

## **REQUEST FOR EXPRESSION OF INTEREST**

### **1. PROJECT DESCRIPTION**

The Ontario East-West Tie Line project will consist of a double-circuit 230 kilovolt (kV) transmission line generally paralleling the existing double-circuit 230 kV transmission corridor connecting the Wawa Transformer Station (TS) to the Lakehead TS near Thunder Bay. The length of the line is currently anticipated to be approximately 430 km. The structure types proposed for the transmission line are guyed Y and self-supported lattice structures. The targeted in-service date is the first half of 2018.

### **2. GENERAL**

Respondents interested in providing the General Contractor services for the Project are invited to submit an Expression of Interest (EOI) to demonstrate the Respondent's capabilities, qualifications, experience and commitment to meet the schedule demands while maintaining a high quality project. To facilitate the review, each Respondent's EOI shall adhere to the following format requirements.

- Cover Letter
- Executive Summary
- Complete Response to Section 4
- References

The EOI must show that the Respondent possesses all of the expertise, experience, and resources required for the Project. Failure to provide any of the requested information that is available to the Respondent may be grounds for disqualification. If the requested information does not exist or cannot be provided, the Respondent shall state so with an explanation. Following completion of the evaluation and selection, qualified Respondents (as determined by the Owner in its sole and absolute discretion) will be invited to provide competitive proposals in response to a Request for Proposals (RFP).

Respondents are instructed to limit the information included in the EOI to the information necessary to demonstrate its technical and financial qualifications for the Project and any other information specifically requested in Section 4. "Boilerplate" non-pertinent materials are discouraged. The Respondent shall provide the appropriate information required for each section of the EOI in accordance with the following content and format requirements:

- The responses shall be clear, concise, factual, and complete with a minimum of extraneous material.
- Responses shall be submitted by close of business day on September 3<sup>rd</sup>, 2014 to Robert.Conklin@nexteraenergy.com
- **THE INFORMATION PROVIDED IN THE EOI SHALL REFERENCE, TO THE EXTENT PRACTICABLE, THE SPECIFIC SECTION OF THIS EOI BEING ADDRESSED.**

- The EOI shall be typed or printed on 8-1/2-inch by 11-inch paper, with a minimum font size of 12.

### **3. EXECUTIVE SUMMARY**

The Respondent shall submit a concise executive summary of the EOI, identifying the Respondent and the Project Team, and explaining why it is qualified to undertake the Project. The summary should include a brief history of the Respondent, its organizational structure, background and experience in performing *High Voltage Transmission Line* projects. It shall also contain a brief summary of the Respondent's technical and financial qualifications. The executive summary shall be limited to a maximum of two (2) pages.

### **4. GENERAL INFORMATION AND REQUIREMENTS FOR COMPLETE RESPONSE**

Respondents shall provide the following information in support of providing the General Contractor services for the Project described above:

- 1) An overview of the Respondent, including its principal business focus, the number of offices it maintains, the number of partners and professionals, if applicable, the number of employees, the number of years in business and its key clients (representing more than 10% of its annual revenue)
- 2) The Respondent's legal name (name of the contracting company), the addresses of its corporate headquarters and regional offices, a list of its subsidiaries and affiliates, the name of its ultimate parent company, if any, and its percentage ownership interest in Respondent. The names, titles and biographical summaries of Respondent's principal executive officers. If Respondent maintains more than one office, identify which office would support this project.
- 3) If the Respondent is a corporation, partnership or other business entity, evidence of such status and good standing and authority to conduct business in Canada.
- 4) Evidence that the Respondent has operated under its current legal name for the last three years, and if not, explain.
- 5) A description of any (i) fines, penalties or other sanctions or disciplinary actions assessed or taken against Respondent by any regulatory or other governmental authority during the last three years and (ii) lawsuits or other legal actions, claims or disputes that have been instituted, taken or, to the Respondent's knowledge, threatened against the Respondent during the last three years, including any such lawsuits, actions, claims or disputes that are still pending.
- 6) An affirmation that the Respondent has not filed for bankruptcy or been adjudicated bankrupt at any time over the last ten years.
- 7) An affirmation that the Respondent has not defaulted on a project or abandoned or otherwise failed to complete a project within the last ten years. If that is not the case, explain.
- 8) A description of any lawsuits or other legal actions or sanctions against the Respondent during the past ten years for violations or alleged violations of anti-corruption or unethical business practices laws such as the United States Foreign Corrupt Practices Act or similar

- laws of other jurisdictions, including Canada, and evidence that the Respondent has in place the policies and procedures necessary to ensure compliance with such laws.
- 9) Financial highlights, including total assets (\$m), annual revenue (\$m), cash flow from operations (\$m), interest bearing debt maturation profile (\$m amount due each year), and available credit facilities (lender and amount and amount unutilized)
  - 10) Respondent's bonding capacity, including the name and telephone number(s) of its surety company, its current maximum approved bonding program, its allowable single project limit and its current bonded work backlog.
  - 11) The last three years of Respondent's audited financial statements (including auditors' report, balance sheet, income statement, cash flow statement and financial notes).
  - 12) Evidence that the Respondent is a qualified contractor, engaged in the lawful practice of general construction in North America, with the appropriate licenses and certifications necessary to provide the construction and general contract administration for High Voltage Transmission Line projects.
  - 13) Evidence of similar work for at least five different projects (each having a constructed value of at least \$50 million for general contractor scope) completed in the last ten years, including projects in Canada, preferably Ontario, with owner and major subcontractor references and contact information).
  - 14) List of comparable transmission lattice structure experience, specifically pertaining to guyed lattice steel structures.
  - 15) Evidence that the Respondent owns or has access to adequate equipment to construct the project.
  - 16) Evidence that the Respondent has a history of completing projects consistently on time and within the bid amount.
  - 17) The Respondent's OSHA recordable incident rates, Experienced Modification Rate (EMR), and Occupational Safety and Health lost time injury data for the past three years.
  - 18) Evidence that Respondent's project personnel have the requisite experience and proficiency in schedule control and construction project management, including a description of the methodology and tools used.
  - 19) A description of the Respondent's previous contracting and employment plans and strategies for inclusion of aboriginal communities, businesses and individuals in the sourcing of subcontractors and labor on similar projects over the past five years.
  - 20) A description of any environmental compliance violations by the Respondent over the past five years and the Respondent's protocols for monitoring a project's compliance with environmental laws, rules, regulations and other requirements and associated inspections and the resource management and reporting tools employed by the Respondent on similar projects, over the past five years.

## 5. SPECIAL INSTRUCTIONS TO RESPONDERS

If a Respondent deems any portion of its responses to be confidential, the Respondent must clearly and specifically identify such portions.

Respondents shall submit all information in accordance with this Request for EOI. The evaluation of the technical and financial qualifications will be based on the EOIs received and any analysis of other publicly available information.

Clarifications may be sought from any of the Respondents in order to fully understand the nature of the submissions and evaluate the Respondents.

***The Owner will determine in its sole and absolute discretion whether to invite any of the Respondents to this Request for EOI to provide competitive proposals in response to a RFP and is under no obligation of any kind whatsoever, expressed or implied, to invite any of the Respondents to provide competitive proposals in a response to a RFP.***