Area	Ideas (with description)
User Retention	<ul> <li>Loyalty program: Points for reviews &amp; purchases</li> <li>Personalized book emails to boost interest</li> <li>Reminders for unread or wishlisted books</li> </ul>
Purchase Experience	<ul> <li>One-click checkout to simplify transactions</li> <li>Combo packs for related genres/authors</li> <li>Flexible payment options: UPI, cards, wallets</li> </ul>
Community Engagement	Forums for readers to discuss genres     Review tagging for searchability     Highlight top contributors monthly

Direct Q&A with sellers on listings Author/seller blog feature for marketing Ratings & badges for trusted sellers
Ratings & badges for trusted sellers

## **■** BookNest: Brainstorm & Idea Prioritization

Date	27 June 2025
Team ID	LTVIP2025TMID59395
Project Name	BookNest: Where Stories Nestle
Maximum Marks	4

## ■ Step 1: Team Gathering, Collaboration and Selection of Problem Statement

Our team held an initial collaboration session using a shared document and Google Meet to assess core BookNest user feedback and platform goals. The discussion was centered around increasing long-term user retention and engagement beyond the first purchase.

Selected Problem Statement: How might we improve user engagement and retention on BookNest after a user's first purchase?

## ■ Step 2: Brainstorm, Idea Listing and Grouping

## ■ Step 3: Idea Prioritization

The team voted on each idea's feasibility (ease of implementation) and impact (user benefit). The resulting matrix helped us focus efforts.

Impact vs Feasibility	High Feasibility	Low Feasibility
High Impact	<ul><li>Personalized Recommendations</li><li>One-click Checkout</li><li>Forums for active readers</li></ul>	Loyalty Program     Advanced Seller Blog Tools
Low Impact	Wishlist Reminder Emails     Payment Wallet Integration	Live Seller Chat     Seller Profile Customization