



## Filters

## GM% by Quarter (Sub Zone)

FY **2019**

All the values in USD

Note : Do not modify pivot table

Gross Margin % Quarters

Sub Zone	Q1	Q2	Q3	Q4	Grand To	
ANZ	43.0%	42.2%		42.6%	42.5%	42.6%
India	42.5%	42.2%		42.0%	42.5%	42.4%
NA	35.1%	35.4%		35.4%	35.7%	35.4%
NE	36.6%	37.0%		36.5%	36.6%	36.7%
ROA	44.5%	44.3%		44.0%	44.5%	44.4%
SE	44.5%	44.1%		44.0%	44.2%	44.2%

FY **2020**

Gross Margin % Quarters

Sub Zone	Q1	Q2	Q3	Q4	Grand To	
ANZ	43.3%	43.0%		42.8%	41.8%	42.82%
India	32.3%	32.1%		32.4%	32.0%	32.21%
NA	39.9%	40.1%		39.1%	39.7%	39.78%
NE	37.6%	37.8%		38.5%	37.7%	37.81%
ROA	38.4%	38.3%		38.8%	37.7%	38.23%
SE	38.5%	37.3%		38.2%	37.8%	37.90%

FY **2021**

Gross Margin % Quarters

Sub Zone	Q1	Q2	Q3	Q4	Grand To	
ANZ	39.0%	37.8%		38.3%	38.0%	38.31%
India	32.3%	31.8%		31.9%	32.0%	32.00%

AtliQ Hardwares



NA	37.1%	37.4%	37.5%	37.4%	37.34%
NE	37.9%	38.7%	38.2%	38.3%	38.29%
ROA	38.5%	38.4%	38.1%	38.1%	38.31%
SE	38.6%	38.3%	38.6%	38.5%	38.50%

