In [3]: import numpy as np
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
from scipy.stats import norm

			_						_	
Out[5]:		Product	Age	Gender	Education	MaritalStatus	Usage	Fitness	Income	Miles
	0	KP281	18	Male	14	Single	3	4	29562	112
	1	KP281	19	Male	15	Single	2	3	31836	75
	2	KP281	19	Female	14	Partnered	4	3	30699	66
	3	KP281	19	Male	12	Single	3	3	32973	85
	4	KP281	20	Male	13	Partnered	4	2	35247	47
	•••									
	175	KP781	40	Male	21	Single	6	5	83416	200
	176	KP781	42	Male	18	Single	5	4	89641	200
	177	KP781	45	Male	16	Single	5	5	90886	160
	178	KP781	47	Male	18	Partnered	4	5	104581	120
	179	KP781	48	Male	18	Partnered	4	5	95508	180

180 rows × 9 columns

Solution 1

In [10]: Aerofit_data.shape

Out[10]: (180, 9)

In [11]: Aerofit_data.info()

```
<class 'pandas.core.frame.DataFrame'>
          RangeIndex: 180 entries, 0 to 179
          Data columns (total 9 columns):
           #
               Column
                               Non-Null Count Dtype
                                -----
           0
               Product
                               180 non-null
                                                 object
           1
               Age
                               180 non-null
                                                 int64
           2
               Gender
                               180 non-null
                                                 object
           3
               Education
                               180 non-null
                                                 int64
           4
               MaritalStatus 180 non-null
                                                 object
           5
               Usage
                               180 non-null
                                                 int64
           6
               Fitness
                               180 non-null
                                                 int64
           7
               Income
                               180 non-null
                                                 int64
           8
               Miles
                               180 non-null
                                                 int64
          dtypes: int64(6), object(3)
          memory usage: 12.8+ KB
          Aerofit_data.describe()
In [12]:
Out[12]:
                                                      Fitness
                                                                                Miles
                       Age
                             Education
                                           Usage
                                                                   Income
                            180.000000 180.000000 180.000000
                                                                180.000000 180.000000
          count 180.000000
                  28.788889
                             15.572222
                                         3.455556
                                                    3.311111
                                                              53719.577778
                                                                          103.194444
          mean
                   6.943498
                              1.617055
                                         1.084797
                                                    0.958869
                                                              16506.684226
                                                                            51.863605
            std
                  18.000000
                             12.000000
                                         2.000000
                                                    1.000000
                                                              29562.000000
                                                                            21.000000
            min
           25%
                  24.000000
                             14.000000
                                         3.000000
                                                    3.000000
                                                              44058.750000
                                                                            66.000000
           50%
                  26.000000
                             16.000000
                                         3.000000
                                                    3.000000
                                                              50596.500000
                                                                            94.000000
           75%
                  33.000000
                             16.000000
                                         4.000000
                                                    4.000000
                                                              58668.000000
                                                                           114.750000
                  50.000000
                             21.000000
                                         7.000000
                                                    5.000000
                                                             104581.000000
                                                                           360.000000
           max
          Aerofit_data.dtypes
In [13]:
                            object
          Product
Out[13]:
                             int64
          Age
          Gender
                            object
          Education
                             int64
          MaritalStatus
                            object
          Usage
                             int64
          Fitness
                             int64
          Income
                             int64
          Miles
                             int64
          dtype: object
```

```
In [100... # Identify categorical and numerical columns
    categorical_columns = Aerofit_data.select_dtypes(include=['object'])
    numerical_columns = Aerofit_data.select_dtypes(include=['int64', 'float64'])

print("Categorical Columns:")
    print(categorical_columns)

print("\nNumerical Columns:")
    print(numerical_columns)
```

```
Categorical Columns:
    Product Gender MaritalStatus
      KP281
0
               Male
                            Single
1
      KP281
               Male
                            Single
2
      KP281 Female
                         Partnered
3
      KP281
               Male
                            Single
4
      KP281
               Male
                         Partnered
                . . .
        . . .
175
      KP781
               Male
                            Single
176
      KP781
                            Single
               Male
177
      KP781
                            Single
               Male
178
      KP781
               Male
                         Partnered
179
      KP781
               Male
                         Partnered
```

[180 rows x 3 columns]

Nume	rical	Columns:				
	Age	Education	Usage	Fitness	Income	Miles
0	18	14	3	4	29562	112
1	19	15	2	3	31836	75
2	19	14	4	3	30699	66
3	19	12	3	3	32973	85
4	20	13	4	2	35247	47
• •	• • •	• • •			• • •	• • •
175	40	21	6	5	83416	200
176	42	18	5	4	89641	200
177	45	16	5	5	90886	160
178	47	18	4	5	104581	120
179	48	18	4	5	95508	180

[180 rows x 6 columns]

Solution 2

```
Aerofit_data.head()
In [22]:
Out[22]:
             Product Age Gender Education
                                             MaritalStatus Usage Fitness Income Miles
          0
               KP281
                       18
                             Male
                                          14
                                                    Single
                                                               3
                                                                           29562
                                                                                    112
          1
               KP281
                       19
                             Male
                                          15
                                                    Single
                                                                           31836
                                                                                     75
          2
               KP281
                       19
                           Female
                                          14
                                                 Partnered
                                                               4
                                                                           30699
                                                                                     66
          3
               KP281
                       19
                             Male
                                          12
                                                    Single
                                                                           32973
                                                                                     85
          4
               KP281
                       20
                             Male
                                          13
                                                 Partnered
                                                               4
                                                                           35247
                                                                                     47
          # Number of unique products
In [25]:
          Aerofit_data["Product"].unique()
          array(['KP281', 'KP481', 'KP781'], dtype=object)
Out[25]:
          # Each unique product counts
In [26]:
          Aerofit_data["Product"].value_counts()
```

```
Out[26]:
           KP481
                    60
           KP781
                    40
           Name: Product, dtype: int64
           Aerofit data["Product"].nunique()
 In [27]:
 Out[27]:
           len(Aerofit data["Product"])
 In [31]:
           180
 Out[31]:
           # Each unique Gender counts
In [162...
           Aerofit_data["Gender"].value_counts(dropna=False)
          Male
                     104
Out[162]:
           Female
                      76
           Name: Gender, dtype: int64
           # What persentage are male and female are there
In [154...
           Aerofit data["Gender"].value counts(normalize=True)*100
           Male
                     57.77778
Out[154]:
          Female
                     42.22222
           Name: Gender, dtype: float64
 In [33]:
           Aerofit_data["Age"].nunique()
           32
Out[33]:
In [158...
           # margins= True means to get the total
           pd.crosstab(index=Aerofit_data["Gender"], columns=Aerofit_data["Product"], margins=Tru
Out[158]: Product KP281 KP481 KP781 All
           Gender
                                         76
            Female
                      40
                             29
                                     7
                      40
                                    33 104
             Male
                             31
               ΑII
                      80
                             60
                                    40 180
           pd.crosstab(index=Aerofit_data["Gender"], columns=Aerofit_data["Product"], margins=Tru
In [159...
                      KP281
                               KP481
                                         KP781
                                                       ΑII
Out[159]:
          Product
           Gender
            Female 22.22222 16.111111
                                                 42.22222
                                       3.888889
             Male 22.22222 17.222222 18.333333
                                                 57.777778
               All 44.44444 33.33333 22.22222 100.000000
           # Both Gender counts
 In [34]:
           Aerofit_data["Gender"].value_counts()
```

KP281

80

Out[34]: Male 104 Female 76

Name: Gender, dtype: int64

In [35]: #Marital status

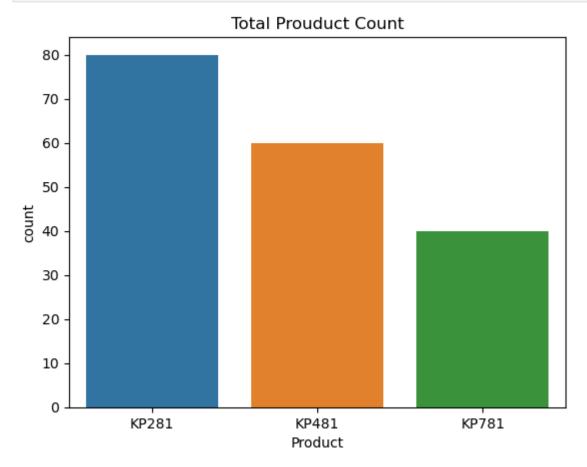
Aerofit_data["MaritalStatus"].value_counts()

Out[35]: Partnered 107
Single 73

Name: MaritalStatus, dtype: int64

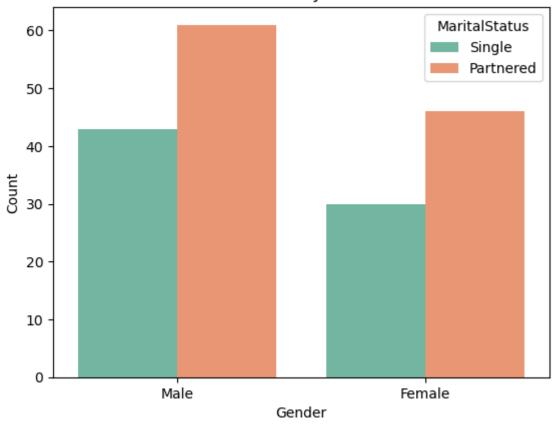
Soution 3

```
In [37]: sns.countplot(data=Aerofit_data, x="Product")
  plt.title("Total Prouduct Count")
  plt.show()
```



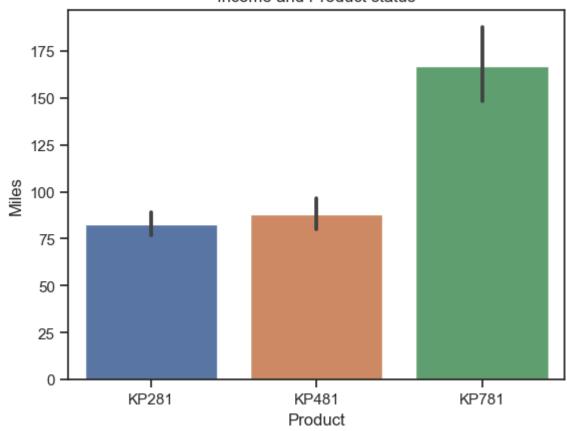
```
In [60]: sns.countplot(data=Aerofit_data, x="Gender", hue="MaritalStatus", palette="Set2")
   plt.title("Count of Gender by Marital Status")
   plt.xlabel("Gender")
   plt.ylabel("Count")
   plt.show()
```

Count of Gender by Marital Status

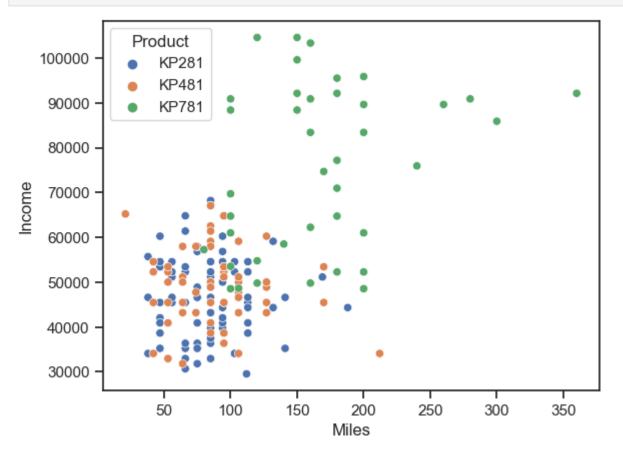


```
In [142...
sns.barplot(data=Aerofit_data, y="Miles", x="Product")
plt.title("Income and Product status")
plt.show()
```

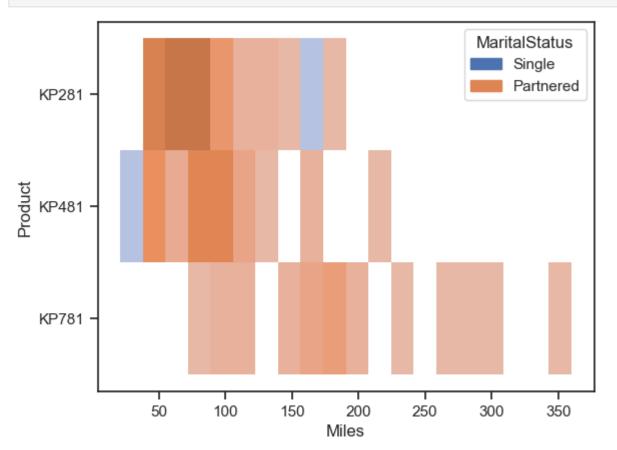
Income and Product status



In [148... sns.scatterplot(data=Aerofit_data, x="Miles", y="Income", hue="Product")
 plt.show()

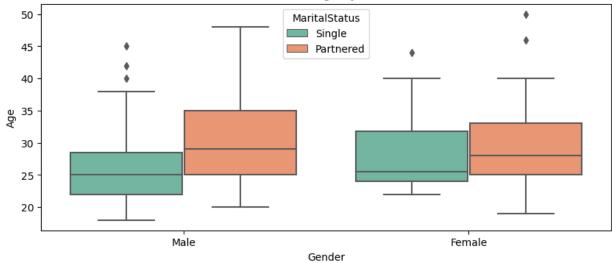


```
In [139... sns.histplot(data=Aerofit_data, x="Miles", y="Product", hue="MaritalStatus")
    plt.show()
```



```
In [84]: # Box plot for numerical variable (Age) by a categorical variable (Gender)
fig, ax = plt.subplots(figsize=(10, 4))
sns.boxplot(data=Aerofit_data, x="Gender", y="Age", hue="MaritalStatus", palette="Set2"
# Add Labels and title
plt.title("Box Plot of Age by Gender")
plt.xlabel("Gender")
plt.ylabel("Age")
plt.show()
```

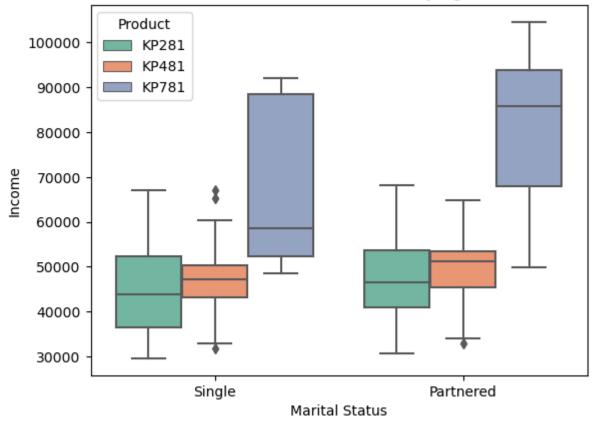
Box Plot of Age by Gender



```
In [87]: sns.boxplot(data=Aerofit_data, x="MaritalStatus", y="Income", hue="Product", palette="
# Add LabeLs and title
plt.title("Box Plot of MaritalStatus by Age")
plt.xlabel("Marital Status")
plt.ylabel("Income")

plt.show()
```

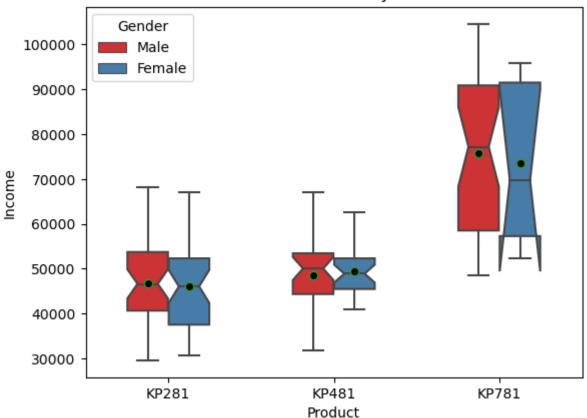
Box Plot of MaritalStatus by Age



```
# Add labels and title
plt.title("Box Plot of Income by Product")
plt.xlabel("Product")
plt.ylabel("Income")

plt.show()
```

Box Plot of Income by Product



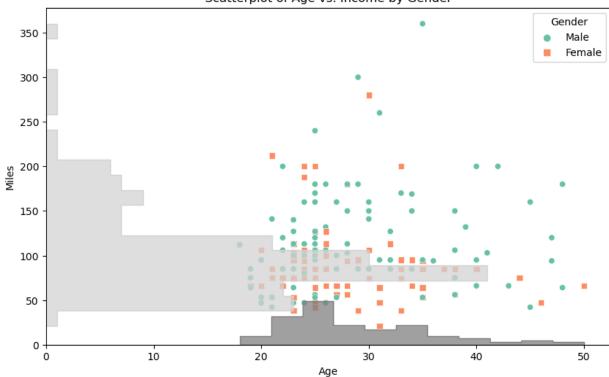
```
In [92]: # Create a scatterplot with all possible information
plt.figure(figsize=(10, 6))

# Scatter plot
sns.scatterplot(data=Aerofit_data, x="Age", y="Miles", hue="Gender", palette="Set2", s

# Data distribution on the axes
sns.histplot(data=Aerofit_data, x="Age", element="step", common_norm=False, color="grasns.histplot(data=Aerofit_data, y="Miles", element="step", common_norm=False, color="]

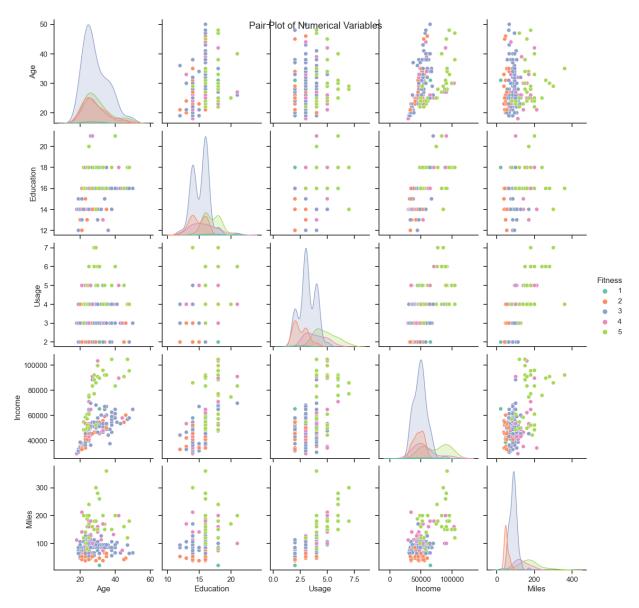
# Add Labels and title
plt.title("Scatterplot of Age vs. Income by Gender")
plt.xlabel("Age")
plt.ylabel("Miles")
plt.show()
```





```
# Create a pair plot to visualize relationships between numerical variables
plt.figure(figsize=(12, 6))
sns.set(style="ticks")
sns.pairplot(data= numerical_columns, diag_kind="kde", hue="Fitness", palette="Set2")
plt.suptitle("Pair Plot of Numerical Variables")
plt.show()
```

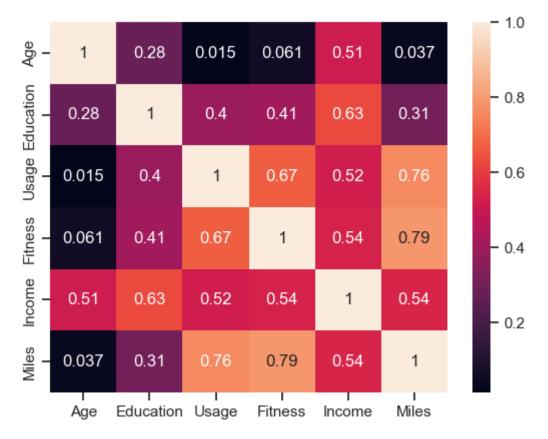
<Figure size 1200x600 with 0 Axes>



In [151... sns.heatmap(Aerofit_data.corr(),annot=True)
plt.show()

C:\Users\harsh\AppData\Local\Temp\ipykernel_24172\1691317906.py:1: FutureWarning: The default value of numeric_only in DataFrame.corr is deprecated. In a future version, i t will default to False. Select only valid columns or specify the value of numeric_on ly to silence this warning.

sns.heatmap(Aerofit_data.corr(),annot=True)



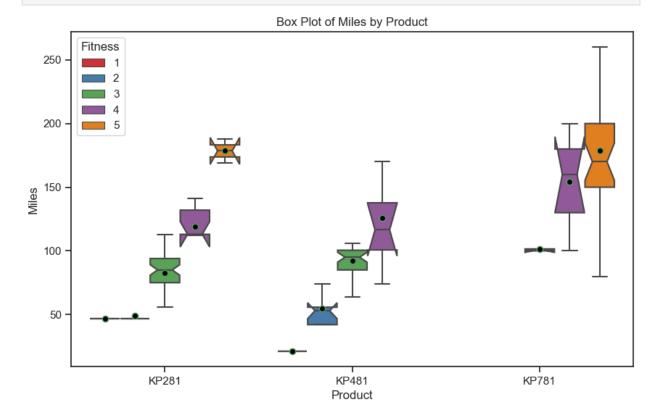
```
In [109...
           #In years
           Aerofit_data["Education"].nunique()
Out[109]:
           Aerofit_data["Education"].value_counts()
In [112...
                 85
           16
Out[112]:
           14
                 55
           18
                 23
                  5
           15
                  5
           13
           12
                  3
           21
                  3
                  1
           20
           Name: Education, dtype: int64
           # Usage: The average number of times the customer plans to use the treadmill each week.
In [111...
           Aerofit_data["Usage"].nunique()
Out[111]:
In [143...
           Aerofit_data["Usage"].unique()
           array([3, 2, 4, 5, 6, 7], dtype=int64)
Out[143]:
In [113...
           Aerofit_data["Usage"].value_counts()
```

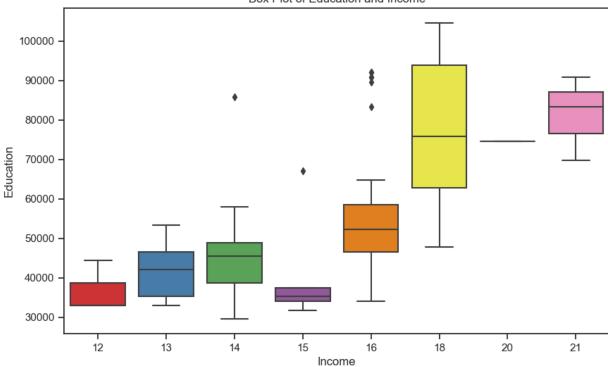
```
52
          2
                33
          5
               17
          6
                7
          7
                2
          Name: Usage, dtype: int64
          #Self-rated fitness on a 1-to-5 scale, where 1 is the poor shape and 5 is the excellen
In [115...
          Aerofit_data["Fitness"].value_counts()
                97
Out[115]:
                31
          2
                26
          4
                24
          1
          Name: Fitness, dtype: int64
          Solution 4
In [133...
          # Column wise null values cheeking
          Aerofit_data.isnull().sum(axis=0)
          Product
                            0
Out[133]:
          Age
                            0
          Gender
                            0
          Education
                            0
          MaritalStatus
                            0
          Usage
                            0
          Fitness
                            0
          Income
                            0
          Miles
                            0
          dtype: int64
          # Row wise null values chceking
In [134...
          Aerofit_data.isnull().sum(axis=1)
Out[134]:
          1
                  0
          2
                  0
          3
                  0
          4
                  0
          175
                  0
          176
                  0
          177
                  0
          178
          179
                  0
          Length: 180, dtype: int64
In [123...
          plt.figure(figsize=(10, 6))
          sns.boxplot(data=Aerofit_data, x="Product", y="Miles", hue="Fitness", palette="Set1",
                       showfliers=False, notch=True, showcaps=True, showmeans=True, meanprops={'m
                       whis=1.5)
          # Add labels and title
          plt.title("Box Plot of Miles by Product")
          plt.xlabel("Product")
          plt.ylabel("Miles")
```

69

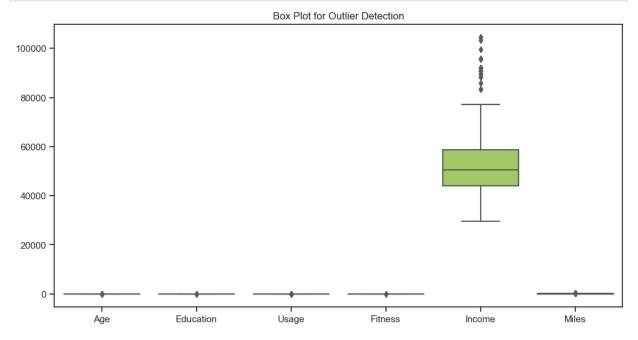
Out[113]:

plt.show()





```
In [135... # Create box plots to visualize potential outliers
    plt.figure(figsize=(12, 6))
    sns.boxplot(data=numerical_columns, palette="Set2")
    plt.title("Box Plot for Outlier Detection")
    plt.show()
```



Solution 5

There are 3 categories of products.
 'KP281', 'KP481', and 'KP781' and there running capacity and price increses respect
 Each product divide on the basis of miles.
 'KP781' is costly product through which extra miles (50 to 350 miles) are covered as

```
salary gretaer than 60000 if user is married.

4. As the user education is increasing the income of the user also increaing.

5. 'KP781' is brought by users who want to run more like upto 350 miles.

6. There are 58% male buyer and 42% females.

7. Most Customer are from 22 to 35 Age.

8. For "KP281" male and female buying ratio is 22%.

9. 5 fitness ranking is mostly achived by user of product "KP781"

10. 'KP481' is usually brought buy users having income between 45000 to 55000.

11. For single person median income is 60000 to buy 'KP781' but for marrid it is "9000.

12. 'KP281' is most purchased product then "KP481" and "KP781" respectively.

13. Fitness is most corelated with number of miles(Heatmap).

14. 3.89% is probability of female purcahsing "KP781".

15. The probability of male purcahsing "KP781" is 18%.
```

Thankyou

In	[]:	
In	[]:	
In	[]:	
In	[]:	