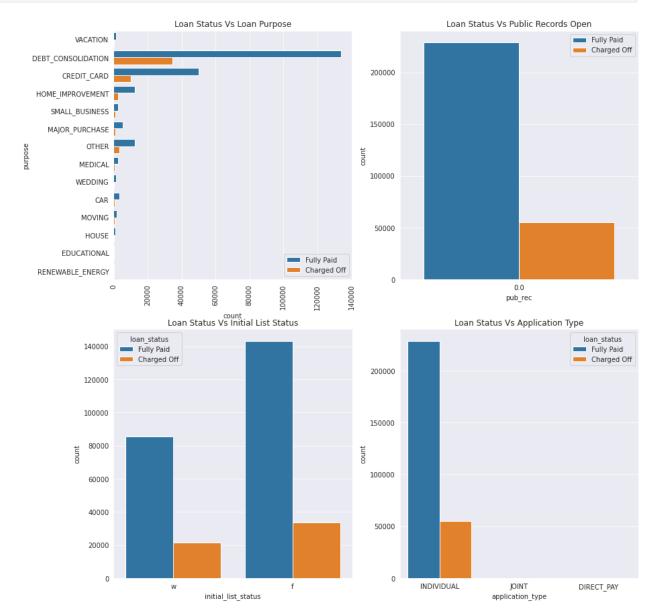
Observation2: Median annual income of Charged Off customers is lower than those of Fully Paid

Observation3: Median EMI of Charged Off is higher than those of Fully Paid

Observation4: Median loan amount of Charged Off is higher than those of Fully Paid

```
#Countplot of categorical variables w.r.t. target variable loan_status
plt.figure(figsize=(14,15))
plt.subplot(2,2,1)
sns.countplot(data=df, y='purpose', hue='loan_status')
plt.xticks(rotation=90)
plt.title('Loan Status Vs Loan Purpose')
plt.legend(loc=4)
plt.subplot(2,2,2)
sns.countplot(data=df, x='pub_rec',hue='loan_status')
#plt.xlim(left=0,right=10)
plt.title('Loan Status Vs Public Records Open')
plt.legend(loc=1)
plt.subplot(2,2,3)
sns.countplot(data=df, x='initial_list_status', hue='loan_status')
plt.title('Loan Status Vs Initial List Status')
```

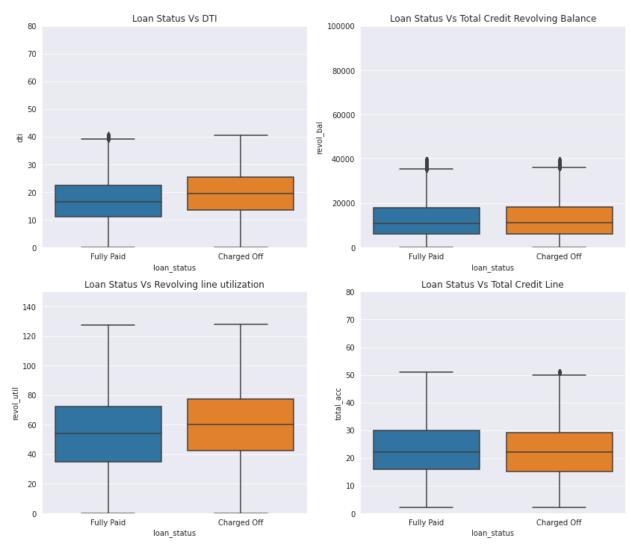
```
plt.subplot(2,2,4)
sns.countplot(data=df, x='application_type',hue='loan_status')
#plt.xlim(left=0,right=10)
plt.title('Loan Status Vs Application Type')
#plt.legend(loc=1)
plt.show()
```



Observation1: Top 2 loan purpose categories are Debit Consolidation and Credit Card Observation2: Topmost loan type application is INDIVIDUAL

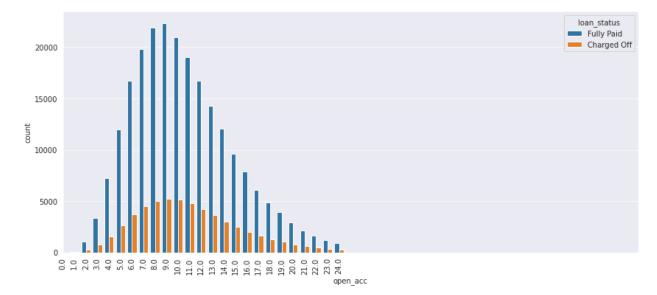
```
#Box plot of various cont. features w.r.t. target variable loan_status
plt.figure(figsize=(14,12))
```

```
plt.subplot(2,2,1)
sns.boxplot(data=df, x='loan status', y='dti')
plt.ylim(bottom=0,top=80)
plt.title('Loan Status Vs DTI')
plt.subplot(2,2,2)
sns.boxplot(data=df, x='loan_status', y='revol_bal')
plt.ylim(bottom=\frac{100000}{100000})
plt.title('Loan Status Vs Total Credit Revolving Balance')
plt.subplot(2,2,3)
sns.boxplot(data=df, x='loan status', y='revol util')
plt.ylim(bottom=0,top=150)
plt.title('Loan Status Vs Revolving line utilization')
plt.subplot(2,2,4)
sns.boxplot(data=df, x='loan status', y='total acc')
plt.ylim(bottom=0, top=80)
plt.title('Loan Status Vs Total Credit Line')
plt.show()
```



```
#Countplot of categorical variable open_acc w.r.t. target variable
loan_status

plt.figure(figsize=(14,6))
sns.countplot(data=df, x='open_acc',hue='loan_status')
plt.xlim(left=0,right=50)
plt.xticks(rotation=90)
plt.show()
```



Observation1: open_acc is fairly graphically normall distributed

Observation2: Charged Off and Fully Paid have same distribution

```
#Countplot for various categorical features w.r.t. target variable
loan_status

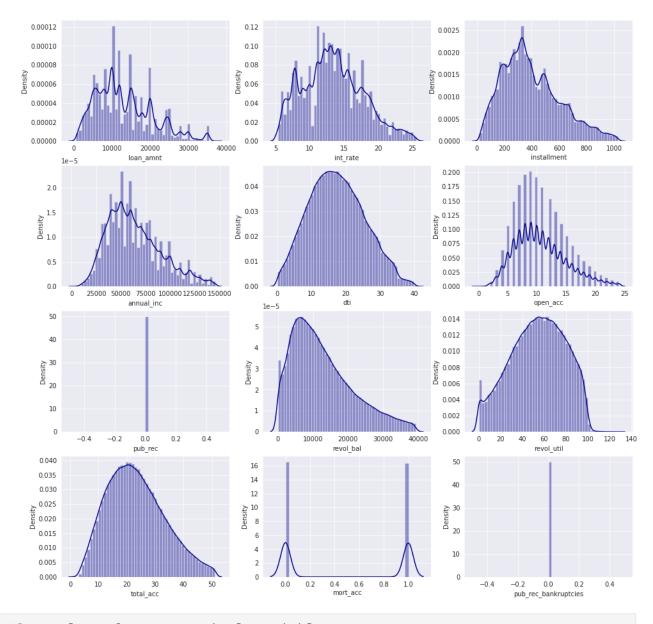
plt.figure(figsize=(14,6))
plt.subplot(1,2,1)
sns.countplot(data=df, x='mort_acc',hue='loan_status')
plt.xticks(rotation=90)
plt.title('Loan Status Vs Number of mortgage accounts')
plt.legend(loc=1)
plt.subplot(1,2,2)
sns.countplot(data=df, x='pub_rec_bankruptcies',hue='loan_status')
#plt.xlim(left=0,right=10)
plt.title('Loan Status Vs Pub Rec Bankruptcies')
plt.legend(loc=1)
plt.show()
```



```
#Distribution plot for cont. variables

fig,axes = plt.subplots(4,3,figsize=(16,16))
sns.distplot(df['loan_amnt'],ax=axes[0,0],color='darkblue')
sns.distplot(df['int_rate'],ax=axes[0,1],color='darkblue')
sns.distplot(df['installment'],ax=axes[0,2],color='darkblue')
sns.distplot(df['annual_inc'],ax=axes[1,0],color='darkblue')
sns.distplot(df['dti'],ax=axes[1,1],color='darkblue')
sns.distplot(df['open_acc'],ax=axes[1,2],color='darkblue')
sns.distplot(df['revol_bal'],ax=axes[2,0],color='darkblue')
sns.distplot(df['revol_util'],ax=axes[2,2],color='darkblue')
sns.distplot(df['total_acc'],ax=axes[3,0],color='darkblue')
sns.distplot(df['mort_acc'],ax=axes[3,1],color='darkblue')
sns.distplot(df['pub_rec_bankruptcies'],ax=axes[3,2],color='darkblue')
```

plt.show()



#Countplots for categorical variables

```
top = 5
fig,axes = plt.subplots(9,2,figsize=(16,30))
sns.countplot(df['term'],ax=axes[0,0],hue=df['loan_status'])
sns.countplot(df['grade'],ax=axes[0,1],hue=df['loan_status'])
sns.countplot(df['sub_grade'],ax=axes[1,0],hue=df['loan_status'],order
=df['sub_grade'].value_counts().iloc[:top].index)
sns.countplot(df['emp_title'],ax=axes[1,1],hue=df['loan_status'],order
=df['emp_title'].value_counts().iloc[:top].index)
sns.countplot(df['emp_length'],ax=axes[2,0],hue=df['loan_status'],order
r=df['emp_length'].value_counts().iloc[:top].index)
sns.countplot(df['home_ownership'],ax=axes[2,1],hue=df['loan_status'],order=df['home_ownership'].value_counts().iloc[:top].index)
```

```
sns.countplot(df['verification status'],ax=axes[3,0],hue=df['loan_stat
us'],order=df['verification status'].value counts().iloc[:top].index)
sns.countplot(df['loan status'],ax=axes[3,1],hue=df['loan status'],ord
er=df['loan status'].value counts().iloc[:top].index)
sns.countplot(df['purpose'],ax=axes[4,0],hue=df['loan status'],order=d
f['purpose'].value counts().iloc[:3].index)
sns.countplot(df['title'],ax=axes[4,1],hue=df['loan status'],order=df[
'title'].value counts().iloc[:3].index)
sns.countplot(df['initial list status'],ax=axes[5,0],hue=df['loan stat
us'],order=df['initial list status'].value counts().iloc[:top].index)
sns.countplot(df['application type'],ax=axes[5,1],hue=df['loan status'
],order=df['application type'].value counts().iloc[:top].index)
sns.countplot(df['issue month'],ax=axes[6,0],hue=df['loan status'],ord
er=df['issue month'].value counts().iloc[:top].index)
sns.countplot(df['issue_year'],ax=axes[6,1],hue=df['loan_status'],orde
r=df['issue year'].value counts().iloc[:top].index)
sns.countplot(df['er cr line m'],ax=axes[7,0],hue=df['loan status'],or
der=df['er cr line m'].value counts().iloc[:top].index)
sns.countplot(df['er cr line y'],ax=axes[7,1],hue=df['loan status'],or
der=df['er cr line y'].value counts().iloc[:top].index)
sns.countplot(df['address state'],ax=axes[8,0],hue=df['loan status'],o
rder=df['address state'].value counts().iloc[:top].index)
sns.countplot(df['address\ zip'], ax=axes[8,1], hue=df['loan\ status'], ord
er=df['address zip'].value counts().iloc[:top].index)
plt.show()
```

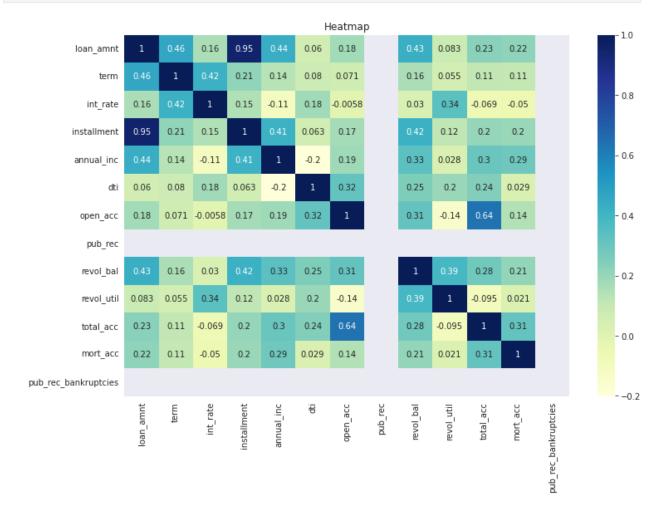


Correlation

```
#Prepare corr dataframe and plot heatmap

plt.figure(figsize=(12,8))

df_corr = df.corr()
sns.heatmap(df_corr, cmap='YlGnBu', annot=True)
plt.title('Heatmap')
plt.show()
```



Observation1: Installment and loan_amnt are highly correlated

Observation2: open_acc and total_acc are having fairly good positive correlation

Data Preparation for ML

```
dfl = df.copy()
#Drop the variables which didn't show any significant impact on
loan_status in above analysis
dfl.drop(['emp_title'
```

```
'emp length'
            'initial list status'
           'issue month'
           'issue year'
           'er cr line m'
           ,'er_cr_line_y'
          ,'address state'
           ,'address zip'
          ,'application type'
           ,'verification status'
          ,'purpose'
,'title'
          ,'sub grade'],axis=1,inplace=True)
#OneHotEncode variable home ownership
df1 = pd.get dummies(df1,
prefix=['home_ownership'] ,columns=['home ownership'])
#Binary encode target variable loan status
loan status dict = {
    'Fully Paid':1,
    'Charged Off':0
df1['loan status'] = df1['loan status'].map(loan status dict)
#OneHotEncode variable grade
df1 = pd.get dummies(df1, prefix=['grade'], columns=['grade'])
#df1 = pd.get dummies(df1, prefix=['sub grade'],
columns=['sub grade'])
df1.head()
   loan amnt term int rate installment annual inc loan status
dti
     10000.0
                36
                        11.44
                                    329.48
                                               117000.0
                                                                    1
0
26.24
                36
                        11.99
                                    265.68
                                                65000.0
1
      8000.0
22.05
     15600.0
                36
                        10.49
                                    506.97
                                                                    1
                                                43057.0
12.79
3
      7200.0
                36
                         6.49
                                    220.65
                                                54000.0
                                                                    1
2.60
     24375.0
                60
                        17.27
                                    609.33
                                                55000.0
                                                                    0
33.95
   open acc
             pub rec
                       revol bal
                                   revol util
                                               total acc
                                                          mort acc \
                         36369.0
                                                    25.0
       16.0
                                         41.8
0
                 0.0
                                                                0.0
```

```
1
        17.0
                   0.0
                            20131.0
                                             53.3
                                                          27.0
                                                                       1.0
2
        13.0
                                             92.2
                                                          26.0
                   0.0
                            11987.0
                                                                       0.0
3
         6.0
                    0.0
                             5472.0
                                             21.5
                                                          13.0
                                                                       0.0
        13.0
                   0.0
                            24584.0
                                             69.8
                                                          43.0
                                                                       1.0
   pub_rec_bankruptcies
                             home_ownership_ANY
home_ownership_MORTGAGE
                                                                              0
                                                 0
                       0.0
                       0.0
                                                                              1
1
                                                 0
2
                       0.0
                                                                              0
                       0.0
                                                                              0
3
                                                 0
4
                       0.0
                                                 0
                                                                              1
                            home_ownership_OTHER
                                                     home ownership OWN
   home_ownership_NONE
0
                        0
                                                  0
                                                                         0
                        0
1
                                                  0
                                                                         0
2
                        0
                                                  0
                                                                         0
3
                        0
                                                  0
                                                                         0
4
                        0
                                                  0
                                                                         0
   home_ownership_RENT
                           grade_A grade_B grade_C grade_D
                                                                     grade E
grade F \setminus
                                                                            0
                        1
                                   0
                                                        0
0
1
                        0
                                   0
                                             1
                                                        0
                                                                  0
                                                                            0
0
2
                        1
                                                        0
                                                                  0
                                                                            0
0
3
                                                        0
                                                                  0
                                                                            0
0
4
                        0
                                   0
                                                        1
                                                                  0
                                                                            0
0
   grade_G
0
          0
1
2
3
          0
          0
          0
4
          0
```

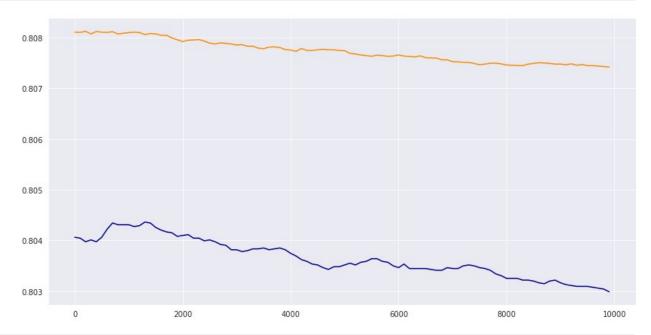
Build ML model

#Import libraries

from sklearn.preprocessing import StandardScaler

```
from sklearn.linear model import LogisticRegression
from sklearn.metrics import precision score, recall score, f1 score
from sklearn.metrics import confusion matrix, ConfusionMatrixDisplay,
classification report
from sklearn.metrics import roc curve, roc auc score,
plot confusion matrix
from sklearn.metrics import precision recall curve, auc
from sklearn.model selection import train test split
#Prepare X and y dataset i.e. independent and dependent datasets
X = df1.drop(['loan status'], axis=1)
y = df1['loan status']
#Split the data into train and test
X train, X test, y train, y test = train test split(X, y,
test size=0.2, random state=42)
print(X_train.shape)
print(X test.shape)
print(y_train.shape)
print(y test.shape)
(227172, 26)
(56794, 26)
(227172,)
(56794,)
#Standardize the data
scaler = StandardScaler()
scaler.fit(X train)
X train = scaler.transform(X train)
X test = scaler.transform(X test)
X train = pd.DataFrame(X train, columns=X.columns)
X test = pd.DataFrame(X test, columns=X.columns)
#Fit the Model on training data
model = LogisticRegression()
model.fit(X_train, y_train)
LogisticRegression()
#Predit the data on test dataset
y pred = model.predict(X test)
print(f'Logistic Regression Model Score: ',end='')
print(round(model.score(X test, y_test)*100,2))
Logistic Regression Model Score: 80.4
```

```
#Try with different regularization factor lamda and choose the best to
build the model
lamb = np.arange(0.01, 10000, 100)
train scores = []
test_scores = []
for lam in lamb:
    model = LogisticRegression(C = 1/lam)
    model.fit(X_train, y_train)
    tr score = model.score(X_train, y_train)
    te_score = model.score(X_test, y_test)
    train scores.append(tr score)
    test scores.append(te score)
#Plot the train and test scores with respect lambda values i.e.
regularization factore
plt.figure(figsize=(14,7))
sns.lineplot(np.arange(0.01,10000,100),test_scores,color='darkblue')
sns.lineplot(np.arange(0.01,10000,100),train scores,color='darkorange'
plt.show()
```



#Check the index of best test score and the check the best test score
print(np.argmax(test_scores))
test_scores[9]

```
13
0.8043103144698384
#Calculate the best lambda value based on the index of best test score
best lamb = 0.01 + 100*13
#Fit the model using best lambda
model = LogisticRegression(C=1/best lamb)
model.fit(X_train, y_train)
LogisticRegression(C=0.0007692248521165222)
#Predict the y values and y probability values
y pred = model.predict(X test)
y_pred_proba = model.predict_proba(X_test)
#Print model score
print(f'Logistic Regression Model Score with best lambda: ',end='')
print(round(model.score(X_test, y_test)*100,2))
Logistic Regression Model Score with best lambda: 80.44
#Collect the model coefficients and print those in dataframe format
coeff df = pd.DataFrame()
coeff_df['Coefficients'] = X_train.columns
coeff df['Weights'] = model.coef [0]
coeff df['ABS Weights'] = abs(coeff df['Weights'])
#Sort the coeff in the order of their importance
coeff df = coeff df.sort values(['ABS Weights'], ascending=False)
```

Weights of features (coefficients)

```
#Display variable weights
coeff df
               Coefficients
                             Weights
                                        ABS Weights
                    grade_A 0.241030
                                           0.241030
19
1
                       term -0.207522
                                           0.207522
4
                 annual_inc 0.202030
                                           0.202030
5
                        dti -0.174596
                                           0.174596
                    grade_E -0.143177
23
                                           0.143177
22
                                           0.141095
                    grade D -0.141095
2
                   int rate -0.115519
                                           0.115519
20
                    grade B 0.105582
                                           0.105582
6
                   open acc -0.104445
                                           0.104445
```

```
24
                     grade F -0.099762
                                            0.099762
9
                                            0.077259
                  revol util -0.077259
21
                     grade C -0.076903
                                            0.076903
                   total acc
10
                                            0.076287
                              0.076287
3
                installment -0.064834
                                            0.064834
8
                   revol bal
                                            0.062070
                              0.062070
18
        home ownership RENT -0.055433
                                            0.055433
14
    home ownership MORTGAGE
                              0.054988
                                            0.054988
0
                   loan amnt -0.049475
                                            0.049475
25
                     grade G -0.020348
                                            0.020348
13
         home ownership ANY
                              0.007065
                                            0.007065
15
        home_ownership_NONE -0.003831
                                            0.003831
11
                    mort acc
                              0.003496
                                            0.003496
16
       home ownership OTHER
                                            0.001490
                              0.001490
17
         home ownership OWN
                              0.000091
                                            0.000091
12
       pub rec bankruptcies
                              0.000000
                                            0.000000
7
                     pub rec
                              0.000000
                                            0.000000
#Top 5 important features
coeff df.head(5)
   Coefficients
                            ABS Weights
                  Weights
19
                  0.241030
                               0.241030
        grade A
1
           term -0.207522
                               0.207522
4
     annual inc
                  0.202030
                               0.202030
5
            dti -0.174596
                               0.174596
23
        grade_E -0.143177
                               0.143177
#Logistic Regression model intercept
model.intercept
array([1.60102577])
```

Confusion Matrix

```
#Create confusion matrix and print the matrix

cm = confusion_matrix(y_test, y_pred)
 cm_df = pd.DataFrame(cm, index=np.unique(y_test),
 columns=np.unique(y_test))

cm_df

0     1
0     471     10774
1     337     45212
```

Class 0: Charged Off (Here considering as negative class)

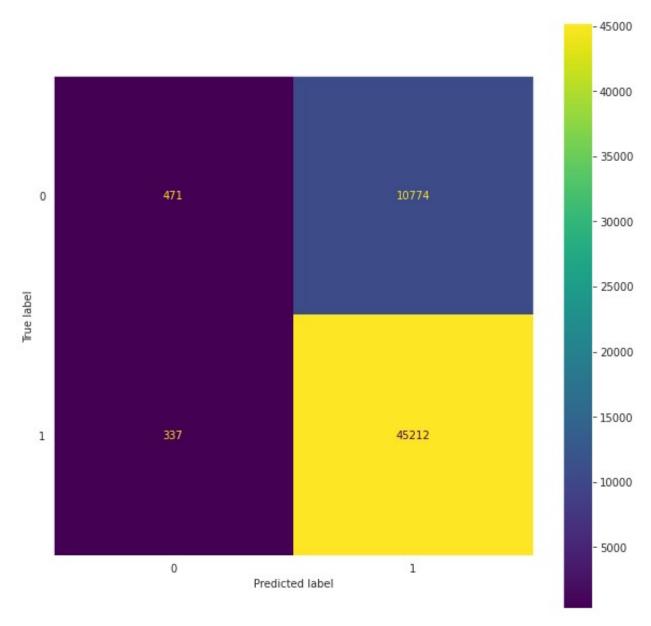
Class 1: Fully Paid (Here considering as positive class)

```
1. TN = 471
```

- 2. TP = 45212
- 3. FP = 10774
- 4. FN = 337
- 5. Actual Negative (Charged Off) = 471 + 10774 = 11245
- 6. Actual Positive (Fully Paid) = 337 + 45212 = 45549
- 7. Predicted Negative (Charged Off) = 471 + 337 = 808
- 8. Predicted Positive (Fully Paid) = 10774 + 45212 = 55986

```
#Plot confusion Matrix

fig, ax = plt.subplots(figsize=(10, 10))
plot_confusion_matrix(model, X_test, y_test, ax=ax)
plt.grid()
plt.show()
```



```
#Plot Confusion Matrix using different method

# fig, ax = plt.subplots(figsize=(10, 10))
# ConfusionMatrixDisplay(cm).plot(ax=ax);
# plt.grid()
# plt.show()
```

Classification Report

```
#Print classification report
print(classification_report(y_test, y_pred))
```

	precision	recall	fl-score	support
0 1	0.58 0.81	0.04 0.99	0.08 0.89	11245 45549
accuracy macro avg weighted avg	0.70 0.76	0.52 0.80	0.80 0.48 0.73	56794 56794 56794

Observations from classification report:

Precision: 0.81
 Recall: 0.99
 F1-score: 0.89
 Accuracy: 0.80

```
print('Precision Score:', precision_score(y_test,y_pred).round(2))
print('Recall Score:', recall_score(y_test,y_pred).round(2))
print('F1 Score:', f1_score(y_test,y_pred).round(2))

Precision Score: 0.81
Recall Score: 0.99
F1 Score: 0.89
```

ROC AUC Curve

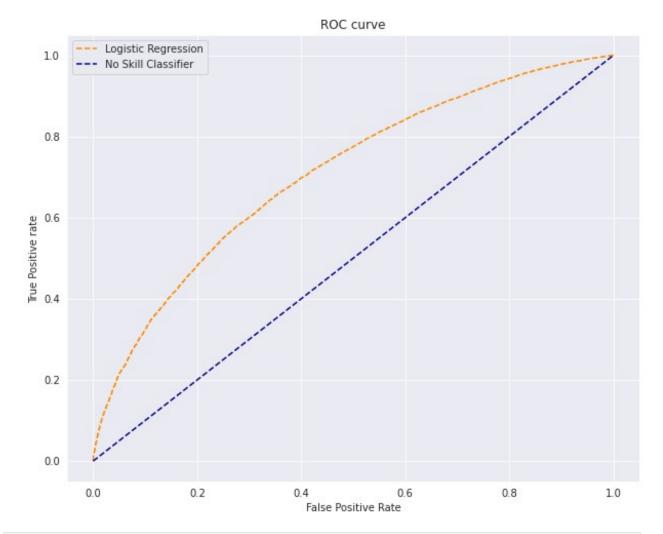
```
#Plot ROC curve
#ROC Curve summarizes trade off between TPR and FPR

random_probs = [0 for i in range(len(y_test))]

p_fpr, p_tpr, _ = roc_curve(y_test, random_probs, pos_label=1)

fpr, tpr, thresh = roc_curve(y_test, y_pred_proba[:,1], pos_label=1)

plt.figure(figsize=(10,8))
plt.plot(fpr, tpr, linestyle='--',color='darkorange', label='Logistic Regression')
plt.plot(p_fpr, p_tpr, linestyle='--', color='darkblue', label='No Skill Classifier')
plt.title('ROC curve')
plt.xlabel('False Positive Rate')
plt.ylabel('True Positive rate')
plt.legend(loc='best')
plt.show()
```



roc_auc_score(y_test, y_pred_proba[:,1]).round(2)
0.71

Observations: (Answers to trade off questions)

- 1. Area under the ROC curve = 71%. That means we can say that the performance of the model is 0.71
- 2. Ideal scenario would be more TPR and lower FPR
- 3. Plot shows that True Positives increase at the cost of generating more False Positives
- 4. That means in order to find more Fully Paid customers, the model will have more chances of mistakenly classifying Charged Off customers as Fully Paid customers which might result in NPAs.
- 5. To avoid the NPAs, there is a necessity of bringing down the FPR while keeping the TPR in shape.
- 6. The model can detect the real defaulters when FPs (False Positives) are pushed towards left on x-axis

- 7. Once FPs (False Positives) towards left on X-axis the AUC will increase and hence the model performance
- 8. While FPs are moved towards left on X-axis, TPs need to remain high there on Y-axis

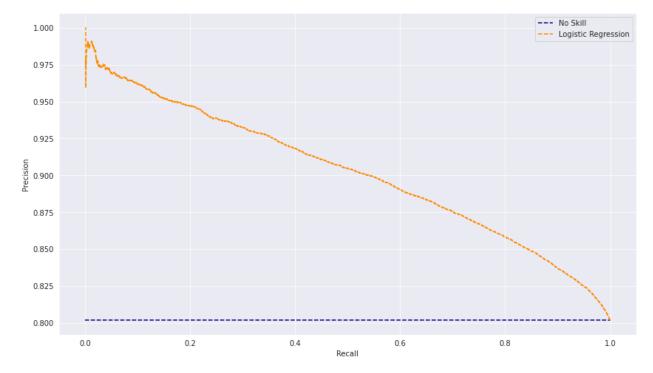
Precision Recall Curve

```
#Plot precision recall curve
#Reviewing both precision and recall is useful in cases where there is
an imbalance in the observations
#between the two classes.

precision, recall, thresholds = precision_recall_curve(y_test,
y_pred_proba[:,1])

no_skill = len(y_test[y_test==1]) / len(y_test)

plt.figure(figsize=(14,8))
plt.plot([0, 1], [no_skill, no_skill], linestyle='--', label='No
Skill', color='darkblue')
plt.plot(recall, precision, linestyle='--', label='Logistic
Regression', color='darkorange')
plt.xlabel('Recall')
plt.ylabel('Precision')
plt.legend(loc='best')
plt.show()
```



```
auc(recall, precision).round(3)
0.902
```

Observations: (Answering Trade Off question)

- 1. Precision recall curve is more useful in case of imbalanced data.
- 2. Calculation of precision and recall do not make use of the true negatives. So, it focuses on the correct prediction of one of the class. In our case that class is Class 1 i.e. Fully Paid customers
- 3. If you see the confusion matrix, the upper left box just won't be used in these calculations.
- 4. AUC = 90.4% which is failry good.
- 5. We can see that as the recall increases the precision is falling down.
- 6. For a strong model, both the recall and precision should be high
- 7. For a good trade off the precision needs to stay high on y-axis as recall progress towards right on x-axis
- 8. This shows that in order to increase the performance of model, precision needs to be improved
- 9. Increase precision means, there needs to be low FPs (False Positives)
- 10. So, here we need to focus more on reducing the FPs

Extra analysis for questionaire and recommendations

```
#Loan Status for term = 60 months
print(df.loc[df['term']==' 60 months']
['loan status'].value counts(normalize=True))
print('----')
#Loan Status for term = 36 months
print(df.loc[df['term']==' 36 months']
['loan_status'].value_counts(normalize=True))
print('----')
#Loan status for grade A
print(df.loc[df['grade']=='A']
['loan status'].value counts(normalize=True))
print('----')
#Median annual income of defaulters
print(np.percentile(df.loc[df['loan status'] == 'Charged Off']
['annual_inc'],50))
print('----')
#Median annual income of fully paid customers
print(np.percentile(df.loc[df['loan status'] == 'Fully Paid']
['annual inc'],50))
print('----')
#Median dti ratio of Charged Off customers
print(np.percentile(df.loc[df['loan status'] == 'Charged Off']
['dti'],50))
```

```
print('----')
#Median dti ratio of Fully Paid customers
print(np.percentile(df.loc[df['loan status'] == 'Fully Paid']
['dti'],50))
print('----')
print(df.loc[df['grade']=='E']
['loan status'].value counts(normalize=True))
print('----')
print(df.loc[df['grade']=='D']
['loan_status'].value_counts(normalize=True))
print('----')
print(np.percentile(df.loc[df['loan_status'] == 'Charged Off']
['int rate'],50))
print('----')
print(np.percentile(df.loc[df['loan status'] == 'Fully Paid']
['int rate'],50))
Series([], Name: loan status, dtype: float64)
Series([], Name: loan_status, dtype: float64)
Fully Paid 0.936621
Charged Off 0.063379
Name: loan_status, dtype: float64
55000.0
_ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _
60000.0
_ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _
_ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _
16.45
-----
Fully Paid 0.618436
Charged Off 0.381564
Name: loan_status, dtype: float64
Fully Paid 0.704555
Charged Off 0.295445
Name: loan_status, dtype: float64
-----
15.61
12.69
```

Questionaire

Question 1: What percentage of customers have fully paid their Loan Amount?

Answer: 80.38%

Question 2: Comment about the correlation between Loan Amount and Installment features?

Answer: Loan amount and installment has very strong positive correlation of 0.95

Question 3: The majority of people have home ownership as _____.

Answer: Mortgage i.e. 50.08%

Question 4: People with grades 'A' are more likely to fully pay their loan. (T/F)

Answer: True. Out of All people with grade A, 93.71% are Fully Paid and only 6.29% are Charged

Off

Question 5: Name the top 2 afforded job titles.

Answer: Teacher and Manager.

Question 6: Thinking from a bank's perspective, which metric should our primary focus be on..

- a. ROC AUC
- b. Precision
- c. Recall
- d. F1 Score

Answer:

- 1. Bank's primary focus should be on ROC AUC
- 2. Because bank needs to reduce FPR (False Positive Rate) and needs to increase the TPR (True Positive Rate).
- 3. In common man's term, Bank should not classify Charged Off customers as Fully Paid i.e. False Positives
- 4. And bank should not classify Fully Paid customers as Charged Off

i.e. False Negatives

Question 6: How does the gap in precision and recall affect the bank?

Answer:

- 1. A perfect precision recall curve is depicted as a point (1,1).
- 2. High performance model is represented by a curve that bows towards point (1,1) above the flat line of no skill.
- 3. So, the gap between precision and recall will affect the bank. As the gap widens, there will be increase in incorrect predictions.

- 4. Good precision means less False Positives. i.e. Less NPA loan accounts.
- 5. Good recall means less False Negatives. i.e. not loosing on good customer.

Question 7: Which were the features that heavily affected the outcome?

Answer: Top 5 Features that affected the outcome are -

- 1. Grade
- 2. Term
- 3. Annual income
- 4. dti
- 5. int_rate

Question 8: Will the results be affected by geographical location? (Yes/No)

Answer: No. The results will not be affected by the geographical locaion. See the bar graph plotted above.

Business Recommendations

- 1. Customers with Grade A are the most reliable on the repayments. Bank can extend the credit line to these customers and should focus and adding more new customers to list of borrowers. 93% of these have a track record of repaying their loan.
- 2. The term period of 60 months is a trouble when it comes to Charged Off accounts. 32% of accounts from 60 months term period turned into NPA based on the data available. So, here needs to rethink on the repayment terms.
- 3. The median annual income of Charged Off customers is 59K which is 6K less than median annual income of Fully Paid customers (65K). Please revisit the annual income thresholds while extending the credit lines to the customers.
- 4. The median dti ratio of Charged Off customers is 19.34 which is 3 points higher than the fully paid customers. Please give it a thought. This feature tops in first 5 most impactful features.
- 5. 37% of the grade E and 28% of the grade D customers are defaulters from historical data. The needs to put more stringent criteria and the grade E and D customers.
- 6. Median interest rates of defaulter customers are 2.62% higher than those of regular. Median interest rate of regular customers is 12.99% and for defaulters it's found that median interest rate is 15.61%. If the customer interest rates crawl above the alarming thresholds then that account is more probably more prone to become an NPA
- 7. Apart from this, the bank needs to focus more on improving the precision of correctly identifying the Charged Off customer. Because the current historical data

trend shows that the bank is not so accurate in classifying the Charged Off customers. However these customers often get the green pass as a result of high FPR (False Positive Rate).