

LPI
Assignment C3
Data Analysis

Title :- Bigmart Sales Analysis

Date of completion :- 20/11/20

Problem Statement :- For data comprising of transaction records of sales store. The data has 8523 rows of 12 variables. predict the sales of a store.

Of Learning objectives :-

- 1) Learn regression algorithm
- 2) Summarize properties of dataset
- 3) Learn to split the dataset.

Learning Outcomes :- Students will be able to develop a predictive model for sales of an item at Bigmart.

Learning Software/Hardware requirement :- OS (Linux), python Libraries.

Theory :-

Linear Regression :-

- 1) It is a model to linear approach to model the relationship between a scalar response & one or more explanatory variables. The case of one explanatory variable is called simple linear regression.

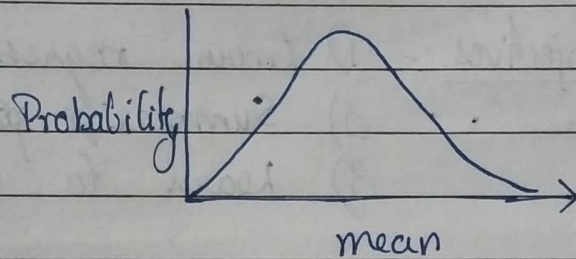
$$y = B_0 + B_1 * x$$

input x , output y

The line is a plane or hyperplane.

2) Gaussian Distribution:-

- 1) It is a symmetric distribution where most of the observations cluster around the central peak peak of the probability for values further away the mean taper off equally in both direction



Dataset:-

2013 Sales data for 1559 products across 10 stores in different cities.

Certain attributes of each product & store have been defined. The aim is to build a predictive model

Attributes :-

Item-Identifier	Outlet-Identifier
Item-weight	Outlet-Establishment Type
Item-Fat-Content	Outlet-Size
Item-Visibility	Outlet-Location-Type
Item-Type	Outlet-Type
Item-MRP	ItemOutlet-Sales

Test Cases:-

Case	Expected o/p	Actual o/p	Remark
Mean K Neighbour for Regression	MSE:- 2720662 Root MSE:- 1649 MAE:-1239 R2:- 0.029	MSE:-2720662 Root MSE:- 1649 MAE:-1239 R2:- 0.029	Passed
Decision Tree	RMSE:- 1546 MAE:-1076 R2:-0.146	RMSE:-1546 MAE:-1076 R2:-0.146	Passed
Linear regression	RMSE:- 1065 MAE:- 752 R2:- 0.58	RMSE:- 1065 MAE:- 752 R2:- 0.59	Passed

MAE \rightarrow mean absolute error R2 \rightarrow Coefficient of determination.

Conclusion:-

Thus I have completed bigmart
Sales Analysis. ~~and concluded that~~

CODE

```
import math
import pandas as pd
import numpy as np

from sklearn.preprocessing import PolynomialFeatures
import matplotlib.pyplot as plt

train = pd.read_csv("./Train.csv")
test = pd.read_csv("./Test.csv")

print(train.head())
print(test.head())

print(train.info())
print(test.info())

print(train['Item_Fat_Content'].unique())

train['Item_Fat_Content'].replace(to_replace='low fat', value='Low Fat', inplace=True)
train['Item_Fat_Content'].replace(to_replace='LF', value='Low Fat', inplace=True)
train['Item_Fat_Content'].replace(to_replace='reg', value='Regular', inplace=True)
test['Item_Fat_Content'].replace(to_replace='low fat', value='Low Fat', inplace=True)
test['Item_Fat_Content'].replace(to_replace='LF', value='Low Fat', inplace=True)
test['Item_Fat_Content'].replace(to_replace='reg', value='Regular', inplace=True)

col_enc = ['Item_Identifier', 'Item_Fat_Content', 'Item_Type', 'Outlet_Identifier',
'Outlet_Establishment_Year', 'Outlet_Location_Type', 'Outlet_Type']
for x in col_enc:
    train[x], _ = pd.factorize(train[x])
    test[x], _ = pd.factorize(test[x])

test.isnull().sum()

from sklearn.linear_model import LinearRegression
train_sub = train.drop(['Outlet_Size'], axis = 1)
train_sub_test = train_sub[train_sub["Item_Weight"].isnull()]
train_sub = train_sub.dropna()
y_train = train_sub["Item_Weight"]
X_train = train_sub.drop("Item_Weight", axis=1)
X_test = train_sub_test.drop("Item_Weight", axis=1)
lr = LinearRegression()
lr.fit(X_train, y_train)
y_pred = lr.predict(X_test)
train.loc[train.Item_Weight.isnull(), 'Item_Weight'] = y_pred

test_sub = test.drop(['Outlet_Size'], axis = 1)
test_sub_test = test_sub[test_sub["Item_Weight"].isnull()]
test_sub = test_sub.dropna()
y_test = test_sub["Item_Weight"]
X_test = test_sub.drop("Item_Weight", axis=1)
```

```
X_test_test = test_sub_test.drop("Item_Weight", axis=1)
lr = LinearRegression()
lr.fit(X_test, y_test)
y_pred = lr.predict(X_test_test)
test.loc[test.Item_Weight.isnull(), 'Item_Weight'] = y_pred
```

```
train['Outlet_Size'].fillna(train['Outlet_Size'].mode()[0], inplace=True)
test['Outlet_Size'].fillna(test['Outlet_Size'].mode()[0], inplace=True)
train['Outlet_Size'], _ = pd.factorize(train['Outlet_Size'])
test['Outlet_Size'], _ = pd.factorize(test['Outlet_Size'])
```

```
from sklearn.model_selection import train_test_split
X = train.drop(['Item_Outlet_Sales'], axis = 1)
y = train['Item_Outlet_Sales']
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.33, random_state=42)
```

```
from sklearn.metrics import mean_squared_error, mean_absolute_error, r2_score
lr = LinearRegression()
lr.fit(X_train, y_train)
predictions = lr.predict(X_test)
print('Mean squared error: ', mean_squared_error(y_test, predictions))
print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
```

```
from sklearn.ensemble import GradientBoostingRegressor, RandomForestRegressor
from sklearn.tree import DecisionTreeRegressor
from sklearn.neighbors import KNeighborsRegressor
from sklearn.svm import SVR
from sklearn.pipeline import make_pipeline
from sklearn.preprocessing import StandardScaler
```

```
reg = GradientBoostingRegressor(random_state = 42)
reg.fit(X_train, y_train)
predictions = reg.predict(X_test)
print('Mean squared error: ', mean_squared_error(y_test, predictions))
print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
```

```
from sklearn.metrics import mean_squared_error
from sklearn.metrics import mean_squared_error, mean_absolute_error, r2_score
from xgboost import XGBRegressor
```

```
xgb = XGBRegressor()
xgb.fit(X_train, y_train)
predictions = xgb.predict(X_test)
print('Mean squared error: ', mean_squared_error(y_test, predictions))
print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
```

```
from sklearn.ensemble import GradientBoostingRegressor, RandomForestRegressor
rf = RandomForestRegressor(max_depth = 2, random_state = 42)
rf.fit(X_train, y_train)
predictions = rf.predict(X_test)
print('Mean squared error: ', mean_squared_error(y_test, predictions))
print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
```

Decision Tree

```
dt = DecisionTreeRegressor(random_state = 42)
dt.fit(X_train, y_train)
predictions = dt.predict(X_test)
print('Mean squared error: ', mean_squared_error(y_test, predictions))
print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
```

K Nearest Neighbors

```
knn = KNeighborsRegressor(n_neighbors = 2)
knn.fit(X_train, y_train)
predictions = knn.predict(X_test)
print('Mean squared error: ', mean_squared_error(y_test, predictions))
print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
```

```
rng = np.random.RandomState(42)
regr = make_pipeline(StandardScaler(), SVR(C=1.0, epsilon=0.2))
regr.fit(X_train, y_train)
predictions = regr.predict(X_test)
print('Mean squared error: ', mean_squared_error(y_test, predictions))
print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
```


OUTPUT

Variable explorer

Name	Type	Size	Value
X	DataFrame	(8523, 11)	Column names: Item_Identifier, Item_Weight, Item_Fat_Content, Item_Vis ...
X_test	DataFrame	(2813, 11)	Column names: Item_Identifier, Item_Weight, Item_Fat_Content, Item_Vis ...
X_test_test	DataFrame	(976, 9)	Column names: Item_Identifier, Item_Fat_Content, Item_Visibility, Item ...
X_train	DataFrame	(5710, 11)	Column names: Item_Identifier, Item_Weight, Item_Fat_Content, Item_Vis ...

Help Variable explorer File explorer

IPython console

Console 1/A X

```
In [13]: from sklearn.model_selection import train_test_split
...: X = train.drop(['Item_Outlet_Sales'], axis = 1)
...: y = train['Item_Outlet_Sales']
...: X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.33, random_state=42)

In [14]: from sklearn.metrics import mean_squared_error, mean_absolute_error, r2_score
...: lr = LinearRegression()
...: lr.fit(X_train, y_train)
...: predictions = lr.predict(X_test)
...: print('Mean squared error: ', mean_squared_error(y_test, predictions))
...: print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
...: print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
...: print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
Mean squared error: 1593302.9660163904
Root mean squared error: 1262.2610530379168
Mean absolute error: 928.8977207526835
Coefficient of determination (R2): 0.4315167309048755

In [15]: from sklearn.ensemble import GradientBoostingRegressor, RandomForestRegressor

In [16]: reg = GradientBoostingRegressor(random_state = 42)
...: reg.fit(X_train, y_train)
...: predictions = reg.predict(X_test)
...: print('Mean squared error: ', mean_squared_error(y_test, predictions))
...: print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
...: print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
...: print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
Mean squared error: 1135267.529879277
Root mean squared error: 1065.4893382288146
Mean absolute error: 752.9509136022314
Coefficient of determination (R2): 0.5949416963071923

In [17]:
```

IPython console History log

Permissions: RW End-of-lines: LF Encoding: UTF-8 Line: 107 Column: 1 Memory: 77 %

Variable explorer

Name	Type	Size	Value
X	DataFrame	(8523, 11)	Column names: Item_Identifier, Item_Weight, Item_Fat_Content, Item_Vis ...
X_test	DataFrame	(2813, 11)	Column names: Item_Identifier, Item_Weight, Item_Fat_Content, Item_Vis ...
X_test_test	DataFrame	(976, 9)	Column names: Item_Identifier, Item_Fat_Content, Item_Visibility, Item ...
X_train	DataFrame	(5710, 11)	Column names: Item_Identifier, Item_Weight, Item_Fat_Content, Item_Vis ...

Help Variable explorer File explorer

IPython console

Console 1/A X

```
In [7]: rf = RandomForestRegressor(max_depth = 2, random_state = 42)
...: rf.fit(X_train, y_train)
...: predictions = rf.predict(X_test)
...: print('Mean squared error: ', mean_squared_error(y_test, predictions))
...: print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
...: print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
...: print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
Mean squared error: 1723570.7739929345
Root mean squared error: 1312.8483438664705
Mean absolute error: 993.7605088132063
Coefficient of determination (R2): 0.3850377680736472
/home/srushti/anaconda3/lib/python3.7/site-packages/sklearn/ensemble/forest.py:245: FutureWarning: The default value of n_estimators
will change from 10 in version 0.20 to 100 in 0.22.
  "10 in version 0.20 to 100 in 0.22.", FutureWarning)

In [8]: from sklearn.tree import DecisionTreeRegressor

In [9]: dt = DecisionTreeRegressor(random_state = 42)
...: dt.fit(X_train, y_train)
...: predictions = dt.predict(X_test)
...: print('Mean squared error: ', mean_squared_error(y_test, predictions))
...: print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
...: print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
...: print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
Mean squared error: 2392221.5749364574
Root mean squared error: 1546.68082516609
Mean absolute error: 1076.054220334163
Coefficient of determination (R2): 0.1464661961184256

In [10]:
```

IPython console History log

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ls
View
Help

/home/srushti/BE Sem1/Untitled Folder

Variable explorer

Name	Type	Size	Value
X	DataFrame	(8523, 11)	Column names: Item_Identifier, Item_Weight, Item_Fat_Content, I
X_test	DataFrame	(2813, 11)	Column names: Item_Identifier, Item_Weight, Item_Fat_Content, I
X_test_test	DataFrame	(976, 9)	Column names: Item_Identifier, Item_Fat_Content, Item_Visibilit
X_train	DataFrame	(5710, 11)	Column names: Item_Identifier, Item_Weight, Item_Fat_Content, I

Help
Variable explorer
File explorer

IPython console

Console 1/A

```

In [14]: knn = KNeighborsRegressor(n_neighbors = 2)
...: knn.fit(X_train, y_train)
...: predictions = knn.predict(X_test)
...: print('Mean squared error: ', mean_squared_error(y_test, predictions))
...: print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
...: print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
...: print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
Mean squared error: 3064472.267630474
Root mean squared error: 1750.5634143413583
Mean absolute error: 1277.088068787771
Coefficient of determination (R2): -0.09338980087984106

In [15]: from sklearn.svm import SVR

In [16]: rng = np.random.RandomState(42)
...: regr = make_pipeline(StandardScaler(), SVR(C=1.0, epsilon=0.2))
...: regr.fit(X_train, y_train)
...: predictions = regr.predict(X_test)
...: print('Mean squared error: ', mean_squared_error(y_test, predictions))
...: print('Root mean squared error: ', math.sqrt(mean_squared_error(y_test, predictions)))
...: print('Mean absolute error: ', mean_absolute_error(y_test, predictions))
...: print('Coefficient of determination (R2): ', r2_score(y_test, predictions))
Mean squared error: 2720662.385723626
Root mean squared error: 1649.4430531920846
Mean absolute error: 1239.0536801696262
Coefficient of determination (R2): 0.02928000504054995

```