



Burcu HIZ TEMIZER

PHYSICS ENGINEER

CONTACT INFO

ADDRESSES

Istanbul /TURKEY

PhoneNumber

+90(553) 861-3106

E-Mail

info@burcutemizer.com

burcuhiz@gmail.com

PERSONAL INFO

BIRTHDAY / PLACE

24.02.1977 / BERLIN

MARITAL STATUS

Married

JOB STATUS

Not Working

DRIVING LICENSE

Available

JOB EXPERIENCES

+15 Years

INTEREST AREAS

-Scuba Diving,

-Travelling,

-Under-Water Photography

-Beginner Drum Student

AWARDS :

Achievement Award for 2014

Toshiba Medical Systems

Corporation, Japan

For its excellent results in the CT business on behalf of the medical business of Toshiba as a being a leader at market last four years.

SUMMARY & GOAL

18 years of professional experience on Healthcare Market dealing with people from diverse cultures and nationalities . Now looking for a new position as a Front-End Web Developer in order to further my development in completely different area from scratch. I am ready, eager and ambitious to learn new things.

EDUCATION

MICHIGAN UNIVERSITY

Online through Coursera

2019

SPEAK EASY

March 2019-June 2019

GOETHE

June 2018-March 2019

ISTANBUL TECHNICAL UNIVERSITY

1994-1999

Web Design for Everybody: Basics of Web Development & Coding

Capstone Project:

<http://www.burcutemizer.com>

German Language Course in Berlin

German Language Intesiv Course in Istanbul

Physics Engineering 3.04 GPA

Graduated among the first 5

JOB EXPERIENCES

TOSHIBA MEDICAL

SYSTEMS TURKEY

Aug. 2008 - Mar. 2017

BUSINESS UNIT MANAGER /PRODUCT MANAGER

*Responsible for overall profitability for assigned business unit, creates sales projections and sets objectives for products
*Work closely with direct sales team provide strong leadership to ensure the achievement of sales targets and expense control.

*Coordinates Product management with Regional Managers, Direct Sales Team, and Marketing Team.

*Develops and executes full strategic sales and marketing plans and program for assigned Business Unit Products

*Prospects identification, Sales and Pre-Sales Force coordination, offers and bid deployment . Responsible for increasing and tracking company market share, demonstrates strong skills working with Parent Company and international Customers, Cooperate with other departments to fulfill assigned tasks.

GE HEALTHCARE

TURKEY

Sept. 2007 - Aug. 2008

MODALITY SALES SPECIALIST

*Active participation & guidance in sales especially for product positioning , pricing & promotion activities for Computed Tomography products.

TOSHIBA MEDICAL SYSTEMS TURKEY

Dec. 2002 - Sept. 2007

PRODUCT SPECIALIST & SALES ADMINISTRATOR

*Gather competition information, products & strategies . Provide product specifications and information to Sales Team and Product Demonstrations to customers.

PICKER-MARCONI MEDICAL SYSTEMS

Nov. 2000 -Dec. 2002

SALES ENGINEER

Making customer visits and improving relationship and loyalty of current customer base

FOREIGN LANGUAGE

English

Advance

German

B2 Level

Turkish

Native

SKILLS

CSS3

Angular

JQuery

HTML5

Javascript

Responsive Design

Web Development

BOOTSTRAP4