

LPI  
Assignment C3  
Data Analysis

Title :- Bigmart Sales Analysis

Date of completion :- 20/11/20

Problem Statement :- For data comprising of transaction records of sales store. The data has 8523 rows of 12 variables. predict the sales of a store.

Of Learning objectives :-

- 1) Learn regression algorithm
- 2) Summarize properties of dataset
- 3) Learn to split the dataset.

Learning Outcomes :- Students will be able to develop a predictive model for sales of an item at Bigmart.

Learning Software/Hardware requirement :- OS (Linux), python Libraries.

Theory :-

Linear Regression :-

- 1) It is a model to linear approach to model the relationship between a scalar response & one or more explanatory variables. The case of one explanatory variable is called simple linear regression.

$$y = B_0 + B_1 * x$$

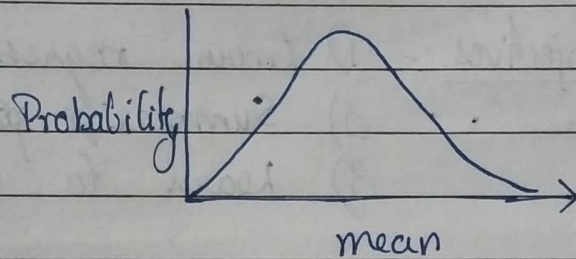


input  $x$ , output  $y$

The line is a plane or hyperplane.

## 2) Gaussian Distribution:-

- 1) It is a symmetric distribution where most of the observations cluster around the central peak peak of the probability for values further away the mean taper off equally in both direction



## Dataset:-

2013 Sales data for 1559 products across 10 stores in different cities.

Certain attributes of each product & store have been defined. The aim is to build a predictive model

## Attributes :-

Item-Identifier	Outlet-Identifier
Item-weight	Outlet-Establishment Type
Item-Fat-Content	Outlet-Size
Item-Visibility	Outlet-Location-Type
Item-Type	Outlet-Type
Item-MRP	ItemOutlet-Sales



Test Cases:-

Case	Expected o/p	Actual o/p	Remark
Mean K Neighbour for Regression	MSE:- 2720662 Root MSE:- 1649 MAE:-1239 R2:- 0.029	MSE:-2720662 Root MSE:- 1649 MAE:-1239 R2:- 0.029	Passed
Decision Tree	RMSE:- 1546 MAE:-1076 R2:-0.146	RMSE:-1546 MAE:-1076 R2:-0.146	Passed
Linear regression	RMSE:- 1065 MAE:- 752 R2:- 0.58	RMSE:- 1065 MAE:- 752 R2:- 0.59	Passed

MAE  $\rightarrow$  mean absolute error      R2  $\rightarrow$  Coefficient of determination.

Conclusion:-

Thus I have completed bigmart  
Sales Analysis. ~~and concluded that~~