

Spodnja Idrija, 05/12/2023

Dear Valued Partner!

As we move into 2024, we once again face new challenges and opportunities, which has been a constant in recent years. We are aware that your continuous support and collaboration in the past years have been crucial in successfully navigating these challenging times together. We sincerely thank you for your dedication and support over the years.

The current economic conditions once again force us to examine and strengthen our supply chain. It is essential that we improve competitiveness, market position, and the added value we offer to our customers.

In recent months, the costs of raw materials and energy have significantly decreased, so we expect you to evaluate these effects. Reducing costs is essential for strengthening our joint market position and reputation as a reliable partner.

The current situation requires cost optimization, and therefore, we expect your proactive cooperation, which will lead to a reduction in costs for materials or services you supply to us.

Please send us your specific proposals for price reductions in 2024 by December 20th.

We value our partnership and your active cooperation and support. Together we can seize the opportunities ahead of us and achieve a successful year 2024.

Best regards,

Hidria d.o.o.



Hidria d.o.o.  
5281 Sp. Idrija

2

Irena Rimac Gaspari,  
Director of Corporate Purchasing

A handwritten signature in blue ink, appearing to read "Irena Rimac Gaspari".

Dušan Lapajne,  
Managing Director

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