SPILIOS DIMAKOPOULOS

SKILLS

LANGUAGES

ENGLISH C2   GREEK   SPANISH B2

PROGRAMMING

Robotics & AI	Data Analysis
Java & Java EE	UI / UX
Python	Linux & UNIX
SQL	Big Data
Matlab	Algorithms
Automation	Information Systems

BUSINESS

Salesforce	E-commerce
Microsoft Word	Business Intelligence
Microsoft Excel	Social Management
Project Management	IBM SPSS
Finance	Digital Marketing
Email Marketing	Sales

Licenses & Certifications

IBM Developer Skills Network
SQL and Relational Databases 101

Google
Foundations of User Experience UX Design

Oregon State University
Crisis Management for Project Managers

Simplilearn
Salesforce Administrator

IBM Developer Skills Network
Python 101 For Data Science

Google Cloud
Intoduction To Large Launguage Models

IBM Developer Skills Network
Big Data

Oregon State University
FUnderstanding Project Management
Risk for Your Business

HackerRank
Problem Solving (Intermediate)

HackerRank
SQL (Intermediate)

IBM Developer Skills Network
Mathematical Optimization for Business
Problems

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⎋ GitHub Spilios Dimakopoulos   salesforce Spilios Dimakopoulos

EDUCATION

Department of Management Science & Technology   2022   2026
Athens University of Economics and Business

- The Athens University of Economics and Business AUEB , especially its Department of Management Science and Technology, is recognized in Greece and internationally for its highly sought-after undergraduate programs. It provides in-depth education in both information technology and management science, fostering advanced curricula at the undergraduate level.

PROJECTS

CHATAUEB   2023

- I collaborated with a team of six to develop a Java-based application that helps users choose the most suitable department among the eight at the Athens University of Economics and Business. The application features a user-friendly interface that guides users through a questionnaire. Responses are processed by ChatGPT, which analyzes the data and recommends the best-fitting department based on user preferences. This project demonstrated our technical skills and ability to apply AI-driven solutions, with my significant involvement in both development and analysis

G4S Information System   2024

- We analyzed G4S, a multinational company with 800,000 employees and $20 billion in revenue, including operations in Greece. Through interviews, we identified communication issues between base-level employees and senior management. Our team of four designed a detailed plan for an Information System, outlining functionality and creating a graphical interface. I played a key role in developing the web interface using HTML and CSS. The proposed system, featuring a fully customized email application and communication platform tailored to the company's needs, also enhances employee training, fully resolving communication gaps between hierarchical levels with improved speed and efficiency

Database System Management   2023

- As part of a two-person team, we developed a warehouse management system for Alpha Importing AE to track products, suppliers, and customers. We designed an entity-relationship model, created a relational database in SQL, and wrote queries for key operations. Additionally, we implemented stored procedures and developed Java programs for customer record deletion and order detail printing

EXPERIENCE

Adobe Stock Contributor   03/2023 01/09/2024
Adobe Stock

- I've automated the creation of AI-generated images and videos using robotics and AI technologies, seamlessly uploading them to Adobe Stock. During the upload process, I also implement SEO strategies, including keyword optimization and metadata tagging, to enhance visibility and discoverability.

Online Sales and Affiliate Marketing Consultant   11/2023   04/2024
Self-Employed

- I independently orchestrated digital affiliate marketing campaigns and sold various digital products online. My responsibilities included executing social media marketing strategies, managing Google Ads campaigns, implementing content marketing initiatives, conducting email marketing, and overseeing lead management through Salesforce.

ABOUT ME

- I am a dedicated professional focused on achieving great results.. I have a passion for problem-solving and a love for innovation. I excel in both independent and team environments, often taking a central role that fosters positive outcomes. Furthermore, my diverse skill set enables me to perform various tasks effectively and to comprehend tasks and problems with greater depth. I have a strong passion for learning and exploring new ideas, quickly adapting to new environments and challenges. My life philosophy is to develop myself and improve the world.