

Srishti Agrawal | Supply Chain Manager

+91-9861070967 | contact.srishtiagrwal@gmail.com | linkedin.com/in/srishtiagrwal97 | Bangalore, Karnataka, India

Key Career Highlights

- Improved inventory turnover by 25% and reduced stockouts by 30% through enhanced demand forecasting and inventory control initiatives.
- Achieved a 15% reduction in transportation costs and a 20% improvement in on-time delivery by implementing TMS and optimizing logistics routes.
- Collaborated with procurement, finance, and operations teams to align supply chain activities with organizational goals and ESG principles.

Professional Summary

- Dynamic Supply Chain Manager experienced in demand planning, logistics, procurement, and inventory optimization across technology and service industries.
- Skilled at analyzing supply chain data to identify bottlenecks, reduce costs, and enhance customer service while ensuring compliance and sustainability.
- Experienced in cross-functional collaboration, vendor negotiations, and continuous improvement to drive efficiency and resilience in supply networks.
- Adept at using modern SCM tools and ERP systems to manage complex operations and deliver measurable results.

Core Skills & Competencies

- Supply Chain Planning & Forecasting
- Inventory Management & Demand Analysis
- Logistics & Distribution Management
- Procurement & Vendor Negotiation
- Cost Reduction & Performance Improvement
- Data Analytics & KPI Reporting
- Risk Mitigation & Resilience Planning
- ERP (SAP MM/SD, Oracle SCM, Kinaxis)
- Sustainability & ESG Initiatives
- Cross-Functional Collaboration & Communication

Tools & Technologies

- SAP MM/SD, Oracle SCM, Kinaxis RapidResponse
- Transportation Management Systems (TMS), Warehouse Management Systems (WMS)
- MS Project, JIRA, Power BI, Tableau, SAP Analytics Cloud
- Python, SQL, Excel for data modeling and automation
- Lean & Six Sigma fundamentals

Professional Experience

New Era Technology | Supply Chain & Operations Lead (Dec 2021 – Present)

- Partnered with procurement, engineering, and finance teams to synchronize supply planning with project schedules and demand forecasts.
- Implemented inventory optimization strategies that increased inventory turnover by 25% and decreased stockouts by 30%.
- Introduced TMS for outbound logistics, reducing transportation costs by 15% and improving on-time delivery rates by 20%.
- Monitored vendor performance using dashboards and scorecards, identifying improvement opportunities and renegotiating contracts for better terms.
- Promoted sustainable practices such as digital documentation, efficient routing, and reduced packaging materials, aligning with ESG goals.

Spoors Technology | Supply Chain Analyst (Apr 2021 – Nov 2021)

- Analysed sales and operations data to forecast demand and align inventory replenishment strategies.

- Collaborated with sales and marketing teams to improve lead conversion and product availability, contributing to a 30% increase in qualified leads.
- Designed dashboards and reports using Power BI and Excel to track inventory levels, procurement cycles, and logistics performance.
- Assisted in vendor evaluations and contract negotiations to ensure cost efficiency and timely delivery of goods.

Key Projects

- Implemented lean manufacturing initiatives that reduced production cycle times by 30% and defect rates by 25%.
- Led supply chain optimization project that increased picking efficiency by 30% and reduced order fulfilment times by 25%.
- Redesigned customer onboarding process to reduce processing time by 20% and manual tasks by 30%.
- Automated data collection tasks using Python scripts, eliminating 80% of manual entry errors and saving 15 hours weekly.

Education

Master of Business Administration (MBA) — 2021

International Management Institute

Bachelor of Business Administration (BBA)

Sam Higginbottom University of Agriculture, Technology & Sciences

Certifications

- SAP Certified Application Associate – SAP Analytics Cloud & Planning
- SAP Certified Specialist – Project Manager – SAP Activate for Agile Implementation
- PMI Agile Certified Practitioner
- Lean Six Sigma Yellow Belt (pursuing)
- Presales Management & Business Communication Certifications

Preferred Location & Work Mode

Bangalore, Karnataka, India (Hybrid; open to On-site or Remote).