

# Spilios Dimakopoulos

6980388128 |spiliosdimak@gmail.com |Athens

LinkedIn |GitHub |LeetCode |SalesForce

## Education

### Athens University of Economics and Business

2022 – 2026

Department of Management Science & Technology

- Major: Information Systems and E-Business

- Minor: Software and Data Analysis Technologies

## Projects

### Epic Quotes

2025 – Present

Created a website dedicated to quotes from the greatest minds in history.

Features: Quotes categorized by historical figures, articles focused on intellectuality and science.

Technologies: WordPress, SEO, HTML, CSS, PHP, Google Analytics.

### Human Resource Information System

11/2024 – 01/2025

Collaborated on a Java-based HR system for employee-HR communication.

Features: Request submissions, schedules, announcements, and two interfaces.

Technologies: Java EE, MySQL, REST API, UI/UX, Documentation.

### Quantitative Analysis Tool

11/2024 – 12/2024

Developed a tool for analyzing and visualizing complex data sets.

Features: Statistical models, data processing, dynamic chart generation.

Technologies: Python, NumPy, Pandas, Matplotlib, SciPy, Scikit-learn, Statsmodels.

### CHATAUEB

11/2023 – 01/2024

Developed a Java application for selecting the appropriate department at AUEB.

Features: User interface, questionnaire, and ChatGPT-3.5 API integration.

Technologies: Java, API, Java AWT, Unit Testing.

## Experience

### Adobe Stock Contributor

03/2023 – 09/2024

Optimized AI-generated content production, achieving top 0.5% contributor ranking among 342,000 contributors. Utilized automation tools and innovative techniques to enhance efficiency.

## Skills

**Informatics:** Java, Python, SQL & DBMS, JavaScript, UI/UX, Data Science & Machine Learning, Mathematics, Information Systems, Algorithms & Data Structures, CRM & ERP, Optimization, GIT.

**Technologies:** Salesforce, Softone, WordPress, Word & Excel, Linux & UNIX, IBM SPSS.

**Business:** Strategic Thinking, Financial Analysis, Project Management, HRM, Marketing & Digital Marketing, Social Management, E-Commerce, Sales, Time Management, Teamwork.

**Languages:** English (C2), Greek (Native), Spanish (B2)

## Certifications

- Mathematical Optimization for Business Problems, IBM Developer Skills Network
- AI Fundamentals for Non-Data Scientists, The Wharton School
- Crisis Management for Project Managers, Oregon State University
- SQL and Relational Databases 101, IBM Developer Skills Network

## About Me

I am goal-oriented with a focus on business and problem-solving. With extensive online experience and strong analytical skills, I excel in finding creative solutions, quick learning, and effective collaboration.