




LORNA ALVARADO

Sales Representative


About Me

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Contact

 +123-456-7890

 hello@reallygreatsite.com

 123 Anywhere St., Any City

Skills

- Sales Strategies
- Negotiation Skills
- Problem-Solving
- Time Management
- Presentation Skills
- Networking
- Market Research
- Team Collaboration

Language

- English
- French

Education

(2011 -2015)

INSEEC

Bachelor of Marketing

3.65

(2014 -2019)

INSEEC

BA Sales and Commerce

3.74

Professional Experience

(2020 -2023)

INSIDE SALES REPRESENTATIVE

OrangeMantra

- Developed and executed sales strategies, resulting in a 25% increase in annual revenue. Managed a portfolio of 50+ clients, achieving a 95% customer retention rate.
- Conducted market research to identify new business opportunities and target prospects.

(2017 - 2019)

SALES ASSOCIATE

Techmagnate

- Developed and executed sales strategies, resulting in a 25% increase in annual revenue. Managed a portfolio of 50+ clients, achieving a 95% customer retention rate.
- Conducted market research to identify new business opportunities and target prospects.