

# SRIRAM S

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Social impact

Public health expertise

Client-facing projects

International debating exposure

## WORK EXPERIENCE

**Boston Consulting Group | Research Analyst**

**Jun 2021 – Present**

### Key Recognitions:

- **Contributed to growth** of Global Health across Social Impact at India DRS by **60% year-on-year increase in topic hours**
- **Featured on DRS ImpactX** – Highlights top 1% contributions globally (among 300+ DRS members) for above-and-beyond efforts
- **3x Winner of the Case Champion Award** – Awarded to top 5% of the researcher cohort for long-term, high-impact case engagements
- **Recognized for prowess** in healthcare transformation topics; invited to **present at 50+ CTMs** and **10+ end-clients discussions**

### Case Engagements:

**Anaemia Screening Innovations** | *Launch plan for point-of-care anaemia screening devices for Gates Foundation, impacting ~2 mn women*

- **Independently conducted diagnostic research** at 6 health centres across Jharkhand and Maharashtra, interviewing 40+ health workers and patients; **created unlocks by solving bottlenecks** like pregnancy-related cultural stigma, reaching hinterlands, local language barriers, etc.
- Built an **optimization framework to increase screening coverage** through antenatal care (**leading to 10-15% more women screened**)
- Led **technical interviews on complex topics** (disease pathology, spectroscopy, etc.) to assess the feasibility of proposed interventions
- Performed **landscape analysis of 30+ screening devices** to develop a low-cost, high-capability recommendation set for client funding

**Medical Education Strategy** | *Strategy for India's first state-led Network of Centres of Excellence, impacting of 75K students in Maharashtra*

- **Designed a roadmap** to operationalize an **innovative hub-and-spoke medical college network**, establishing SOPs and governance mechanisms through **extensive benchmarking**
- **Led bootcamp workshops for 30 deans** to compute additional seat requirements, resulting in 500+ seat expansion in govt medical colleges
- **Co-drafted policy documents** on digital governance and asset management (*currently implemented by Govt. of Maharashtra*)

**Health Equity Index** | *BCG Henderson Institute publication on contextualising drivers of health outcomes heterogeneity in India*

- **Independently led the end-to-end construction of a Health Equity Index** to support policy-level decisions on health systems funding
- Developed a **multi-linear regression model using IBM SPSS** on large state-level datasets to **isolate key drivers of health outcomes**
- Presented findings at **BCG's Market Access Roundtable** for **40+ senior leaders** of leading pharmaceutical companies globally

**Diversity, Equity, Inclusion (DEI) Report** | *BCG x ET Edge co-branded publication, using a first-of-its-kind DEI self-assessment tool in India*

- **Primary contributor** to "[Why Inclusion Matters to Businesses in India](#)," **crafting key content sections** and **employing nuanced packaging** to enhance the report's persuasiveness
- **Coordinated report marketing with external media houses** and managed design and production with internal global teams

**School-to-Work Program** | *Large-scale transformation project with World Bank to improve school education quality in six key Indian states*

- Created a **school prioritization excel model**, analysing 60K district-level datapoints to identify top-performing schools for primary survey
- Shortlisted priority sectors with high-job potential and **recommended state-level policy initiatives for a World Bank publication**

## INTERNSHIP & VOLUNTEERING EXPERIENCES

**Indian Institute of Management, Indore | Research Intern**

**March 2020 – July 2020**

Built a **database of 400+ National Green Tribunal judgements over 4 years** to drive insights through a **probit regression model** and analysed decision-making trends using a **game theoretic matrix**

**Centre for Economic and Social Studies, Hyderabad | Research Intern**

**April 2019 – July 2019**

**Quantitatively analyzed** the South-East Asian rice market using Balassa's Index, to identify potential markets for Indian fine-grain rice, and validated findings through **telephonic interviews with export associations**

**Indian Schools Debating Society, Chennai | Debate Coach**

**March 2021 – May 2021**

Live debate coaching, mentorship, and curriculum development for an Indian high school debate team for **University of Cambridge's**

**International Competition for Young Debaters (ICYD)**

## EDUCATION

Program	Year	Institution	Percentage/ CGPA	Rank
BA Economics (Honors)	2021	CHRIST (Deemed to be University), Bengaluru	9.69/10 CGPA	Top 3%
AISSCE (Commerce)	2018	Amity International School, Gurugram	95.75% (479/500)	Top 5%
Awarded as the <b>'All-Round Best Student'</b> (1/150) from the Batch of 2018				
AISSE	2016	Amity International School, Gurugram	10/10 CGPA	Top 1%

## CO-CURRICULAR ENGAGEMENTS

Competitions	<ul style="list-style-type: none"><li>• <b>Highest-ever ranked debater from an Indian university</b>, Worlds Universities Debating Championship (2022) – ranked in the <b>top 5% of speakers (out of ~600 globally)</b> among debaters from institutions like Harvard, Oxford, etc.</li><li>• <b>Best Research Paper</b> (amongst ~30 teams nationally) Dr Saroj Gupta Memorial Paper Presentation, Lady Shri Ram College (2020) - Conducted analytical research on the Indian economy</li><li>• <b>National Runners Up (amongst ~50 Indian teams)</b>, Policy Consulting Challenge, Global Governance Initiative (2020) – Identified policy gaps &amp; laid out a roadmap for the post-COVID Indian Economy</li></ul>
Positions of responsibility	<ul style="list-style-type: none"><li>• <b>Chief Adjudicator</b>, United Asians Debating Championships Malaysia (2023) – led a team of 20+ in <b>organizing Asia's largest annual debating tournament</b>, with <b>~500 participants</b> from <b>9 Asian countries</b></li><li>• <b>Finance Head</b>, Christ University Model United Nations (2020) - Managed <b>cash flows of INR 11 lakh</b> from 20+ universities</li></ul>