

# MIKE GEARHART

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## SUMMARY

- Proven technical marketing professional in network and cloud data storage technology, seeking a new role as a Cybersecurity Specialist or Information Security Specialist.

## TECHNICAL SKILLS

- **Cybersecurity:** CompTIA CySA+ ([verification code: GKYCNPRFWKFQQF3R](#))
- **Cybersecurity:** University of San Diego [Cyber Bootcamp certificate](#)
- **Cybersecurity:** Udemy CompTIA CySA+ Course: [Certification no: UC-4b3857c-Odc8-4cbc-952b-a19b28fe83c8](#)
- **Google IT Support Certification:** [Credential ID: JT8S86SDENZC](#)
- **Proficient:** Kali Linux, HTML3, Windows
- **Knowledgeable:** Backup and Recovery, Disaster Recovery, Cloud Backup, Splunk, Nessus, SNORT, Python 3, Networking Fundamentals, Metasploit, Wireshark, Netcat, NMAP, Dirbuster, Nikto, Virtual Machines, John, iptables, penetration testing, SIEM tools, and Microsoft Windows 2019 server

## EMPLOYMENT

### NetApp, San Jose, CA

05/08-Present

#### Senior Manager, Global IT Experiential Marketing

- Leading teams for two programs to establish thought-leadership in cloud and hybrid cloud data solutions.
- Executed 500+ technical and strategic seminars, webinars, live and virtual events designed for learning and selling enterprise network data storage systems, data management software, on-premises to public cloud solutions that targeted IT professionals and senior executives.
- Collaborated with IT and the Marketing Technology office to evaluate, integration, test, and successfully launch two Software as a Services (SAS) enterprise solutions influenced over \$120M in annual revenue.

### Overland Storage, San Diego, CA

12/00-05/08

#### Technical Alliance Marketing Manager and Director of Channel Marketing

- Designed compatible data backup solutions with leading hardware and software vendors including enterprise backup software, fibre channel and ethernet network switches, network adapters, disk storage systems in direct-attached, fibre channel storage area networks (SANs) and gigabit ethernet Network Attached Storage (NAS).
- Started with 30 certifications and topped 600 before turning over the program.
- Co-developed and implemented a Product Lifecycle Management process for ISO 9000 certification to document the quality system elements needed to maintain an efficient quality system
- Collaborated with IT to design and implement a SAS solution to track sales promotions and reward resellers.

## ADDITIONAL EXPERIENCE

- Web developer using HTML3 and project managed the development of a technical support site at CMstat, San Diego, CA. Application Engineer for industrial flow measurement instruments at Fluid Components, San Marcos, CA. Technical sales rep of fusion components to the DOD and DOE for Maxwell Labs, San Diego, CA.

## PROJECT TITLE

Red Team: "[Exploits Against a Corporate Network](#)". A demonstration of network knowledge, server management, recon of vulnerabilities, and exploits using nmap, Nikto, and, dirbuster.

## EDUCATION

### University of San Diego Cyber Bootcamp, San Diego, CA

07/21

#### Certificate in Cyber Security

### San Diego State University, San Diego, CA

08/09

#### Master's Business Administration

### San Diego State University, San Diego, CA

05/97

#### Bachelor of Science in Business Administration, Marketing

**Interests:** Sailing, high-altitude hiking, obstacle course racing, and sky diving