



# LORNA ALVARADO

Sales Representative

## About Me

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## Contact

+123-456-7890

hello@reallygreatsite.com

123 Anywhere St., Any City

## Skills

- Sales Strategies
- Negotiation Skills
- Problem-Solving
- Time Management
- Presentation Skills
- Networking
- Market Research
- Team Collaboration

## Language

- English
- French

## Education

(2011 -2015)

INSEEC

Bachelor of Marketing

3.65

(2014 -2019)

INSEEC

BA Sales and Commerce

3.74

## Professional Experience

(2020 -2023)

**INSIDE SALES REPRESENTATIVE**

OrangeMantra

- Developed and executed sales strategies, resulting in a 25% increase in annual revenue. Managed a portfolio of 50+ clients, achieving a 95% customer retention rate.
- Conducted market research to identify new business opportunities and target prospects.

(2017 - 2019)

**SALES ASSOCIATE**

Techmagnate

- Developed and executed sales strategies, resulting in a 25% increase in annual revenue. Managed a portfolio of 50+ clients, achieving a 95% customer retention rate.
- Conducted market research to identify new business opportunities and target prospects.