CUSTOMERS ORDERS AND SALES DASHBOARDS



₹ 22.38M

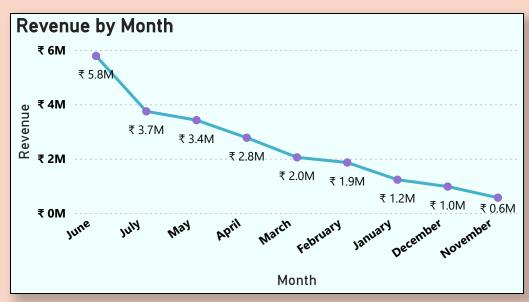
Revenue

29616

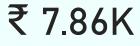
Order_Count

3.62K

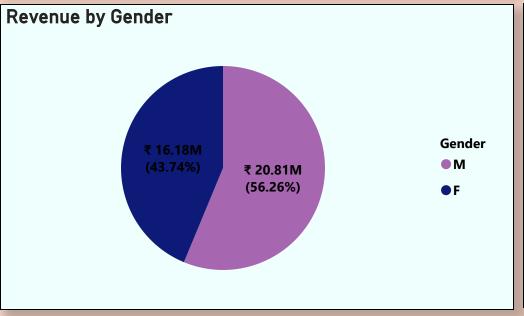
Returned Orders

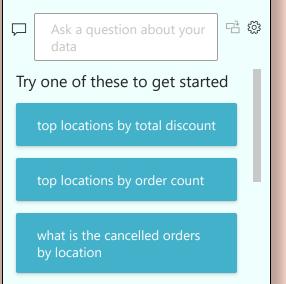


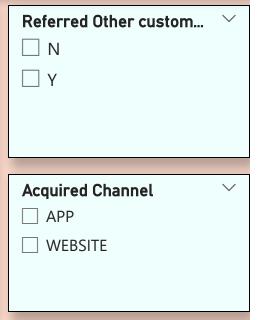




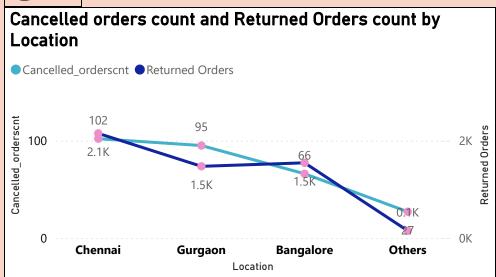
Cancelled_Orders

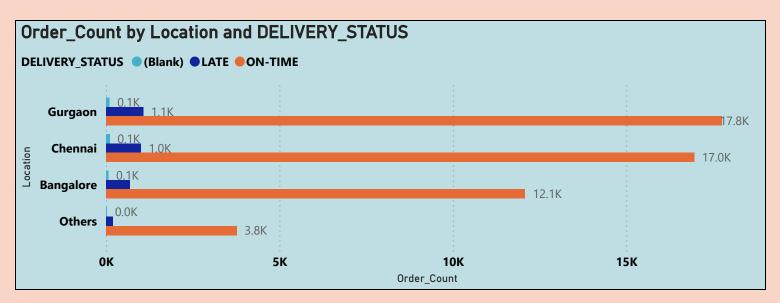


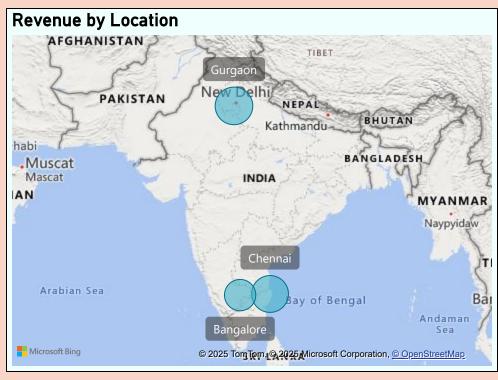












INSIGHTS:

- The total revenue of **22.38M** is generated. Considering the time period of November'2015 and July'2016, the month of **June 2016** has maximum number of orders.
- Revenue generated by **Male Customers** is higher than that of the **female customers**.
- It can be observed that there's some difference in revenue based on different acquired channels.
- Maximum revenue was generated in the month of June regardless the gender.
- Maximum order cancellation was observed in the month of November
- Maximum revenue was generated by Gurgaon customers.
- · Maximum revenue was generated by web channel.
- **Gurgaon** and **Chennai** are the top 2 cities with greater number of late delivered orders.
- 66 customers referred other customers. Hence, they were the happy customers.