\$ Fintech Capstone - Loan Default \$



About the CaseStudy

This project explores **risk analytics** in the **banking and financial services sector**, focusing on **data-driven methods** to reduce lending risks. It examines key variables such as **loan type**, **purpose**, **commercial nature**, and **credit score** to identify factors influencing **loan defaults**. Additionally, the relationship between **upfront charges**, **loan amounts**, **interest rates**, and **property values** with default likelihood will be analyzed to uncover valuable insights. The ultimate goal is to improve **risk assessment strategies**, enabling better **decision-making** and proactive measures to prevent **loan defaults**.

Introduction

In the highly competitive and dynamic landscape of **banking and financial services**, effective **risk management** is crucial for maintaining **financial stability** and **profitability**. Lending institutions face significant risks, particularly the risk of **loan defaults**, which can have severe financial repercussions. **To mitigate these risks, it is essential to develop a robust understanding of the factors that influence loan repayment behavior and the likelihood of default.** This project explores the intersection of **data analytics** and **risk management**, focusing on how various variables related to loans and borrowers impact **default rates**. By leveraging data, we can gain valuable insights that will enable lenders to make more informed decisions, optimize lending practices, and reduce the risk of **financial loss**.

Objectives

The primary objectives of this project are to:

- Understanding Risk Analytics: Gain a comprehensive understanding of risk analytics in the context of banking and financial services, with a particular focus on loan default risks.
- Exploring Key Variables: Investigate how variables such as loan type, loan purpose, business nature, and credit scores influence the likelihood of loan defaults.
- Analyzing Financial Indicators: Examine the correlation between financial indicators like upfront charges, loan amounts, interest rates, and property values with default tendencies.
- Enhancing Risk Assessment: Develop strategies to improve risk assessment in lending institutions by incorporating data-driven insights.
- **Proactive Default Prevention:** Propose measures to proactively prevent **loan defaults** based on the findings of the analysis.

Scope of the Study

This project is designed to serve as a foundational exploration of risk analytics in the financial services industry. While the initial focus is on specific variables and their impact on loan defaults, the scope of the study is open-ended, allowing for deeper exploration and additional research. By going beyond the provided topics, the project encourages a thorough investigation that could lead to innovative risk management strategies and insights that are valuable to the industry.

Data Description

| Field | Description |
|------------------------|---|
| ID | Unique identifier for each row |
| year | Year when the loan was taken |
| loan_limit | Indicates if the loan limit is fixed (cf-confirm/fixed) or variable (ncf-not confirm/not fixed) |
| Gender | Gender of the applicant (male, female, not specified, joint) |
| loan_type | Type of loan (masked data, type-1, type-2, type-3) |
| loan_purpose | Purpose of the loan (masked data, p1, p2, p3, p4) |
| business_or_commercial | Indicates if the loan is for a commercial or personal establishment |
| loan_amount | Amount of the loan |
| rate_of_interest | Rate of interest for the loan |
| Upfront_charges | Down payment made by the applicant |
| property_value | Value of the property being constructed with the loan |

| Field | Description |
|------------------------------|---|
| occupancy_type | Type of occupancy for the establishment |
| income | Income of the applicant |
| credit_type | Credit type (EXP, EQUI, CRIF, CIB) |
| Credit_Score | Credit score of the applicant |
| co- applicant_credit_type | Credit type for co-applicant |
| age | Age of the applicant |
| LTV | Lifetime value of the applicant |
| Region | Region of the applicant |
| Status | Indicates if the applicant is a defaulter (1) or normal (0) |
| Default | Indicates if the loan defaulted (1) or not (0) |

Research Methodology

- **Data Collection:** Gather relevant data from **financial institutions**, including **loan details**, **borrower profiles**, and **financial metrics**.
- Data Analysis: Use statistical and machine learning techniques to analyze the data and identify patterns and correlations between the variables and loan default rates.
- **Visualization:** Create visual representations of the findings to make the insights more **accessible** and **actionable** for stakeholders.
- Recommendations: Based on the analysis, provide recommendations for improving risk assessment and default prevention strategies in lending institutions.

Expected Outcomes

At the conclusion of this project, we aim to produce a collection of actionable
insights and recommendations to assist financial institutions in better evaluating
and managing lending risks. These insights are expected to foster more effective
risk mitigation strategies, thereby decreasing the likelihood of loan defaults and
improving the overall financial stability of the involved institutions.

Importing Libraries

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

```
from sklearn.ensemble import RandomForestRegressor
from xgboost import XGBRegressor
import scipy.stats as stats
from scipy.stats import chi2_contingency,fisher_exact,shapiro,levene,mannwhitney
import warnings
warnings.filterwarnings('ignore')
```

```
In [2]: # Set Pandas options to display all columns & rows
pd.set_option('display.max_columns', 50)
pd.set_option('display.max_rows', 50)
```

Data Wrangling

```
import gdown
dataset = 'https://drive.google.com/file/d/1AyUR46JcZ7rqL_ixTjP8mzMAoPNxZq7c/vie
output = 'loan.csv' # You can change the output filename
gdown.download(url=dataset, output=output, quiet=False, fuzzy=True)
data = pd.read_csv('loan.csv')

Downloading...
From: https://drive.google.com/uc?id=1AyUR46JcZ7rqL_ixTjP8mzMAoPNxZq7c
To: C:\Users\Sownd\Desktop\loan.csv
100%|
16.3M/16.3M [00:01<00:00, 9.56MB/s]</pre>
```

In [4]: data

| ٦ | | + | Γ | / | ٦ | |
|---|---|---|---|---|---|--|
| J | и | L | L | + | J | |

| | ID | year | loan_limit | Gender | loan_type | loan_purpose | business_or_comm |
|-----------|----------|-------|------------|----------------------|-----------|--------------|------------------|
| 0 | 24890 | 2019 | cf | Sex Not Available | type1 | р1 | |
| 1 | 24891 | 2019 | cf | Male | type2 | р1 | |
| 2 | 24892 | 2019 | cf | Male | type1 | р1 | |
| 3 | 24893 | 2019 | cf | Male | type1 | p4 | |
| 4 | 24894 | 2019 | cf | Joint | type1 | р1 | |
| ••• | ••• | | | | | | |
| 148665 | 173555 | 2019 | cf | Sex Not Available | type1 | рЗ | |
| 148666 | 173556 | 2019 | cf | Male | type1 | р1 | |
| 148667 | 173557 | 2019 | cf | Male | type1 | p4 | |
| 148668 | 173558 | 2019 | cf | Female | type1 | p4 | |
| 148669 | 173559 | 2019 | cf | Female | type1 | рЗ | |
| 148670 rd | ows × 20 | colum | ns | | | | |

```
In [5]: # Checking the number of rows and columns
        print(f"The number of rows: {data.shape[0]:,} \nThe number of columns: {data.sha
       The number of rows: 148,670
       The number of columns: 20
In [6]: # Check all column names
        data.columns
```

```
Out[6]: Index(['ID', 'year', 'loan_limit', 'Gender', 'loan_type', 'loan_purpose',
                'business_or_commercial', 'loan_amount', 'rate_of_interest',
                'Upfront_charges', 'property_value', 'occupancy_type', 'income',
                'credit_type', 'Credit_Score', 'co-applicant_credit_type', 'age', 'LTV',
                'Region', 'Status'],
               dtype='object')
```

OBSERVATION

The dataset has 1,48,670 rows and 20 columns

Column Name Description:

1. ID: Id for each row

- 2. year: year when the loan was taken
- 3. **loan_limit:** if the loan limit is fixed or variable, cf- confirm/fixed, ncf- not confirm/not fixed
- 4. **Gender:** gender of the applicant, can be male, female, not specified, joint (in case of applling as a couple for home loan)
- 5. **loan_type:** type of loan (masked data), type-1, type-2, type-3
- 6. loan_purpose: purpose of the loan (masked data) p1, p2, p3, p4
- 7. **business_or_commercial:** if the loan is for sommercial establishment or personal establishment
- 8. **loan_amount:** amount of the loan
- 9. rate_of_interest: rate of interest for the loan
- 10. Upfront_charges: down payment done by the applicant
- 11. **property_value:** value of the property being constructed for which the loan is taken.
- 12. **occupancy_type:** for the establishment
- 13. **income:** income of the applicant
- 14. credit_type 'EXP' 'EQUI' 'CRIF' 'CIB'
- 15. Credit_Score: credit score of applicant
- 16. co-applicant_credit_type: credit type for co-applicant
- 17. age: age of applicant
- 18. LTV lifetime: value of the applicant
- 19. Region: region of the applicant
- 20. **Status:** defaulter(1) or normal(0)

In [7]: data.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 148670 entries, 0 to 148669
Data columns (total 20 columns):

| # | Column | Non-Null Count | Dtype |
|----|-------------------------------------|-----------------|---------|
| | | | |
| 0 | ID | 148670 non-null | int64 |
| 1 | year | 148670 non-null | int64 |
| 2 | loan_limit | 145326 non-null | object |
| 3 | Gender | 148670 non-null | object |
| 4 | loan_type | 148670 non-null | object |
| 5 | loan_purpose | 148536 non-null | object |
| 6 | <pre>business_or_commercial</pre> | 148670 non-null | object |
| 7 | loan_amount | 148670 non-null | int64 |
| 8 | rate_of_interest | 112231 non-null | float64 |
| 9 | Upfront_charges | 109028 non-null | float64 |
| 10 | property_value | 133572 non-null | float64 |
| 11 | occupancy_type | 148670 non-null | object |
| 12 | income | 139520 non-null | float64 |
| 13 | credit_type | 148670 non-null | object |
| 14 | Credit_Score | 148670 non-null | int64 |
| 15 | <pre>co-applicant_credit_type</pre> | 148670 non-null | object |
| 16 | age | 148470 non-null | object |
| 17 | LTV | 133572 non-null | float64 |
| 18 | Region | 148670 non-null | object |
| 19 | Status | 148670 non-null | int64 |
| | | | |

dtypes: float64(5), int64(5), object(10)

memory usage: 22.7+ MB

```
In [8]: # Number of unique values in each column and datatype:
        print("Number of unique values in each column and datatype:")
        print("-" * 55)
        for i, elem in (enumerate(data.columns)):
            print(f"{i+1}. {elem}: {data[elem].nunique(), data[elem].dtypes}")
       Number of unique values in each coluumn and datatype:
       1. ID: (148670, dtype('int64'))
       2. year: (1, dtype('int64'))
       3. loan_limit: (2, dtype('0'))
       4. Gender: (4, dtype('0'))
       5. loan_type: (3, dtype('0'))
       6. loan_purpose: (4, dtype('0'))
       7. business_or_commercial: (2, dtype('0'))
       8. loan_amount: (211, dtype('int64'))
       9. rate_of_interest: (131, dtype('float64'))
       10. Upfront_charges: (58271, dtype('float64'))
       11. property_value: (385, dtype('float64'))
       12. occupancy_type: (3, dtype('0'))
       13. income: (1001, dtype('float64'))
       14. credit_type: (4, dtype('0'))
       15. Credit_Score: (401, dtype('int64'))
       16. co-applicant_credit_type: (2, dtype('0'))
       17. age: (7, dtype('0'))
       18. LTV: (8484, dtype('float64'))
       19. Region: (4, dtype('0'))
       20. Status: (2, dtype('int64'))
In [9]: # Columns thet are to be converted to Category datatype
        print("Columns thet are to be converted to Category datatype:")
        print("-" * 55)
        for i, elem in (enumerate(data.columns)):
            if data[elem].nunique() < 8 and data[elem].dtypes == '0':</pre>
                print(f"{i+1}. {elem}: {data[elem].nunique(), data[elem].dtypes}")
       Columns thet are to be converted to Category datatype:
       ______
       3. loan_limit: (2, dtype('0'))
       4. Gender: (4, dtype('0'))
       5. loan_type: (3, dtype('0'))
       6. loan purpose: (4, dtype('0'))
       7. business_or_commercial: (2, dtype('0'))
       12. occupancy_type: (3, dtype('0'))
       14. credit_type: (4, dtype('0'))
       16. co-applicant_credit_type: (2, dtype('0'))
       17. age: (7, dtype('0'))
       19. Region: (4, dtype('0'))
```

OBSERVATION

Converting columns to categorical is necessary to improve:

- Memory efficiency
- Performance in machine learning models
- Proper representation and analysis of the data

This is especially important when working with large datasets, as it helps streamline both the analysis and modeling phases.

• Status need to be converted to catgory datatype

```
In [10]: # Creating a deep copy for backup
         df = data.copy()
In [11]: # Convert columns to categorical
         cols_to_cat = ['loan_limit', 'Gender', 'loan_type', 'loan_purpose', 'business_or
                        'occupancy_type', 'credit_type', 'co-applicant_credit_type', 'age
         for col in cols_to_cat:
             df[col] = df[col].astype('category')
         print("Required columns are converted to categorical")
        Required columns are converted to categorical
In [12]: df.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 148670 entries, 0 to 148669
       Data columns (total 20 columns):
        # Column
                                     Non-Null Count
                                                     Dtype
        --- -----
        0
            ID
                                     148670 non-null
                                                     int64
        1 year
                                     148670 non-null int64
        2 loan limit
                                    145326 non-null category
                                    148670 non-null category
        3 Gender
        4
           loan_type
                                    148670 non-null category
        5
           loan_purpose
                                    148536 non-null category
           business_or_commercial 148670 non-null category
        6
        7
                                     148670 non-null int64
            loan_amount
        8
           rate_of_interest
                                   112231 non-null float64
        9 Upfront charges
                                    109028 non-null float64
                                    133572 non-null float64
        10 property_value
        11 occupancy_type
                                     148670 non-null category
        12 income
                                    139520 non-null float64
        13 credit_type
                                    148670 non-null category
        14 Credit_Score
                                    148670 non-null int64
        15 co-applicant_credit_type 148670 non-null category
        16 age
                                     148470 non-null category
        17 LTV
                                     133572 non-null float64
        18 Region
                                     148670 non-null category
        19 Status
                                     148670 non-null category
        dtypes: category(11), float64(5), int64(4)
        memory usage: 11.8 MB
In [13]: df['Status'].unique()
Out[13]: [1, 0]
         Categories (2, int64): [0, 1]
         OBSERVATION
         Lets rename the column elements
```

1 -> defaulter
0 -> normal

```
In [14]: # Renamed the elements
    df['Status'] = df['Status'].apply(lambda x: 'defaulter' if x == 1 else 'normal')

In [15]: # Display the range of attributes
    print("Range of attributes:")
    print("-" * 20)
    df.describe(include='all').T
```

Range of attributes:

| ut[15]: | | count | unique | top | freq | mean | sto |
|---------|------------------------------|----------|--------|--------|--------|---------------|---------------------------|
| | ID | 148670.0 | NaN | NaN | NaN | 99224.5 | 42917.476598 |
| | year | 148670.0 | NaN | NaN | NaN | 2019.0 | 0.0 |
| | loan_limit | 145326 | 2 | cf | 135348 | NaN | NaN |
| | Gender | 148670 | 4 | Male | 42346 | NaN | NaN |
| | loan_type | 148670 | 3 | type1 | 113173 | NaN | NaN |
| | loan_purpose | 148536 | 4 | рЗ | 55934 | NaN | NaN |
| | business_or_commercial | 148670 | 2 | nob/c | 127908 | NaN | NaN |
| | loan_amount | 148670.0 | NaN | NaN | NaN | 331117.743997 | 183909.31012 ⁻ |
| | rate_of_interest | 112231.0 | NaN | NaN | NaN | 4.045476 | 0.56139 |
| | Upfront_charges | 109028.0 | NaN | NaN | NaN | 3224.996127 | 3251.1215 |
| | property_value | 133572.0 | NaN | NaN | NaN | 497893.465696 | 359935.31556 |
| | occupancy_type | 148670 | 3 | pr | 138201 | NaN | NaN |
| | income | 139520.0 | NaN | NaN | NaN | 6957.338876 | 6496.586387 |
| | credit_type | 148670 | 4 | CIB | 48152 | NaN | Nan |
| | Credit_Score | 148670.0 | NaN | NaN | NaN | 699.789103 | 115.87585 |
| | co- applicant_credit_type | 148670 | 2 | CIB | 74392 | NaN | Nan |
| | age | 148470 | 7 | 45-54 | 34720 | NaN | NaN |
| | LTV | 133572.0 | NaN | NaN | NaN | 72.746457 | 39.967603 |
| | Region | 148670 | 4 | North | 74722 | NaN | NaN |
| | Status | 148670 | 2 | normal | 112031 | NaN | NaN |
| | 4 | | | | | | > |
| | | | | | | | |

```
In [16]: # Display the statistical summary
    print("statistical summary:")
    print("-" * 20)
    df.describe().T
```

statistical summary:

Out[16]:

| | count | mean | std | min | 25% | |
|------------------|----------|---------------|---------------|--------------|--------------|---|
| ID | 148670.0 | 99224.500000 | 42917.476598 | 24890.000000 | 62057.25000 | |
| year | 148670.0 | 2019.000000 | 0.000000 | 2019.000000 | 2019.00000 | |
| loan_amount | 148670.0 | 331117.743997 | 183909.310127 | 16500.000000 | 196500.00000 | 2 |
| rate_of_interest | 112231.0 | 4.045476 | 0.561391 | 0.000000 | 3.62500 | |
| Upfront_charges | 109028.0 | 3224.996127 | 3251.121510 | 0.000000 | 581.49000 | |
| property_value | 133572.0 | 497893.465696 | 359935.315562 | 8000.000000 | 268000.00000 | 4 |
| income | 139520.0 | 6957.338876 | 6496.586382 | 0.000000 | 3720.00000 | |
| Credit_Score | 148670.0 | 699.789103 | 115.875857 | 500.000000 | 599.00000 | |
| LTV | 133572.0 | 72.746457 | 39.967603 | 0.967478 | 60.47486 | |

OBSERVATION

- 1. **ID**s are unique identifiers with a broad range. This column is not used in analysis but ensures each entry's uniqueness.
- 2. **Year**: Range: 2019, All entries are from the year 2019, indicating a single year's dataset.

3. Loan Limit

- Unique Values: 2 (e.g., 'cf' for fixed, 'ncf' for not fixed)
- Most Frequent: 'cf'. They are predominant, potentially affecting risk and repayment patterns.

4. Gender:

- Unique Values: 4 (e.g., 'Male', 'Female', 'Not Specified', 'Joint')
- Most Frequent: 'Male'. Gender distribution varies, with a higher count for 'Male'.
 Gender may influence default risk but requires further analysis.

5. Loan Type:

- Unique Values: 3 (e.g., 'type1', 'type2', 'type3')
- Most Frequent: 'type1' which could be relevant for understanding default patterns specific to loan types.

6. Loan Purpose:

- Unique Values: 4 (e.g., 'p1', 'p2', 'p3', 'p4')
- Most Frequent: 'p3'. The purpose of loans varies, with 'p3' being the most frequent. Different purposes may correlate with varying default rates.

7. Business or Commercial:

- Unique Values: 2 (e.g., 'b' for business, 'c' for commercial)
- Most Frequent: 'c'.Commercial loans are more frequent than business loans. This distinction could be significant for risk assessment.

8. Loan Amount:

- Average: 331,118 dollers
- Range: 16,500 to 3,576,500 dollers. Significant variation in loan amounts, suggesting diverse borrower needs and potential risk factors.

9. Rate of Interest:

- Average: 4.05%
- Range: 0% to 8%
- Interest rates vary widely, impacting loan affordability and default risk.

10. Upfront Charges:

- Average: 3,225 dollers
- Range: 0 to 60,000 dollers
- Upfront charges vary greatly. High upfront charges might affect borrower willingness and default likelihood.

11. Property Value:

- Average: 497,893 dollers
- Range: 8,000 to 16,508,000 dollers
- Large variation in property values, indicating different property types and potential risk associated with high-value properties.

12. Occupancy Type:

- Unique Values: 3 (e.g., 'pr' for primary residence, etc.)
- Most Frequent: 'pr'
- Primary residences are most common, which might influence default patterns.

13. **Income**:

- Average: 6,957 dollers
- Range: 0 to 578,580 dollers
- Wide range in income levels. Lower income might be associated with higher default risk.

14. Credit Type:

- Unique Values: 4 (e.g., 'EXP', 'EQUI', 'CRIF', 'CIB')
- Most Frequent: 'CIB'
- 'CIB' is the most frequent credit type, which could have implications for default risk.

15. Credit Score:

- Average: 700
- Range: 500 to 900
- Credit scores vary, with most falling between 599 and 800. Higher credit scores are generally associated with lower default risk.

16. Co-Applicant Credit Type:

- Unique Values: 2 (e.g., 'CIB' most frequent)
- Most Frequent: 'CIB'
- Similar to credit type for applicants, the co-applicant's credit type could also impact the risk assessment.

17. **Age**:

- Unique Values: 7 (e.g., '45-54' is the most common)
- Most Frequent: '45-54'
- Age distribution shows a concentration in the 45-54 age group, which might influence borrowing behavior and risk.

18. LTV (Loan-to-Value):

Average: 72.75%

- Range: 0.97% to 7,831.25%
- Significant range in LTV values. Higher LTVs might indicate higher risk, particularly if approaching or exceeding 100%.

19. Region:

- Unique Values: 4 (e.g., 'North' is the most frequent)
- Most Frequent: 'North'
- Regional distribution shows 'North' as the most common region. Regional variations could impact default rates and risk strategies.

20. **Status**:

- Unique Values: 2 ('normal' is the most frequent)
- Most Frequent: 'normal'
- The majority of entries are 'normal', indicating a lower proportion of defaults. This distribution is crucial for analyzing default risk.

Checking for Duplicates

```
In [17]: df[data.duplicated()]
Out[17]:

ID year loan_limit Gender loan_type loan_purpose business_or_commercial loan_a
```

OBSERVATION

• There is no duplicate records.

Missing value treatment and Cleaning

Out[18]:

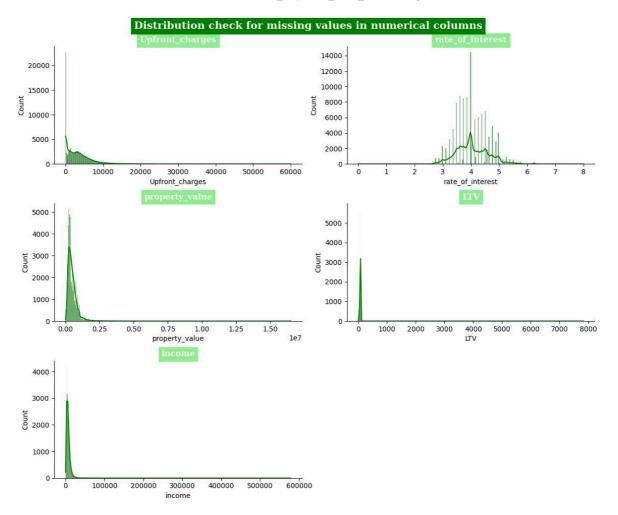
| | Missing Value | Percentage |
|--------------------------|---------------|------------|
| Upfront_charges | 39642 | 26.66 |
| rate_of_interest | 36439 | 24.51 |
| property_value | 15098 | 10.16 |
| LTV | 15098 | 10.16 |
| income | 9150 | 6.15 |
| loan_limit | 3344 | 2.25 |
| age | 200 | 0.13 |
| loan_purpose | 134 | 0.09 |
| Region | 0 | 0.00 |
| co-applicant_credit_type | 0 | 0.00 |
| Credit_Score | 0 | 0.00 |
| credit_type | 0 | 0.00 |
| ID | 0 | 0.00 |
| occupancy_type | 0 | 0.00 |
| year | 0 | 0.00 |
| loan_amount | 0 | 0.00 |
| business_or_commercial | 0 | 0.00 |
| loan_type | 0 | 0.00 |
| Gender | 0 | 0.00 |
| Status | 0 | 0.00 |

```
plt.tight_layout()
plt.show()

Visual Check of Nulls

Visual Check of Nulls
```

```
Decision for imputation
In [23]: # Numerical columns to be handlled for missing values
         missing value treatment columns num = df[missing value treatment columns].select
         missing_value_treatment_columns_num
Out[23]: ['Upfront_charges', 'rate_of_interest', 'property_value', 'LTV', 'income']
In [24]: print(plt.style.available)
        ['Solarize_Light2', '_classic_test_patch', '_mpl-gallery', '_mpl-gallery-nogrid',
        'bmh', 'classic', 'dark_background', 'fast', 'fivethirtyeight', 'ggplot', 'graysc
        ale', 'seaborn-v0_8', 'seaborn-v0_8-bright', 'seaborn-v0_8-colorblind', 'seaborn-
        v0_8-dark', 'seaborn-v0_8-dark-palette', 'seaborn-v0_8-darkgrid', 'seaborn-v0_8-d
        eep', 'seaborn-v0_8-muted', 'seaborn-v0_8-notebook', 'seaborn-v0_8-paper', 'seabo
        rn-v0_8-pastel', 'seaborn-v0_8-poster', 'seaborn-v0_8-talk', 'seaborn-v0_8-tick
        s', 'seaborn-v0_8-white', 'seaborn-v0_8-whitegrid', 'tableau-colorblind10']
In [26]: # Distribution check for missing numerical columns:
         plt.figure(figsize=(12,10))
         plt.style.use('default')
         plt.style.use('seaborn-v0_8-bright')
         for i, elem in enumerate(missing value treatment columns num):
             plt.subplot(3,2,i+1)
             sns.histplot(df[elem], kde=True,color='green')
             plt.title(elem, fontsize=12, fontfamily='serif',
                       fontweight='bold',backgroundcolor='lightgreen',color='w')
         plt.suptitle("Distribution check for missing values in numerical columns",
                      fontsize=15, fontfamily='serif', fontweight='bold', backgroundcolor='g
         plt.tight_layout()
         sns.despine()
         plt.show()
```



In [27]: # Skewness coefficient for missing value numerical columns
df[missing_value_treatment_columns].select_dtypes(include='number').skew().round

| Out[27]: | | columns | skewness_coeff |
|----------|---|------------------|----------------|
| | 0 | Upfront_charges | 1.75 |
| | 1 | rate_of_interest | 0.39 |
| | 2 | property_value | 4.59 |
| | 3 | LTV | 120.62 |
| | 4 | income | 17 31 |

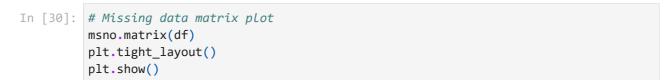
In [28]: # Skewness coefficient for missing value numerical columns
 df[missing_value_treatment_columns].select_dtypes(include='number').kurt().round

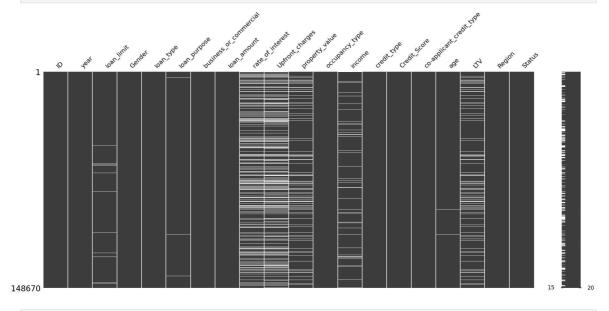
| Out[28]: | | columns | kurtosis_coeff |
|----------|---|------------------|----------------|
| | 0 | Upfront_charges | 6.37 |
| | 1 | rate_of_interest | 0.34 |
| | 2 | property_value | 73.22 |
| | 3 | LTV | 19979.04 |
| | 4 | income | 885.29 |

Visualizing Missing Data Patterns

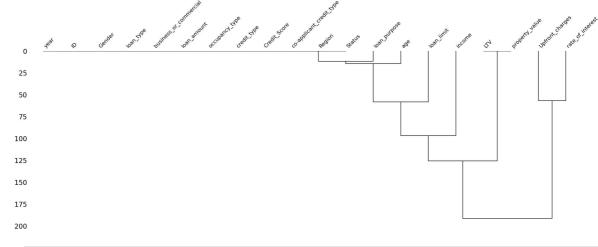
Missingno Library: The missingno library is great for visualizing patterns in missing data.

```
In [29]: import missingno as msno
# Missing data bar plot
msno.bar(df)
plt.tight_layout()
plt.show()
```

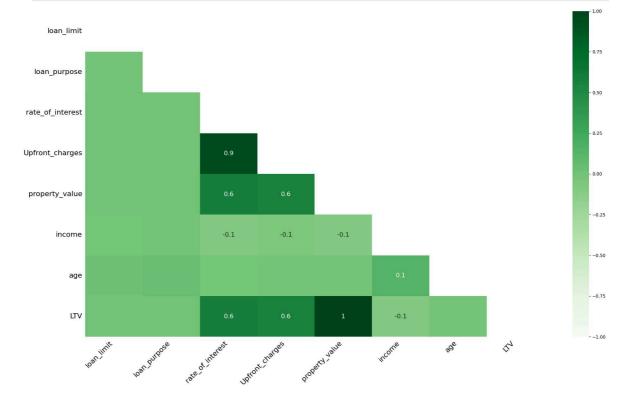




```
In [31]: # Dendrogram to show correlation in missing data
    msno.dendrogram(df)
    plt.tight_layout()
    plt.show()
```



```
In [32]: # Heatmap
    msno.heatmap(df,cmap='Greens')
    plt.tight_layout()
    plt.show()
```



- These plots help identify if missing values are scattered randomly or if they are more structured.
- The dendrogram in particular helps identify clusters of columns that have similar missing data patterns.

Correlation Matrix of Continuous Variables

```
In [33]: # Selecting the categorical columns
   numerical_df = df.select_dtypes(include=['int64','float64'])
   numerical_df_req = numerical_df[numerical_df.columns[2:]]

# Correlation Matrix of Continuous Variables
   plt.figure(figsize=(16, 4))
   corr_matrix = numerical_df_req.corr()
```

```
sns.heatmap(corr_matrix, annot=True, cmap='Greens', center=0)
plt.title('Correlation Matrix of Continuous Variables', fontsize = 18)
plt.show()
```



Treatment - ML - Random Forest & XGboost for Numerical variables

from sklearn.ensemble import RandomForestRegressor

```
# Columns to impute (numerical only)
num_cols = ['Upfront_charges', 'rate_of_interest', 'property_value',
'income']
# Imputation for numerical columns using RandomForestRegressor
for col in num_cols:
    missing = df[col].isnull() # Identify missing values in the column
    if missing.sum() > 0:
        # Training data: rows where this column is not missing
        X_train = df.loc[~missing, num_cols].drop(columns=[col])
        y_train = df.loc[~missing, col]
        # Missing data: rows where this column is missing
        X_missing = df.loc[missing, num_cols].drop(columns=[col])
        # Fit RandomForestRegressor on the training data
        rf_reg = RandomForestRegressor(n_estimators=100,
random_state=0)
        rf_reg.fit(X_train, y_train)
        # Predict and fill the missing values
        df.loc[missing, col] = rf_reg.predict(X_missing)
```

Using both RandomForestRegressor and XGBRegressor for imputing missing numerical values can be a good strategy, as each model has its strengths. Here's why combining them can be beneficial:

Benefits of Using Both Models

1. Different Learning Approaches:

• **Random Forest** is an ensemble of decision trees and is robust to overfitting. It can capture complex relationships and interactions between features.

• **XGBoost** (Extreme Gradient Boosting) is also an ensemble method but is based on boosting, which tends to perform better on many structured data problems due to its ability to optimize model performance through sequential learning.

2. Improved Accuracy:

By using predictions from both models, you can leverage the strengths of each.
 You might average the predictions or choose one based on their performance metrics (e.g., RMSE, MAE).

3. Robustness to Different Data Characteristics:

- Different models may perform better with different distributions or characteristics of the data. Using both allows you to cover a broader range of scenarios.
- Implementation Considerations

1. Model Selection:

• After training both models, you might consider evaluating their performance on a validation set (if available) to see which model performs better for imputation.

2. Combining Predictions:

 You can either take the average of predictions from both models or use a more sophisticated method like stacking or weighted averaging based on model performance.

3. **Performance Monitoring:**

- Keep track of how well your imputation improves the model performance on downstream tasks (e.g., regression or classification) after handling the missing values.
- Example of Combining Predictions

Here's a basic approach to averaging predictions from both models:

```
for col in num_cols:
    missing = df[col].isnull()
    if missing.sum() > 0:
        X_train = df.loc[~missing, num_cols].drop(columns=[col])
        y_train = df.loc[~missing, col]
        X_missing = df.loc[missing, num_cols].drop(columns=[col])

# Random Forest Imputation
        rf_reg = RandomForestRegressor(n_estimators=100,
random_state=0)
        rf_reg.fit(X_train, y_train)
        rf_predictions = rf_reg.predict(X_missing)

# XGBoost Imputation
        xgb_reg = XGBRegressor(n_estimators=100, random_state=0)
        xgb_reg.fit(X_train, y_train)
        xgb_predictions = xgb_reg.predict(X_missing)
```

```
# Average the predictions
df.loc[missing, col] = (rf_predictions + xgb_predictions) / 2
```

Conclusion:

Using both RandomForestRegressor and XGBRegressor for imputing missing numerical values is a valid and potentially effective approach. It allows you to leverage the strengths of both models, improving the robustness and accuracy of your imputations. Just be sure to evaluate the combined performance to ensure it adds value to your analysis.

```
In [34]: from sklearn.ensemble import RandomForestRegressor
         from xgboost import XGBRegressor
         # Columns to impute (numerical only)
         num_cols = ['Upfront_charges', 'rate_of_interest', 'property_value', 'income']
         # Initial check for missing values
         print(df[num_cols].isnull().sum())
         # Imputation for numerical columns using RandomForestRegressor and XGBRegressor
         for col in num_cols:
             missing = df[col].isnull()
             if missing.sum() > 0:
                 print(f"Processing column: {col}") # Debug statement
                 X train = df.loc[~missing, num_cols].drop(columns=[col])
                 y_train = df.loc[~missing, col]
                 X_missing = df.loc[missing, num_cols].drop(columns=[col])
                 # Random Forest Imputation
                 rf_reg = RandomForestRegressor(n_estimators=100, random_state=0)
                 rf_reg.fit(X_train, y_train)
                 rf_predictions = rf_reg.predict(X_missing)
                 # XGBoost Imputation
                 xgb_reg = XGBRegressor(n_estimators=100, random_state=0)
                 xgb_reg.fit(X_train, y_train)
                 xgb_predictions = xgb_reg.predict(X_missing)
                 # Average the predictions
                 df.loc[missing, col] = (rf_predictions + xgb_predictions) / 2
                 differences = abs(rf predictions - xgb predictions)
                 if differences.sum() > 0:
                     print(f"Differences for {col}: {differences}")
                     print(f"No differences for {col}.")
```

```
Upfront_charges
                            39642
        rate_of_interest
                            36439
        property_value
                            15098
        income
                             9150
        dtype: int64
        Processing column: Upfront charges
        Differences for Upfront_charges: [ 539.65396422 3771.35932119 214.23412943 ... 1
        765.99577423 904.72821228
         2304.8196898 ]
        Processing column: rate_of_interest
        Differences for rate_of_interest: [0.34621949 0.0491049 0.07331363 ... 0.1917175
        0.23189375 0.06622979]
        Processing column: property_value
        Differences for property_value: [ 20245.53125 97472.625
                                                                     481152.25 ... 12
        0811.40625
                   48221.4375
          88124.484375]
        Processing column: income
        Differences for income: [ 96.88707579 826.73896484 1336.43369141 ... 1236.50889
        788 2282.23417969
          760.92646484]
In [35]: df.isna().sum()
Out[35]: ID
                                         0
         year
                                         0
         loan_limit
                                       3344
         Gender
         loan_type
                                         0
                                       134
         loan_purpose
         business_or_commercial
                                         0
         loan_amount
                                         a
         rate_of_interest
                                         0
```

0

0

0 0

0

0

0

0

0

200 15098

dtype: int64

Upfront_charges

property_value

occupancy_type

Credit Score

co-applicant_credit_type

income
credit_type

age

LTV Region

Status

OBSERVATION

Reason for Choosing Random Forest & XGBoost for Imputation of Numerical Variables:

- Handling Non-linear Relationships: Random Forest is a flexible model that
 captures non-linear relationships between features. In datasets where the
 relationships between numerical variables are not linear, Random Forest performs
 well by considering the complex patterns in the data.
- Feature Importance: Random Forest inherently estimates the importance of features, which helps it make better predictions for missing values by considering the most relevant features.

- **Robustness to Outliers:** Random Forest is not sensitive to outliers, making it a robust method for handling numerical variables that may contain extreme values.
- **Handling Large Datasets:** It is computationally efficient for larger datasets, making it suitable when working with large amounts of missing data in numerical variables.
- **Boosting Approach:** XGBoost employs a boosting technique that focuses on correcting errors made by previous models. This iterative approach improves accuracy and effectively captures complex patterns in the data.
- **Regularization:** XGBoost includes built-in regularization (L1 and L2), which helps prevent overfitting, especially in noisy datasets or those with many features.
- Handling Missing Values: XGBoost has a robust mechanism for handling missing values internally, allowing it to utilize available data efficiently without extensive preprocessing.
- **High Performance:** XGBoost is known for its speed and efficiency, optimized for performance and capable of handling large datasets with missing values quickly.
- **Feature Interaction:** The tree-based structure of XGBoost effectively models interactions between features, capturing complex relationships that may be present in the data.
- Scalability: XGBoost is designed to scale well with large datasets and can be distributed across multiple cores or machines, making it suitable for big data applications.

Logically based imputation for LTV

```
In [36]: # Fill missing LTV values where property_value is not null
         df['LTV'].fillna((df['loan_amount'] / df['property_value']) * 100, inplace=True)
In [37]: df['LTV'].describe()
Out[37]: count
                   148670.000000
                      71.941745
         mean
                      39.714462
         std
         min
                       0.967478
         25%
                      58.928571
         50%
                      74.371069
         75%
                      86.073825
                    7831.250000
         Name: LTV, dtype: float64
```

OBSERVATION

 Missing LTV values are filled logically based on the relationship between the loan amount and property value, maintaining consistency across the dataset.

```
In [38]: df.isna().sum()
```

```
Out[38]: ID
                                          0
          year
                                          0
          loan limit
                                       3344
          Gender
                                          0
          loan type
                                          0
          loan_purpose
                                        134
          business_or_commercial
                                          0
          loan_amount
          rate_of_interest
          Upfront_charges
                                          0
          property_value
                                          0
          occupancy_type
          income
                                          0
                                          0
          credit_type
          Credit_Score
                                          0
          co-applicant_credit_type
                                          0
                                        200
          age
          LTV
                                          0
          Region
                                          0
          Status
          dtype: int64
```

Drop Nulls

```
In [39]: cols = ['age', 'loan_purpose']
    for col in cols:
        df.dropna(subset=[col], inplace=True)
        print(f"Dropped rows with nulls for column: {col}")
```

Dropped rows with nulls for column: age
Dropped rows with nulls for column: loan_purpose

OBSERVATION

Low Percentage of Missing Values: Both age (0.13%) and loan_purpose (0.09%) have a very small percentage of missing values in the dataset. When the proportion of missing data is low, dropping null values can have minimal impact on the overall dataset and reduce the complexity of imputation.

Mode imputation

```
In [40]: df.groupby(['loan_type', 'Region'])[['loan_limit', 'age', 'loan_purpose']].apply
```

p3

p3

p3

p3

age loan_purpose

Out[40]:

| loan_type | Region | | | |
|-----------|------------|----|-------|----|
| type1 | North | cf | 45-54 | p4 |
| | North-East | cf | 45-54 | рЗ |
| | central | cf | 55-64 | р3 |
| | south | cf | 45-54 | р4 |
| type2 | North | cf | 45-54 | р3 |
| | North-East | cf | 35-44 | р3 |
| | central | cf | 45-54 | рЗ |

south

North

central

south

Mode value is imputed for column loan_limit

North-East

loan_limit

cf 45-54

cf 65-74

cf 65-74

cf 55-64

cf 65-74

OBSERVATION

type3

• Categorical Nature of Data: The loan_limit column is a categorical variable, and imputing missing values with the mode (the most frequent category) is a simple and effective method to handle missing categorical data.

```
In [43]: # How many percentage of data is missing in each column
missing_value = pd.DataFrame({'Missing Value': df.isnull().sum(), 'Percentage':
    sorted_missing_value = missing_value.sort_values(by='Percentage', ascending=Fals
    sorted_missing_value
```

Out[43]:

| | Missing Value | Percentage |
|--------------------------|---------------|------------|
| ID | 0 | 0.0 |
| year | 0 | 0.0 |
| Region | 0 | 0.0 |
| LTV | 0 | 0.0 |
| age | 0 | 0.0 |
| co-applicant_credit_type | 0 | 0.0 |
| Credit_Score | 0 | 0.0 |
| credit_type | 0 | 0.0 |
| income | 0 | 0.0 |
| occupancy_type | 0 | 0.0 |
| property_value | 0 | 0.0 |
| Upfront_charges | 0 | 0.0 |
| rate_of_interest | 0 | 0.0 |
| loan_amount | 0 | 0.0 |
| business_or_commercial | 0 | 0.0 |
| loan_purpose | 0 | 0.0 |
| loan_type | 0 | 0.0 |
| Gender | 0 | 0.0 |
| loan_limit | 0 | 0.0 |
| Status | 0 | 0.0 |

In [44]: df.info()

```
<class 'pandas.core.frame.DataFrame'>
Index: 148344 entries, 0 to 148669
Data columns (total 20 columns):
```

| # | Column | Non-Null Count | Dtype | | | | |
|--|-------------------------------------|-----------------|----------|--|--|--|--|
| | | | | | | | |
| 0 | ID | 148344 non-null | int64 | | | | |
| 1 | year | 148344 non-null | int64 | | | | |
| 2 | loan_limit | 148344 non-null | category | | | | |
| 3 | Gender | 148344 non-null | category | | | | |
| 4 | loan_type | 148344 non-null | category | | | | |
| 5 | loan_purpose | 148344 non-null | category | | | | |
| 6 | business_or_commercial | 148344 non-null | category | | | | |
| 7 | loan_amount | 148344 non-null | int64 | | | | |
| 8 | rate_of_interest | 148344 non-null | float64 | | | | |
| 9 | Upfront_charges | 148344 non-null | float64 | | | | |
| 10 | property_value | 148344 non-null | float64 | | | | |
| 11 | occupancy_type | 148344 non-null | category | | | | |
| 12 | income | 148344 non-null | float64 | | | | |
| 13 | credit_type | 148344 non-null | category | | | | |
| 14 | Credit_Score | 148344 non-null | int64 | | | | |
| 15 | <pre>co-applicant_credit_type</pre> | 148344 non-null | category | | | | |
| 16 | age | 148344 non-null | category | | | | |
| 17 | LTV | 148344 non-null | float64 | | | | |
| 18 | Region | 148344 non-null | category | | | | |
| 19 | Status | 148344 non-null | category | | | | |
| dtypos: $catogopy(11) = float64(5) = int64(4)$ | | | | | | | |

dtypes: category(11), float64(5), int64(4)

memory usage: 12.9 MB

```
In [45]: df.head(5)
```

Out[45]:

| | ID | year | loan_limit | Gender | loan_type | loan_purpose | business_or_commercial |
|----------|-------|------|------------|----------------------|-----------|--------------|------------------------|
| 0 | 24890 | 2019 | cf | Sex Not Available | type1 | р1 | nob/c |
| 1 | 24891 | 2019 | cf | Male | type2 | р1 | b/c |
| 2 | 24892 | 2019 | cf | Male | type1 | р1 | nob/c |
| 3 | 24893 | 2019 | cf | Male | type1 | p4 | nob/c |
| 4 | 24894 | 2019 | cf | Joint | type1 | р1 | nob/c |
| 4 | | | | | | | • |

Exploratory data analysis

Univariate Analysis

Categorical Features

```
In [46]: # Required colour palette
green_palette = ['#32de84', '#17B169', '#00AB66', '#008200', '#8cc751',
```

```
'#40a829', '#1DB954', '#1DB954', '#006241', '#40a829', '#00674b
         # #367c2b, #004526
In [47]: # Selecting the categorical columns
         categorical_cols = df.select_dtypes(include='category').columns
         categorical_cols
Out[47]: Index(['loan_limit', 'Gender', 'loan_type', 'loan_purpose',
                 'business_or_commercial', 'occupancy_type', 'credit_type',
                 'co-applicant_credit_type', 'age', 'Region', 'Status'],
                dtype='object')
In [48]: # Value couts for categorical columns
         for elem in categorical_cols:
           print(f"Column Name: {elem}")
           print(df[elem].value_counts())
           print(round(((df[elem].value_counts(normalize=True)) * 100),2))
           print("_" * 35)
           print()
```

```
loan_limit
cf
     138543
ncf
         9801
Name: count, dtype: int64
loan_limit
       93.39
cf
ncf
        6.61
Name: proportion, dtype: float64
Column Name: Gender
Gender
Male
                     42304
Joint
                     41358
Sex Not Available
                     37440
Female
                     27242
Name: count, dtype: int64
Gender
Male
                     28.52
Joint
                     27.88
                     25.24
Sex Not Available
Female
                     18.36
Name: proportion, dtype: float64
Column Name: loan_type
loan_type
type1
         113043
type2
          20581
          14720
type3
Name: count, dtype: int64
loan_type
type1
        76.20
type2
         13.87
         9.92
type3
Name: proportion, dtype: float64
Column Name: loan purpose
loan_purpose
      55871
рЗ
      54766
p4
      34437
p1
       3270
p2
Name: count, dtype: int64
loan_purpose
рЗ
     37.66
      36.92
p4
р1
      23.21
       2.20
p2
Name: proportion, dtype: float64
Column Name: business_or_commercial
```

Column Name: loan_limit

business_or_commercial

```
nob/c
         127763
         20581
b/c
Name: count, dtype: int64
business_or_commercial
         86.13
nob/c
b/c
         13.87
Name: proportion, dtype: float64
Column Name: occupancy_type
occupancy_type
      137890
pr
ir
        7331
        3123
Name: count, dtype: int64
occupancy_type
pr
      92.95
ir
       4.94
       2.11
Name: proportion, dtype: float64
Column Name: credit_type
credit_type
CIB
        48118
CRIF
        43863
EXP
        41282
EQUI
        15081
Name: count, dtype: int64
credit_type
CIB
CRIF
        29.57
EXP
        27.83
EQUI
        10.17
Name: proportion, dtype: float64
Column Name: co-applicant credit type
co-applicant_credit_type
CIB
       74336
EXP
       74008
Name: count, dtype: int64
co-applicant_credit_type
CIB
       50.11
EXP
       49.89
Name: proportion, dtype: float64
Column Name: age
age
45-54
         34699
35-44
         32788
55-64
         32516
65-74
         20733
25-34
         19100
>74
          7173
```

<25

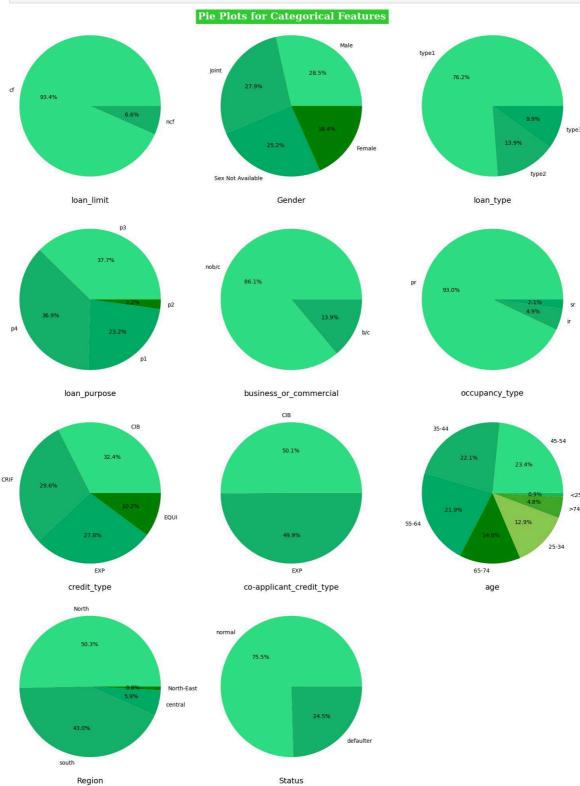
1335 Name: count, dtype: int64

```
age
45-54
        23.39
35-44
        22.10
      21.92
55-64
65-74
      13.98
        12.88
25-34
>74
         4.84
<25
         0.90
Name: proportion, dtype: float64
Column Name: Region
Region
North
             74641
south
             63781
central
              8688
North-East
              1234
Name: count, dtype: int64
Region
North
             50.32
south
             43.00
central
              5.86
North-East
              0.83
Name: proportion, dtype: float64
Column Name: Status
Status
            111932
normal
defaulter
             36412
Name: count, dtype: int64
Status
normal
            75.45
defaulter
            24.55
Name: proportion, dtype: float64
```

```
In [49]: # Count Plots for Categorical features
         plt.figure(figsize=(15,24))
         for i, elem in enumerate(categorical_cols):
           plt.subplot(4,3,i+1)
           label = sns.countplot(data = df, x = elem, palette = 'Greens')
           for i in label.containers:
             label.bar_label(i)
           plt.xticks(rotation = 45)
           plt.ylabel('count')
           plt.title(elem, fontsize=14,fontfamily='serif',fontweight='bold',backgroundcol
         #plt.suptitle("Count Plots for Categorical features", fontsize = 18)
         plt.tight_layout()
         sns.despine()
         plt.show()
```



```
In [50]: plt.figure(figsize=(15, 20))
for i, elem in enumerate(categorical_cols):
    plt.subplot(4, 3, i + 1)
```



OBSERVATION

1. Loan Limit:

- 93.39% of loans have a limit classified as "cf" (conforming), while 6.61% are "ncf" (non-conforming).
- The majority of loans fall under the conforming category, indicating a preference or higher eligibility for loans that meet standard criteria.

2. Gender:

- Males represent 28.52%, Joint applicants 27.88%, "Sex Not Available" 25.24%, and Females 18.36%.
- There is a near-even split between male and joint applications, with a relatively high number of cases where gender information is unavailable. Female applicants represent the smallest group.

3. Loan Type:

- Type 1 dominates with 76.20%, followed by Type 2 (13.87%) and Type 3 (9.92%).
- The vast majority of loans belong to loan type 1, showing a strong concentration in this category.

4. Loan Purpose:

- Purposes p3 (37.66%) and p4 (36.92%) are nearly equal, followed by p1 (23.21%), with p2 (2.20%) being the least common.
- The majority of loans are associated with purposes p3 and p4, indicating a focus on certain use cases for loans.

5. Business or Commercial Use:

- 86.13% of loans are not for business or commercial use, while 13.87% are.
- The data suggests that most loans are for personal or non-business purposes, with a small proportion allocated for commercial needs.

6. Occupancy Type:

- Primary residences make up 92.95%, investment residences 4.94%, and secondary residences 2.11%.
- The vast majority of loans are tied to primary residences, with investment and secondary residences making up only a small fraction.

7. Credit Type:

- CIB (32.44%) and CRIF (29.57%) lead in credit type usage, followed by EXP (27.83%) and EQUI (10.17%).
- The distribution of credit types is somewhat balanced, with CIB leading, but a significant portion of applicants also use CRIF and EXP.

8. Co-applicant Credit Type:

- CIB (50.11%) and EXP (49.89%) are almost evenly split among co-applicants.
- There is no significant preference for one credit type over the other when it comes to co-applicants.

9. **Age:**

- The largest age group is 45-54 (23.39%), followed by 35-44 (22.10%) and 55-64 (21.92%). The under-25 age group makes up only 0.90%.
- Most applicants fall within the middle-age range, particularly between 35 and 64. Younger and older age groups are underrepresented.

10. Region:

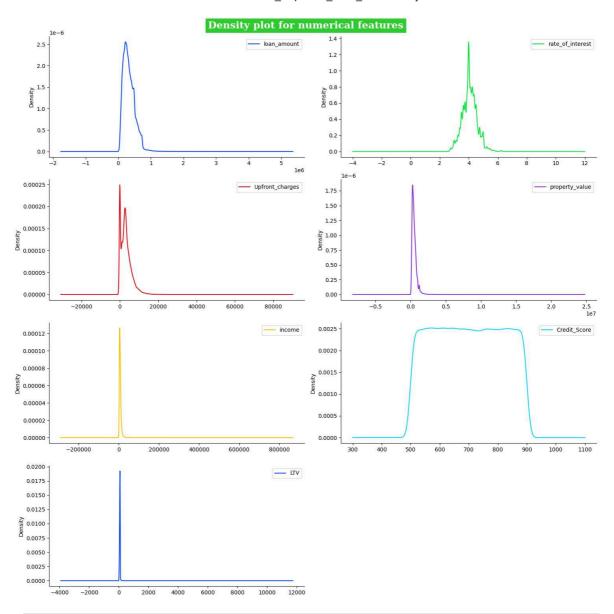
• North leads with 50.32%, followed by South (43.00%), Central (5.86%), and North-East (0.83%).

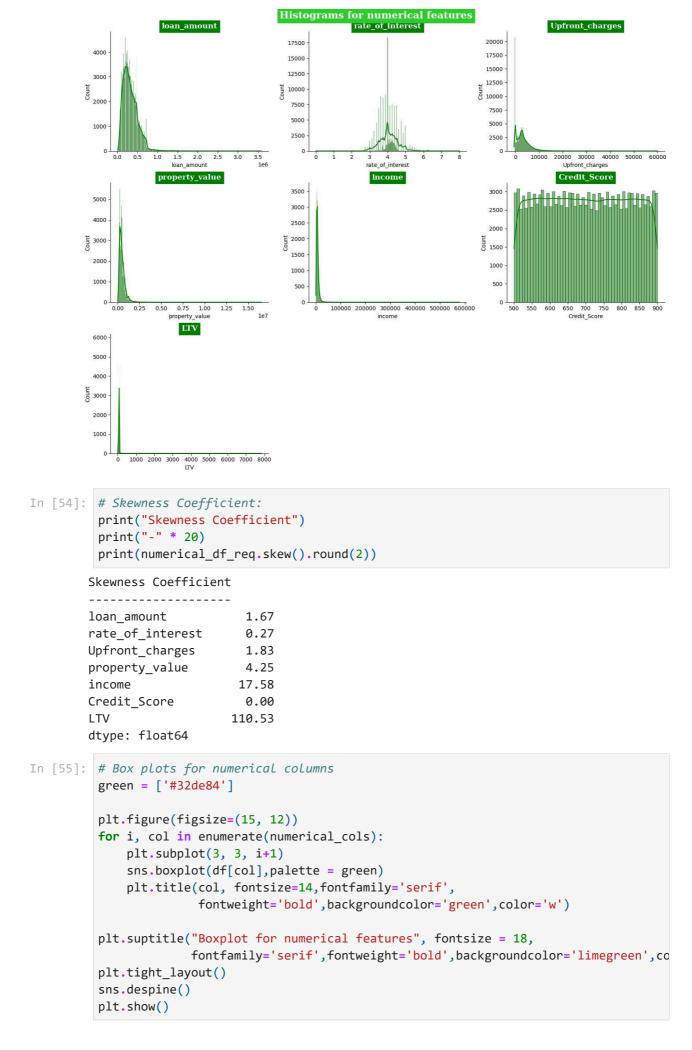
• The majority of applicants are from the North and South regions, with very few from the Central and North-East regions.

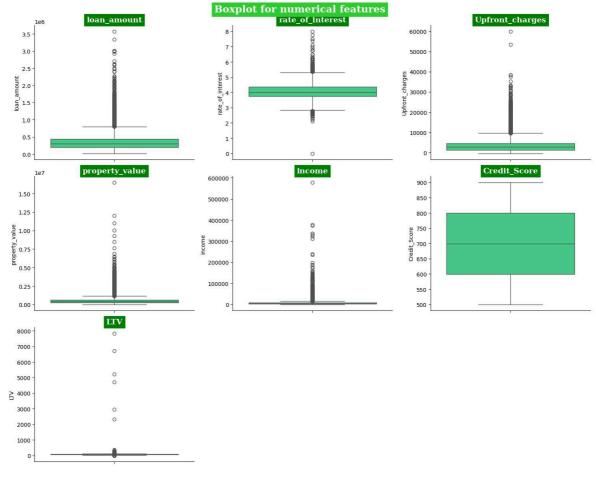
11. **Status:**

- 75.45% of applicants are classified as "normal" (non-defaulters), while 24.55% are defaulters.
- Most loans are in good standing, but with nearly a quarter of loans in default, there may be a need for risk mitigation strategies.

Numerical Features







In [56]: # kurtosis co-efficient: print("kurtosis co-efficient") print("-" * 22) print(numerical_df_req.kurt().round(2))

kurtosis co-efficient

loan_amount 9.14
rate_of_interest 0.88
Upfront_charges 7.73
property_value 65.53
income 921.50
Credit_Score -1.20
LTV 18399.87

dtype: float64 OBSERVATION

1. Loan Amount

- Skewness: 1.67 (moderately skewed right)
- Kurtosis: 9.14 (high kurtosis)
- The loan amount distribution is positively skewed, indicating that there are more loans on the lower side of the spectrum, with fewer larger loans. The high kurtosis (9.14) suggests the presence of extreme outliers, where a small number of very large loans exist, significantly impacting the distribution.

2. Rate of Interest

- Skewness: 0.30 (approximately symmetric)
- Kurtosis: 0.87 (close to normal)

• The rate of interest is close to a normal distribution, with very little skewness and kurtosis. This means the interest rates are evenly distributed around the mean, with few outliers or extremes.

3. Upfront Charges

- Skewness: 1.85 (moderately skewed right)
- Kurtosis: 8.17 (high kurtosis)
- Upfront charges are positively skewed, indicating a concentration of smaller upfront charges with a few large outliers. The high kurtosis shows a fat-tailed distribution, meaning there are significant outliers or extreme values that stand out in the dataset.

4. Property Value

- Skewness: 4.70 (highly skewed right)
- Kurtosis: 77.97 (extremely high kurtosis)
- Property values are highly positively skewed, with most properties being of lower value, and a few very high-value properties pulling the distribution to the right. The extreme kurtosis (77.97) indicates that there are some exceptionally high-value properties in the dataset, creating a long tail of outliers.

5. Income

- Skewness: 17.51 (extremely skewed right)
- Kurtosis: 916.59 (extremely high kurtosis)
- Income is extremely right-skewed, with most borrowers having low incomes, but a small number of very high-income individuals pulling the distribution to the right. The incredibly high kurtosis indicates the presence of severe outliers, with some incomes being disproportionately large compared to the rest of the dataset.

6. Credit Score

- Skewness: 0.00 (no skewness)
- Kurtosis: -1.20 (platykurtic, less peaked than a normal distribution)
- Credit score is symmetrically distributed, indicating that scores are spread
 evenly across the range. The negative kurtosis suggests that the distribution is
 flatter than a normal distribution, with fewer extreme values and less
 concentration around the mean.

7. Loan-to-Value (LTV) Ratio

- Skewness: 108.81 (extremely skewed right)
- Kurtosis: 18004.85 (extremely high kurtosis)
- The LTV ratio shows an extreme positive skewness, with most LTV ratios being low but a few extremely high LTVs pulling the distribution to the right. The almost unimaginable kurtosis (18004.85) signifies that there are a handful of exceptionally high LTV ratios (close to or exceeding 100%), which may represent high-risk loans. This could be a potential area of concern for lenders as such loans carry higher default risks.

General Insights:

• **Outliers:** The high kurtosis values in variables like loan amount, upfront charges, property value, income, and LTV suggest the presence of significant outliers, which

- might need further investigation.
- **Skewness:** Most of the variables are positively skewed, meaning the bulk of the data lies on the lower end of the spectrum, with extreme values stretching out to the right.
- Credit Score is the only variable with no skewness and lower kurtosis, indicating a well-distributed, stable feature.

Multivariate Analysis and Hypothesis Testing

```
In [57]: class StatisticalAnalysis:
             def __init__(self, group_1, group_1_name, group_2, group_2_name):
                 self.group 1 = group 1
                 self.group_1_name = group_1_name
                 self.group_2 = group_2
                 self.group_2_name = group_2_name
             def normality_plots(self):
                 fig, axes = plt.subplots(2, 2, figsize=(14, 8))
                 plt.suptitle("Normality check",fontsize=18,fontfamily='serif',
                               fontweight='bold',backgroundcolor='green',color='w')
                 # Histogram for group_1
                 sns.histplot(data=self.group 1, kde=True, color='limegreen', ax=axes[0,
                 axes[0, 0].set_title(f'Histogram of {self.group_1_name}',fontsize=15,
                                       fontfamily='serif',fontweight='bold',backgroundcolo
                 # Q-Q plot for group_1
                 probplot(self.group_1, dist="norm", plot=axes[0, 1])
                 axes[0, 1].set_title(f'Q-Q Plot of {self.group_1_name}',fontsize=15,
                                       fontfamily='serif',fontweight='bold',backgroundcolo
                 # Histogram for group 2
                 sns.histplot(data=self.group_2, kde=True, color='green', ax=axes[1, 0])
                 axes[1, 0].set_title(f'Histogram of {self.group_2_name}',fontsize=15,
                                       fontfamily='serif', fontweight='bold', backgroundcolo
                 # Q-Q plot for group_2
                 probplot(self.group_2, dist="norm", plot=axes[1, 1])
                 axes[1, 1].set_title(f'Q-Q Plot of {self.group_2_name}',fontsize=15,
                                       fontfamily='serif',fontweight='bold',backgroundcolo
                 plt.tight_layout()
                 sns.despine()
                 plt.show()
             def normality_tests(self):
                 def perform normality tests(data, name):
                     # Shapiro-Wilk Test
                     shapiro_stat, shapiro_p_val = shapiro(data)
                     shapiro_result = 'Gaussian distribution' if shapiro_p_val >= 0.05 el
                     # Anderson-Darling Test
                     anderson_result = anderson(data, dist='norm')
                     anderson stat = anderson result.statistic
                     anderson_critical_values = anderson_result.critical_values
```

```
anderson_test_result = 'Not Gaussian distribution'
            for i in range(len(anderson_critical_values)):
                if anderson_stat < anderson_critical_values[i]:</pre>
                    anderson_test_result = 'Gaussian distribution'
                    break
            # Jarque-Bera Test
            jb_stat, jb_p_val = jarque_bera(data)
            jb_result = 'Gaussian distribution' if jb_p_val >= 0.05 else 'Not Ga
            # Print results
            print(f'Normality Tests for {name}:')
            print(f'- Shapiro-Wilk Test: Statistics={shapiro_stat:.4f}, p-value=
            print(f'- Anderson-Darling Test: Statistic={anderson_stat:.4f}, Crit
            print(f'- Jarque-Bera Test: Statistics={jb_stat:.4f}, p-value={jb_p_
            print()
        # Normality tests on the original groups
        perform_normality_tests(self.group_1, self.group_1_name)
        perform_normality_tests(self.group_2, self.group_2_name)
        # Box-Cox transformation (only applicable for positive data)
        try:
            transformed_group_1, _ = boxcox(self.group_1)
            transformed_group_2, _ = boxcox(self.group_2)
            print("After Box-Cox Transformation:")
            perform_normality_tests(transformed_group_1, f'Transformed {self.gro
            perform_normality_tests(transformed_group_2, f'Transformed {self.gro
        except Exception as e:
            print("Box-Cox transformation failed:", e)
            print()
    def variance_tests(self):
        # Levene's Test (tests for equal variances)
        levene_stat, levene_p = levene(self.group_1, self.group_2)
        print(f"Levene's Test for {self.group 1 name} and {self.group 2 name}:")
        print(f'- Statistic: {levene_stat:.4f}, p-value: {levene_p:.4f}')
        if levene p < 0.05:</pre>
            print(f"Variances of {self.group_1_name} and {self.group_2_name} are
        else:
            print(f"Variances of {self.group 1 name} and {self.group 2 name} are
        # Bartlett's Test (tests for equal variances)
        bartlett_stat, bartlett_p = bartlett(self.group_1, self.group_2)
        print(f"Bartlett's Test for {self.group_1_name} and {self.group_2_name}:
        print(f'- Statistic: {bartlett_stat:.4f}, p-value: {bartlett_p:.4f}')
        if bartlett p < 0.05:</pre>
            print(f"Variances of {self.group_1_name} and {self.group_2_name} are
            print(f"Variances of {self.group_1_name} and {self.group_2_name} are
# analysis = StatisticalAnalysis(group_1, "Group 1", group_2, "Group 2")
# analysis.normality_plots() # Plot histograms and Q-Q plots
# analysis.normality_tests() # Perform normality tests
# analysis.variance_tests() # Perform variance tests
```

```
In [58]: # Function for Chi_Square Test
from scipy.stats import chi2_contingency
```

```
def ht_Chi_Square(column, alpha = 0.05):
  # Assumption:
  # Ho: (Independent) Columns are not Dependent
  # Ha: (Dependent) Columns are Dependent
  Chi-square independence test
  observed = pd.crosstab(index=df[column], columns=df["Status"]).values
  # Calculate Stastistics and p-value:
  chi_stat, p_value, dof, exp_freq = chi2_contingency(observed)
  # Conclusion:
  \#alpha = 0.05
  if p_value < alpha:</pre>
      decision = "Reject the null hypothesis"
  else:
      decision = "Fail to reject the null hypothesis"
  if decision == "Reject the null hypothesis":
      conclusion = f"{column} and Status are Dependent"
  else:
      conclusion = f"{column} and Status are not Dependent"
  # Print the results
  print(f"CONCLUSION: {conclusion}")
  return None
```

```
In [59]: # Function for Fisher_exact Test
         from scipy.stats import fisher_exact
         def ht_fisher_exact(column, alpha=0.05):
             # Assumption:
             # Ho: (Independent) Columns are not Dependent
             # Ha: (Dependent) Columns are Dependent
             Fisher's Exact Test for independence
             # Create a contingency table
             observed = pd.crosstab(index=df[column], columns=df["Status"])
             # Check if the contingency table is suitable for Fisher's Exact Test
             if observed.shape[0] < 2 or observed.shape[1] < 2:</pre>
                 print("Fisher's Exact Test is not applicable for this table.")
                 return None
             # If the table is not 2x2, you can either:
             # 1. Combine categories, or
             # 2. Just take the first two categories for testing.
             if observed.shape[0] > 2:
                 # Example: Combine all but the first two categories
                 combined = observed.iloc[:2].copy()
                 combined.loc['Combined'] = observed.iloc[2:].sum()
                 observed = combined
             if observed.shape[0] > 2 or observed.shape[1] > 2:
                 print("Resulting contingency table must be 2x2 for Fisher's Exact Test."
                 return None
```

```
# Calculate the statistics and p-value:
odds_ratio, p_value = fisher_exact(observed)
# Conclusion:
# alpha = 0.05
if p_value < alpha:</pre>
    decision = "Reject the null hypothesis"
else:
    decision = "Fail to reject the null hypothesis"
if decision == "Reject the null hypothesis":
    conclusion = f"{column} and Status are Dependent"
else:
    conclusion = f"{column} and Status are not Dependent"
# Print the results
print(f"CONCLUSION: {conclusion}")
#print(f"P-value: {p_value}, Odds Ratio: {odds_ratio}")
return None
```

```
In [60]:
         # Function for Mann-Whitney U test
         from scipy.stats import mannwhitneyu
         def mannwhitneyu_u_test(group_1, group_1_name, group_2, group_2_name, alternativ
             # Formulate Hypotheses two-sided
             # H0: The mean of two groups are equal
             # H1: The mean of two groups are different
             # Formulate Hypotheses greater
             # HO: There is no difference (in terms of central tendency) between two grou
             # H1: The central tendency of group_1 is greater than group_2
             # Formulate Hypotheses less
             # HO: There is no difference (in terms of central tendency) between two grou
             # H1: The central tendency of group_1 is less than group_2
             # Choose the significance level
             alpha = 0.05
             # Perform Mann-Whitney U test
             test_stat, p_value = mannwhitneyu(group_1, group_2, alternative=alternative)
             print(f"Mann-Whitney U test: ({alternative})")
             if alternative == 'two-sided':
                 if p value < alpha:</pre>
                      print(f'There is a difference (with respect to the central tendency)
                      print(f'There is no difference (in terms of central tendency) betwee
             elif alternative == 'greater':
                 if p value < alpha:</pre>
                      print(f'The central tendency of {group 1 name} is greater than {grou
                 else:
                      print(f'There is no difference (in terms of central tendency) between
             elif alternative == 'less':
                  if p value < alpha:</pre>
                      print(f'The central tendency of {group_1_name} is less than {group_2
                  else:
```

```
print(f'There is no difference (in terms of central tendency) betwee
return None
```

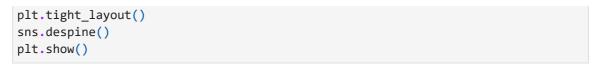
```
In [61]: # Function for single bar plot:
    def single_bar_chart(column, dodge=True):
        label = sns.countplot(data=df, x=column, hue='Status', palette = 'Greens', dod
        for i in label.containers:
            label.bar_label(i)
            #plt.xticks(rotation=45)
        plt.title(f"{column} vs. Status",fontsize = 15,fontfamily='serif',fontweight='
            sns.despine()
        plt.show()
        return None
```

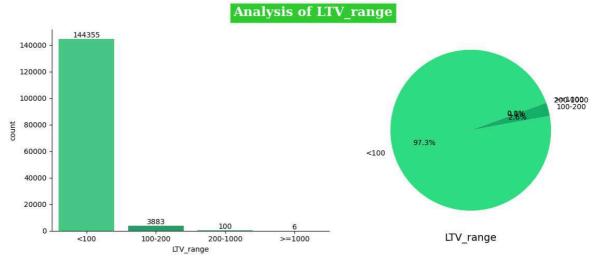
Hypothesis Testing

Categorical Features

LTV_range Vs Status

```
In [62]: # Define the bin edges and corresponding labels
         ltv_bins = [-float('inf'), 100, 200, 1000, float('inf')] # Bin edges
         ltv_ranges = ['<100', '100-200', '200-1000', '>=1000']  # Bin labels
         # Create a new column 'LTV_range' by binning 'LTV' values into the specified ran
         df['LTV_range'] = pd.cut(df['LTV'], bins=ltv_bins, labels=ltv_ranges, right=Fals
In [63]: df['LTV_range'].value_counts()
Out[63]: LTV_range
                     144355
         <100
                     3883
         100-200
                       100
         200-1000
         >=1000
         Name: count, dtype: int64
In [64]: # Analysis of income category
         req palette = ['#32de84', '#008200']
         plt.figure(figsize=(12, 5))
         plt.subplot(121)
         label = sns.countplot(data=df, x='LTV_range', palette=green_palette)
         for i in label.containers:
           label.bar_label(i)
         #plt.title("income_category")
         plt.subplot(122)
         labels = df.groupby('LTV_range')['LTV_range'].count().index.categories
         plt.pie(df.groupby('LTV_range')['LTV_range'].count().values, labels = labels,
                 autopct = "%1.1f%", colors=green_palette,startangle=20)
         plt.xlabel('LTV_range', fontsize=14)
         #plt.title("income_category")
         plt.suptitle("Analysis of LTV_range", fontsize = 18,fontfamily='serif',
                      fontweight='bold',backgroundcolor='limegreen',color='w')
```





Distribution of LTV Range:

- (<100): The majority of loans (143,226 loans) have an LTV ratio of less than 100%, indicating that borrowers generally have more equity in the property than the loan amount.
- (100-200): A small portion (4,992 loans) falls into the 100-200% LTV range, where the loan amount exceeds the property value, indicating higher risk.
- (200-1000): Only 120 loans have an LTV in the range of 200-1000%, signifying extreme cases where the loan amount is significantly higher than the property value.
- (>=1000): Very few loans (6 loans) have an LTV ratio greater than 1000%, which is a rare and extremely high-risk situation.

HT: Chi-Square Test of Independence

| In [65]: | pd.crossta | b(index= | df['LTV_r |
|----------|------------|----------|-----------|
| Out[65]: | Status | normal | defaulter |
| | LTV_range | | |
| | <100 | 111305 | 33050 |
| | 100-200 | 621 | 3262 |
| | 200-1000 | 1 | 99 |

Issues Identified:

>=1000

 Chi-Square Assumptions: The Chi-Square test assumes that the expected frequency in each cell should be 5 or more. In your case, the LTV ranges "200-1000" and ">=1000" may have expected frequencies that are too low. • **Fisher's Exact Test:** This test requires a 2x2 contingency table, which is not applicable here since your table has more than 2 categories for LTV_range.

Recommended Approach:

Since the Chi-Square test may not be valid due to low expected frequencies, and Fisher's Exact Test cannot be applied, consider the following steps:

Combine Categories

- Combine some of the LTV ranges into broader categories to ensure that each category has sufficient observations. For example:
- Combine 200-1000, and >=1000 into a single category called High LTV or simply >=200.

```
In [66]: # Combain 200-1000, and >=1000
    observed = pd.crosstab(index=df['LTV_range'], columns=df["Status"])
    combined = observed.iloc[:2].copy()
    combined.loc['Combined'] = observed.iloc[2:].sum()
    observed = combined
    observed
```

Out[66]: Status normal defaulter

LTV_range

```
<100 111305 33050
100-200 621 3262
Combined 6 100
```

```
In [67]: # Assumption:
         # Ho: (Independent) Columns are not Dependent
         # Ha: (Dependent) Columns are Dependent
         Chi-square independence test
         # Calculate Stastistics and p-value:
         chi_stat, p_value, dof, exp_freq = chi2_contingency(observed)
         # Conclusion:
         alpha = 0.05
         if p_value < alpha:</pre>
             decision = "Reject the null hypothesis"
         else:
             decision = "Fail to reject the null hypothesis"
         if decision == "Reject the null hypothesis":
             conclusion = "LTV_range and Status are Dependent"
         else:
             conclusion = "LTV range and Status are not Dependent"
```

```
# Print the results
print(f"CONCLUSION: {conclusion}")
```

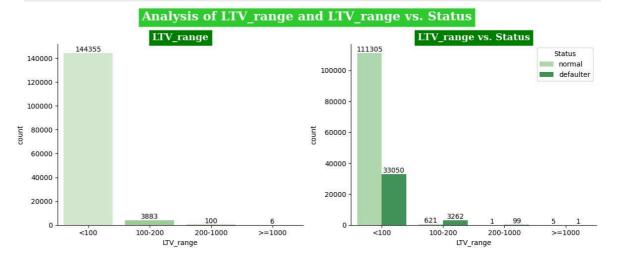
CONCLUSION: LTV_range and Status are Dependent

OBSERVATION

 The result of the Chi-Square test indicates that there is a statistically significant relationship between the Loan-to-Value (LTV) range and the loan status (normal vs. defaulter). This suggests that the likelihood of default is influenced by the LTV range of the loans.

Analysis

```
In [68]:
         # Analysis of LTV_range and LTV_range vs. Status
         req_palette = ['#32de84', '#008200']
         plt.figure(figsize=(12, 5))
         plt.subplot(121)
         label = sns.countplot(data=df, x='LTV_range',palette='Greens')
         for i in label.containers:
           label.bar label(i)
         plt.title("LTV_range", fontsize=14, fontfamily='serif',
                   fontweight='bold',backgroundcolor='green',color='w')
         plt.subplot(122)
         label = sns.countplot(data=df, x='LTV_range',hue='Status', palette='Greens')
         for i in label.containers:
           label.bar_label(i)
         plt.title("LTV_range vs. Status",fontsize=14,fontfamily='serif',
                   fontweight='bold',backgroundcolor='green',color='w')
         plt.suptitle("Analysis of LTV range and LTV range vs. Status", fontsize = 18,
                      fontfamily='serif',fontweight='bold',backgroundcolor='limegreen',co
         plt.tight_layout()
         sns.despine()
         plt.show()
```



OBSERVATION

LTV Distribution Based on Loan Status (Normal vs Defaulter):

1. < 100 LTV Range:

- Normal: 111,306 loans are in "normal" status.
- Defaulter: 31,920 loans are in default status.
- Although most loans with LTV < 100 are performing well, a notable 22% of them (31,920) are in default. This suggests that even loans with sufficient equity (LTV < 100) can face default risks, perhaps due to other factors like borrower income, economic conditions, etc.

2. 100-200 LTV Range:

- Normal: 620 loans are performing normally.
- Defaulter: 4,372 loans are in default.
- A significant majority (87.6%) of loans in the 100-200% LTV range are in default, indicating that loans where the borrower owes more than the property value (LTV > 100) are highly likely to default. This is a key risk area for lenders.

3. 200-1000 LTV Range:

- Normal: Only 1 loan is performing normally.
- Defaulter: 119 loans are in default.
- Almost all loans with LTV between 200 and 1000% are in default (99.17%), showing that excessively high LTV ratios lead to an extremely high risk of default. Borrowers in this range are clearly overleveraged, and the loans are unsustainable.

4. >=1000 LTV Range:

- Normal: 5 loans are performing normally.
- Defaulter: 1 loan is in default.
- While this range is rare, the fact that 5 out of 6 loans are still performing normally is surprising. However, given the extremely high LTV, these loans pose a very high risk of future default.

Key Insights and Observations:

1. LTV < 100 is Relatively Safe but Not Risk-Free:

• The majority of loans with LTV < 100 are performing well, but a significant portion (22%) is in default. This suggests that low LTV alone is not sufficient to guarantee loan performance, and other factors (e.g., borrower income, credit score) also play a role in default risk.

2. **LTV > 100 is a Red Flag:**

- As LTV increases above 100, the risk of default skyrockets. Specifically.
- 87.6% of loans with LTV between 100 and 200 are in default.
- Almost 100% of loans with LTV between 200 and 1000 are in default.
- This shows that when the loan amount exceeds the property value, borrowers are significantly more likely to default, making these high LTV loans extremely risky for lenders.

3. Extreme LTVs (>1000):

• Though rare, LTVs over 1000 represent an exceptional risk. It's notable that 5 out of 6 of these loans are still performing, but this situation is unsustainable, and these loans are likely at high risk of future default.

Insights:

- Lenders should be cautious in approving loans where LTV exceeds 100, as these loans are prone to default. Special attention should be given to loans with LTV > 200, as they are almost guaranteed to default.
- Implementing stricter lending criteria and focusing on other factors such as income, credit score, and property value for high-LTV loans could help mitigate risks.

```
In [69]:
         # Details about the people with Extreamly high LTV
          Extrem_LTV = df[df['LTV_range'] == '>=1000']
          Extrem_LTV
Out[69]:
                          year loan_limit Gender loan_type loan_purpose business_or_comme
           16951
                   41841 2019
                                      ncf
                                             Joint
                                                       type2
                                                                        р4
           46287
                   71177 2019
                                       cf
                                             Joint
                                                       type2
                                                                        р4
           47807
                   72697 2019
                                       cf
                                             Joint
                                                       type2
                                                                        р4
                   80176 2019
           55286
                                       cf
                                             Joint
                                                       type2
                                                                        р4
           65238
                   90128 2019
                                       cf
                                             Joint
                                                       type2
                                                                        р4
          123343 148233 2019
                                           Female
                                                       type2
                                                                        p4
          # Display the statistical summary for Extreamly high LTV
In [70]:
          print("Statistical summary:")
          print("-" * 20)
          Extrem_LTV.describe().T
        Statistical summary:
```

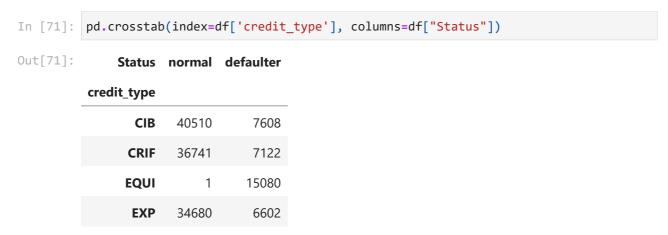
Out[70]:

| | count | mean | std | min | 25% | |
|------------------|-------|---------------|---------------|--------------|--------------|-----|
| ID | 6.0 | 84042.000000 | 35348.582670 | 41841.00000 | 71557.00000 | 76 |
| year | 6.0 | 2019.000000 | 0.000000 | 2019.00000 | 2019.00000 | 21 |
| loan_amount | 6.0 | 396500.000000 | 169115.345253 | 186500.00000 | 271500.00000 | 396 |
| rate_of_interest | 6.0 | 3.854934 | 0.258642 | 3.50000 | 3.75000 | |
| Upfront_charges | 6.0 | 124.546159 | 305.074539 | 0.00000 | 0.00000 | |
| property_value | 6.0 | 8000.00000 | 0.000000 | 8000.00000 | 8000.00000 | 81 |
| income | 6.0 | 2567.863719 | 321.615428 | 1918.89408 | 2630.33501 | 21 |
| Credit_Score | 6.0 | 654.166667 | 113.256199 | 522.00000 | 576.00000 | (|
| LTV | 6.0 | 4956.250000 | 2113.941816 | 2331.25000 | 3393.75000 | 4! |
| 4 | | | | | | • |

OBSERVATION

- **High Risk of Default:** Loans with LTV ratios above 1000% are highly overleveraged. Borrowers are far more likely to default due to the large discrepancy between the loan amount and property value, compounded by their relatively low income.
- Inconsistent Application of Upfront Charges: The absence of upfront charges for
 most loans in this group may have been an incentive for borrowers, but it also
 suggests that the loans were not structured to offset the inherent risk of high LTV.
- **Potential Mismatch in Loan Approval:** Despite the high LTV risk, some borrowers in this group have decent credit scores (up to 826), suggesting that the approval criteria were not strict enough regarding the LTV threshold.
- Risk Mitigation: This subset of loans poses an extreme risk to lenders, and these
 types of loans should be closely monitored or avoided in the future to prevent
 substantial financial losses.

Credit_types vs. Status

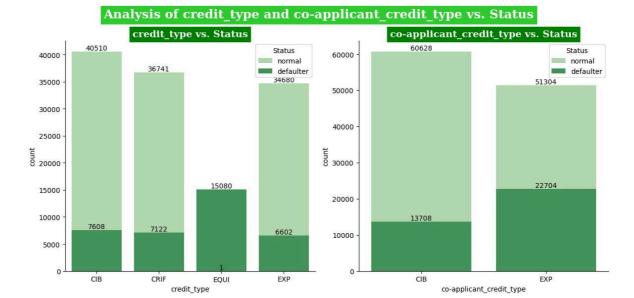


Approach:

Categorical data that does not meet the assumptions required for Chi-Square tests or Fisher's Exact Test, or where combining categories isn't feasible, we can go for graphical

analysis

```
In [72]: # Analysis of credit_type vs. Status
         df.groupby(['credit_type', 'Status'])['ID'].count()
Out[72]: credit_type Status
          CTB
                       normal
                                    40510
                       defaulter
                                     7608
          CRIF
                       normal
                                    36741
                       defaulter
                                    7122
                       normal
          EQUI
                       defaulter
                                    15080
                       normal
                                    34680
          FXP
                       defaulter
                                     6602
          Name: ID, dtype: int64
In [73]: # Analysis of co-applicant_credit_type vs. Ststus
         df.groupby(['co-applicant_credit_type', 'Status'])['ID'].count()
Out[73]: co-applicant_credit_type Status
                                                 60628
          CTB
                                    normal
                                    defaulter
                                                 13708
          EXP
                                    normal
                                                 51304
                                    defaulter
                                                 22704
          Name: ID, dtype: int64
In [74]:
        # Analysis of credit_type and co-applicant_credit_type vs. Status
         plt.figure(figsize=(12, 6))
         plt.subplot(121)
         label = sns.countplot(data=df, x='credit_type',hue='Status', palette = 'Greens',
         for i in label.containers:
           label.bar label(i)
         plt.title("credit_type vs. Status", fontsize=14, fontfamily='serif', fontweight='bo
         plt.subplot(122)
         label = sns.countplot(data=df, x='co-applicant_credit_type',hue='Status', palett
         for i in label.containers:
           label.bar_label(i)
         plt.title("co-applicant credit type vs. Status", fontsize=14, fontfamily='serif',
                   fontweight='bold',backgroundcolor='green',color='w')
         plt.suptitle("Analysis of credit_type and co-applicant_credit_type vs. Status",
                       fontfamily='serif', fontweight='bold',backgroundcolor='limegreen',c
         plt.tight layout()
         sns.despine()
         plt.show()
```



Credit Type vs. Loan Status:

1. CIB Credit Type:

- Out of 48,118 borrowers with CIB credit type, 40,510 (84.15%) have a "normal" status, while 7,608 (15.80%) are defaulters.
- CIB credit type has a relatively strong track record with the lowest default rate among credit types.

2. CRIF Credit Type:

- Out of 43,863 borrowers with CRIF credit type, 36,741 (83.75%) are in "normal" status, and 7,122 (16.25%) are defaulters.
- The performance of CRIF credit type is very similar to CIB, with a moderate default rate.

3. EQUI Credit Type:

- The EQUI credit type has only 1 normal borrower and 15,080 defaulters. This extreme disparity suggests that EQUI credit is predominantly linked to defaults.
- EQUI credit type exhibits the highest default rate and poses a significant risk to lenders, indicating poor lending quality.

4. EXP Credit Type:

- Out of 41,282 borrowers with EXP credit type, 34,680 (83.98%) are normal borrowers, and 6,602 (16.00%) are defaulters.
- EXP credit type has a solid proportion of normal borrowers, indicating a fairly healthy lending pattern similar to CIB and CRIF.

Co-Applicant Credit Type vs. Loan Status:

1. CIB Co-Applicant Credit Type:

• Out of 74,336 borrowers with CIB as the co-applicant credit type, 60,628 (81.56%) have a "normal" status, while 13,708 (18.44%) are defaulters.

 Loans with CIB as the co-applicant credit type show a good proportion of normal status, although slightly higher default risk compared to primary credit types.

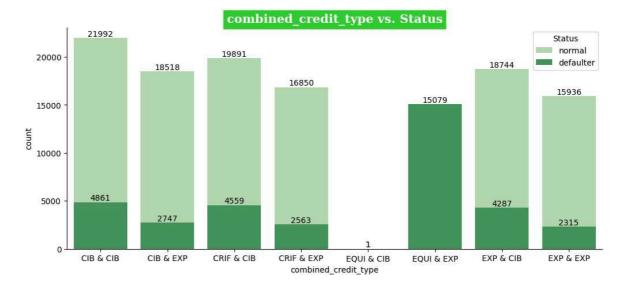
2. EXP Co-Applicant Credit Type:

- Out of 74,008 borrowers with EXP as the co-applicant credit type, 51,304 (69.31%) are in "normal" status, while 22,704 (30.69%) are defaulters.
- Loans with EXP as the co-applicant credit type have a significantly higher default rate, suggesting co-applicants with EXP credit may represent a higher risk.

Recommendations:

- Tighten lending criteria for EQUI credit types to mitigate the overwhelming risk of defaults.
- Strengthen co-applicant assessments, especially when EXP is the co-applicant credit type, as this significantly increases the likelihood of default.
- Monitor CIB and CRIF closely, as these credit types maintain a healthy balance of risk but still contribute to defaulters in some cases.

```
In [75]: # Analysis of combined_credit_type vs. Status
         df.groupby(['credit_type', 'co-applicant_credit_type', 'Status'])['ID'].count()
Out[75]: credit_type co-applicant_credit_type
                                                Status
         CIB
                      CIB
                                                normal
                                                             21992
                                                defaulter
                                                              4861
                      EXP
                                                normal
                                                             18518
                                                defaulter
                                                             2747
         CRIF
                      CIB
                                                normal
                                                             19891
                                                defaulter
                                                              4559
                      EXP
                                                normal
                                                             16850
                                                defaulter
                                                              2563
         EQUI
                      CIB
                                                normal
                                                                 1
                                                defaulter
                                                                 1
                      EXP
                                                normal
                                                defaulter
                                                             15079
                      CIB
         EXP
                                                normal
                                                             18744
                                                defaulter
                                                              4287
                      EXP
                                                normal
                                                             15936
                                                defaulter
                                                              2315
         Name: ID, dtype: int64
In [76]: # Combine the credit type and co-applicant credit type
         df['combined_credit_type'] = df['credit_type'].astype(str) + ' & ' + df['co-appl
         df['combined_credit_type'] = df['combined_credit_type'].astype('category')
In [77]: # Analysis
         plt.figure(figsize=(12,5))
         # Function Calling
         single bar chart('combined credit type', dodge=False)
```



1. CIB as Credit Type:

• CIB Co-Applicant Credit Type:

- Out of 26,853 loans where both the credit type and co-applicant credit type are CIB, 21,992 (81.91%) are "normal," while 4,861 (18.09%) are "defaulter."
- Observation: When both the borrower and co-applicant have CIB as their credit type, the default rate is moderate (18.09%), but overall, this combination appears to be relatively reliable.

• EXP Co-Applicant Credit Type:

- Out of 21,265 loans where the credit type is CIB and co-applicant credit type is EXP, 18,518 (87.09%) are "normal," while 2,747 (12.91%) are "defaulter."
- Observation: The combination of CIB (primary credit type) and EXP (coapplicant) shows a higher success rate with a lower default percentage (12.91%) than the CIB-CIB combination.

2. CRIF as Credit Type:

• CIB Co-Applicant Credit Type:

- For 24,450 loans where CRIF is the credit type and CIB is the co-applicant credit type, 19,891 (81.36%) are "normal," while 4,559 (18.64%) are defaulters.
- Observation: The CRIF-CIB combination mirrors the reliability of the CIB-CIB combination, indicating that CIB as a co-applicant continues to help reduce the likelihood of defaults.

• EXP Co-Applicant Credit Type:

■ In 19,413 loans where CRIF is the credit type and EXP is the co-applicant credit type, 16,850 (86.83%) are normal borrowers, while 2,563 (13.17%) are defaulters.

 Observation: The CRIF-EXP combination behaves similarly to the CIB-EXP combination, showing a higher success rate and lower default percentage compared to other pairings.

3. EQUI as Credit Type:

• CIB Co-Applicant Credit Type:

- There are only 2 loans where EQUI is the credit type and CIB is the coapplicant. Of these, one is "normal" and one is a "defaulter."
- Observation: Due to the extremely small sample size, no significant conclusions can be drawn, but this highlights the rarity of this combination.

• EXP Co-Applicant Credit Type:

- In the case of EQUI as the credit type and EXP as the co-applicant credit type, all 15,079 loans are in default.
- Observation: This combination shows 100% default, indicating that loans with EQUI as the credit type and EXP as the co-applicant are extremely high-risk, and such combinations should be avoided entirely in lending decisions.

4. EXP as Credit Type:

• CIB Co-Applicant Credit Type:

- For 23,031 loans where EXP is the credit type and CIB is the co-applicant credit type, 18,744 (81.38%) are normal borrowers, while 4,287 (18.61%) are defaulters.
- Observation: This pairing shows a similar default rate (18.61%) to other CIBrelated combinations, indicating that CIB as a co-applicant is generally beneficial in reducing default risk.

• EXP Co-Applicant Credit Type:

- Out of 18,251 loans where both the credit type and co-applicant credit type are EXP, 15,936 (87.14%) are normal, and 2,315 (12.86%) are defaulters.
- Observation: Interestingly, the EXP-EXP combination has a high proportion of "normal" loans and performs better than expected, with only 12.86% defaults.

Overall Insights:

1. CIB as Co-Applicant:

• CIB as a co-applicant credit type consistently reduces the default rate, making it a more reliable choice across different primary credit types (CIB, CRIF, EXP).

2. EXP as Co-Applicant:

• In most cases, EXP as a co-applicant results in a higher success rate, showing lower default rates compared to other combinations.

3. EQUI as a Credit Type:

• EQUI is highly risky, especially when paired with EXP as the co-applicant credit type, which leads to 100% default rates. This combination should be avoided.

4. EXP as Both Credit Type and Co-Applicant:

• The combination of EXP as both credit type and co-applicant performs surprisingly well, with a low default rate (12.86%). This shows that EXP credit type can be reliable when both borrower and co-applicant have the same credit type.

Recommendations:

- Avoid lending to borrowers with EQUI credit type, especially when paired with EXP as the co-applicant credit type, as this combination has an extremely high default risk.
- CIB as a co-applicant remains a strong choice to mitigate default risk across multiple credit types.
- EXP as a credit type, even when paired with an EXP co-applicant, has a reasonable performance, making it a viable option in lower-risk scenarios.

Region vs. Status

HT: Chi-Square Test of Independence

| In [78]: | pd.crosstal | b(index= | df['Region |
|----------|-------------|----------|------------|
| Out[78]: | Status | normal | defaulter |
| | Region | | |
| | North | 57835 | 16806 |
| | North-East | 858 | 376 |
| | central | 6298 | 2390 |
| | south | 46941 | 16840 |

Approach:

- **Chi-Square Assumptions:** The Chi-Square test assumes that the expected frequency in each cell should be 5 or more.
- Asumptions for Chi-Square test are satisfied

```
In [79]: # Function calling
ht_Chi_Square('Region')
```

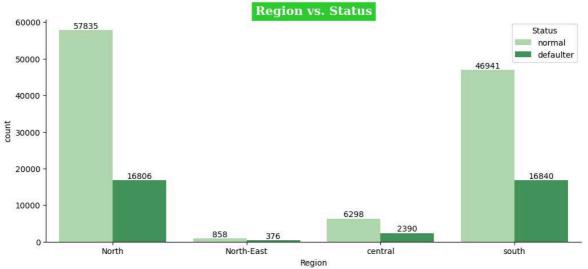
CONCLUSION: Region and Status are Dependent

OBSERVATION

• The result of the Chi-Square test indicates that there is a statistically significant relationship between the Region and the loan status (normal vs. defaulter). This suggests that the likelihood of normal or default is influenced by the region.

Analysis





OBSERVATION

1. North Region:

- 57,835 loans are "normal" (77.48%), while 16,806 (22.52%) are "defaulter."
- Observation: The North region has the highest total number of loans and a relatively high proportion of normal borrowers.

2. North-East Region:

- 858 loans are "normal" (69.53%), and 376 (30.47%) are "defaulter."
- Observation: The North-East region has the smallest number of loans but a higher proportion of defaulters compared to other regions, indicating higher credit risk.

3. Central Region:

- 6,298 loans are "normal" (72.49%), and 2,390 (27.51%) are "defaulter."
- Observation: The Central region has a moderate default rate, but defaulters account for more than a quarter of all loans, showing some level of credit risk.

4. South Region:

- 46,941 loans are "normal" (73.59%), while 16,840 (26.41%) are "defaulter."
- Observation: The South region has a substantial number of loans, with a default rate similar to the Central region but much higher in absolute numbers.

Key Insights:

1. North Region shows a strong performance with the highest number of "normal" loans and a relatively lower default rate.

- 2. North-East Region is the highest-risk area, with nearly a third of loans in default despite having the smallest number of loans.
- 3. South Region has the second-highest number of loans but a significant portion of defaulters, making it a region with relatively high credit risk.
- 4. Central Region has a higher-than-average default rate, but the total number of loans is smaller compared to the North and South regions.

Recommendations

1. Targeted Risk Mitigation in the North-East and Central Regions:

 Since the North-East and Central regions show significantly higher default rates, the business should consider implementing stricter loan approval criteria or higher collateral requirements in these areas. Enhanced risk assessments, such as closer scrutiny of borrowers' credit history and income levels, could help reduce defaults. Additionally, offering more education on financial literacy or restructuring loans for borrowers facing difficulties could mitigate future risks.

2. Leverage the Stability in the North Region to Expand Business:

 The North Region has the highest volume of loans and a comparatively lower default rate. This presents an opportunity to increase lending activity in this region. The business could introduce more attractive loan products, such as reduced interest rates or faster approval processes, to capitalize on the region's relatively stable credit environment. Expanding marketing efforts and partnerships in the North region could further boost profitable lending activities.

Age vs. Status

HT: Chi-Square Test of Independence

| [81]: | pd.cros | sstab(in | dex=df['age |
|---------|---------|----------|-------------|
| ut[81]: | Status | normal | defaulter |
| | age | | |
| | 25-34 | 14856 | 4244 |
| | 35-44 | 25486 | 7302 |
| | 45-54 | 26357 | 8342 |
| | 55-64 | 24097 | 8419 |
| | 65-74 | 15168 | 5565 |
| | <25 | 948 | 387 |
| | >74 | 5020 | 2153 |

Approach:

- **Chi-Square Assumptions:** The Chi-Square test assumes that the expected frequency in each cell should be 5 or more.
- Asumptions for Chi-Square test are satisfied

```
In [82]: # Function calling
ht_Chi_Square('age')
```

CONCLUSION: age and Status are Dependent

OBSERVATION

• The result of the Chi-Square test indicates that there is a statistically significant relationship between the age and the loan status (normal vs. defaulter). This suggests that the likelihood of normal or default is influenced by the age.

Analysis

```
In [83]:
           # Anslysis
            plt.figure(figsize=(12,5))
            # Function Calling
            single_bar_chart('age', dodge=False)
                                                         age vs. Status
                                                 26357
                                                                                                        Status
                                   25486
            25000
                                                              24097
                                                                                                        normal
                                                                                                        defaulter
            20000
                                                                            15168
                      14856
            15000
            10000
                                                               8419
                                                 8342
                                    7302
                                                                             5565
                                                                                                        5020
            5000
                      4244
                                                                                                        2153
               0
```

45-54

OBSERVATION

1. Age Group 45-54:

25-34

35-44

 The 45-54 age group has the highest count of normal borrowers (26,357) and defaulters (8,342). This indicates that middle-aged borrowers are the largest segment of loan recipients but also have a higher risk of default compared to other age groups.

55-64

age

65-74

<25

>74

2. Age Group 35-44:

• The 35-44 age group follows closely behind with 25,486 normal borrowers and 7,302 defaulters. This segment is also significant in both loan participation and default risk.

3. **Age Group 55-64:**

• Borrowers in the 55-64 age group show a high number of normal borrowers (24,097) but also a considerable number of defaulters (8,419). This may suggest a higher default risk as individuals approach retirement age.

4. Younger Borrowers (<25):

• The <25 age group has a lower number of both normal borrowers (948) and defaulters (387), indicating they make up a smaller proportion of the total loan pool, but their default rate is relatively high compared to their participation.

5. Older Borrowers (>74):

The >74 age group shows 5,020 normal borrowers and 2,153 defaulters, with a
relatively high default rate considering their lower number of total loans. This
suggests older borrowers might face challenges in repaying loans, possibly due
to retirement or fixed incomes.

Default Risk Across Ages:

- The default risk seems to increase with age beyond 55, especially for the 65-74 and >74 age groups, where defaulters make up a significant portion of the total. The younger age groups, though fewer in number, show higher sensitivity to economic stress, reflected in their default numbers.
- The age is a crucial factor in both loan participation and default risk, with younger and older borrowers being at a higher risk of default compared to those in middle age.

Recommendations:

- 1. **Targeted Financial Education:** Develop financial literacy programs specifically for older age groups (55 and above) to help them manage debt and reduce default rates.
- 2. **Customized Loan Products:** Create tailored loan products with flexible repayment options for younger borrowers (<25) and middle-aged borrowers (35-54) to encourage responsible borrowing and lower default risk.
- 3. **Risk-Based Pricing:** Implement risk-based pricing strategies to account for higher default rates among older borrowers, ensuring that loan terms reflect their risk profiles while providing support to improve repayment rates.

Occupancy_type vs. Status

HT: Chi-Square Test of Independence

In [84]: pd.crosstab(index=df['occupancy_type'], columns=df["Status"])

| Out[84]: | Status | normal | defaulter |
|----------|----------------|--------|-----------|
| | occupancy_type | | |
| | ir | 5134 | 2197 |
| | pr | 104522 | 33368 |
| | sr | 2276 | 847 |

Approach:

- **Chi-Square Assumptions:** The Chi-Square test assumes that the expected frequency in each cell should be 5 or more.
- Asumptions for Chi-Square test are satisfied

```
In [85]: # Function calling
ht_Chi_Square('occupancy_type')
```

CONCLUSION: occupancy_type and Status are Dependent

OBSERVATION

 The result of the Chi-Square test indicates that there is a statistically significant relationship between the occupancy_type and the loan status (normal vs. defaulter).
 This suggests that the likelihood of normal or default is influenced by the occupancy_type.

Analysis

```
In [86]: # Anslysis
           plt.figure(figsize=(12,5))
           # Function Calling
           single_bar_chart('occupancy_type', dodge=True)
                                              occupancy_type vs. Status
                                                    104522
                                                                                                 Status
           100000
                                                                                                 normal
                                                                                                 defaulter
            80000
            60000
            40000
                                                                 33368
            20000
                                                       occupancy_type
```

OBSERVATION

1. **Prevalence of Primary Residences:** The majority of borrowers (approximately 76%) occupy their properties as primary residences (occupancy type 'pr'), suggesting that

- this demographic is primarily focused on homeownership rather than investment or secondary properties.
- 2. **Higher Default Rates for Investment Residences:** The occupancy type 'ir' (investment residence) has a higher proportion of defaults, with around 42.7% of borrowers defaulting. This indicates a significant risk associated with investment properties, highlighting the need for thorough credit assessments in this category.
- 3. **Stability in Secondary Residences:** The 'sr' (secondary residence) category shows the lowest number of total borrowers and defaults, indicating a relatively stable group. The default rate in this category is approximately 37%, which is lower than that of investment residences, suggesting that secondary homeowners are managing their finances more effectively.
- The high default rates among 'pr' (33.7%) and 'ir' (42.7%) occupants may signal potential economic strain affecting homeowners and investors, warranting closer examination of the underlying causes, such as economic conditions or interest rates.

Risk Management Strategies:

Implication of Default Rates:

• Given the differences in default rates across occupancy types, financial institutions should consider implementing tailored risk management strategies that address the specific needs and challenges of borrowers based on their occupancy status.

Loan_limit vs. Status

HT: Chi-Square Test of Independence

Approach:

- **Chi-Square Assumptions:** The Chi-Square test assumes that the expected frequency in each cell should be 5 or more.
- Asumptions for Chi-Square test are satisfied

```
In [88]: # Function calling
ht_Chi_Square('loan_limit')

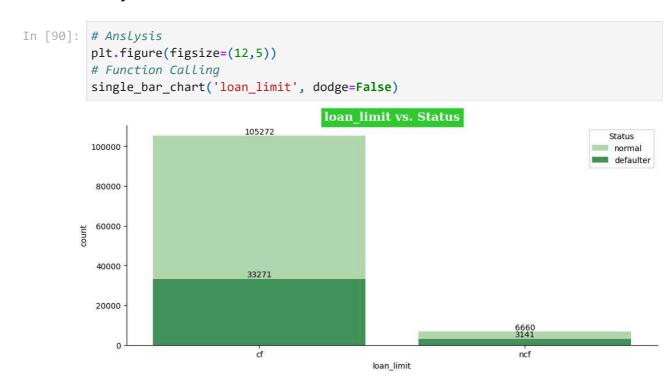
CONCLUSION: loan_limit and Status are Dependent
In [89]: # Checked just for cutiosity since 2x2 matrix
ht_fisher_exact('loan_limit')
```

CONCLUSION: loan_limit and Status are Dependent

OBSERVATION

 There is a significant relationship between the loan limit and loan status (normal vs. defaulter). This suggests that the loan limit significantly impacts whether an individual is likely to default.

Analysis



OBSERVATION

- 1. **Higher Stability in Confirmed Loan Limits:** The category with confirmed loan limits ('cf') shows a significantly higher number of borrowers classified as normal (105,272) compared to defaulters (33,271). This indicates that borrowers with confirmed loan limits are generally more stable and less likely to default.
- 2. **Increased Risk in Non-Confirmed Loan Limits:** The non-confirmed loan limits ('ncf') category has a much smaller total population (9,801) with a notable default rate of approximately 47.2% (3,141 defaulters). This suggests that borrowers with non-confirmed loan limits are at a higher risk of default, potentially due to a lack of verification regarding their financial stability.
- The stark contrast in default rates between confirmed and non-confirmed loan limits underscores the importance of thorough verification processes. Financial institutions may need to reconsider their lending criteria for borrowers with non-confirmed limits to mitigate risks associated with defaults.
- With a high proportion of normal status among confirmed loan limits, lenders may
 want to prioritize their engagement and offerings to these borrowers, potentially
 offering them better terms or incentives to encourage loyalty and further borrowing.

Opportunity for Improvement:

Focus on Confirmed Borrowers:

Implication of Verification Process:

• The significant number of defaults among non-confirmed borrowers highlights an opportunity for lenders to improve their assessment procedures and support mechanisms for these clients, possibly through enhanced financial education or tailored repayment plans.

Gender vs. Status

HT: Chi-Square Test of Independence

| In [91]: | pd.crosstab(inde | x=df['Ge | nder'], co |
|----------|-------------------|----------|------------|
| Out[91]: | Status | normal | defaulter |
| | Gender | | |
| | Female | 20399 | 6843 |
| | Joint | 33432 | 7926 |
| | Male | 31225 | 11079 |
| | Sex Not Available | 26876 | 10564 |

Approach:

- **Chi-Square Assumptions:** The Chi-Square test assumes that the expected frequency in each cell should be 5 or more.
- Asumptions for Chi-Square test are satisfied

```
In [92]: # Function calling
ht_Chi_Square('Gender')
```

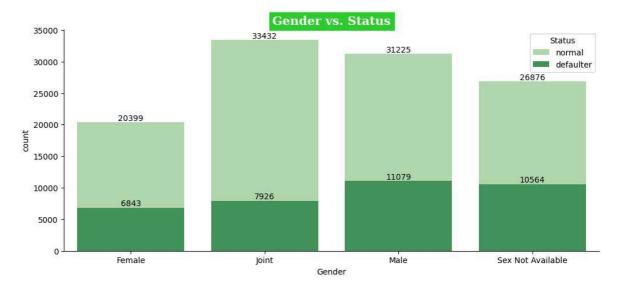
CONCLUSION: Gender and Status are Dependent

OBSERVATION

• The Chi-Square test indicates that gender influences loan status. This means that the likelihood of being a defaulter or maintaining a normal status varies across different gender categories.

Analysis

```
In [93]: # Anslysis
  plt.figure(figsize=(12,5))
  # Function Calling
  single_bar_chart('Gender', dodge=False)
```



1. Female Borrowers:

• Total: 27,242

Normal: 20,399 (74.82%)Defaulter: 6,843 (25.18%)

 Females exhibit a higher default rate compared to the overall norm, indicating a potential risk factor.

2. Joint Borrowers:

• Total: 41,358

Normal: 33,432 (80.80%)Defaulter: 7,926 (19.20%)

• **Joint borrowers show a relatively lower default rate**, suggesting that shared financial responsibility may contribute to loan stability.

3. Male Borrowers:

• Total: 42,304

Normal: 31,225 (73.76%)Defaulter: 11,079 (26.24%)

• Male borrowers have a higher absolute number of defaults, indicating that gender-specific factors may influence loan repayment behavior.

4. Gender Not Specified:

• Total: 37,440

Normal: 26,876 (71.77%)Defaulter: 10,564 (28.23%)

 Borrowers with unspecified gender also exhibit a high default rate, suggesting that a lack of information could correlate with higher risk.

Summary:

• Overall, the default rates are notably high for all gender categories, with a significant proportion of male and female borrowers defaulting on loans.

- Joint borrowers seem to perform better in terms of repayment, which may indicate that financial partnerships can reduce default risk.
- The data suggests a potential need for targeted interventions or support for female and unspecified gender borrowers to improve repayment outcomes.

Loan_type vs. Status

HT: Chi-Square Test of Independence

Approach:

- **Chi-Square Assumptions:** The Chi-Square test assumes that the expected frequency in each cell should be 5 or more.
- Asumptions for Chi-Square test are satisfied

```
In [95]: # Function calling
ht_Chi_Square('loan_type')
```

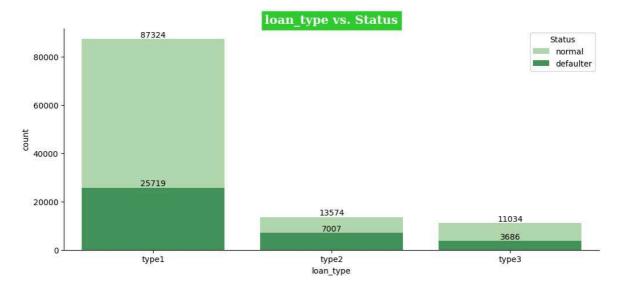
CONCLUSION: loan_type and Status are Dependent

OBSERVATION

• The result of the Chi-Square test indicates that there is a statistically significant relationship between the loan_type and the loan status (normal vs. defaulter). This suggests that the likelihood of normal or default is influenced by the loan_type.

Analysis

```
In [96]: # Anslysis
    plt.figure(figsize=(12,5))
# Function Calling
    single_bar_chart('loan_type', dodge=False)
```



1. **Loan Type 1:**

• Total: 113,043

• Normal: 87,324 (76.96%)

• Defaulter: 25,719 (23.04%)

 Loan Type 1 has the highest volume of loans and a relatively lower default rate compared to other loan types, indicating it may be the most reliable loan category.

2. Loan Type 2:

• Total: 20,581

Normal: 13,574 (65.97%)

• Defaulter: 7,007 (34.03%)

 Loan Type 2 has a significantly higher default rate compared to Loan Type 1, suggesting potential issues with creditworthiness or terms associated with this loan type.

3. Loan Type 3:

• Total: 14,720

Normal: 11,034 (75.00%)
 Defende a 2,000 (25.00%)

• Defaulter: 3,686 (25.00%)

• Loan Type 3 has a moderate default rate, indicating better performance than Loan Type 2 but slightly lower than Loan Type 1.

Summary:

- 1. **Overall Performance:** Loan Type 1 stands out as the most favorable in terms of low defaults, while Loan Type 2 presents significant risks with a high default rate.
- 2. **Risk Management:** Financial institutions may consider reviewing the lending criteria and terms for Loan Type 2 to mitigate the high default rates.
- 3. **Potential Strategies:** Further investigation into borrower profiles and reasons for default in Loan Type 2 may reveal actionable insights for risk management and loan

product improvement.

Loan_purpose vs. Status

HT: Chi-Square Test of Independence

```
In [97]:
          pd.crosstab(index=df['loan_purpose'], columns=df["Status"])
Out[97]:
                Status normal defaulter
          loan_purpose
                         25594
                                    8843
                    p1
                    p2
                          2191
                                    1079
                   рЗ
                         41938
                                   13933
                    p4
                         42209
                                   12557
```

Approach:

- **Chi-Square Assumptions:** The Chi-Square test assumes that the expected frequency in each cell should be 5 or more.
- Asumptions for Chi-Square test are satisfied

```
In [98]: # Function calling
ht_Chi_Square('loan_purpose')
```

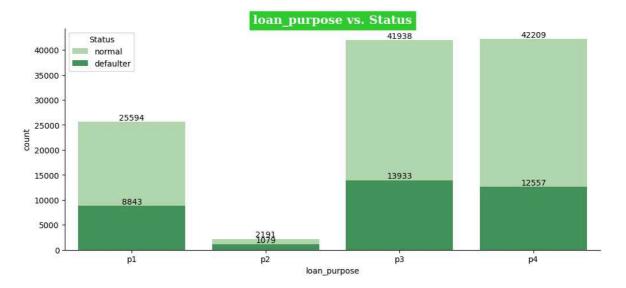
CONCLUSION: loan_purpose and Status are Dependent

OBSERVATION

 The result of the Chi-Square test indicates that there is a statistically significant relationship between the loan_purpose and the loan status (normal vs. defaulter).
 This suggests that the likelihood of normal or default is influenced by the loan_purpose.

Analysis

```
In [99]: # Anslysis
    plt.figure(figsize=(12,5))
# Function Calling
    single_bar_chart('loan_purpose', dodge=False)
```



1. Loan Purpose P1:

• Total: 34,437

• Normal: 25,594 (74.34%)

• Defaulter: 8,843 (25.66%)

• Loan Purpose P1 has a significant portion of defaults, suggesting that the reasons associated with this purpose may carry higher risk.

2. Loan Purpose P2:

• Total: 3,270

Normal: 2,191 (66.87%)

• Defaulter: 1,079 (33.13%)

• Similar to P1, Loan Purpose P2 has a high default rate, indicating potential issues related to the purpose of these loans.

3. Loan Purpose P3:

• Total: 55,871

Normal: 41,938 (75.00%)

• Defaulter: 13,933 (25.00%)

 While Loan Purpose P3 has a decent percentage of normal loans, the absolute number of defaulters is substantial, indicating it might still be a risky category.

4. Loan Purpose P4:

• Total: 54,766

• Normal: 42,209 (77.00%)

• Defaulter: 12,557 (23.00%)

• Loan Purpose P4 performs the best in terms of the percentage of normal loans and lowest default rate, suggesting it may be a safer lending category.

Summary:

1. **Risk Assessment:** Loan Purposes P1 and P2 show high default rates and should be monitored closely for creditworthiness and lending criteria adjustments.

- 2. **Performance Comparison:** Loan Purpose P4 has the best performance with the lowest default rate, indicating it could be a model for successful lending practices.
- 3. **Strategy Recommendations:** It may be beneficial to conduct further analysis on the borrowers associated with P1 and P2 to understand the factors contributing to defaults and to improve loan structuring for these purposes.

Business_or_commercial vs. Status

HT: Chi-Square Test of Independence

Approach:

- **Chi-Square Assumptions:** The Chi-Square test assumes that the expected frequency in each cell should be 5 or more.
- Asumptions for Chi-Square test are satisfied

```
In [101... # Function calling
ht_Chi_Square('business_or_commercial')

CONCLUSION: business_or_commercial and Status are Dependent

In [102... # Checked just for cutiosity since 2x2 matrix
ht_fisher_exact('business_or_commercial')
```

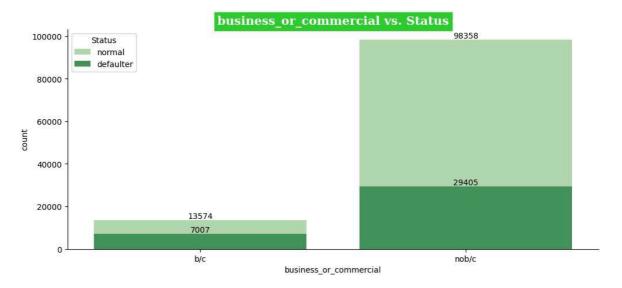
CONCLUSION: business_or_commercial and Status are Dependent

OBSERVATION

• There is a significant relationship between the business_or_commercial and loan status (normal vs. defaulter). This suggests that the business_or_commercial significantly impacts whether an individual is likely to default.

Analysis

```
In [103... # Analysis of Commercial establishment or Personal establishment vs. Status
plt.figure(figsize=(12,5))
# Function Calling
single_bar_chart('business_or_commercial', dodge=False)
```



1. Business/Commercial (b/c):

• Total: 20,581

• Normal: 13,574 (65.93%) • Defaulter: 7,007 (34.07%)

- A significant percentage of business/commercial loans (34.07%) are in default, indicating potential higher risk in this category.
- 2. Non-Business/Non-Commercial (nob/c):

• Total: 127,763

Normal: 98,358 (76.99%) • Defaulter: 29,405 (23.01%)

 Personal or non-commercial loans have a better performance, with a lower default rate (23.01%) compared to business/commercial loans.

Summary:

- 1. Risk Assessment: Loans given to business/commercial establishments (b/c) exhibit a higher default rate, indicating that these loans might require stricter lending criteria or additional risk mitigation strategies. 2.Performance Comparison: Noncommercial or personal loans (nob/c) demonstrate stronger performance, with a higher proportion of normal loans and a lower default rate.
- 2. Recommendations: Consider revisiting the risk assessment process for business/commercial loans and explore methods to reduce defaults, such as better financial evaluation, enhanced monitoring, or providing tailored financial support to businesses at higher risk.

Credit_Score_Category vs. Status

df['Credit_Score'].describe()

In [104...

```
Out[104...
           count
                    148344.000000
                       699.773243
           mean
           std
                       115.872267
           min
                       500.000000
           25%
                       599.000000
           50%
                       699.000000
           75%
                       800.000000
                       900.000000
           max
           Name: Credit Score, dtype: float64
In [105...
          # Example: Assuming your credit score data is in the 'Credit Score' column
          bins = [500, 599, 699, 799, 900] # Setting bin edges based on min, quartiles, a
          labels = ['Low', 'Average', 'Good', 'Excellent'] # Labels for the bins
          # Applying pd.cut() to the 'Credit_Score' column
          df['Credit_Score_Category'] = pd.cut(df['Credit_Score'], bins=bins, labels=label
In [106...
          df['Credit_Score_Category'].value_counts()
Out[106...
          Credit_Score_Category
           Excellent
                        37376
           Average
                        37114
           Low
                        36758
           Good
                        36739
           Name: count, dtype: int64
          HT: Chi-Square Test of Independence
          pd.crosstab(index=df['Credit_Score_Category'], columns=df["Status"])
In [107...
Out[107...
                         Status normal defaulter
           Credit_Score_Category
                           Low
                                 27755
                                             9003
                       Average
                                 28068
                                             9046
                          Good
                                 27841
                                             8898
```

Approach:

• **Chi-Square Assumptions:** The Chi-Square test assumes that the expected frequency in each cell should be 5 or more.

9364

Asumptions for Chi-Square test are satisfied

28012

Excellent

```
In [108... # Function calling
ht_Chi_Square('Credit_Score_Category')
```

CONCLUSION: Credit_Score_Category and Status are Dependent

OBSERVATION

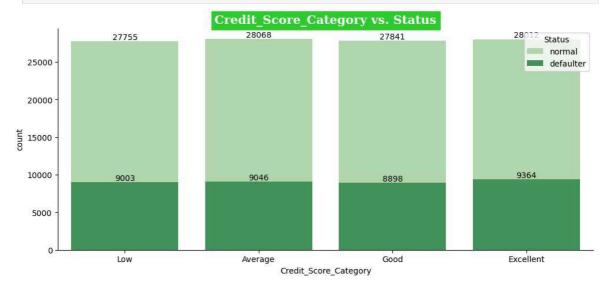
• The result of the Chi-Square test indicates that there is a statistically significant relationship between the Credit_Score_Category and the loan status (normal vs.

defaulter). This suggests that the likelihood of normal or default is influenced by the Credit_Score_Category.

Analysis

In [109...

```
# Analysis
plt.figure(figsize=(12,5))
# Function Calling
single_bar_chart('Credit_Score_Category', dodge=False)
```



OBSERVATION

1. Low Credit Score (<= 599):

- 27,755 accounts have a "normal" status.
- 9,003 accounts are "defaulters".
- Defaulter percentage: 24.49%.

2. Average Credit Score (600 - 699):

- 28,068 accounts have a "normal" status.
- 9,046 accounts are "defaulters".
- Defaulter percentage: 24.38%.

3. Good Credit Score (700 - 799):

- 27,841 accounts have a "normal" status.
- 8,898 accounts are "defaulters".
- Defaulter percentage: 24.21%.

4. Excellent Credit Score (>= 800):

- 28,012 accounts have a "normal" status.
- 9,364 accounts are "defaulters".
- Defaulter percentage: 25.06%.
- The defaulter rate is relatively consistent across credit score categories, ranging between 24% to 25%.
- Despite the expectation that higher credit scores would result in lower defaulter rates, the defaulter rate for "Excellent" credit scores (25.06%) is slightly higher than

that for "Good" and "Average" scores.

Normal Accounts Distribution:

Defaulter Rate Across Credit Score Categories:

 The number of accounts with a "normal" status is quite evenly distributed across all credit score categories, ranging from approximately 27,755 (Low) to 28,068 (Average). This suggests that credit score alone may not be the strongest determinant of account status.

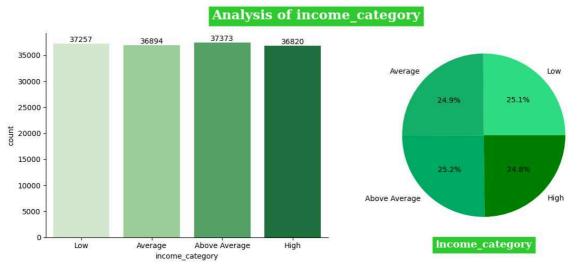
Insights:

- Although credit score is generally considered a key risk indicator, the consistent defaulter rate across all credit score categories (ranging from Low to Excellent) may suggest that other factors beyond credit score are contributing significantly to default risk.
- The defaulter rate for those with Excellent credit scores being slightly higher than for other groups is unexpected and could warrant further investigation to understand what specific conditions are leading to defaults among high-credit-score individuals.

Income_category vs. Status

```
In [110...
          df['income'].describe()
Out[110...
                    148344.000000
           count
           mean
                     6938.251500
           std
                      6334.613413
                         0.000000
           min
           25%
                     3780.000000
           50%
                     5782.332134
           75%
                      8460.000000
                    578580.000000
           max
           Name: income, dtype: float64
In [111...
          # Create Bins and Lanels
          bins = [-1, 3780, 5760, 8460, df['income'].max()] # Setting bin edges based on
          labels = ['Low', 'Average', 'Above Average', 'High'] # Labels for the bins
          # Applying pd.cut() to the 'income_category' column
          df['income_category'] = pd.cut(df['income'], bins=bins, labels=labels, right=Tru
In [112...
          df['income_category'].value_counts()
Out[112...
          income category
           Above Average
                            37373
           Low
                            37257
           Average
                            36894
           High
                            36820
           Name: count, dtype: int64
          # Analysis of income category
In [113...
          req_palette = ['#32de84', '#008200']
```

```
plt.figure(figsize=(12, 5))
plt.subplot(1, 2, 1)
label = sns.countplot(data=df, x='income_category', palette='Greens')
for i in label.containers:
  label.bar_label(i)
#plt.title("income_category")
plt.subplot(1, 2, 2)
labels = df.groupby('income_category')['income_category'].count().index.categori
plt.pie(df.groupby('income_category')['income_category'].count().values,
        labels = labels, autopct = "%1.1f%%", colors=green_palette)
plt.xlabel('income_category', fontsize=14,
           fontfamily='serif', fontweight='bold', backgroundcolor='limegreen', colo
#plt.title("income_category")
plt.suptitle("Analysis of income_category", fontsize = 18,
             fontfamily='serif',fontweight='bold',backgroundcolor='limegreen',co
plt.tight_layout()
sns.despine()
plt.show()
```



HT: Chi-Square Test of Independence

In [114... pd.crosstab(index=df['income_category'], columns=df["Status"])

Out[114...

| Status | normal | defaulter | |
|----------------|--------|-----------|--|
| ncome category | | | |

| Low | 24319 | 12938 |
|---------------|-------|-------|
| Average | 28129 | 8765 |
| Above Average | 29937 | 7436 |
| High | 29547 | 7273 |

Approach:

• **Chi-Square Assumptions:** The Chi-Square test assumes that the expected frequency in each cell should be 5 or more.

Asumptions for Chi-Square test are satisfied

```
In [115... # Function calling
ht_Chi_Square('income_category')
```

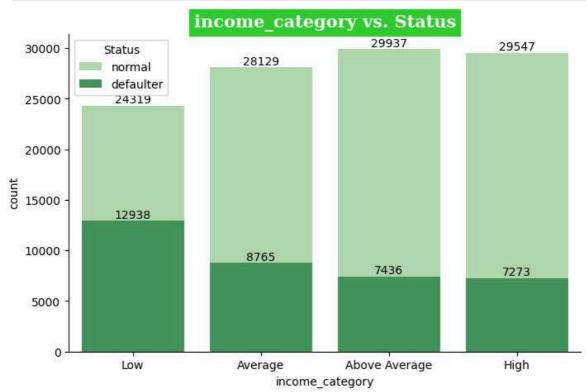
CONCLUSION: income_category and Status are Dependent

OBSERVATION

 The result of the Chi-Square test indicates that there is a statistically significant relationship between the income_category and the loan status (normal vs. defaulter).
 This suggests that the likelihood of normal or default is influenced by the income_category.

Analysis

```
In [116... # Analysis
    plt.figure(figsize=(8,5))
    # Function Calling
    single_bar_chart('income_category', dodge=False)
```



OBSERVATION

Income Category Distribution:

- 1. The largest portion of individuals in the Low income category (24,417) have a normal status, while 12,998 are defaulters. This shows a relatively high number of defaults in the lower income bracket.
- 2. In the Average income category, 28,208 individuals have a normal status, while 8,687 are defaulters, indicating a more stable financial situation than the Low income group.

- 3. The Above Average income category has 29,713 individuals with a normal status and 7,454 as defaulters. The defaulter proportion decreases as income increases.
- 4. The High income category has 29,594 individuals with a normal status and 7,273 as defaulters. Despite being in the highest income group, there are still significant defaulters.
- As income increases from Low to High, the number of defaulters decreases in absolute terms but the ratio of normal to defaulter improves, showing that higher income groups tend to default less frequently.
- The Low income group shows a higher risk of defaulting compared to other categories, while those in the High income group demonstrate better loan repayment behavior.

Balanced Default Distribution:

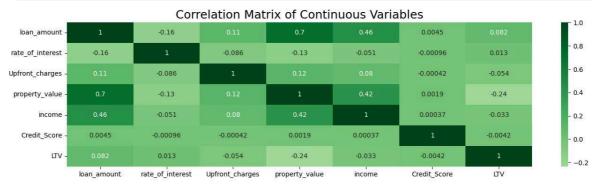
Defaulter Trend:

 Across the income categories, the number of normal individuals remains fairly consistent, suggesting that income does not drastically affect the proportion of individuals maintaining a good status, but lower-income individuals are more vulnerable to default.

Numerical Features

Correlation Analysis

```
In [117... # Correlation Matrix of Continuous Variables
    plt.figure(figsize=(16, 4))
    corr_matrix = numerical_df_req.corr()
    sns.heatmap(corr_matrix, annot=True, cmap='Greens', center=0)
    plt.title('Correlation Matrix of Continuous Variables', fontsize = 18)
    plt.show()
```

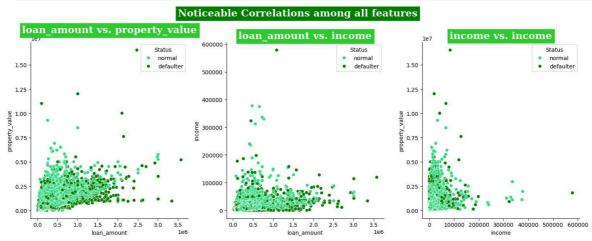


OBSERVATION

1. Loan Amount and Property Value: A strong positive correlation (0.70) between loan amount and property value indicates that higher loan amounts are often associated with higher property values.

- 2. **Loan Amount and Income:** There is a **moderate positive correlation (0.46)** between loan amount and income, meaning higher loan amounts tend to be associated with higher incomes.
- 3. **Income and Property Value:** There is a **moderate positive correlation (0.42)** between Income and Property Value meaning as the income increases the Property Value also increses.

```
In Γ118...
          # Noticeable Correlations amona all features
          req_palette = ['#32de84', '#008200']
          plt.figure(figsize=(15, 6))
          plt.subplot(131)
          sns.scatterplot(x='loan_amount', y='property_value',
                           hue='Status', data=df, palette=req_palette)
          plt.title("loan_amount vs. property_value", fontsize = 18,
                     fontfamily='serif', fontweight='bold', backgroundcolor='limegreen', color
          plt.subplot(132)
          sns.scatterplot(x='loan_amount', y='income',
                           hue='Status', data=df, palette=req_palette)
          plt.title("loan_amount vs. income", fontsize = 18,
                     fontfamily='serif', fontweight='bold', backgroundcolor='limegreen', color
          plt.subplot(133)
          sns.scatterplot(x='income', y='property_value',
                           hue='Status', data=df, palette=req_palette)
          plt.title("income vs. income", fontsize = 18,
                     fontfamily='serif', fontweight='bold', backgroundcolor='limegreen', color
          plt.suptitle("Noticeable Correlations among all features", fontsize = 18,
                        fontfamily='serif', fontweight='bold', backgroundcolor='green', color=
          plt.tight layout()
          sns.despine()
          plt.show()
```



Loan_amount Vs. Status

```
In [119... # statistical summary
    df.groupby('Status')['loan_amount'].describe()
```

Out[119...

| | count | mean | std | min | 25% | 50% | 75% |
|-----------|----------|---------------|---------------|---------|----------|----------|-------------|
| Status | | | | | | | |
| normal | 111932.0 | 334963.442090 | 174913.970571 | 26500.0 | 206500.0 | 306500.0 | 446500.0 |
| defaulter | 36412.0 | 319890.640448 | 208652.841142 | 16500.0 | 176500.0 | 276500.0 | 416500.0 |
| 4 | | | | | | | > |

Introduction

When comparing "loan_amount" and "Status," we can use a Two-Sample
 Independent T-Test if the data is normally distributed or a non-parametric test like the Mann-Whitney U test if it's not.

Why Two-Sample Independent T-Test?

• One should choose the Two-Sample Independent T-Test to compare the means of two independent groups to determine if there is a statistically significant difference between them.

Perform Hypothesis Testing

1. Formulate the Hypotheses

- **Null Hypothesis (H0):** There is no significant difference between the two groups.
- Alternative Hypothesis (H1): There is a significant difference between the two groups.

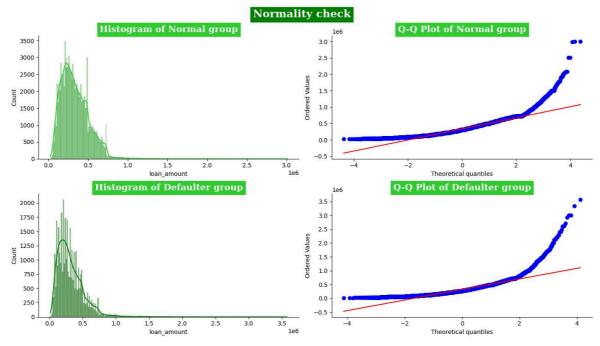
2. Check Assumptions:

- **Normality:** Use the Q-Q Plot and Shapiro-Wilk test to check if the data is normally distributed.
- **Equality of Variances:** Use Levene's test to check if the variances are equal.

3. Choose the Appropriate Test

- If the data is **normally distributed, use two-Sample Independent T-Test.**
- If the data is not normally distributed, use the Mann-Whitney U test.

```
In [120... # Preparing the data:
    normal_loan_amount = df[df['Status'] == 'normal']['loan_amount']
    defaulter_loan_amount = df[df['Status'] == 'defaulter']['loan_amount']
```



- Shapiro-Wilk Test: Statistics=0.9344, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=1180.5027, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=136739.1680, p-value=0.0000 => Not Gaussian distribution

Normality Tests for Defaulter group:

- Shapiro-Wilk Test: Statistics=0.8383, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=910.1837, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=393315.3155, p-value=0.0000 => Not Gaussian distribution

After Box-Cox Transformation:

Normality Tests for Transformed Normal group:

- Shapiro-Wilk Test: Statistics=0.9956, p-value=0.0000 => Not Gaussian distributi
- Anderson-Darling Test: Statistic=114.2915, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=212.4270, p-value=0.0000 => Not Gaussian distribution

Normality Tests for Transformed Defaulter group:

- Shapiro-Wilk Test: Statistics=0.9974, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=21.9212, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=6.0949, p-value=0.0475 => Not Gaussian distribution

Levene's Test for Normal group and Defaulter group:

- Statistic: 175.6589, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

Bartlett's Test for Normal group and Defaulter group:

- Statistic: 1808.8983, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

4. Perform the Hypothesis Test

 Since the data is not Gaussian distribution we can go with non parametric test know as Mann-Whitney U test(two-sided) with Confidence level of 95%

Mann-Whitney U test: (two-sided)

There is a difference (with respect to the central tendency) between Normal group and Defaulter group.

4.perform the Hypothesis Test

Since we have got the result that means are different from the above tests, we can
perform the Mann-Whitney U test(Right tailed) to check if group_1 is greater than
group_2 with Confidence level of 95%

CONCLUSION:

- **Greater Loan Amounts for Normal Group:** The results of the one-tailed test show that the central tendency (median) of the Normal group is greater than that of the Defaulter group, indicating that individuals classified as normal tend to have higher loan amounts compared to those who defaulted.
- Higher Loan Amounts Linked to Lower Default Rates: The analysis reveals that
 borrowers categorized as "Normal" tend to secure higher loan amounts than those
 classified as "Defaulters." This insight suggests that the business may want to
 consider targeting higher loan amounts for borrowers with favorable credit profiles
 to minimize default risks.

Business Insights:

Borrowers who are not defaulters generally take out larger loans compared to defaulters. This insight can be valuable for financial risk assessments, as borrowers with smaller loan amounts might pose a higher risk of default, while those with larger loans may be less likely to default, potentially due to better financial standing or greater ability to repay.

Rate of Interest Vs. Status

```
In [124... # statistical summary
    df.groupby('Status')['rate_of_interest'].describe()
```

Out[124...

| | | count | mean | std | min | 25% | 50% | 75% | max |
|--|-----------|----------|----------|----------|----------|----------|---------|----------|---------|
| | Status | | | | | | | | |
| | normal | 111932.0 | 4.044862 | 0.561482 | 0.000000 | 3.625000 | 3.99000 | 4.375000 | 8.00000 |
| | defaulter | 36412.0 | 4.142879 | 0.251030 | 2.943254 | 4.013126 | 4.15639 | 4.304937 | 5.80856 |

Introduction

When comparing "rate_of_interest" and "Status," we can use a Two-Sample
 Independent T-Test if the data is normally distributed or a non-parametric test like the Mann-Whitney U test if it's not.

Why Two-Sample Independent T-Test?

• One should choose the Two-Sample Independent T-Test to compare the means of two independent groups to determine if there is a statistically significant difference between them.

Perform Hypothesis Testing

1. Formulate the Hypotheses

- **Null Hypothesis (H0):** There is no significant difference between the two groups.
- **Alternative Hypothesis (H1)**: There is a significant difference between the two groups.

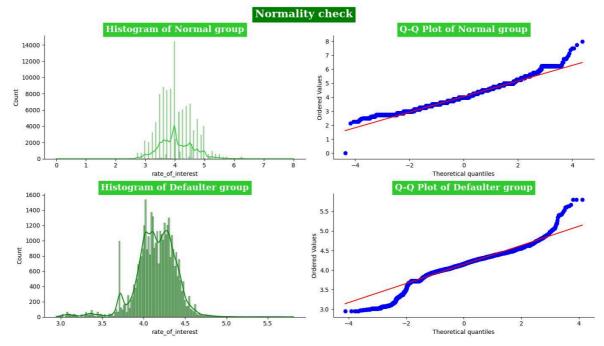
2. Check Assumptions:

- Normality: Use the Q-Q Plot and Shapiro-Wilk test to check if the data is normally distributed.
- **Equality of Variances:** Use Levene's test to check if the variances are equal.

3. Choose the Appropriate Test

- If the data is **normally distributed, use two-Sample Independent T-Test.**
- If the data is **not normally distributed, use the Mann-Whitney U test.**

```
In [125... # Preparing the data:
    normal_rate_of_interest = df[df['Status'] == 'normal']['rate_of_interest']
    defaulter_rate_of_interest = df[df['Status'] == 'defaulter']['rate_of_interest']
```



- Shapiro-Wilk Test: Statistics=0.9849, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=560.7627, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=3386.7748, p-value=0.0000 => Not Gaussian distribution

Normality Tests for Defaulter group:

- Shapiro-Wilk Test: Statistics=0.9475, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=296.9990, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=20187.8393, p-value=0.0000 => Not Gaussian distribution

Box-Cox transformation failed: Data must be positive.

Levene's Test for Normal group and Defaulter group:

- Statistic: 16544.4856, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

Bartlett's Test for Normal group and Defaulter group:

- Statistic: 26188.2210, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

print()

```
Data Normal group:
skewness coefficient: 0.39
kurtosis coefficient: 0.35

Data Defaulter group:
skewness coefficient: -0.82
kurtosis coefficient: 3.26
```

4. Perform the Hypothesis Test

 Since the data is not Gaussian distribution we can go with non parametric test know as Mann-Whitney U test(two-sided) with Confidence level of 95%

Mann-Whitney U test: (two-sided)

There is a difference (with respect to the central tendency) between Normal group and Defaulter group.

4.perform the Hypothesis Test

Since we have got the result that means are different from the above tests, we can
perform the Mann-Whitney U test(Left tailed) to check if group_1 is greater than
group_2 with Confidence level of 95%

Mann-Whitney U test: (greater)

The central tendency of Normal group is greater than Defaulter group.

CONCLUSION:

In summary, while the two-sided Mann-Whitney U test indicates a significant difference in central tendencies between the "Normal" and "Defaulter" groups, the one-tailed tests reveal complexities regarding the nature of this difference. These findings underscore the importance of further exploration to derive actionable insights for lending practices and borrower support.

Upfront_charges Vs. Status

```
In [131... # statistical summary
    df.groupby('Status')['Upfront_charges'].describe()
```

Out[131...

| | count | mean | std | min | 25% | 50% | |
|-----------|----------|-------------|-------------|-------------|-------------|------------|----|
| Status | | | | | | | |
| normal | 111932.0 | 3227.909910 | 3218.862754 | -504.960204 | 632.340000 | 2637.50000 | 47 |
| defaulter | 36412.0 | 3377.473334 | 1660.922972 | -27.400474 | 2377.409773 | 2962.37132 | 40 |
| 4 | | | | | | | • |

Introduction

When comparing "Upfront_charges" and "Status," we can use a Two-Sample
 Independent T-Test if the data is normally distributed or a non-parametric test like the Mann-Whitney U test if it's not.

Why Two-Sample Independent T-Test?

 One should choose the Two-Sample Independent T-Test to compare the means of two independent groups to determine if there is a statistically significant difference between them.

Perform Hypothesis Testing

1. Formulate the Hypotheses

- **Null Hypothesis (H0):** There is no significant difference between the two groups.
- Alternative Hypothesis (H1): There is a significant difference between the two groups.

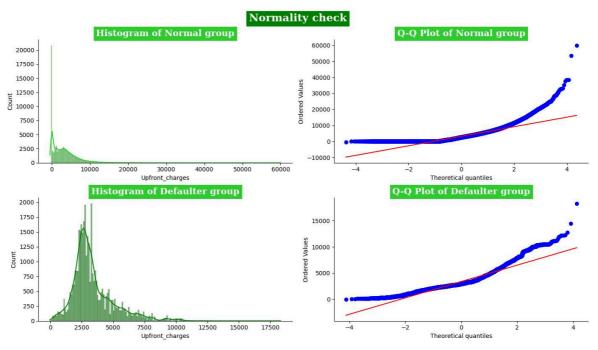
2. Check Assumptions:

- **Normality:** Use the Q-Q Plot and Shapiro-Wilk test to check if the data is normally distributed.
- **Equality of Variances:** Use Levene's test to check if the variances are equal.

3. Choose the Appropriate Test

- If the data is **normally distributed, use two-Sample Independent T-Test.**
- If the data is not normally distributed, use the Mann-Whitney U test.

```
In [132... # Preparing the data:
    normal_Upfront_charges = df[df['Status'] == 'normal']['Upfront_charges']
    defaulter_Upfront_charges = df[df['Status'] == 'defaulter']['Upfront_charges']
```



- Shapiro-Wilk Test: Statistics=0.8551, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=3202.6978, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=255142.0207, p-value=0.0000 => Not Gaussian distribution

Normality Tests for Defaulter group:

- Shapiro-Wilk Test: Statistics=0.8896, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=1242.9528, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=25954.3355, p-value=0.0000 => Not Gaussian distribution

Box-Cox transformation failed: Data must be positive.

Levene's Test for Normal group and Defaulter group:

- Statistic: 9927.7055, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

Bartlett's Test for Normal group and Defaulter group:

- Statistic: 18726.0349, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

4. Perform the Hypothesis Test

 Since the data is not Gaussian distribution we can go with non parametric test know as Mann-Whitney U test(two-sided) with Confidence level of 95%

Mann-Whitney U test: (two-sided)

There is a difference (with respect to the central tendency) between Normal group and Defaulter group.

4.perform the Hypothesis Test

Since we have got the result that means are different from the above tests, we can
perform the Mann-Whitney U test(Left tailed) to check if group_1 is greater than
group_2 with Confidence level of 95%

CONCLUSION:

- **Significant Difference in Central Tendencies:** The two-sided Mann-Whitney U test shows that there is a significant difference in the central tendencies between the "Normal" and "Defaulter" groups with respect to Upfront Charges. This suggests that the distributions of upfront charges are different between the two groups, indicating that the amount of upfront charges paid could be a distinguishing factor between those who default and those who do not.
- Central Tendency of "Normal" Group is Lower: The one-tailed (less) Mann-Whitney U test indicates that the central tendency of the "Normal" group is significantly less than that of the "Defaulter" group. This suggests that borrowers in the "Normal" group (those who did not default) tend to have lower upfront charges compared to those in the "Defaulter" group. In other words, those who defaulted may have faced higher upfront charges, which could potentially contribute to their defaulting.

Business Insights:

The Mann-Whitney U test results suggest that there is a significant difference in the
upfront charges paid by the "Normal" and "Defaulter" groups, with defaulters having
higher upfront charges. This insight can help inform lenders about potential risks
and strategies for reducing default rates through better upfront charge
management.

Property Value Vs. Status

```
In [136...
          # statistical summary
          df.groupby('Status')['property value'].describe()
Out[136...
                                                                            25%
                                                                                           50%
                       count
                                      mean
                                                       std
                                                              min
             Status
            normal 111932.0 505656.340574 342854.710163
                                                           8000.0
                                                                   288000.000000 428000.000000
           defaulter
                      36412.0 513256.237278 409904.256320
                                                           8000.0
                                                                   266563.484375
                                                                                  403551.890625
```

Introduction

When comparing "property_value" and "Status," we can use a Two-Sample
 Independent T-Test if the data is normally distributed or a non-parametric test like
 the Mann-Whitney U test if it's not.

Why Two-Sample Independent T-Test?

• One should choose the Two-Sample Independent T-Test to compare the means of two independent groups to determine if there is a statistically significant difference between them.

Perform Hypothesis Testing

1. Formulate the Hypotheses

- **Null Hypothesis (H0):** There is no significant difference between the two groups.
- Alternative Hypothesis (H1): There is a significant difference between the two groups.

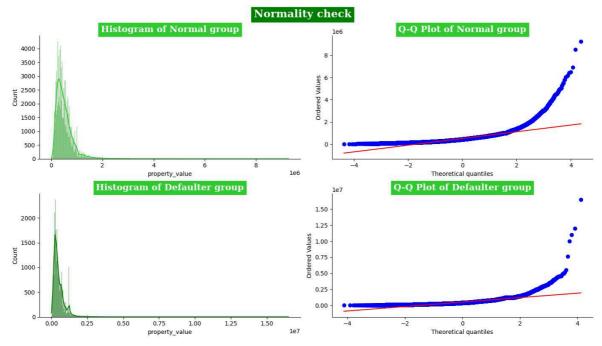
2. Check Assumptions:

- **Normality:** Use the Q-Q Plot and Shapiro-Wilk test to check if the data is normally distributed.
- **Equality of Variances:** Use Levene's test to check if the variances are equal.

3. Choose the Appropriate Test

- If the data is **normally distributed**, **use two-Sample Independent T-Test**.
- If the data is not normally distributed, use the Mann-Whitney U test.

```
In [137... # Preparing the data:
    normal_property_value = df[df['Status'] == 'normal']['property_value']
    defaulter_property_value = df[df['Status'] == 'defaulter']['property_value']
```



- Shapiro-Wilk Test: Statistics=0.7777, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=3980.8064, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=4339336.1978, p-value=0.0000 => Not Gaussian distribution

Normality Tests for Defaulter group:

- Shapiro-Wilk Test: Statistics=0.7172, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=1844.6075, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=20107221.4880, p-value=0.0000 => Not Gaussian dist ribution

After Box-Cox Transformation:

Normality Tests for Transformed Normal group:

- Shapiro-Wilk Test: Statistics=0.9977, p-value=0.0000 => Not Gaussian distributi
- Anderson-Darling Test: Statistic=50.4349, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=615.0649, p-value=0.0000 => Not Gaussian distribution

Normality Tests for Transformed Defaulter group:

- Shapiro-Wilk Test: Statistics=0.9970, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=30.9982, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=127.2435, p-value=0.0000 => Not Gaussian distribut ion

Levene's Test for Normal group and Defaulter group:

- Statistic: 294.9809, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

Bartlett's Test for Normal group and Defaulter group:

- Statistic: 1856.3695, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

4. Perform the Hypothesis Test

• Since the data is not Gaussian distribution we can go with non parametric test know as Mann-Whitney U test(two-sided) with Confidence level of 95%

Mann-Whitney U test: (two-sided)

There is a difference (with respect to the central tendency) between Normal group and Defaulter group.

4. Perform the Hypothesis Test

 Since the data is not Gaussian distribution we can go with non parametric test know as Mann-Whitney U test(Right tailed) with Confidence level of 95%

Mann-Whitney U test: (greater)
The central tendency of Normal group is greater than Defaulter group.

CONCLUSION:

- **Significant Difference in Central Tendencies:** The test shows that there is a statistically significant difference in the central tendency (median) of the property values between the Normal group and the Defaulter group. This implies that property values for borrowers who are normal (non-defaulters) differ from those who have defaulted.
- Central Tendency of "Normal" Group is greater: The result indicates that the central tendency (median) of the Normal group is greater than that of the Defaulter group. This suggests that borrowers classified as "Normal" tend to have higher property values compared to those classified as "Defaulter."

Business Insights:

Borrowers who do not default on their loans are likely to have properties of higher value compared to defaulters. This insight can be useful for assessing risk—borrowers with higher property values might be seen as lower risk for loan default. This could inform credit approval strategies and loan conditions.

Income Vs. Status

```
In [141... # statistical summary
    df.groupby('Status')['income'].describe()
```

Out[141...

| | | count | mean | std | min | 25% | 50% | 75% | max |
|--|-----------|----------|-------------|-------------|-----|--------|--------|--------|----------|
| | Status | | | | | | | | |
| | normal | 111932.0 | 7168.656555 | 6025.143048 | 0.0 | 4080.0 | 6060.0 | 8700.0 | 377220.0 |
| | defaulter | 36412.0 | 6229.976793 | 7156.949623 | 0.0 | 3060.0 | 4920.0 | 7620.0 | 578580.0 |

Introduction

• When comparing "income" and "Status," we can use a Two-Sample Independent T-**Test** if the data is normally distributed or a non-parametric test like the **Mann-**Whitney U test if it's not.

Why Two-Sample Independent T-Test?

• One should choose the Two-Sample Independent T-Test to compare the means of two independent groups to determine if there is a statistically significant difference between them.

Perform Hypothesis Testing

1. Formulate the Hypotheses

- **Null Hypothesis (H0):** There is no significant difference between the two groups.
- Alternative Hypothesis (H1): There is a significant difference between the two groups.

2. Check Assumptions:

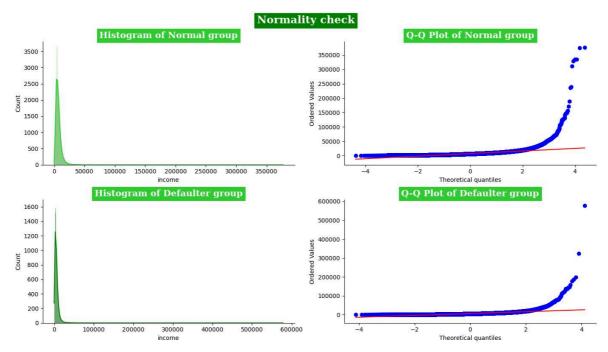
- Normality: Use the Q-Q Plot and Shapiro-Wilk test to check if the data is normally
- **Equality of Variances:** Use Levene's test to check if the variances are equal.

3. Choose the Appropriate Test

- If the data is **normally distributed, use two-Sample Independent T-Test.**
- If the data is not normally distributed, use the Mann-Whitney U test.

```
In [142...
          # Preparing the data:
          normal_income = df[df['Status'] == 'normal']['income']
          defaulter_income = df[df['Status'] == 'defaulter']['income']
```

```
In [143...
          # Function calling -> normality(group_1, group_1_name, group_2, group_2_name)
          analysis = StatisticalAnalysis(normal_income, 'Normal group',
                                          defaulter_income, 'Defaulter group')
          analysis.normality_plots()
          analysis.normality_tests()
          analysis.variance_tests()
```



- Shapiro-Wilk Test: Statistics=0.5536, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=7253.1668, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=1948452911.0890, p-value=0.0000 => Not Gaussian di stribution

Normality Tests for Defaulter group:

- Shapiro-Wilk Test: Statistics=0.4629, p-value=0.0000 => Not Gaussian distribution
- Anderson-Darling Test: Statistic=3201.3252, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=2614473103.6200, p-value=0.0000 => Not Gaussian di stribution

Box-Cox transformation failed: Data must be positive.

Levene's Test for Normal group and Defaulter group:

- Statistic: 19.2676, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

Bartlett's Test for Normal group and Defaulter group:

- Statistic: 1720.8790, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

4. Perform the Hypothesis Test

 Since the data is not Gaussian distribution we can go with non parametric test know as Mann-Whitney U test(two-sided) with Confidence level of 95%

Mann-Whitney U test: (two-sided)

There is a difference (with respect to the central tendency) between Normal group and Defaulter group.

4. Perform the Hypothesis Test

 Since the data is not Gaussian distribution we can go with non parametric test know as Mann-Whitney U test(Righ tailed) with Confidence level of 95%

Mann-Whitney U test: (greater)

The central tendency of Normal group is greater than Defaulter group.

CONCLUSION:

- **Significant Difference in Central Tendencies:** There is a statistically significant difference in the central tendency (median) of the income between the Normal group and the Defaulter group. This indicates that the income levels of borrowers who are normal (non-defaulters) differ from those who default.
- Central Tendency of "Normal" Group is greater: The result shows that the central tendency (median) of income for the Normal group is greater than that of the Defaulter group. This suggests that normal borrowers generally have higher income levels compared to defaulters.

Business Insight:

 Borrowers with higher incomes tend to be non-defaulters, while those with lower incomes are more likely to default on their loans. This information can be useful for lenders to assess the risk of default, potentially adjusting loan terms based on a borrower's income to mitigate risk.

Credit Score Vs. Status

```
In [146...
          # statistical summary
          df.groupby('Status')['Credit_Score'].describe()
Out[146...
                                                                  50%
                       count
                                                std
                                                      min
                                                            25%
                                                                        75%
                                   mean
                                                                               max
             Status
            normal 111932.0 699.510667 115.675157 500.0
                                                           599.0
                                                                 699.0 800.0
                                                                              900.0
           defaulter
                     36412.0 700.580413 116.473990 500.0 599.0 700.0 803.0 900.0
```

Introduction

When comparing "Credit_Score" and "Status," we can use a Two-Sample
 Independent T-Test if the data is normally distributed or a non-parametric test like the Mann-Whitney U test if it's not.

Why Two-Sample Independent T-Test?

• One should choose the Two-Sample Independent T-Test to compare the means of two independent groups to determine if there is a statistically significant difference between them.

Perform Hypothesis Testing

1. Formulate the Hypotheses

- **Null Hypothesis (H0):** There is no significant difference between the two groups.
- Alternative Hypothesis (H1): There is a significant difference between the two groups.

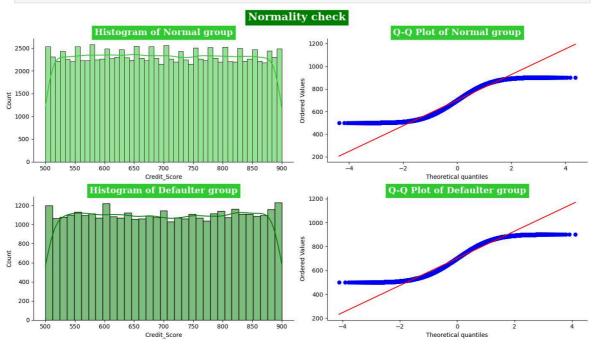
2. Check Assumptions:

- **Normality:** Use the Q-Q Plot and Shapiro-Wilk test to check if the data is normally distributed.
- **Equality of Variances:** Use Levene's test to check if the variances are equal.

3. Choose the Appropriate Test

- If the data is **normally distributed, use two-Sample Independent T-Test.**
- If the data is not normally distributed, use the Mann-Whitney U test.

```
In [147... # Preparing the data:
    normal_Credit_Score = df[df['Status'] == 'normal']['Credit_Score']
    defaulter_Credit_Score = df[df['Status'] == 'defaulter']['Credit_Score']
```



- Shapiro-Wilk Test: Statistics=0.9551, p-value=0.0000 => Not Gaussian distributi
- Anderson-Darling Test: Statistic=1238.2230, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=6697.3833, p-value=0.0000 => Not Gaussian distribution

Normality Tests for Defaulter group:

- Shapiro-Wilk Test: Statistics=0.9533, p-value=0.0000 => Not Gaussian distributi
- Anderson-Darling Test: Statistic=427.3160, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=2241.9277, p-value=0.0000 => Not Gaussian distribution

After Box-Cox Transformation:

Normality Tests for Transformed Normal group:

- Shapiro-Wilk Test: Statistics=0.9552, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=1234.0017, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=6674.7439, p-value=0.0000 => Not Gaussian distribution

Normality Tests for Transformed Defaulter group:

- Shapiro-Wilk Test: Statistics=0.9534, p-value=0.0000 => Not Gaussian distributi on
- Anderson-Darling Test: Statistic=426.2127, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=2234.7668, p-value=0.0000 => Not Gaussian distribution

Levene's Test for Normal group and Defaulter group:

- Statistic: 7.1781, p-value: 0.0074

Variances of Normal group and Defaulter group are significantly different.

Bartlett's Test for Normal group and Defaulter group:

- Statistic: 2.6085, p-value: 0.1063

Variances of Normal group and Defaulter group are approximately equal.

4. Perform the Hypothesis Test

 Since the data is not Gaussian distribution we can go with non parametric test know as Mann-Whitney U test(two-sided) with Confidence level of 95%

```
In [149...
```

Mann-Whitney U test: (two-sided)

There is no difference (in terms of central tendency) between Normal group and De faulter group

CONCLUSION:

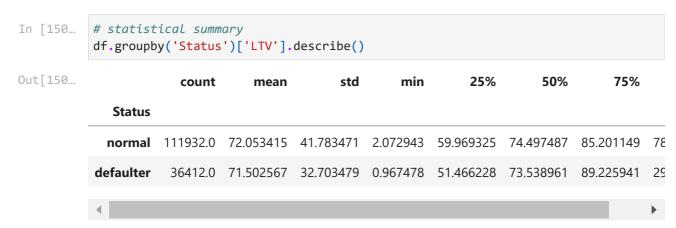
• Mann-Whitney U Test (Two-sided): The result shows that there is no statistically significant difference in the central tendency (median) of Credit Score between the Normal group and the Defaulter group. This suggests that the credit scores of

borrowers who are normal (non-defaulters) and those who default are not significantly different in terms of their central tendencies.

Business Insight:

Since the Mann-Whitney U test shows no significant difference in the credit score distribution between non-defaulters and defaulters, it may indicate that credit score alone may not be a reliable predictor of whether a borrower will default or not. Lenders may need to consider additional factors along with credit score to more effectively assess default risk.

LTV Vs. Status



Introduction

 When comparing "LTV" and "Status," we can use a Two-Sample Independent T-Test if the data is normally distributed or a non-parametric test like the Mann-Whitney U test if it's not.

Why Two-Sample Independent T-Test?

• One should choose the Two-Sample Independent T-Test to compare the means of two independent groups to determine if there is a statistically significant difference between them.

Perform Hypothesis Testing

1. Formulate the Hypotheses

- **Null Hypothesis (H0):** There is no significant difference between the two groups.
- Alternative Hypothesis (H1): There is a significant difference between the two groups.

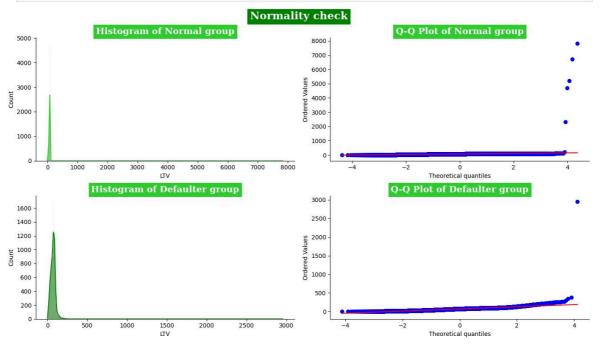
2. Check Assumptions:

- Normality: Use the Q-Q Plot and Shapiro-Wilk test to check if the data is normally distributed.
- **Equality of Variances:** Use Levene's test to check if the variances are equal.

3. Choose the Appropriate Test

- If the data is **normally distributed, use two-Sample Independent T-Test.**
- If the data is not normally distributed, use the Mann-Whitney U test.

```
In [151... # Preparing the data:
    normal_LTV = df[df['Status'] == 'normal']['LTV']
    defaulter_LTV = df[df['Status'] == 'defaulter']['LTV']
```



- Shapiro-Wilk Test: Statistics=0.2092, p-value=0.0000 => Not Gaussian distributi
- Anderson-Darling Test: Statistic=12071.2673, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=1822106061367.3826, p-value=0.0000 => Not Gaussian distribution

Normality Tests for Defaulter group:

- Shapiro-Wilk Test: Statistics=0.7718, p-value=0.0000 => Not Gaussian distributi
- Anderson-Darling Test: Statistic=400.3578, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=4200836414.6453, p-value=0.0000 => Not Gaussian di stribution

After Box-Cox Transformation:

Normality Tests for Transformed Normal group:

- Shapiro-Wilk Test: Statistics=0.8500, p-value=0.0000 => Not Gaussian distributi
- Anderson-Darling Test: Statistic=2561.7688, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=86208543.7112, p-value=0.0000 => Not Gaussian dist ribution

Normality Tests for Transformed Defaulter group:

- Shapiro-Wilk Test: Statistics=0.9615, p-value=0.0000 => Not Gaussian distributi
- Anderson-Darling Test: Statistic=320.1668, Critical Values=[0.576 0.656 0.787 0.918 1.092] => Not Gaussian distribution
- Jarque-Bera Test: Statistics=451550.3528, p-value=0.0000 => Not Gaussian distribution

Levene's Test for Normal group and Defaulter group:

- Statistic: 1227.6567, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

Bartlett's Test for Normal group and Defaulter group:

- Statistic: 3020.8192, p-value: 0.0000

Variances of Normal group and Defaulter group are significantly different.

4. Perform the Hypothesis Test

 Since the data is not Gaussian distribution we can go with non parametric test know as Mann-Whitney U test(two-sided) with Confidence level of 95%

```
In [153...
```

Mann-Whitney U test: (two-sided)

There is a difference (with respect to the central tendency) between Normal group and Defaulter group.

4. Perform the Hypothesis Test

 Since the data is not Gaussian distribution we can go with non parametric test know as Mann-Whitney U test(Left tailed) with Confidence level of 95%

Mann-Whitney U test: (less)

There is no difference (in terms of central tendency) between Normal group and De faulter group

Mann-Whitney U test: (greater)

The central tendency of Normal group is greater than Defaulter group.

CONCLUSION:

- Mann-Whitney U Test (Two-sided): The test indicates that there is a statistically significant difference in the central tendency (median) of the Loan-to-Value (LTV) ratio between the Normal group (non-defaulters) and the Defaulter group.
- Mann-Whitney U Test (Greater): The result from the one-sided test shows that the
 central tendency (median LTV ratio) of the Normal group is greater than that of the
 Defaulter group. This suggests that borrowers who default tend to have lower LTV
 ratios compared to non-defaulters.

Business Insight:

The finding that defaulters tend to have lower LTV ratios suggests that borrowers with lower LTV (i.e., those borrowing more relative to the value of the property) are at a greater risk of defaulting. This insight is valuable for lenders, as they may want to assess risk more carefully for borrowers with high LTV ratios and potentially adjust lending policies, interest rates, or require additional collateral for such loans.

Business Insights

Income Influences Loan Status:

- Higher incomes are associated with lower default risk, as non-defaulters tend to have significantly higher incomes than defaulters (Mann-Whitney U test).
 - Fact: The Mann-Whitney U test showed that the income of the Normal group (non-defaulters) is significantly higher than that of the Defaulter group.
 - Insight: Borrowers with higher incomes are less likely to default.

Loan Amount Correlates with Loan Status:

- Non-defaulters take larger loans compared to defaulters, as shown by the Mann-Whitney U test.
 - Fact: The mean loan amount for the Normal group is higher than for the Defaulter group (based on Mann-Whitney U test: greater).
 - Insight: Non-defaulters tend to take larger loans compared to defaulters.

LTV Ratio and Default Risk:

- Defaulters have a lower LTV ratio than non-defaulters, though higher LTV is generally considered to increase default risk.
 - Fact: Defaulters have a higher mean LTV than non-defaulters. The Mann-Whitney U test (less) showed the central tendency of the Normal group is less than that of the Defaulter group.
 - Insight: Higher LTV increases the risk of default.

Upfront Charges and Default Risk:

- Defaulters tend to face higher upfront charges, suggesting that loan fees may be linked to higher default risk.
 - Fact: The Mann-Whitney U test showed that defaulters tend to have higher upfront charges than non-defaulters.
 - Insight: Loans with higher upfront charges tend to default more frequently, suggesting a correlation between loan fees and borrower risk.

Credit Score Insignificant for Default:

- Credit scores do not show a significant difference between defaulters and nondefaulters, indicating it's not a strong predictor in this dataset.
 - Fact: The Mann-Whitney U test indicated that there is no statistically significant difference in credit scores between the Normal and Defaulter groups.
 - Insight: Credit score alone may not be a strong predictor of loan default in this dataset.

Property Value and Loan Status:

- Non-defaulters typically own higher-value properties, which correlate with a lower likelihood of default.
 - Fact: The Mann-Whitney U test revealed that the mean property value for non-defaulters is significantly higher than for defaulters.
 - Insight: Higher-value properties are associated with a lower likelihood of default.

Occupancy Type Affects Default Probability:

- Loan default rates vary based on whether borrowers occupy the property, with a significant relationship found between occupancy type and loan status.
 - Fact: The Chi-Square test showed a statistically significant relationship between occupancy_type and loan status.
 - Insight: The likelihood of default varies depending on whether the borrower occupies the property or not.

Age Influences Default Likelihood:

 Borrower age significantly affects the probability of default, with certain age groups being more prone to default.

- Fact: A Chi-Square test found a statistically significant relationship between age and loan status.
- Insight: Borrower age influences the likelihood of default, with certain age groups being more prone to default.

Business Loans Carry Higher Risk:

- Business or commercial loans show a higher likelihood of default compared to personal loans.
 - Fact: The Chi-Square test indicated a significant relationship between the business_or_commercial category and loan status.
 - Insight: Business or commercial loans are more likely to default compared to personal loans.

Loan Purpose Impacts Default Risk:

- The reason for taking a loan plays a significant role in default probability, with some loan purposes being riskier than others.
 - Fact: The Chi-Square test revealed a significant relationship between loan purpose and loan status.
 - Insight: The purpose for which a loan is taken plays a key role in whether a borrower defaults, with certain loan purposes being riskier than others.

Key Insights on Loan Default (Inshort):

- Higher Income: Non-defaulters have significantly higher incomes.
- Larger Loans: Non-defaulters tend to take bigger loans.
- Lower LTV: Defaulters have lower Loan-to-Value ratios.
- Higher Fees: Defaulters face higher upfront charges.
- Credit Score Impact: No significant difference in credit scores.
- Higher Property Value: Non-defaulters own higher-value properties.
- Occupancy Matters: Borrower-occupied properties default less.
- Age Factor: Certain age groups are more prone to default.
- Business Loans: Riskier compared to personal loans.
- Loan Purpose: Default risk varies by loan purpose.

Business Recommendations

Implement Tiered Risk-Based Lending:

- Offer lower loan amounts or stricter terms to borrowers with lower incomes, as higher-income borrowers show a lower likelihood of default. Set income-based thresholds to adjust loan limits and terms.
 - Recommendation: Offer lower loan amounts or stricter terms to borrowers with lower incomes, as higher-income borrowers have shown a lower likelihood of default (based on income central tendency).
 - Action: Set income thresholds to adjust loan limits and terms accordingly.

Tighten Loan Approval for High LTV Ratios:

- Impose stricter criteria for loans with high LTV ratios, capping LTV for riskier borrowers or requiring higher down payments to mitigate default risks.
 - Recommendation: Impose stricter approval criteria for loans with high LTV ratios, as defaulters tend to have higher LTVs.
 - Action: Cap LTV ratios for riskier borrowers or increase down payment requirements.

Limit Loans with High Upfront Charges:

- Reduce upfront charges for riskier borrowers or offer alternative fee structures. This
 can lower the default likelihood for those facing higher loan fees.
 - Recommendation: Consider reducing the upfront charges for riskier borrowers, as higher upfront charges correlate with defaults.
 - Action: Offer alternative fee structures or waive fees for lower-risk customers to improve loan performance.

Focus on Property-Based Loans for Safer Lending:

- Promote loan products for higher-value property owners, as they are associated with a lower risk of default. Offer more favorable terms to this group.
 - Recommendation: Promote loans on higher-value properties since nondefaulters are typically associated with higher property values.
 - Action: Develop loan products specifically for higher-value property owners, offering them more favorable terms.

Expand Credit Evaluation Beyond Credit Scores:

- Use additional metrics like income, LTV, and property value to assess risk, as credit score alone is not a strong predictor of default. Implement a holistic credit assessment approach.
 - Recommendation: Since credit score alone is not a strong predictor of default, integrate additional metrics like income, LTV, and property value into credit assessments.
 - Action: Implement a more holistic approach to assessing borrower creditworthiness.

Design Age-Specific Loan Products:

- Tailor loan terms for different age groups, considering their varying default risks. Offer flexible terms or create age-targeted lending strategies.
 - Recommendation: Tailor loan products for different age groups, given the influence of age on default probability.
 - Action: Offer more flexible terms for younger or older borrowers, or design agetargeted loan campaigns.

Be Cautious with Business Loans:

- Given their higher default risk, introduce stricter criteria or higher interest rates for business or commercial loans. Implement a specialized risk evaluation for these types of loans.
 - Recommendation: Since business loans have a higher default risk, consider higher interest rates or stricter approval criteria for such loans.
 - Action: Develop a separate risk evaluation model for business and commercial loans to better manage defaults.

Guide Lending Based on Occupancy Type:

- Differentiate lending terms between owner-occupied and non-owner-occupied properties, offering more favorable terms to borrowers who plan to occupy the property.
 - Recommendation: Differentiate between loans for owner-occupied and non-owner-occupied properties, as occupancy type impacts default risk.
 - Action: Offer more favorable terms to borrowers who plan to occupy the property they are borrowing against.

Focus on Loan Purpose for Risk Assessment:

- Adjust loan terms based on the purpose, as loan purpose significantly affects default risk. Categorize loan purposes and tailor approval criteria and interest rates.
 - Recommendation: Identify and adjust terms for loans with riskier purposes, as loan purpose significantly influences default likelihood.
 - Action: Develop a categorization of loan purposes and adjust approval criteria and interest rates accordingly.

Implement Continuous Risk Monitoring for High-LTV and High-Risk Loans:

- Set up monitoring for loans with high LTV ratios or high upfront charges, and create early intervention strategies to support borrowers showing signs of potential default.
 - Recommendation: Continuously monitor loans with high LTV and upfront charges for signs of risk, offering early intervention programs.
 - Action: Set up automated risk alerts and initiate customer support or loan modification processes for borrowers showing early signs of default.