

CHAPTER 2

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```
species = np.random.choice(["Adelie", "Chinstrap", "Gentoo"], size=n, p=[0.4, 0.25, 0.35])
sex = np.random.choice(["Male", "Female"], size=n)

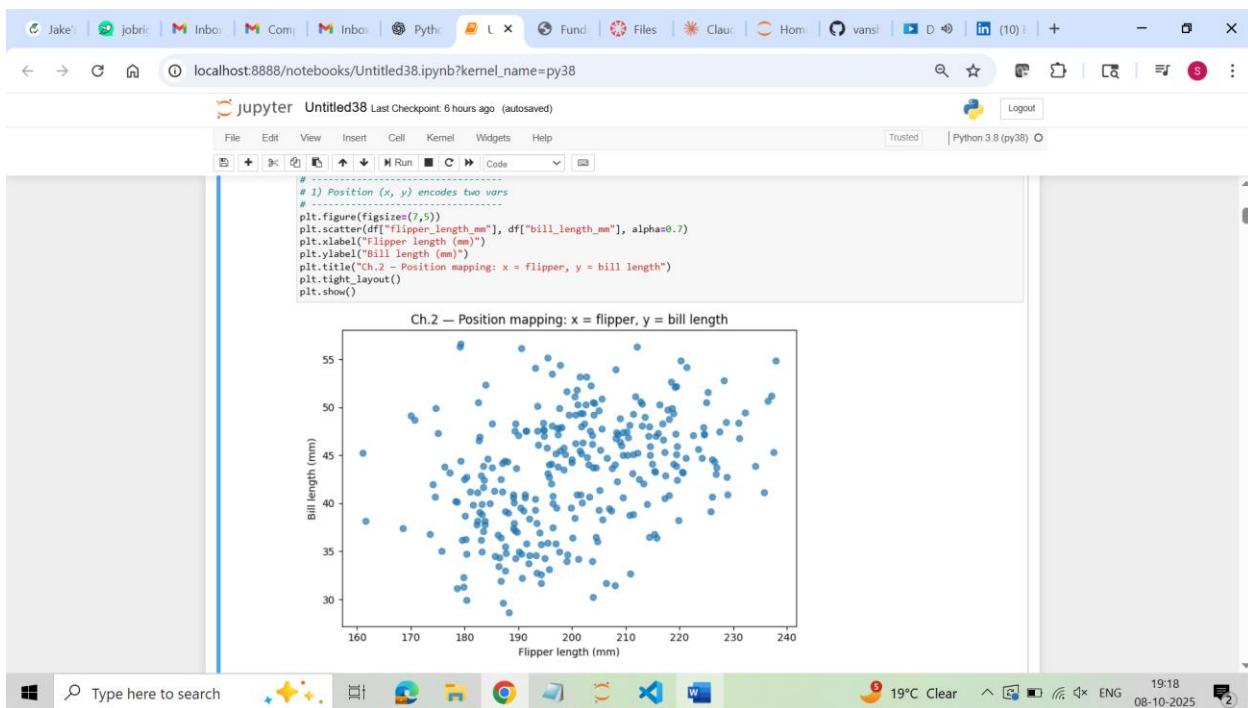
means = {
    "Adelie": {"bill_len": 38, "bill_dep": 18, "flip_len": 190, "mass": 3700},
    "Chinstrap": {"bill_len": 48, "bill_dep": 18.5, "flip_len": 195, "mass": 3800},
    "Gentoo": {"bill_len": 47, "bill_dep": 15, "flip_len": 215, "mass": 5000},
}
stds = {"bill_len": 3.8, "bill_dep": 1.9, "flip_len": 10, "mass": 420}

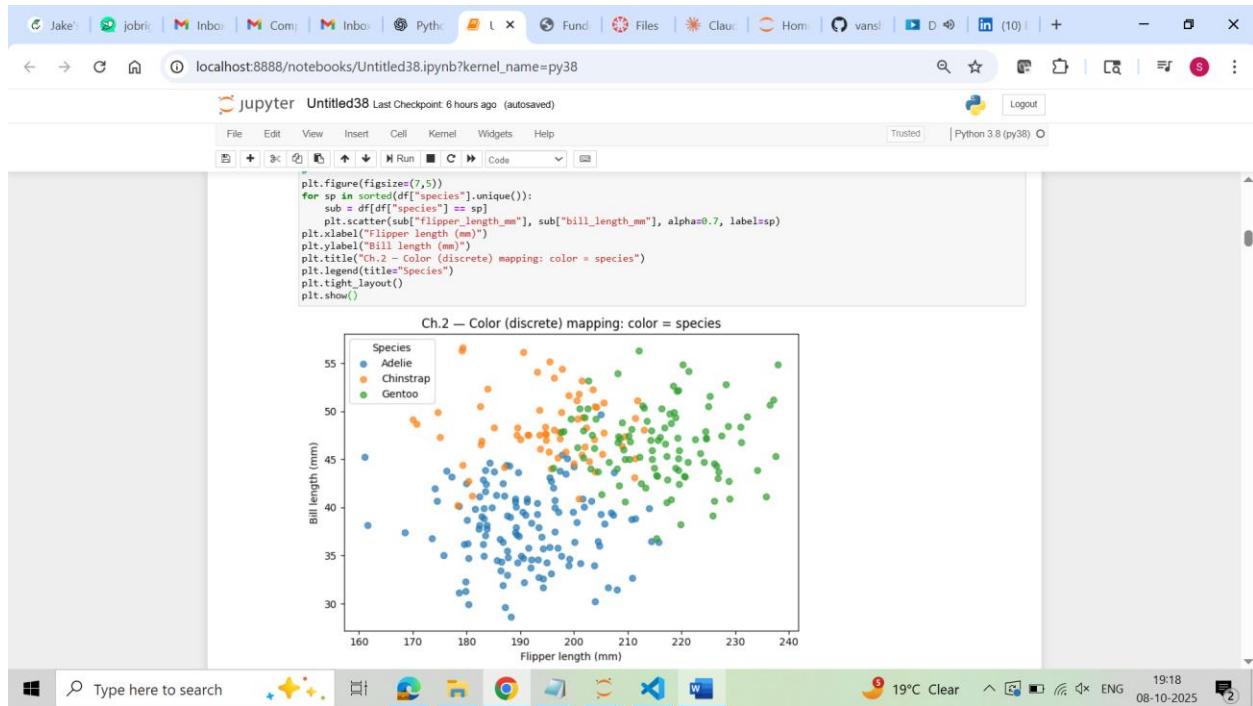
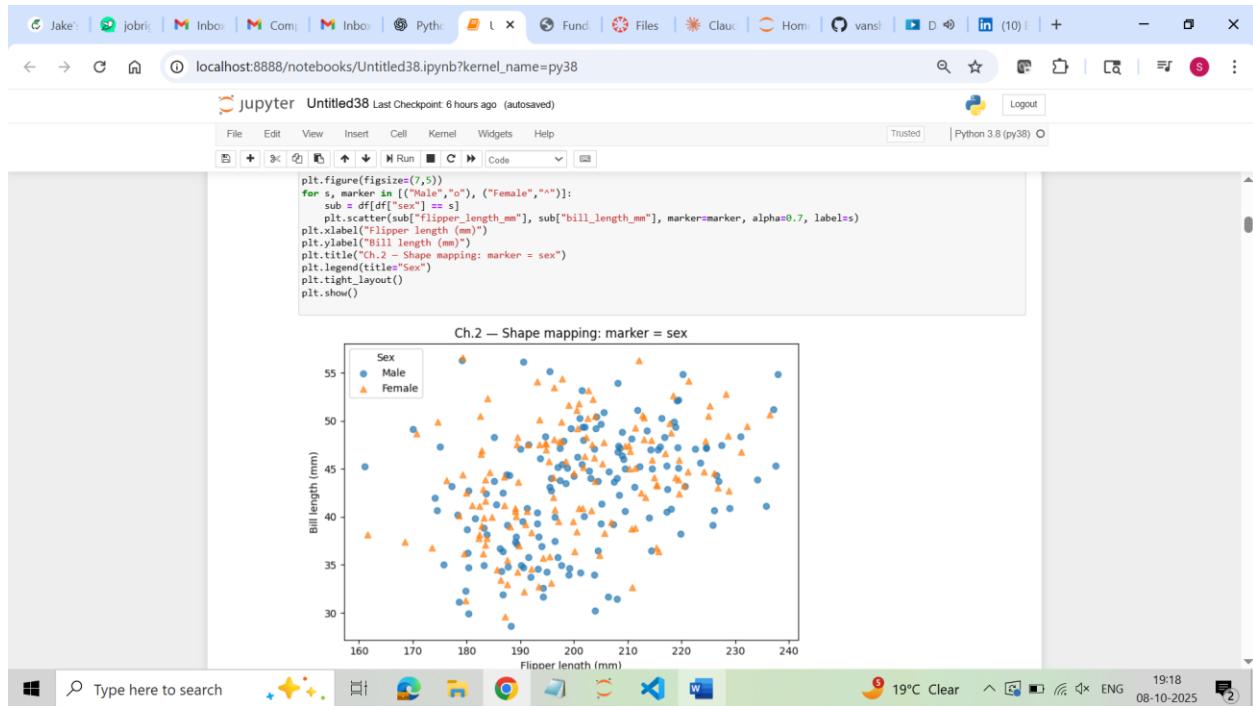
bill_len = np.array([np.random.normal(means[s]["bill_len"], stds["bill_len"]) for s in species])
bill_dep = np.array([np.random.normal(means[s]["bill_dep"], stds["bill_dep"]) for s in species])
flip_len = np.array([np.random.normal(means[s]["flip_len"], stds["flip_len"]) for s in species])
mass = np.array([np.random.normal(means[s]["mass"], stds["mass"]) for s in species])

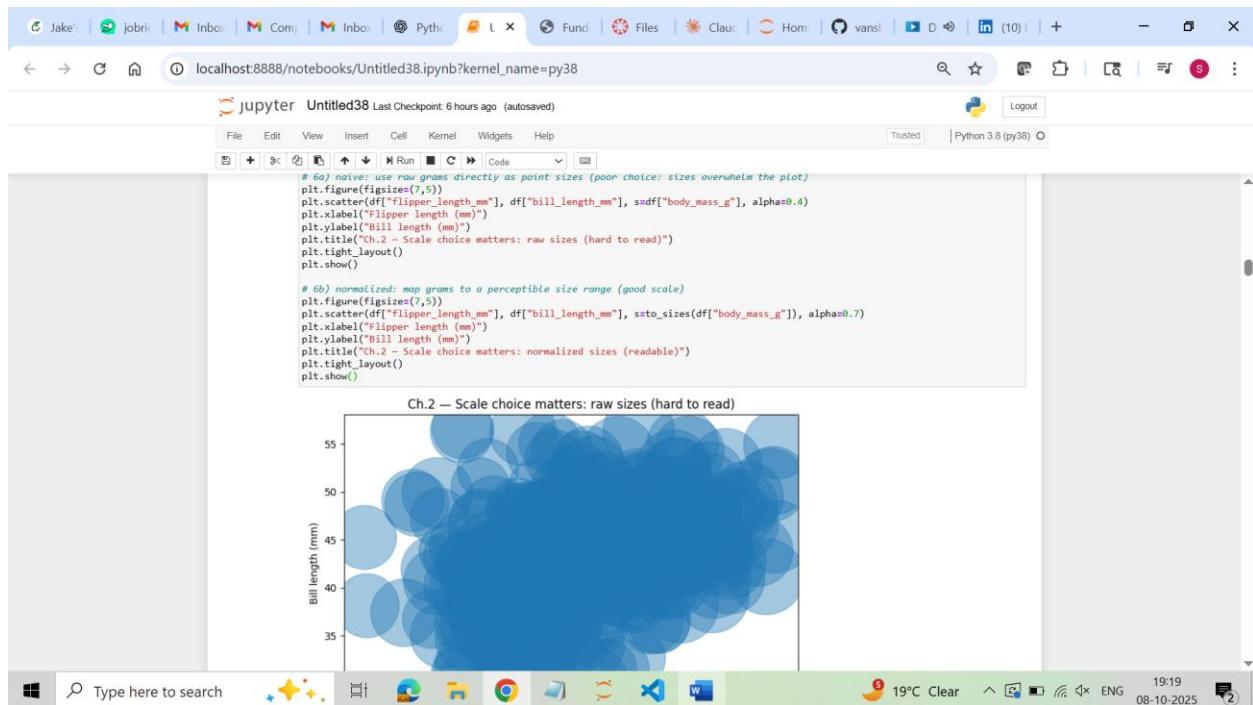
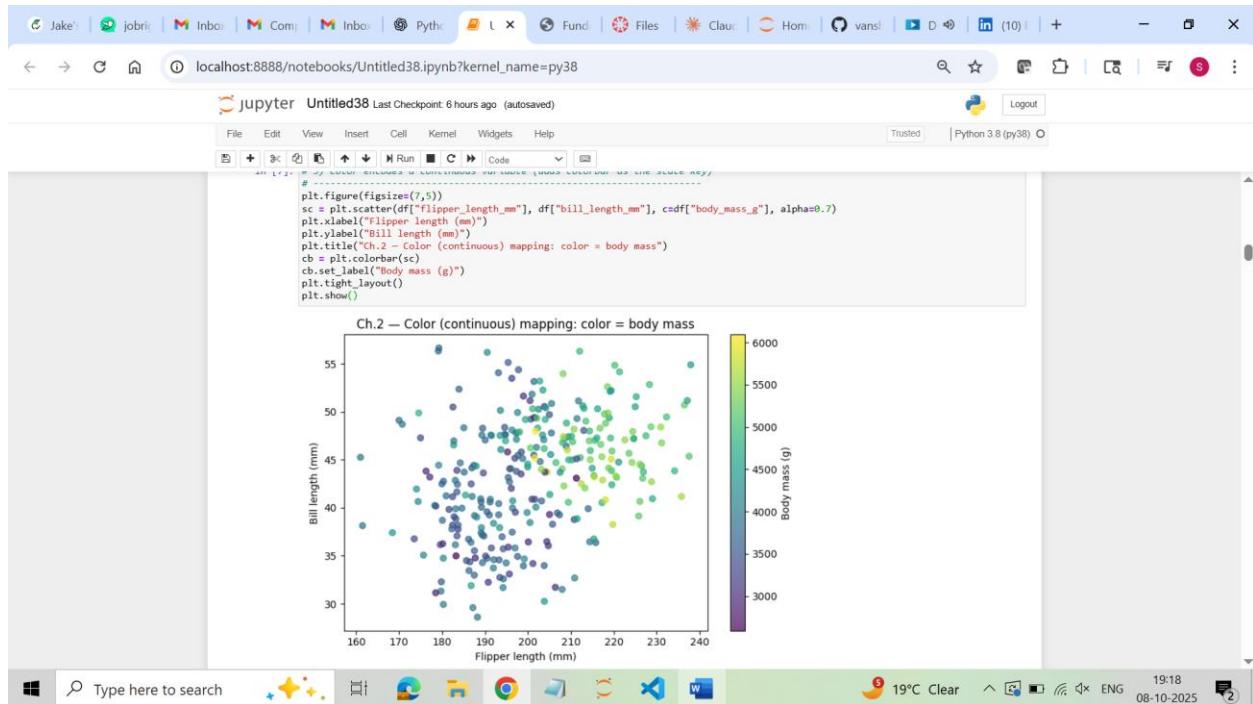
df = pd.DataFrame({
    "species": species,
    "sex": sex,
    "bill_length_mm": bill_len,
    "bill_depth_mm": bill_dep,
    "flipper_length_mm": flip_len,
    "body_mass_g": mass
})

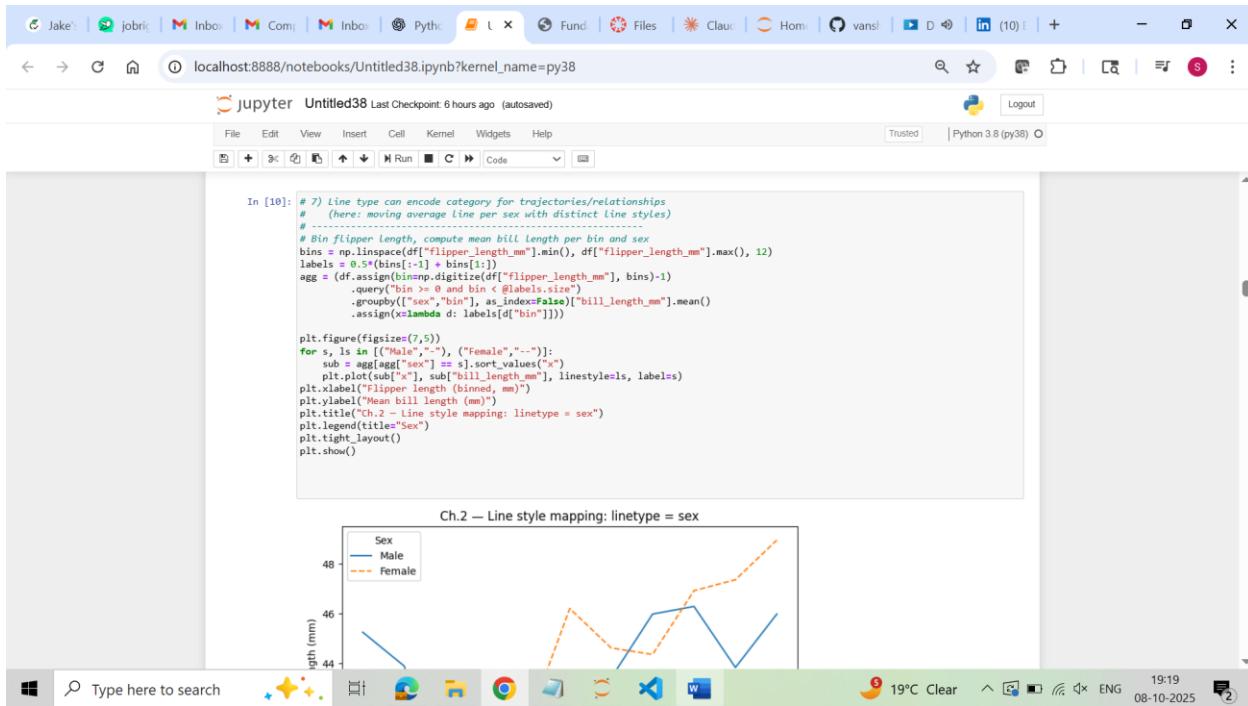
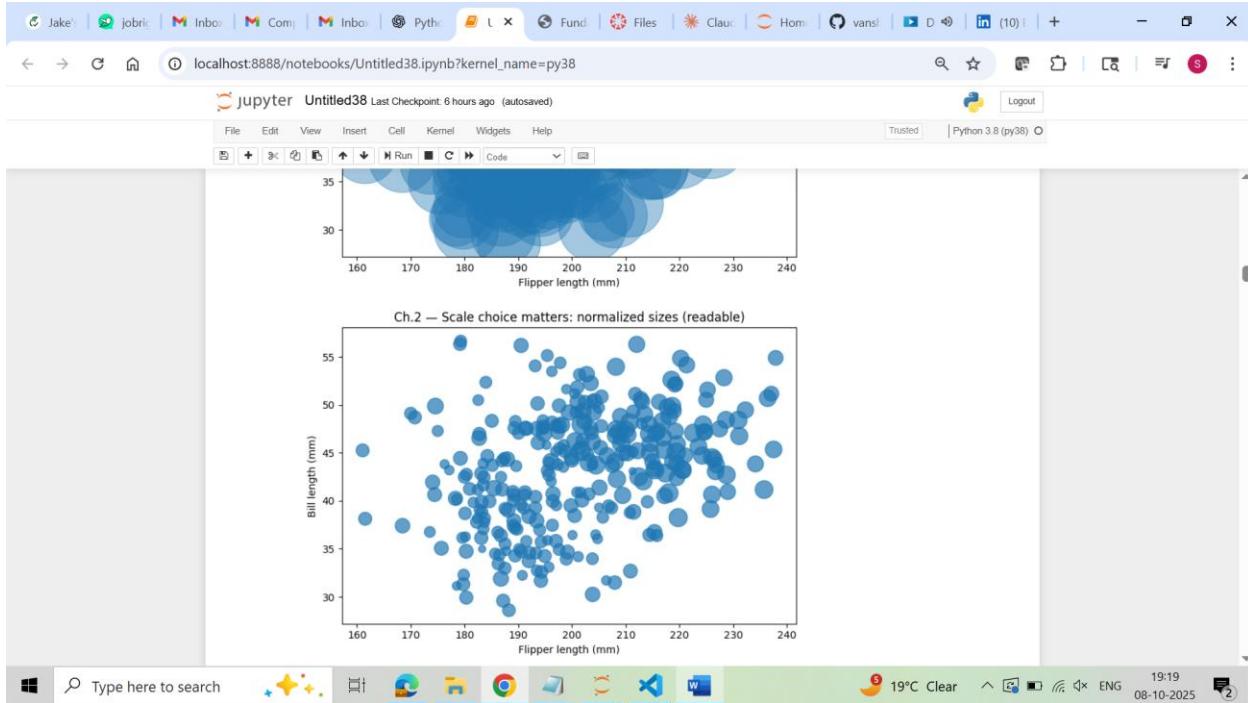
# helper: normalize to a visible bubble-size range
def to_sizes(x, smin=50, smax=350):
    x = np.asarray(x)
    lo, hi = np.nanmin(x), np.nanmax(x)
    if hi == lo:
        return np.full_like(x, (smin + smax) / 2.0)
    z = (x - lo) / (hi - lo)
    return smin + z * (smax - smin)

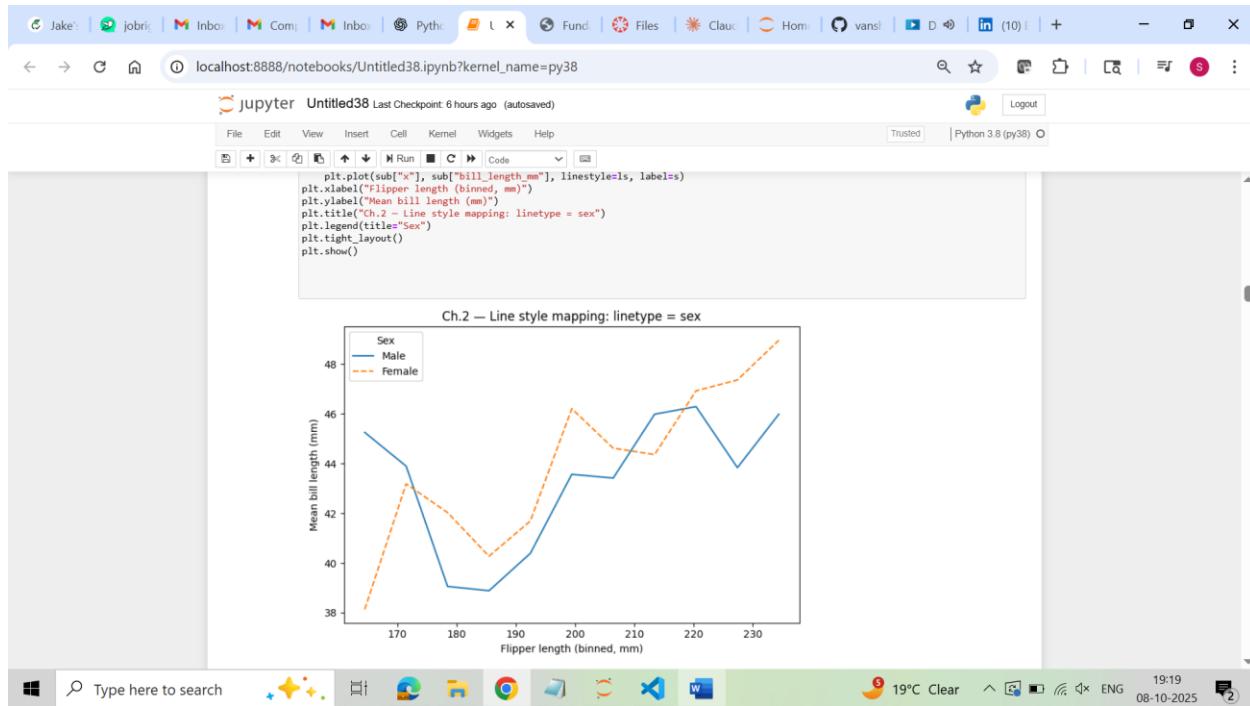
# I) Position (x, y) encodes two vars
# -----
plt.figure(figsize=(7,5))
```



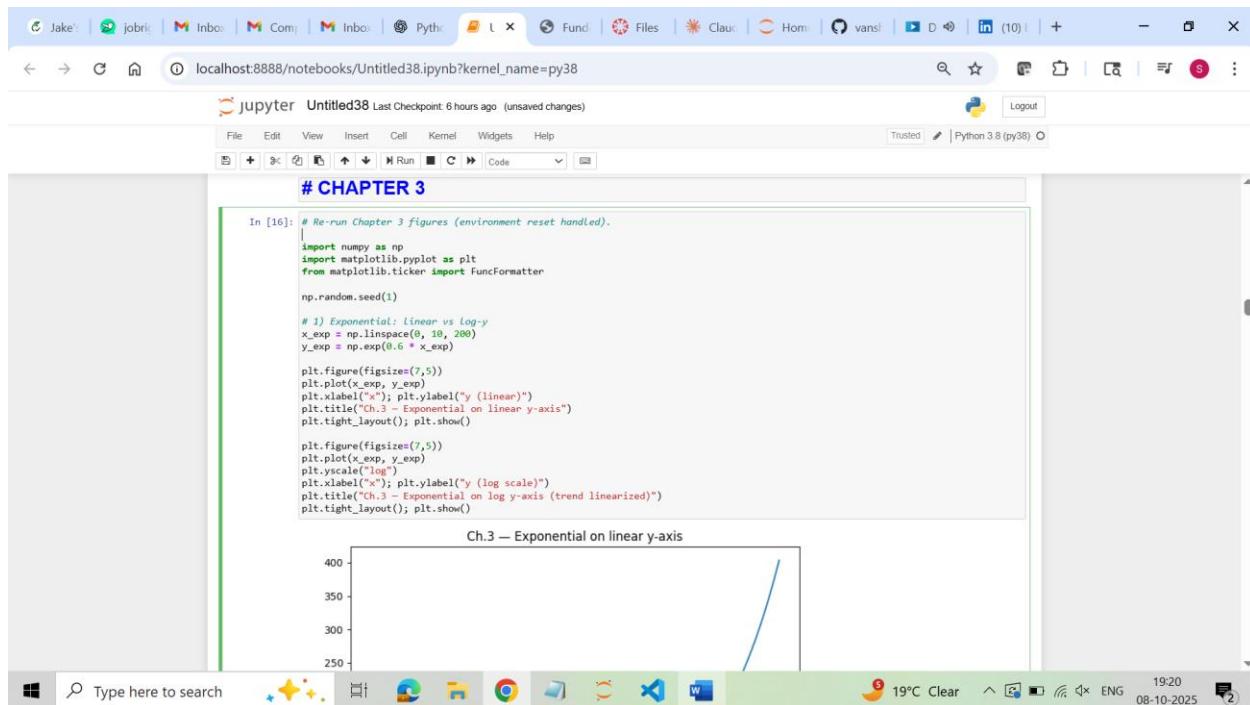


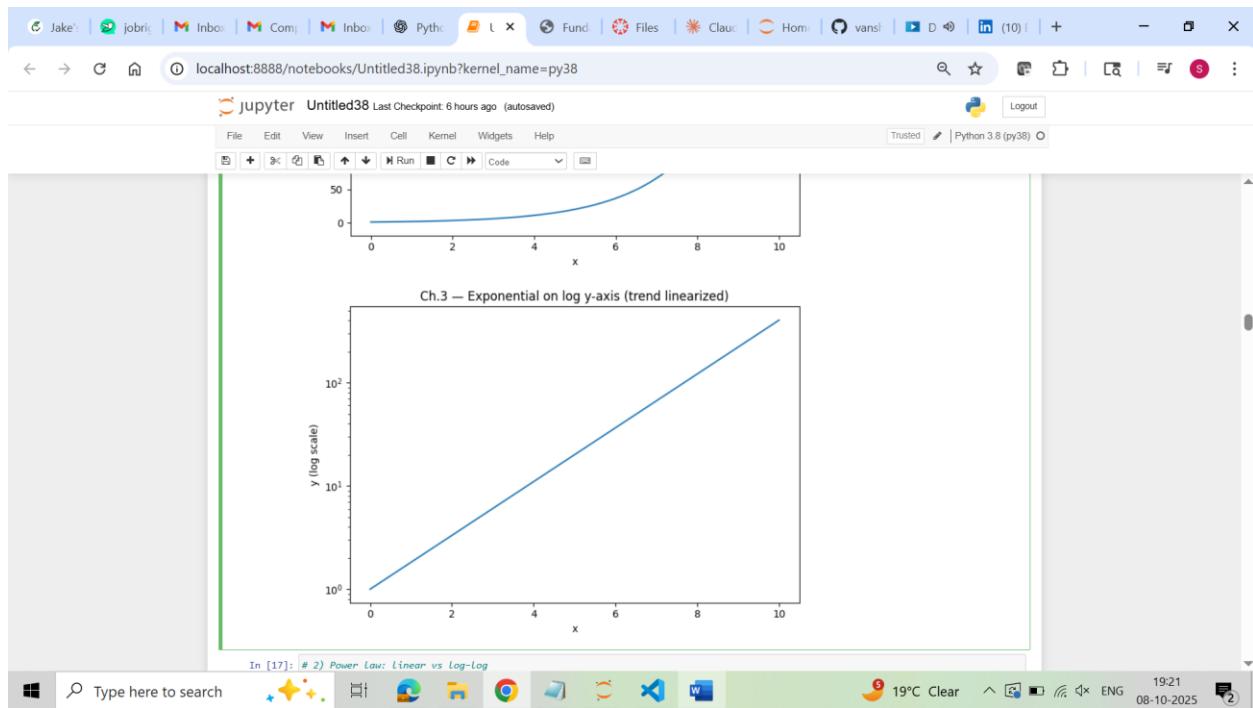
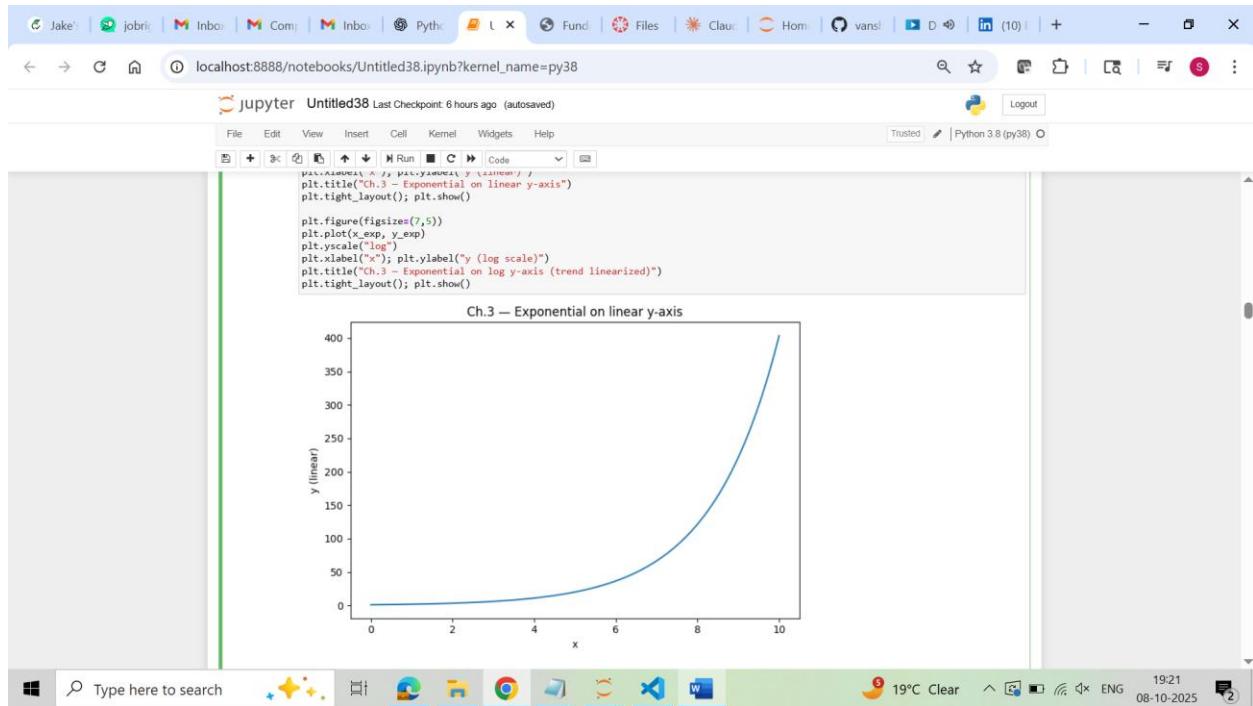


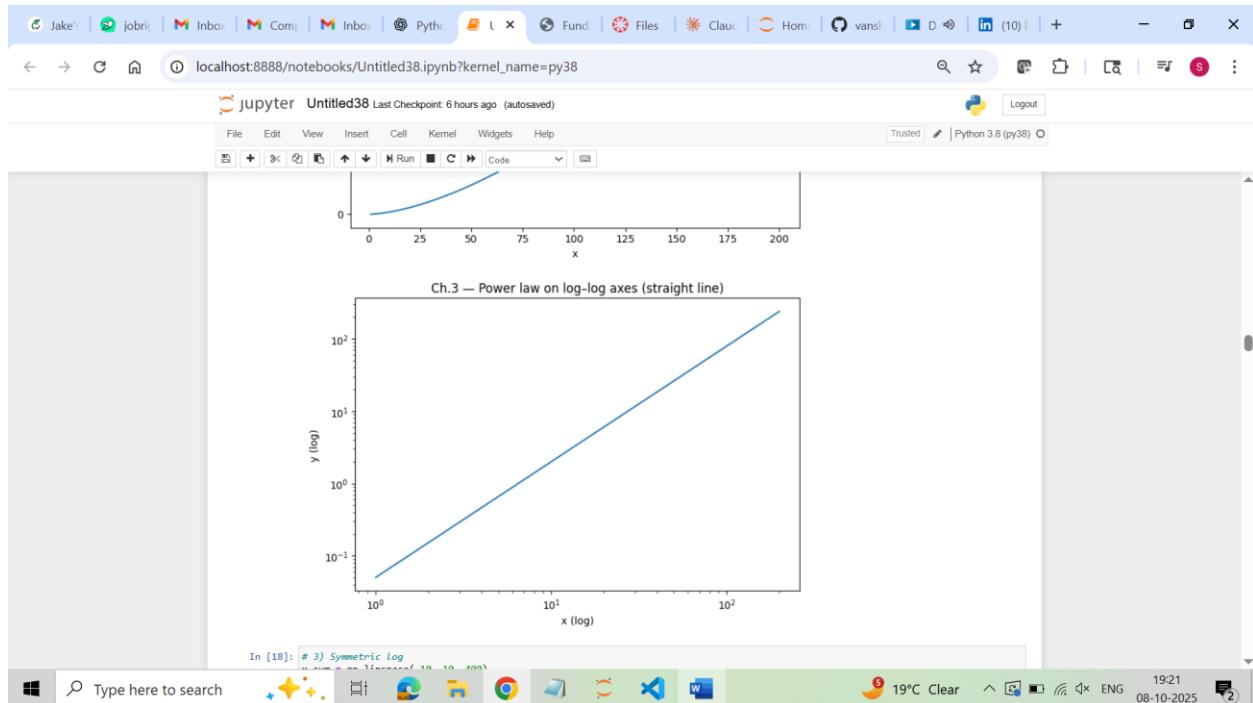
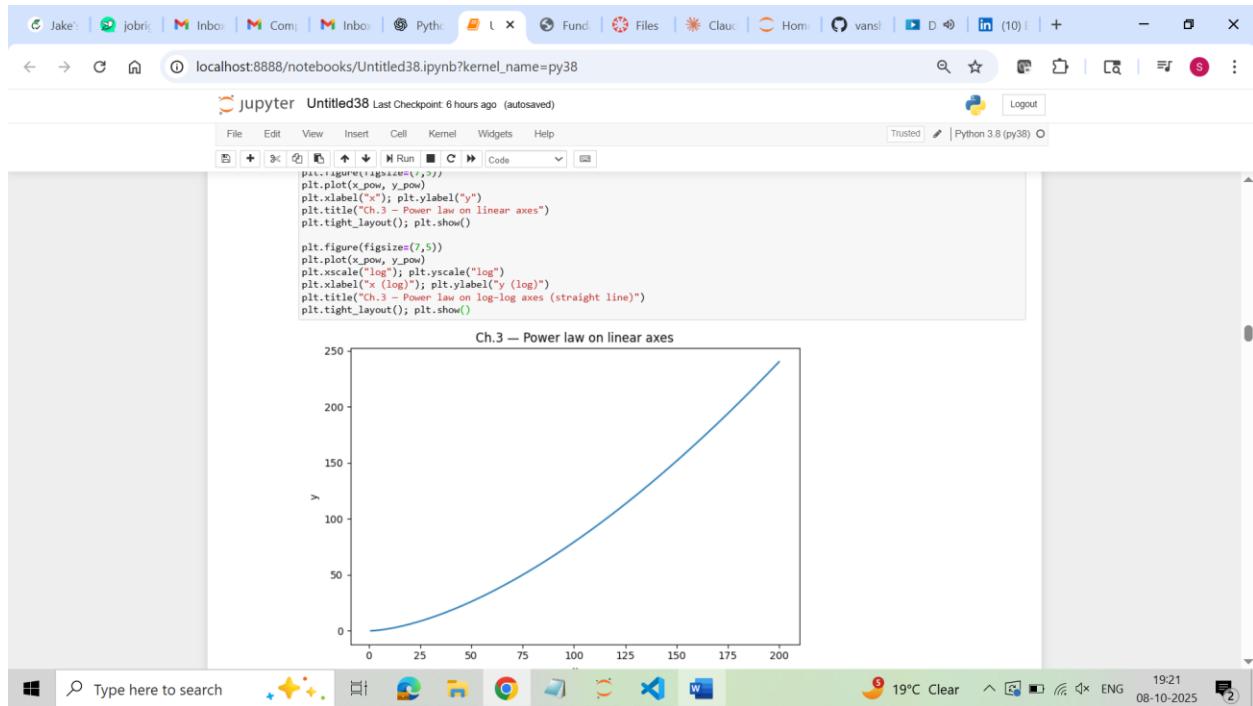


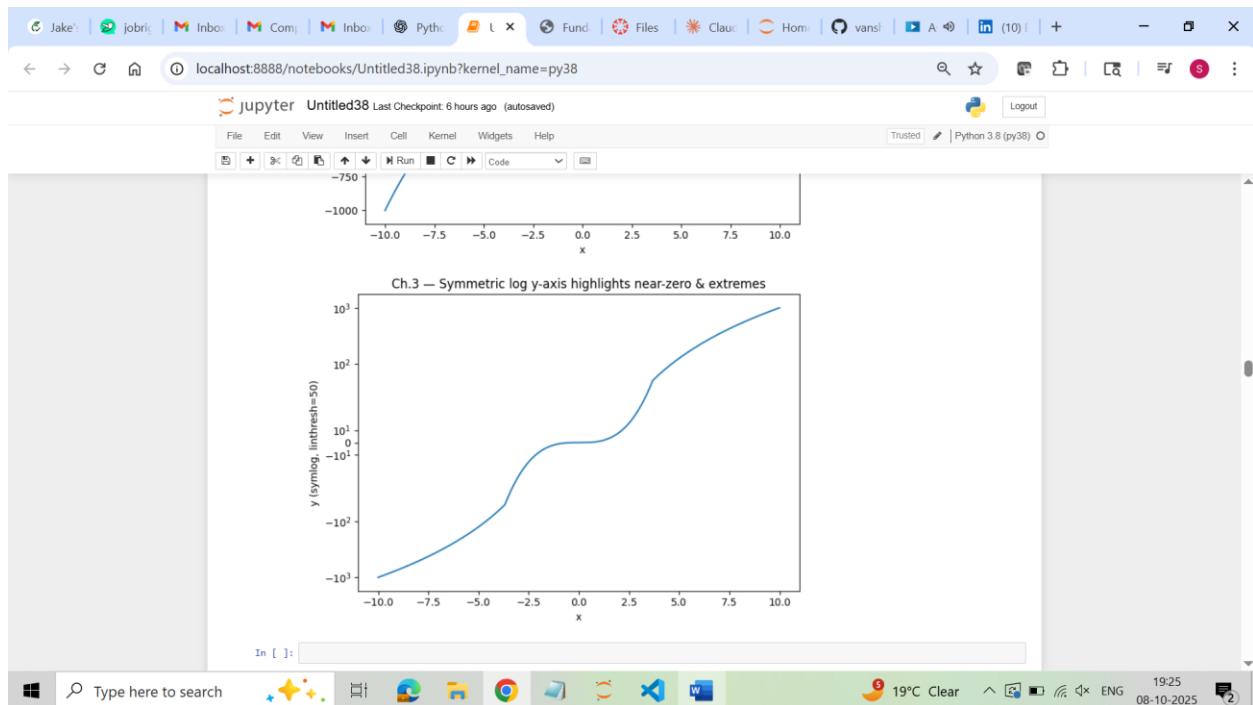
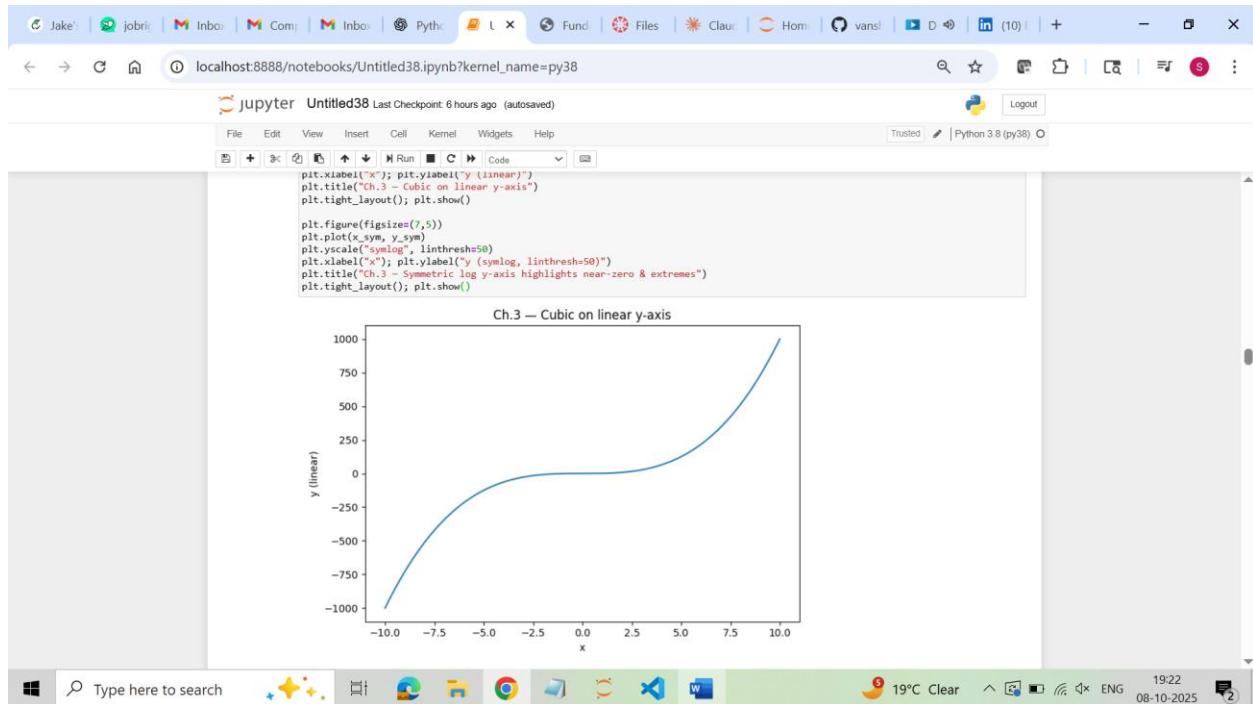


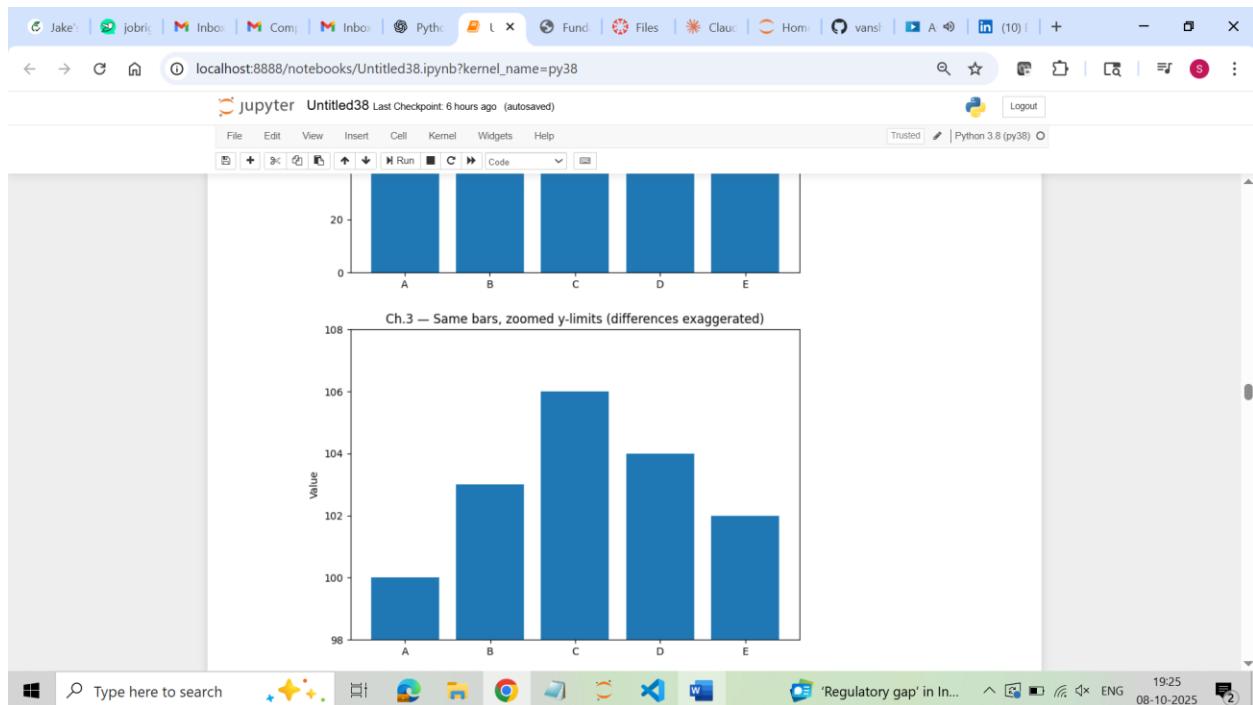
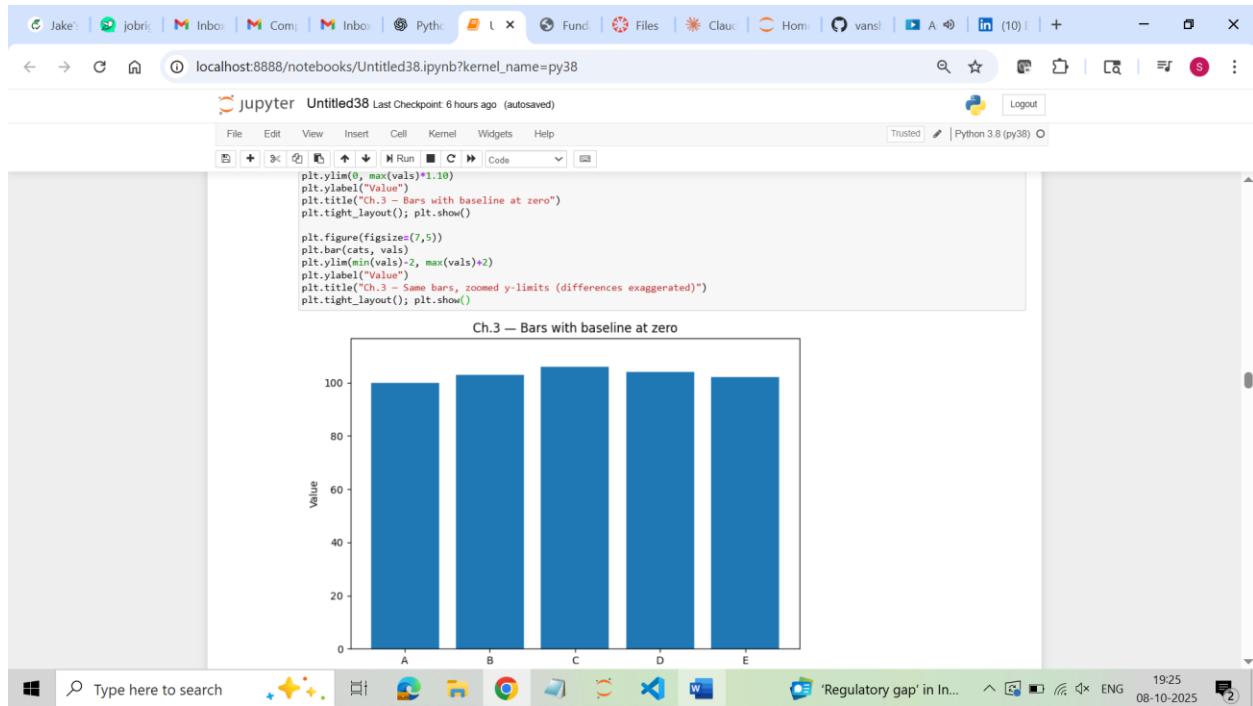
CHAPTER 3

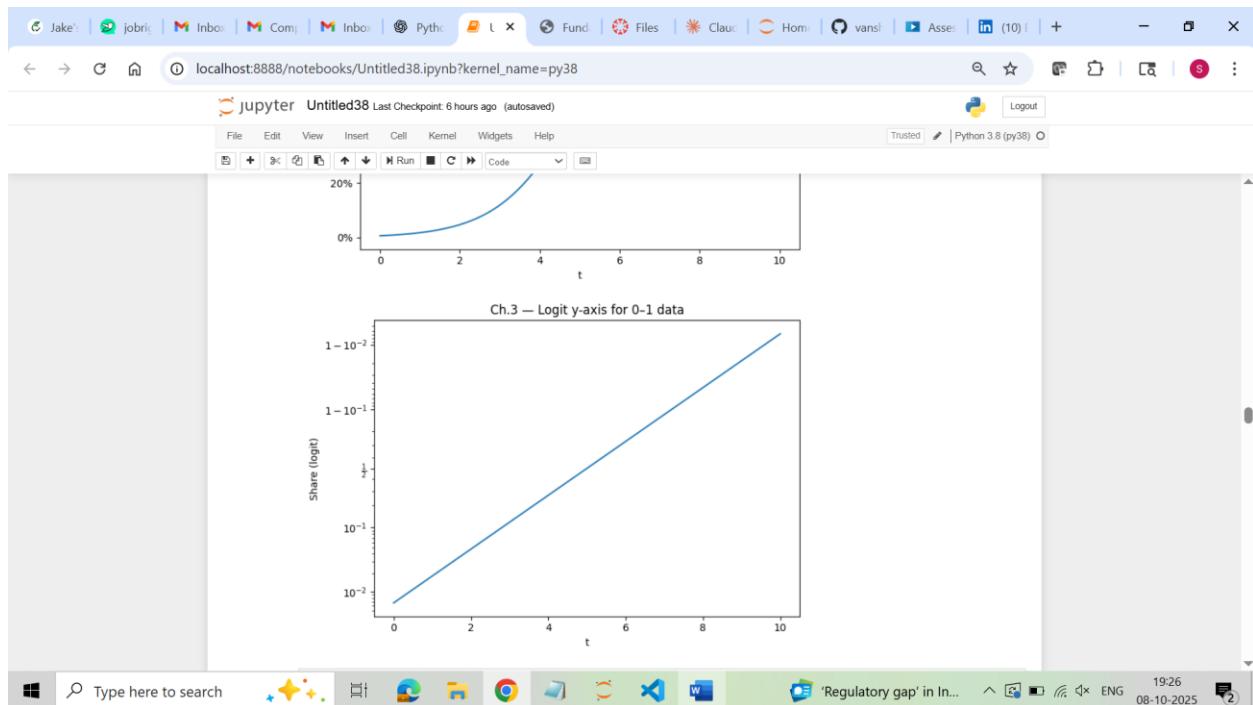
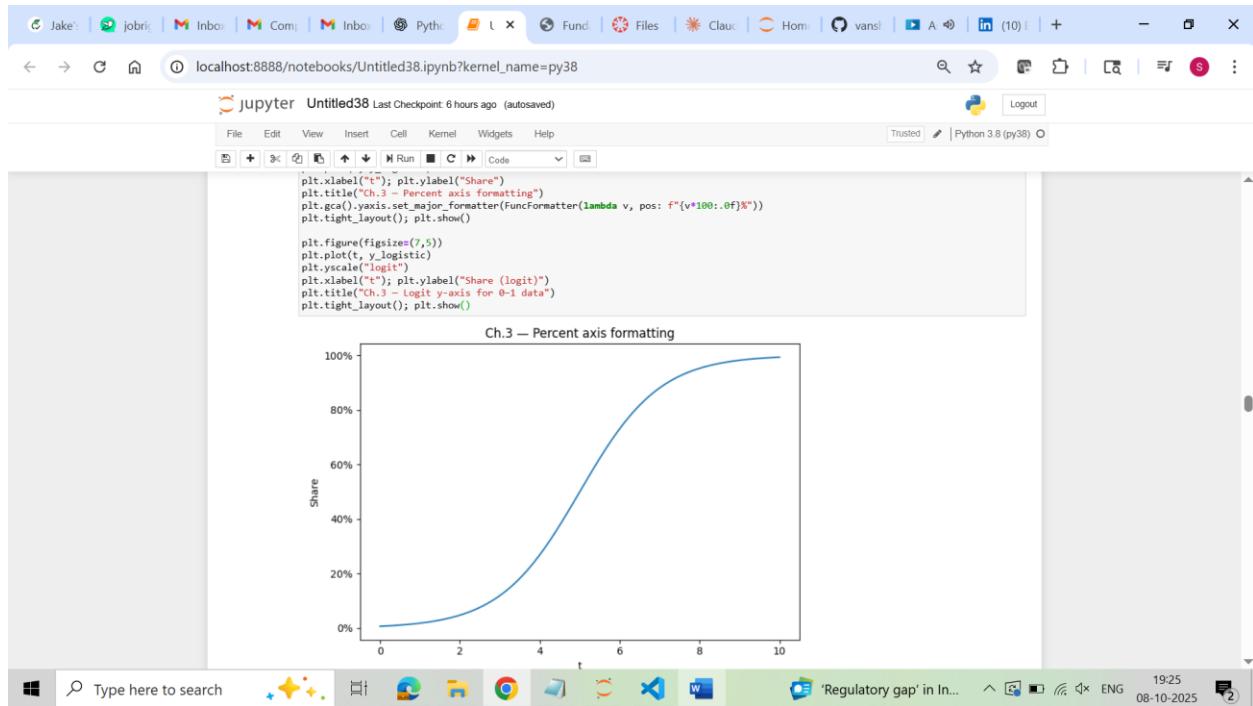


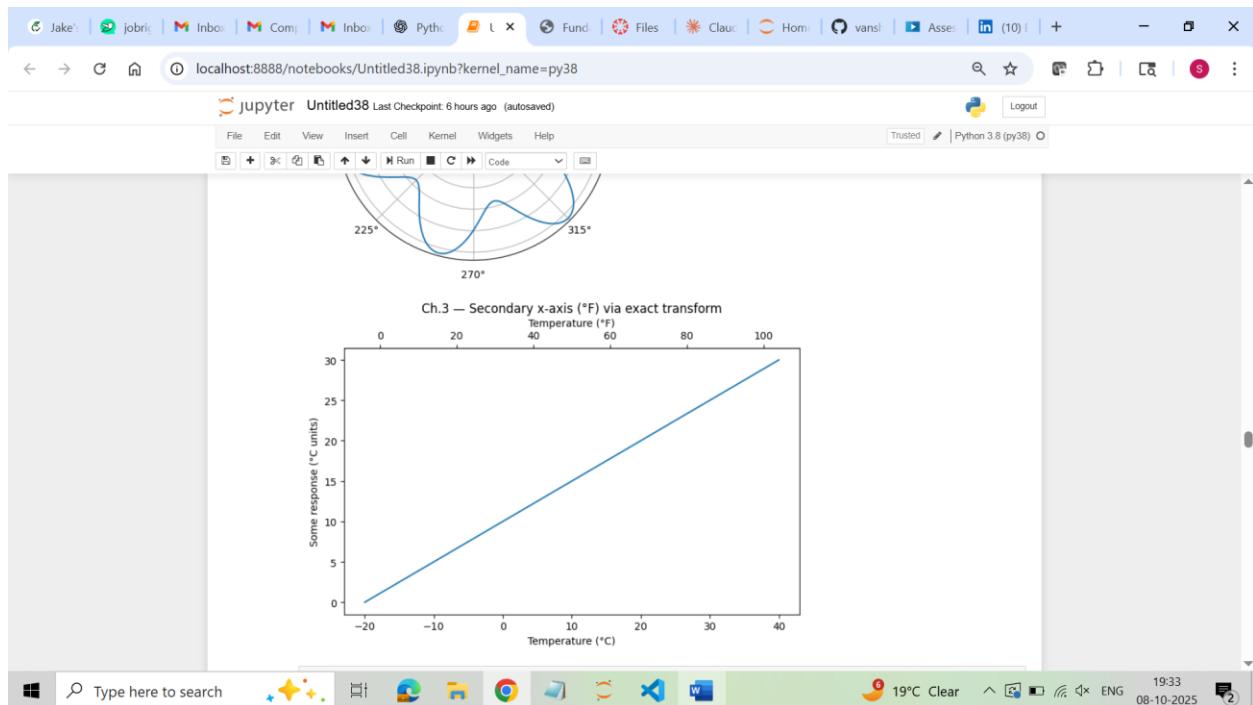
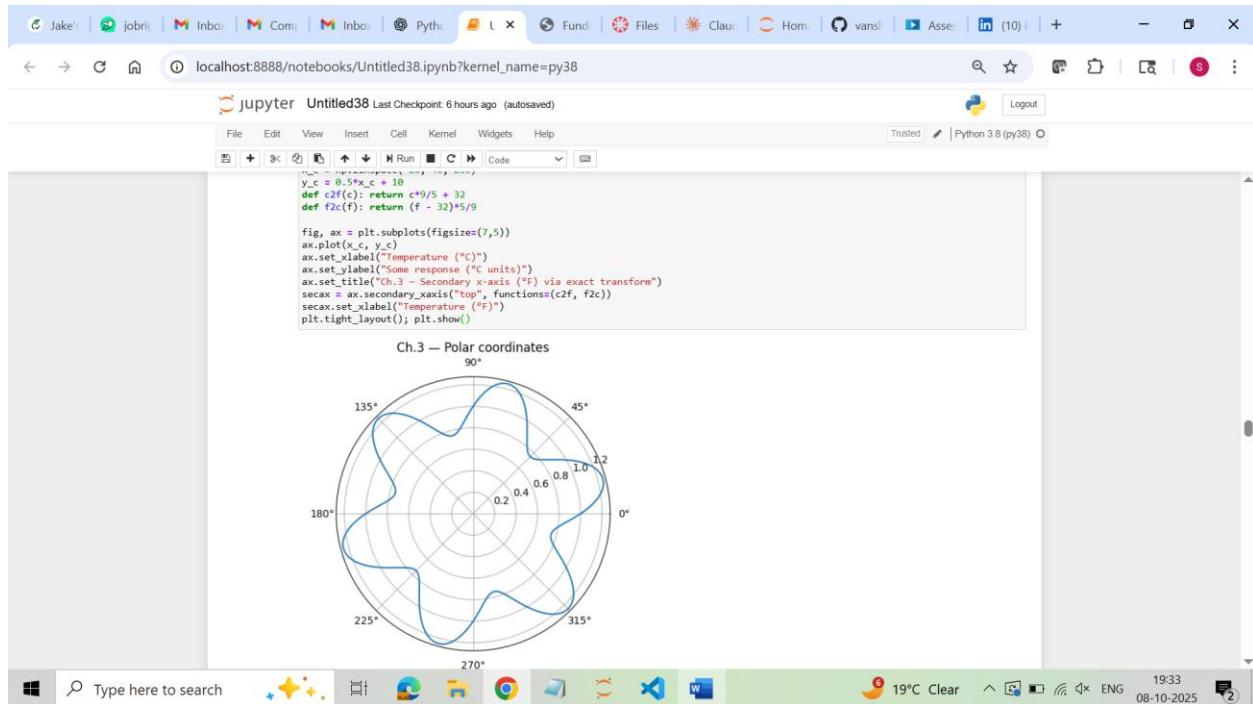


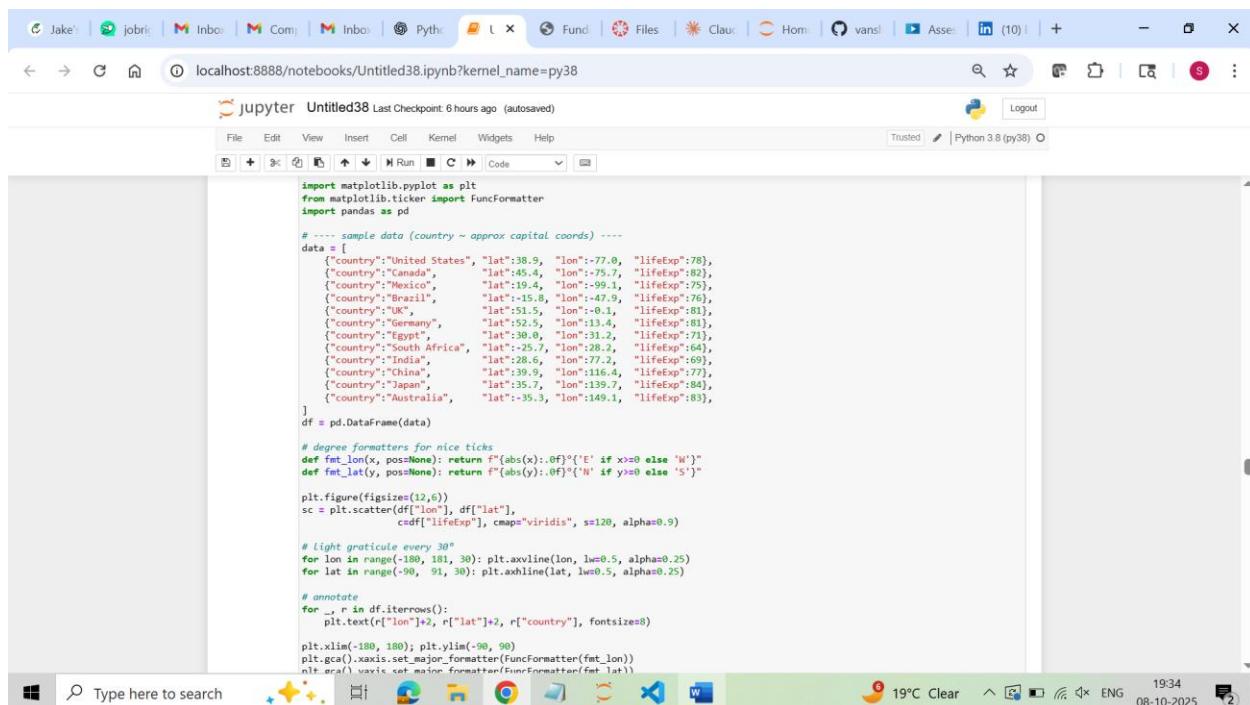
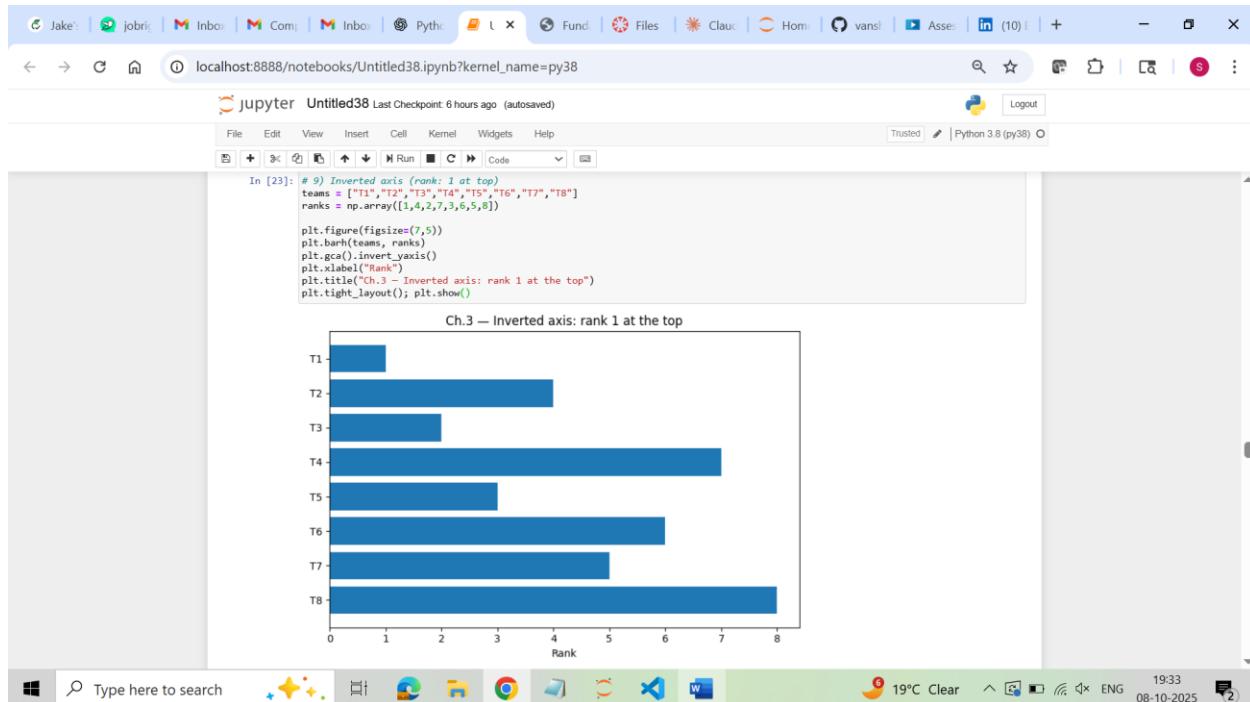


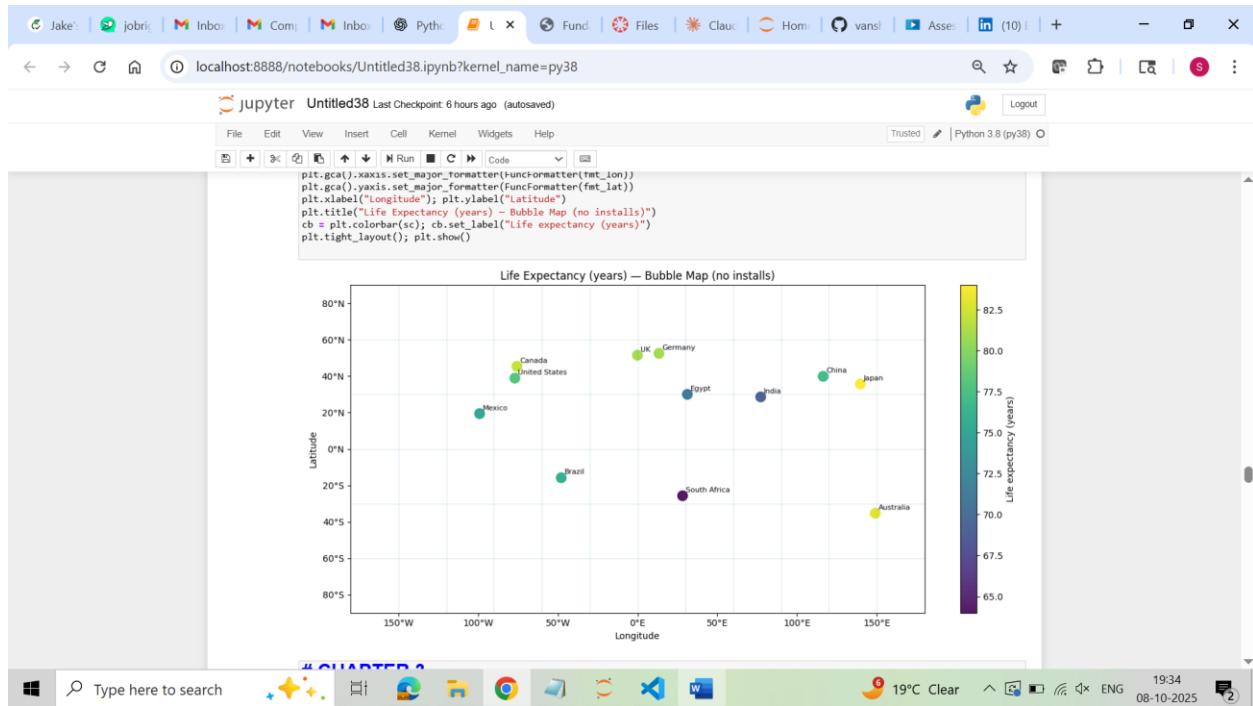




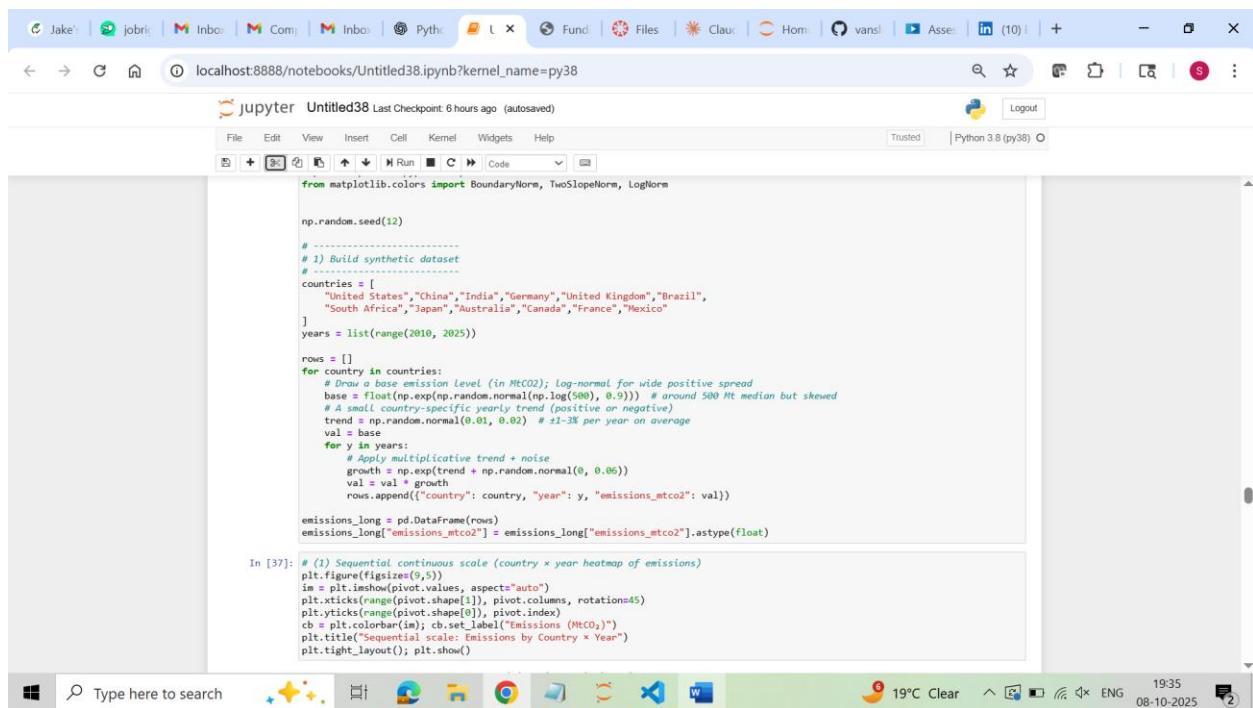


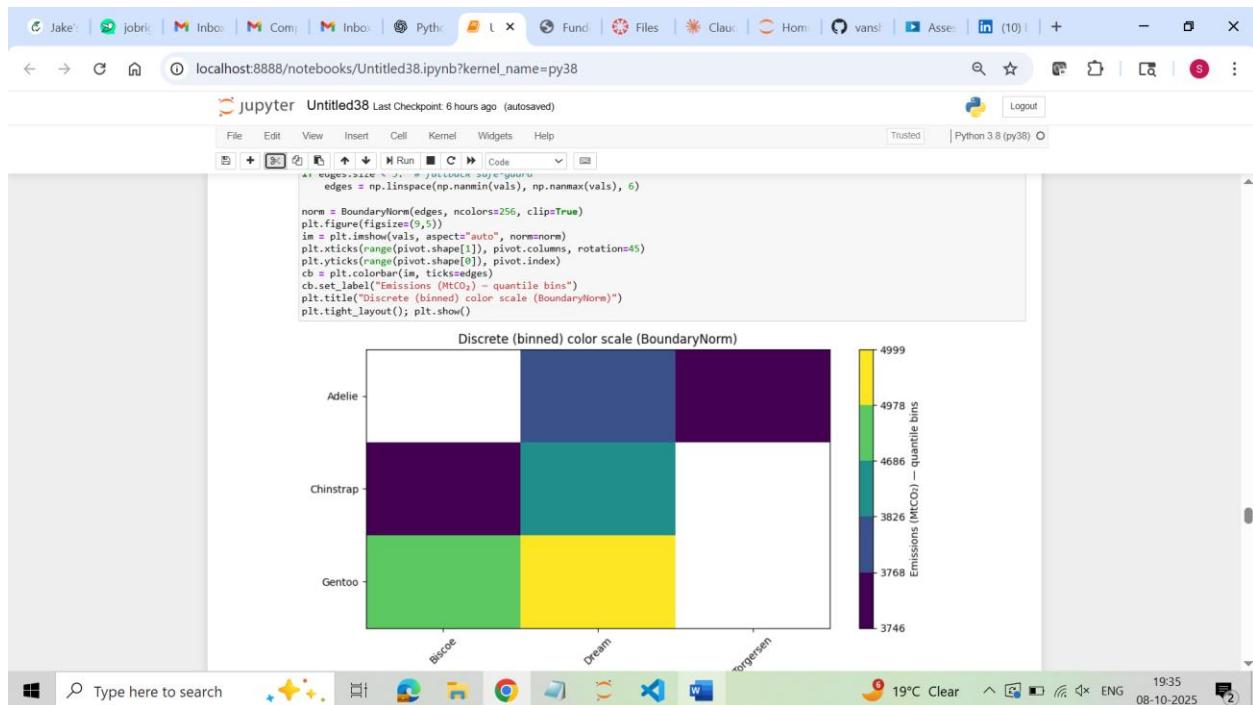
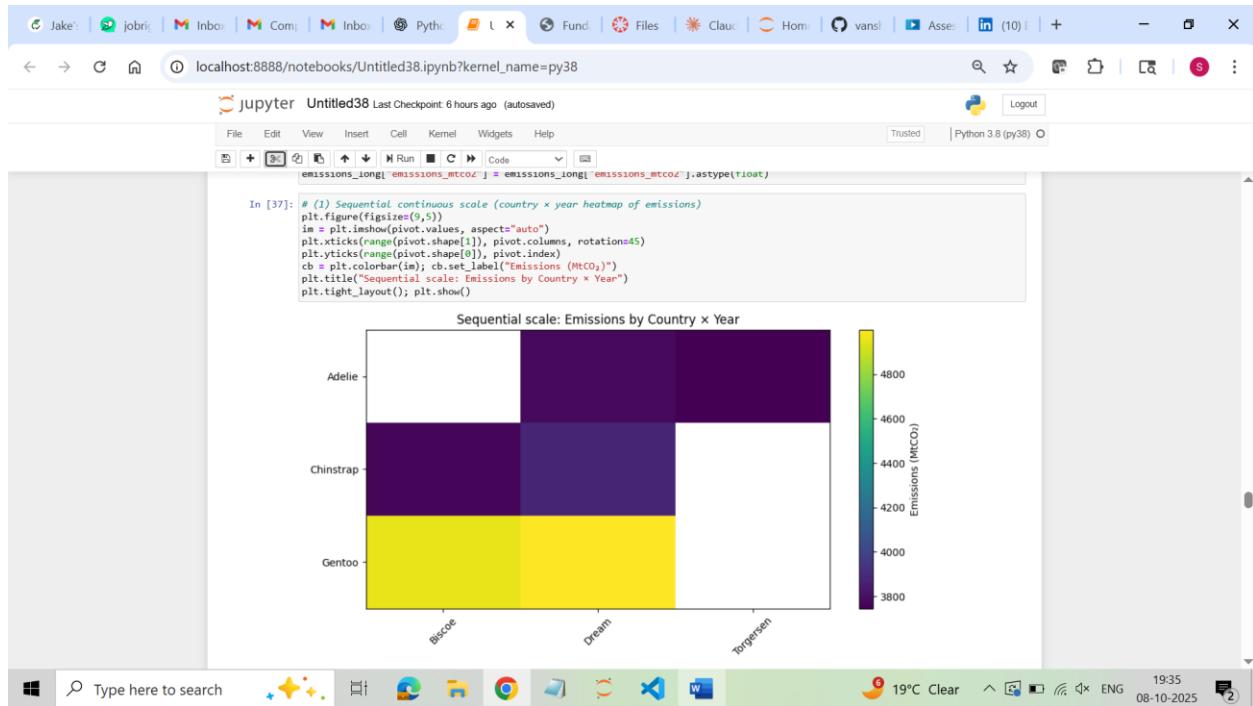


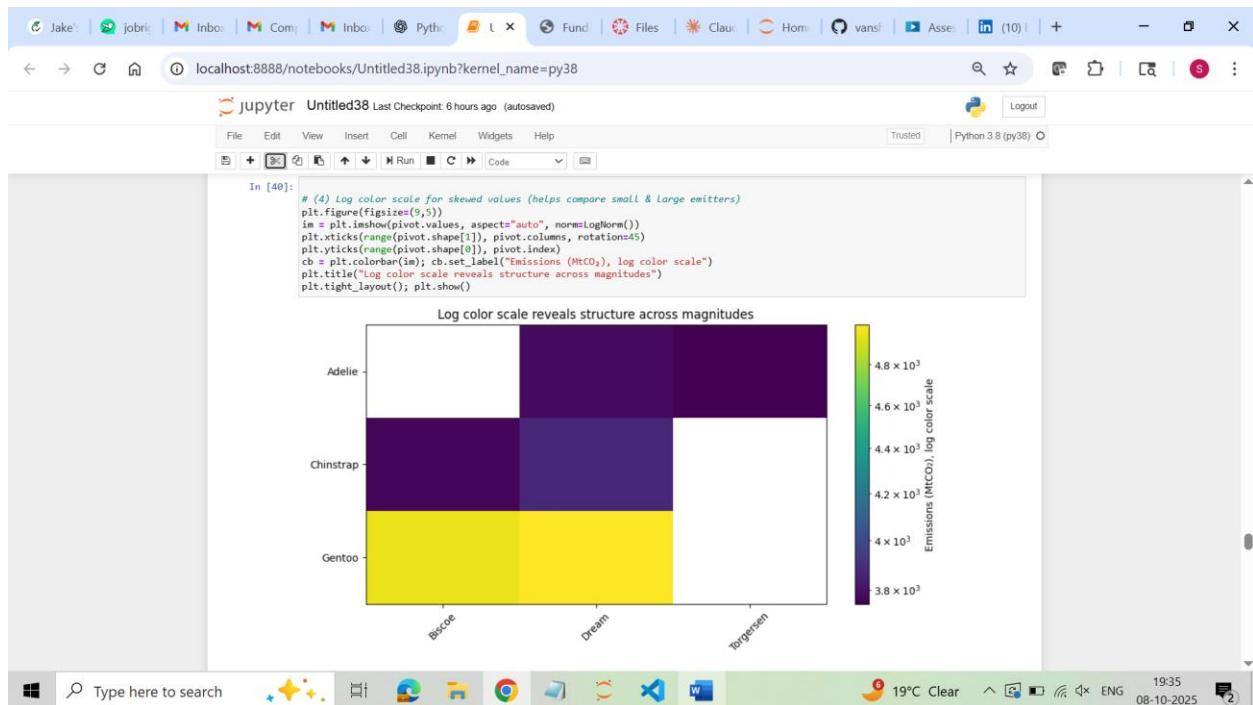
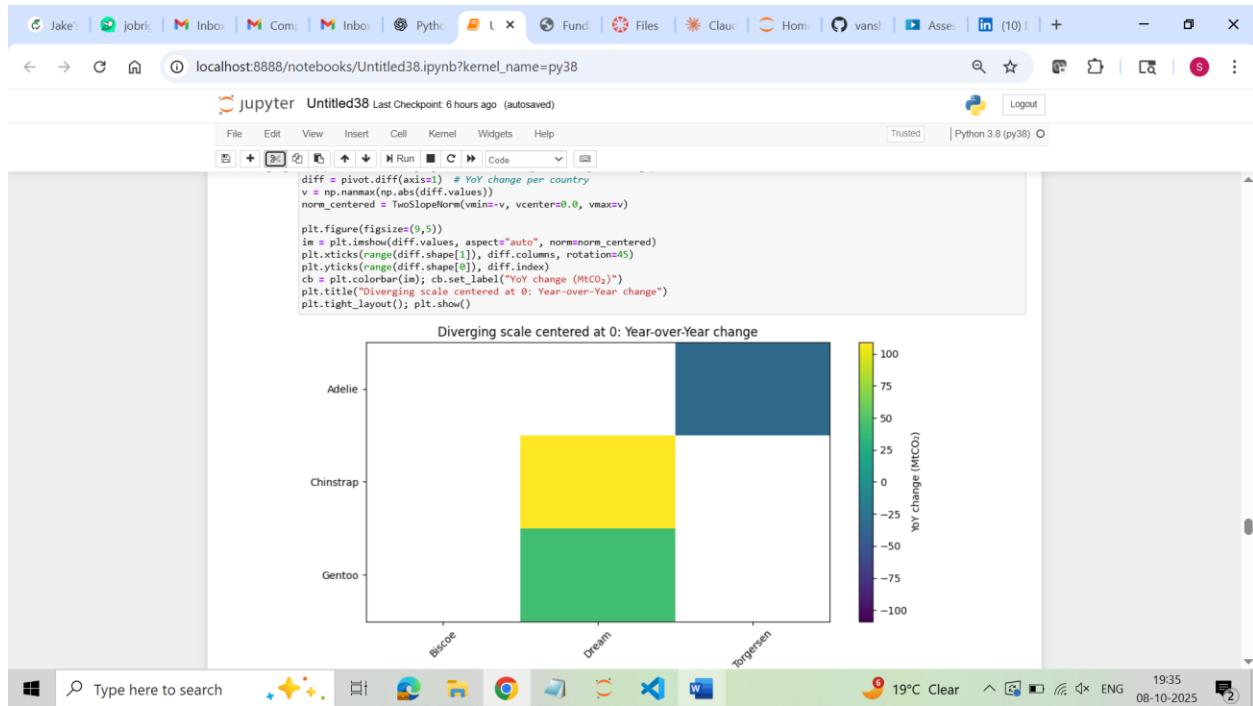


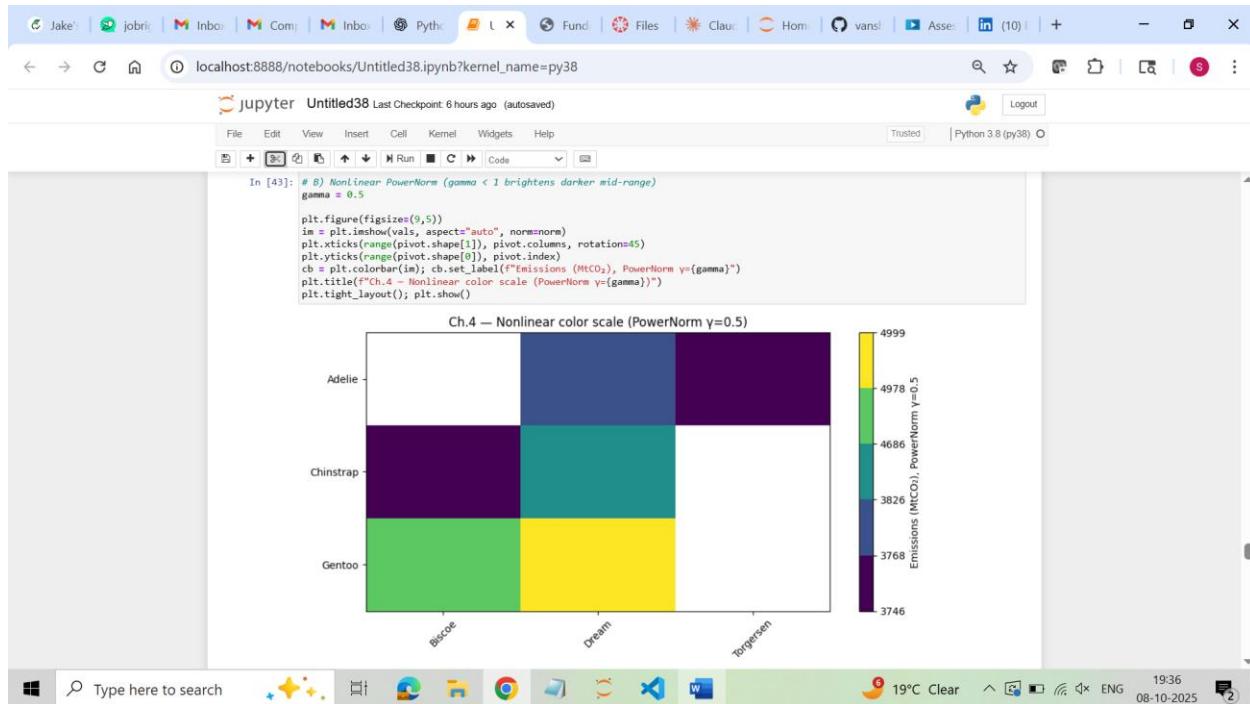


CHAPTER 4









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```
# -----
# 1) Create a submit-ready dataset
#
months = pd.period_range("2023-01", "2024-12", freq="M").to_timestamp()
categories = ["Electronics", "Clothing", "Grocery", "Home"]
regions = ["North", "South", "East", "West"]

cat_base_units = {"Electronics": 950, "Clothing": 1600, "Grocery": 4200, "Home": 1200}
cat_base_price = {"Electronics": 520.0, "Clothing": 55.0, "Grocery": 8.5, "Home": 130.0}
region_mult = {"North": 1.05, "South": 0.95, "East": 1.00, "West": 1.00}

rows = []
for dt in months:
    # simple seasonality: back-to-school (Aug/Sep) + holiday (Nov/Dec) lift
    m = dt.month
    season = 1.0 + 0.08*np.sin((m-1)/12*2*np.pi) + (0.18 if m in [11,12] else 0.0) + (0.06 if m in [8,9] else 0.0)
    for cat in categories:
        for reg in regions:
            units = cat_base_units[cat] * region_mult[reg] * season * np.exp(np.random.normal(0, 0.08))
            price = cat_base_price[cat] * np.exp(np.random.normal(0, 0.05))
            revenue = units * price
            marketing = 0.1*revenue * np.exp(np.random.normal(0, 0.25))
            rows.append({
                "date": dt,
                "year": dt.year,
                "month": dt.month,
                "region": reg,
                "category": cat,
                "units_sold": round(units, 0),
                "price_per_unit": round(price, 2),
                "revenue": revenue,
                "marketing_spend": marketing
            })
sales = pd.DataFrame(rows)
sales["revenue"] = sales["revenue"].astype(float)
sales["marketing_spend"] = sales["marketing_spend"].astype(float)
```

