

Total Sales Target

\$19.3161M

YTD 3M

Total Sales Actual

\$18.949239M

YTD 2.44M

Variance

(\$366.861K)

YTD 2.44M

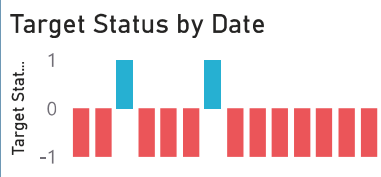
Variance pct label

1.9% ✖

YTD 2.44M

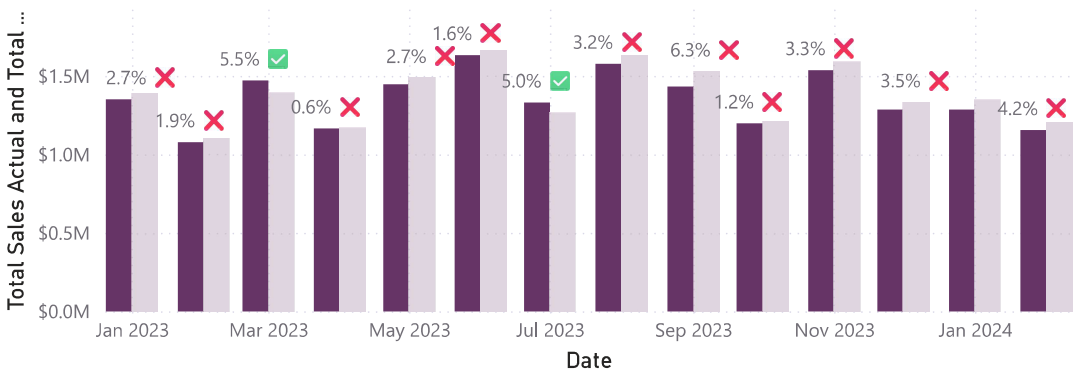
Months Target Reached

2



We met targets for 2 out of 14

● Total Sales Actual ● Total Sales Target



Picture	Sales person	Total Sales Actual	Total Sales Target	Variance %	Total Sales Actual by Date
	Gunar Cockshoot	\$846.42075K	\$872.5K	-2.99%	
	Barr Faughny	\$808.092K	\$787.2K	2.65%	
	Van Tuxwell	\$800.811K	\$858.3K	-6.70%	
	Brien Boise	\$791.02125K	\$848.1K	-6.73%	
	Dennison Crosswaite	\$785.9025K	\$775.5K	1.34%	
	Oby Sorrel	\$785.67525K	\$762.6K	3.03%	
	Mallorie Waber	\$783.27675K	\$836.1K	-6.32%	
	Camilla Castle	\$782.5995K	\$840.1K	-6.84%	
	Andria Kimpton	\$780.64875K	\$812K	-3.86%	
	Marney O'Brien	\$777.44025K	\$879.1K	-11.56%	
	Kaine Padly	\$767.259K	\$703.9K	9.00%	
	Ches Bonnell	\$760.563K	\$803.2K	-5.31%	
	Beverie Moffet	\$760.24125K	\$740.2K	2.71%	

Total Sales Actual (14.54% decrease) and Total Sales Target (13.24% decrease) both trended down between Sunday, January 1, 2023 and Thursday, February 1, 2024.

Across all metrics, Total Sales Actual had the most interesting recent trend and started trending down on Wednesday, November 1, 2023, falling by 24.87% (382428) in 3 months.

Total Sales Target was trending up between Sunday, January 1, 2023 and Friday, September 1, 2023 with a rise of 139300 but had a significant change in trend and dropped by 385000 starting Wednesday, November 1, 2023.

Total Sales Actual jumped from 1,351,784.25 to 1,471,164.75 during its steepest incline between Sunday, January 1, 2023 and Wednesday, March 1, 2023.

- Team
- ☐ Delish
 - ☐ Jucies
 - ☐ Tempo
 - ☐ Yummies