

I have been in the industry for more than 20 years and have proven sales experience ,excellent communicator with negotiation and persuasion skills that draw clients in and keep them partners with the organization.

Skills

- Sales Experience
- Business Communication
- Cultivating Relationship
- Team Work
- Decision Making
- Problem-solving skills
- Ability to work under pressure

Experience

Medical Representative

BAL PHARMA *Apr 1998 - May 1999*

I had been associated with BAL Pharma for 1 year.
My role was to promote wide range of medicines to doctors.

Medical Representative

CITADEL FINE PHARMACEUTICALS *May 1999 - Sep 2004*

I had been associated with CITADEL Fine Pharmaceuticals for 5 years.
My role was to meet the doctors, chemists, and medical institutions.
Achieved sales target within a year and got promoted to territory sales executive.

Sales Manager

CURE & CARE HEALTHLINE *Oct 2004 - Jan 2014*

I had been associated with Cure & Care Healthline for 10 years.
My role was to appoint franchises and Medical Distributors, give training to medical representatives and appointing them to different districts.

Self Employed

S R K PHARMA *May 2014 - Present*

I have been self-employed as a Pharma Franchise Distributor for LEXUS India Organics since 2014.

Education

Diploma in Pharmacy

Sree Siddaganga College of Pharmacy *Aug 1991 - Mar 1992*

I completed DPharma in the year 1992 by securing 76.35%.

Bachelor of Pharmacy

Sree Siddaganga College of Pharmacy *Jul 1992 - Sep 2001*

I completed BPharma in 2004 by securing 59.75%.