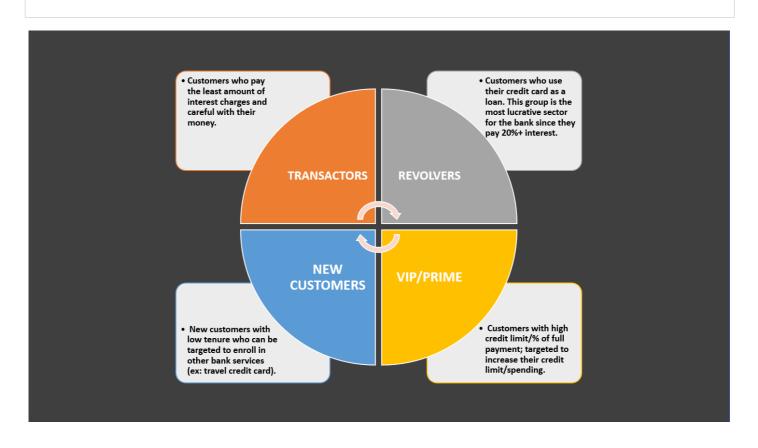
TASK #1: UNDERSTAND THE PROBLEM STATEMENT AND BUSINESS CASE

- In this project, you have been hired as a data scientist at a bank and you have been provided with extensive data on the bank's customers for the past 6 months.
- Data includes transactions frequency, amount, tenure..etc.
- · The bank marketing team would like to leverage AI/ML to launch a targeted marketing ad campaign that is tailored to specific group of customers.
- In order for this campaign to be successful, the bank has to divide its customers into at least 3 distinctive groups.
- This process is known as "marketing segmentation" and it crucial for maximizing marketing campaign conversion rate.



- o Data Source: https://www.kaggle.com/arjunbhasin2013/ccdata
 o Photo Credit: https://www.needpix.com/photo/1011172/marketing-customer-polaroid-center-presentation-online-board-

In []:



INSTRUCTOR

- · Adjunct professor & online instructor
- Passionate about artificial intelligence, machine learning, and electric vehicles
- · Taught 80,000+ students globally
- MBA (2018), Ph.D. (2014), M.A.Sc (2011)



Ryan Ahmed, Ph.D.

Data Source: https://www.kaggle.com/arjunbhasin2013/ccdata (https://www.kaggle.com/arjunbhasin2013/ccdata)

TASK #2: IMPORT LIBRARIES AND DATASETS

```
In [85]:
```

```
import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
from sklearn.preprocessing import StandardScaler, normalize
from sklearn.cluster import KMeans
from sklearn.decomposition import PCA
from jupyterthemes import jtplot
jtplot.style(theme='monokai', context='notebook', ticks=True, grid=False)
# setting the style of the notebook to be monokai theme
# this line of code is important to ensure that we are able to see the x and y axes clearly
# If you don't run this code line, you will notice that the xlabel and ylabel on any plot is black on black and it will be hard to see
```

In [86]:

```
# You have to include the full link to the csv file containing your dataset
creditcard_df = pd.read_csv('marketing_data.csv')
# CUSTID: Identification of Credit Card holder
# BALANCE: Balance amount left in customer's account to make purchases
# BALANCE_FREQUENCY: How frequently the Balance is updated, score between 0 and 1 (1 = frequently updated, 0 = not frequently updated)
# PURCHASES: Amount of purchases made from account
# ONEOFFPURCHASES: Maximum purchase amount done in one-go
# INSTALLMENTS_PURCHASES: Amount of purchase done in installment
# CASH_ADVANCE: Cash in advance given by the user
# PURCHASES_FREQUENCY: How frequently the Purchases are being made, score between 0 and 1 (1 = frequently purchased, 0 = not frequently
# ONEOFF_PURCHASES_FREQUENCY: How frequently Purchases are happening in one-go (1 = frequently purchased, 0 = not frequently purchased)
# PURCHASES_INSTALLMENTS_FREQUENCY: How frequently purchases in installments are being done (1 = frequently done, 0 = not frequently do
\# CASH_ADVANCE_FREQUENCY: How frequently the cash in advance being paid
# CASH_ADVANCE_TRX: Number of Transactions made with "Cash in Advance"
# PURCHASES_TRX: Number of purchase transactions made
# CREDIT_LIMIT: Limit of Credit Card for user
# PAYMENTS: Amount of Payment done by user
# MINIMUM_PAYMENTS: Minimum amount of payments made by user
# PRC_FULL_PAYMENT: Percent of full payment paid by user
# TENURE: Tenure of credit card service for user
```

In [87]:

creditcard_df

Out[87]:

	CUST_ID	BALANCE	BALANCE_FREQUENCY	PURCHASES	ONEOFF_PURCHASES	INSTALLMENTS_PURCHASES	CASH_ADVANCE	PURCHASES_FREQUENC
0	C10001	40.900749	0.818182	95.40	0.00	95.40	0.000000	0.16666
1	C10002	3202.467416	0.909091	0.00	0.00	0.00	6442.945483	0.00000
2	C10003	2495.148862	1.000000	773.17	773.17	0.00	0.000000	1.00000
3	C10004	1666.670542	0.636364	1499.00	1499.00	0.00	205.788017	0.08333
4	C10005	817.714335	1.000000	16.00	16.00	0.00	0.000000	0.08333
8945	C19186	28.493517	1.000000	291.12	0.00	291.12	0.000000	1.00000
8946	C19187	19.183215	1.000000	300.00	0.00	300.00	0.000000	1.00000
8947	C19188	23.398673	0.833333	144.40	0.00	144.40	0.000000	0.83333
0040	C10100	10 /6766/	n 000000	0.00	0.00	0.00	26 550770	0 00000

In [88]:

creditcard_df.info()
18 features with 8950 points

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 8950 entries, 0 to 8949 Data columns (total 18 columns):

#	Column	Non-Null Count	Dtype			
0	CUST_ID	8950 non-null	object			
1	BALANCE	8950 non-null	float64			
2	BALANCE_FREQUENCY	8950 non-null	float64			
3	PURCHASES	8950 non-null	float64			
4	ONEOFF_PURCHASES	8950 non-null	float64			
5	INSTALLMENTS_PURCHASES	8950 non-null	float64			
6	CASH_ADVANCE	8950 non-null	float64			
7	PURCHASES_FREQUENCY	8950 non-null	float64			
8	ONEOFF_PURCHASES_FREQUENCY	8950 non-null	float64			
9	PURCHASES_INSTALLMENTS_FREQUENCY	8950 non-null	float64			
10	CASH_ADVANCE_FREQUENCY	8950 non-null	float64			
11	CASH_ADVANCE_TRX	8950 non-null	int64			
12	PURCHASES_TRX	8950 non-null	int64			
13	CREDIT_LIMIT	8949 non-null	float64			
14	PAYMENTS	8950 non-null	float64			
15	MINIMUM_PAYMENTS	8637 non-null	float64			
16	PRC_FULL_PAYMENT	8950 non-null	float64			
17	TENURE	8950 non-null	int64			
dtypes: float64(14), int64(3), object(1)						

dtypes: float64(14), memory usage: 1.2+ MB

MINI CHALLENGE #1:

• What is the average, minimum and maximum "BALANCE" amount?

In []:

```
In [89]:
```

```
creditcard_df.describe()

# Mean balance is $1564

# Balance frequency is frequently updated on average ~0.9

# Purchases average is $1000

# one off purchase average is ~$600

# Average purchases frequency is around 0.5

# average ONEOFF_PURCHASES_FREQUENCY, PURCHASES_INSTALLMENTS_FREQUENCY, and CASH_ADVANCE_FREQUENCY are generally Low

# Average credit limit ~ 4500

# Percent of full payment is 15%

# Average tenure is 11 years
```

Out[89]:

	BALANCE	BALANCE_FREQUENCY	PURCHASES	ONEOFF_PURCHASES	INSTALLMENTS_PURCHASES	CASH_ADVANCE	PURCHASES_FREC
count	8950.000000	8950.000000	8950.000000	8950.000000	8950.000000	8950.000000	8950
mean	1564.474828	0.877271	1003.204834	592.437371	411.067645	978.871112	C
std	2081.531879	0.236904	2136.634782	1659.887917	904.338115	2097.163877	C
min	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	C
25%	128.281915	0.888889	39.635000	0.000000	0.000000	0.000000	C
50%	873.385231	1.000000	361.280000	38.000000	89.000000	0.000000	C
75%	2054.140036	1.000000	1110.130000	577.405000	468.637500	1113.821139	C
max	19043.138560	1.000000	49039.570000	40761.250000	22500.000000	47137.211760	1
4							+

MINI CHALLENGE #2:

- Obtain the features (row) of the customer who made the maximim "ONEOFF_PURCHASES"
- Obtain the features of the customer who made the maximum cash advance transaction? how many cash advance transactions did that customer make? how often did he/she pay their bill?

In []:		
In []:		

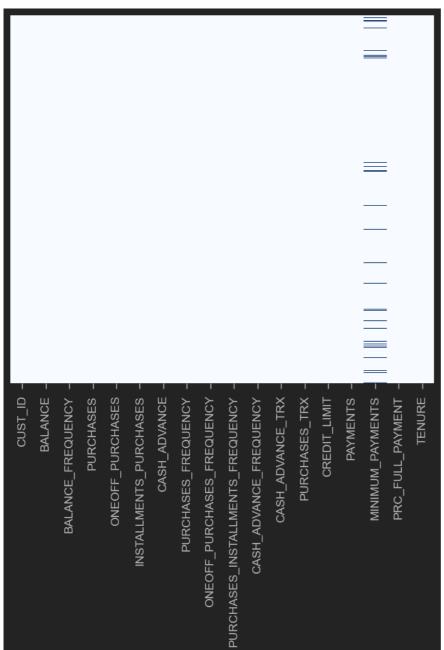
TASK #3: VISUALIZE AND EXPLORE DATASET

```
In [90]:
```

```
# Let's see if we have any missing data, Luckily we don't have many!
sns.heatmap(creditcard_df.isnull(), yticklabels = False, cbar = False, cmap="Blues")
```

Out[90]:

<AxesSubplot:>



In [91]:

```
creditcard_df.isnull().sum()
```

Out[91]:

```
CUST_ID
                                        0
BALANCE
                                        0
BALANCE_FREQUENCY
                                        0
PURCHASES
ONEOFF PURCHASES
                                        0
INSTALLMENTS_PURCHASES
                                        0
CASH_ADVANCE
                                        0
PURCHASES_FREQUENCY
ONEOFF_PURCHASES_FREQUENCY
                                        0
                                        0
PURCHASES_INSTALLMENTS_FREQUENCY
                                        0
CASH_ADVANCE_FREQUENCY
CASH_ADVANCE_TRX
                                        0
PURCHASES_TRX
CREDIT_LIMIT
PAYMENTS
MINIMUM_PAYMENTS
                                      313
PRC_FULL_PAYMENT
                                        0
TENURE
                                        0
dtype: int64
```

In [92]:

```
# Fill up the missing elements with mean of the 'MINIMUM_PAYMENT'
creditcard_df.loc[(creditcard_df['MINIMUM_PAYMENTS'].isnull() == True), 'MINIMUM_PAYMENTS'] = creditcard_df['MINIMUM_PAYMENTS'].mean()
```

MINI CHALLENGE #3:

- Fill out missing elements in the "CREDIT_LIMIT" column
- Double check and make sure that no missing elements are present

```
In [93]:
```

```
creditcard_df.loc[(creditcard_df['CREDIT_LIMIT'].isnull() == True), 'CREDIT_LIMIT'] = creditcard_df['CREDIT_LIMIT'].mean()
sns.heatmap(creditcard_df.isnull(), yticklabels = False, cbar = False, cmap="Blues")
```

Out[93]:

<AxesSubplot:>

```
CUST_ID
                                                                                                                           INSTALLMENTS_PURCHASES
                                                                                                                                                    CASH_ADVANCE
                                                                                                                                                                                                                                                                                                                                                                                   MINIMUM_PAYMENTS
                                                                                                                                                                                                                                                                                                                                                                                                                                     TENURE
                        BALANCE
                                                                        PURCHASES
                                                                                                  ONEOFF_PURCHASES
                                                                                                                                                                                                                                                                                CASH_ADVANCE_TRX
                                                                                                                                                                                                                                                                                                                                                          PAYMENTS
                                                                                                                                                                                                                                                                                                                                                                                                            PRC_FULL_PAYMENT
                                                BALANCE_FREQUENCY
                                                                                                                                                                                                      ONEOFF PURCHASES FREQUENCY
                                                                                                                                                                                                                              PURCHASES_INSTALLMENTS_FREQUENCY
                                                                                                                                                                                                                                                       CASH_ADVANCE_FREQUENCY
                                                                                                                                                                                                                                                                                                          PURCHASES TRX
                                                                                                                                                                                                                                                                                                                                CREDIT_LIMIT
                                                                                                                                                                            PURCHASES_FREQUENCY
```

```
In [ ]:
```

In [94]:

```
# Let's see if we have duplicated entries in the data
creditcard_df.duplicated().sum()
```

Out[94]:

a

MINI CHALLENGE #4:

• Drop Customer ID column 'CUST_ID' and make sure that the column has been removed from the dataframe

```
In [95]:
# Let's drop Customer ID since it has no meaning here
creditcard_df.drop("CUST_ID", axis = 1, inplace= True)
creditcard_df.head()
Out[95]:
    BALANCE
                BALANCE_FREQUENCY PURCHASES ONEOFF_PURCHASES INSTALLMENTS_PURCHASES CASH_ADVANCE PURCHASES_FREQUENC
 0
     40.900749
                             0.818182
                                             95.40
                                                                   0.00
                                                                                               95 4
                                                                                                           0.000000
                                                                                                                                    0.1666
   3202.467416
                             0.909091
                                              0.00
                                                                   0.00
                                                                                               0.0
                                                                                                        6442.945483
                                                                                                                                    0.0000
 2 2495.148862
                             1.000000
                                            773.17
                                                                 773.17
                                                                                               0.0
                                                                                                           0.000000
                                                                                                                                    1.0000
   1666.670542
                             0.636364
                                           1499.00
                                                                1499.00
                                                                                               0.0
                                                                                                         205.788017
                                                                                                                                    0.0833
 4
    817.714335
                             1.000000
                                             16.00
                                                                  16.00
                                                                                               0.0
                                                                                                           0.000000
                                                                                                                                    0.0833
In [ ]:
In [96]:
n = len(creditcard_df.columns)
Out[96]:
17
In [97]:
creditcard_df.columns
Out[97]:
Index(['BALANCE', 'BALANCE_FREQUENCY', 'PURCHASES', 'ONEOFF_PURCHASES',
    'INSTALLMENTS_PURCHASES', 'CASH_ADVANCE', 'PURCHASES_FREQUENCY',
        'ONEOFF_PURCHASES_FREQUENCY', 'PURCHASES_INSTALLMENTS_FREQUENCY'
        'CASH_ADVANCE_FREQUENCY', 'CASH_ADVANCE_TRX', 'PURCHASES_TRX', 'CREDIT_LIMIT', 'PAYMENTS', 'MINIMUM_PAYMENTS', 'PRC_FULL_PAYMENT',
        'TENURE'],
       dtype='object')
In [98]:
# distplot combines the matplotlib.hist function with seaborn kdeplot()
# KDE Plot represents the Kernel Density Estimate
# KDE is used for visualizing the Probability Density of a continuous variable.
# KDE demonstrates the probability density at different values in a continuous variable.
# Mean of balance is $1500
# 'Balance_Frequency' for most customers is updated frequently ~1
# For 'PURCHASES_FREQUENCY', there are two distinct group of customers
# For 'ONEOFF_PURCHASES_FREQUENCY' and 'PURCHASES_INSTALLMENT_FREQUENCY' most users don't do one off puchases or installment purchases
# Very small number of customers pay their balance in full 'PRC_FULL_PAYMENT'~0
# Credit limit average is around $4500
# Most customers are ~11 years tenure
plt.figure(figsize=(10,50))
for i in range(len(creditcard_df.columns)):
  plt.subplot(17, 1, i+1)
  sns.distplot(creditcard_df[creditcard_df.columns[i]], kde_kws={"color": "b", "lw": 3, "label": "KDE"}, hist_kws={"color": "g"})
  plt.title(creditcard_df.columns[i])
plt.tight_layout()
          0.2
       Density
          0.1
          0.0
                                                       40
                                                                       60
                                                                                                                       120
                                       20
                                                           CASH_ADVANCE_TRX
                                                              PURCHASES TRX
         0.06
```

MINI CHALLENGE #5:

· Obtain the correlation matrix between features

In [99]:

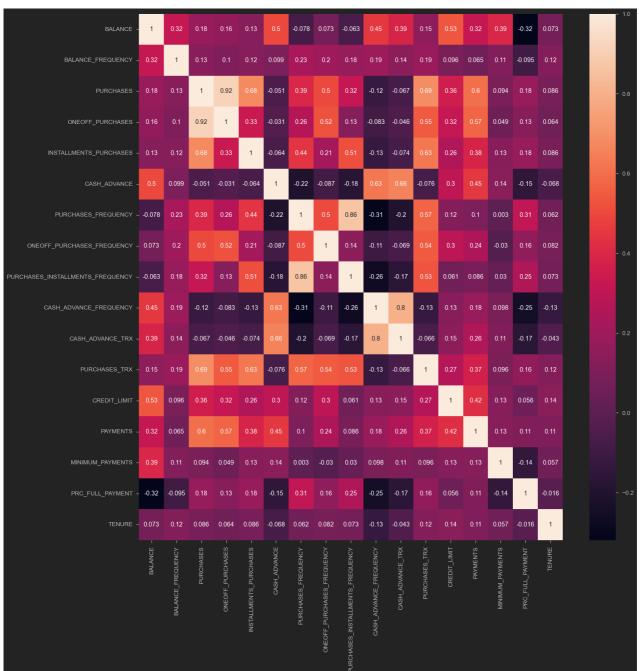
```
correlations = creditcard_df.corr()
f, ax = plt.subplots(figsize = (20, 20))
sns.heatmap(correlations, annot = True)

# 'PURCHASES' have high correlation between one-off purchases, 'installment purchases, purchase transactions, credit limit and payments
# Strong Positive Correlation between 'PURCHASES_FREQUENCY' and 'PURCHASES_INSTALLMENT_FREQUENCY'

| |
```

Out[99]:

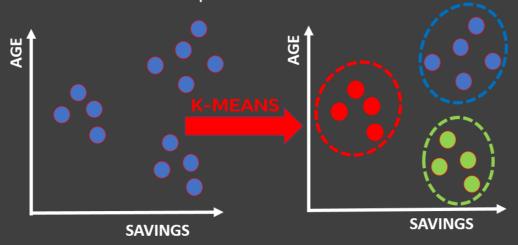
<AxesSubplot:>



TASK #4: UNDERSTAND THE THEORY AND INTUITON BEHIND K-MEANS

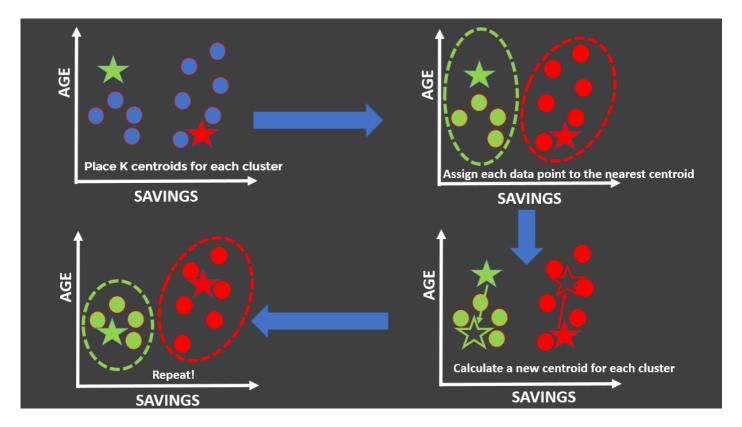
K-MEANS INTUITION

- K-means is an unsupervised learning algorithm (clustering).
- K-means works by grouping some data points together (clustering) in an unsupervised fashion.
- The algorithm groups observations with similar attribute values together by measuring the Euclidian distance between points.



K-MEANS ALGORITHM STEPS

- 1. Choose number of clusters "K"
- 2. Select random K points that are going to be the centroids for each cluster
- 3. Assign each data point to the nearest centroid, doing so will enable us to create "K" number of clusters
- 4. Calculate a new centroid for each cluster
- 5. Reassign each data point to the new closest centroid
- 6. Go to step 4 and repeat.

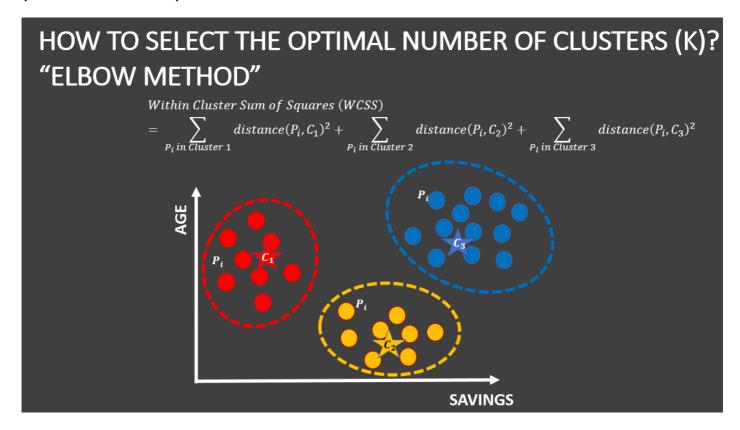


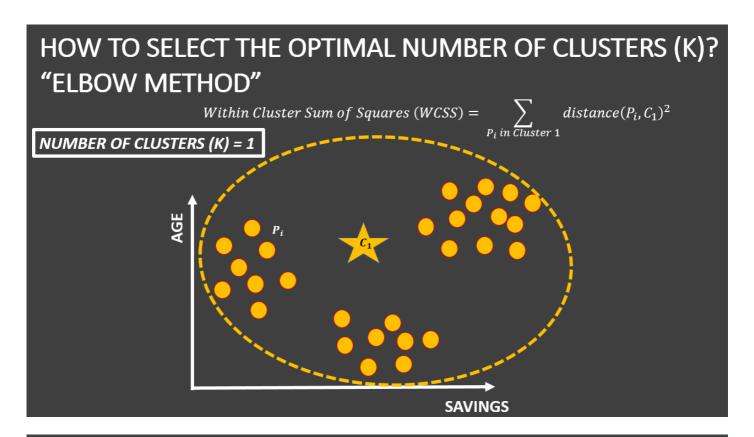
MINI CHALLENGE #6:

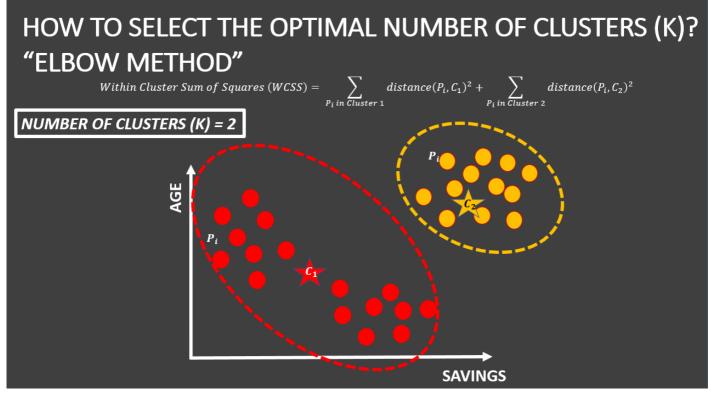
- Which of the following conditions could terminate the K-means clustering algorithm? (choose 2)
 - K-means terminates after a fixed number of iterations is reached
 - K-means terminates when the number of clusters does not increase between iterations
 - K-means terminates when the centroid locations do not change between iterations

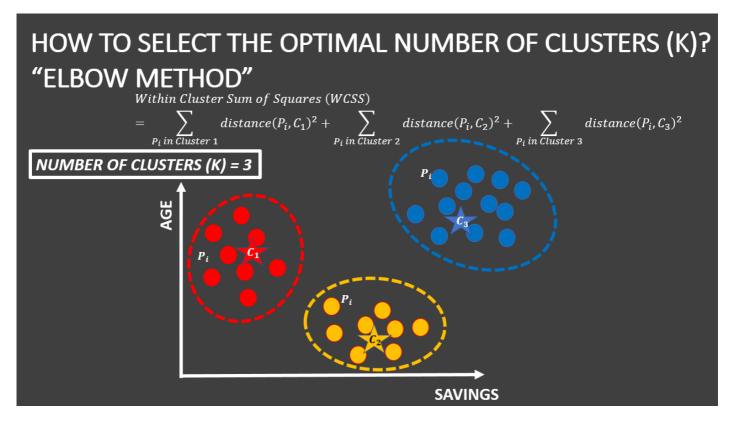
In []:

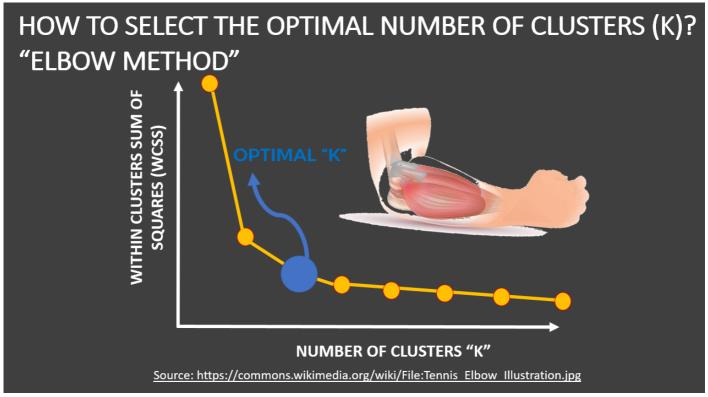
TASK #5: LEARN HOW TO OBTAIN THE OPTIMAL NUMBER OF CLUSTERS (ELBOW METHOD)











TASK #6: FIND THE OPTIMAL NUMBER OF CLUSTERS USING ELBOW METHOD

- The elbow method is a heuristic method of interpretation and validation of consistency within cluster analysis designed to help find the appropriate number of clusters in a dataset.
- If the line chart looks like an arm, then the "elbow" on the arm is the value of k that is the best.
- Source:
 - https://en.wikipedia.org/wiki/Elbow_method_(clustering) (https://en.wikipedia.org/wiki/Elbow_method_(clustering))
 - https://www.geeksforgeeks.org/elbow-method-for-optimal-value-of-k-in-kmeans/ (https://www.geeksforgeeks.org/elbow-method-for-optimal-value-of-k-in-kmeans/)

```
In [100]:
# Let's scale the data first
scaler = StandardScaler()
```

In [101]:

```
creditcard_df_scaled.shape
```

Out[101]:

(8950, 17)

In [102]:

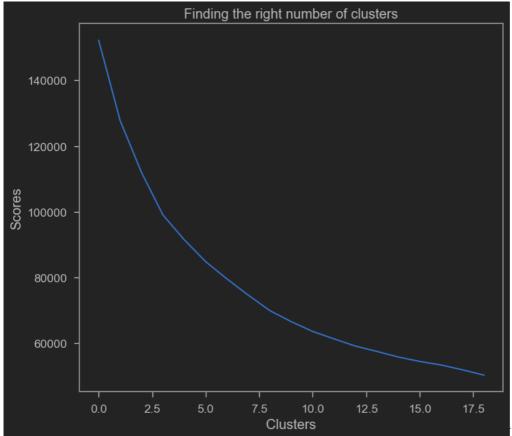
creditcard_df_scaled

Out[102]:

```
array([[-0.73198937, -0.24943448, -0.42489974, ..., -0.31096755, -0.52555097, 0.36067954],
[ 0.78696085, 0.13432467, -0.46955188, ..., 0.08931021, 0.2342269, 0.36067954],
[ 0.44713513, 0.51808382, -0.10766823, ..., -0.10166318, -0.52555097, 0.36067954],
...,
[ -0.7403981, -0.18547673, -0.40196519, ..., -0.33546549, 0.32919999, -4.12276757],
[ -0.74517423, -0.18547673, -0.46955188, ..., -0.34690648, 0.32919999, -4.12276757],
[ -0.57257511, -0.88903307, 0.04214581, ..., -0.33294642, -0.52555097, -4.12276757]])
```

creditcard_df_scaled = scaler.fit_transform(creditcard_df)

```
# Index(['BALANCE', 'BALANCE_FREQUENCY', 'PURCHASES', 'ONEOFF_PURCHASES',
                                  'INSTALLMENTS_PURCHASES', 'CASH_ADVANCE', 'PURCHASES_FREQUENCY',
'ONEOFF_PURCHASES_FREQUENCY', 'PURCHASES_INSTALLMENTS_FREQUENCY'
#
                                 'CASH_ADVANCE_FREQUENCY', 'CASH_ADVANCE_TRX', 'PURCHASES_TRX',
'CREDIT_LIMIT', 'PAYMENTS', 'MINIMUM_PAYMENTS', 'PRC_FULL_PAYMENT',
                                 'TENURE'], dtype='object')
scores 1 = []
range_values = range(1, 20)
for i in range_values:
        kmeans = KMeans(n_clusters = i)
        kmeans.fit(creditcard_df_scaled)
        scores_1.append(kmeans.inertia_)
plt.plot(scores_1, 'bx-')
plt.title('Finding the right number of clusters')
plt.xlabel('Clusters')
plt.ylabel('Scores')
plt.show()
# From this we can observe that, 4th cluster seems to be forming the elbow of the curve.
# However, the values does not reduce linearly until 8th cluster.
# Let's choose the number of clusters to be 7 or 8.
 \verb|C:\USers\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\wheaps.py:1412: Future \verb|Warning: The default value of `n_ini of the control of the contro
t' will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
        super(). check params vs input(X, default n init=10)
 \verb|C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\wheaps.py:1412: Future \verb|Warning: The default value of `n_ini of the initial of the initia
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
        super()._check_params_vs_input(X, default_n_init=10)
{\tt C:\Weens\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\weens.py:1412:\ Future\Warning:\ The\ default\ value\ of\ `n\_ini}
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
         super()._check_params_vs_input(X, default_n_init=10)
 C: \V sers \SOMNATH \An accond a 3 \lib \site-packages \sklearn \cluster \kmeans.py: 1412: Future \Warning: The default value of `n_ini \kmeans.py: 1412: Future \kmeans
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
         super()._check_params_vs_input(X, default_n_init=10)
C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of `n ini
t' will change from 10 to 'auto' in 1.4. Set the value of `n_init' explicitly to suppress the warning
        super()._check_params_vs_input(X, default_n_init=10)
{\tt C:\Wsers\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\wheats.py:1412:\ Future\Warning:\ The\ default\ value\ of\ `n\_ini or `
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
         super()._check_params_vs_input(X, default_n_init=10)
C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\wheals.py:1412: Future\Warning: The default value of `n_ini or 
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
         super()._check_params_vs_input(X, default_n_init=10)
C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\_kmeans.py:1412: FutureWarning: The default value of `n_ini
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
        super(). check params vs input(X, default n init=10)
 \verb|C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\wheaps.py:1412: Future \verb|Warning: The default value of `n_ini or initial ini
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
         super()._check_params_vs_input(X, default_n_init=10)
 \verb|C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\wheaps.py:1412: Future \verb|Warning: The default value of `n_ini of the initial of the initia
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
         super()._check_params_vs_input(X, default_n_init=10)
 C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\_kmeans.py:1412: FutureWarning: The default value of `n_ini
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
        super()._check_params_vs_input(X, default_n_init=10)
C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\_kmeans.py:1412: FutureWarning: The default value of `n_ini
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
         super()._check_params_vs_input(X, default_n_init=10)
 \verb|C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\wheaps.py:1412: Future \verb|Warning: The default value of `n_ini or initial ini
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
         super()._check_params_vs_input(X, default_n_init=10)
 C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\_kmeans.py:1412: FutureWarning: The default value of `n_ini
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
         super()._check_params_vs_input(X, default_n_init=10)
 C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\_kmeans.py:1412: FutureWarning: The default value of `n_ini
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
        super()._check_params_vs_input(X, default_n_init=10)
C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\_kmeans.py:1412: FutureWarning: The default value of `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
        super()._check_params_vs_input(X, default_n_init=10)
 \verb|C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\wheaps.py:1412: Future \verb|Warning: The default value of `n_ini or a substitution of the control of the con
t' will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
         super()._check_params_vs_input(X, default_n_init=10)
 C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster\_kmeans.py:1412: FutureWarning: The default value of `n_ini
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
        super()._check_params_vs_input(X, default_n_init=10)
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
        super()._check_params_vs_input(X, default_n_init=10)
```



of clusters would be in this case? modify the

code and rerun the cells.

In []:

TASK #7: APPLY K-MEANS METHOD

```
In [104]:
```

```
kmeans = KMeans(7)
kmeans.fit(creditcard_df_scaled)
labels = kmeans.labels_
```

C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster_kmeans.py:1412: FutureWarning: The default value of `n_ini
t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning
super()._check_params_vs_input(X, default_n_init=10)

In [105]:

kmeans.cluster_centers_.shape

Out[105]:

(7, 17)

In [106]:

cluster_centers = pd.DataFrame(data = kmeans.cluster_centers_, columns = [creditcard_df.columns])
cluster_centers

Out[106]:

	BALANCE	BALANCE_FREQUENCY	PURCHASES	ONEOFF_PURCHASES	INSTALLMENTS_PURCHASES	CASH_ADVANCE	PURCHASES_FREQUENCY
0	-0.701882	-2.133384	-0.306746	-0.230358	-0.301974	-0.323199	-0.546483
1	0.009569	0.401333	-0.343591	-0.223509	-0.401679	-0.101601	-0.814704
2	1.676448	0.394844	-0.196266	-0.147445	-0.193282	1.997830	-0.447815
3	1.488505	0.403475	7.413638	6.553369	5.486972	0.028557	1.072872
4	-0.368652	0.333102	-0.041819	-0.231056	0.325438	-0.366980	0.973176
5	-0.336090	-0.346701	-0.284230	-0.209208	-0.287346	0.064694	-0.196404
6	0.143846	0.431066	0.975990	0.923239	0.611536	-0.306680	1.100349
4)

```
In [107]:
# In order to understand what these numbers mean, let's perform inverse transformation
cluster_centers = scaler.inverse_transform(cluster_centers)
cluster_centers = pd.DataFrame(data = cluster_centers, columns = [creditcard_df.columns])
{\tt cluster\_centers}
# First Customers cluster (Transactors): Those are customers who pay least amount of intrerest charges and careful with their money, Cl
# Second customers cluster (revolvers) who use credit card as a loan (most Lucrative sector): highest balance ($5000) and cash advance
# Third customer cluster (VIP/Prime): high credit limit $16K and highest percentage of full payment, target for increase credit limit of
# Fourth customer cluster (low tenure): these are customers with low tenure (7 years), low balance
4
Out[107]:
   BALANCE
               BALANCE_FREQUENCY PURCHASES ONEOFF_PURCHASES INSTALLMENTS_PURCHASES CASH_ADVANCE PURCHASES_FREQUENC
    103.566909
                           0.371892
                                      347.837146
                                                          210.090875
                                                                                    137.996103
                                                                                                   301.107446
                                                                                                                             0.2710
                                                                                                                             0.1633
 1 1584 392875
                           0.972343
                                      269 118389
                                                          221 458752
                                                                                     47 834075
                                                                                                   765 809207
 2 5053.860126
                           0.970806
                                      583.880236
                                                          347.709348
                                                                                    236.285253
                                                                                                   5168.412968
                                                                                                                             0.3106
                                                         11469.688108
                                                                                   5372.868784
                                                                                                   1038.757441
                                                                                                                             0.9209
 3 4662.671853
                           0.972850 16842.556892
    797.157201
                           0.956179
                                      913.858518
                                                          208.932467
                                                                                    705.357378
                                                                                                   209.297141
                                                                                                                             0.8809
    864.932877
                           0.795140
                                                          245.195746
                                                                                    151.223889
                                                                                                   1114.536873
                                                                                                                             0.4115
                                      395.943444
 6 1863.877866
                           0.979386 3088.421697
                                                         2124.825567
                                                                                    964.071943
                                                                                                   335.749646
                                                                                                                             0.9319
4
In [108]:
labels.shape # Labels associated to each data point
Out[108]:
(8950,)
In [109]:
labels.max()
Out[109]:
```

In [110]:

labels.min()

Out[110]:

0

In [111]:

```
y_kmeans = kmeans.fit_predict(creditcard_df_scaled)
y_kmeans
```

C:\Users\SOMNATH\anaconda3\lib\site-packages\sklearn\cluster_kmeans.py:1412: FutureWarning: The default value of `n_ini t` will change from 10 to 'auto' in 1.4. Set the value of `n_init` explicitly to suppress the warning super()._check_params_vs_input(X, default_n_init=10)

Out[111]:

array([2, 0, 4, ..., 5, 5, 5])

In [112]:

```
# concatenate the clusters labels to our original dataframe
creditcard_df_cluster = pd.concat([creditcard_df, pd.DataFrame({'cluster':labels})], axis = 1)
creditcard_df_cluster.head()
```

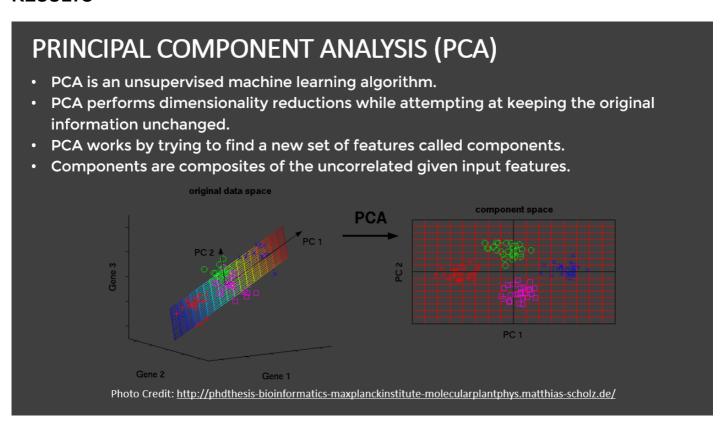
Out[112]:

	BALANCE	BALANCE_FREQUENCY	PURCHASES	ONEOFF_PURCHASES	INSTALLMENTS_PURCHASES	CASH_ADVANCE	PURCHASES_FREQUENC
0	40.900749	0.818182	95.40	0.00	95.4	0.000000	0.1666
1	3202.467416	0.909091	0.00	0.00	0.0	6442.945483	0.0000
2	2495.148862	1.000000	773.17	773.17	0.0	0.000000	1.0000
3	1666.670542	0.636364	1499.00	1499.00	0.0	205.788017	0.0833
4	817.714335	1.000000	16.00	16.00	0.0	0.000000	0.0833
4							•

MINI CHALLENGE #8:

· Repeat the same procedure with 8 clusters instead of 7

TASK 8: APPLY PRINCIPAL COMPONENT ANALYSIS AND VISUALIZE THE RESULTS



```
In [114]:
# Obtain the principal components
pca = PCA(n_components=2)
principal_comp = pca.fit_transform(creditcard_df_scaled)
principal_comp
Out[114]:
...,
[-0.92620587, -1.81078233],
       [-2.336554 , -0.65796235],
[-0.55641851, -0.40047109]])
In [115]:
# Create a dataframe with the two components
pca_df = pd.DataFrame(data = principal_comp, columns =['pca1','pca2'])
pca_df.head()
Out[115]:
   pca1
            pca2
0 -1.682222 -1.076449
1 -1.138295 2.506475
2 0.969687 -0.383524
3 -0.873628 0.043165
4 -1.599436 -0.688578
```

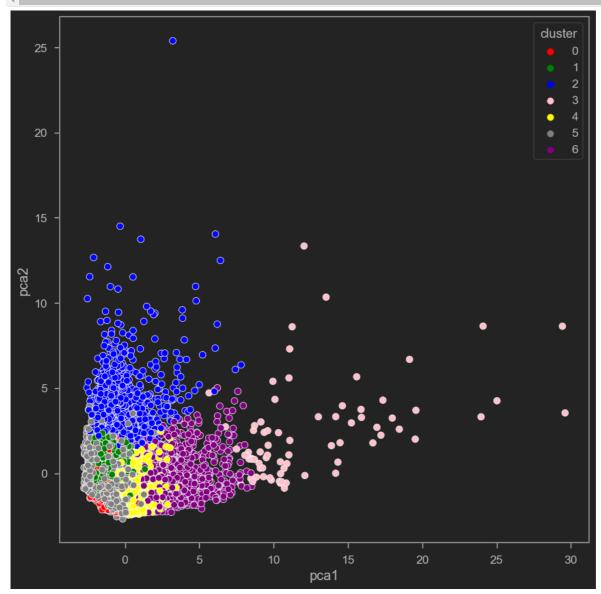
In [116]:

```
# Concatenate the clusters labels to the dataframe
pca_df = pd.concat([pca_df,pd.DataFrame({'cluster':labels})], axis = 1)
pca_df.head()
```

Out[116]:

	pca1	pca2	cluste
0	-1.682222	-1.076449	1
1	-1.138295	2.506475	2
2	0.969687	-0.383524	6
3	-0.873628	0.043165	1
4	-1.599436	-0.688578	1

```
plt.figure(figsize=(10,10))
ax = sns.scatterplot(x="pca1", y="pca2", hue = "cluster", data = pca_df, palette =['red','green','blue','pink','yellow','gray','purple
plt.show()
```



MINI CHALLENGE #9:

• Repeat task #7 and #8 with number of clusters = 7 and 4

EXCELLENT JOB! YOU SHOULD BE PROUD OF YOUR NEWLY ACQUIRED SKILLS

MINI CHALLENGE SOLUTIONS

MINI CHALLENGE #1

In [76]:

```
# Average, minimum and maximum balance amounts
print('The average, minimum and maximum balance amount are:', creditcard_df['BALANCE'].mean(), creditcard_df['BALANCE'].min(), creditcard_df['B
```

The average, minimum and maximum balance amount are: 1564.4748276781038 0.0 19043.13856

MINI CHALLENGE #2

```
# Let's see who made one off purchase of $40761!
creditcard_df[creditcard_df['ONEOFF_PURCHASES'] == 40761.25]
Out[77]:
     BALANCE BALANCE_FREQUENCY PURCHASES ONEOFF_PURCHASES INSTALLMENTS_PURCHASES CASH_ADVANCE PURCHASES_FREQUE
550 11547.52001
                               1.0
                                                         40761.25
                                      49039.57
                                                                                 8278.32
                                                                                             558.166886
4
In [78]:
creditcard_df['CASH_ADVANCE'].max()
Out[78]:
47137.21176
In [80]:
# Let's see who made cash advance of $47137!
# This customer made 123 cash advance transactions!!
# Never paid credit card in full
creditcard_df[creditcard_df['CASH_ADVANCE'] == 47137.21176]
Out[80]:
               BALANCE_FREQUENCY PURCHASES ONEOFF_PURCHASES INSTALLMENTS_PURCHASES CASH_ADVANCE PURCHASES_FREQU
      BALANCE
2159 10905.05381
                                         431.93
                                                                                             47137.21176
```

MINI CHALLENGE #3

In [77]:

```
In [81]:
```

```
# Fill up the missing elements with mean of the 'CREDIT_LIMIT'
creditcard_df.loc[(creditcard_df['CREDIT_LIMIT'].isnull() == True), 'CREDIT_LIMIT'] = creditcard_df['CREDIT_LIMIT'].mean()
sns.heatmap(creditcard_df.isnull(), yticklabels = False, cbar = False, cmap="Blues")
```

Out[81]:

<AxesSubplot:>

```
ONEOFF_PURCHASES
BALANCE
                                                       PURCHASES
                                                                                                                                          CASH ADVANCE
                                                                                                                                                                                                                                                                                                                                                                      PAYMENTS
                                                                                                                                                                                                                                                                                                                                                                                                  MINIMUM_PAYMENTS
                                                                                                                                                                                                                                                                                                                                                                                                                                                         TENURE
                                                                                                              INSTALLMENTS_PURCHASES
                                                                                                                                                                      PURCHASES_FREQUENCY
                                                                                                                                                                                                 ONEOFF_PURCHASES_FREQUENCY
                                                                                                                                                                                                                                                                                  CASH_ADVANCE_TRX
                                                                                                                                                                                                                                                                                                              PURCHASES_TRX
                                                                                                                                                                                                                                                                                                                                       CREDIT_LIMIT
                                                                                                                                                                                                                                                                                                                                                                                                                              PRC_FULL_PAYMENT
                            BALANCE_FREQUENCY
                                                                                                                                                                                                                            PURCHASES_INSTALLMENTS_FREQUENCY
                                                                                                                                                                                                                                                        CASH_ADVANCE_FREQUENCY
```

MINI CHALLENGE #4

```
In [ ]:
```

```
# Let's drop Customer ID since it has no meaning here
creditcard_df.drop("CUST_ID", axis = 1, inplace= True)
creditcard_df.head()
```

MINI CHALLENGE #5

```
In [ ]:
```

```
correlations = creditcard_df.corr()
f, ax = plt.subplots(figsize = (20, 20))
sns.heatmap(correlations, annot = True)

# 'PURCHASES' have high correlation between one-off purchases, 'installment purchases, purchase transactions, credit limit and payments
# Strong Positive Correlation between 'PURCHASES_FREQUENCY' and 'PURCHASES_INSTALLMENT_FREQUENCY'
```

- Which of the following conditions could terminate the K-means clustering algorithm? (choose 2)
 - K-means terminates after a fixed number of iterations is reached (True)
 - K-means terminates when the number of clusters does not increase between iterations (False)
 - K-means terminates when the centroid locations do not change between iterations (True)

MINI CHALLENGE #7:

```
In [ ]:
```

```
# code modification
kmeans.fit(creditcard_df_scaled[:7])
# optimal number of clusters would be = 3
```

MINI CHALLENGE #8 & #9:

• simply change the values requested in the question and rerun the cells