

In [ ]:

```
In [337... import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
```

```
In [183... df= pd.read_csv(r'D:\My projects\Othoba Data 2023-2024.csv')
```

C:\Users\Srijon\AppData\Local\Temp\ipykernel\_21500\2162910310.py:1: DtypeWarning: Columns (15,25) have mixed types. Specify dtype option on import or set low\_memory=False.  
df= pd.read\_csv(r'D:\My projects\Othoba Data 2023-2024.csv')

```
In [184... df.head()
```

Out[184...

	SubOrderId	OrderShippingExclTax	ShipmentBy	ShippingStatus	OrderStatus	FinalOrder
0	1151770-1	0.0	Daily shopping	Delivered	Complete	
1	1151770-1	0.0	Daily shopping	Delivered	Complete	
2	1151769-1	0.0	Daily shopping	Delivered	Complete	
3	1151769-1	0.0	Daily shopping	Delivered	Complete	
4	1151768-1	0.0	Vision Emporium	Delivered	Complete	

5 rows × 41 columns

```
In [185... df.info()
```

```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 930318 entries, 0 to 930317
Data columns (total 41 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   SubOrderId                           930318 non-null object
1   OrderShippingExclTax                 778266 non-null float64
2   ShipmentBy                           930318 non-null object
3   ShippingStatus                       930318 non-null object
4   OrderStatus                         930318 non-null object
5   FinalOrderStatus                     930318 non-null object
6   PaymentStatus                       930318 non-null object
7   Pre-ShipmentStatus                   930318 non-null object
8   Order Update Status                  930318 non-null object
9   DeliveredDate                       930318 non-null object
10  ShippingFullName                     930318 non-null object
11  ShippingDivision                     930318 non-null object
12  ShippingStateProvince                930318 non-null object
13  Order Via                            930318 non-null object
14  ShippingPhoneNumber                  930318 non-null float64
15  Mobile Number                       930318 non-null object
16  Order CreatedOn                      930318 non-null object
17  Month                               930318 non-null object
18  Year                                930318 non-null int64
19  Payment Method                      930318 non-null object
20  Order PaidOn                        930318 non-null object
21  Order Cancel Reason                 817005 non-null object
22  SL No                               930318 non-null int64
23  Product Name                        930318 non-null object
24  Product Attribute                   110925 non-null object
25  AttributeItemCode                   70 non-null object
26  SKU                                 930079 non-null object
27  Vendor Group                        930318 non-null object
28  Delivery Channel Type                930315 non-null object
29  Quantity                            930318 non-null int64
30  RegularPrice                        930318 non-null float64
31  UnitSellingPrice                    930318 non-null float64
32  TotalSellingPrice                   930318 non-null float64
33  UnitCostPrice                       930318 non-null float64
34  TotalCostPrice                      930318 non-null float64
35  Commission                          930318 non-null float64
36  Profit                             930318 non-null float64
37  Profit Margin                       864349 non-null float64
38  Sales Person                        930318 non-null object
39  Category                            930318 non-null object
40  B2C/B2B                             930318 non-null object
dtypes: float64(10), int64(3), object(28)
memory usage: 291.0+ MB

```

```
In [9]: df.count()
```

```
Out[9]: SubOrderId      930318
OrderShippingExclTax    778266
ShipmentBy              930318
ShippingStatus          930318
OrderStatus             930318
FinalOrderStatus        930318
PaymentStatus           930318
Pre-ShipmentStatus      930318
Order Update Status     930318
DeliveredDate           930318
ShippingFullName        930318
ShippingDivision         930318
ShippingStateProvince   930318
Order Via               930318
ShippingPhoneNumber      930318
Mobile Number           930318
Order CreatedOn         930318
Month                   930318
Year                    930318
Payment Method          930318
Order PaidOn            930318
Order Cancel Reason     817005
SL No                   930318
Product Name            930318
Product Attribute       110925
AttributeItemCode       70
SKU                     930079
Vendor Group            930318
Delivery Channel Type    930315
Quantity                930318
RegularPrice            930318
UnitSellingPrice        930318
TotalSellingPrice       930318
UnitCostPrice           930318
TotalCostPrice          930318
Commission              930318
Profit                  930318
Profit Margin           864349
Sales Person            930318
Category                930318
B2C/B2B                 930318
dtype: int64
```

```
In [189... print(df.isnull().sum())
```

SubOrderId	0
OrderShippingExclTax	152052
ShipmentBy	0
ShippingStatus	0
OrderStatus	0
FinalOrderStatus	0
PaymentStatus	0
Pre-ShipmentStatus	0
Order Update Status	0
DeliveredDate	0
ShippingFullName	0
ShippingDivision	0
ShippingStateProvince	0
Order Via	0
ShippingPhoneNumber	0
Mobile Number	0
Order CreatedOn	0
Month	0
Year	0
Payment Method	0
Order PaidOn	0
Order Cancel Reason	113313
SL No	0
Product Name	0
Product Attribute	819393
AttributeItemCode	930248
SKU	239
Vendor Group	0
Delivery Channel Type	3
Quantity	0
RegularPrice	0
UnitSellingPrice	0
TotalSellingPrice	0
UnitCostPrice	0
TotalCostPrice	0
Commission	0
Profit	0
Profit Margin	65969
Sales Person	0
Category	0
B2C/B2B	0

dtype: int64

In [191...

```
#####Dropping Unnecessary Column Those have mostly Null values
df.drop(columns=['AttributeItemCode', 'Product Attribute','OrderShippingExclTax'],
```

In [193...

```
#####Rename null columns on OCR which are Sales by Successful
df['Order Cancel Reason'].fillna('Successful', inplace = True)
```

C:\Users\Srijon\AppData\Local\Temp\ipykernel\_21500\824469097.py:2: FutureWarning: A value is trying to be set on a copy of a DataFrame or Series through chained assignment using an inplace method.

The behavior will change in pandas 3.0. This inplace method will never work because the intermediate object on which we are setting values always behaves as a copy.

For example, when doing 'df[col].method(value, inplace=True)', try using 'df.method({col: value}, inplace=True)' or df[col] = df[col].method(value) instead, to perform the operation inplace on the original object.

```
df['Order Cancel Reason'].fillna('Successful', inplace = True)
```

```
In [195... #####Changing Column object to date time
df['Order CreatedOn'] = pd.to_datetime(df['Order CreatedOn'], errors= 'coerce')
df['DeliveredDate']= pd.to_datetime(df['DeliveredDate'], errors= 'coerce')
```

```
In [196... df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 930318 entries, 0 to 930317
Data columns (total 38 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   SubOrderId                           930318 non-null object
1   ShipmentBy                           930318 non-null object
2   ShippingStatus                       930318 non-null object
3   OrderStatus                         930318 non-null object
4   FinalOrderStatus                    930318 non-null object
5   PaymentStatus                      930318 non-null object
6   Pre-ShipmentStatus                 930318 non-null object
7   Order Update Status                930318 non-null object
8   DeliveredDate                      930318 non-null datetime64[ns]
9   ShippingFullName                   930318 non-null object
10  ShippingDivision                    930318 non-null object
11  ShippingStateProvince              930318 non-null object
12  Order Via                          930318 non-null object
13  ShippingPhoneNumber                930318 non-null float64
14  Mobile Number                      930318 non-null object
15  Order CreatedOn                    930318 non-null datetime64[ns]
16  Month                              930318 non-null object
17  Year                               930318 non-null int64
18  Payment Method                     930318 non-null object
19  Order PaidOn                       930318 non-null object
20  Order Cancel Reason                930318 non-null object
21  SL No                              930318 non-null int64
22  Product Name                       930318 non-null object
23  SKU                                930079 non-null object
24  Vendor Group                       930318 non-null object
25  Delivery Channel Type              930315 non-null object
26  Quantity                           930318 non-null int64
27  RegularPrice                       930318 non-null float64
28  UnitSellingPrice                   930318 non-null float64
29  TotalSellingPrice                  930318 non-null float64
30  UnitCostPrice                      930318 non-null float64
31  TotalCostPrice                     930318 non-null float64
32  Commission                         930318 non-null float64
33  Profit                             930318 non-null float64
34  Profit Margin                      864349 non-null float64
35  Sales Person                       930318 non-null object
36  Category                           930318 non-null object
37  B2C/B2B                           930318 non-null object
dtypes: datetime64[ns](2), float64(9), int64(3), object(24)
memory usage: 269.7+ MB
```

# Explanatory 360° Analysis of Othoba's Monthly Sales for the Year 2023-2024

In [199...

```
###Total order Sale/Cancel

# Filter the DataFrame for the years 2023 and 2024
df_2023 = df[df['Year'] == 2023]
```

```

df_2024 = df[df['Year'] == 2024]

# Count the number of orders for each order status for 2023 and 2024
order_status_counts_2023 = df_2023['FinalOrderStatus'].value_counts()
order_status_counts_2024 = df_2024['FinalOrderStatus'].value_counts()

# Create a DataFrame for plotting
comparison_df = pd.DataFrame({
    '2023': order_status_counts_2023,
    '2024': order_status_counts_2024
}).fillna(0)

# Plotting the comparison bar graph
plt.figure(figsize=(12, 8))
comparison_df.plot(kind='bar', rot=45, figsize=(12, 8), colormap='Paired')
plt.title('Comparison of Order Status Counts for 2023 and 2024', fontsize=16)
plt.xlabel('Order Status', fontsize=12)
plt.ylabel('Number of Orders', fontsize=12)

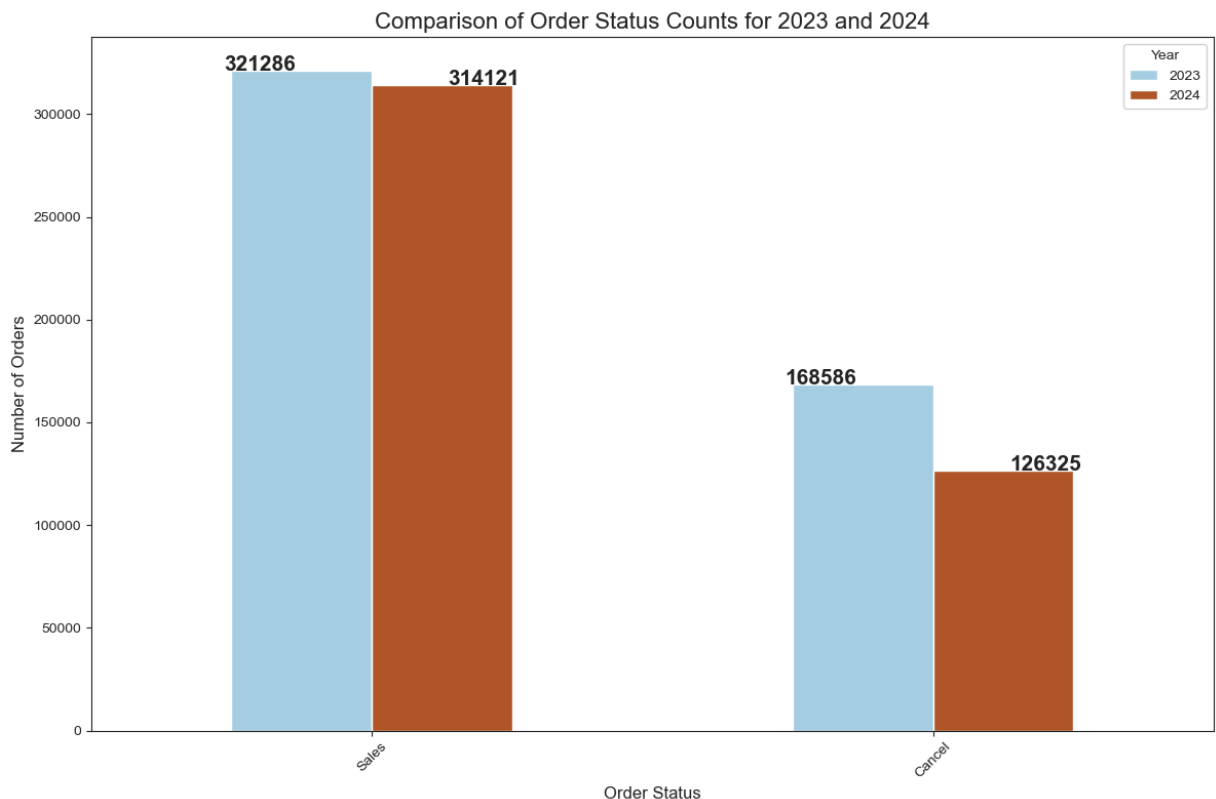
plt.legend(title='Year')

# Annotate each bar with the exact count
for i in range(len(comparison_df)):
    for j in range(len(comparison_df.columns)):
        plt.text(i - 0.2 + j * 0.4, comparison_df.iloc[i, j] + 10, f'{int(compariso

plt.tight_layout()
plt.show()

```

<Figure size 1200x800 with 0 Axes>



In [201...

```

# Count unique SubOrderId based on category
category_sales = df.groupby('Category')['SubOrderId'].nunique().sort_values(ascendi

# Set the figure size and style
plt.figure(figsize=(26, 15))
sns.set_style("ticks")

# Create a barplot with a vibrant color palette
colors = sns.color_palette("viridis", len(category_sales))
sns.barplot(x=category_sales.index, y=category_sales.values, palette=colors)

# Set the title and labels with larger font sizes for better readability
plt.title('Order Count by Category', fontsize=20, weight='bold')
plt.xlabel('Category', fontsize=15)
plt.ylabel('Unique SubOrderId', fontsize=15)

# Rotate x-axis labels for better clarity
plt.xticks(rotation=35, ha='right', fontsize=25, weight='bold')

# Adding value labels on top of each bar for more detailed information
for index, value in enumerate(category_sales.values):
    plt.text(index, value + (value * 0.03), f'{value:,.0f}', ha='center', fontsize=

# Remove the Legend as it is not necessary in this context
plt.legend([], [], frameon=False)

# Show the plot
plt.tight_layout()
plt.show()

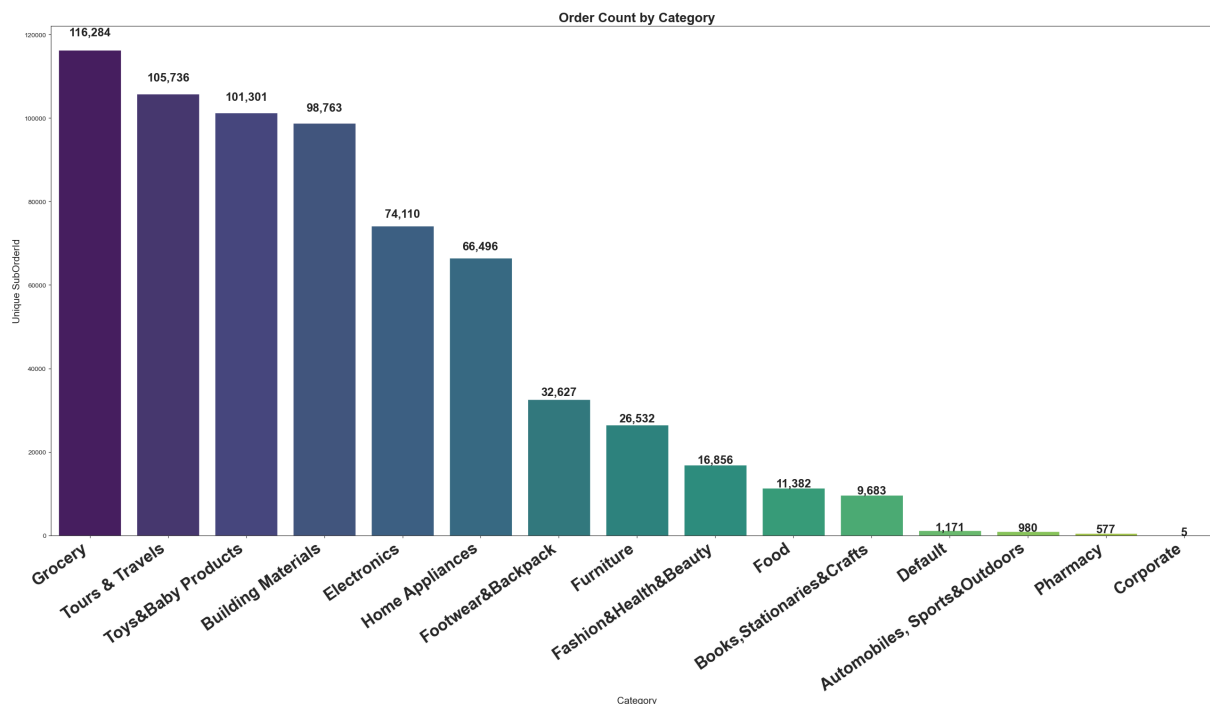
```

C:\Users\Srijon\AppData\Local\Temp\ipykernel\_21500\2642553284.py:10: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

```
sns.barplot(x=category_sales.index, y=category_sales.values, palette=colors)
```





```
In [203... # Count unique SubOrderId based on category
category_sales = df.groupby('Sales Person')['SubOrderId'].nunique().sort_values(asc

# Set the figure size and style
plt.figure(figsize=(26, 15))
sns.set_style("ticks")

# Create a barplot with a vibrant color palette
colors = sns.color_palette("viridis", len(category_sales))
sns.barplot(x=category_sales.index, y=category_sales.values, palette=colors)

# Set the title and labels with larger font sizes for better readability
plt.title('Order Count by Category', fontsize=20, weight='bold')
plt.xlabel('Sales Person', fontsize=15)
plt.ylabel('Unique SubOrderId', fontsize=15)

# Rotate x-axis labels for better clarity
plt.xticks(rotation=35, ha='right', fontsize=25, weight='bold')

# Adding value labels on top of each bar for more detailed information
for index, value in enumerate(category_sales.values):
    plt.text(index, value + (value * 0.03), f'{value:,.0f}', ha='center', fontsize=

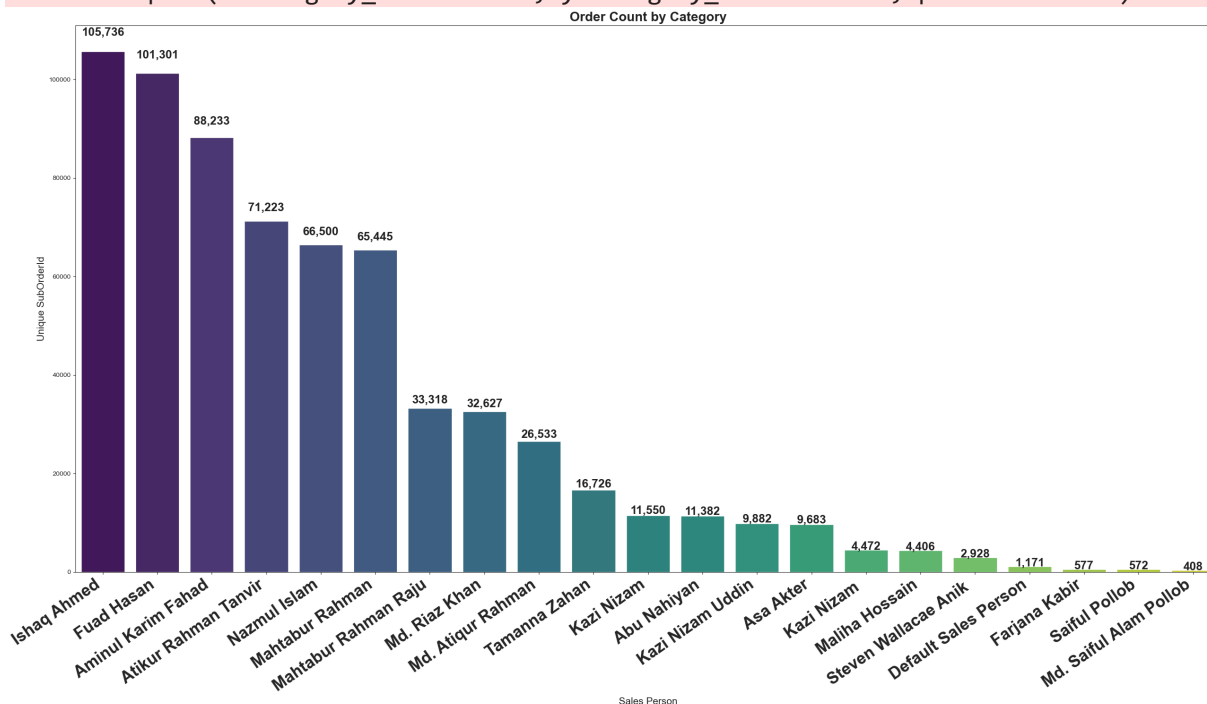
# Remove the Legend as it is not necessary in this context
plt.legend([], [], frameon=False)

# Show the plot
plt.tight_layout()
plt.show()
```

C:\Users\Srijon\AppData\Local\Temp\ipykernel\_21500\1217810342.py:10: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

```
sns.barplot(x=category_sales.index, y=category_sales.values, palette=colors)
```



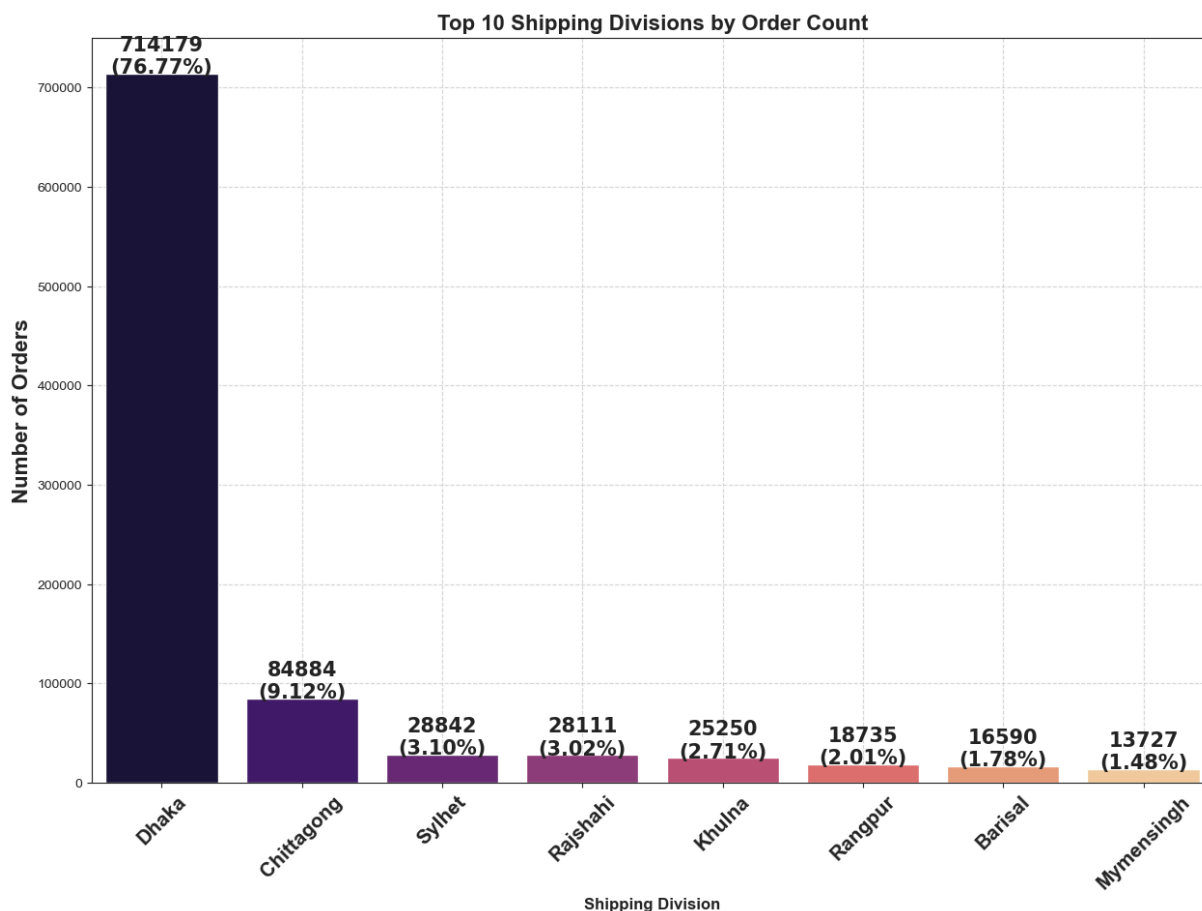
In [204...

```
# Group by 'ShippingDivision' and count the number of orders in each division
division_order_counts = df['ShippingDivision'].value_counts()

# Calculate the total number of orders for percentage calculation
total_orders_division = division_order_counts.sum()

# Visualization of the top 10 shipping divisions by order count
plt.figure(figsize=(15, 10))
sns.barplot(x=division_order_counts.head(10).index, y=division_order_counts.head(10).values)
plt.title('Top 10 Shipping Divisions by Order Count', fontsize=16, fontweight='bold')
plt.xlabel('Shipping Division', fontsize=12, fontweight='bold')
plt.ylabel('Number of Orders', fontsize=16, fontweight='bold')
plt.xticks(rotation=45, fontsize=15, fontweight='bold')
plt.grid(True, linestyle='--', alpha=0.7)

# Annotate each bar with the exact value and percentage in bold
for i, v in enumerate(division_order_counts.head(10).values):
    percentage = (v / total_orders_division) * 100
    plt.text(i, v + 10, f'{v}\n({percentage:.2f})%', ha='center', fontsize=15, fontweight='bold')
```



In [206...

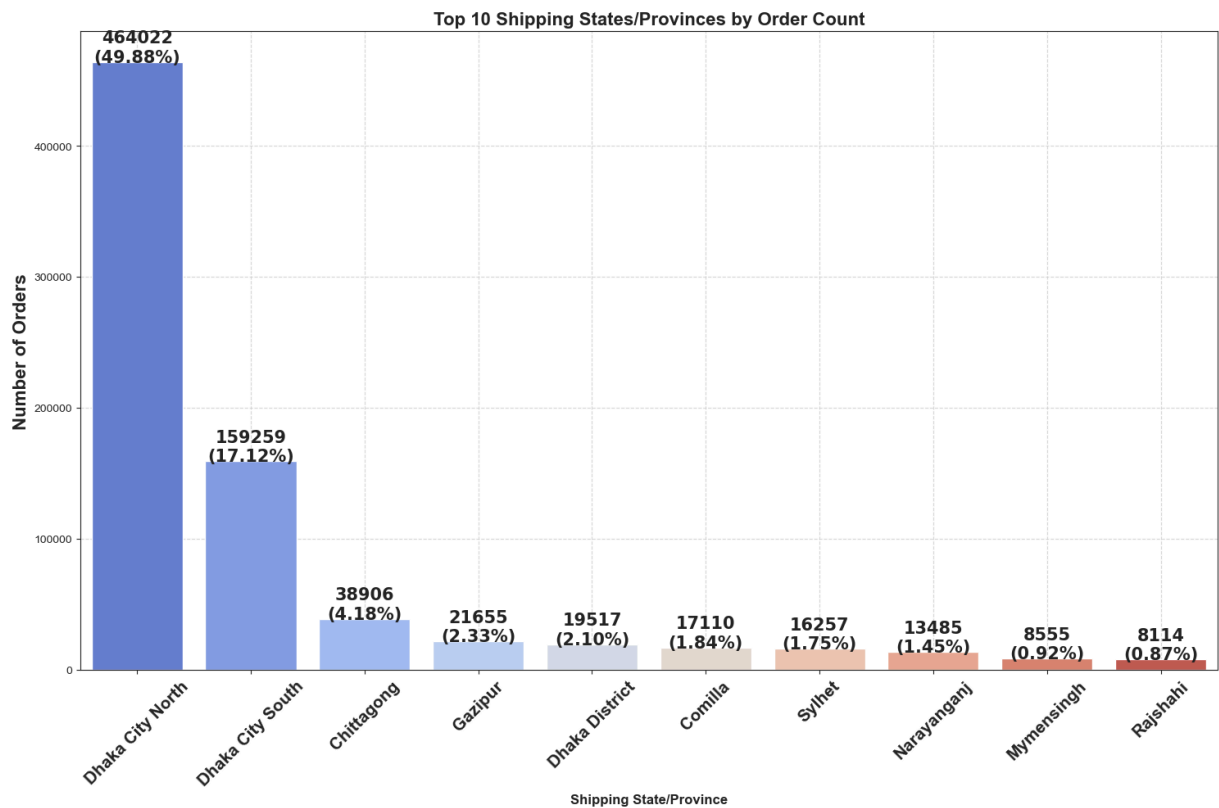
```

state_order_counts = df['ShippingStateProvince'].value_counts()
total_orders_state = state_order_counts.sum()
# Visualization of the top 10 shipping states/provinces by order count
plt.figure(figsize=(15, 10))
sns.barplot(x=state_order_counts.head(10).index, y=state_order_counts.head(10).values)
plt.title('Top 10 Shipping States/Provinces by Order Count', fontsize=16, fontweight='bold')
plt.xlabel('Shipping State/Province', fontsize=12, fontweight='bold')
plt.ylabel('Number of Orders', fontsize=16, fontweight='bold')
plt.xticks(rotation=45, fontsize=15, fontweight='bold')
plt.grid(True, linestyle='--', alpha=0.7)

# Annotate each bar with the exact value and percentage in bold
for i, v in enumerate(state_order_counts.head(10).values):
    percentage = (v / total_orders_state) * 100
    plt.text(i, v + 10, f'{v}\n({percentage:.2f}%)', ha='center', fontsize=15, fontweight='bold')

plt.tight_layout()
plt.show()

```



In [209...

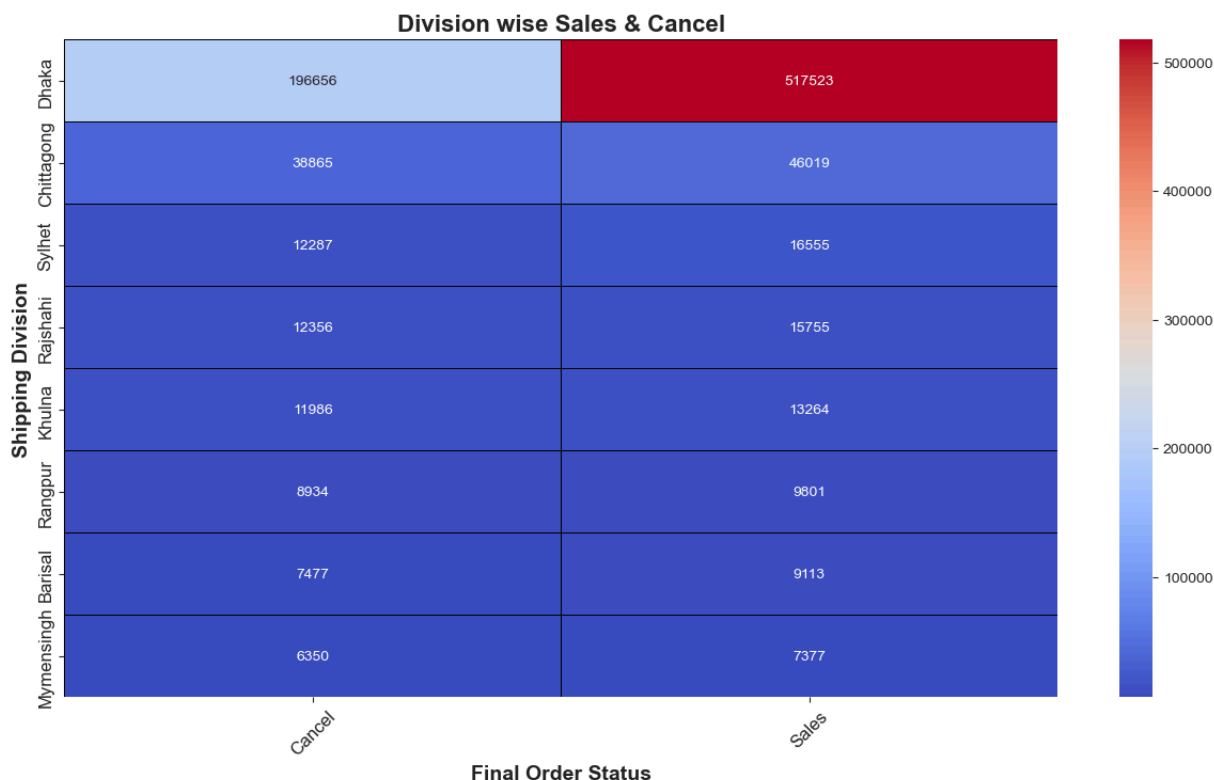
```
# Group by 'ShippingDivision' and 'FinalOrderStatus' and count orders
division_order_counts = df.groupby(['ShippingDivision', 'FinalOrderStatus']).size()

# Select the top 10 divisions by total order count
top_10_divisions = division_order_counts.sum(axis=1).nlargest(10).index
division_order_counts_top10 = division_order_counts.loc[top_10_divisions]

# Plot heatmap
plt.figure(figsize=(15, 8))
sns.heatmap(division_order_counts_top10, annot=True, fmt='d', cmap='coolwarm', line

plt.title('Division wise Sales & Cancel', fontsize=16, fontweight='bold')
plt.xlabel('Final Order Status', fontsize=14, fontweight='bold')
plt.ylabel('Shipping Division', fontsize=14, fontweight='bold')

plt.xticks(rotation=45, fontsize=12)
plt.yticks(fontsize=12)
plt.show()
```



In [211...

```
shipment_method_counts = df['ShipmentBy'].value_counts().head(12)

# Calculate the percentages
shipment_method_percentages = (shipment_method_counts / shipment_method_counts.sum())

# Plot the count of orders by shipment method with percentages
plt.figure(figsize=(12, 8))
ax = sns.barplot(y=shipment_method_counts.index, x=shipment_method_counts.values, p

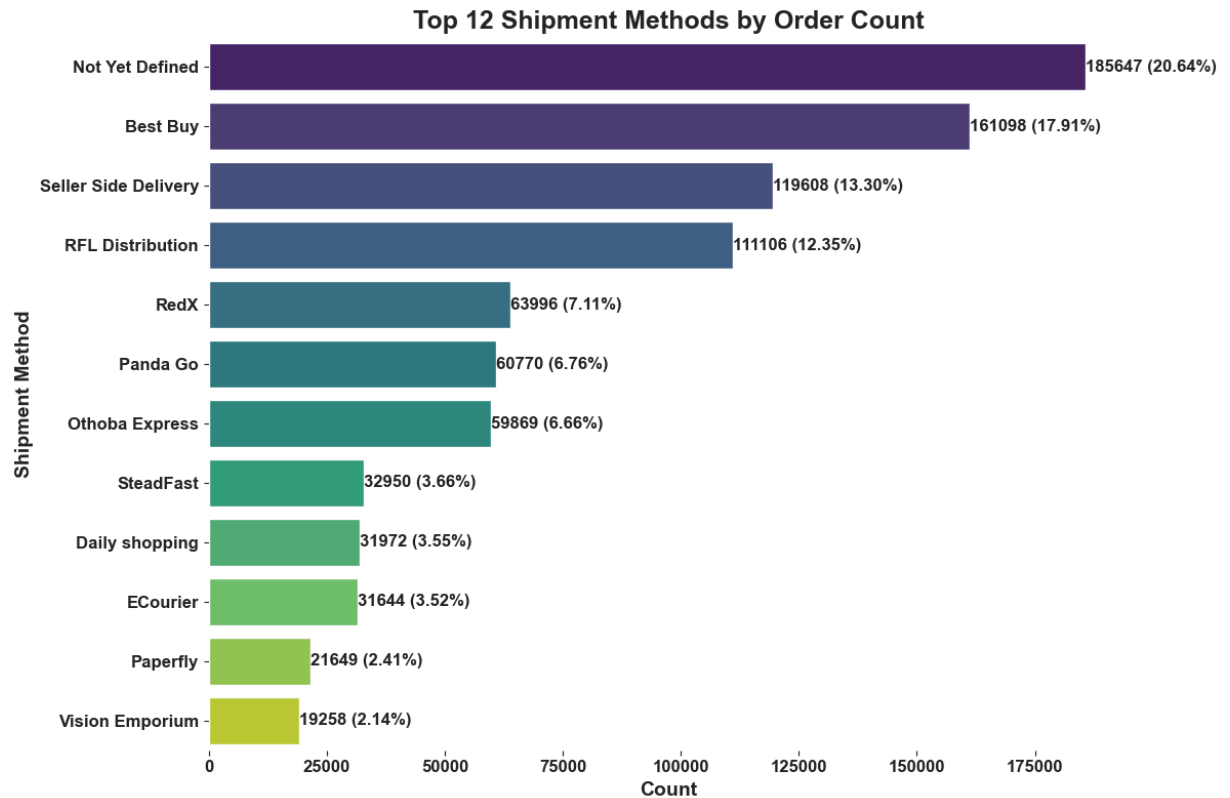
# Add annotations
for i, count in enumerate(shipment_method_counts):
    percentage = shipment_method_percentages[i]
    ax.text(count, i, f'{count} ({percentage:.2f}%)', ha='left', va='center', fonts

# Style adjustments
plt.title('Top 12 Shipment Methods by Order Count', fontsize=18, fontweight='bold')
plt.xlabel('Count', fontsize=14, fontweight='bold')
plt.ylabel('Shipment Method', fontsize=14, fontweight='bold')
plt.xticks(fontsize=12, fontweight='bold')
plt.yticks(fontsize=12, fontweight='bold')
sns.despine(left=True, bottom=True)

plt.tight_layout()
plt.show()
```

```
C:\Users\Srijon\AppData\Local\Temp\ipykernel_21500\218957076.py:8: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be removed in v0.1
4.0. Assign the `y` variable to `hue` and set `legend=False` for the same effect.

ax = sns.barplot(y=shipment_method_counts.index, x=shipment_method_counts.values,
palette='viridis')
C:\Users\Srijon\AppData\Local\Temp\ipykernel_21500\218957076.py:12: FutureWarning: S
eries.__getitem__ treating keys as positions is deprecated. In a future version, int
eger keys will always be treated as labels (consistent with DataFrame behavior). To
access a value by position, use `ser.iloc[pos]`
percentage = shipment_method_percentages[i]
```



```
In [ ]:
In [ ]:
In [ ]:
In [ ]:
```

# Revenue Analysis

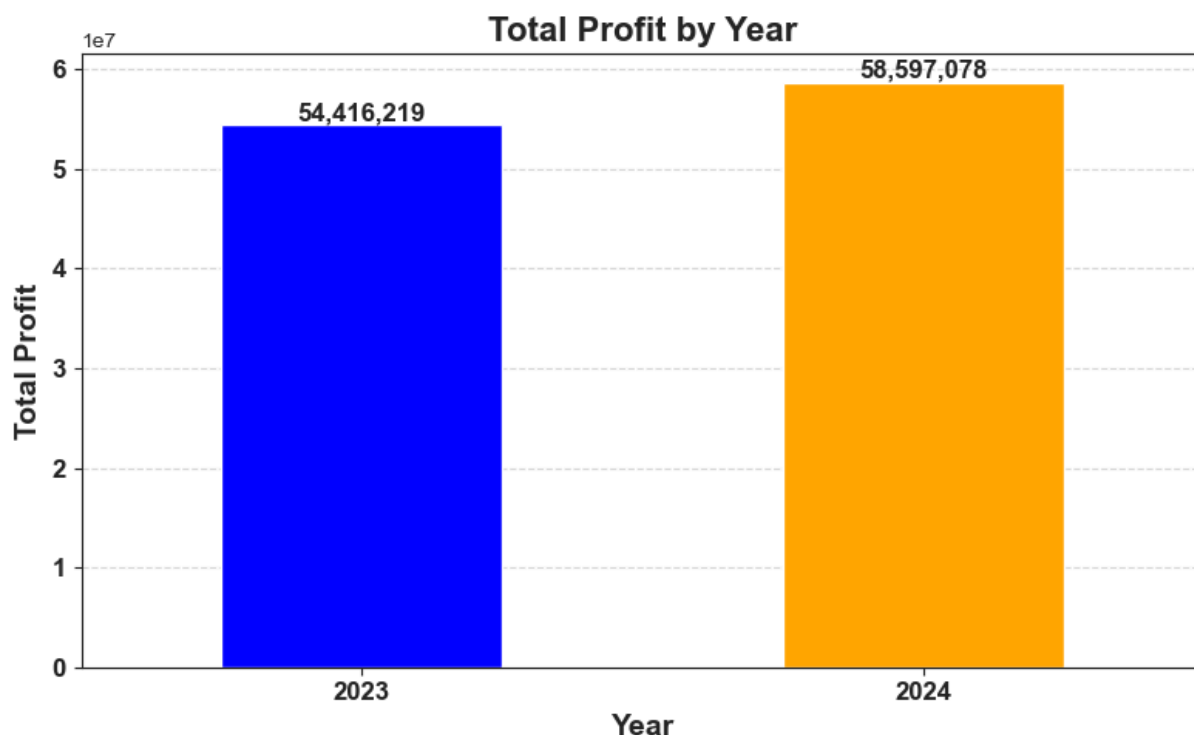
```
In [224...] # Profitability Analysis
profit_by_year = df.groupby('Year')['Profit'].sum()

# Plotting the bar chart
plt.figure(figsize=(8, 5))
ax = profit_by_year.plot(kind='bar', color=['blue', 'orange'])
```

```
# Adding value labels on top of each bar
for i, value in enumerate(profit_by_year):
    ax.text(i, value + (value * 0.01), f'{value:,.0f}', ha='center', fontsize=12, f

plt.title("Total Profit by Year", fontsize=16, fontweight='bold')
plt.xlabel("Year", fontsize=14, fontweight='bold')
plt.ylabel("Total Profit", fontsize=14, fontweight='bold')
plt.xticks(rotation=0, fontsize=12, fontweight='bold')
plt.yticks(fontsize=12, fontweight='bold')
plt.grid(axis='y', linestyle='--', alpha=0.7)

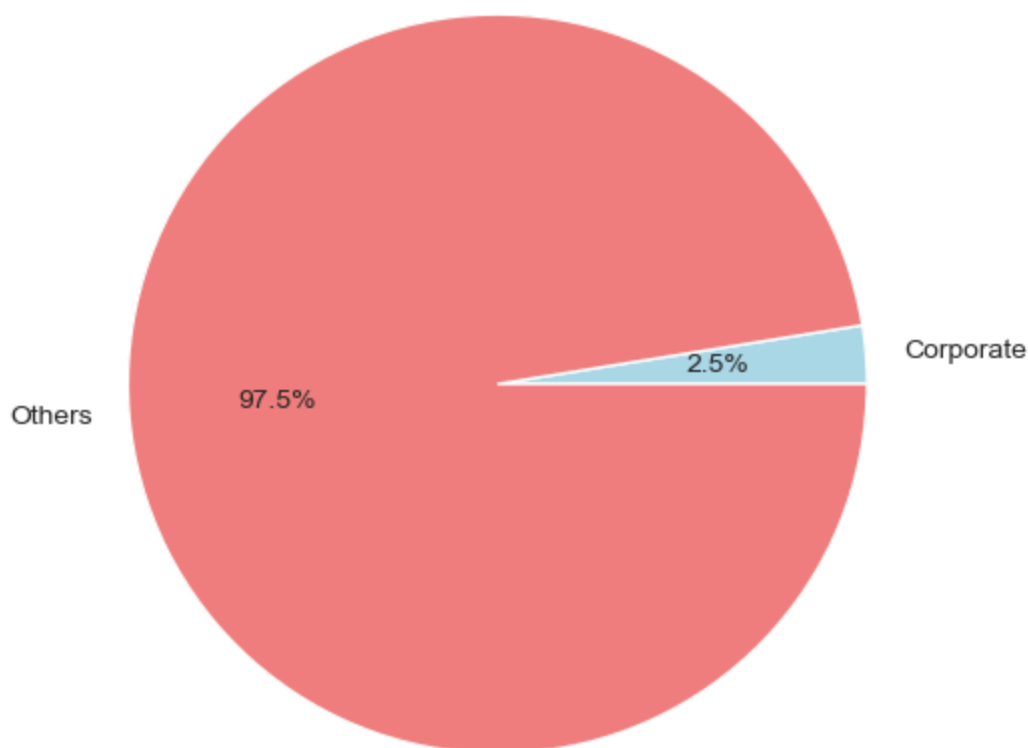
plt.tight_layout()
plt.show()
```



In [232...

```
# B2B vs. B2C Profitability
b2b_b2c_profit = df.groupby('B2C/B2B')['Profit'].sum()
b2b_b2c_profit.plot(kind='pie', autopct='%1.1f%%', figsize=(6, 6), colors=['lightbl
plt.title("B2B vs. B2C Profit")
plt.ylabel("")
plt.show()
```

## B2B vs. B2C Profit



```
In [250... top_vendors = df.groupby('Category').agg({'Profit': 'sum'}).reset_index()
top_vendors = top_vendors.sort_values(by='Profit', ascending=False).head(10)
# Visualization: Bar chart of top 10 vendors by total revenue with bold, clear numb
plt.figure(figsize=(12, 6))
sns.barplot(x='Profit', y='Category', data=top_vendors, palette='coolwarm')
plt.title('Top 10 Category by Total Profit', fontsize=16)
plt.xlabel('Total Revenue (BDT)', fontsize=12)
plt.ylabel('Category', fontsize=12)
plt.grid(True)

# Annotate each bar with bold, clear revenue numbers
for i, v in enumerate(top_vendors['Profit']):
    plt.text(v + 0.01 * max(top_vendors['Profit']), i, f'{v:.2f} BDT', ha='left', v

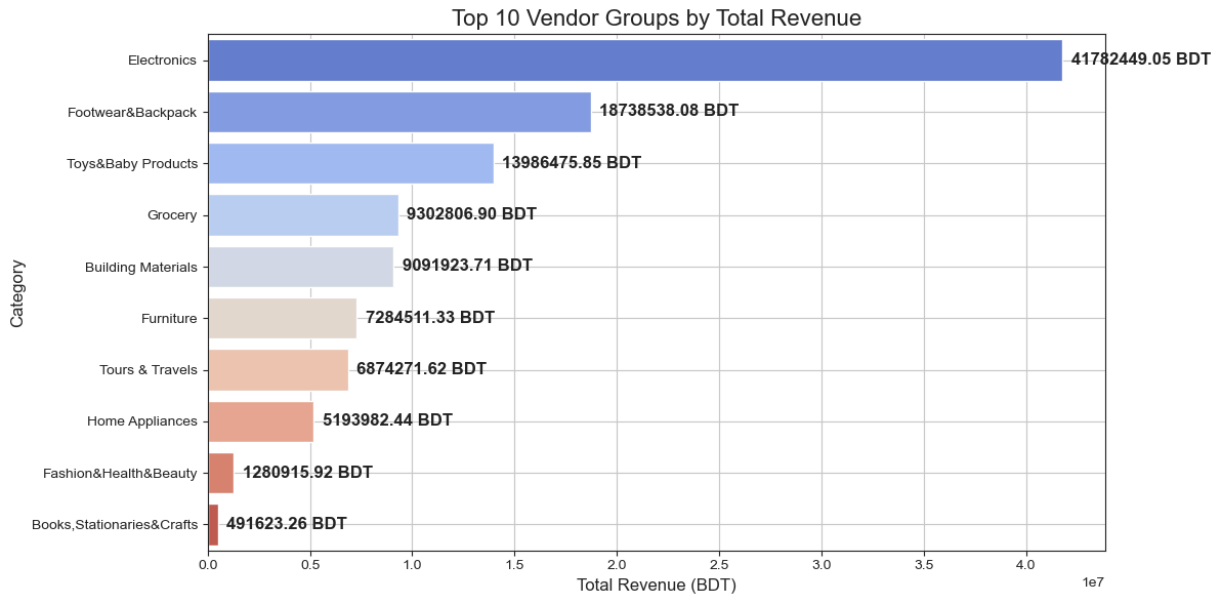
plt.tight_layout()
plt.show()
```

C:\Users\Srijon\AppData\Local\Temp\ipykernel\_21500\874579967.py:5: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `y` variable to `hue` and set `legend=False` for the same effect.

```
sns.barplot(x='Profit', y='Category', data=top_vendors, palette='coolwarm')
```





In [252...

```
# Filter data for 2023 and 2024
df_filtered = df[df['Year'].isin([2023, 2024])]

# Group by Year and Month, then sum Profit
profit_by_month = df_filtered.groupby(['Year', 'Month'])['Profit'].sum().unstack()

# Set figure size and style
plt.figure(figsize=(12, 6))
sns.set_style("whitegrid")

# Plot line chart for both years
for year in profit_by_month.index:
    plt.plot(profit_by_month.columns, profit_by_month.loc[year], marker='o', label=year)

# Adding value labels on each point
for year in profit_by_month.index:
    for month, value in enumerate(profit_by_month.loc[year]):
        plt.text(month, value, f'{value:,.0f}', ha='center', fontsize=10, fontweight='bold')

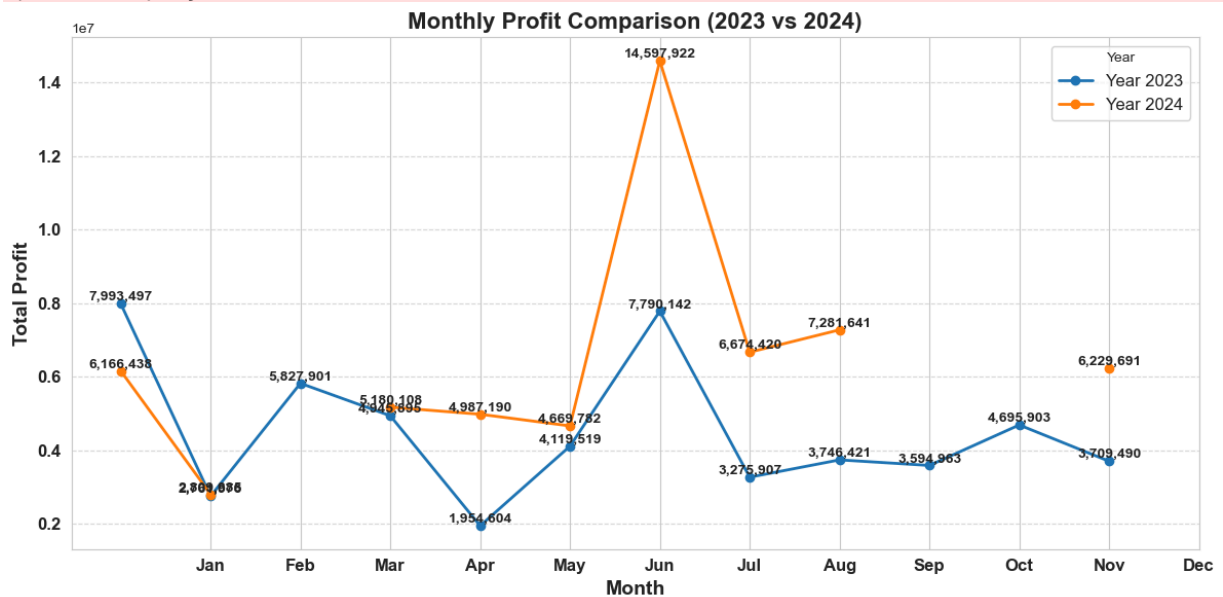
# Titles and Labels
plt.title("Monthly Profit Comparison (2023 vs 2024)", fontsize=16, fontweight='bold')
plt.xlabel("Month", fontsize=14, fontweight='bold')
plt.ylabel("Total Profit", fontsize=14, fontweight='bold')
plt.xticks(ticks=range(1, 13), labels=['Jan', 'Feb', 'Mar', 'Apr', 'May', 'Jun', 'Jul', 'Aug', 'Sep', 'Oct', 'Nov', 'Dec'],
           fontsize=12, fontweight='bold')
plt.yticks(fontsize=12, fontweight='bold')

# Show Legend
plt.legend(title="Year", fontsize=12)

# Grid for readability
plt.grid(axis='y', linestyle='--', alpha=0.7)

plt.tight_layout()
plt.show()
```

posx and posy should be finite values  
 posx and posy should be finite values  
 posx and posy should be finite values  
 posx and posy should be finite values  
 posx and posy should be finite values  
 posx and posy should be finite values



In [256...]

```
# Group by 'ShippingDivision' and calculate the total profit for each division
division_profit = df.groupby('ShippingDivision')['TotalSellingPrice'].sum().sort_va

# Calculate the total profit for percentage calculation
total_profit_division = division_profit.sum()

# Visualization of the top 10 shipping divisions by total profit
plt.figure(figsize=(15, 10))
sns.barplot(x=division_profit.head(10).index, y=division_profit.head(10).values, pa
plt.title('Top 10 Shipping Divisions by Sell', fontsize=16, fontweight='bold')
plt.xlabel('Shipping Division', fontsize=12, fontweight='bold')
plt.ylabel('Total Sell', fontsize=16, fontweight='bold')
plt.xticks(rotation=45, fontsize=15, fontweight='bold')
plt.grid(True, linestyle='--', alpha=0.7)

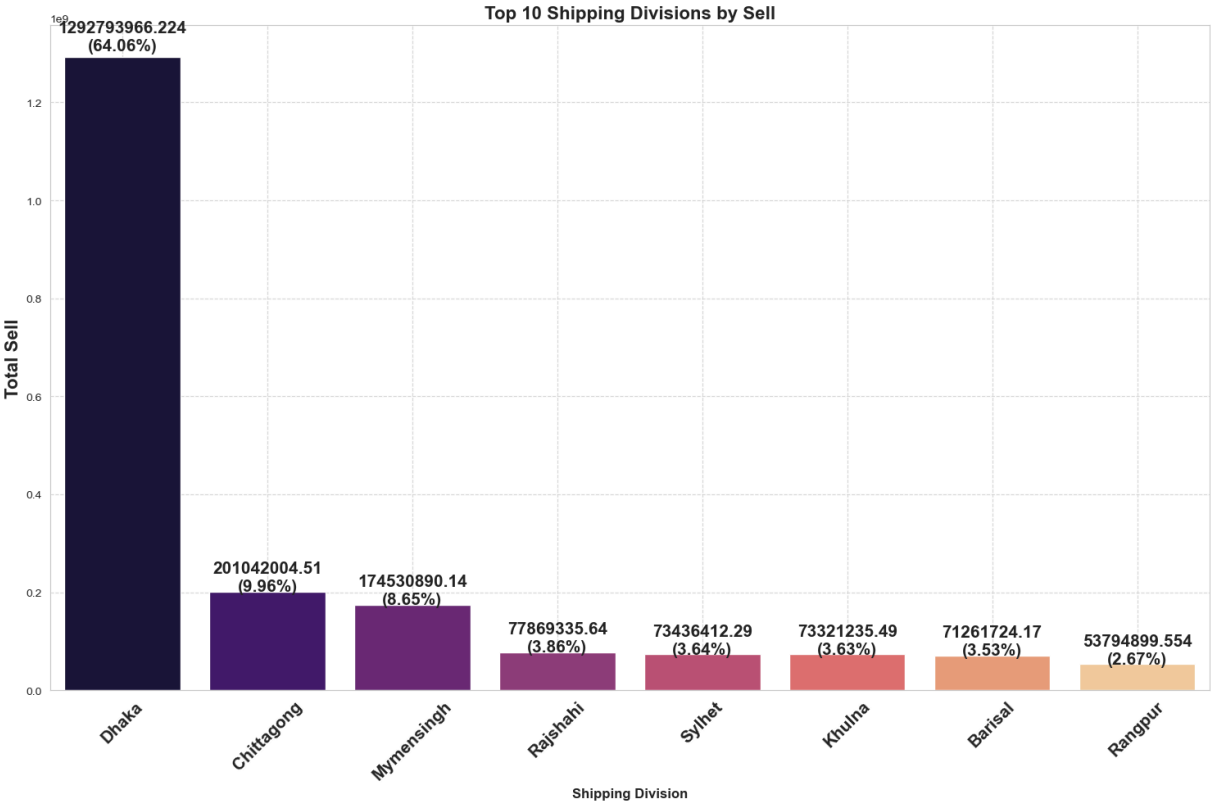
# Annotate each bar with the exact value and percentage in bold
for i, v in enumerate(division_profit.head(10).values):
    percentage = (v / total_profit_division) * 100
    plt.text(i, v + (v * 0.01), f'{v}\n({percentage:.2f}%)', ha='center', fontsize=

plt.tight_layout()
plt.show()
```

C:\Users\Srijon\AppData\Local\Temp\ipykernel\_21500\1819751983.py:9: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

```
sns.barplot(x=division_profit.head(10).index, y=division_profit.head(10).values, p
alette='magma')
```



```
In [270... import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns

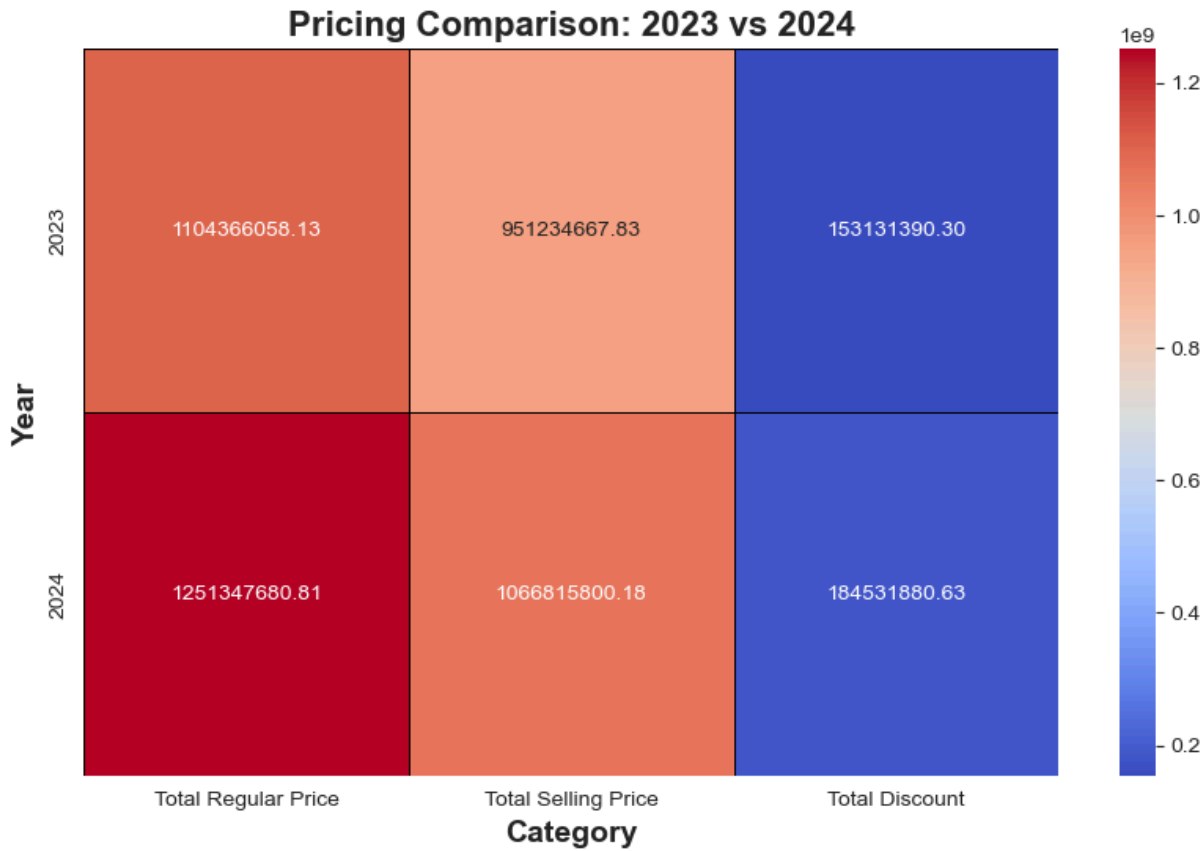
# Create DataFrame for visualization
pricing_summary_data = pd.DataFrame({
    'Year': ['2023', '2024'],
    'Total Regular Price': [total_regular_price_2023, total_regular_price_2024],
    'Total Selling Price': [total_selling_price_2023, total_selling_price_2024],
    'Total Discount': [total_discount_2023, total_discount_2024]
}).set_index('Year')

# Set figure size and style
plt.figure(figsize=(10, 6))
sns.set_style("whitegrid")

# Create heatmap
sns.heatmap(pricing_summary_data, annot=True, fmt=".2f", cmap="coolwarm", linewidthth

# Title and Labels
plt.title("Pricing Comparison: 2023 vs 2024", fontsize=16, fontweight='bold')
plt.xlabel("Category", fontsize=14, fontweight='bold')
plt.ylabel("Year", fontsize=14, fontweight='bold')

# Show the plot
plt.show()
```



```
In [287... # Filter data for 2023 and 2024
df_2023 = df[df['Year'] == 2023]
df_2024 = df[df['Year'] == 2024]

# Calculate yearly totals
yearly_summary = pd.DataFrame({
    'Year': ['2023', '2024'],
    'Total Revenue': [df_2023['TotalSellingPrice'].sum(), df_2024['TotalSellingPrice'].sum()],
    'Total Cost': [df_2023['TotalCostPrice'].sum(), df_2024['TotalCostPrice'].sum()],
    'Total Profit': [df_2023['Profit'].sum(), df_2024['Profit'].sum()]
}).set_index('Year')

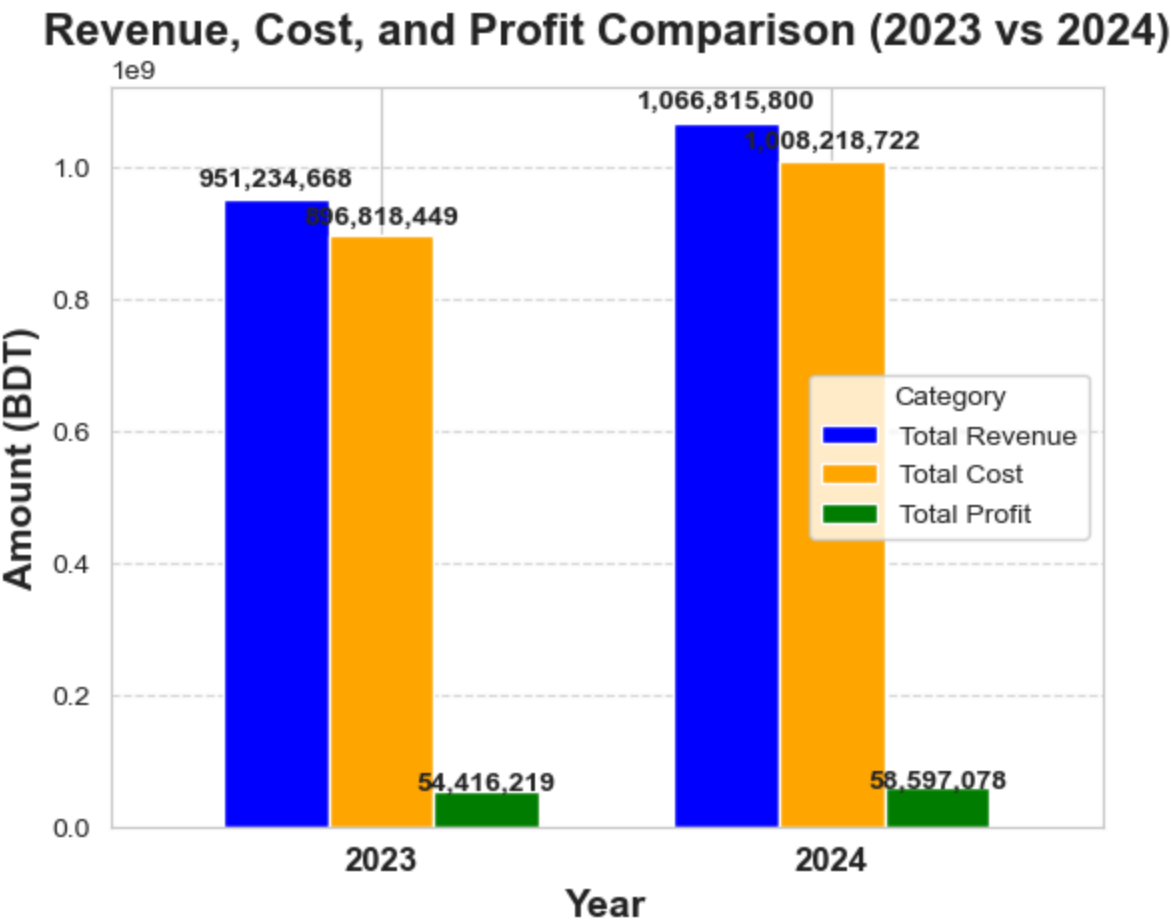
# Set figure size
plt.figure(figsize=(18, 9))
yearly_summary.plot(kind='bar', color=['blue', 'orange', 'green'], width=0.7)

# Set Labels and title
plt.title('Revenue, Cost, and Profit Comparison (2023 vs 2024)', fontsize=16, fontw
plt.xlabel('Year', fontsize=14, fontweight='bold')
plt.ylabel('Amount (BDT)', fontsize=14, fontweight='bold')
plt.xticks(rotation=0, fontsize=12, fontweight='bold')
plt.legend(title="Category")

# Annotate bars with values
for i, bar in enumerate(plt.gca().patches):
    height = bar.get_height()
    plt.gca().text(bar.get_x() + bar.get_width()/2, height + 0.02*height, f'{height
```

```
plt.grid(axis='y', linestyle='--', alpha=0.7)
plt.show()
```

<Figure size 1800x900 with 0 Axes>



In [ ]:

In [ ]:

In [321...

```
# Group by 'CategoryName' and sum 'TotalAmount'
sales_by_category = df.groupby('Category')['TotalSellingPrice'].sum().reset_index()

# Sort the categories by total sales in ascending order to get the worst performers
sales_by_category = sales_by_category.sort_values(by='TotalSellingPrice', ascending=True)

# Display the top 5 worst-performing categories with formatted values
print("Top 5 Worst Performing Categories:")
print(sales_by_category.head(5).apply(lambda row: f"{row['Category']} : {row['TotalSellingPrice']}", axis=1))

# Visualize the worst performers
plt.figure(figsize=(14, 8))
bottom_categories = sales_by_category.head(5)

# Plotting worst performers
sns.barplot(x=bottom_categories['Category'], y=bottom_categories['TotalSellingPrice'])
plt.title('Top 5 Worst Performing Categories', fontsize=15, weight='bold')
plt.xlabel('Category', fontsize=12)
plt.ylabel('Total Sales', fontsize=12)
```

```
plt.xticks(rotation=45, ha='right')

# Adding value labels on top of each bar
for index, value in enumerate(bottom_categories['TotalSellingPrice']):
    plt.text(index, value + (value * 0.01), f'{value:,.2f}', ha='center', fontsize=12)

plt.tight_layout()
plt.show()
```

Top 5 Worst Performing Categories:

12 Pharmacy : 562,576.88

4 Default : 1,514,555.00

3 Corporate : 3,349,780.00

1 Books,Stationaries&Crafts : 6,553,091.00

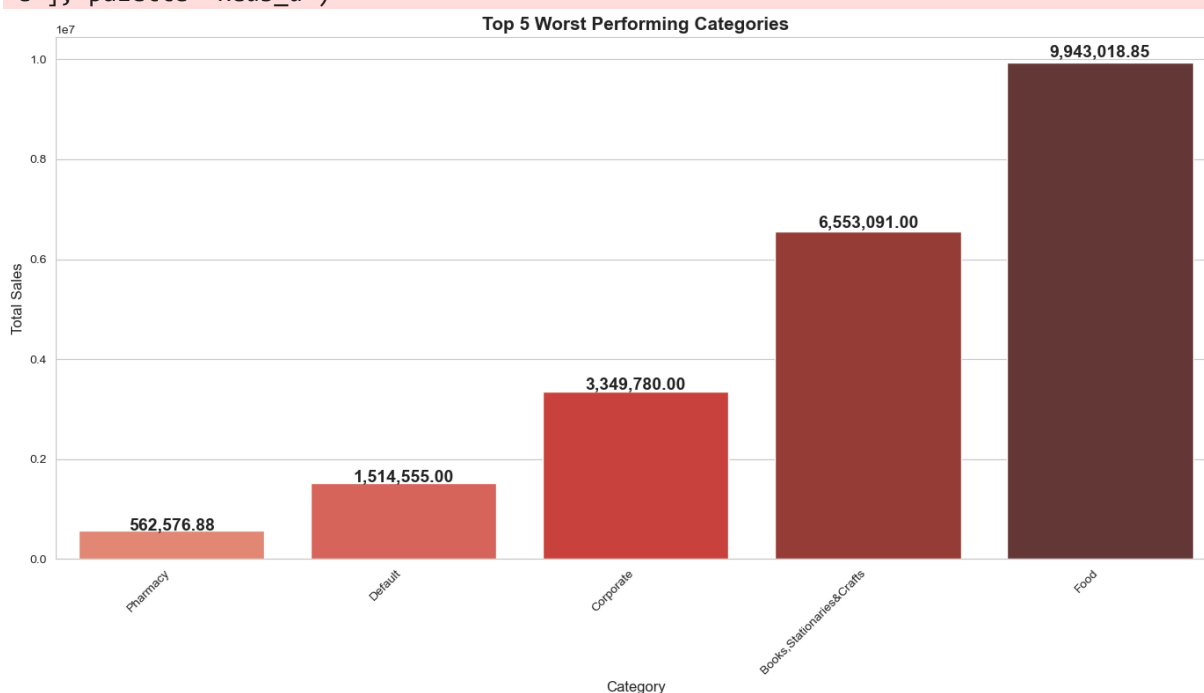
7 Food : 9,943,018.85

dtype: object

C:\Users\Srijon\AppData\Local\Temp\ipykernel\_21500\134580547.py:16: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

```
sns.barplot(x=bottom_categories['Category'], y=bottom_categories['TotalSellingPrice'], palette='Reds_d')
```



In [323...

```
# Count the number of cancellations for each reason
cancel_reason_counts = df['Order Cancel Reason'].value_counts()

# Calculate total number of cancellations
total_cancellations = cancel_reason_counts.sum()

# Select the top 10 reasons
top_10_cancellations = cancel_reason_counts.head(10)

# Calculate percentage for each reason
top_10_percentages = (top_10_cancellations / total_cancellations) * 100
```

```
# Visualization: Horizontal Bar Chart
plt.figure(figsize=(12, 6))
sns.barplot(y=top_10_cancellations.index, x=top_10_cancellations.values, palette='c

# Title and Labels
plt.title('Top 10 Reasons for Order Cancellations', fontsize=16, fontweight='bold')
plt.xlabel('Number of Cancellations', fontsize=14, fontweight='bold')
plt.ylabel('Cancellation Reason', fontsize=14, fontweight='bold')
plt.xticks(fontsize=12)
plt.yticks(fontsize=12)
plt.grid(axis='x', linestyle='--', alpha=0.7)

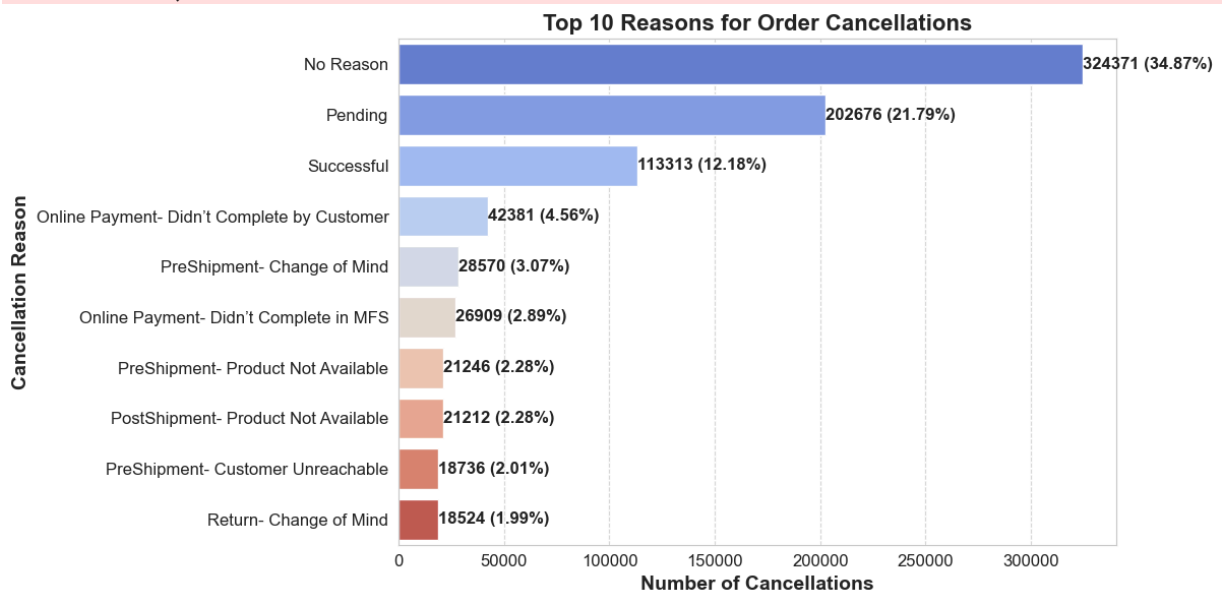
# Annotate each bar with the count and percentage
for i, (v, p) in enumerate(zip(top_10_cancellations.values, top_10_percentages.valu
    plt.text(v + 0.5, i, f'{v} ({p:.2f}%)', va='center', fontsize=12, fontweight='b

plt.tight_layout()
plt.show()
```

C:\Users\Srijon\AppData\Local\Temp\ipykernel\_21500\412334030.py:15: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `y` variable to `hue` and set `legend=False` for the same effect.

```
sns.barplot(y=top_10_cancellations.index, x=top_10_cancellations.values, palette
='coolwarm')
```



In [345...

```
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns

# Filter only successfully completed orders
successful_orders = df[df['FinalOrderStatus'] == 'Sales']

# Count payment methods used in successful orders
payment_method_counts = successful_orders['Payment Method'].value_counts()
```

```

# Define a vibrant color palette
colors = sns.color_palette("husl", len(payment_method_counts))

# Create a horizontal bar chart
plt.figure(figsize=(12, 6))
bars = plt.barh(payment_method_counts.index, payment_method_counts.values, color=co

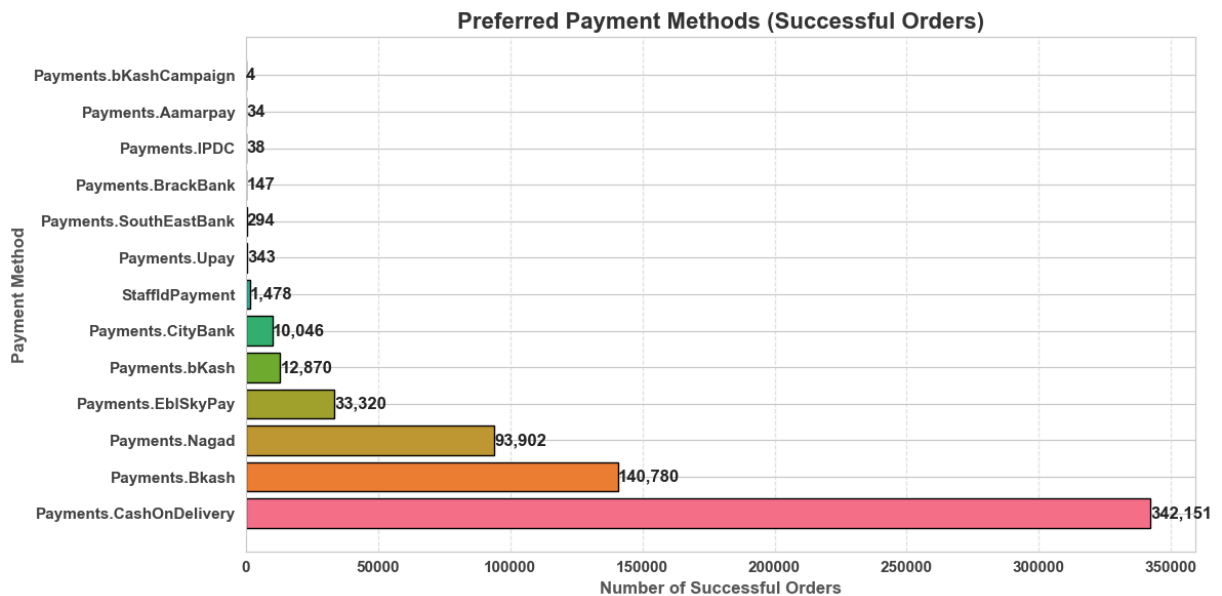
# Add Labels to bars
for bar, count in zip(bars, payment_method_counts.values):
    plt.text(count + 50, bar.get_y() + bar.get_height()/2, f'{count:,}', va='center

# Title and Labels
plt.title('Preferred Payment Methods (Successful Orders)', fontsize=16, fontweight=
plt.xlabel('Number of Successful Orders', fontsize=12, fontweight='bold', color='#5
plt.ylabel('Payment Method', fontsize=12, fontweight='bold', color='#555')

# Grid and layout adjustments
plt.grid(axis='x', linestyle="--", alpha=0.5)
plt.xticks(fontsize=11, fontweight='bold', color='#444')
plt.yticks(fontsize=11, fontweight='bold', color='#444')

# Show the plot
plt.tight_layout()
plt.show()

```



```
In [1]: pip install --upgrade notebook
```



Requirement already satisfied: notebook in d:\newconda\lib\site-packages (7.2.2)  
Collecting notebook  
 Downloading notebook-7.3.2-py3-none-any.whl.metadata (10 kB)  
Requirement already satisfied: jupyter-server<3,>=2.4.0 in d:\newconda\lib\site-packages (from notebook) (2.14.1)  
Requirement already satisfied: jupyterlab-server<3,>=2.27.1 in d:\newconda\lib\site-packages (from notebook) (2.27.3)  
Collecting jupyterlab<4.4,>=4.3.4 (from notebook)  
 Downloading jupyterlab-4.3.5-py3-none-any.whl.metadata (16 kB)  
Requirement already satisfied: notebook-shim<0.3,>=0.2 in d:\newconda\lib\site-packages (from notebook) (0.2.3)  
Requirement already satisfied: tornado>=6.2.0 in d:\newconda\lib\site-packages (from notebook) (6.4.1)  
Requirement already satisfied: anyio>=3.1.0 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (4.2.0)  
Requirement already satisfied: argon2-cffi>=21.1 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (21.3.0)  
Requirement already satisfied: jinja2>=3.0.3 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (3.1.4)  
Requirement already satisfied: jupyter-client>=7.4.4 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (8.6.0)  
Requirement already satisfied: jupyter-core!=5.0.\*,>=4.12 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (5.7.2)  
Requirement already satisfied: jupyter-events>=0.9.0 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (0.10.0)  
Requirement already satisfied: jupyter-server-terminals>=0.4.4 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (0.4.4)  
Requirement already satisfied: nbconvert>=6.4.4 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (7.16.4)  
Requirement already satisfied: nbformat>=5.3.0 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (5.10.4)  
Requirement already satisfied: overrides>=5.0 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (7.4.0)  
Requirement already satisfied: packaging>=22.0 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (24.1)  
Requirement already satisfied: prometheus-client>=0.9 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (0.14.1)  
Requirement already satisfied: pywinpty>=2.0.1 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (2.0.10)  
Requirement already satisfied: pyzmq>=24 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (25.1.2)  
Requirement already satisfied: send2trash>=1.8.2 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (1.8.2)  
Requirement already satisfied: terminado>=0.8.3 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (0.17.1)  
Requirement already satisfied: traitlets>=5.6.0 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (5.14.3)  
Requirement already satisfied: websocket-client>=1.7 in d:\newconda\lib\site-packages (from jupyter-server<3,>=2.4.0->notebook) (1.8.0)  
Requirement already satisfied: async-lru>=1.0.0 in d:\newconda\lib\site-packages (from jupyterlab<4.4,>=4.3.4->notebook) (2.0.4)  
Requirement already satisfied: httpx>=0.25.0 in d:\newconda\lib\site-packages (from jupyterlab<4.4,>=4.3.4->notebook) (0.27.0)  
Requirement already satisfied: ipykernel>=6.5.0 in d:\newconda\lib\site-packages (from jupyterlab<4.4,>=4.3.4->notebook) (6.28.0)  
Requirement already satisfied: jupyter-lsp>=2.0.0 in d:\newconda\lib\site-packages

```
(from jupyterlab<4.4,>=4.3.4->notebook) (2.2.0)
Requirement already satisfied: setuptools>=40.8.0 in d:\newconda\lib\site-packages
(from jupyterlab<4.4,>=4.3.4->notebook) (75.1.0)
Requirement already satisfied: babel>=2.10 in d:\newconda\lib\site-packages (from ju
pyterlab-server<3,>=2.27.1->notebook) (2.11.0)
Requirement already satisfied: json5>=0.9.0 in d:\newconda\lib\site-packages (from j
upyterlab-server<3,>=2.27.1->notebook) (0.9.6)
Requirement already satisfied: jsonschema>=4.18.0 in d:\newconda\lib\site-packages
(from jupyterlab-server<3,>=2.27.1->notebook) (4.23.0)
Requirement already satisfied: requests>=2.31 in d:\newconda\lib\site-packages (from
jupyterlab-server<3,>=2.27.1->notebook) (2.32.3)
Requirement already satisfied: idna>=2.8 in d:\newconda\lib\site-packages (from anyi
o>=3.1.0->jupyter-server<3,>=2.4.0->notebook) (3.7)
Requirement already satisfied: sniffio>=1.1 in d:\newconda\lib\site-packages (from a
nyio>=3.1.0->jupyter-server<3,>=2.4.0->notebook) (1.3.0)
Requirement already satisfied: argon2-cffi-bindings in d:\newconda\lib\site-packages
(from argon2-cffi>=21.1->jupyter-server<3,>=2.4.0->notebook) (21.2.0)
Requirement already satisfied: pytz>=2015.7 in d:\newconda\lib\site-packages (from b
abel>=2.10->jupyterlab-server<3,>=2.27.1->notebook) (2024.1)
Requirement already satisfied: certifi in d:\newconda\lib\site-packages (from httpx>
=0.25.0->jupyterlab<4.4,>=4.3.4->notebook) (2025.1.31)
Requirement already satisfied: httpcore==1.* in d:\newconda\lib\site-packages (from
httpx>=0.25.0->jupyterlab<4.4,>=4.3.4->notebook) (1.0.2)
Requirement already satisfied: h11<0.15,>=0.13 in d:\newconda\lib\site-packages (fro
m httpcore==1.*->httpx>=0.25.0->jupyterlab<4.4,>=4.3.4->notebook) (0.14.0)
Requirement already satisfied: comm>=0.1.1 in d:\newconda\lib\site-packages (from ip
ykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (0.2.1)
Requirement already satisfied: debugpy>=1.6.5 in d:\newconda\lib\site-packages (from
ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (1.6.7)
Requirement already satisfied: ipython>=7.23.1 in d:\newconda\lib\site-packages (fro
m ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (8.27.0)
Requirement already satisfied: matplotlib-inline>=0.1 in d:\newconda\lib\site-packag
es (from ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (0.1.6)
Requirement already satisfied: nest-asyncio in d:\newconda\lib\site-packages (from i
pykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (1.6.0)
Requirement already satisfied: psutil in d:\newconda\lib\site-packages (from ipykern
el>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (5.9.0)
Requirement already satisfied: MarkupSafe>=2.0 in d:\newconda\lib\site-packages (fro
m jinja2>=3.0.3->jupyter-server<3,>=2.4.0->notebook) (2.1.3)
Requirement already satisfied: attrs>=22.2.0 in d:\newconda\lib\site-packages (from
jsonschema>=4.18.0->jupyterlab-server<3,>=2.27.1->notebook) (23.1.0)
Requirement already satisfied: jsonschema-specifications>=2023.03.6 in d:\newconda\l
ib\site-packages (from jsonschema>=4.18.0->jupyterlab-server<3,>=2.27.1->notebook)
(2023.7.1)
Requirement already satisfied: referencing>=0.28.4 in d:\newconda\lib\site-packages
(from jsonschema>=4.18.0->jupyterlab-server<3,>=2.27.1->notebook) (0.30.2)
Requirement already satisfied: rpds-py>=0.7.1 in d:\newconda\lib\site-packages (from
jsonschema>=4.18.0->jupyterlab-server<3,>=2.27.1->notebook) (0.10.6)
Requirement already satisfied: python-dateutil>=2.8.2 in d:\newconda\lib\site-packag
es (from jupyter-client>=7.4.4->jupyter-server<3,>=2.4.0->notebook) (2.9.0.post0)
Requirement already satisfied: platformdirs>=2.5 in d:\newconda\lib\site-packages (f
rom jupyter-core!=5.0.*,>=4.12->jupyter-server<3,>=2.4.0->notebook) (3.10.0)
Requirement already satisfied: pywin32>=300 in d:\newconda\lib\site-packages (from j
upyter-core!=5.0.*,>=4.12->jupyter-server<3,>=2.4.0->notebook) (305.1)
Requirement already satisfied: python-json-logger>=2.0.4 in d:\newconda\lib\site-pac
kages (from jupyter-events>=0.9.0->jupyter-server<3,>=2.4.0->notebook) (2.0.7)
```

Requirement already satisfied: pyyaml>=5.3 in d:\newconda\lib\site-packages (from jupyter-events>=0.9.0->jupyter-server<3,>=2.4.0->notebook) (6.0.1)

Requirement already satisfied: rfc3339-validator in d:\newconda\lib\site-packages (from jupyter-events>=0.9.0->jupyter-server<3,>=2.4.0->notebook) (0.1.4)

Requirement already satisfied: rfc3986-validator>=0.1.1 in d:\newconda\lib\site-packages (from jupyter-events>=0.9.0->jupyter-server<3,>=2.4.0->notebook) (0.1.1)

Requirement already satisfied: beautifulsoup4 in d:\newconda\lib\site-packages (from nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (4.12.3)

Requirement already satisfied: bleach!=5.0.0 in d:\newconda\lib\site-packages (from nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (4.1.0)

Requirement already satisfied: defusedxml in d:\newconda\lib\site-packages (from nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (0.7.1)

Requirement already satisfied: jupyterlab-pygments in d:\newconda\lib\site-packages (from nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (0.1.2)

Requirement already satisfied: mistune<4,>=2.0.3 in d:\newconda\lib\site-packages (from nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (2.0.4)

Requirement already satisfied: nbclient>=0.5.0 in d:\newconda\lib\site-packages (from nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (0.8.0)

Requirement already satisfied: pandocfilters>=1.4.1 in d:\newconda\lib\site-packages (from nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (1.5.0)

Requirement already satisfied: pygments>=2.4.1 in d:\newconda\lib\site-packages (from nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (2.15.1)

Requirement already satisfied: tinycss2 in d:\newconda\lib\site-packages (from nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (1.2.1)

Requirement already satisfied: fastjsonschema>=2.15 in d:\newconda\lib\site-packages (from nbformat>=5.3.0->jupyter-server<3,>=2.4.0->notebook) (2.16.2)

Requirement already satisfied: charset-normalizer<4,>=2 in d:\newconda\lib\site-packages (from requests>=2.31->jupyterlab-server<3,>=2.27.1->notebook) (3.3.2)

Requirement already satisfied: urllib3<3,>=1.21.1 in d:\newconda\lib\site-packages (from requests>=2.31->jupyterlab-server<3,>=2.27.1->notebook) (2.2.3)

Requirement already satisfied: six>=1.9.0 in d:\newconda\lib\site-packages (from bleach!=5.0.0->nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (1.16.0)

Requirement already satisfied: webencodings in d:\newconda\lib\site-packages (from bleach!=5.0.0->nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (0.5.1)

Requirement already satisfied: decorator in d:\newconda\lib\site-packages (from ipython>=7.23.1->ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (5.1.1)

Requirement already satisfied: jedi>=0.16 in d:\newconda\lib\site-packages (from ipython>=7.23.1->ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (0.19.1)

Requirement already satisfied: prompt-toolkit<3.1.0,>=3.0.41 in d:\newconda\lib\site-packages (from ipython>=7.23.1->ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (3.0.43)

Requirement already satisfied: stack-data in d:\newconda\lib\site-packages (from ipython>=7.23.1->ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (0.2.0)

Requirement already satisfied: colorama in d:\newconda\lib\site-packages (from ipython>=7.23.1->ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (0.4.6)

Requirement already satisfied: fqdn in d:\newconda\lib\site-packages (from jsonschema[format-nongpl]>=4.18.0->jupyter-events>=0.9.0->jupyter-server<3,>=2.4.0->notebook) (1.5.1)

Requirement already satisfied: isoduration in d:\newconda\lib\site-packages (from jsonschema[format-nongpl]>=4.18.0->jupyter-events>=0.9.0->jupyter-server<3,>=2.4.0->notebook) (20.11.0)

Requirement already satisfied: jsonpointer>1.13 in d:\newconda\lib\site-packages (from jsonschema[format-nongpl]>=4.18.0->jupyter-events>=0.9.0->jupyter-server<3,>=2.4.0->notebook) (2.1)

Requirement already satisfied: uri-template in d:\newconda\lib\site-packages (from jsonschema[format-nongpl]>=4.18.0->jupyter-events>=0.9.0->jupyter-server<3,>=2.4.0->notebook) (0.1.1)

```

notebook) (1.3.0)
Requirement already satisfied: webcolors>=24.6.0 in d:\newconda\lib\site-packages (from jsonschema[format-nongpl]>=4.18.0->jupyter-events>=0.9.0->jupyter-server<3,>=2.4.0->notebook) (24.11.1)
Requirement already satisfied: cffi>=1.0.1 in d:\newconda\lib\site-packages (from argon2-cffi-bindings->argon2-cffi>=21.1->jupyter-server<3,>=2.4.0->notebook) (1.17.1)
Requirement already satisfied: soupsieve>1.2 in d:\newconda\lib\site-packages (from beautifulsoup4->nbconvert>=6.4.4->jupyter-server<3,>=2.4.0->notebook) (2.5)
Requirement already satisfied: pycparser in d:\newconda\lib\site-packages (from cffi>=1.0.1->argon2-cffi-bindings->argon2-cffi>=21.1->jupyter-server<3,>=2.4.0->notebook) (2.21)
Requirement already satisfied: parso<0.9.0,>=0.8.3 in d:\newconda\lib\site-packages (from jedi>=0.16->ipython>=7.23.1->ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (0.8.3)
Requirement already satisfied: wcwidth in d:\newconda\lib\site-packages (from prompt-toolkit<3.1.0,>=3.0.41->ipython>=7.23.1->ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (0.2.5)
Requirement already satisfied: arrow>=0.15.0 in d:\newconda\lib\site-packages (from isoduration->jsonschema[format-nongpl]>=4.18.0->jupyter-events>=0.9.0->jupyter-server<3,>=2.4.0->notebook) (1.2.3)
Requirement already satisfied: executing in d:\newconda\lib\site-packages (from stack-data->ipython>=7.23.1->ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (0.8.3)
Requirement already satisfied: asttokens in d:\newconda\lib\site-packages (from stack-data->ipython>=7.23.1->ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (2.0.5)
Requirement already satisfied: pure-eval in d:\newconda\lib\site-packages (from stack-data->ipython>=7.23.1->ipykernel>=6.5.0->jupyterlab<4.4,>=4.3.4->notebook) (0.2.2)
Downloading notebook-7.3.2-py3-none-any.whl (13.2 MB)
----- 0.0/13.2 MB ? eta -:-:-
----- 0.3/13.2 MB ? eta -:-:-
--- ----- 1.3/13.2 MB 4.5 MB/s eta 0:00:03
----- 3.4/13.2 MB 6.9 MB/s eta 0:00:02
----- 5.2/13.2 MB 7.4 MB/s eta 0:00:02
----- 7.1/13.2 MB 7.6 MB/s eta 0:00:01
----- 8.9/13.2 MB 8.0 MB/s eta 0:00:01
----- 11.0/13.2 MB 8.4 MB/s eta 0:00:01
----- 13.1/13.2 MB 8.6 MB/s eta 0:00:01
----- 13.2/13.2 MB 8.3 MB/s eta 0:00:00
Downloading jupyterlab-4.3.5-py3-none-any.whl (11.7 MB)
----- 0.0/11.7 MB ? eta -:-:-
----- 2.1/11.7 MB 11.8 MB/s eta 0:00:01
----- 4.2/11.7 MB 10.5 MB/s eta 0:00:01
----- 6.0/11.7 MB 10.0 MB/s eta 0:00:01
----- 8.1/11.7 MB 10.1 MB/s eta 0:00:01
----- 10.2/11.7 MB 10.0 MB/s eta 0:00:01
----- 11.7/11.7 MB 9.6 MB/s eta 0:00:00
Installing collected packages: jupyterlab, notebook
  Attempting uninstall: jupyterlab
    Found existing installation: jupyterlab 4.2.5
    Uninstalling jupyterlab-4.2.5:
      Successfully uninstalled jupyterlab-4.2.5
  Attempting uninstall: notebook
    Found existing installation: notebook 7.2.2
    Uninstalling notebook-7.2.2:
      Successfully uninstalled notebook-7.2.2
Successfully installed jupyterlab-4.3.5 notebook-7.3.2
Note: you may need to restart the kernel to use updated packages.

```

In [ ]: `pip uninstall notebook`

In [ ]: