# Spilios Dimakopoulos

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#### Education

# Athens University of Economics and Business

2022 - 2026

Department of Management Science & Technology

- Major: Information Systems and E-Business
- Minor: Software and Data Analysis Technologies

# Experience

### Junior AI Engineer, IT DEV.

03/2025 - 04/2025

Contributed to software development for an embedded system with an LLM, including model selection, architecture design, supporting software, and model fine-tuning for optimized performance.

#### Adobe Stock Contributor, Adobe Inc.

03/2023 - 09/2024

Optimized AI-generated content production, achieving top 0.5% contributor ranking among 342,000 contributors. Utilized automation tools and innovative techniques to enhance efficiency.

# **Projects**

## Digital Marketing & E-commerce

2023 - 2025

Promoted products across all social media platforms generating 100M+ views. Managed digital campaigns, optimized online presence, social media management and affiliate marketing.

# Trustlink - Skill Exchange Platform

03/2025 - 05/2025

Designed a UI/UX mobile app in Figma and developed an AI agent in Voiceflow to automate chat workflows, user matching, and skill exchange. Produced documentation and delivered presentations.

# **Altershops Process Analysis**

02/2025 - 07/2025

Case study on Altershops: conducted CEO interview, performed full analysis and evaluation of organization, proposed solutions, and supported workflow with Anki. Delivered report and presentation.

# Epic Quotes - Website

1/2025 - 11/2025

Developed a WordPress Website featuring quotes and articles on science and intellectuality.

#### **Human Resource Information System**

11/2024 - 01/2025

Full-stack Java EE HR system with dual interfaces for employee requests, schedules, announcements, and HR communication, leveraging MySQL and UI/UX design.

#### CHATAUEB - App

11/2023 - 01/2024

Collaborated on an app for AUEB department selection with UI, questionnaire, and ChatGPT-3.5 API. Technologies: Java, AWT, API, Unit Testing.

#### **Applied Business Strategy**

02/2024 - 06/2025

Conducted business case studies including project management, HR analysis (BIANEX), quality management, organizational behavior, and Grigoris internationalization strategy. Developed a warehouse database system using SQL and Java. Solved business statistical problems with Excel & documentation.

## Data Science & Technical Development

2025 - Present

Built expertise in Python, Data Science, and Machine Learning; solved 150+ algorithmic problems. My certifications, and published paper.

### About Me

I am goal-oriented with a focus on business and problem-solving. With extensive online experience and strong analytical skills, I excel in finding creative solutions, quick learning, and effective collaboration.