

## ศรัณย์ สมภพโกศาจารย์ 6210422061

```
with temp_year_month as (  
    select distinct YearMonth as YearMonth,  
    row_number() over (order by YearMonth) as temp_num  
    FROM `nth-micron-331409.Supermarket.data`  
    group by YearMonth  
) ,  
month_summarize as (  
SELECT a.YearMonth, -- prep yearmonth จากค่า left(cast(SHOP_DATE as string),7)  
temp_num,  
CUST_CODE,  
round(sum(SPEND),2) as gmv  
FROM `nth-micron-331409.Supermarket.data` as a  
left join temp_year_month on a.YearMonth = temp_year_month.YearMonth  
group by YearMonth, CUST_CODE, temp_num  
)  
,  
first_dollar as (  
    select CUST_CODE,  
    min(YearMonth) as first_dollar_month  
    FROM `nth-micron-331409.Supermarket.data`  
group by CUST_CODE  
) ,  
label_user as (  
select m1.YearMonth,  
    m1.CUST_CODE,  
    first_dollar.first_dollar_month,  
    m_last.YearMonth as order_last_month, -- not null if had order from last month  
    m_next.YearMonth as order_next_month -- not null if had order next month  
from month_summarize as m1  
left join first_dollar on m1.CUST_CODE = first_dollar.CUST_CODE  
left join month_summarize as m_last on m1.temp_num = (m_last.temp_num +1) and  
m1.CUST_CODE = m_last.CUST_CODE  
left join month_summarize as m_next on m1.temp_num = (m_next.temp_num -1) and  
m1.CUST_CODE = m_next.CUST_CODE  
-- left join month_summarize as m_last on m1.YearMonth = (m_last.YearMonth +1) and  
m1.CUST_CODE = m_last.CUST_CODE  
-- left join month_summarize as m_next on m1.YearMonth = (m_next.YearMonth -1) and  
m1.CUST_CODE = m_next.CUST_CODE  
-- where m1.YearMonth >= 200801
```

```

)
-- select * from label_user
select YearMonth,
       sum(if(YearMonth = first_dollar_month, 1,0)) as number_of_new, -- buy this
month firsttime
       count(order_last_month) as number_of_repeat, -- buy this month and also
lastmonth
       sum(if(order_last_month is null and first_dollar_month < YearMonth,1,0))
number_of_reactive, -- last month didn't buy buy have order berfore
       number_of_churn
from label_user
left join
(
    select order_next_month,
           count(order_next_month) as number_of_churn
    from label_user
    group by order_next_month
) as churn on label_user.YearMonth = churn.order_next_month
group by yearmonth, number_of_churn
order by yearmonth

```

