



Filters

region All
division All
customer All

P&L

By Fiscal year

Customer	Fiscal Years			21 VS 20
	2019	2020	2021	
Australia				
Net sales	3.9 M	10.7 M	21.0 M	196.2%
cogs	2.2 M	5.8 M	14.1 M	143.2%
grossmargin	1.7 M	4.9 M	6.9 M	40.8%
gm %	42.6%	45.9%	32.9%	
Austria				
Net sales		0.1 M	2.8 M	
cogs		0.1 M	2.0 M	
grossmargin		0.0 M	0.9 M	
gm %		26.1%	30.1%	
Bangladesh				
Net sales	0.5 M	2.3 M	7.0 M	
cogs	0.3 M	1.4 M	4.5 M	
grossmargin	0.1 M	0.9 M	2.4 M	
gm %	28.7%	39.6%	34.5%	
Canada				
Net sales	4.8 M	12.2 M	35.1 M	
cogs	2.8 M	7.1 M	21.7 M	
grossmargin	2.0 M	5.1 M	13.4 M	
gm %	41.7%	41.9%	38.2%	
China				
Net sales	1.4 M	5.4 M	22.9 M	
cogs	0.8 M	3.3 M	13.5 M	
grossmargin	0.6 M	2.1 M	9.4 M	
gm %	44.9%	38.7%	41.1%	
France				
Net sales	4.0 M	7.5 M	25.9 M	
cogs	2.3 M	4.3 M	14.7 M	
grossmargin	1.8 M	3.2 M	11.2 M	
gm %	44.1%	43.1%	43.2%	
Germany				
Net sales	2.6 M	4.7 M	12.0 M	
cogs	1.6 M	3.0 M	8.9 M	
grossmargin	0.9 M	1.7 M	3.1 M	
gm %	37.0%	35.6%	26.2%	



India

Net sales	30.8 M	49.8 M	161.3 M
cogs	17.8 M	33.7 M	109.7 M
grossmargin	13.1 M	16.0 M	51.6 M
gm %	42.4%	32.2%	32.0%

Indonesia

Net sales	2.5 M	6.2 M	18.4 M
cogs	1.5 M	3.5 M	11.3 M
grossmargin	1.1 M	2.7 M	7.1 M
gm %	42.0%	42.9%	38.4%

Italy

Net sales	2.9 M	4.5 M	11.7 M
cogs	1.6 M	3.1 M	8.2 M
grossmargin	1.3 M	1.4 M	3.5 M
gm %	45.6%	30.7%	30.1%

Japan

Net sales	1.9 M	7.9 M	
cogs	1.2 M	4.2 M	
grossmargin	0.7 M	3.7 M	
gm %	37.0%	46.5%	

Netherlands

Net sales	0.2 M	3.4 M	8.0 M
cogs	0.1 M	1.8 M	4.6 M
grossmargin	0.1 M	1.6 M	3.4 M
gm %	36.4%	47.8%	42.0%

Newzealand

Net sales	2.0 M	11.4 M	
cogs	1.5 M	5.9 M	
grossmargin	0.5 M	5.5 M	
gm %	26.4%	48.2%	

Norway

Net sales	2.5 M	13.7 M	
cogs	1.5 M	9.6 M	
grossmargin	0.9 M	4.0 M	
gm %	37.7%	29.5%	

Pakistan

Net sales	0.6 M	4.7 M	5.7 M
cogs	0.4 M	2.7 M	3.6 M
grossmargin	0.2 M	2.0 M	2.0 M
gm %	39.7%	42.8%	36.2%

Philippines

Net sales	5.7 M	13.4 M	31.9 M
cogs	3.4 M	7.3 M	19.4 M
grossmargin	2.3 M	6.0 M	12.5 M
gm %	39.9%	45.1%	39.1%

Poland

Net sales	0.4 M	2.8 M	5.2 M
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cogs	0.3 M	1.7 M	3.0 M
grossmargin	0.2 M	1.1 M	2.2 M
gm %	37.4%	40.2%	42.6%
Portugal			
Net sales	0.7 M	3.6 M	11.8 M
cogs	0.5 M	2.3 M	6.8 M
grossmargin	0.3 M	1.3 M	5.0 M
gm %	39.3%	36.1%	42.1%
South Korea			
Net sales	12.8 M	17.3 M	49.0 M
cogs	6.7 M	12.1 M	31.4 M
grossmargin	6.1 M	5.2 M	17.6 M
gm %	47.5%	29.8%	35.9%
Spain			
Net sales		1.8 M	12.6 M
cogs		1.1 M	8.4 M
grossmargin		0.7 M	4.2 M
gm %		37.7%	33.1%
Sweden			
Net sales	0.1 M	0.2 M	1.8 M
cogs	0.0 M	0.1 M	1.1 M
grossmargin	0.0 M	0.1 M	0.7 M
gm %	38.3%	44.1%	40.2%
United Kingdom			
Net sales	2.0 M	8.1 M	34.2 M
cogs	1.3 M	5.3 M	18.7 M
grossmargin	0.7 M	2.8 M	15.4 M
gm %	36.2%	34.1%	45.1%
USA			
Net sales	11.5 M	31.9 M	87.8 M
cogs	7.7 M	19.5 M	55.3 M
grossmargin	3.8 M	12.4 M	32.5 M
gm %	32.8%	39.0%	37.0%
Total Net sales	87.5 M	196.7 M	598.9 M
Total cogs	51.2 M	123.4 M	380.7 M
Total grossmargin	36.2 M	73.3 M	218.2 M
Total gm %	41.4%	37.3%	36.4%