

# Problem Statements

## \*KPI'S (key point Indicators)

1. Total sales analysis
2. Profitability analysis
3. Sales volume analysis
4. Pricing strategy
5. Margin analysis

## \*Charts Requirements

1. Total sales by Month (Area Chart)
2. Total Sales by state (Filled Chart)
3. Total Sales by product ( Bar chart)
4. Total Sales by Region (Donut Chart)
5. Total Sales Retailer (Bar Chart)