SOWNDHARYA.B

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OBJECTIVE

To be a part of concern where I can gain knowledge and contributes the improvements of interpersonal, technical and leadership skills for enhancing myself and also for the development of the company.

ACADEMIC QUALIFICATION

Course	Educational Institution	Board of	Mark in	Year of
		Education	Percent	Passing
PG/MBA	SSM College of	Anna	77%	2019-2021
	Engineering	University		
UG/ B.Sc (Mathematics)	Vellalar College for Women (Autonomous)	Bharathiar University	80.4%	2016-2019
H.Sc	M.R.G.Govt.Hr.Sec.School for Girls	State Board	91.5%	2015-2016
SSLC	M.R.G.Govt.Hr.Sec.School for Girls	State Board	92.6%	2013-2014

WORK EXPERIENCE

Sales Executive in Coimbatore Electrical Pipes And Cables (2021-2023)

ROLES AND RESPONSIBILITIES

- Builds business by identifying and selling prospects; maintining relationships with clients.
- Developing sales strategies and setting up goals.

- Making sure every customer is assisted in a friendly environment.
- Inform to the Senior Manager if customer have any requests.
- Provide a high quality service to existing and prospective customers.
 Developing relationship with clients.
- Contacting customers and potential customers over calls even in person.
- Carrying on the sales process using the particular sales software.
- Taking part in team meetings.

TECHNICAL SKILL

PYTHON

- Good Knowledge in Fundamentals of Python Programming like identifiers, datatypes, indexing and slicing.
- Strong understanding the concepts of Conditional Statements, Looping Statements.
- Excellent Knowledge in Python Functions.
- Good Knowledge in writing Python scenarios programs.
- Having hands on exposure to Object Oriented Programming concepts like Inheritance, Abstractions, Polymorphism and Encapsulation.
- Practical exposure to exception handling topic in Python.
- Good Knowledge in lamda, map(), filter(), parsing techniques.
- Strong knowledge in regular expression and sql connections.

HTML

- Very Good Knowledge in Fundamentals of HTML Tags.
- Having Strong Knowledge in HTML Lists, Tables, inserting Audio, Video and Images.
- Very Good Knowledge in HTML forms, Data list, Select and field set.

CSS

- Good Knowledge in Fundamentals of CSS like types of CSS, Selectors and its types.
- Having creative Knowledge to design a web page with the help of CSS properties.
- Strong Knowledge in CSS Box Model like Margin, Padding, Borders.
- Basic Knowledge in CSS Flex and CSS Grid.

JAVASCRIPT

- Good Knowledge in Fundamentals of JavaScript like Identifiers, Datatypes, Operators, Conditional Statements and Looping Statements.
- Very Strong Knowledge in DOM Creation.

SQL

- Excellent Knowledge in writing SQL Queries.
- Practiced extensively on Oracle 10g Database.
- Good Understanding of SQL Joins.
- Good knowledge in "CRUD Operation" which is performed on the Database.

PROJECT

 Done a project on Employee Attitude Towards Working Environment in MilkyMistDairy Food Private Limited,Erode.

STRENGTHS

- Self Motivated.
- Honest.

DECLARATION

I hereby declare that the above mentioned details are true and genuine to the best of my knowledge.

Yours faithfully,

SOWNDHARYA.B