

# SPILIOS DIMAKOPOULOS

## SKILLS

### LANGUAGES

ENGLISH C2    GREEK    SPANISH B2

### COMPUTER SCIENCE

Java & Java EE	Data Science & ML
Python	Information Systems
SQL & DBMS	Linux & UNIX
JavaScript	Big Data
Automation	Algorithms & D.S.
Optimization	Mathematics

### BUSINESS

Marketing Digital MKT	Strategic Thinking
Word, Excel	Financial Analysis
Salesforce	Social Management
Project Management	IBM SPSS
Business Intelligence	E-Commerce
Decision Making	Sales

## Licenses & Certifications

**The Wharton School**  
AI Fundamentals for Non-Data Scientists

**Oregon State University**  
Crisis Management for Project Managers

**Oregon State University**  
Understanding Project Management Risk for Your Business

**IBM Developer Skills Network**  
Mathematical Optimization for Business Problems

**IBM Developer Skills Network**  
SQL and Relational Databases

**IBM Developer Skills Network**  
Big Data

**IBM Developer Skills Network**  
Python for Data Science

**Google Cloud**  
INTRODUCTION TO LLMS

**SimpliLearn**  
Business Intelligence Fundamentals

**SimpliLearn**  
Salesforce Administrator

**Google**  
Foundations of Project Management

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## EDUCATION

Department of Management Science & Technology 2022 - 2026  
[Athens University of Economics and Business](#)

- It has maintained the highest admission threshold among all departments in the 5th Scientific Field for six consecutive years (2016–2022) and in the 4th Scientific Field since 2018. Despite combining management and informatics, the program offers advanced specialization across both subjects.

## PROJECTS

[HR Information System](#) 2024

- The HR Information System was developed by a team of four, utilizing Java, JSP, Servlets, HTML, CSS, Bootstrap, and MySQL on the university's server. The system improves communication between HR and employees by enabling features such as meeting requests, complaints, and day-off applications. It includes two interfaces: one for employees and one for HR. HR receives and responds to requests, with responses visible to employees. The system also displays company news and announcements. This project builds on a previous application developed for G4S Greece, where the user interface was designed, and use cases were analyzed.

[Quantitative Analysis Tool](#) 2024

- I developed a Quantitative Analysis Tool in Python that performs data preprocessing, Principal Component Analysis (PCA), correlation analysis, linear regression, and time series analysis using libraries like NumPy, pandas, matplotlib, seaborn, and ARIMA. The tool scales data, visualizes principal components, analyzes correlations, and fits regression models. It also applies ARIMA for time series forecasting.

[CHATAUEB](#) 2023

- I collaborated with a team of six to develop a Java-based application that helps users choose the most suitable department among the eight at the Athens University of Economics and Business. The application features a user-friendly interface that guides users through a questionnaire. Responses are processed by ChatGPT, which analyzes the data and recommends the best-fitting department based on user preferences. This project demonstrated our technical skills and ability to apply AI-driven solutions, with my significant involvement in both development and analysis

## Other Projects

- Over the years, I have participated in various projects. In high school, I promoted company websites and social media through my own accounts, generating millions of views. I created 3D designs, logos, digital artwork for T-shirts, e-books, and posts. At university, I began affiliate marketing using organic traffic but shifted to becoming an Adobe Stock Contributor as AI tools evolved. I've sold both digital and physical products on Greek platforms and launched an Etsy store, using SEO and Pinterest for promotion. Currently, I assist others with WordPress websites and run my own site. Additional projects, certifications, and scientific papers, not listed in detail on my CV, can be found organized in repositories on my GitHub account.

## EXPERIENCE

**Adobe Stock Contributor** 03/2023 01/09/2024  
[Adobe Stock](#)

- Adobe Stock is one of the largest footage platforms, offering a subscription-based service with non-copyright free-to-use photos and videos. Traditionally designed for photographers and videographers, I was among the first to upload AI-generated images and videos to the platform when advanced AI models became available. I later optimized the production process using custom software and innovative techniques. Through communication with contributors and analysis of my statistics, I realized my account's performance was exceptional. Out of 342,000 contributors, I ranked within the top 1,600 in the weekly leaderboard within just a few months, surpassing contributors with years of experience. Despite the strong results, I decided to stop as I realized I was no longer learning anything new and was dedicating a significant amount of time.

## ABOUT ME

- I am a highly goal-oriented individual with a wide range of interests. My diverse passions drive me to continuously work and study to excel in all areas. I have extensive experience on the internet, strong business acumen, and a scientific mindset. I have read hundreds of non-fiction books on various subjects, including physics, biology, engineering, psychology, computer science, and philosophy. My key skills include solving problems with elegant and creative solutions, completing tasks and learning with great speed, effective collaboration, and strong communication.