# **SRUSHTI GAVANDI**

Aspiring Business Analyst | Excel • SQL • Power BI | Bridging Data & Strategy with Psychology, Marketing & Process Thinking
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#### **SUMMARY**

Detail-oriented and analytical B.Com graduate with a strong foundation in data analysis, marketing principles, and consumer psychology. Hands-on experience with generative AI tools through academic projects. Skilled in interpreting market trends and consumer behavior using data-driven insights. Effective communicator with proven ability in team collaboration and presentations. Eager to apply academic knowledge to support marketing, data, or business analytics roles and drive organizational success.

## **EDUCATION**

Bachelor of Commerce (B.Com)

Progressive Education Society's Modern College of Arts, Science & Commerce – Pune 2025 | CGPA: 7.0

Cost Analysis, Commercial Strategy, BI Tools, Data-Driven Profitability, Market Trends

## **SKILLS**

- Technical Skills: Excel, SQL, Power BI, Word, PowerPoint
- Soft Skills: Communication, Presentation, Leadership, Negotiation
- Other Skills: Agile Methodology, Backlog Management, Project Planning, Traceability Matrix,
  Task Board, Testing & Verifying Requirements, UML, BPMN, Marketing Analytics, Psychology,
  Project Management, Solution Design Support, Business Process Improvement, Process Mapping,
  Stakeholder Interviews & Workshops, Requirement Specification & User Stories,
  Gap Analysis & Process Improvement

## **WORK HISTORY**

#### Ola Ride Data Analysis - Excel, SQL, Power BI

END-TO-END-EXCEL-SQL- Analyzed 10,000+ ride transactions for trends and cancellations.

- Used Power BI to design interactive dashboards with KPIs, slicers, and filters.
- Applied SQL for data extraction and Excel for preprocessing.
- Documented insights and requirements in a structured format to aid business decision making

Revealed cost-heavy booking zones and cancellation patterns influencing profitability. Used SQL to map revenue gaps and Power BI to visualize booking-cost mismatch.

GitHub: https://github.com/SrushtiGavandi/OLA---AND-POWER-BI

#### **Customer and Product Sales - SQL**

Analyzed 5,000+ sales transactions to uncover top customers, high-return products, and profitability gaps. Used window functions, joins, and CASE logic to segment customer profitability and detect anomalies. Delivered commercial recommendations to improve product mix efficiency.

Hands-on experience in collecting, transforming, analyzing, and visualizing large datasets to drive business outcomes

GitHub: https://github.com/SrushtiGavandi/CUSTOMER-AND-PRODUCT-SALES-ANALYSIS---SQL

# **Shopify Sales Performance Dashboard - PowerBl**

- Created a professional sales dashboard to track revenue, returns, order trends, and customer behavior.
- Used bar charts, pie charts, and slicers to highlight top-selling products and profit by region.
- Helped identify sales patterns and return percentages for data-driven decision-making.
- Tools: Power Bl

GitHub: https://github.com/SrushtiGavandi/shopify--POWER-BI

## **CERTIFICATION**

- Excel Skills Job Simulation JPMorgan Chase & Co.
- Career Essentials in Business Analysis Microsoft & LinkedIn
- Introduction to SQL Simplilearn
- Power BI for Beginners Simplilearn
- Career Essentials in Generative AI Microsoft & LinkedIn
- Market Ka Eklavya NSDL
- Basics of Business Process Modeling Self-learned through practical application

## **ACHIEVEMENTS**

- 1st Prize Essay Writing: "Financial Literacy Among Youth" (2024-25)
- 2nd Prize Essay Writing: "Impact of AI on Global Economy" (2023-24)
- Consolation Prize Presentation on Financial Literacy (2024-25)
- Participant Creative Ad-Making Competition (2022-23)

**EXPLORE MORE PROJECTS ON GITHUB: GITHUB.COM/SRUSHTIGAVANDI**