 LLOYDMINSTER	City of Lloydminster Request for Decision (RFD)
Subject Matter: 2018 Desktop Computer Hardware Refresh	
	Report Information
Department: Information Technology	RFD No: IT-2018-003
Prepared By: Richard Bennett	Attachments: 2018 Desktop Computer Hardware Request for Quotation with Addendum
	Council Meeting Date: Feb 26, 2018

Recommendation:

That Council award the 2018 Desktop Computer Hardware Refresh Request for Quotation to GenX Solutions for a cost of \$107,202.19 plus taxes and recycling fees.

Issue:

Each year, laptops and desktops that are aged out are replaced with new equipment through the annual technology refresh project. Laptops and desktops are aged out after four years. Laptop and Desktop equipment that has reached the end of production lifecycle is redeployed for training purposes, or for staff that require minimal use of computers for their job duties.

Background:

CDW Canada was the supplier for Information Technology supplies in 2016 and 2017.

Information Technology issued an RFQ on February 05, 2018 for Desktop Computer hardware required for the annual technology refresh project, which consisted of sixty laptops, seventeen desktops, as well as peripheral devices.

The RFQ was released on the following sites to allow for a larger number of participants: Alberta Purchasing Connection (APC), Sasktenders, and the City of Lloydminster Bid and Tender's page.

Fourteen proponents submitted proposals. Upon evaluation of the proposals, GenX was chosen on February 13, 2018 based on the criteria in the table below.

Company	Comparison Price	Quality of Proposal	Price	Reference Check	Total Score
Weight %		5	85	10	100
GenX Solutions	\$107,202.19	5	85.00	10	100.00
Beartech Solutions Inc	\$111,145.00	5	81.98	10	96.98
Insight	\$111,484.25	5	81.74	10	96.74
CDW	\$113,232.40	5	80.47	10	95.47
BTSGroup	\$113,821.40	5	80.06	10	95.06
Microserve	\$114,625.85	5	79.50	10	95.50
Microage	\$114,970.00	5	79.26	10	94.26
PCM	\$115,725.03	5	78.74	10	93.74
Graycon	\$119,588.00	5	76.20	10	91.20
MRS	\$122,766.80	5	74.22	10	89.22
CompuCom	\$124,527.86	5	73.17	10	88.17
The I.T. Company	\$126,922.53	5	71.79	10	86.79
Melanite	\$131,064.26	5	69.52	10	84.52
Superior Consulting	\$145,094.41	5	62.80	10	77.80

Options:

1. That Council approve the award of the 2018 Desktop Computer Hardware Refresh RFQ to GenX Solutions for a cost of \$107,202.19 Taxes and recycling fees.
OR
2. That Council not approve the award of the 2018 Computer Hardware Refresh RFQ to GenX Solutions for a cost of \$107,202.19 Taxes and recycling fees.
OR
3. That Council request further information from Administration. Requesting further information will require research by Administration and delay the purchase of IT desktop and network equipment.



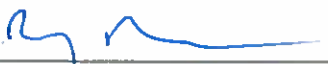

Legal Review: NA

Governance Implications: NA

Budget/Financial Implications: The Information Technology 2018 Capital Budget was allocated \$133,500 for Desktop Computer Hardware. Additional Hardware will be purchased later in the year.

Environmental Implications: NA

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Prepared by: Richard Bennett	
Executive Manager: Paul Schwebius	
City Clerk: Doug Rodwell	
Date:	FEB 15 2018
City Manager: Dion Pollard	
Date:	FEB 15 2018

Additional Comments by City Manager: